



OAKLAND MILITARY INSTITUTE

3877 Lusk Street
Oakland, California 94608

NGCA-YCP-OMI

4 November 2022

MEMORANDUM FOR THE BOARD OF DIRECTORS, OAKLAND MILITARY INSTITUTE COLLEGE PREPARTORY ACADEMY

SUBJECT: Information Technology Update for School Year 2022-23

1. Universal Services Administration E-RATE Program

Priority placed on replacing aging ten network switches to ensure classroom connectivity.

- E-RATE Universal Services request submitted in October.
- Multiple bids through E-RATE will be available to OMI on November 30.
- Estimated value of this project is between \$70-80K.
- Discounted rate provided by E-RATE is expected to be 80-90% of selected bid value.

Improve data transmission rates for all classrooms.

- Comcast currently providing 1/Gigabyte per second (Gbps) at \$1030.00.
- E-RATE Universal Services request submitted in October for 5/Gbps service.
- Multiple bids through E-RATE will be available to OMI on November 30.
- Comcast Business Services bills monthly; estimated \$5K per month; \$60K annually.
- Discounted rate provided by E-RATE is expected to be 80% of selected bid value.

2. OMI Budget Proposed Technology Purchases

Network Firewall has reached end-of-life service.

- Network Assessment completed in October.
- Assessment determined Firewall was responsible for partial reduction of network service capability throughout campus.
- Marin IT project bid due to OMI on November 8.
- Estimated project value is \$80K; no discounted rate available.

“Read 180” hardware support for key recovery program not intended for all cadets.

- Desktop access vastly improved over laptop computers.
- 24 desktops needed; \$20,295.22 total cost.

Current Cisco Voice Over Internet (VOIP) phone system is more than 12 years old.

- Administrating legacy system has become difficult as software no longer updating.
- Initial replacement bid due 9 November.
- Project value estimated at \$70K; no discount rate available.

(cont.)

100 additional Chromebooks needed to initiate one-to-one support to cadets.

- Two bids submitted for this project:
 - HP Chromebook Education Edition, 11.6 in. screen, 4 GB RAM; \$39,534.47 total/\$395.35 per device
 - HP Chromebook Education Edition, 11.6 in. screen, 4 GB RAM; \$28,863.37 total/\$288.63 per device
- Faster processor and hard drive installed on more expensive device.
- Less expensive Chromebook will meet the needs of the school.

3. Please direct any questions to the undersigned at tjames@omiacademy.org.

A handwritten signature in black ink, consisting of several overlapping loops and a trailing flourish.

Thomas L. James, CMSgt (CA), CSG
Acting Commandant, OMI



Thank you for choosing CDW. We have received your quote.

Hardware Software Services IT Solutions Brands Research Hub

Review and Complete Purchase

TOD WEISS,

Thank you for considering CDW•G for your technology needs. The details of your quote are below. **If you are an eProcurement or single sign on customer, please log into your system to access the CDW site.** You can search for your quote to retrieve and transfer back into your system for processing.

For all other customers, click below to convert your quote to an order.

Convert Quote to Order

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
NBWM627	11/2/2022	HP 11MK G9 CHRMBK X100	10337655	\$28,863.37

IMPORTANT - PLEASE READ

Fees applied to item(s): 6462922

QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
HP Chromebook 11MK G9 Education Edition - 11.6" - Kompanio 500 MT8183 - 4 G Mfg. Part#: 436B7UT#ABA Contract: BuyQ National Charter and Private Schools Contract (MV-IT-001)	100	6462922	\$221.89	\$22,189.00
Google Chrome Education Upgrade Mfg. Part#: CROS-SW-DIS-EDU-NEW Electronic distribution - NO MEDIA Contract: BuyQ National Charter and Private Schools Contract (MV-IT-001)	100	5988499	\$33.00	\$3,300.00
CDWG EDU White Glove Service for Chromebooks and Chrome OS Devices Tier 2 Mfg. Part#: CDWCHROMEOS SVC2 Contract: BuyQ National Charter and Private Schools Contract (MV-IT-001)	100	3254475	\$7.00	\$700.00

RECYCLING FEE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
RECYCLING FEE 4" TO LESS THAN 15" Fee Applied to Item: 6462922	100	654809	\$4.00	\$400.00

SUBTOTAL	\$26,189.00
SHIPPING	\$0.00
RECYCLING FEE	\$400.00
SALES TAX	\$2,274.37
GRAND TOTAL	\$28,863.37

PURCHASER BILLING INFO	DELIVER TO
------------------------	------------

Billing Address:

OAKLAND MILITARY INSTITUTE
ACCTS PAYABLE
3877 LUSK ST
OAKLAND, CA 94608-3822

Phone: (510) 594-3900

Payment Terms: NET 30 Days-Govt/Ed

Shipping Address:

OAKLAND MILITARY INSTITUTE
TOD WEISS
3877 LUSK ST
OAKLAND, CA 94608-3822

Phone: (510) 594-3900

Shipping Method: UPS FREIGHT LTL, SPECIAL SERVICES

Please remit payments to:

CDW Government
75 Remittance Drive
Suite 1515
Chicago, IL 60675-1515



Sales Contact Info

John Hart (K-12 Sr. Account Manager) | (877) 554-4480 | johnhar@cdwg.com

Need Help?



My Account



Support



Call 800.800.4239

[About Us](#) | [Privacy Policy](#) | [Terms and Conditions](#)

This order is subject to CDW's Terms and Conditions of Sales and Service Projects at

<http://www.cdwg.com/content/terms-conditions/product-sales.aspx>

For more information, contact a CDW account manager

© 2022 CDW•G LLC, 200 N. Milwaukee Avenue, Vernon Hills, IL 60061 | 800.808.4239



Thank you for choosing CDW. We have received your quote.

Hardware Software Services IT Solutions Brands Research Hub

Review and Complete Purchase

TOD WEISS,

Thank you for considering CDW•G for your technology needs. The details of your quote are below. **If you are an eProcurement or single sign on customer, please log into your system to access the CDW site.** You can search for your quote to retrieve and transfer back into your system for processing.

For all other customers, click below to convert your quote to an order.

Convert Quote to Order

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
NBWM910	11/2/2022	HP 11 N4500 G9 CHRMBK X100	10337655	\$39,534.47

IMPORTANT - PLEASE READ

Fees applied to item(s): 6636391

QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
HP Chromebook 11 G9 Education Edition - 11.6" - Celeron N4500 - 4 GB RAM - Mfg. Part#: 3V2Y2UT#ABA Contract: BuyQ National Charter and Private Schools Contract (MV-IT-001)	100	6636391	\$318.68	\$31,868.00
Google Chrome Education Upgrade Mfg. Part#: CROS-SW-DIS-EDU-NEW Electronic distribution - NO MEDIA Contract: BuyQ National Charter and Private Schools Contract (MV-IT-001)	100	5988499	\$33.00	\$3,300.00
CDWG EDU White Glove Service for Chromebooks and Chrome OS Devices Tier 2 Mfg. Part#: CDWCHROMEOS SVC2 Contract: BuyQ National Charter and Private Schools Contract (MV-IT-001)	100	3254475	\$7.00	\$700.00

RECYCLING FEE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
RECYCLING FEE 4" TO LESS THAN 15" Fee Applied to Item: 6636391	100	654809	\$4.00	\$400.00

SUBTOTAL	\$35,868.00
SHIPPING	\$0.00
RECYCLING FEE	\$400.00
SALES TAX	\$3,266.47
GRAND TOTAL	\$39,534.47

PURCHASER BILLING INFO	DELIVER TO
------------------------	------------

Billing Address:

OAKLAND MILITARY INSTITUTE
ACCTS PAYABLE
3877 LUSK ST
OAKLAND, CA 94608-3822
Phone: (510) 594-3900

Payment Terms: NET 30 Days-Govt/Ed

Shipping Address:

OAKLAND MILITARY INSTITUTE
TOD WEISS
3877 LUSK ST
OAKLAND, CA 94608-3822
Phone: (510) 594-3900

Shipping Method: UPS FREIGHT LTL, SPECIAL SERVICES

Please remit payments to:

CDW Government
75 Remittance Drive
Suite 1515
Chicago, IL 60675-1515



Sales Contact Info

John Hart (K-12 Sr. Account Manager) | (877) 554-4480 | johnhar@cdwg.com

Need Help?



My Account



Support



Call 800.800.4239

[About Us](#) | [Privacy Policy](#) | [Terms and Conditions](#)

This order is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdwg.com/content/terms-conditions/product-sales.aspx>

For more information, contact a CDW account manager

© 2022 CDW•G LLC, 200 N. Milwaukee Avenue, Vernon Hills, IL 60061 | 800.808.4239



Thank you for choosing CDW. We have received your quote.

Hardware Software Services IT Solutions Brands Research Hub

Review and Complete Purchase

TOD WEISS,

Thank you for considering CDW•G for your technology needs. The details of your quote are below. **If you are an eProcurement or single sign on customer, please log into your system to access the CDW site.** You can search for your quote to retrieve and transfer back into your system for processing.

For all other customers, click below to convert your quote to an order.

Convert Quote to Order

ACCOUNT MANAGER NOTES: Please include quote # on your Purchase Order and Email your PO to Johnhar@cdwg.com or Fax to 312-705-8235.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
NBZF238	11/4/2022	LVO M70A AIO X24	10337655	\$20,295.22

IMPORTANT - PLEASE READ

Fees applied to item(s): 6223710

QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
Lenovo ThinkCentre M70a - all-in-one - Core i5 10400 2.9 GHz - 8 GB - SSD 2	24	6223710	\$762.48	\$18,299.52
Mfg. Part#: 11CK002YUS Contract: BuyQ National Charter and Private Schools Contract (MV-IT-001)				

RECYCLING FEE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
RECYCLING FEE 15" TO LESS THAN 35" Fee Applied to Item: 6223710	24	654810	\$5.00	\$120.00

SUBTOTAL	\$18,299.52
SHIPPING	\$0.00
RECYCLING FEE	\$120.00
SALES TAX	\$1,875.70
GRAND TOTAL	\$20,295.22

PURCHASER BILLING INFO	DELIVER TO
Billing Address: OAKLAND MILITARY INSTITUTE ACCTS PAYABLE 3877 LUSK ST OAKLAND, CA 94608-3822 Phone: (510) 594-3900 Payment Terms: NET 30 Days-Govt/Ed	Shipping Address: OAKLAND MILITARY INSTITUTE TOD WEISS 3877 LUSK ST OAKLAND, CA 94608-3822 Phone: (510) 594-3900 Shipping Method: UPS Ground (2-3 days)
Please remit payments to:	



Sales Contact Info

John Hart (K-12 Sr. Account Manager) | (877) 554-4480 | johnhar@cdwg.com

Need Help?



My Account



Support



Call 800.800.4239

[About Us](#) | [Privacy Policy](#) | [Terms and Conditions](#)

This order is subject to CDW's Terms and Conditions of Sales and Service Projects at
<http://www.cdwg.com/content/terms-conditions/product-sales.aspx>

For more information, contact a CDW account manager

© 2022 CDW•G LLC, 200 N. Milwaukee Avenue, Vernon Hills, IL 60061 | 800.808.4239