



Oakland Military Institute, College Preparatory Academy

Regular Board Meeting

Published on August 21, 2023 at 3:52 PM PDT

Date and Time

Thursday November 10, 2022 at 4:15 PM PST

Location

Join Zoom Meeting

<https://omiacademy.zoom.us/j/96795789474?pwd=R1hnSjl3Z3BaemZpR1RUY2VUWFNrQT09>

Meeting ID: 967 9578 9474

Password: 255608

OR

Dial by your location

+1 669 900 6833 US (San Jose)

Meeting ID: 967 9578 9474

Password: 255608

Find your local number: <https://omiacademy.zoom.us/u/aJkoW67vW>

MODIFIED MEETING PROCEDURES DURING COVID-19 (CORONAVIRUS) PANDEMIC: As per Executive Order N-29-20 from Governor Newsom, Oakland Military Institute's Board Meetings will move to a virtual/teleconferencing environment using Zoom. The purpose of the Governor's executive order is to control the spread of Coronavirus (COVID-19) and to reduce and minimize the risk of infection by "limiting attendance at public assemblies, conferences, or other mass events." The intent is not to limit public participation, but rather to

protect public health by following the Governor's Stay at Home executive order and the Alameda County's Shelter in Place order.

Agenda

	Purpose	Presenter	Time
I. Opening Items			4:15 PM
A. Roll Call			1 m
B. Call the Meeting to Order			1 m
	CALL TO ORDER: The Chairman of the Governing Board of Directors will call the Oakland Military Institute College Preparatory Academy meeting to order at 4:15 PM, or as soon thereafter as possible.		
C. Public Comment			5 m
	INVITATION TO ADDRESS THE BOARD: Non-agenda and Closed Session items. Summary: Due to health and safety concerns related to the COVID-19 coronavirus, this meeting will be conducted by videoconference and/or telephone call on Zoom. A quorum of the board will be participating by videoconference or telephone call in accordance with Executive Order N-29-20. To address the Board, members of the public must access the meeting via Zoom (refer to instructions above under Location). Those requesting to address the Board will have a total of two (2) minutes. If anyone has any questions or concerns please contact the Administrative Assistant Mr. Carlos Rodriguez at crodriguez@omiacademy.org		
D. Ordering of the Agenda			5 m
II. Approval of Consent Items			4:27 PM
A. Minutes of October 13, 2022 Regular Meeting	Approve Minutes	Carlos Rodriguez	5 m
B. OMI Bank Account Activity (October 1, 2022 - October 31, 2022)		Vincent Salazar	5 m
C. Personnel Report		Kathryn Wong	5 m
D. New Contracts		Vincent Salazar	10 m

	Purpose	Presenter	Time
III. Superintendent's Update			
Dr. Streshly will provide the OMI Board an update on the following items:			
	<ul style="list-style-type: none"> • WASC Visiting Committee Report Out • Middle School Power Up 		
IV. Information/Discussion Items			4:52 PM
A.	Cashflow Update		10 m
B.	Student Recruitment Plan for 2023-2024		10 m
C.	After School Program Progress Report- HOTE		10 m
D.	Technology Update Plan and Timeline		10 m
E.	First Reading- Graduation Requirements	Mary Streshly	10 m
V. Action Items			5:42 PM
A.	Schdl 4 OMI 5% COLA Certificated Salary Schedule + 3 Steps for Longevity	Carlos Rodriguez	10 m
B.	Approve Resolution on Authorizing Use of Remote Teleconferencing Provisions (AB 361)		5 m
VI. Board Member Comments			
VII. Closing Items			5:57 PM
A.	Adjourn Meeting		1 m

Coversheet

Minutes of October 13, 2022 Regular Meeting

Section: II. Approval of Consent Items
Item: A. Minutes of October 13, 2022 Regular Meeting
Purpose: Approve Minutes
Submitted by: Carlos Rodriguez
Related Material: Minutes for Regular Board Meeting on October 13, 2022

BACKGROUND:

The Oakland Military Institute (OMI) College Preparatory Academy held a Regular Board Meeting on October 13, 2022.

RECOMMENDATION:

The OMI Board of Directors approve the attached minutes for the Regular Board Meeting held on October 13, 2022.

APPROVED



Oakland Military Institute, College Preparatory Academy

Minutes

Regular Board Meeting

Date and Time

Thursday October 13, 2022 at 4:15 PM

Location

Join Zoom Meeting

[https://omiacademy.zoom.us/j/92892668639?
pwd=ZU1WNUhwMlpnRWJSOG90cGVuZ0ZWUT09](https://omiacademy.zoom.us/j/92892668639?pwd=ZU1WNUhwMlpnRWJSOG90cGVuZ0ZWUT09)

Meeting ID: 928 9266 8639

Passcode: 121430

OR

Dial by your location

+1 669 900 6833 US (San Jose)

Meeting ID: 928 9266 8639

Passcode: 121430

Find your local number: <https://omiacademy.zoom.us/u/abUr8pGX4>

MODIFIED MEETING PROCEDURES DURING COVID-19 (CORONAVIRUS) PANDEMIC: As per Executive Order N-29-20 from Governor Newsom, Oakland Military Institute's Board Meetings will move to a virtual/teleconferencing environment using Zoom. The purpose of the Governor's executive order is to control the spread of Coronavirus (COVID-19) and to reduce and minimize the risk of infection by "limiting attendance at public assemblies, conferences, or

other mass events.” The intent is not to limit public participation, but rather to protect public health by following the Governor’s Stay at Home executive order and the Alameda County’s Shelter in Place order.

Directors Present

A. Campbell Washington (remote), J. Breckenridge (remote), J. Brown (remote), J. Wire (remote)

Directors Absent

D. Baldwin, D. Clisham, M. Mares

Guests Present

11 other participants joined the meeting, C. Rodriguez (remote), K. Briseno (remote), K. Wong (remote), M. Streshly (remote), S. Lipsey (remote), T. James (remote), T. Sun (remote), V. Salazar (remote)

I. Opening Items

A. Roll Call

B. Call the Meeting to Order

J. Brown called a meeting of the board of directors of Oakland Military Institute, College Preparatory Academy to order on Thursday Oct 13, 2022 at 4:18 PM.

C. Public Comment

M. Michalowski noted that the board packet/agenda said that the public comment can only be about non-agenda or closed session items. She asked when there was a possibility that she can speak about the agendized items.

D. Ordering of the Agenda

J. Breckenridge made a motion to order the agenda.

J. Wire seconded the motion.

The board **VOTED** unanimously to approve the motion.

Roll Call

D. Clisham	Absent
J. Wire	Aye
J. Breckenridge	Aye
M. Mares	Absent
D. Baldwin	Absent
A. Campbell Washington	Aye
J. Brown	Aye

II. Approval of Consent Items

A. Minutes of September 15, 2022 Regular Meeting

J. Wire made a motion to approve the minutes from Regular Board Meeting on 09-15-22.

J. Breckenridge seconded the motion.

The board **VOTED** unanimously to approve the motion.

Roll Call

D. Clisham	Absent
A. Campbell Washington	Aye
J. Brown	Aye
D. Baldwin	Absent
J. Breckenridge	Aye
J. Wire	Aye
M. Mares	Absent

B. OMI Bank Account Activity (September 1, 2022 - September 30, 2022)

J. Wire made a motion to approve and discuss the OMI Bank Account Activity.

J. Breckenridge seconded the motion.

The board **VOTED** unanimously to approve the motion.

Roll Call

J. Breckenridge	Aye
D. Baldwin	Absent
M. Mares	Absent
A. Campbell Washington	Aye
J. Brown	Aye
J. Wire	Aye
D. Clisham	Absent

C. Personnel Report

J. Wire made a motion to approve and discuss the Personnel Report.

J. Breckenridge seconded the motion.

The board **VOTED** unanimously to approve the motion.

Roll Call

M. Mares	Absent
J. Wire	Aye
J. Breckenridge	Aye
D. Clisham	Absent
A. Campbell Washington	Aye
D. Baldwin	Absent
J. Brown	Aye

III. Superintendent's Update

A. WASC Accreditation Update

M. Streshly started by stating that the school submitted the self study WASC report in on time, October 3rd.

M. Streshly recognized T. Sun, C. Murphy, and the rest of the WASC team for their hard work in preparing and spearheading the WASC process.

M. Streshly explained that the second hurdle that OMI must overcome in the WASC process is the visit from the WASC committee. She mentioned that she and her team are finalizing the visiting schedule. She thanked the OMI Board members that have RSVP'd to go to the Sunday reception on October 23rd because the WASC visiting committee would like to speak to them and parents especially.

B. Math and ELA Curriculum Adoption Pilot

M. Streshly stated that the adoption of new ELA and Math curriculum allowed for OMI to accomplish three main objectives. 1) aligning curriculum and standard instruction across the classrooms and vertically from grade six to twelve. 2) creating a culture of collaboration by inviting the instructional staff to help in the decision making process of curriculum. 3) ensure that the students have instructional material that is kept up in times of the blended learning environment that is currently taking place.

M. Streshly explained that the math curriculum that was being piloted was Reveal Math and Envision Math. For ELA, the curriculum that is being piloted is Savvas MyPerspective and Houghton-Mifflin Into Literature. All of these piloted curriculums are blended programs, digital and hard copy formatting.

J. Brown asked M. Streshly if she would be using the CAASPP or the RenStar Assessment scores to dictate how they approach the interim assessment. M. Streshly responded that OMI will be using both.

J. Breckenridge asked M. Streshly about what was offered in the previous professional training day pertaining to the curriculum adoption. M. Streshly responded by saying that the training was given by the publishers of the curriculum and they showed the teachers how to use the material to its fullest potential.

J. Breckenridge asked if the OMI Board would be receiving the self study before the WASC committee received it. M. Streshly mentioned that she sent the information through email in the previous week.

J. Wire wanted to add that he appreciated the fact that M. Streshly sends the weekly reports to the OMI Board and asks how widely the information is disseminated. M. Streshly responded that the information is only given to the OMI Board right now.

IV. Information/Discussion Items

A. Dual Enrollment Course Update

D. Jones, the Dual/Concurrent Enrollment Coordinator for OMI, presented on the number of enrolled students in dual enrollment classes, statistics for students in the program, and how the students can benefit from being in these classes.

D. Jones explained that OMI is currently offering three dual enrollment classes: Spanish, communications, and sociology and have 71 students enrolled in these classes.

D. Jones showed that there was a total of 748+ college credits amongst 41 students amassed due to hard work and care.

The future goals of the program included wanting to remain consistent, open new classes, and increase enrollment numbers.

D. Jones said that students who enter college have the same habitual nature after leaving OMI to go seek counseling because of the experience that they had in the dual/concurrent enrollment classes at OMI.

J. Breckenridge praised D. Jones for helping the students and encouraging them to speak with their professors who teach their dual/concurrent enrollment classes.

B. English Learner Program Update

S. Lipsey explained that there is a process to identifying English language learners.

A new student enters California and they fill out a survey. If they identify a language other than English on that survey, the school identifies that student as an English language learner. An initial ELPAC assessment is given to the students. If they score below a 4, the student is placed in an ELD program according to their need. If the student scores a 4, they no longer need to take the ELPAC. Every year, the ELD students take a summative ELPAC until they score a 4.

The ELD program serves 182 students and are taught by dedicated, experienced, and qualified teachers.

The number of English learners increased from year to year starting in the 17-18 school year.

J. Brown asked S. Lipsey what extra help can be given to try to have students learn the English Language easier and faster.

C.

Cashflow Update

V. Salazar mentioned that OMI took care of most of the expenditures in August, so the level of spending is leveling out in September and October.

V. Salazar explained that the cashflow for September was a bit more than he projected because money that was expected to come in November-December came early.

From August to December, the cashflow is level until there is a spike in January, then leveling out again for the next couple of months. More state money would come in closer to the end of the year. In July, there will be a dip because there will be spending to get ready for the upcoming school year.

D. Step Adjustments for COLA 5% Salary Schedule (Effective 7/1)

V. Salazar showed the salary schedule for the 5% COLA increase that the OMI Board approved in the previous board meeting.

The salary schedule showed an increase in pay depending on the number of years of service that the teacher has and degree.

A document was missing so the OMI Board asked to view the Schdl 4 5% COLA with 3 changes at the next board meeting (November 10, 2022).

V. Action Items

A. COLA 5% Salary Schedule (Effective 7/1)

J. Wire made a motion to approve the COLA 5% Salary Schedule that would be retroactive effective 7/1.

A. Campbell Washington seconded the motion.

The board **VOTED** unanimously to approve the motion.

Roll Call

J. Brown	Aye
J. Breckenridge	Aye
D. Clisham	Absent
M. Mares	Absent
D. Baldwin	Absent
J. Wire	Aye
A. Campbell Washington	Aye

B. Approve Resolution on Authorizing Use of Remote Teleconferencing Provisions (AB 361)

J. Wire made a motion to approve teleconferencing/meeting to stay remote.

A. Campbell Washington seconded the motion.

The board **VOTED** unanimously to approve the motion.

Roll Call

D. Clisham	Absent
J. Wire	Aye
J. Brown	Aye
M. Mares	Absent
A. Campbell Washington	Aye
J. Breckenridge	Aye
D. Baldwin	Absent

VI. Adjourn to Closed Session

A. Public Employment Pursuant to Government Code § 54957(b)

The OMI Board adjourned to closed session at 5:48pm.

B. Conference with Legal Counsel- Anticipated Litigation [1 matter] (Gov. Code Section 54956.9 (d)(2))

VII. Reconvene to Open Session

A. Announcement of Actions Taken in Closed Session

The OMI Board reconvened to open session at 6:45pm.

VIII. Board Member Comments

A. Board Comments

SFC Jason Schilling is being recognized for his heroic quick thinking when he disarmed a man that entered the OMI premises. J. Schilling is being nominated for the California Medal of Valor.

IX. Closing Items

A. Adjourn Meeting

J. Wire made a motion to adjourn the regular board meeting.

J. Breckenridge seconded the motion.

The board **VOTED** unanimously to approve the motion.

Roll Call

J. Breckenridge	Aye
A. Campbell Washington	Aye
J. Wire	Aye
D. Baldwin	Absent
D. Clisham	Absent
J. Brown	Aye

Roll Call

M. Mares Absent

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 6:47 PM.

Respectfully Submitted,

J. Brown

Coversheet

OMI Bank Account Activity (October 1, 2022 - October 31, 2022)

Section: II. Approval of Consent Items
Item: B. OMI Bank Account Activity (October 1, 2022 - October 31, 2022)
Purpose:
Submitted by: Vincent Salazar
Related Material: OMI's Payments issued Oct 2022 BR.pdf

BACKGROUND:

Staff recommends ratification of payroll and vendor warrants paid between October 1, 2022 – October 31, 2022. Detailed information and supporting documentation are available for review in the Finance Department if needed.

Specific vendor payments and total payroll amounts paid during the specified time period are attached.

RECOMMENDATION:

Staff recommends the OMI Board of Directors approve the payroll and vendor warrants paid during the time period of October 1, 2022 – October 31, 2022.

ReqPay12a

Board Report

Checks Dated 10/01/2022 through 10/31/2022			Board Meeting Date November 10, 2022		
Check Number	Check Date	Pay to the Order of	Fd-Objt	Expensed Amount	Check Amount
0002085	10/05/2022	Amazon Capital Services	62-4300	273.05	
			62-5900	240.29	513.34
0002086	10/05/2022	Comcast Business	62-5900		2,350.00
0002087	10/05/2022	Guzman Building & Construction	62-4400		3,800.00
0002088	10/05/2022	Houghton Mifflin Harcourt Pub	62-4100		20,093.90
0002089	10/05/2022	JROTC Dog Tags, Inc	62-4300		1,144.00
0002090	10/05/2022	LS Services, LLC	62-5800		8,677.75
0002091	10/05/2022	The Medalcraft Mint, Inc	62-4300		142.19
0002092	10/05/2022	Miyoung Kang	62-4300		217.57
0002093	10/05/2022	Molly Schmidt Consulting Group	62-5800		3,450.00
0002094	10/05/2022	Nob Hill Catering Inc	62-4700		38,746.00
0002095	10/05/2022	PG&E	62-5510		8,412.49
0002096	10/05/2022	Rajashanea Everett	62-5800		525.00
0002097	10/05/2022	San Francisco Elevator Service s	62-5500		489.50
0002098	10/05/2022	TCI	62-4100		1,100.50
0002099	10/05/2022	Verizon	Reissued		1,090.63 *
	Reissued on 10/06/2022				
0002109	10/13/2022	Amazon Capital Services	62-4300	1,089.78	
			62-4400	696.14	1,785.92
0002110	10/13/2022	AT&T	62-5900		810.63
0002111	10/13/2022	Bessie L. Arnold	62-5880		1,632.29
0002112	10/13/2022	Christopher Lee c/o OMIA	62-4300	144.61	
			62-4320	97.35	241.96
0002113	10/13/2022	Crew Color Painting, Inc	62-5600		8,700.00
0002114	10/13/2022	Discovery Education, Inc.	62-4100		146.20
0002115	10/13/2022	Durham School Services	62-5850		961.46
0002116	10/13/2022	EBMUD Payment Center	62-5520		1,326.61
0002117	10/13/2022	First Alarm	62-5500		9,177.69
0002118	10/13/2022	Greatland Corporation	62-4300		228.50
0002119	10/13/2022	Marc Mares c/o OMIA	62-4320	157.02	
			62-5880	235.00	392.02
0002120	10/13/2022	Red Tomatoes Org	62-5800		74.00
0002121	10/13/2022	Scoot Education	62-5810		399.00
0002122	10/13/2022	The Advantage Group	62-5800		230.45
0002123	10/13/2022	Verizon	Reissued	1,090.63	2,171.26 *
	Reissued on 10/27/2022				
0002124	10/13/2022	Young, Minney & Corr,LLP	62-5820		836.00
0002125	10/19/2022	Adolfo Villa Aguilar	62-5800		1,400.00
0002126	10/19/2022	Amazon Capital Services	62-4300		197.40
0002127	10/19/2022	CORE	62-5810		54,915.00
0002128	10/19/2022	Mobile Modular	62-5610		12,262.42
0002129	10/19/2022	MRC Smart Tech Solutions	62-5710		180.68
0002130	10/19/2022	Principal Life Insurance Co.	62-9556		4,335.45
0002131	10/19/2022	Scoot Education	62-5810		1,596.00
0002132	10/19/2022	Vo Cheng	62-4300		112.43
0002134	10/21/2022	Anh Vo	62-5880		76.00

ReqPay12a

Board Report

Checks Dated 10/01/2022 through 10/31/2022			Board Meeting Date November 10, 2022		
Check Number	Check Date	Pay to the Order of	Fd-Objt	Expensed Amount	Check Amount
0002135	10/21/2022	Christopher Lee c/o OMIA	62-4300		46.32
0002136	10/21/2022	Wex Bank	62-4300		1,134.25
0002137	10/25/2022	Amazon Capital Services	62-4300		979.57
0002138	10/25/2022	Discovery Education, Inc.	62-4100		14,795.55
0002139	10/25/2022	Embassy Flag, Inc	62-4300		1,058.40
0002140	10/25/2022	First Alarm	62-5800		845.00
0002141	10/25/2022	Grainger	62-4300		363.45
0002142	10/25/2022	Hands-On Technology Education	62-5810		27,929.00
0002143	10/25/2022	Hands-On Technology Education	62-5810		41,893.00
0002144	10/25/2022	Ismael Robles c/o OMIA	62-4300		855.78
0002145	10/25/2022	Kathryn Wong c/o OMIA	62-4320		114.13
0002146	10/25/2022	Mary Streshly	62-4320		116.58
0002147	10/25/2022	Noyolas Hauling	62-5500		2,635.00
0002148	10/25/2022	PG&E	62-5510		11,672.17
0002149	10/25/2022	San Joaquin County Office of Education	62-5300		1,200.00
0002150	10/25/2022	Shawna Lipsey	62-4300		106.64
0002151	10/25/2022	West Ed, California Survey System	62-5800		347.20
0002161	10/27/2022	Adolfo Villa Aguilar	62-5800		840.00
0002162	10/27/2022	Amazon Capital Services	62-4300		132.68
0002163	10/27/2022	Chess House	62-4300		108.00
0002164	10/27/2022	ECOLAB	62-5500		161.65
0002165	10/27/2022	Marc Mares c/o OMIA	62-5300		120.00
0002166	10/27/2022	Mobile Modular	62-5610		1,024.34
0002167	10/27/2022	Quadient Finance USA, INC	62-5920		257.01
0002168	10/27/2022	Scout Education	62-5810		1,596.00
0002169	10/27/2022	Zoom Janitorial Service Inc	62-5500		11,250.00
0002170	10/27/2022	Verizon	62-5900		1,080.63
VCH-00000019	10/27/2022	U.S. Bank	Reissued		414.77 *
	Reissued on 10/27/2022				
VCH-00000020	10/27/2022	U.S. Bank	Reissued		731.62 *
	Reissued on 10/27/2022				
VCH-00000022	10/31/2022	U.S. Bank Office Supplies Copiers	62-4300	1,097.00	
		Food Supplies Costco & Little Ceaser's	62-4320	2,087.86	
		Maintenance Supplies	62-4400	1,179.22	
		Young, Minney & Corr Online training	62-5200	40.00	
		Waste Mangement Recycling Mthly charges	62-5530	909.90	
		HR Recruiting Advertising Mthly Fee	62-5800	100.00	
		Go Daddy Domain Name Renewal fee	62-5840	21.17	
		Autozone Vehicle Flat Tire Fix	62-5850	68.05	
		Charter School Dev. Center Reg for Training HR and Admin	62-5880	3,227.79	
		Phone Repair Fee	62-5900	19.00	
		FedEx postage for next day mailing B Pk	62-5920	88.20	8,838.19
			Total Number of Checks	70	<u>327,589.17</u>

ReqPay12a

Board Report

Checks Dated 10/01/2022 through 10/31/2022 **Board Meeting Date November 10, 2022**

Check Number	Check Date	Pay to the Order of	Fd-Objt	Expensed Amount	Check Amount
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PAYROLL:

Certificated Salaries	287,709.00				
Classified Salaries	82,091.00				
PERS adj	2,274.51				
STRS	75,207.87				
PERS	30,576.67				
Total Payroll activity pmts					\$ 477,858.05

Other Bank Activity & ACH Pmts:

Bank Service Charge	142.94				
Adj for Voided Cks & ACH pmts	(4,408.28)				
Total Other Bank Activity & ACH Pmts.					\$ (4,551.22)

Total Bank Payment Activities. \$ 800,896.00

Coversheet

Personnel Report

Section: II. Approval of Consent Items
Item: C. Personnel Report
Purpose:
Submitted by: Kathryn Wong
Related Material: Staff Changes for NOV 1, 2022.pdf

BACKGROUND:

The Oakland Military Institute (OMI) College Preparatory Academy charter requires that the Board of Directors approve all personnel transactions based on the recommendation of the Superintendent. Please find attached all personnel changes since our last board meeting on October 13, 2022.

RECOMMENDATION:

The Superintendent recommends that the OMI Board approve the personnel report in the attached document.

Oakland Military Institute (OMI) College Preparatory Academy School Staff as of November 1, 2022		
New Hire:		
Last Name	First Name	Job Title Description
Borjas	Zachery	Aide
Transfers:		
Last Name	First Name	Job Title Description
Promotion:		
Last Name	First Name	Job Title Description
Separations:		
Last Name	First Name	Job Title Description
Sandri	Beatrice	Aide

Coversheet

New Contracts

Section: II. Approval of Consent Items
Item: D. New Contracts
Purpose:
Submitted by: Vincent Salazar
Related Material: Flo's Friendly Foods Menu November - January.pdf
Flo's Friendly Foods OMI Food Service Agreement 2022 signed.pdf
Renaissance contract FY 22-23 OMI - 01.1.23-6.30.23.pdf
Renaissance contract FY 23-24 OMI - 7.1.23-6.30.24.pdf

BACKGROUND:

In accordance with the Fiscal Policies and Procedures Manual approved at its June 23, 2020 meeting, the OMI Board of Directors must approve all contracts for services over \$10,000.00.

Attached you will find:

Contract #1: Flo's Friendly Foods

Contract #2: Renaissance

RECOMMENDATION:

Staff recommends the OMI Board of Directors approve the attached contracts over \$10,000 during the time period of October 1, 2022 to October 31, 2022.

November & December Menu (includes drinks, daily salad bar and whole fruit)

Monday	Tuesday	Wednesday	Thursday	Friday
<p style="text-align: right;">28</p> <p>BF: Cereal Bowl with Milk</p> <p>L: Chicken or bean and Cheese burrito</p> <p>SNK: Crackers & Cheese</p>	<p style="text-align: right;">29</p> <p>BF: Yogurt with Granola</p> <p>L: Hamburger or Impossible Burger</p> <p>SNK: Celery & Sunbutter</p>	<p style="text-align: right;">30</p> <p>BF: Pancakes with Syrup</p> <p>L: Macaroni & Cheese with Meatballs</p> <p>SNK: Goldfish with Fruit</p>	<p style="text-align: right;">1</p> <p>BF: Bagels with Cream cheese</p> <p>L: Pork Bao Bun or Veg. Bao</p> <p>SNK: Hummus with Veggie sticks</p>	<p style="text-align: right;">2</p> <p>BF: Breakfast casserole</p> <p>L: Chicken or Impossible Nuggets Cesar Salad</p> <p>SNK: String Cheese</p>
<p style="text-align: right;">5</p> <p>BF: Cereal Bowl with Milk</p> <p>L: Chicken or veggie Quesadilla</p> <p>SNK: Multi grain chips</p>	<p style="text-align: right;">6</p> <p>BF: Yogurt Parfait</p> <p>L: Chicken Burger or Impossible Burger</p> <p>SNK:</p>	<p style="text-align: right;">7</p> <p>BF: Waffles</p> <p>L: Baked Penne and Meatballs or with out</p> <p>SNK: Half Ham and Cheese Sandwich</p>	<p style="text-align: right;">8</p> <p>BF: Flo Mc Muffin</p> <p>L: Enchiladas</p> <p>SNK: House baked cookie</p>	<p style="text-align: right;">9</p> <p>BF: Quesadilla</p> <p>L: BLT or Grilled cheese</p> <p>SNK:</p>
<p style="text-align: right;">12</p> <p>BF: Cereal Bowl with Milk</p> <p>L: Chicken or bean and Cheese burrito</p> <p>SNK: Crackers & Cheese</p>	<p style="text-align: right;">13</p> <p>BF: Yogurt with Granola</p> <p>L: Hamburger or Impossible Burger</p> <p>SNK: Celery & Sunbutter</p>	<p style="text-align: right;">14</p> <p>BF: Pancakes with Syrup</p> <p>L: Macaroni & Cheese with Meatballs</p> <p>SNK: Goldfish with Fruit</p>	<p style="text-align: right;">15</p> <p>BF: Bagels with Cream cheese</p> <p>L: Pork Bao Bun or Veg. Bao</p> <p>SNK: Hummus with Veggie sticks</p>	<p style="text-align: right;">16</p> <p>BF: Breakfast casserole</p> <p>L: Chicken or Impossible Nuggets Cesar Salad</p> <p>SNK: String Cheese</p>
Closed	Dec 19 - January 3			

January 2023 Menu

Monday	Tuesday	Wednesday	Thursday	Friday
2 CLOSED	3 BF: Cereal with Milk L: Chicken or Bean Burrito SNK: Multi- Grain Chips	4 BF: Pancakes with Syrup L: Macaroni & Cheese with Meatballs SNK: Goldfish with Fruit	5 BF: Bagels with Cream cheese L: Pork Bao Bun or Veg. Bao SNK:Veggie Stick with Ranch	6 BF: Breakfast casserole L: Chicken or Impossible Nuggets Cesar Salad SNK: String Cheese
9 BF: Cereal Bowl with Milk L: Chicken or veggie Quesadilla SNK: Multi grain chips	10 BF: Yogurt Parfait L: Chicken Burger or Impossible Burger SNK:	11 BF: Waffles L: Baked Penne and Meatballs or without SNK: Half Ham and Cheese Sandwich	12 BF: Flo Mc Muffin L: Enchiladas SNK: House baked cookie	13 BF: Quesadilla L: BLT or Grilled cheese SNK: Tomato Soup with cheese and crackers
15 BF: Cereal Bowl with Milk L: Chicken or bean and Cheese burrito SNK: Crackers & Cheese	13 BF: Yogurt with Granola L: Hamburger or Impossible Burger SNK: Plta and Hummus	14 BF: Pancakes with Syrup L: Macaroni & Cheese with Meatballs SNK: Goldfish with Fruit	15 BF: Bagels with Cream cheese L: Pork Bao Bun or Veg. Bao SNK: Veggie sticks & Ranch	16 BF: Breakfast casserole L: Chicken or Impossible Nuggets Cesar Salad SNK: String Cheese

FOOD SERVICE AGREEMENT

This Food Service Agreement (“Agreement”) is entered into by and between Flo’s Friendly Foods (“Contractor”) and Oakland Military School (“School”). The Parties may be referred to collectively in this Agreement as “Parties” or singularly as a “Party.” This Agreement is effective from November 21, through June 30, 2023.

WHEREAS, Contractor wishes to provide and is capable of providing lunch meals and food products for consumption by the students of the School for the School’s 2022- 2023 lunch Program (the “Services”); and

WHEREAS, School wishes Contractor to provide Services;

NOW, THEREFORE, the Parties agree as follows

ARTICLE 1: TERM OF AGREEMENT

This Agreement shall be effective for the 2022-2023 Lunch Program at the School, and may be extended upon mutual written agreement between the Parties. The School grants Contractor the exclusive right to provide Services to the students of the School on regular school days when Oakland Military School’s Lunch Program is in session between November 21, 2022, and June 30, 2023. The school agrees to provide Contractor advance notice of days in session. Contractor will attach to Agreement the timeframe for daily delivery of lunch meals and food products.

ARTICLE 2: FACILITIES AND EQUIPMENT

The School shall not incur any costs associated with the Contractor’s delivery of meals to the lunch program, including equipment and food purchases.

ARTICLE 3: SERVICES PROVIDED BY CONTRACTOR

(A) The Services to be provided by Contractor are all those necessary for the provision of lunch to the School on regular school days for the 2022-2023 Lunch Program at the School, including: delivering nutritious meals that are freshly prepared and compliant with the National School Lunch Program standards and will directly invoice the School for Services provided. The Contractor will timely deliver prepared meals to the School at 3877 Lusk Street Oakland. The Parties shall discuss and mutually agree upon the food and beverages to be served.

(B) Contractor acknowledges that many children are allergic to nuts and will therefore not provide nuts or peanuts in menus. Contractor will use only vegetable oils in the preparation of food.

(C) The School may provide written notice to Contractor of other products to which a significant number of the school population is allergic, in which case Contractor will not provide such ingredients in meals.

(D) School shall have the option to request from Contractor the sale of lunch meals to faculty and staff for the duration of the 2022 - 2023 Lunch Program at the School.

(E) School will be invoiced on a biweekly basis every 15th and the end of the month payment is due within 7 days from invoice date.

ARTICLE 4: COMPENSATION AND PRICING

Per Student

Lunch \$5.00

Breakfast \$3.50

Snack \$.98

ARTICLE 5: WARRANTY OF COMPETENCE

Contractor warrants that it will perform its obligations under this Agreement in accordance with the highest professional standards of an expert in the food service industry, and that the personnel it provides under this Agreement shall be fully qualified and competent to perform under this Agreement. Contractor personnel shall at all times while performing the Services be neat, clean, and appropriately dressed, and shall conduct themselves in a manner compatible with the students and staff of the School.

ARTICLE 6: INDEMNIFICATION/HOLD HARMLESS

Contractor agrees that it will defend, indemnify, and hold School harmless from and against any loss, cost, expense, claim, or cause of action arising out of or relating to the provision of the Services by Contractor pursuant to this Agreement, including but not limited to, all personal injury claims of Contractor's employees regardless of whether or not caused by Contractor, and any and all other personal injury or property damage claims, by whomever brought, caused by Contractor, its agents, or employees. School shall have the right to select or approve legal counsel, and Contractor shall reimburse School for attorney's fees as incurred.

ARTICLE 7: INSURANCE

- (A) Each party shall maintain Workers' Compensation Insurance coverage as required by California State Law.
- (B) Contractor shall keep the School insured against any claim for personal injury or proper damage. Said insurance shall have liability limits of not less than One Million Dollars (\$1,000,000) per occurrence and Two Million Dollars (\$2,000,000) in the aggregate.
- (C) If Contractor, or its contractors, agents, or employees will bring vehicles on the School's premises, Contractor shall have and maintain comprehensive automobile liability insurance covering liability arising out of any such vehicle (owned, hired, or non-owned) brought onto the School's premises by Contractor, or its contractors, agents, or employees, providing, at a minimum, a single limit of \$100,000/person and \$300,00/accident.
- (D) The term of this Contact shall not commence until Contractor has delivered to the School a certificate from an insurance carrier naming Oakland Military Institute as additional insured to evidence the coverage required by this section. Such insurance certificate shall contain an endorsement requiring 30 days written notice from the insurance company to the School before cancellation or change in the coverage, scope, or amount of the policy.

ARTICLE 8: CONTRACTOR RESPONSIBILITIES

- (A) Each employee of Contractor or any subcontractor providing Services on School premises will submit to a criminal background check (including submission of fingerprints). Contractor will provide School written results of background check and TB risk assessment for each employee prior to that employee's physical presence on School campus. Contractor will comply with the criminal background check sections of Education Code section 45125.1. Contractor is responsible for ensuring that no employee or subcontractor working at School has a communicable disease that would put student's health or safety at risk.
- (B) Contractor shall provide system to be used by School parents in order to purchase meals directly from Contractor. Contractor will further provide information regarding, but not limited to, nutrition education, ingredient information upon request, and industry-specific knowledge.
- (C) Contractor shall maintain the appropriate state and local health certifications for their facility and will package, deliver, and serve meals in accordance with the food safety guidelines of the appropriate governing health departments. Contractor shall maintain all necessary records on the nutritional

components and quantities of meals served at School and make said records available for inspection by State and Federal authorities upon request.

(D) Contractor shall prepare, deliver, and serve lunch meals to School that comply with the nutrition standards established by the United States Department of Agriculture (USDA).

(E) Contractor shall be responsible for care and condition of lunch meals until they are delivered to School, and as they are served, including providing delivery and service equipment necessary to deliver and serve lunch meals in accordance with the food safety guidelines of the appropriate governing health departments.

(F) Delivery scheduled is as follows:

- **Contractor will deliver breakfast before the day before it is to be served or up to 700 the day of service.**
- **Contractor will deliver lunch and snack before 1100 ready to serve the day of service or the day before it is to be served**
- **Contractor will deliver before 1500 the day before service for colds and field trip lunches**

(H) Contractor will provide a limited quantity of extra lunch meals and will use historical sales data to determine this quantity. Contractor will keep a limited quantity of non-perishable lunch items on hand.

ARTICLE 9: NOTICES

All notices or other communications provided for by this Agreement shall be in writing and shall be deemed properly given when delivered personally, sent by courier, fax, electronic mail, registered mail, or certified mail, postage prepaid, return receipt requested, addressed to the Party concerned at the address indicated below or to such other address as such Party may subsequently give notice of hereunder in writing:

To School:

**Oakland Military Institute
Attention: Sammy Enriquez
3877 Lusk Street
Oakland, CA. 94609**

Voice: 510-594-3922

Email: senriquez@omiacademy.org

To Contractor:

Flo's Friendly Foods
6232 La Salle Avenue Suite E
Oakland CA 94611
Attention: Florence Eriksson
Voice: (415) 244-3234
Email: florence@flosfriendlyfoods.com

Any notice delivered personally or by courier under this Article 9 shall be deemed given on the date delivered, and any notice sent by electronic mail, registered mail, or certified mail, postage prepaid, return receipt requested, shall be deemed given on the date emailed or mailed.

ARTICLE 10: FORCE MAJEURE

- (A) Neither party shall be liable to the other for delay in, or failure of, performance nor shall any such delay in, or failure of, performance constitutes default if such delay or failure is caused by force majeure. Force majeure means an occurrence that is beyond the control of the party affected and occurs without its fault or negligence. Force majeure may include, but is not restricted to, acts of God, the public enemy, acts of the state in its sovereign capacity, fires, floods, power failure, disabling strikes, epidemics, quarantine restrictions, and freight embargoes.
- (B) Force majeure does not include any of the following occurrences:
 - 1. Late performance by a subcontractor, unless the delay arises out of a force majeure occurrence.
 - 2. Inability of either Contractor or any of its subcontractors to acquire or maintain any required insurance, bonds, licenses, or permits
- (C) If either party is delayed at any time in the progress of work by force majeure, the delayed party shall notify the other party in writing of such delay, as soon as practicable and no later than the following work day or the commencement thereof, and shall specify the causes of such delay. Such notice shall be delivered by hand or email, and shall make a specific reference to this article, thereby invoking its provisions. The delayed party shall cause such delay to cease as soon as practicable and shall notify the other party in writing when it has done so.
- (D) Any delay or failure in performance by either party caused by natural force majeure shall not constitute default, not give rise to any claim for damages or loss of anticipated profits.

ARTICLE 11: DEFAULT

(A) Should either Contractor or the School fail to perform any term or provision of this Contract, written notice of default must be given to the non-performing party within ten (10) business days;

(B) Upon receiving written notice of default, the non-performing party has up to ten (10) business days to cure the default or risk termination of the Contract immediately.

(C) The failure of either party to enforce any provision of this Contract shall not be construed as a waiver or limitation of that party's right to subsequently enforce and compel strict compliance with every provision of this Contract.

ARTICLE 12: INTERPRETATION

(A) Governing Law/Jurisdiction: This Agreement shall be governed by and construed in accordance with the laws of the State of California, excluding the choice of law rules of said state.

(B) Counterparts: This Agreement may be executed in one or more counterparts, each of which shall be deemed an original, but all of which together shall constitute one and the same instrument.

(C) Binding Arbitration Agreement: Contractor agrees to submit any dispute including, but not necessarily limited to negligence, contract or statutory, Contractor has with the School that may otherwise lead to legal action, first to the School's Head of School, and if not satisfied, then and only then to binding arbitration that will be handled according to the rules and guidelines of the State of California.

(D) Terms and Termination of Agreement: Either party may terminate this Agreement at any time, without cause, by providing ten (~~10~~) days prior written notice to the other Party of such termination; provided, however, that School may terminate this Agreement by providing thirty (30) days prior written notice to Contractor in the event that Contractor breaches any of its obligations under this Agreement. *was*

ARTICLE 13: ACCEPTANCE AND EFFECTIVE DATE

This Agreement shall become effective upon execution by a duly authorized representative of School and by a duly authorized officer of Contractor. Each of the persons signing below represents and warrants that he/she has the authority for the Party for whom he/she signs.

Each Party has full power and authority to enter into and perform under this Agreement. Each Party further acknowledges that it has read this Agreement, understands it, and agrees to be bound by it.

IN WITNESS WHEREOF, the Parties hereto have caused this Agreement to be executed as of the date first set forth above.

Flo's Friendly Foods

Signed:  _____ Date: *October 24 2022*
Florence Eriksson, Owner

Oakland Military Institute

Signed:  _____ Date: *24 Oct 2022*

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**Quote
2889511**

PO Box 8036, Wisconsin Rapids, WI 54495-8036
 Phone: (800) 338-4204 | Fax: (877) 280-7642
 Federal I.D. 39-1559474
www.renaissance.com

Oakland Military Institute - 1449032
 3877 Lusk St
 Oakland, CA 94608-3822
 Contact: Dr. Dodson - (510) 594-3900
 Email: mdodson@omiacademy.org

Reference ID: 579355

Quote Summary	
School Count: 1	
Renaissance Products & Services Total	\$5,308.40
Shipping and Processing	\$0.00
Sales Tax	\$0.00
Grand Total	USD \$5,308.40

This quote includes: Renaissance Accelerated Reader, Renaissance Star Math and Renaissance Star Reading.

By signing below or using your subscription and/or service, you

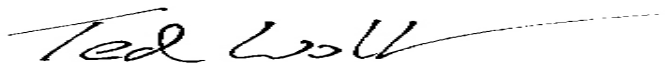
- agree that this Quote, any other quotes issued to you during the Subscription Period and your use of the Applications, the Hosting Services and Services are subject to the Renaissance Terms of Service and License located at <https://doc.renlearn.com/KMNet/R62416.pdf> which are incorporated herein by reference;
- consent to the Terms of Service and License; and
- consent to the collection, use, and disclosure of the personal information of children under the age of 13 as discussed in the applicable Application Privacy Policy located at <https://www.renaissance.com/privacy/>.

Unless you choose to check the box to opt out of Automatic Evergreen Renewals of this Quote, by signing below or using your subscription and/or service, you also consent to the Automatic Evergreen Renewal of the Agreement, (as defined in the Terms of Service and License, which shall include any additional products or services added to this Quote by agreement of the parties) at the end of the stated Subscription Period, for additional successive one (1) year periods. If Renaissance does not want to renew the Agreement, we will provide you at least sixty (60) days written notice of non-renewal prior to the end of the then-current term. If you do not want to renew the Agreement, you must provide Renaissance at least thirty (30) days written notice of non-renewal prior to the end of the then-current term. The pricing for each renewal term will be at the then-current pricing used by Renaissance, and a new Quote will be put in place for such renewal term.

Please check here if you would like to opt out of Automatic Evergreen Renewal of the Agreement covered by this Quote: []
 (Please note that you will still have the opportunity to renew your agreement with Renaissance, but you will need to do so with a new executed Quote.)

To accept this offer and place an order, [please sign and return this Quote.](#)

Please check here if your organization requires a purchase order prior to invoicing: []

Renaissance Learning, Inc.	Oakland Military Institute - 1449032
	By:
Name: Ted Wolf	Name:
Title: VP - Corporate Controller	Title:
	Date:
	Invoice Date:

Email: electronicorders@renaissance.com

If changes are necessary, or additional information is required, please contact your account executive Janel Bliske at (323)282-5233, Thank You.

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All quotes and orders are subject to availability of merchandise. Professional development expires one year from purchase date. Alterations to this quote will not be honored without Renaissance approval. Please note: Any pricing or discount indicated is subject to change with alterations to the quote. Tax has been estimated and is subject to change without notice. Unless you provide Renaissance with a valid and correct tax exemption certificate applicable to your purchase of product and the product ship-to location, you are responsible for sales and other taxes associated with this order.

United States government and agency transactions into Arizona: The Tax or AZ-TPT item(s) listed on this quote and subsequent invoice(s) is a charge to recover the cost of the Arizona Transaction Privilege Tax ("TPT"). The incidence of the TPT is on Renaissance Learning for the privilege of conducting business in the State of Arizona. Since the tax is not directly imposed on the United States, the constitutional immunity of the United States does not apply.

Hawaii residents only: Orders shipped to Hawaii residents will be subject to the 4.166% (4.712% O'ahu Is.) Hawaii General Excise tax. United States government and agency transactions into Hawaii: The Tax or General Excise Tax item(s) listed on this quote and subsequent invoice(s) is a charge to recover the cost of the Hawaii General Excise Tax. The incidence of the General Excise Tax is on Renaissance Learning for the privilege of conducting business in the State of Hawaii. Since the tax is not directly imposed on the United States, the constitutional immunity of the United States does not apply.

New Mexico residents only: Orders shipped to New Mexico residents will be subject to the 5.125% (Location Code: 88-888) Gross Receipts tax. United States government and agency transactions into New Mexico: The Tax or Gross Receipts Tax item(s) listed on this quote and subsequent invoice(s) is a charge to recover the cost of the New Mexico Gross Receipts Tax. The incidence of the Gross Receipts Tax is on Renaissance Learning for the privilege of conducting business in the State of New Mexico. Since the tax is not directly imposed on the United States, the constitutional immunity of the United States does not apply. Starting July 1, 2021 New Mexico requires sellers to collect tax on the state and local rate. This varies depending on the city and county.

Students can become their most amazing selves – only when teachers truly shine. Renaissance amplifies teachers' effectiveness in the classroom – transforming data into actionable insights to improve learning outcomes. Remember, we're here to ensure your successful implementation. Please allow 30-90 days for installation and set-up.

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www.renaissance.com

Quote Details

Oakland Military Institute - 1449032

Products & Services	Subscription Period	Quantity	Unit Price	Total
Applications				
Accelerated Reader Subscription	01/01/2023 - 06/30/2023	550	\$3.68	\$2,024.00
Star Math Subscription	01/01/2023 - 06/30/2023	558	\$2.60	\$1,450.80
Star Reading Subscription	01/01/2023 - 06/30/2023	561	\$2.60	\$1,458.60
Platform Services				
Annual All Product Renaissance Platform	01/01/2023 - 06/30/2023	1	\$375.00	\$375.00
Professional Services				
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00
Oakland Military Institute Total			USD \$5,308.40	

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Oakland Military Institute - 1449032
 3877 Lusk St
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 Contact: Dr. Dodson - (510) 594-3900
 Email: mdodson@omiacademy.org

Reference ID: 579355

Quote Summary	
School Count: 1	
Renaissance Products & Services Total	\$10,611.30
Shipping and Processing	\$0.00
Sales Tax	\$0.00
Grand Total	USD \$10,611.30

This quote includes: Renaissance Accelerated Reader, Renaissance Star Math and Renaissance Star Reading.

By signing below or using your subscription and/or service, you

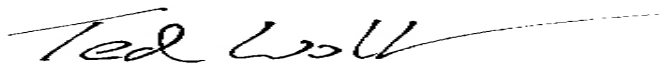
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Renaissance Learning, Inc.	Oakland Military Institute - 1449032
	By:
Name: Ted Wolf	Name:
Title: VP - Corporate Controller	Title:
	Date:
	Invoice Date:

Email: electronicorders@renaissance.com

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Quote Details**Oakland Military Institute - 1449032**

Products & Services	Subscription Period	Quantity	Unit Price	Total
Applications				
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Star Math Subscription	07/01/2023 - 06/30/2024	558	\$5.20	\$2,901.60
Star Reading Subscription	07/01/2023 - 06/30/2024	561	\$5.20	\$2,917.20
Platform Services				
Annual All Product Renaissance Platform	07/01/2023 - 06/30/2024	1	\$750.00	\$750.00
Professional Services				
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00
Oakland Military Institute Total			USD \$10,611.30	

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Coversheet

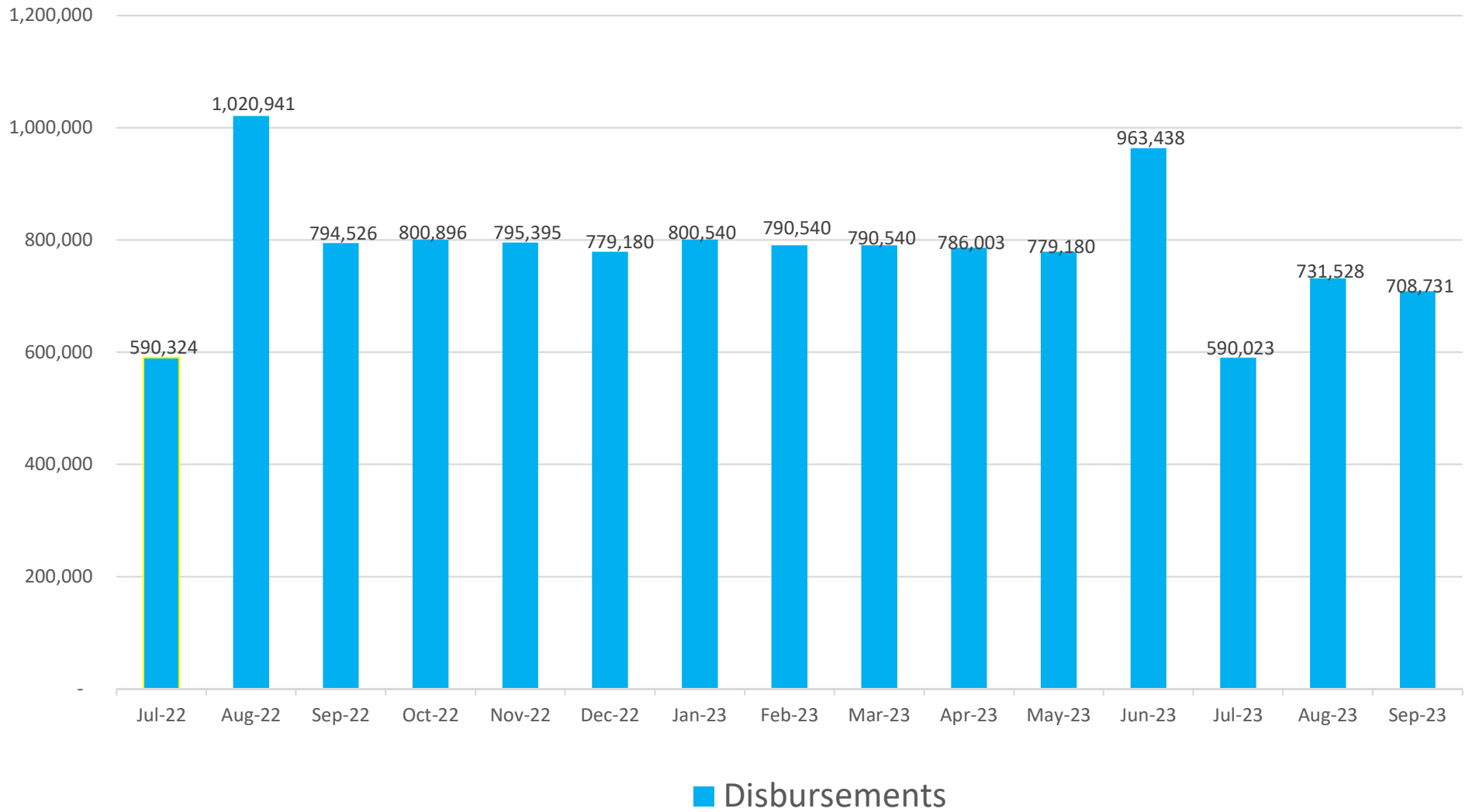
Cashflow Update

Section: IV. Information/Discussion Items
Item: A. Cashflow Update
Purpose:
Submitted by:
Related Material: Oct 2022 Chart Disbursement Actuals & projections FY 22-23.pdf
Oct 2022 Chart Cash Flow FY 22-23 to Sep 2023.pdf
Oct 2022 Cash Flow Projection Pro FY 22-23 2 Yrs 4 pgs.pdf
OMI Fin Statement FY 22-23 Oct 2022 sA BR.pdf

BACKGROUND:

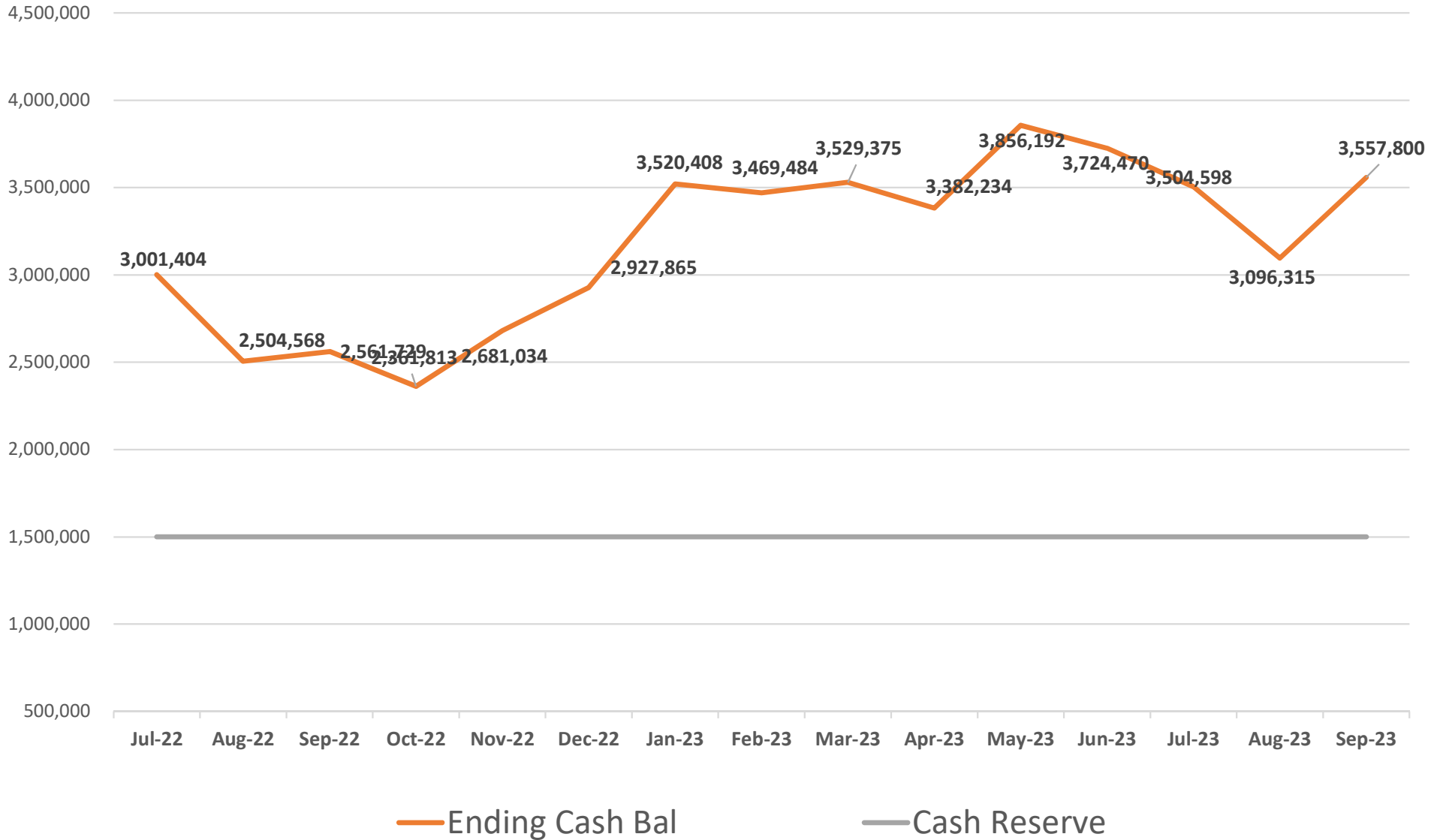
Attached you will find a monthly cashflow projection for the 2022-23 FY. It includes the monthly expenditures and monthly revenues.

Oakland Military Institute, Actual Disbursements as of October 2022, Projection through Oct 2023



**Actuals through
Oct 2022**

**Oakland Military Institute, FY 22-23 (July 2022 to June 2023)
Cash Flow Projections through Oct 2023**



Adopted Budget - July 1 (OMI - June 9, 2022)

Base Year 2022-23; Actuals Through the Month of October

2022-23 Oakland Military Institute, College Preparatory Academy 01-61259-0130617 FA 3

	Object Range	Budget/Beg. Balance	2022 July	August	September	October	November	December	2023 January	February
A. BEGINNING CASH		2,880,598	2,880,598	3,001,404	2,504,568	2,561,729	2,361,813	2,681,034	2,927,865	3,520,408
B. RECEIPTS										
LCFF Sources										
Principal Apportionment	8010-8019	5,207,160	—	187,960	555,570	300,143	649,431	623,907	338,328	411,154
Property Taxes	8020-8079	0	—	—	—	—	—	—	—	—
Miscellaneous Funds & LCFF Transfers	8080-8099	1,576,041	—	92,221	184,442	122,961	181,169	126,083	126,083	126,083
Federal Revenue	8100-8299	2,464,798	—	66	54	562,129	218,556	218,556	549,798	21,806
Other State Revenue	8300-8599	806,988	—	13,555	4,888	18,447	31,848	23,853	345,262	148,702
Other Local Revenue	8600-8799	448,527	20,247	23,218	39,124	37,279	33,612	33,612	33,612	31,870
All Other Financing Sources	8930-8999	0	—	—	—	—	—	—	—	—
TOTAL RECEIPTS		10,503,514	20,247	317,020	784,078	1,040,958	1,114,616	1,026,011	1,393,083	739,615
C. DISBURSEMENTS										
Certificated Salaries	1000-1999	3,276,449	19,803	271,339	306,640	287,709	290,340	299,339	299,339	299,339
Classified Salaries	2000-2999	962,852	39,305	79,826	85,424	82,091	83,826	83,826	83,826	83,826
Employee Benefits	3000-3999	1,578,562	15,502	123,336	143,059	136,190	136,190	136,190	136,190	136,190
Books and Supplies	4000-4999	918,479	134,063	241,925	67,102	(105)	70,540	45,325	55,325	45,325
Services	5000-5999	3,048,570	381,651	304,514	192,300	295,011	214,500	214,500	225,860	225,860
Depreciation	6000-6999	350,776	—	—	—	—	—	—	—	—
Other Outgo	7000-7499	25,323	—	—	—	—	—	—	—	—
All Other Financing Uses	7630-7699	0	—	—	—	—	—	—	—	—
TOTAL DISBURSEMENTS		10,161,011	590,324	1,020,941	794,526	800,896	795,395	779,180	800,540	790,540
E. NET INCREASE/DECREASE (B - C + D)		342,503	120,805	(496,835)	57,161	(199,916)	319,221	246,831	592,543	(50,925)
F. ENDING CASH (A + E)			3,001,404	2,504,568	2,561,729	2,361,813	2,681,034	2,927,865	3,520,408	3,469,484
G. ENDING CASH, PLUS CASH ACCRUALS AND ADJUSTMENTS										

Oakland Military Institute, College Preparatory
Academy
01-61259-0130617

Cashflow Report

Adopted Budget - July 1 (OMI - June 9, 2022)

Base Year 2022-23; Actuals Through the Month of October

	Object Range	Budget/Beg. Balance	2023				Accruals	Adjustments	TOTAL	Variance
			March	April	May	June				
A. BEGINNING CASH		2,880,598	3,469,484	3,529,375	3,382,234	3,856,192	—	—	—	—
B. RECEIPTS										
LCFF Sources										
Principal Apportionment	8010-8019	5,207,160	411,154	364,511	364,511	530,765	469,727	—	5,207,160	(0)
Property Taxes	8020-8079	0	—	—	—	—	—	—	—	—
Miscellaneous Funds & LCFF Transfers	8080-8099	1,576,041	223,247	111,624	111,624	111,624	58,879	—	1,576,041	—
Federal Revenue	8100-8299	2,464,798	36,417	39,719	745,133	157,457	(84,893)	—	2,464,798	—
Other State Revenue	8300-8599	806,988	147,742	91,138	—	—	(18,447)	—	806,988	—
Other Local Revenue	8600-8799	448,527	31,870	31,870	31,870	31,870	68,471	—	448,527	—
All Other Financing Sources	8930-8999	0	—	—	—	—	—	—	—	—
TOTAL RECEIPTS		10,503,514	850,431	638,862	1,253,138	831,715	493,738	—	10,503,514	(0)
C. DISBURSEMENTS										
Certificated Salaries	1000-1999	3,276,449	299,339	299,339	299,339	142,471	—	162,110	3,276,449	—
Classified Salaries	2000-2999	962,852	83,826	83,826	83,826	83,826	—	5,600	962,852	—
Employee Benefits	3000-3999	1,578,562	136,190	136,190	136,190	126,540	—	80,606	1,578,562	—
Books and Supplies	4000-4999	918,479	45,325	40,788	45,325	45,325	—	82,215	918,479	—
Services	5000-5999	3,048,570	225,860	225,860	214,500	214,500	—	113,654	3,048,570	—
Depreciation	6000-6999	350,776	—	—	—	350,776	—	—	350,776	—
Other Outgo	7000-7499	25,323	—	—	—	—	—	25,323	25,323	—
All Other Financing Uses	7630-7699	0	—	—	—	—	—	—	—	—
TOTAL DISBURSEMENTS		10,161,011	790,540	786,003	779,180	963,438	—	469,509	10,161,011	—
E. NET INCREASE/DECREASE (B - C + D)		342,503	59,891	(147,141)	473,958	(131,723)	493,738	(995,106)	342,503	
F. ENDING CASH (A + E)			3,529,375	3,382,234	3,856,192	3,724,470	—	—	—	
G. ENDING CASH, PLUS CASH ACCRUALS AND ADJUSTMENTS								3,223,101		

Oakland Military Institute, College Preparatory
Academy
01-61259-0130617

Cashflow Report
Adopted Budget - July 1 (OMI - June 9, 2022)
Year 2 2023-24

	Object Range	Budget/Beg. Balance	2023 July	August	September	October	November	December	2024 January	February
A. BEGINNING CASH		3,724,470	3,724,470	3,504,598	3,096,315	3,557,800	3,387,718	3,289,792	3,501,435	3,804,115
B. RECEIPTS										
LCFF Sources										
Principal Apportionment	8010-8019	5,561,509	207,894	207,894	725,115	374,210	374,210	725,115	374,210	374,210
Property Taxes	8020-8079	0	—	—	—	—	—	—	—	—
Miscellaneous Funds & LCFF Transfers	8080-8099	1,576,041	—	94,562	189,125	126,083	126,083	126,083	126,083	126,083
Federal Revenue	8100-8299	681,627	—	—	218,556	—	66,710	37,369	358,992	—
Other State Revenue	8300-8599	794,148	141,468	—	—	—	31,848	23,853	360,412	148,702
Other Local Revenue	8600-8799	490,836	20,789	20,789	37,420	37,420	37,420	37,420	37,420	37,420
All Other Financing Sources	8930-8999	0	—	—	—	—	—	—	—	—
TOTAL RECEIPTS		9,104,161	370,151	323,246	1,170,216	537,713	636,271	949,840	1,257,117	686,415
C. DISBURSEMENTS										
Certificated Salaries	1000-1999	3,341,978	19,803	286,762	314,157	314,157	314,157	314,157	314,157	314,157
Classified Salaries	2000-2999	977,295	39,305	60,460	60,460	60,460	80,460	80,460	80,460	80,460
Employee Benefits	3000-3999	1,596,965	15,502	144,063	124,540	124,540	94,540	94,540	213,180	194,540
Books and Supplies	4000-4999	918,973	134,063	75,743	45,074	44,139	90,540	84,540	84,540	84,540
Services	5000-5999	2,954,309	381,351	164,500	164,500	164,500	154,500	164,500	262,100	224,500
Depreciation	6000-6999	330,574	—	—	—	—	—	—	—	—
Other Outgo	7000-7499	24,214	—	—	—	—	—	—	—	—
All Other Financing Uses	7630-7699	0	—	—	—	—	—	—	—	—
TOTAL DISBURSEMENTS		10,144,308	590,023	731,528	708,731	707,796	734,197	738,197	954,437	898,197
E. NET INCREASE/DECREASE (B - C + D)		(1,040,148)	(219,872)	(408,282)	461,485	(170,083)	(97,926)	211,643	302,680	(211,782)
F. ENDING CASH (A + E)			3,504,598	3,096,315	3,557,800	3,387,718	3,289,792	3,501,435	3,804,115	3,592,334
G. ENDING CASH, PLUS CASH ACCRUALS AND ADJUSTMENTS										

Oakland Military Institute, College Preparatory Academy
01-61259-0130617

Cashflow Report
Adopted Budget - July 1 (OMI - June 9, 2022)
Year 2 2023-24

Fund FA

	Object Range	Budget/Beg. Balance	2024 March	April	May	June	Accruals	Adjustments	TOTAL	Variance
A. BEGINNING CASH		3,724,470	3,592,334	3,865,182	3,488,938	3,112,693	—	—	—	—
B. RECEIPTS										
LCFF Sources										
Principal Apportionment	8010-8019	5,561,509	725,115	374,210	374,210	725,115	—	—	5,561,509	—
Property Taxes	8020-8079	0	—	—	—	—	—	—	—	—
Miscellaneous Funds & LCFF Transfers	8080-8099	1,576,041	220,646	110,323	110,323	110,323	110,323	—	1,576,041	—
Federal Revenue	8100-8299	681,627	—	—	—	—	—	—	681,627	—
Other State Revenue	8300-8599	794,148	87,865	—	—	—	—	—	794,148	—
Other Local Revenue	8600-8799	490,836	37,420	37,420	37,420	37,420	75,059	—	490,836	—
All Other Financing Sources	8930-8999	0	—	—	—	—	—	—	—	—
TOTAL RECEIPTS		9,104,161	1,071,046	521,953	521,953	872,858	185,382	—	9,104,161	—
C. DISBURSEMENTS										
Certificated Salaries	1000-1999	3,341,978	314,157	314,157	314,157	208,000	—	—	3,341,978	—
Classified Salaries	2000-2999	977,295	80,460	80,460	80,460	80,460	112,930	—	977,295	—
Employee Benefits	3000-3999	1,596,965	94,540	194,540	194,540	94,540	13,360	—	1,596,965	—
Books and Supplies	4000-4999	918,973	84,540	84,540	84,540	22,175	—	—	918,973	—
Services	5000-5999	2,954,309	224,500	224,500	224,500	224,500	—	375,859	2,954,309	—
Depreciation	6000-6999	330,574	—	—	—	330,574	—	—	330,574	—
Other Outgo	7000-7499	24,214	—	—	—	—	—	24,214	24,214	—
All Other Financing Uses	7630-7699	0	—	—	—	—	—	—	—	—
TOTAL DISBURSEMENTS		10,144,308	798,197	898,197	898,197	960,249	126,290	400,073	10,144,308	—
E. NET INCREASE/DECREASE (B - C + D)		(1,040,148)	272,849	(376,244)	(376,244)	(87,391)	59,092	(400,073)	(1,040,148)	
F. ENDING CASH (A + E)			3,865,182	3,488,938	3,112,693	3,025,303	—	—	—	
G. ENDING CASH, PLUS CASH ACCRUALS AND ADJUSTMENTS									2,684,322	

Fiscal13a

Financial Statement

Fund 62 - CHARTER SCHOOL ENTERPRISE FUND			Fiscal Year 2022/23 Through October 2022			
Object	Description	Adopted Budget	Revised Budget	Revenue	Balance	% Rcvd
Revenue Detail						
LCFF Revenue Sources						
8011	LCFF STATE AID - CURRENT YEAR	3,585,109.00	3,585,109.00	375,920.00	3,209,189.00	10.49
8012	EDUCATION PROTECTION ACCOUNT	1,244,411.00	1,244,411.00	667,752.74	576,658.26	53.66
8096	IN LIEU PROPERTY TAX TRANSFER	1,576,041.00	1,576,041.00	399,624.00	1,176,417.00	25.36
Total LCFF Revenue Sources		6,405,561.00	6,405,561.00	1,443,296.74	4,962,264.26	22.53
Federal Revenue						
8181	SPECIAL ED - ENTITLEMENT	76,160.00	76,160.00		76,160.00	
8220	CHILD NUTRITION	350,000.00	350,000.00		350,000.00	
8290	OTHER FEDERAL REVENUE	2,038,638.00	2,038,638.00	562,248.51	1,476,389.49	27.58
Total Federal Revenue		2,464,798.00	2,464,798.00	562,248.51	1,902,549.49	22.81
Other State Revenues						
8520	CHILD NUTRITION	23,000.00	23,000.00		23,000.00	
8550	MANDATED COST REIMBURSEMENTS	18,985.00	18,985.00		18,985.00	
8560	STATE LOTTERY REVENUE	85,956.00	85,956.00		85,956.00	
8590	ALL OTHER STATE REVENUE	679,047.00	679,047.00	23,443.00	655,604.00	3.45
8591	PY ALL OTHER STATE REVENUE			13,446.93	13,446.93-	NO BDGT
Total Other State Revenues		806,988.00	806,988.00	36,889.93	770,098.07	4.57
Other Local Revenue						
8699	ALL OTHER LOCAL REVENUE	5,000.00	5,000.00	1,084.32	3,915.68	21.69
8792	SELPA APPORTIONMENT TRANSFERS	443,527.00	443,527.00	118,784.00	324,743.00	26.78
Total Other Local Revenue		448,527.00	448,527.00	119,868.32	328,658.68	26.72
Total Year To Date Revenues		10,125,874.00	10,125,874.00	2,162,303.50	7,963,570.50	21.35

Object	Description	Adopted Budget	Revised Budget	Encumbrance	Actual	Balance	% Used
Expenditure Detail							
Certificated Salaries							
1100	CERTIFICATED TEACHER BASE	2,451,543.00	2,451,543.00	1,524,649.70	653,304.15	273,589.15	26.65
1130	CERTIFICATED TEACHER EXTRA	23,500.00	23,500.00	10,850.00	10,652.83	1,997.17	45.33
1160	CERTIFICATED TEACHER SUBS	90,000.00	90,000.00		26,350.00	63,650.00	29.28
1200	CERTIFICATED PUPIL SUPP BASE	253,381.00	253,381.00	181,944.88	71,267.28	168.84	28.13
1230	CERTIFICATED PUPIL SUPP EXTRA			1,077.36	422.76	1,500.12-	NO BDGT
1300	CERTIFICATED SUPERVISOR/ADMIN	407,023.00	407,023.00	94,679.50	88,166.72	224,176.78	21.66
1330	CERTIFICATED SUP/ADMIN EXTRA	1,502.00	1,502.00	426.51	469.74	605.75	31.27
1900	CERTIFICATED OTHER SALARIES	49,000.00	49,000.00	69,092.10	29,610.90	49,703.00-	60.43

Selection Grouped by Account Type - Sorted by Org, Fund, Object, Filtered by (Org = 550, Starting Period = 1, Ending Account Period = 4, Stmt Option? = , Zero Amounts? = N, SACS? = N, Restricted? = Y)



Fiscal13a

Financial Statement

Fund 62 - CHARTER SCHOOL ENTERPRISE FUND

Fiscal Year 2022/23 Through October 2022

Object	Description	Adopted Budget	Revised Budget	Encumbrance	Actual	Balance	% Used
Expenditure Detail (continued)							
Certificated Salaries (continued)							
1930	CERTIFICATED OTHER EXTRA	500.00	500.00	347.90	5,247.10	5,095.00-	1,049.42
	Total Certificated Salaries	3,276,449.00	3,276,449.00	1,883,067.95	885,491.48	507,889.57	27.03
Classified Salaries							
2100	CLASSIFIED INST AIDE SALARIES	150,543.00	150,543.00	90,807.20	36,205.12	23,530.68	24.05
2200	CLASSIFIED SUPPORT SALARIES	317,208.00	317,208.00	230,948.88	99,455.92	13,196.80-	31.35
2230	CLASSIFIED SUPPORT EXTRA/OT	30,000.00	30,000.00		11,947.83	18,052.17	39.83
2300	CLASSIFIED SUPERVISOR/ADMIN	165,503.00	165,503.00	166,998.32	84,374.16	85,869.48-	50.98
2330	CLASSIFIED SUP/ADMIN EXTRA	3,200.00	3,200.00	1,333.28	666.64	1,200.08	20.83
2400	CLASSIFIED CLER/TECH SALARIES	289,898.00	289,898.00	125,846.83	53,105.02	110,946.15	18.32
2430	CLASSIFIED CLER/TECH EXTRA/OT	500.00	500.00		890.42	390.42-	178.08
2930	OTHER CLASSIFIED EXTRA/OT	6,000.00	6,000.00			6,000.00	
	Total Classified Salaries	962,852.00	962,852.00	615,934.51	286,645.11	60,272.38	29.77
Employee Benefits							
3101	STRS-CERTIFICATED	581,774.00	581,774.00	311,553.47	143,073.14	127,147.39	24.59
3201	PERS-CERTIFICATED	40,938.00	40,938.00	44,317.14	18,162.61	21,541.75-	44.37
3202	PERS-CLASSIFIED	193,413.00	193,413.00	134,920.56	61,872.11	3,379.67-	31.99
3301	OASDI-CERTIFICATED	10,005.00	10,005.00	10,738.60	5,230.66	5,964.26-	52.28
3302	OASDI-CLASSIFIED	59,132.00	59,132.00	37,787.75	17,661.63	3,682.62	29.87
3311	MEDICARE-CERTIFICATED	47,699.00	47,699.00	27,076.92	12,794.25	7,827.83	26.82
3312	MEDICARE-CLASSIFIED	13,967.00	13,967.00	8,837.54	4,132.95	996.51	29.59
3401	HEALTH & WELFARE BEN-CERT	411,260.00	411,260.00	269,112.82	104,297.20	37,849.98	25.36
3402	HEALTH & WELFARE BEN-CLASS	101,620.00	101,620.00	81,571.64	32,999.77	12,951.41-	32.47
3403	HEALTH & WELFARE BEN-PAYCOM	25,644.00	25,644.00			25,644.00	
3501	UNEMPLOYMENT INSURANCE-CERT	30,442.00	30,442.00	14,322.01	2,729.00	13,390.99	8.96
3502	UNEMPLOYMENT INSURANCE-CLASS	15,177.00	15,177.00	9,412.80	2,006.14	3,758.06	13.22
3601	WORKERS COMP INS-CERT	36,701.00	36,701.00	21,090.37	9,917.44	5,693.19	27.02
3602	WORKERS COMP INS-CLASS	10,790.00	10,790.00	6,898.45	3,210.51	681.04	29.75
	Total Employee Benefits	1,578,562.00	1,578,562.00	977,640.07	418,087.41	182,834.52	26.49
Books and Supplies							
4100	APPROVED TEXTBOOKS & CORE CURR	95,000.00	95,000.00	3,988.90	47,977.65	43,033.45	50.50
4200	BOOKS & REFERENCE MATERIALS	7,000.00	7,000.00		18,120.67	11,120.67-	258.87
4300	MATERIALS AND SUPPLIES	390,296.00	390,296.00	29,918.10	135,426.65	224,951.25	34.70
4320	FOOD/BEVERAGES	18,500.00	18,500.00	1,667.06	10,119.65	6,713.29	54.70
4330	FURNITURE/EQUIP UNDER \$500				2,813.62	2,813.62-	NO BDGT
4400	NONCAPITALIZED EQUIP (<\$5,000)	20,000.00	20,000.00	22,753.30	158,131.66	160,884.96-	790.66

Selection Grouped by Account Type - Sorted by Org, Fund, Object, Filtered by (Org = 550, Starting Period = 1, Ending Account Period = 4, Stmt Option? = , Zero Amounts? = N, SACS? = N, Restricted? = Y)



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Financial Statement

Fund 62 - CHARTER SCHOOL ENTERPRISE FUND			Fiscal Year 2022/23 Through October 2022				
Object	Description	Adopted Budget	Revised Budget	Encumbrance	Actual	Balance	% Used
Expenditure Detail (continued)							
Books and Supplies (continued)							
4700	FOOD (CHILD NUTRITION PROGRAM)	387,683.00	387,683.00	269,604.00	70,396.00	47,683.00	18.16
Total Books and Supplies		918,479.00	918,479.00	327,931.36	442,985.90	147,561.74	48.23
Services and Other Operating Expenditures							
5100	SUBAGREEMENTS FOR SERVICES	70,000.00	70,000.00	25,000.00		45,000.00	
5200	TRAVEL AND CONFERENCES	18,718.00	18,718.00	9,471.40	7,593.59	1,653.01	40.57
5300	DUES AND MEMBERSHIPS	15,000.00	15,000.00		12,593.77	2,406.23	83.96
5400	INSURANCE	120,000.00	120,000.00		136,404.61	16,404.61-	113.67
5500	OPERATIONS & HOUSEKEEPING SRVS	275,000.00	275,000.00	170,250.37	110,493.31	5,743.68-	40.18
5510	UTILITIES - ELECTRIC & GAS	100,000.00	100,000.00	12,287.59	45,712.41	42,000.00	45.71
5520	UTILITIES - WATER & SEWER	28,000.00	28,000.00	24,497.80	4,902.20	1,400.00-	17.51
5530	WASTE DISPOSAL & RECYCLING	50,000.00	50,000.00	23,285.75	19,247.95	7,466.30	38.50
5600	NONCAPITALIZED REPAIRS	125,000.00	125,000.00	11,203.33	80,872.99	32,923.68	64.70
5610	FACILITIES RENT & LEASES	284,441.00	284,441.00	166,352.96	101,062.80	17,025.24	35.53
5620	EQUIPMENT RENT & LEASES	10,000.00	10,000.00	5,684.18	134.18-	4,450.00	-1.34
5710	DIRECT COST TRANSFER			924.32	3,102.88	4,027.20-	NO BDGT
5800	PROFESSIONAL/CONSULTING SRVCS	406,913.00	406,913.00	215,471.43	157,706.52	33,735.05	38.76
5810	EDUCATION CONSULTANTS	969,066.00	969,066.00	309,675.00	251,274.17	408,116.83	25.93
5820	LEGAL & AUDIT SERVICES	105,000.00	105,000.00	33,198.50	16,801.50	55,000.00	16.00
5830	ADVERTISING	27,500.00	27,500.00	17,500.00	3,500.00	6,500.00	12.73
5840	SOFTWARE AND LICENCES	74,294.00	74,294.00	8,741.90	158,108.48	92,556.38-	212.81
5850	TRANSPORTATION/FIELD TRIPS	81,721.00	81,721.00	5,463.15	2,345.97	73,911.88	2.87
5880	MISC FEES/CHARGES/DAMAGES	133,000.00	133,000.00	47,149.70	47,547.09	38,303.21	35.75
5890	AUTHORIZER OVERSIGHT FEES	77,417.00	77,417.00			77,417.00	
5900	COMMUNICATION - PHONE/INTERNET	75,000.00	75,000.00	47,581.56	13,407.79	14,010.65	17.88
5920	POSTAGE	2,500.00	2,500.00	3,513.39	932.22	1,945.61-	37.29
Total Services and Other Operating Expenditures		3,048,570.00	3,048,570.00	1,137,252.33	1,173,476.07	737,841.60	38.49
6600 - 6999							
6900	DEPRECIATION	350,776.00	350,776.00			350,776.00	
Total 6600 - 6999		350,776.00	350,776.00	.00	.00	350,776.00	
Debt Service							
7438	DEBT SERVICE - INTEREST	25,323.00	25,323.00			25,323.00	
Total Debt Service		25,323.00	25,323.00	.00	.00	25,323.00	
Total Year To Date Expenditures		10,161,011.00	10,161,011.00	4,941,826.22	3,206,685.97	2,012,498.81	31.56

Selection Grouped by Account Type - Sorted by Org, Fund, Object, Filtered by (Org = 550, Starting Period = 1, Ending Account Period = 4, Stmt Option? = , Zero Amounts? = N, SACS? = N, Restricted? = Y)



Fiscal13a

Financial Statement

Fund 62 - CHARTER SCHOOL ENTERPRISE FUND **Fiscal Year 2022/23 Through October 2022**

Object	Description	Beginning Balance	Year to Date Activity	Ending Balance
Fund Reconciliation				
Assets				
9120	CASH IN BANK - BRIDGE BANK	2,880,598.21	518,785.06-	2,361,813.15
9121	CASH IN BANK - HERITAGE BANK	1,133.55		1,133.55
9122	CASH IN BANK - 2	750.00		750.00
9123	CASH IN BANK - 3	4,155.86		4,155.86
9201	ACCOUNTS RECEIVABLE PRIOR YEAR	141,363.68		141,363.68
9290	DUE FROM GRANTOR GOVERNMENTS	1,352,097.86	1,255,509.48-	96,588.38
9341	OTHER CURRENT - SECURITY DEP	2,000.00		2,000.00
9420	LAND IMPROVEMENTS	13,540,883.09		13,540,883.09
9425	ACC DEPREC - LAND IMPROVEMENTS	4,254,750.29-		4,254,750.29-
9440	EQUIPMENT	1,519,195.24		1,519,195.24
9445	ACC DEPREC - EQUIPMENT	1,299,165.78-		1,299,165.78-
9450	WORK IN PROGRESS	399,090.64		399,090.64
	Total Assets	14,287,352.06	1,774,294.54-	12,513,057.52
Liabilities				
9500	ACCOUNTS PAYABLE (CURRENT)		2,350.00-	2,350.00-
9501	ACCOUNTS PAYABLE (Prior)	104,773.39	113,418.16-	8,644.77-
9502	PAYABLE - EXCESS STRS (QB BAL)	627.70		627.70
9513	OASDI		64.70	64.70
9522	STRS (OMI)	27,062.95	50,789.03	77,851.98
9524	PERS (OMI)	14,114.24	9,311.93	23,426.17
9525	EXCESS STRS - EMPLOYEE	709.50		709.50
9534	MEDICARE		15.14	15.14
9535	STATE UNEMPLOYMENT INS	36.00-	32.35	3.65-
9536	WORKERS' COMPENSATION INS		13,127.95	13,127.95
9540	STATE DISABILITY INS		8,735.06-	8,735.06-
9551	MEDICAL - KAISER (OMI)	32,272.19	69,904.03-	37,631.84-
9553	DENTAL - PRINCIPAL (OMI)	8,254.75	8,958.96	17,213.71
9555	VISION - PRINCIPAL (OMI)	1,532.70	1,627.82	3,160.52
9556	BASIC LIFE - PRINCIPAL	626.85	21,071.07-	20,444.22-
9557	LTD - PRINCIPAL (OMI)	48.75	1,764.42	1,813.17
9558	ADD - PRINCIPAL (OMI)	133.05	138.46	271.51
9590	DUE TO GRANTOR GOVERNMENTS	385,853.00	38,136.00-	347,717.00
9650	UNEARNED REVENUE	961,219.45	562,128.51-	399,090.94
9661	LOAN PAYABLE - CS FACILITIES	1,266,126.00		1,266,126.00
	Total Liabilities	2,803,318.52	729,912.07-	2,073,406.45
	Calculated Fund Balance	11,484,033.54	1,044,382.47-	10,439,651.07
Beginning Fund Balance				

Selection Grouped by Account Type - Sorted by Org, Fund, Object, Filtered by (Org = 550, Starting Period = 1, Ending Account Period = 4, Stmt Option? = , Zero Amounts? = N, SACS? = N, Restricted? = Y)



Fiscal13a

Financial Statement

Fund 62 - CHARTER SCHOOL ENTERPRISE FUND		Fiscal Year 2022/23 Through October 2022		
Object	Description	Beginning Balance	Year to Date Activity	Ending Balance
Beginning Fund Balance (continued)				
9791	BEGINNING FUND BALANCE	11,484,033.54		11,484,033.54
	Beginning Fund Balance Proof	<u>.00</u>	<u>1,044,382.47-</u>	<u>1,044,382.47-</u>
Change in Fund Balance - Excess Revenues (Expenditures)			(1,044,382.47)	

Memo Only - Ending Fund Balance Accounts

	Adopted	Revised		
Reserves				
9720 RESERVE FOR ENCUMBRANCES			4,941,826.22	4,941,826.22
Other Designations				
9790 UNRESTRICTED NET POSITION	11,364,509.00	11,364,509.00		

Fiscal13a

Financial Statement

Fund 62 - CHARTER SCHOOL ENTERPRISE FUND			Fiscal Year 2022/23 Through October 2022			
Description	Adopted Budget	Revised Budget	Encumbrance	Actual	Budget Balance	% of Budget
Revenues, Expenditures, and Changes in Fund Balance						
A. Revenues	10,125,874.00	10,125,874.00		2,162,303.50	7,963,570.50	21.35
B. Expenditures	10,161,011.00	10,161,011.00	4,941,826.22	3,206,685.97	2,012,498.81	31.56
C. Subtotal (Revenue LESS Expense)	35,137.00-	35,137.00-		1,044,382.47-	5,951,071.69	
D. Other Financing Sources and Uses						
Sources						
LESS Uses						
E. Net Change in Fund Balance	35,137.00-	35,137.00-		1,044,382.47-	5,951,071.69	
F. Fund Balance:						
Beginning Balance (9791)	11,399,646.00	11,399,646.00		11,484,033.54		
Audit Adjustments (9793)						
Other Restatements (9795)						
Adjusted Beginning Balance	11,399,646.00	11,399,646.00		11,484,033.54		
G. Calculated Ending Balance	11,364,509.00	11,364,509.00		10,439,651.07		
*Components of Ending Fund Balance						
Legally Restricted (9740)						
Other Designations (9780)						
Undesig/Unapprop (9790)	11,364,509.00	11,364,509.00				
Other				4,941,826.22		

Selection Grouped by Account Type - Sorted by Org, Fund, Object, Filtered by (Org = 550, Starting Period = 1, Ending Account Period = 4, Stmt Option? = , Zero Amounts? = N, SACS? = N, Restricted? = Y)



Coversheet

Student Recruitment Plan for 2023-2024

Section: IV. Information/Discussion Items
Item: B. Student Recruitment Plan for 2023-2024
Purpose:
Submitted by: Thomas James
Related Material: OMI Enrollment Marketing Campaign Plan.FINAL.pdf

BACKGROUND:

CharterSmart has provided OMI staff with a Cadet Recruiting Campaign Plan for SY23-24. Included are several areas of outreach and engagement needed to ensure success for 300-350 candidate leads.



ENROLLMENT MARKETING CAMPAIGN PLAN OAKLAND MILITARY INSTITUTE

Overview

The recent release of student test scores and steep declines in enrollment have undermined confidence in our public education system. The current situation represents the clearest picture of the pandemic's devastating toll on public schools throughout the state. As the region's premier college preparatory and leadership school, Oakland Military Institute's (OMI) situation is no different.

Despite traditional means and relying primarily on the Oakland Enrolls web portal, enrollment challenges will continue for OMI. Failure to implement new tactics, and ultimately, have OMI take ownership of its own enrollment marketing, could lead to operational instability and financial deficiencies in the near future.

So, What's Next?

Working with OMI school officials, CharterSmart has developed the *We Are OMI* campaign to provide strategic guidance and communications to enhance enrollment marketing:

- Create a positive, insightful narrative of the school and the cadets it serves;
- Refresh brand for collateral materials, outdoor signage, digital media, OMI website, and Oakland Enrolls web portal;
- Develop family and community stakeholder engagement activities.

Objective

Simply put, expose Oakland families to OMI's unique academic leadership experience and offer prospective cadets a vision of a college and career future.

Timeline

Open Enrollment Period: November 14 – February 3

October

- Produce Campaign Plan
- Create Photo/B-Roll Video Library
- Update Messaging Content

November

- Produce Enrollment Flyer
- Produce Brochure + Parents' Guide
- Update OMI Website (New Content + Photos)
- Update Oakland Enrolls Web Portal (New Content + Photos)
- Produce New Oakland Enrolls Video

December

- Produce Outdoor Banners (4 ft x 8 ft)
- Produce Social Media Ads for Facebook and Instagram
- Determine/Plan Family Outreach Program Activities
- Determine/Plan Community Stakeholder Outreach Program Activities

January

- Place Social Media Ads on Facebook/Instagram
- Host Open House/Parent Information Night
- Home Recruitment Visits
- Cadet Mentorship w/ Feeder Schools

February

- Follow-Up w/ Prospective Families
- Produce Parent Survey
- Produce Assessment Report

Campaign Expenses

- 2-Day Photography + Video Session: \$900
- Production of Enrollment Video: \$1,100
- Campus Outdoor Signage (10 – 4 ft x 8 ft banners): \$500
- Social Media Ads (Facebook/Instagram): \$250-\$500
- Production of Printed Collateral Materials (brochures, flyers, etc.): \$1,000

Coversheet

After School Program Progress Report- HOTE

Section: IV. Information/Discussion Items
Item: C. After School Program Progress Report- HOTE

Purpose:
Submitted by: Thomas James

Related Material:
OMI MID SEM REPORT FOR ASP FALL2022.pdf
ASP Fall 2022 MidSem Report .pdf
OMI-ASP MidSem Fall2022 EVALUATION OF STUDENT PARTICIPATION.pdf
Sphero Robotics Challenge Presentation.pdf
OMI FallOct2022 CheckIn Survey Results.pdf

BACKGROUND:

Hand On Technology Education (HOTE) has prepared an assessment of their after school program to date. Included is plan to assist OMI with academic recovery for the remainder of the 2022-23 school year.



OMI MID SEM REPORT FOR ASP FALL2022: September-October

Prepared by Jam Mancenido - HOTE Program Coordinator

1. [HOTE ASP Program Overview](#)

- Student Highlights: Pictures & Videos of the ASP in Action
 - i. [ASP Fall 2022 MidSem Report](#) (Slides)
 - ii. [Sphero Robotics Challenge Presentation](#) (Slides)
- Summary: 5 days/wk, 3-days STEAM Core , 2-days Project-Based Learning
 - i. Completed: STEAM 100/200 - Part A, Typing, Robotics Maze & Sports Challenges
 - ii. Upcoming: e-Sports, Typing, VR, Tech Entrepreneurship, Digital Portfolio Project
- Winter/Spring '23 Additions:
 - i. Math Literacy
 - 1. Integrate Middle-School Math Literacy Goals/Standards into ASP Winter/Spring STEAM Projects
 - ii. MS: Sports & Clubs
 - 1. Outdoor Sports & Recreation: Intramural & Competitive
 - 2. Indoor Sports & Recreation: e-Sports, Chess, Painting, Music
 - 3. Clubs: Robotics, Chess, e-Sports, VR, etc.

2. Fall Check-In Survey (10/2022)

- **Data:** [OMI FallOct2022 CheckIn Survey Results](#)
 - i. 40.4% believe their coding skills were non-existent pre-ASP and after two months of the ASP **67%** believe they are proficient.
 - ii. **62.5%** share that they are more interested in a career that involves technology after two months of the ASP.

3. After-School Program '22 - Cadet Registration

- **Data:** [Fall2022 ASP Roster](#)
 - i. 6th grade=20 students, 7th+8th (Track A) = 20, 7th+8th (Track B) = 22

4. MS Study Hall '22 - Cadet Registration

- Date Started = 10/11/22
- Average Number of Students = 9
- 19% = Math, 32%= English, 17%=History

5. HS Credit & Academic Recovery Program

- **Data:** [Cyber High 22-23](#)
 - i. Credit Recovery = 20 students , Academic Recovery = 40 students
 - ii. Student Needs: 18%= Math, 80%=Science, 73%= English

6. Typing Skills progress report of middle school students under the After-School Program

- 20 WPM (words per minutes) average across the ASP cadets (Goal: 30 WPM)

7. Summary Evaluation of student participation in the program

[OMI-ASP MidSem Fall2022 EVALUATION OF STUDENT PARTICIPATION](#)

OMI-HOTE ASP Fall 2022 Mid Sem Report

September to October 2022



AFTER-SCHOOL PROGRAM

Attendance
Projects
Enhancement Activities



ASP ATTENDANCE

The After-School Program (ASP) started on September 6, 2022.

There were 18 days of ASP during September and 18 days of ASP during October.

ASP ATTENDANCE

SEPTEMBER-OCTOBER 2022

Number of Students	6th Grade	New 7th and 8th	Returning 7th and 8th
MAXIMUM	20	20	22

Factors that affect number of students attending ASP in **September**

- Some students are **picked up early**.
- Some students attend the **clubs** such as:
 - Marksmanship
 - Gaming Club
 - Cooking Club

Factors that affect number of students attending ASP in October

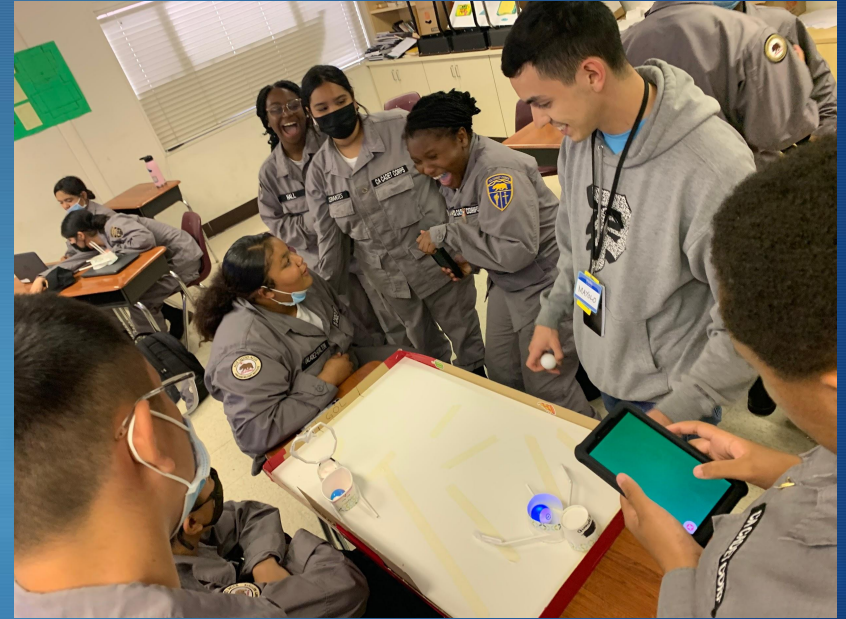
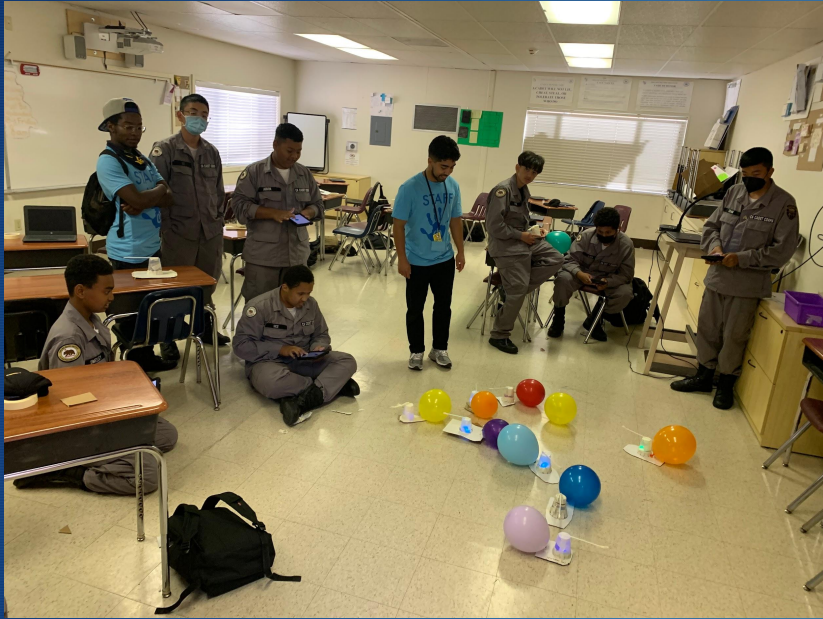
- Some students started attending the **MS Study Hall**
- Some students have not been attending the ASP.
- Some students are **picked up early**.
- Some students attend the **clubs** such as:
 - Marksmanship
 - Gaming Club
 - Cooking Club

ASP PROJECTS



Robot Driving





Sphero Sports Challenge



Sphero Maze Challenge

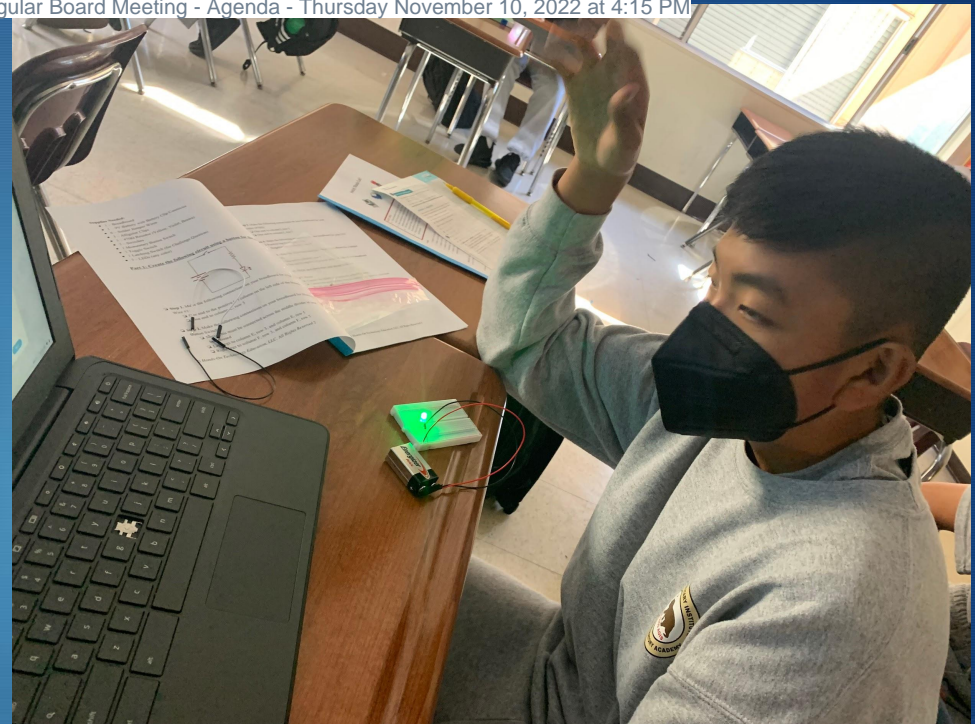


Makey Makey Circuit Set Guitars



Electrical Engineering 100: Basic Circuits

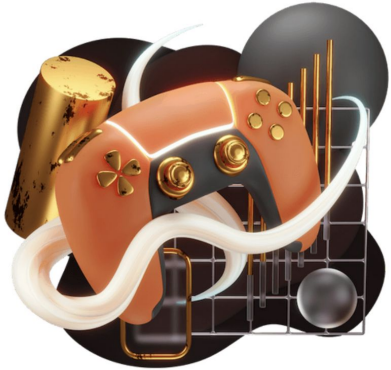




Electrical Engineering 200: Breadboard Circuits

UPCOMING ACTIVITIES

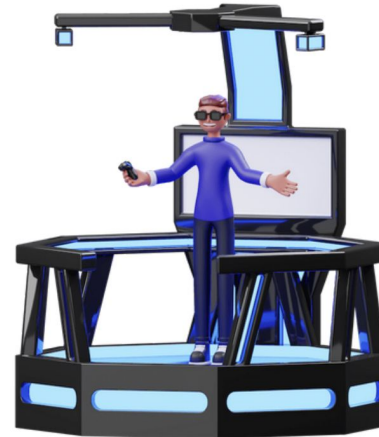
E-Sports Club



Tech-Entrepreneurship Challenge

Technology Entrepreneurs

Participate in our version of “Shark Tank” where students will engage in the Design Thinking process to come up with their own Technology-Inspired Business Idea to market to their community.



Digital Portfolio Project



ENHANCEMENT ACTIVITIES

ASP Activity Stations

Indoor Sports



Outdoor Sports



Art



ENHANCEMENT ACTIVITIES



Guest Speaker:
Financial
Literacy for
Young Learners

DISCIPLINE MANAGEMENT

1. HOTE Coordinator has reached out to MS Military Staff officers Sgt. Smolich, Sgt. Helfridge, and Sgt. Helverson to coordinate information regarding student incidents. This has been quite crucial in ensuring that officers involved in the students' behavioral concerns were informed immediately. This coordination has included joint meetings with parents, joint emails/correspondence with parents to inform them of the details of the incidents and the appropriate consequences for the students.

DISCIPLINE MANAGEMENT

2. HOTE Coordinator has worked closely with OMI security in obtaining video footages of incidents that has happened during the ASP. Aside from this, we continue to work closely in coordinating with parents thru AERIES regarding incidents during the ASP.

DISCIPLINE MANAGEMENT

3. HOTE Coordinator has reached out to the school counselor, Ms. Kayla Simmons, about students who may be in need of special attention with regard their behavior during the ASP.

4. HOTE Coordinator has recently gained access to AERIES to help update ASP incident reports.

MS STUDY HALL

OVERVIEW

Middle School (MS) Study Hall started on October 11, 2022. The delay of its implementation was due to the fact that HOTE still has not received information regarding the number of students who may have low grades. We had to wait for the release of the grades first before setting-up the Study Hall.

ATTENDANCE

This is a summary of the attendance of MS Study Hall from Oct 11-28, 2022.

Number of Students	6th Grade	7th Grade	8th Grade	TOTAL
Maximum	0	9	10	16

HS CREDIT RECOVERY

OVERVIEW

High school Credit Recovery started on September 19, 2022. Only a few students were present during the first three (3) sessions. Starting October, more students began attending the Credit Recovery Program.

ATTENDANCE

High School (HS) Credit Recovery started on September 19, 2022. Here is the attendance for Credit Recovery on its first (3) three days.

Date	Number of Students
September 19 (M)	4
September 21 (W)	6
September 28 (W)	6

During the first three (3) days of HS Credit Recovery, HOTE tutors were present but no student asked for any support. On some days, the HOTE tutors were sent back to ASP instead.

ATTENDANCE

Beginning October 13, 2022, more high school students began to attend the Credit Recovery Program.

Date	Credit Recovery	Academic Recovery	Date	Credit Recovery	Academic Recovery
October 3	5	3	October 19	10	9
October 5	10	4	October 24	7	6
October 12	6	7	October 26	6	7
October 17	10	4			

ATTENDANCE

HOTE has been sending two (2) tutors to support in the HS Credit Recovery Program.

Summary of students that HOTE has supported during HS Credit Recovery

Date	Credit Recovery	Date	Credit Recovery
October 3	3	October 19	3
October 5	3	October 24	2
October 12	1	October 26	0
October 17	2		

Testimonials

“We have already released some cadets who were in the danger of failing and now are in the clear. This is no small part due to Xavier and Thuon, as Math tutors are hard to come by, and have helped those students cross our Mathematics.”

- Mario Osorio (OMI HS Credit Recovery Coordinator)

TESTIMONIALS

“I am grateful for the support of the HOTE teammates. Now that we are sharing data, I am confident we will continue to improve the academic success of our cadets while continuing to offer STEAM education. This will provide us with a focus on operationalizing math learning through hands-on experiences.”

- Chief James Thomas (Operations and Support Chief)

TESTIMONIALS

“I’ve been a student of other after school programs that involves topics revolving around STEM. None can compare to HOTE. We have brand new supplies for students and are very well equipped with new technology. this program is mind opening and future forward. It has introduced new paths of life and hands on experience that can be used later on.”

- Mayolo Valencia (HOTE ASP Staff)



Thank you for your continued support!



OMI-ASP MidSem Fall2022
EVALUATION OF STUDENT PARTICIPATION

The first few weeks of the After-School Program (ASP) was a period of establishing routines and rapport with the students. It was observed during this period that students tested their teachers with regard to classroom management and observance of school rules. But as the sessions progressed and the STEAM activities rolled-out, it was observed how the students have become more and more engaged in the hands-on activities such as the Sphero Robots and Makey Makey Circuit boards and the like.

Common behavior issues observed during this period include students cursing at each other, using their mobile phones in class, rough play in and out of the classroom, doing/watching something online (YouTube, video game, and the like). As a response to these behavior issues, HOTE together with OMI ASP staff consistently enforced the established ASP Discipline Guidelines to ensure that activities for *each day* are accomplished with the most student participation as possible.

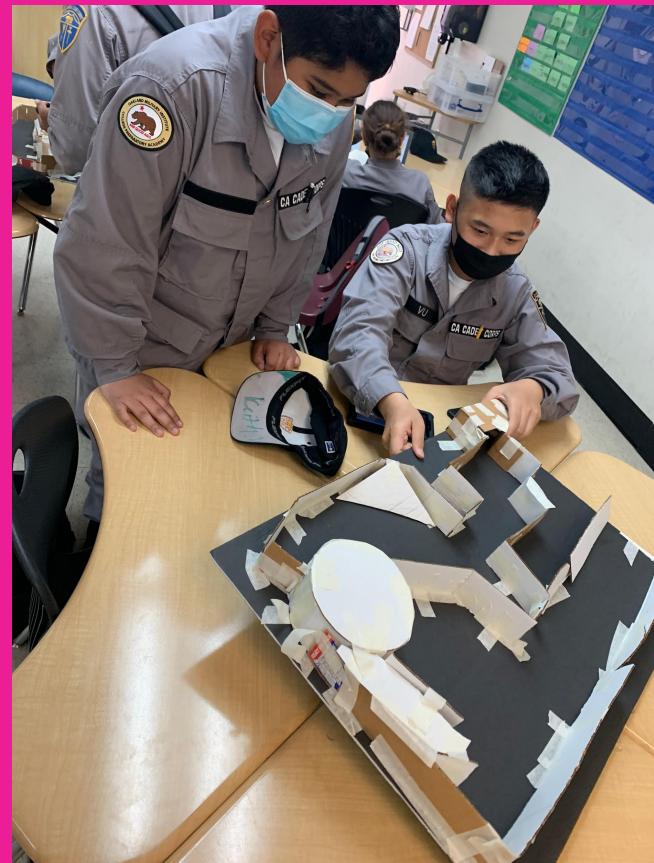
The project-based activities implemented during the first two (2) months of the ASP helped in sustaining the students interest and sense of accomplishment. For the new students, they were immersed in the Sphero Maze Challenge while the returning students were immersed in the Sphero Sports Challenge. Majority of the students in both groups responded positively in these projects.

Sphero Maze Challenge



Michelle, Ruby, Johnny, Elizabeth

The beginnings of their maze



Who are the students behind this project?



Describe your process of making your Sphero Cardboard Maze.

What are the steps that you had
to follow to ensure that you
complete your maze?



What are some of
the challenges you
faced in creating
your maze?



What have you learned from the experience?



What did you
enjoy about this
experience?



Thank you!





October 2022 Mid Sem Student Feedback – OMI After School Program Service Provided by Hands-On Technology Education



October 2022 Mid Sem Student Feedback – OMI After School Program Service Provided by Hands-On Technology Education

SUMMARY STATEMENT

In summary, there has been significant increase in the students' knowledge of the core computer science and electronics skills after two (2) months of the ASP. Students' overall participation and interest in the ASP activities has also been significantly positive. Lastly, the students' perception and positive relationship with ASP teachers shows in the results of the survey as it can be seen that they do enjoy working with the teachers.

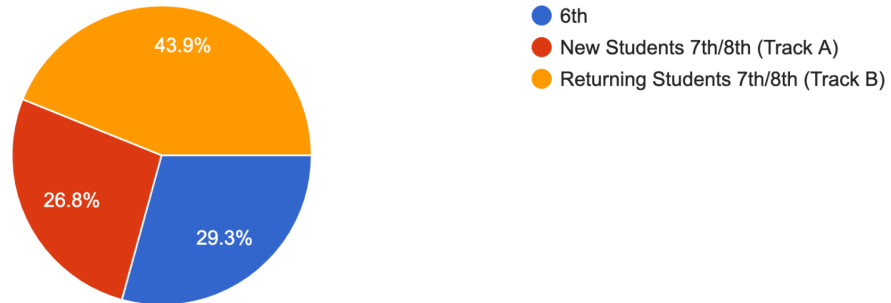


October 2022 Mid Sem Student Feedback – OMI After School Program Service Provided by Hands-On Technology Education

AFTER-SCHOOL PROGRAM SURVEY RESPONDENTS

What class are you in?

41 responses



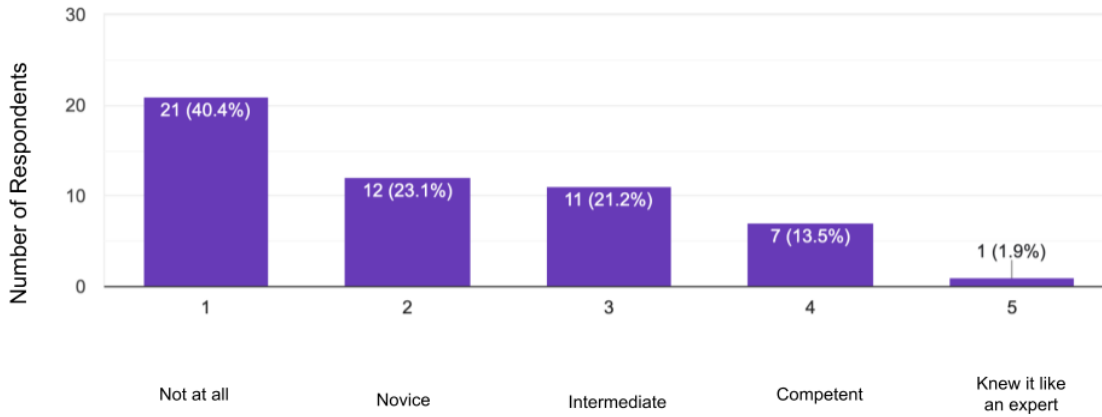
43.9% of the ASP population are in Track A. **26.8%** of the ASP population are in Track A. And **29.3%** of the ASP population are 6th graders.



October 2022 Mid Sem Student Feedback – OMI After School Program Service Provided by Hands-On Technology Education

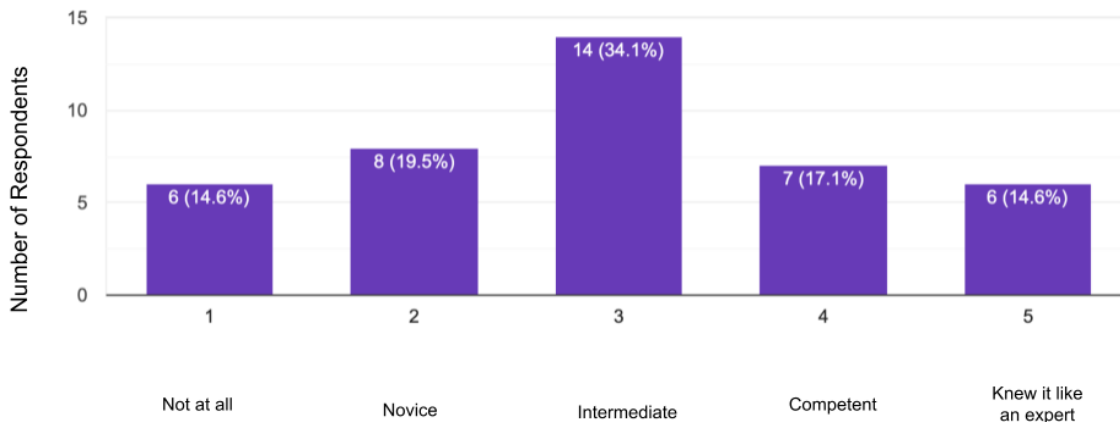
How much did you know about coding BEFORE this ASP?

52 responses



How much do you know SO FAR about Coding from the the After-School Program?

41 responses



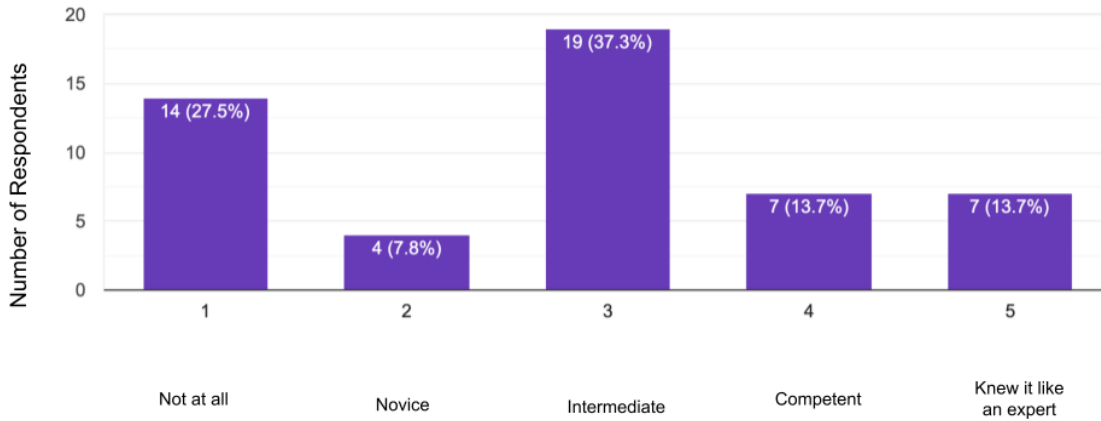
There has been a decrease of 25.8% of students who did not know anything about coding after two months of ASP. There was an increase of 12.9% of students who knew about coding at the intermediate level. And most significantly, there was an increase of 12.7% in the number of students who felt that their knowledge of coding was at the expert level.



October 2022 Mid Sem Student Feedback – OMI After School Program Service Provided by Hands-On Technology Education

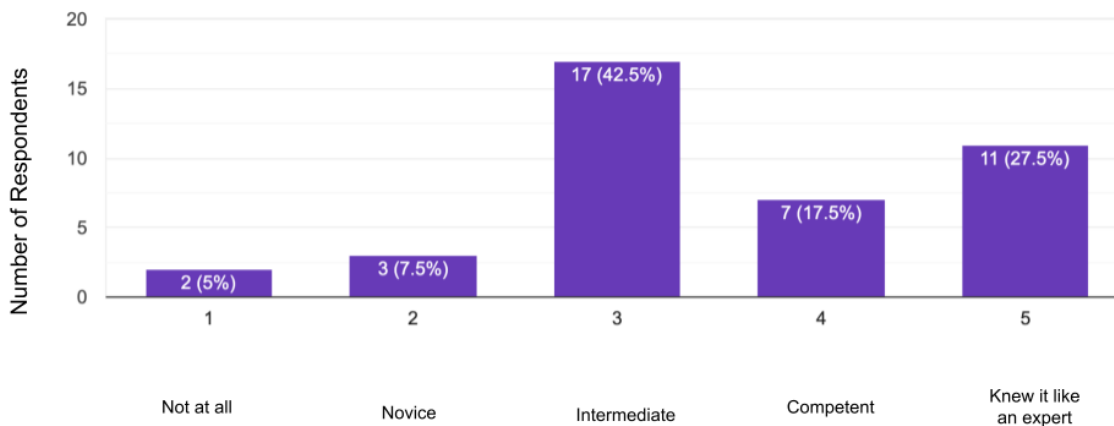
How much did you know about electronics BEFORE this ASP?

51 responses



How much do you know SO FAR about Electronics from the the After-School Program?

40 responses



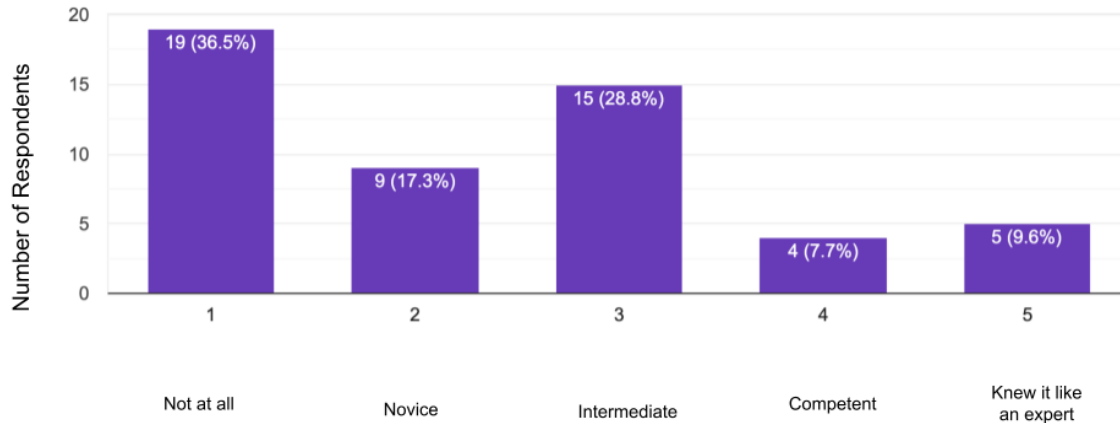
There has been a decrease of 22.5% of students who did not know anything about electronics after two months of ASP. There was an increase of 11.2% in the number of students who felt that their knowledge of electronics was at the expert level.



October 2022 Mid Sem Student Feedback – OMI After School Program Service Provided by Hands-On Technology Education

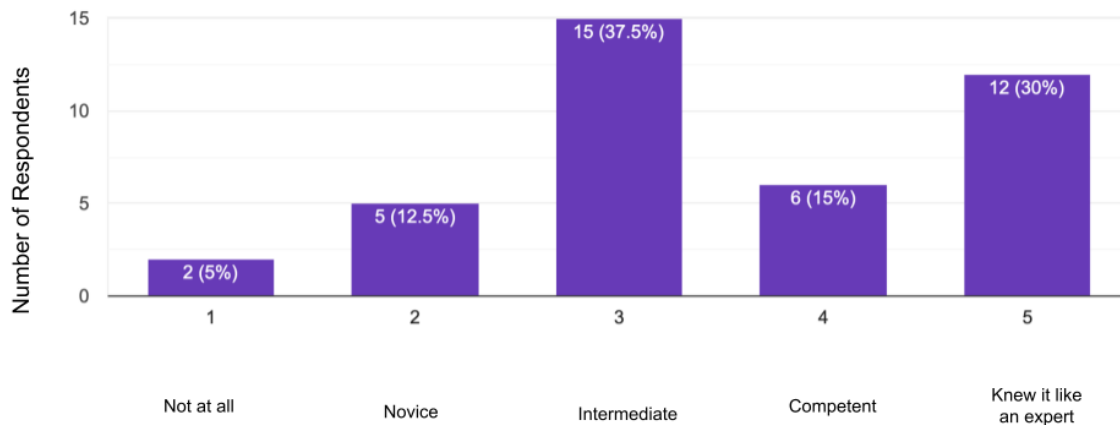
How much did you know about robot driving BEFORE this program?

52 responses



How much do you know SO FAR about Robot Driving from the the After-School Program?

40 responses



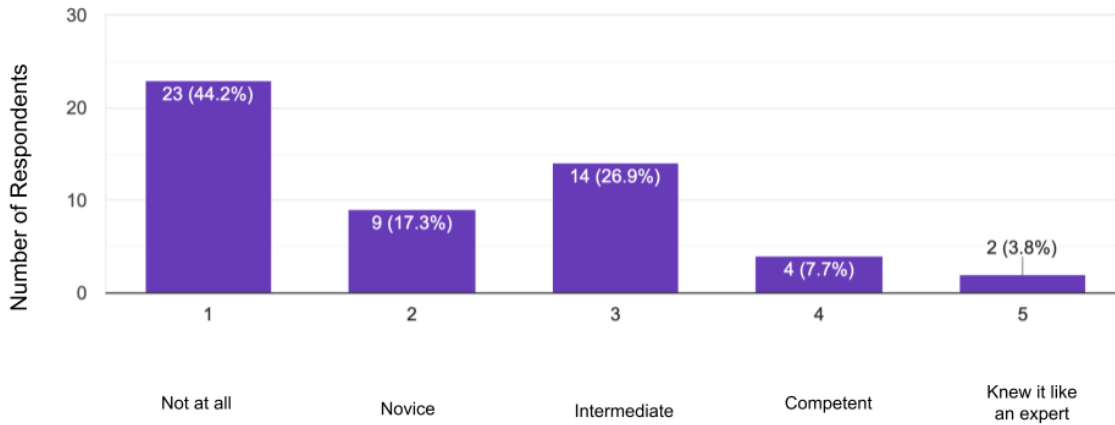
There has been a decrease of 31.5% of students who did not know anything about robot driving after two months of ASP. There was an increase of 20.4% in the number of students who felt that their knowledge of coding was at the expert level.



October 2022 Mid Sem Student Feedback – OMI After School Program Service Provided by Hands-On Technology Education

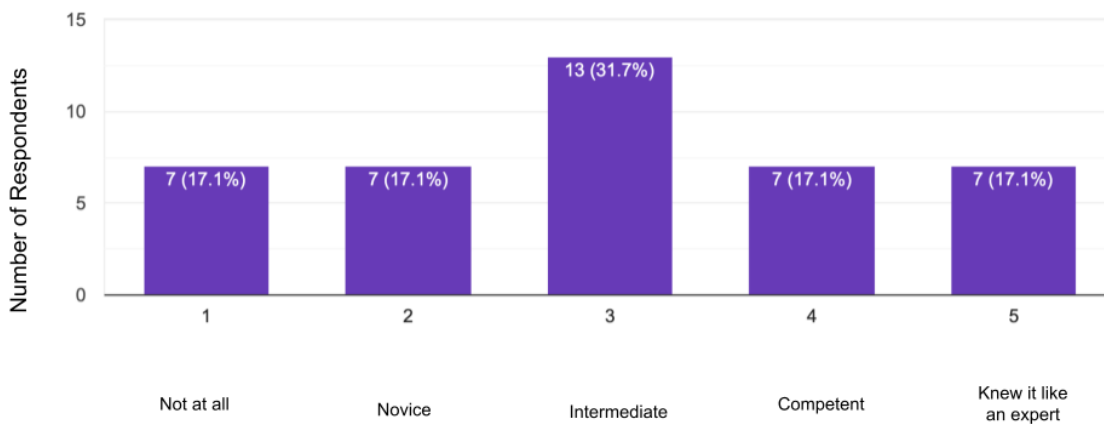
How much did you know about robot coding BEFORE this ASP?

52 responses



How much do you know SO FAR about Robot Coding from the the After-School Program?

41 responses



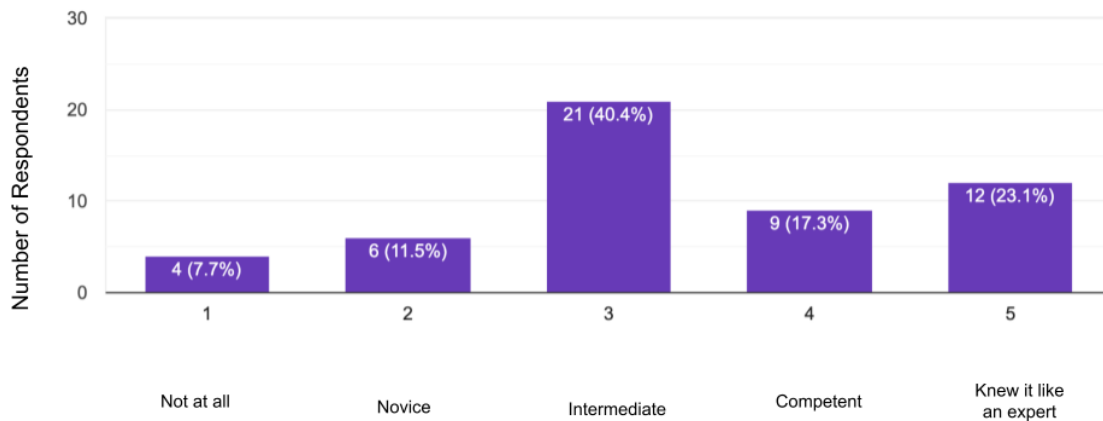
There has been a decrease of 27.1% of students who did not know anything about robot coding after two months of ASP. There was an increase of 13.3% in the number of students who felt that their knowledge of robot coding was at the expert level.



October 2022 Mid Sem Student Feedback – OMI After School Program Service Provided by Hands-On Technology Education

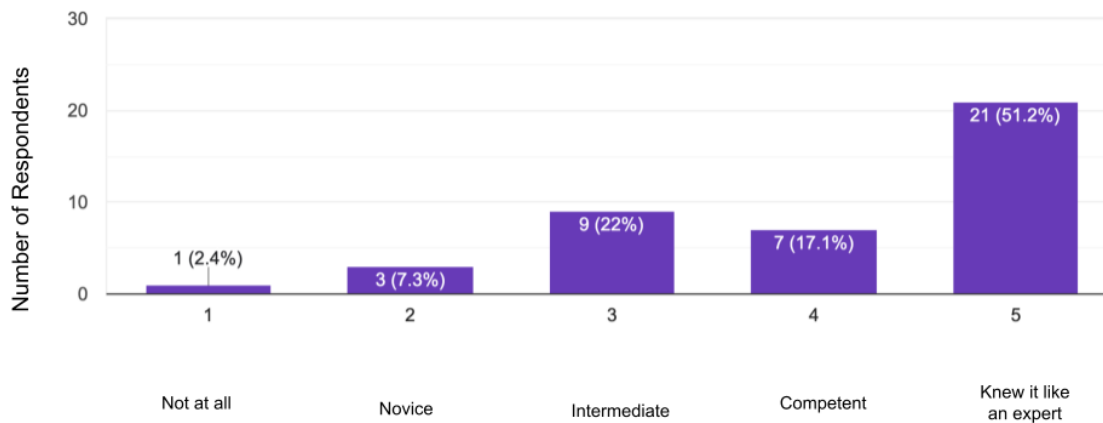
How would you rate your typing skill BEFORE this ASP?

52 responses



How much do you know SO FAR about Typing from the the After-School Program?

41 responses



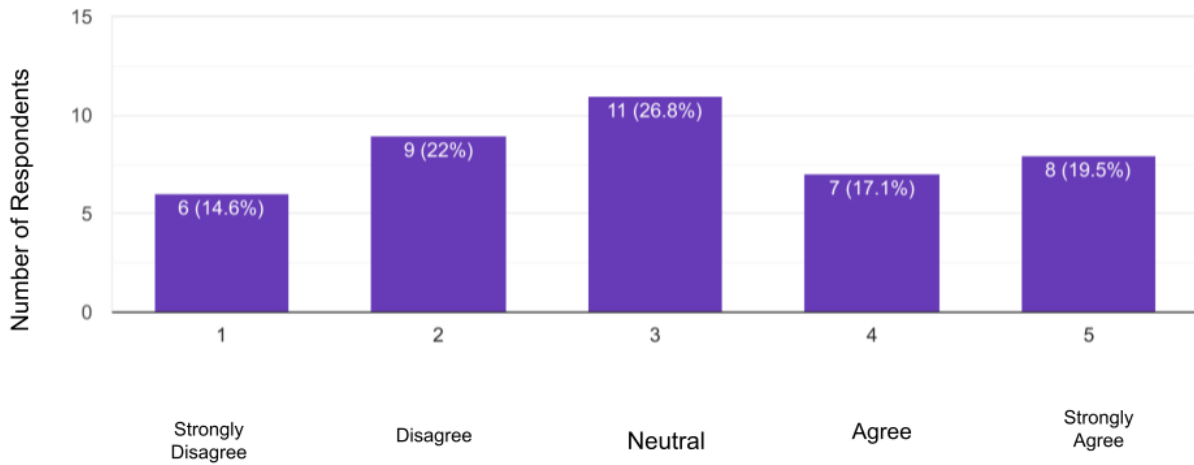
51.2% of the students feel that their knowledge (and skills) in typing are at an expert level. This is a 28.1% increase coming from their typing skills at the beginning of the ASP.



October 2022 Mid Sem Student Feedback – OMI After School Program Service Provided by Hands-On Technology Education

INTEREST IN THE AFTER-SCHOOL PROGRAM

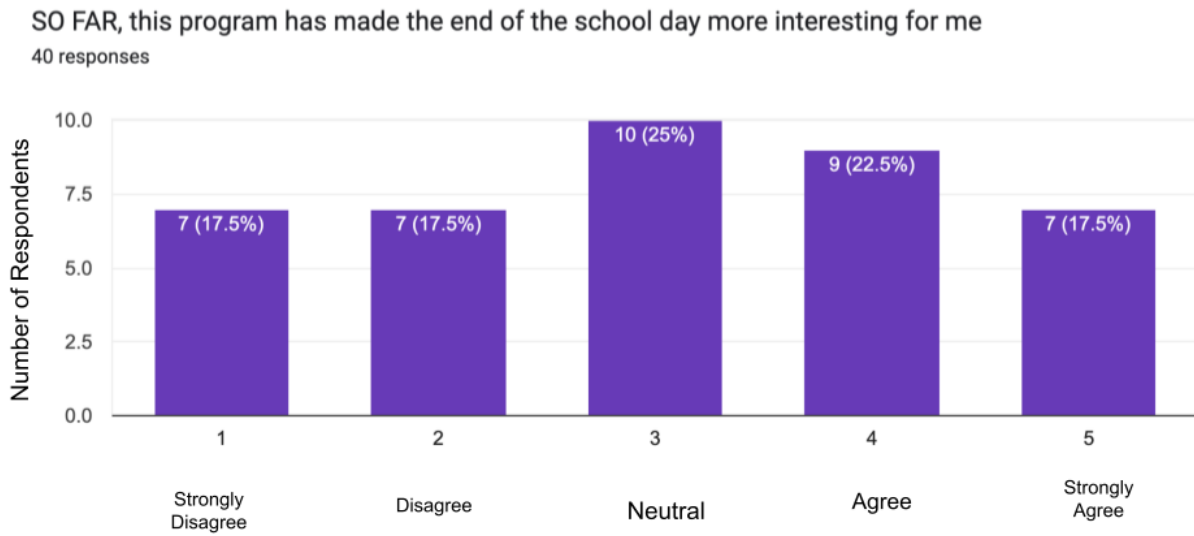
SO FAR, this program has made me more interested in a career that involves technology
41 responses



Currently, we see that 62.5% of students in the ASP agree that the program had made them more interested in a career that involves technology.



October 2022 Mid Sem Student Feedback – OMI After School Program Service Provided by Hands-On Technology Education



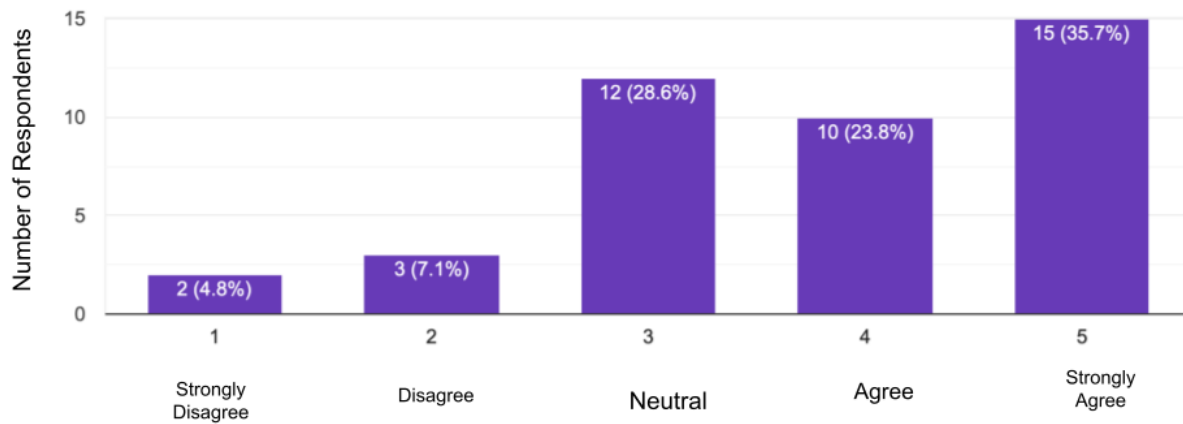
Currently, we see that 65% of students in the ASP agree that the program has made the end of the school day more interesting.



October 2022 Mid Sem Student Feedback – OMI After School Program Service Provided by Hands-On Technology Education

SO FAR, the Snacks and Food from this program are really important to making me feel more productive for ASP activities and homework

42 responses



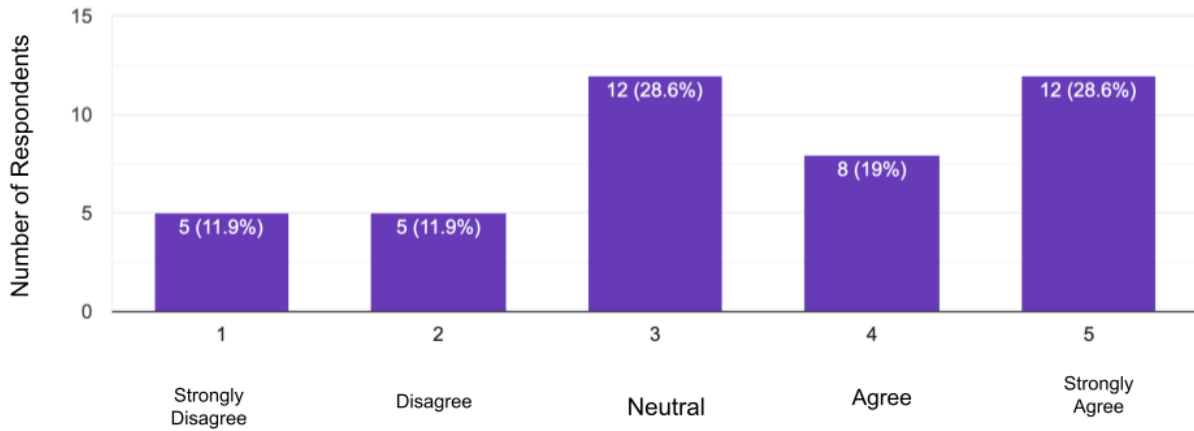
A significant 35.7% of the students strongly agree that the snacks and food from the ASP are really important in making them feel more productive for ASP activities and homework.



October 2022 Mid Sem Student Feedback – OMI After School Program Service Provided by Hands-On Technology Education

SO FAR, I feel better about my school classes because I get to participate in this program

42 responses



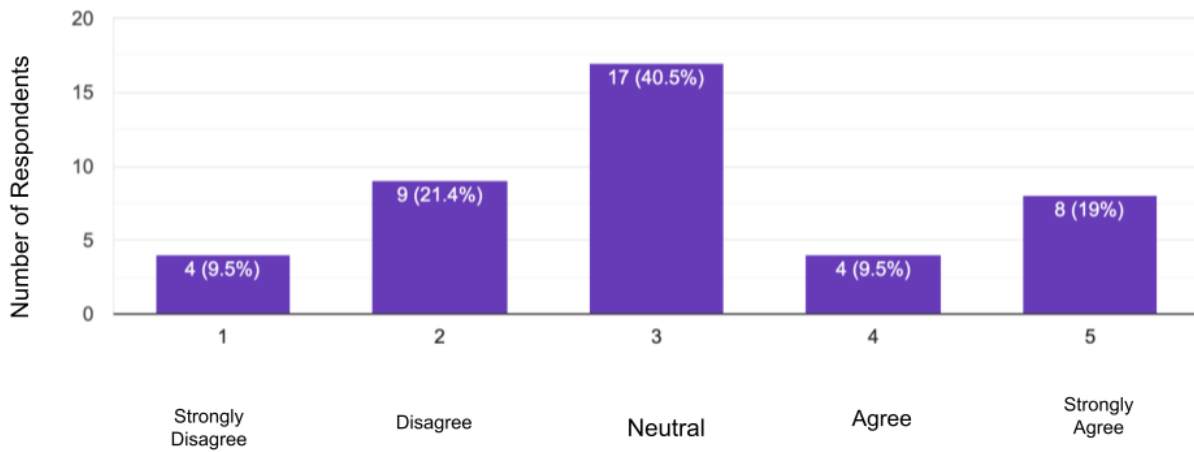
76.2% of the students agree that they feel better about school classes because they get to participate in the ASP.



October 2022 Mid Sem Student Feedback – OMI After School Program Service Provided by Hands-On Technology Education

SO FAR, the ACTIVITIES in the After-School Program interesting to me!

42 responses



40.5% of the students agree that the activities in the ASP are interesting to them.

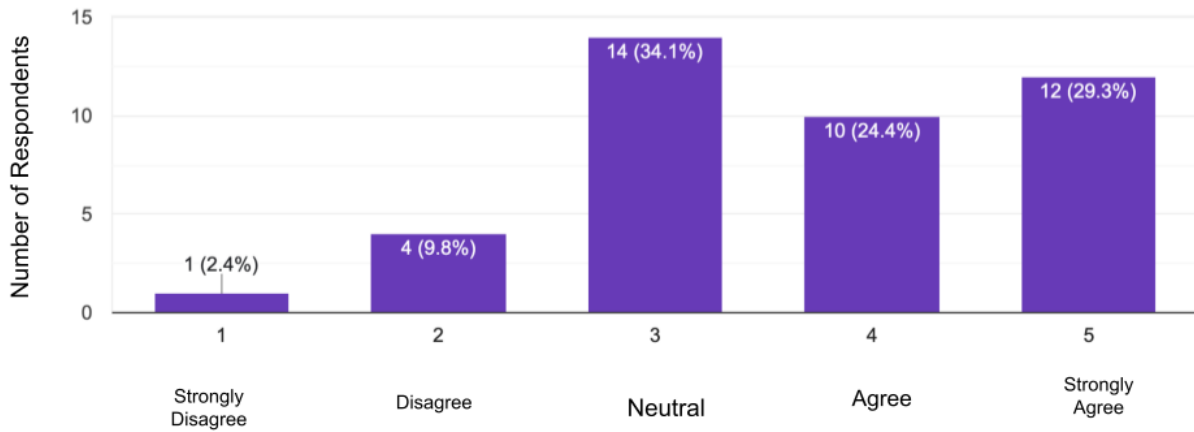


October 2022 Mid Sem Student Feedback – OMI After School Program Service Provided by Hands-On Technology Education

FEEDBACK ON ASP TEACHERS

Rate this statement: My teacher has been effective in helping me completing my activities.

41 responses



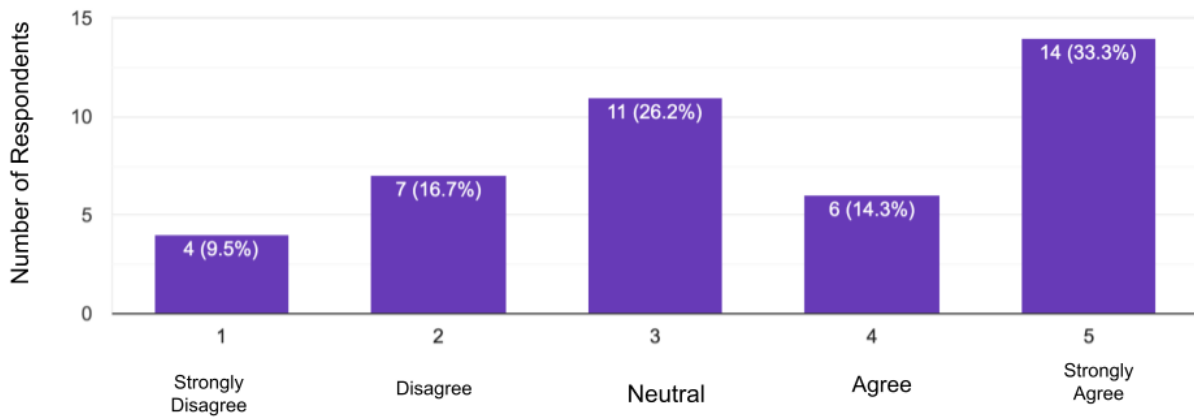
34.1% of the students feel neutral that their teacher in the ASP has been effective in helping them in completing their activities. And significantly, an additional **29.3% of the students strongly agree** on this sentiment as well.



October 2022 Mid Sem Student Feedback – OMI After School Program Service Provided by Hands-On Technology Education

Rate this statement: My teacher has been supportive of me emotionally and listens to my concerns.

42 responses



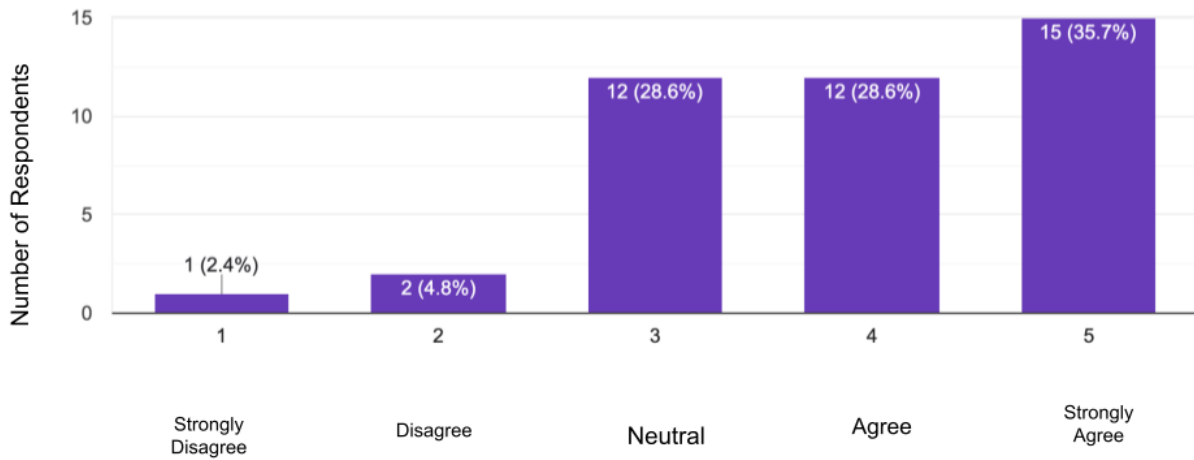
73.8% of the students agree that their teacher in the ASP has been supportive of them emotionally and listens to their concerns.



October 2022 Mid Sem Student Feedback – OMI After School Program Service Provided by Hands-On Technology Education

Rate this statement: My teacher has all the supplies needed to complete each activity.

42 responses



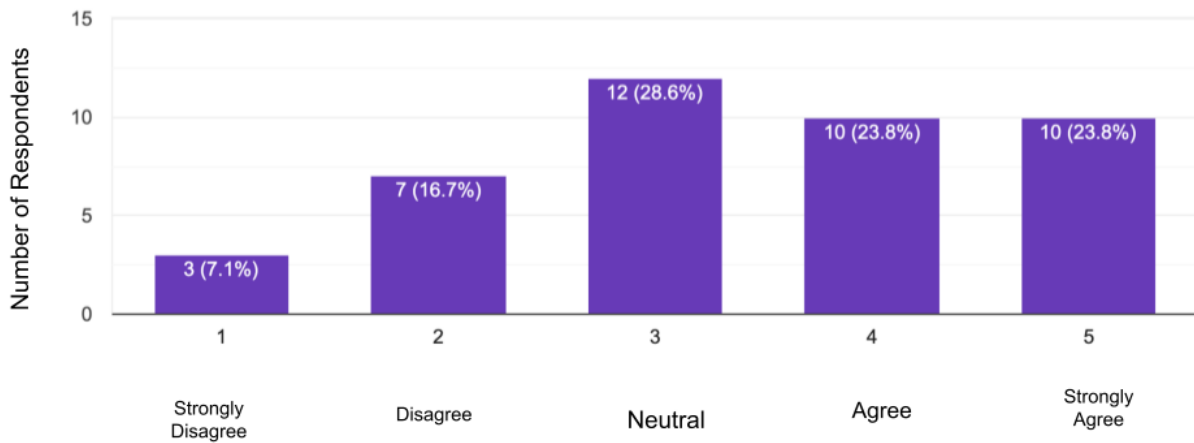
92.9% of the students agree that their teacher has all the supplies they need to complete their activities.



October 2022 Mid Sem Student Feedback – OMI After School Program Service Provided by Hands-On Technology Education

Rate this statement: I enjoy working with my teacher in the ASP.

42 responses



76.2% of the students agree that they enjoy working with their ASP teacher.



October 2022 Mid Sem Student Feedback – OMI After School Program

Service Provided by Hands-On Technology Education

Coversheet

Technology Update Plan and Timeline

Section: IV. Information/Discussion Items
Item: D. Technology Update Plan and Timeline
Purpose:
Submitted by:
Related Material: IT Update to BOD.pdf

BACKGROUND:

The OMI technology update will provide the Board Of Directors with the most current projections of pending IT equipment costs through Universal Services Administration Program, known as E-RATE, or proposed against OMI's budget.



OAKLAND MILITARY INSTITUTE

3877 Lusk Street
Oakland, California 94608

NGCA-YCP-OMI

4 November 2022

MEMORANDUM FOR THE BOARD OF DIRECTORS, OAKLAND MILITARY INSTITUTE COLLEGE PREPARTORY ACADEMY

SUBJECT: Information Technology Update for School Year 2022-23

1. Universal Services Administration E-RATE Program

Priority placed on replacing aging ten network switches to ensure classroom connectivity.

- E-RATE Universal Services request submitted in October.
- Multiple bids through E-RATE will be available to OMI on November 30.
- Estimated value of this project is between \$70-80K.
- Discounted rate provided by E-RATE is expected to be 80-90% of selected bid value.

Improve data transmission rates for all classrooms.

- Comcast currently providing 1/Gigabyte per second (Gbps) at \$1030.00.
- E-RATE Universal Services request submitted in October for 5/Gbps service.
- Multiple bids through E-RATE will be available to OMI on November 30.
- Comcast Business Services bills monthly; estimated \$5K per month; \$60K annually.
- Discounted rate provided by E-RATE is expected to be 80% of selected bid value.

2. OMI Budget Proposed Technology Purchases

Network Firewall has reached end-of-life service.

- Network Assessment completed in October.
- Assessment determined Firewall was responsible for partial reduction of network service capability throughout campus.
- Marin IT project bid due to OMI on November 8.
- Estimated project value is \$80K; no discounted rate available.

“Read 180” hardware support for key recovery program not intended for all cadets.

- Desktop access vastly improved over laptop computers.
- 24 desktops needed; \$20,295.22 total cost.

Current Cisco Voice Over Internet (VOIP) phone system is more than 12 years old.

- Administrating legacy system has become difficult as software no longer updating.
- Initial replacement bid due 9 November.
- Project value estimated at \$70K; no discount rate available.

(cont.)

100 additional Chromebooks needed to initiate one-to-one support to cadets.

- Two bids submitted for this project:
 - HP Chromebook Education Edition, 11.6 in. screen, 4 GB RAM; \$39,534.47 total/\$395.35 per device
 - HP Chromebook Education Edition, 11.6 in. screen, 4 GB RAM; \$28,863.37 total/\$288.63 per device
- Faster processor and hard drive installed on more expensive device.
- Less expensive Chromebook will meet the needs of the school.

3. Please direct any questions to the undersigned at tjames@omiacademy.org.



Thomas L. James, CMSgt (CA), CSG
Acting Commandant, OMI



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For all other customers, click below to convert your quote to an order.

Convert Quote to Order

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
NBWM627	11/2/2022	HP 11MK G9 CHRMBK X100	10337655	\$28,863.37

IMPORTANT - PLEASE READ

Fees applied to item(s): 6462922

QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
HP Chromebook 11MK G9 Education Edition - 11.6" - Kompanio 500 MT8183 - 4 G Mfg. Part#: 436B7UT#ABA Contract: BuyQ National Charter and Private Schools Contract (MV-IT-001)	100	6462922	\$221.89	\$22,189.00
Google Chrome Education Upgrade Mfg. Part#: CROS-SW-DIS-EDU-NEW Electronic distribution - NO MEDIA Contract: BuyQ National Charter and Private Schools Contract (MV-IT-001)	100	5988499	\$33.00	\$3,300.00
CDWG EDU White Glove Service for Chromebooks and Chrome OS Devices Tier 2 Mfg. Part#: CDWCHROMEOSVC2 Contract: BuyQ National Charter and Private Schools Contract (MV-IT-001)	100	3254475	\$7.00	\$700.00

RECYCLING FEE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
RECYCLING FEE 4" TO LESS THAN 15" Fee Applied to Item: 6462922	100	654809	\$4.00	\$400.00

SUBTOTAL	\$26,189.00
SHIPPING	\$0.00
RECYCLING FEE	\$400.00
SALES TAX	\$2,274.37
GRAND TOTAL	\$28,863.37

PURCHASER BILLING INFO

DELIVER TO

Billing Address:

OAKLAND MILITARY INSTITUTE
ACCTS PAYABLE
3877 LUSK ST
OAKLAND, CA 94608-3822
Phone: (510) 594-3900

Payment Terms: NET 30 Days-Govt/Ed

Shipping Address:

OAKLAND MILITARY INSTITUTE
TOD WEISS
3877 LUSK ST
OAKLAND, CA 94608-3822
Phone: (510) 594-3900

Shipping Method: UPS FREIGHT LTL, SPECIAL SERVICES

Please remit payments to:

CDW Government
75 Remittance Drive
Suite 1515
Chicago, IL 60675-1515



Sales Contact Info

John Hart (K-12 Sr. Account Manager) | (877) 554-4480 | johnhar@cdwg.com

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QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
NBWM910	11/2/2022	HP 11 N4500 G9 CHRMBK X100	10337655	\$39,534.47

IMPORTANT - PLEASE READ

Fees applied to item(s): 6636391

QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
HP Chromebook 11 G9 Education Edition - 11.6" - Celeron N4500 - 4 GB RAM - Mfg. Part#: 3V2Y2UT#ABA Contract: BuyQ National Charter and Private Schools Contract (MV-IT-001)	100	6636391	\$318.68	\$31,868.00
Google Chrome Education Upgrade Mfg. Part#: CROS-SW-DIS-EDU-NEW Electronic distribution - NO MEDIA Contract: BuyQ National Charter and Private Schools Contract (MV-IT-001)	100	5988499	\$33.00	\$3,300.00
CDWG EDU White Glove Service for Chromebooks and Chrome OS Devices Tier 2 Mfg. Part#: CDWCHROMEOS SVC2 Contract: BuyQ National Charter and Private Schools Contract (MV-IT-001)	100	3254475	\$7.00	\$700.00

RECYCLING FEE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
RECYCLING FEE 4" TO LESS THAN 15" Fee Applied to Item: 6636391	100	654809	\$4.00	\$400.00

SUBTOTAL	\$35,868.00
SHIPPING	\$0.00
RECYCLING FEE	\$400.00
SALES TAX	\$3,266.47
GRAND TOTAL	\$39,534.47

PURCHASER BILLING INFO

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Billing Address:

OAKLAND MILITARY INSTITUTE
ACCTS PAYABLE
3877 LUSK ST
OAKLAND, CA 94608-3822
Phone: (510) 594-3900

Payment Terms: NET 30 Days-Govt/Ed

Shipping Address:

OAKLAND MILITARY INSTITUTE
TOD WEISS
3877 LUSK ST
OAKLAND, CA 94608-3822
Phone: (510) 594-3900

Shipping Method: UPS FREIGHT LTL, SPECIAL SERVICES

Please remit payments to:

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Suite 1515
Chicago, IL 60675-1515



Sales Contact Info

John Hart (K-12 Sr. Account Manager) | (877) 554-4480 | johnhar@cdwg.com

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ACCOUNT MANAGER NOTES:

Please include quote # on your Purchase Order and Email your PO to Johnhar@cdwg.com or Fax to 312-705-8235.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
NBZF238	11/4/2022	LVO M70A AIO X24	10337655	\$20,295.22

IMPORTANT - PLEASE READ

Fees applied to item(s): 6223710

QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
Lenovo ThinkCentre M70a - all-in-one - Core i5 10400 2.9 GHz - 8 GB - SSD 2	24	6223710	\$762.48	\$18,299.52

Mfg. Part#: 11CK002YUS

Contract: BuyQ National Charter and Private Schools Contract (MV-IT-001)

RECYCLING FEE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
RECYCLING FEE 15" TO LESS THAN 35" Fee Applied to Item: 6223710	24	654810	\$5.00	\$120.00

SUBTOTAL	\$18,299.52
SHIPPING	\$0.00
RECYCLING FEE	\$120.00
SALES TAX	\$1,875.70
GRAND TOTAL	\$20,295.22

PURCHASER BILLING INFO

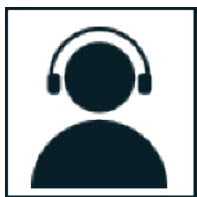
Billing Address:
OAKLAND MILITARY INSTITUTE
ACCTS PAYABLE
3877 LUSK ST
OAKLAND, CA 94608-3822
Phone: (510) 594-3900
Payment Terms: NET 30 Days-Govt/Ed

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Shipping Address:
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Shipping Method: UPS Ground (2-3 days)

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Coversheet

First Reading- Graduation Requirements

Section: IV. Information/Discussion Items
Item: E. First Reading- Graduation Requirements
Purpose:
Submitted by: Dr. Mary Streshly
Related Material: Graduation Requirement Information 2.pdf
OMI_GRADUATION_REQUIREMENTS_Class_of_2023_2024.pdf

BACKGROUND:

To complement our continuous efforts to seamlessly integrate our military cadre into our academic program, we recognize that Military Science curriculum and practices already provide Physical Education [PE] for our students and therefore should be formally recognized as satisfying the CA requirement for 9th and 10th graders on student transcripts. This is commonly done among JROTC and Marching Band programs. This change must be displayed in our graduation requirements and adopted by the Governing Board.

Additionally, our graduation requirements also display recent legislation regarding alternative graduation pathways for Foster Youth, student experiencing homelessness and students with significant cognitive disabilities on Individual Education Plans [IEPs]. Students in these categories may allowed to receive a diploma by passing the CA state minimum graduation requirements.

RECOMMENDATION:

Staff recommends the Governing Board discuss these proposed changes as a first reading in preparation to consider action at a subsequent meeting.

GRADUATION OPTIONS FOR STUDENTS WITH DISABILITIES

Types of Graduation Options

The graduation options available to students are determined by LEA/district board policies and these options must be written into a school's charter. This may include:

- A diploma based on the state mandated requirements,
- A diploma based on A-G requirements, or
- A charter school may set their own diploma requirements,
- A certificate of completion.

Students with disabilities must be given adequate notice of the requirements for the types of graduation options offered.

The following table shows a comparison of the different types of graduation options.

Subject Area	State Mandated Requirements for High School Graduation (EC 51225.3)	A-G Requirements (as approved by UC course approval process)	Certificate of Completion (EC 56390)
English	Three Years.	Four years.	Satisfactorily completed a prescribed alternative course of study approved by the district governing board and identified in the student's IEP AND Satisfactorily met his or her IEP goals and objectives as determined by the IEP team AND Satisfactorily attended high school, participated in instruction, and met the objectives of the statement of transition services. NOTE: The above is a requirement of a
Mathematics	Two years, including Algebra I.	Three years, including algebra, geometry, and intermediate algebra. Four years recommended.	
Social Studies/Science	Three years of history/social studies, including one year of U.S. history and geography; one year of world history, culture, and geography; 1/2 year of American government and civics, and 1/2 year of economics.	Two years of history/social science, including one year of U.S. history or 1/2 year of U.S. history and 1/2 year of civics or American government; and one year of world history, cultures, and geography.	
Science	Two years, including biological and physical sciences.	Two years with lab required, chosen from biology, chemistry, and physics. Three years recommended.	
Foreign Language	One year of either visual and performing arts, foreign language, or career technical education.	Two years in same language required. Three years recommended.	



OMI GRADUATION REQUIREMENTS Class of 2023, 2024

	Class of 2023		Class of 2024 Approved		Class of 2024 Proposed	
UC a-g Categories (earned C+ or above)	OMI Graduation Requirements	Credits	OMI Graduation Requirements	Credits	OMI Graduation Requirements	Credits
a (20)	History	30	History	30	History	30
b (40)	English	40	English	40	English	40
c (30)	Math	30	Math	30	Math	30
d (20)	Science	20	Science	30	Science	20
e (20)	World Language	20	World Language	20	World Language	20
f (10)	Vis/Perf Arts	10	Vis/Perf Arts	10	Vis/Perf Arts	10
g (10)	Military Science	40	Military Science	40	Military Science	20
	Elective	10	PE	20	Military Science PE	20
	PE	20			Elective	20
	TTL	220	TTL	220	TTL	220

Alternate Graduation Pathways***Assembly Bill (AB) 167/216 Foster Youth**

- Right to State Graduation requirements only: 130 credits in specified classes
- Right to a 5th year to complete graduation requirement

***California AB 1806 (2014) (Ca. Code §§51225.1 and 51225.2) [Mckinney Vento]**

- State Graduation requirements only: 130 credits for students experiencing homelessness

***California SB 532 (2022)**

- Homeless Right to a 5th year if credit deficient

***SB 74 - Alternative Graduation Pathways for Special Education based on IEP**

- *A newly defined high school alternate diploma-pathway exclusively for students with significant cognitive disabilities, that allows high school diploma attainment through meeting state minimum course requirements [130 credits in specified courses] using California's Alternate Achievement Standards, and that also meets federal graduation criteria for state accountability;*
- *Equitable access across all California local educational agencies (LEAs) to an existing diploma-pathway option that only requires meeting the minimum state standards for graduation [130 credits in state specified courses] and not additional local requirements. This allowance should be determined on an individual student basis with the IEP team expectation always starting with how a student can meet all state and local requirements for graduation. This opportunity would allow for the IEP team to carefully determine that the student would benefit from only meeting state (and not local) minimum graduation requirements, and to essentially waive local requirements for graduation;*

Coversheet

Schdl 4 OMI 5% COLA Certificated Salary Schedule + 3 Steps for Longevity

Section: V. Action Items
Item: A. Schdl 4 OMI 5% COLA Certificated Salary Schedule + 3 Steps for Longevity
Purpose:
Submitted by: Vincent Salazar
Related Material:
Schdl 4 OMI 5% COLA Certificated Salary Schdl w 3 changes yrs service 10132022.pdf

BACKGROUND:

Schedule 4 represents proposed salary schedules with additional salary steps at 18, 21, and 25 years of service. The estimated cost increase projected to 3-year budget projection for schedule 4 is **\$29,459**.

RECOMMENDATION:

The OMI staff recommends the consideration and approval of schedule 4 to improve retention rates of our experienced teaching staff.

OMI Certificated Salary Schedule 2022-2023

With 5 % COLA approved 09/15/2022 + new changes

Service Years	A	B	C	D
	BA	BA + 30	BA + 45	BA + 60
1	\$61,613	\$62,413	\$63,211	\$64,008
2	\$62,413	\$63,207	\$64,005	\$64,803
3	\$63,207	\$64,008	\$64,803	\$65,597
4	\$64,008	\$64,803	\$66,250	\$67,697
5	\$64,803	\$65,597	\$68,278	\$70,959
6	\$65,597	\$66,397	\$70,308	\$74,218
7	\$67,194	\$67,421	\$72,452	\$77,484
8	\$67,992	\$70,059	\$75,403	\$80,745
9	\$68,787	\$72,695	\$78,351	\$84,007
10	\$70,041	\$75,334	\$81,302	\$87,268
11	\$72,477	\$77,971	\$84,251	\$90,530
12	\$74,911	\$80,611	\$85,571	\$90,530
13	\$74,911	\$80,611	\$85,571	\$90,530
14	\$74,911	\$80,611	\$86,675	\$92,740
15	\$74,911	\$80,611	\$86,675	\$92,740
16-17	\$74,911	\$80,611	\$88,305	\$95,998
18-20	\$74,911	\$80,611	\$89,935	\$99,257
21-24	\$74,911	\$80,611	\$91,564	\$102,515
25- or more	\$74,911	\$80,611	\$93,194	\$105,773

* 10 years maximum credit for years taught in another school district

* Additional years of credit at Superintendents discretion (Difficult to fill Subject Areas)

Annual One time Stipends	Masters Degree	\$ 500	(MA)
	Doctorate Degree	\$ 1,000	(Ph.D./ Ed.D)
	National board Certified	\$ 1,500	
	CACC Member	\$ 1,000	

Teacher Hourly Rate	\$47.58		
Sub Daily Rate	\$262.50		
non Credentialed Daily Rate	\$333.04		

Longevity Annual Stipend-based on consecutive years of service with OMI

5 YOS	\$ 500		
10 YOS	\$ 1,000		
15 YOS	\$ 2,000		
20 YOS	\$ 3,000		

Annual Stipends:	*All stipends must be approved by Superintendent		
Department Lead	\$ 1,500		
BTSA Mentor/Coach	\$1,700 (one), \$1,000 (each add'l teacher) - max \$3,700		
Music/Jazz Band (Fall & Spring)	\$ 1,500		
CAB-Student Government	\$ 1,500		
Yearbook	\$ 1,500		

High School:

HS Football	\$ 1,500		
HS Boys Soccer	\$ 1,500		
HS Girls Soccer	\$ 1,500		
Baseball	\$ 1,500		
Softball	\$ 1,500		
Boys Volleyball	\$ 1,500		
Girls Volleyball	\$ 1,500		
HS Boys Basketball	\$ 1,500		
HS Girls Basketball	\$ 1,500		
Boys Cross County	\$ 1,500		
Girls Cross County	\$ 1,500		
Track and Field	\$ 1,500		

Junior High:

Flag Football	\$ 1,500		
Jr. Soccer	\$ 1,500		
Jr. Boys Basketball	\$ 1,500		
Jr. Girls Basketball	\$ 1,500		
Volleyball	\$ 1,500		

Board approved: changes pending

Coversheet

Approve Resolution on Authorizing Use of Remote Teleconferencing Provisions (AB 361)

Section: V. Action Items
Item: B. Approve Resolution on Authorizing Use of Remote Teleconferencing Provisions (AB 361)
Purpose:
Submitted by: Carlos Rodriguez
Related Material: November_OMI_-_AB_361_Findings_Resolution.pdf

BACKGROUND:

Consistent with Government code section 54953, on February 10, 2022 OMI found that meeting in person would present imminent risks to the health or safety of attendees.

At the November 10, 2022, meeting, OMI adopted Resolution 072022, to make a finding after reconsidering the state of emergency, that the current circumstances meet the requirements of AB 361 and Government Code section 54953 for the OMI Board of Directors to continue conducting meetings remotely.

RECOMMENDATION:

Staff recommends the Board of Directors adopt the attached resolution to continue conducting meetings remotely.



**OAKLAND MILITARY INSTITUTE
COLLEGE PREPARATORY ACADEMY**

3877 Lusk Street | Oakland, CA 94608 | 510 594 3900 | oakmil.org

**RESOLUTION OF THE
OAKLAND MILITARY INSTITUTE COLLEGE PREPARATORY ACADEMY
BOARD OF DIRECTORS**
(A California Non-Profit Public Benefit Corporation)

Board Resolution No. 112022

**A Resolution Making Certain Findings Necessary to Permit Virtual Board Meetings
Pursuant to AB 361 and Government Code Section 54953(e)**

WHEREAS, Oakland Military Institute College Preparatory Academy, a California nonprofit public benefit corporation, operates Oakland Military Institute College Preparatory Academy (collectively the “Charter School”);

WHEREAS, Assembly Bill No. 361 (“AB 361”) was signed into law on September 16, 2021, and is intended to “improve and enhance public access to . . . local agency meetings during the COVID-19 pandemic and future applicable emergencies, by allowing broader access through teleconferencing options . . .”;

WHEREAS, AB 361 permits local legislative bodies subject to the Brown Act to hold virtual meetings without needing to publish the physical locations of Board members or make those locations open to the public if there is a proclaimed state of emergency (pursuant to Section 8625 of the California Emergency Services Act) and either: (i) state or local officials have imposed or recommended measures to promote social distancing, or (ii) there is a finding that, as a result of the emergency, meeting in person “would present imminent risks to the health or safety of attendees . . .”;

WHEREAS, prior to the COVID-19 pandemic, the Charter School’s Board of Directors typically met in-person in Room C102 located at the Charter School’s campus at 3877 Lusk Street, Oakland, California 94608. Due to the pandemic Room C102 is not designed to accommodate a large number of attendees in close proximity. The maximum capacity for the room is 15-20 people.

WHEREAS, at this time, there is not available another proximate location to serve as an alternative meeting space that would present a sufficiently safe option for in-person meetings due to the ongoing COVID-19 pandemic.

NOW, THEREFORE, BE IT RESOLVED, the Charter School’s Board of Directors hereby makes the following findings:

- ❖ On March 4, 2020, the Governor of the State of California, pursuant to the California Emergency Services Act, and, in particular, Government Code Section 8625, issued a Proclamation of a State of Emergency due to conditions caused by COVID-19, and, as of the date of this resolution, the Proclamation has not been rescinded by the Governor or the Legislature. (See, COVID-19 Proclamation of State of Emergency declared March 4, 2020.)



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- ❖ As of the date of this resolution, the Alameda County Public Health Department recommends some social distancing measures under certain circumstances.
- ❖ Any in-person meeting of the Board of Directors, whether at the Charter School or other location(s) of the Board Members, could result in violations of state, local, or District health and safety protocols or other unsafe behavior by one or more attendees at an in-person Board meeting and “would present imminent risks to the health or safety of attendees” in light of COVID-19.

BE IT FURTHER RESOLVED, the intent of these findings is to (i) permit the Board to hold virtual public meetings pursuant to the Brown Act without publishing the physical locations from where the members would be joining the virtual meeting (as such meetings would otherwise be held in unsafe locations in light of COVID-19);

BE IT FURTHER RESOLVED, this Resolution is effective for thirty (30) days from the date of this Resolution.

* * *

IN WITNESS THEREOF, the Charter School Board of Directors has adopted the above resolution by the following vote at a regular Board of Directors meeting this 13 day of October 2022.

AYES: _____

NOS: _____

ABSTENTIONS: _____

I, Jose Vargas, am the Board Secretary of Oakland Military Institute College Preparatory Academy and I hereby certify that the foregoing is a true copy of a resolution duly and legally adopted by the Board of Directors on November 10, 2022.

Date: _____

Jose Vargas, Board Secretary
Oakland Military Institute College Preparatory Academy
Board of Directors