



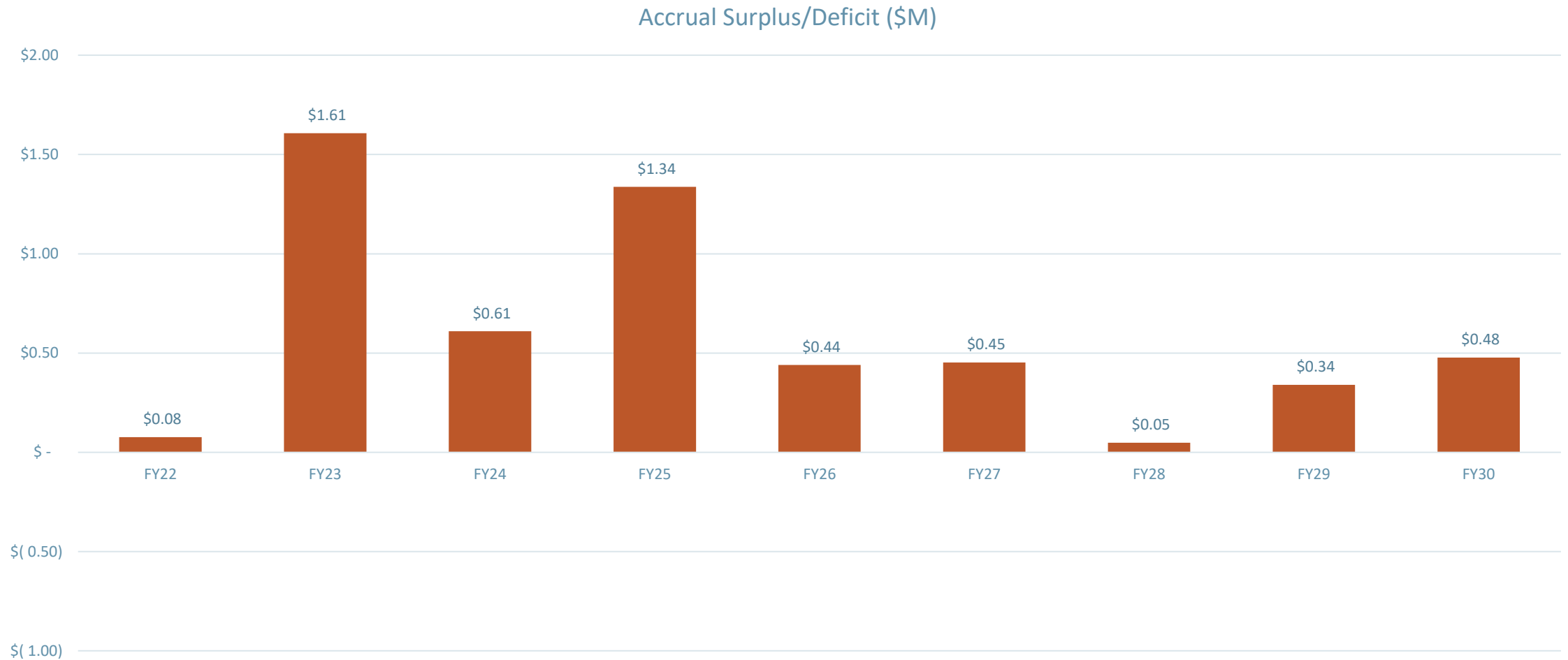
Clarksdale Collegiate Long Range Projection Summary

April 25, 2022

Clarksdale Collegiate Expansion Plans

- Clarksdale Collegiate is planning to procure land and build a facility to house a Middle School and High School that will be completed in two phases
- A financial projection through FY30 was developed to understand the financial impacts of expansion and facility development
- Initial projections considered growth in revenue, inflation, enrollment, FTE requirements, impact of debt, cash flow
- Further refinement of assumptions will be conducted in the month of May to finalize the long range financial impact of expansion and facility development

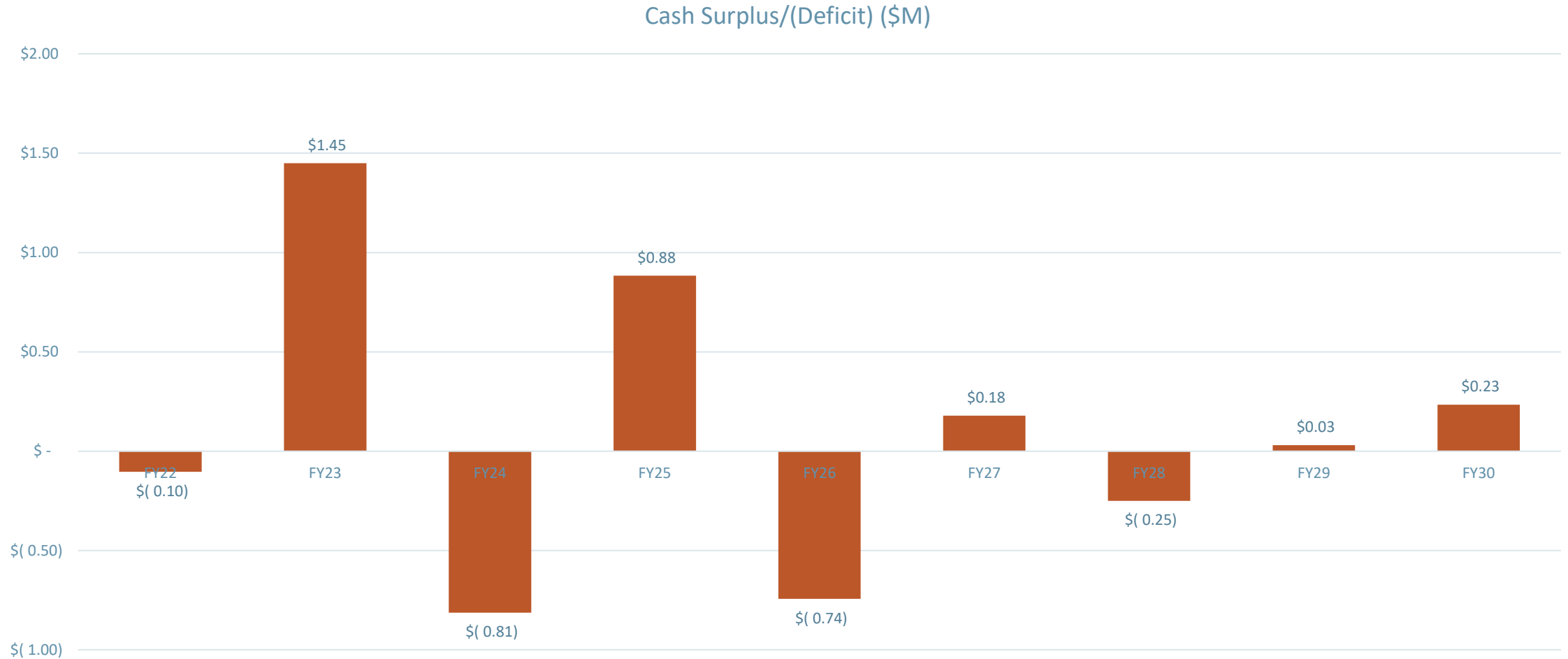
The overall expansion of the school has reduced net income over time until FY30



1. Public revenue growth ~2.75% per year
2. Personnel salary inflation 3% per year
3. Non-personnel inflation 2.5%-5% variable by year



The cash impact per year is more volatile during the expansion phase

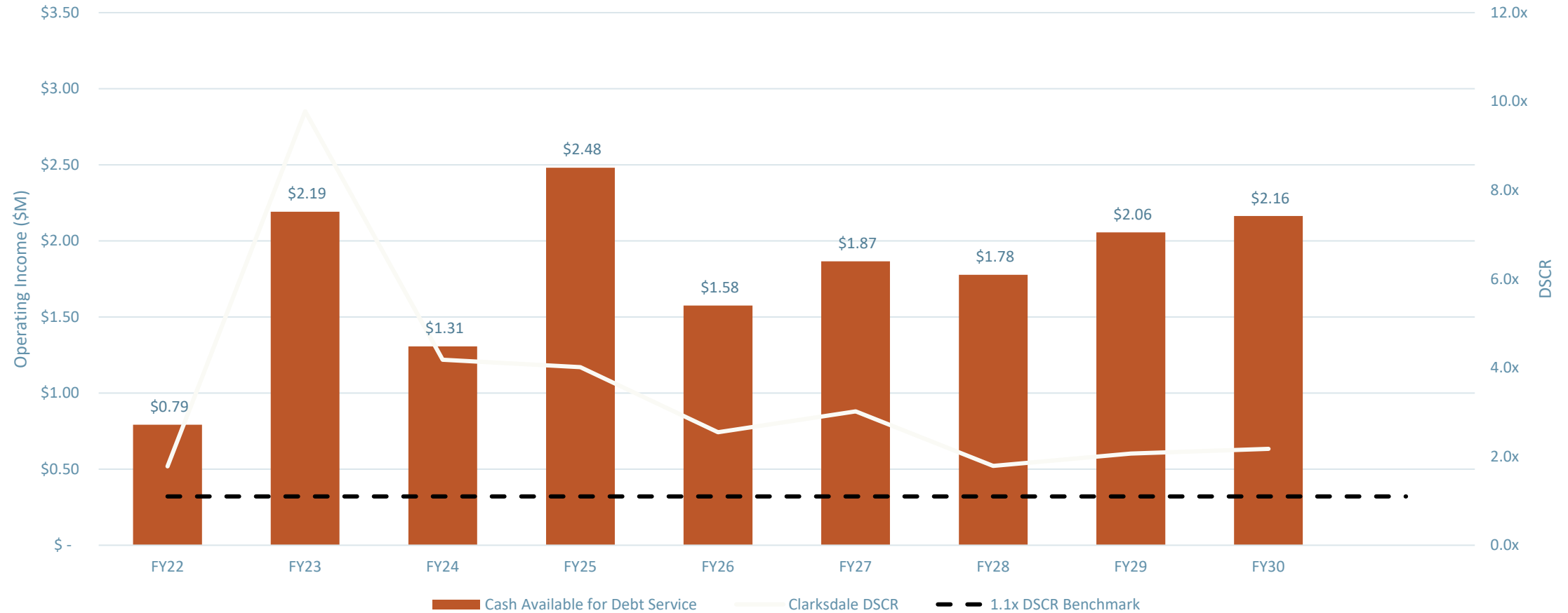


1. Public revenue growth ~2.75% per year
2. Personnel salary inflation 3% per year
3. Non-personnel inflation 2.5%-5% variable by year



Debt coverage service ratio remains above industry norms during the expansion period

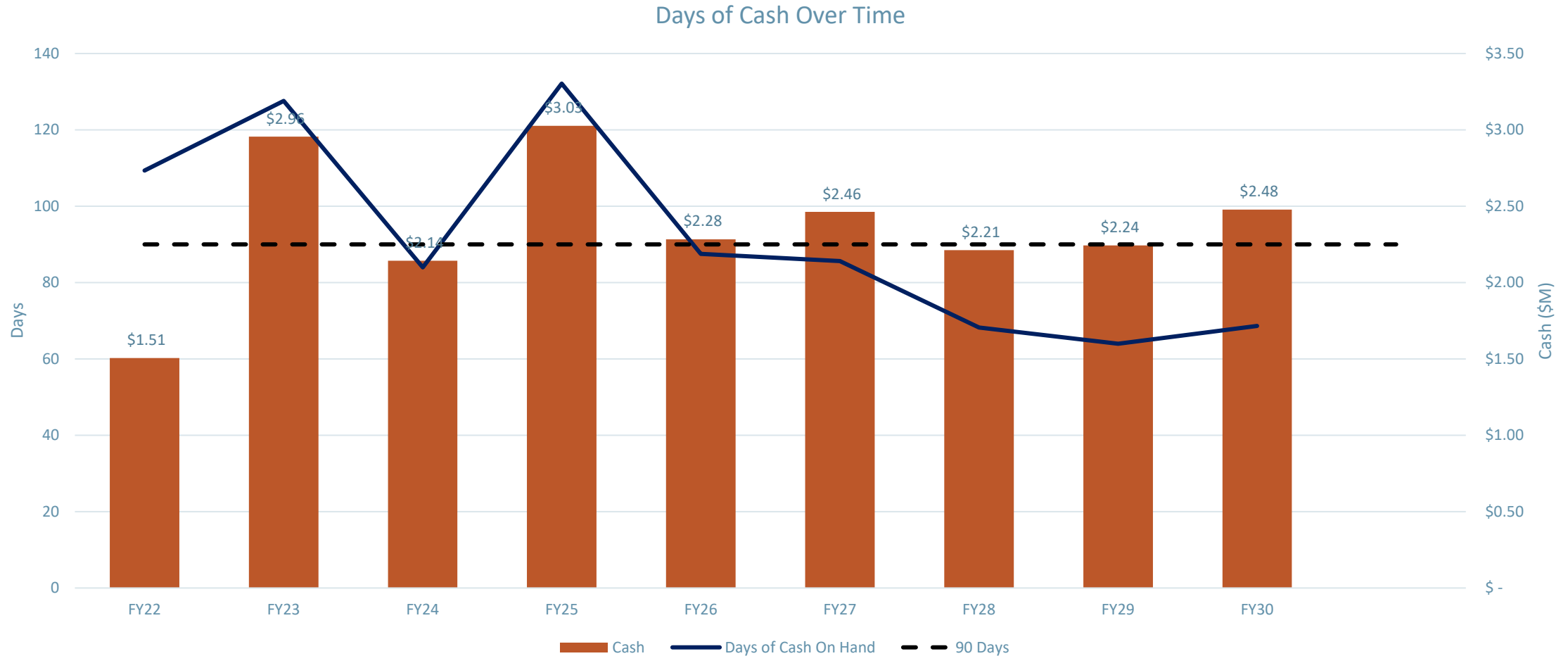
Debt Service Coverage Ratio Over Time



1. Public revenue growth ~2.75% per year
2. Personnel salary inflation 3% per year
3. Non-personnel inflation 2.5%-5% variable by year



However, days of cash on hand decreased during the expansion period



1. Public revenue growth ~2.75% per year
2. Personnel salary inflation 3% per year
3. Non-personnel inflation 2.5%-5% variable by year



Organizational summary of financial impact of expansion

Organizational Summary									
Consolidated Model : Rev & Expense Analysis (\$M)	FY22	FY23	FY24	FY25	FY26	FY27	FY28	FY29	FY30
Number of FTEs	59	80	86	97	110	120	128	136	136
Enrollment	450	525	600	675	750	825	895	960	970
ES Enrollment	450	525	525	525	525	525	525	525	525
MS Enrollment	-	-	75	150	150	150	150	150	150
HS Enrollment	-	-	-	-	75	150	220	285	295
Recurring Public Revenue	4.87	6.40	7.51	8.66	9.87	11.14	12.40	13.64	14.14
Other revenue	0.66	4.09	2.87	1.69	0.74	0.75	0.45	0.45	0.46
Total Revenue (\$M)	\$ 5.53	\$ 10.50	\$ 10.38	\$ 10.35	\$ 10.61	\$ 11.88	\$ 12.84	\$ 14.09	\$ 14.59
Salary & Benefits	2.79	3.98	4.49	5.24	6.27	7.06	7.79	8.56	8.86
Non-personnel expenses	2.67	4.91	5.28	3.77	3.90	4.37	5.00	5.19	5.26
Total Expenses	\$ 5.45	\$ 8.89	\$ 9.77	\$ 9.02	\$ 10.17	\$ 11.43	\$ 12.80	\$ 13.75	\$ 14.11
Accrual Surplus/(Deficit)	\$ 0.08	\$ 1.61	\$ 0.61	\$ 1.34	\$ 0.44	\$ 0.45	\$ 0.05	\$ 0.34	\$ 0.48
Cash Available for Debt Service	\$ 0.79	\$ 2.19	\$ 1.31	\$ 2.48	\$ 1.58	\$ 1.87	\$ 1.78	\$ 2.06	\$ 2.16
Total Debt Service	\$ 0.45	\$ 0.22	\$ 0.31	\$ 0.62	\$ 0.62	\$ 0.62	\$ 0.99	\$ 0.99	\$ 0.99
Cash Surplus	\$ (0.10)	\$ 1.45	\$ (0.81)	\$ 0.88	\$ (0.74)	\$ 0.18	\$ (0.25)	\$ 0.03	\$ 0.23
DSCR	1.8	9.8	4.2	4.0	2.5	3.0	1.8	2.1	2.2
Cash Balance	1.51	2.96	2.14	3.03	2.28	2.46	2.21	2.24	2.48
Days of Cash On Hand	109	128	84	132	88	86	68	64	69

1. Public revenue growth ~2.75% per year
2. Personnel salary inflation 3% per year
3. Non-personnel inflation 2.5%-5% variable by year

Elementary school summary of financial impact of expansion

ES Summary									
Consolidated Model : Rev & Expense Analysis (\$M)	FY22	FY23	FY24	FY25	FY26	FY27	FY28	FY29	FY30
Number of FTEs	44	56	56	56	56	56	56	56	56
Enrollment	450	525	525	525	525	525	525	525	525
ES Enrollment	450	525	525	525	525	525	525	525	525
MS Enrollment	-	-	-	-	-	-	-	-	-
HS Enrollment	-	-	-	-	-	-	-	-	-
Recurring Public Revenue	4.87	6.40	6.57	6.74	6.91	7.09	7.27	7.46	7.65
Other revenue	0.41	2.62	2.62	0.19	0.19	0.20	0.20	0.20	0.21
Total Revenue (\$M)	\$ 5.28	\$ 9.02	\$ 9.19	\$ 6.92	\$ 7.10	\$ 7.28	\$ 7.47	\$ 7.66	\$ 7.86
Salary & Benefits	2.17	2.93	3.03	3.13	3.23	3.34	3.46	3.57	3.70
Non-personnel expenses	3.30	5.92	6.00	3.56	3.58	3.71	3.77	3.80	3.94
Total Expenses	\$ 5.47	\$ 8.85	\$ 9.02	\$ 6.69	\$ 6.81	\$ 7.06	\$ 7.22	\$ 7.37	\$ 7.63
Accrual Surplus/Deficit	\$ (0.19)	\$ 0.17	\$ 0.16	\$ 0.24	\$ 0.29	\$ 0.23	\$ 0.25	\$ 0.29	\$ 0.23
Cash Surplus	\$ (0.37)	\$ 0.06	\$ (0.01)	\$ (0.04)	\$ 0.15	\$ 0.11	\$ 0.16	\$ 0.20	\$ 0.14

1. Allocated \$6.2M of debt



Middle school summary of financial impact of expansion

MS Summary									
Consolidated Model : Rev & Expense Analysis (\$M)	FY22	FY23	FY24	FY25	FY26	FY27	FY28	FY29	FY30
Number of FTEs	-	-	6	12	12	12	12	12	12
Enrollment	-	-	75	150	150	150	150	150	150
<i>ES Enrollment</i>	-	-	-	-	-	-	-	-	-
<i>MS Enrollment</i>	-	-	75	150	150	150	150	150	150
<i>HS Enrollment</i>	-	-	-	-	-	-	-	-	-
Recurring Public Revenue	-	-	0.94	1.92	1.97	2.03	2.08	2.13	2.19
Other revenue	-	-	-	-	-	-	-	-	-
Total Revenue (\$M)	\$ -	\$ -	\$ 0.94	\$ 1.92	\$ 1.97	\$ 2.03	\$ 2.08	\$ 2.13	\$ 2.19
Salary & Benefits	-	-	0.32	0.74	0.76	0.79	0.82	0.84	0.87
Non-personnel expenses	-	0.10	0.50	1.18	0.90	0.94	1.09	1.10	1.11
Total Expenses	\$ -	\$ 0.10	\$ 0.82	\$ 1.92	\$ 1.66	\$ 1.73	\$ 1.91	\$ 1.94	\$ 1.98
Accrual Surplus/Deficit	\$ -	\$ (0.10)	\$ 0.12	\$ 0.01	\$ 0.31	\$ 0.30	\$ 0.17	\$ 0.19	\$ 0.20
Cash Surplus	\$ -	\$ (0.10)	\$ 0.10	\$ (0.12)	\$ 0.27	\$ 0.26	\$ 0.12	\$ 0.13	\$ 0.15

1. Allocated \$4.5M of debt

High school summary of financial impact of expansion

HS Summary									
Consolidated Model : Rev & Expense Analysis (\$M)	FY22	FY23	FY24	FY25	FY26	FY27	FY28	FY29	FY30
Number of FTEs	-	-	-	1	11	18	23	29	29
Enrollment	-	-	-	-	75	150	220	285	295
<i>ES Enrollment</i>	-	-	-	-	-	-	-	-	-
<i>MS Enrollment</i>	-	-	-	-	-	-	-	-	-
<i>HS Enrollment</i>	-	-	-	-	75	150	220	285	295
Recurring Public Revenue	-	-	-	-	0.99	2.03	3.05	4.05	4.30
Other revenue	-	-	-	0.30	0.30	0.30	-	-	-
Total Revenue (\$M)	\$ -	\$ -	\$ -	\$ 0.30	\$ 1.29	\$ 2.33	\$ 3.05	\$ 4.05	\$ 4.30
Salary & Benefits	-	-	-	0.07	0.73	1.19	1.57	2.05	2.12
Non-personnel expenses	-	-	-	0.10	0.67	1.04	1.58	1.87	1.93
Total Expenses	\$ -	\$ -	\$ -	\$ 0.17	\$ 1.40	\$ 2.23	\$ 3.16	\$ 3.92	\$ 4.05
Accrual Surplus/Deficit	\$ -	\$ -	\$ -	\$ 0.13	\$ (0.11)	\$ 0.09	\$ (0.11)	\$ 0.13	\$ 0.25
Cash Surplus	\$ -	\$ -	\$ -	\$ 0.13	\$ (0.17)	\$ 0.03	\$ (0.21)	\$ 0.02	\$ 0.14

1. Allocated \$9.0M of debt



CMO summary of financial impact of expansion

CMO Summary									
Consolidated Model : Rev & Expense Analysis (\$M)	FY22	FY23	FY24	FY25	FY26	FY27	FY28	FY29	FY30
Number of FTEs	15	25	25	28	32	35	38	39	39
Enrollment	450	525	600	675	750	825	895	960	970
<i>ES Enrollment</i>	450	525	525	525	525	525	525	525	525
<i>MS Enrollment</i>	-	-	75	150	150	150	150	150	150
<i>HS Enrollment</i>	-	-	-	-	75	150	220	285	295
Recurring Public Revenue	-	-	-	-	-	-	-	-	-
Other revenue	0.88	2.59	1.47	2.27	1.49	1.57	1.69	1.83	1.97
Total Revenue (\$M)	\$ 0.88	\$ 2.59	\$ 1.47	\$ 2.27	\$ 1.49	\$ 1.57	\$ 1.69	\$ 1.83	\$ 1.97
Salary & Benefits	0.61	1.05	1.14	1.31	1.54	1.74	1.94	2.10	2.17
Non-personnel expenses	-	-	-	-	-	-	-	-	-
Total Expenses	\$ 0.61	\$ 1.05	\$ 1.14	\$ 1.31	\$ 1.54	\$ 1.74	\$ 1.94	\$ 2.10	\$ 2.17
Accrual Surplus/Deficit	\$ 0.27	\$ 1.54	\$ 0.33	\$ 0.96	\$ (0.05)	\$ (0.16)	\$ (0.26)	\$ (0.26)	\$ (0.20)
Cash Surplus	\$ 0.27	\$ 1.49	\$ (0.90)	\$ 0.91	\$ (1.00)	\$ (0.22)	\$ (0.32)	\$ (0.32)	\$ (0.20)

