

	Metric Description	Result	Goal	Status	Notes
1.	Current Student Recruitment Count Enrollment is the school's primary revenue driver	86%	100%		Current enrollment: 118 (AAFTE: 121) Budget: 136 SPED: 20.4 budget, 30 actual
2.	Public Revenue Received as a % of overall budget Measures rate of receipt of public funds to date	15%	17%		Enrollment revenue loss will hit in Jan; LAP/TBIP applications not completed
3.	Private Revenue Received as a % of overall budget Measures progress against fundraising goals	66%	66%		All expected grant payments received. Includes - local fundraising goal (\$25k)
4.	Expenditures to date as a % of overall budget Measures actual spending against planned spending	21.5%	16%		Reasonable due to beginning of year purchases; need cuts due to enrollment
5.	Cash on Hand Measures operational and financial stability	Current: \$348k	\$450k		Not projected to meet 30 days cash. Projection: \$131k (30 days: \$225k)

## **Additional notes for discussion:**

- Cash: updated forecasts show cash conservation measures needed starting in January; additional cuts or revenue needed to make it through the fiscal year.
- Enrollment: November enrollment down to 113, AAFTE 118, revenue loss \$228k (contingency = \$71k, variance = \$157k)
  - o Enrollment forecast for rest of year?
  - $\circ\quad$  Cuts? Additional revenue? Need to start conversation with WA Charters.
- Program applications: ETA on LAP/Title/Fed SPED/TBIP applications?
- Current fiscal year count of missing documentation: \$15.8k; FY23: \$20.8k

