



	Metric <i>Description</i>	Result	Goal	Status	Notes
1.	Current Student Recruitment Count <i>Enrollment is the school's primary revenue driver</i>	91%	100%	●	<i>Current enrollment: 124 (AAFTE: 124) Budget: 136 SPED: 20.4 budget, 33 actual</i>
2.	Public Revenue Received as a % of overall budget <i>Measures rate of receipt of public funds to date</i>	7%	8%	●	<i>Enrollment revenue loss will hit in Jan; no LAP/TBIP applications not completed</i>
3.	Private Revenue Received as a % of overall budget <i>Measures progress against fundraising goals</i>	87%	88%	●	<i>All expected grant payments received. Includes - local fundraising goal (\$25k)</i>
4.	Expenditures to date as a % of overall budget <i>Measures actual spending against planned spending</i>	12%	8%	●	<i>Reasonable; Legal expenses + beginning of year purchases + paid two months of rent + bridge loan repayment</i>
5.	Cash on Hand <i>Measures operational and financial stability</i>	Current: \$184k	\$462k	●	<i>Not expected to reach 60 days cash; forecasted \$53k over 30 days</i>

Additional notes for discussion:

- **Cash:** received \$300k loan disbursement in September and have additional \$250k left on credit line
- **Enrollment:** October enrollment down to 118, AAFTE 121, revenue loss \$199k (contingency = \$71k, variance = \$128k)
 - Enrollment forecast for Nov?
 - Cuts? Additional revenue?
- **Program applications:** ETA on LAP/Title/Fed SPED/TBIP applications?
- Current fiscal year count of missing documentation: \$9.8k; FY23: \$20.8k

jg^P