



	Metric <i>Description</i>	Result	Goal	Status	Notes
1.	<b>Current Student Recruitment Count</b> <i>Enrollment is the school's primary revenue driver</i>	95%	100%	○	Current enrollment: 93 (AAFTE: 94.75) Budget: 100 SPED: 13.5 budget, 16 actual
2.	<b>Public Revenue Received as a % of overall budget</b> <i>Measures rate of receipt of public funds to date</i>	62%	67%	○	Remaining State funding application: TBIP (ELL funding)
3.	<b>Private Revenue Received as a % of overall budget</b> <i>Measures progress against fundraising goals</i>	41%	58%	○	Now includes local fundraising goals (only 13% met)
4.	<b>Expenditures to date as a % of overall budget</b> <i>Measures actual spending against planned spending</i>	70%	67%	○	Without rent and travel "overages", result = 68.7% spent, reasonable.
5.	<b>Cash on Hand</b> <i>Measures operational and financial stability</i>	Current: \$212k Forecast: \$80k	\$189k	○	CASH IS DANGEROUSLY LOW

**Additional notes for discussion:**

- **Cash – Short term:** WA Charters agreed to move up: (1) the July \$43k payment to April (received) and (2) the August \$100k payment to May. This will help with the summer cash crunch but isn't enough to solve long term issues or have PCM end with 30 days cash.
- **Cash – Long term:** Additional meeting with WA Charters to discuss support for next 2 school years (May 22)
- **Current accounts over-spent:** workers comp (134%, budget issue, fixed); furniture (117%, timing issue); staff recruitment (151% spent, only \$1k over budget); student recruitment (308%, underbudgeted); travel (846%, grant funded expenses, budget neutral); rent (84%, deferral accounting issue, budget neutral); school meals (101%, underbudgeted);

Current fiscal year count of missing documentation: ~\$8.8k

jg<sup>P</sup>