



	<b>Metric</b> <i>Description</i>	<b>Result</b>	<b>Goal</b>	<b>Status</b>	<b>Notes</b>
1.	<b>Current Student Recruitment Count</b> <i>Enrollment is the school's primary revenue driver</i>	99%	100%	○	<i>Current enrollment: 66 (AAFTE: 72.7) Budget: 73.5 SPED: 10 budget, 11.22 actual</i>
2.	<b>Public Revenue Received as a % of overall budget</b> <i>Measures rate of receipt of public funds to date</i>	87%	90%	○	<i>Federal grants mostly fully claimed in August</i>
3.	<b>Private Revenue Received as a % of overall budget</b> <i>Measures progress against fundraising goals</i>	85%	92%	○	<i>There is a WA Charters grant payment scheduled for July not received yet</i>
4.	<b>Expenditures to date as a % of overall budget</b> <i>Measures actual spending against planned spending</i>	86%	92%	○	<i>11 months into FY = 92%; overall tracking well</i>
5.	<b>Cash on Hand</b> <i>Measures operational and financial stability</i>	Current: \$181k Proj: \$200k	\$145k	○	<i>Cash is in a healthy place to meet current fiscal obligations and is projected to meet 30 days cash</i>

**Additional notes for discussion:**

The following accounts have material (\$10k) variances or may end the year with material variances:

- Unfavorable variance: office expenses (\$10k) student recruitment (\$10k), interest accrual (\$24k)
- Favorable variances: transpo (\$8.5k), teacher salaries (forecast: \$40k), employer paid taxes & benefits (forecast: \$40K), classroom supplies (\$19k), equipment/furniture (\$29k), school meals (\$17k)

CSP revenue may not hit budget but the full grant will be spent; as a reimbursement grant, would be neutral fiscal effect overall.

Current fiscal year count of missing documentation: ~\$28k.

jg<sup>P</sup>