Total Revenue Total Expenses Net Income Revenue Per Pupil Expenses Per Pupil	Year 0 (13 months) (Aug 2020 - Aug 2021) 708,500 708,500 (0)	<u>Description of Assumptions</u>
	Start-Up	
	Period	
REVENUE		
2000 - LOCAL SUPPORT - NON-TAX	<u> </u>	
2200 - Sale Of Goods, Supplies, & Services	-	
2500 - Gifts Grants, and Donations (Local)	25,000	Local fundraising goal
2298 - Local lunch sales	-	
TOTAL 2000 - LOCAL SUPPORT - NON-TAX	\$ 25,000	
6000 - FEDERAL REVENUE - SPECIAL PURPOSE		
6198 - School Food Services	-	
CSP	453,500	Year 0 CSP Grant
TOTAL 6000 - FEDERAL REVENUE - SPECIAL PURPOSE	\$ 453,500	
8000 - OTHER ENTITIES		
8100 - Governmental Entities	-	
8200 - Private Foundations	230,000	WA Charter Planning Year Grant
TOTAL 8000 - OTHER ENTITIES	\$ 230,000	
9000 - OTHER FINANCING SOURCES		
9500 - Long-Term Financing	-	
TOTAL 9000 - OTHER FINANCING SOURCES	\$ -	
TOTAL REVENUE	\$ 708,500	

SUMMARY	Year 0 (13 months) (Aug 2020 - Aug 2021)	<u>Description of Assumptions</u>
Total Revenue	708,500	
Total Expenses	708,500	
Net Income	(0)	
Revenue Per Pupil	(0)	
•		
Expenses Per Pupil		
	Start-Up Period	
EXPENSES ADMINISTRATIVE STAFF PERSONNEL COSTS		
Executive Management	86,667	Head of school
-	83,333	Montessori Coach/Director of Assessment & Instruction
Instructional Management	65,535	Montesson Coachy Director of Assessment & instruction
Deans, Directors & Coordinators	-	
CFO / Director of Finance	- 12 522	Ethe of offer and a second
Operation / Business Manager	12,500	5 months of office manager, 75% FTE
Family & Community Engagement Coordinator	11,520	see calculation notes ->
Other - Administrative	-	
TOTAL ADMINISTRATIVE STAFF PERSONNEL COSTS	\$ 194,020	
INSTRUCTIONAL PERSONNEL COSTS		
Teachers - Regular	45,600	3 weeks of teacher on-boarding at \$38/hr
Teachers - SPED	-	
Teaching Assistants		
Specialty Teachers	-	
Aides		
Therapists & Counselors	-	
Other - Instructional	-	
TOTAL INSTRUCTIONAL PERSONNEL COSTS	\$ 45,600	
NON-INSTRUCTIONAL PERSONNEL COSTS		
Nurse	-	
Librarian		
Custodian		
Security	-	
Other - Non-Instructional	-	
TOTAL NON-INSTRUCTIONAL PERSONNEL COSTS	\$ -	
TOTAL PERSONNEL SALARY COSTS	\$ 239,620	
PAYROLL TAXES AND BENEFITS		
Social Security	14,856	
Medicare	3,474	
State Unemployment	3,307	
Worker's Compensation Insurance	2,396	
Federal Unemployment	1,438	
SEBB	35,943	Benefits (retirement and health insurance) stipend
SERS (Classified Retirement)	-	
TRS (Certificated Retirement)	-	
TOTAL PAYROLL TAXES AND BENEFITS	\$ 61,415	
TOTAL DEDCOMMENT TAY O DEMERIT EVERYORS	A	
TOTAL PERSONNEL, TAX & BENEFIT EXPENSES	\$ 301,035	

SUMMARY	Year 0 (13 months)	Description of Assumptions
	(Aug 2020 - Aug 2021)	
Total Revenue	708,500	
Total Expenses	708,500	
Net Income	(0)	
Revenue Per Pupil		
Expenses Per Pupil		
	Start-Up	
	Period	
CONTRACTED SERVICES		
Accounting / Audit	-	
Legal	-	
Student Health	-	
Back Office	32,500	Joule Growth (CFO Support)
Special Ed	-	
Support Partners	30,000	TSS Place Network and National Center for Montessori in the Public Sector
Today Other word	2.050	(Support and professional development)- \$15k each
Tech or Other support TOTAL CONTRACTED SERVICES	\$ 65,450	E-rate support (DAC)
TOTAL CONTRACTED SERVICES	3 03,430	
SCHOOL OPERATIONS		
Board Expenses	10,000	Board On Track
Classroom / Teaching Supplies & Materials	100,000	
Special Ed Supplies & Materials	-	
Textbooks / Workbooks	-	
Equipment / Furniture	100,000	Start up office furniture, copier/printer
Internet / Phone		
Technology Hardware	53,200	Staff computers + printers
Technology Software	300	staff computers, program subscriptions (ex. box, canva, MS)

SUMMARY	Year 0 (13 months)	<u>Description of Assumptions</u>
	(Aug 2020 - Aug 2021)	
Total Revenue	708,500	
Total Expenses	708,500	
Net Income	(0)	
Revenue Per Pupil		
Expenses Per Pupil		
	Start-Up	
	Period	
Student Testing & Assessment	-	
Field Trips	-	
Transportation (student)	-	
Student Services - other	-	
Office Expense	1,500	Setup office supplies, copy paper
Staff Development	-	
Staff Recruitment	2,000	Food and travel for interviews
Student Recruitment / Marketing	14,000	School Mint (\$8,581) & Website design and launch (~\$5K), flyers, mailers,
		etc
School Meals / Lunch	-	
Travel (Staff)	-	
Fundraising	550	donor database management system
Dues & Memberships	1,500	WA Charters membership and bank fees
Printer	-	
TOTAL SCHOOL OPERATIONS	\$ 283,050	
FACILITY OPERATION & MAINTENANCE		
Insurance	3,500	D&O insurance
Janitorial Services	-	
Building and Land Rent / Lease	55,466	Jan-Aug Gladish (\$25k) + Rental Office / Meeting Space (\$20k)
Repairs & Maintenance	-	
Security Services	-	
Utilities	-	
Building Updates (Financing)	-	
TOTAL FACILITY OPERATION & MAINTENANCE	\$ 58,966	
RESERVES / CONTIGENCY	-	
Total Expenses	\$ 708,500	
Operating Net Income	\$ (0)	
DEPRECIATION / AMORTIZATION	-	
Final Net Income	\$ (0)	