



Learningtech.org®

The Miller Institute for Learning with Technology

**E-Rate Consulting Renewal Proposal
Fiscal Year 2018-2019 / E-Rate Funding Year 2019-2020
YPI Charter Schools**

Learningtech.org appreciates the opportunity to provide E-Rate Consulting Services to your organization. During the past months, we facilitated application(s) for a total of **\$177,320.43** E-Rate discounts for FY2018 (7/1/2018 – 6/30/2019) with:

- Category 1 application for *continuing contracted services* that requested funding of **\$80,142.08**; additional California Teleconnect Fund discounts are also anticipated for eligible Category 1 services
- Category 1 application for *newly competed services* that requested funding of **\$33,349.09**
- Category 2 application *newly competed services* that requested funding of **\$63,829.26**

We look forward to continuing our relationship and anticipate providing Standard E-Rate Management Services for FY2019 (7/1/2019 – 6/30/2020) to your organization during fiscal year 2018 – 2019 (7/1/2018 – 6/30/2019), consistent with the attached **Scope of Work**.

These key assumptions support the next fiscal year's work:

- One (1) Category 1 application for continuing contract services
- One (1) Category 1 application for newly competed and awarded services (as needed)
- No Category 2 application. A separate consulting fee applies for Category 2 application; please request a quote if you intend to pursue Category 2 funding
- No additional schools or sites since last year. A separate consulting fee applies for additional schools or sites; please notify us immediately if you anticipate opening a new school or site in the next year

Consistent with Paragraph 2 of the existing Consulting Agreement, our agreement ends on 6/30/2018; a new Consulting Agreement is attached to support this renewal proposal.

This renewal proposal includes these additional considerations:

- The annual Fixed Fee amount of **\$8,900**, which includes a Consumer Price Index adjustment, covers the Standard E-Rate Management Services and above assumptions
- At Client's preference, the annual Fixed Fee amount for the fiscal year's work can be paid:
 - *In a single payment* with 2% discount if paid by cash/check within 10 days of invoice date, *or*
 - *Quarterly, in 4 installments*, due on the 1st day of the first month of each quarter.
We will assume you prefer quarterly unless we hear from you by 6/30/2018
- Clients wishing to use payment services that charge a transaction fee (e.g., Square, PayPal, credit cards) must pay the transaction fee
- Late fees and/or finance charges up to the maximum amounts allowed by law shall be applied to past due accounts
- Additional costs may be incurred if mutually agreed assumptions turn out to be inaccurate or if services are requested that are outside the stated Scope of Work

Client hereby notifies Learningtech.org of intent to renew the existing contract with the above considerations. Executed on the date(s) set forth below, by duly authorized agents for the respective parties.

<u>The Miller Institute for Learning with Technology</u>	<u>YPI Charter Schools</u>
<i>Authorized Representative For Consultant</i>	<i>Authorized Representative For Client</i>
<u>Mark L. Miller, Ph.D.</u>	
<i>Name</i>	<i>Name</i>
<u>President and Executive Director</u>	
<i>Title</i>	<i>Title</i>
<u><i>Mark L. Miller</i></u>	
<i>Signature</i>	<i>Signature</i>
<u>05/23/2018</u>	
<i>Date</i>	<i>Date</i>