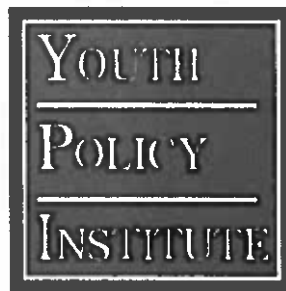


Study Smart Tutors, Inc.
Partnership Agreement



YPI Charter Schools
GEAR UP Program
Spring 2018



Partnership Agreement

This agreement is made on January 18, 2018 and entered into by and between YPICS GEAR UP and Study Smart Tutors, Inc.

Goals

This agreement outlines the proposed relationship between YPICS GEAR UP and Study Smart Tutors. The goals of the agreement include:

1. *Providing comprehensive PSAT Workshops at YPICS GEAR UP sites in spring 2018*
2. *Providing "PSAT for Parents" workshops at YPICS GEAR UP sites in spring 2018*
3. *Building a positive college-going capacity within YPICS GEAR UP in order to improve future college matriculation rates.*

The parties to this Contract are:

YPICS

GEAR UP Partnership

ATTN: Nicholas Wu

Nicholas Wu
Executive Director

10666 White Oak Avenue
and Granada Hills, CA 91344

Study Smart Tutors, Inc.

6020 Seabluff Dr. #111

Playa Vista, CA 90094

This Contract details the service offerings, responsibilities, and policies for services provided to YPICS GEAR UP program by Study Smart Tutors, Inc.

1. Agreements

I. YPICS GEAR UP Agrees:

- i. to provide Study Smart Tutors, Inc. with a payment of \$16,650
 1. See invoice #5948
- ii. to provide Study Smart Tutors, Inc. with clean classrooms fit with a screen and projector at the determined date(s) and time(s) of classroom services;
- iii. to have at least one (1) staff member on-site for the duration of classroom services;
- iv. to assign no more than the agreed upon number students to participate in classroom services;

- v. to communicate to students that test prep courses and student workshops are a privilege, and that students will be held to school behavior standards.

ii. Study Smart Tutors, Inc. Agrees:

- i. to provide a PSAT Prep at four sites in spring 2018;
- ii. to provide a parent workshop as match at each site in spring 2018
- iii. to provide summaries of content covered in classes and workshops;
- iv. to provide responsive support to staff via email, phone call, or in-person meeting (where available) throughout the duration of this contract.

2. Payment Policies

i. Deposits and Billing

- i. For service contracts totaling \$20,000 or more, no less than half the invoice total will be due as deposit prior to the start of services; the remaining balance will be due no more than thirty (30) days from the start of services; past-due accounts may be subject to work stoppage and/or assessment of late fee(s) totaling no more than 10% of invoice total.
- ii. Monthly billing is available for long-term contracts including multiple service offerings.

ii. Credit Card Policy

- i. Study Smart Tutors offers a discount on all services for payment by cash or check (this includes ACH, wire, and e-check). All services, materials and incidental charges are invoiced at the discounted "cash" rate, the most common payment method.
- ii. In order to enhance the convenience for partners who prefer to pay by credit card, Study Smart Tutors now offers a method to make payment via credit card over the phone, but at a non-discounted rate.

Credit card transactions create additional costs in the form of bank fees charged for accepting credit cards as a payment method. This payment structure will offset the administrative overhead incurred for processing credit card payments. If a partner elects to pay all or a portion of the bill using American Express, Visa, MasterCard, or Discover, the non-discounted rate will be 2.25% higher than the cash discounted rate on the invoice.



YVETTE KING
YPICS GEAR UP

Date: 1/22/18



Study Smart Tutors, Inc.

Date: 1/18/18



INVOICE

Date: January 18, 18
INVOICE # 5939

To

Nicholas Wu
YPICS
GEAR UP Program

# Students	Description	GEAR UP Cost	Match	Total Due
25 students	<i>9-Hour PSAT Course for one classroom of students at Monroe High School</i>	\$3,150	-	\$3,150
25 students	<i>12-Hour PSAT Course for one classroom of students at Bert Corona High School</i>	\$4,200	-	\$4,200
25 students	<i>5-Hour PSAT Course for one classroom of students at Vaughn Charter High School</i>	\$1,750		\$1,750
50 students	<i>9-Hour PSAT Course for two classrooms of students at Discovery Prep Charter High School</i>	\$6,300		\$6,300
125	<i>PSAT Student Edition Workbooks and PSAT Practice Tests</i>	\$15/student	\$5/student	\$1,250
	<i>One "PSAT for Parents" Workshop at Each Site (Eng/Spn facilitator)</i>		\$600/site	
Subtotal			\$3,025	\$16,650
Sales Tax				-
Total			\$3,025	\$16,650

Make all checks payable to Study Smart Tutors, Inc.

Study Smart Tutors, Inc.
6020 Seabluff Dr. #111,
Playa Vista, CA 90094

818.457.1728

JackF@studysmarttutors.com