





RFP Food Tasting Survey Results



Student, Parent and Staff selections:

Vendor	1st Choice	2nd Choice	3rd Choice	4th Choice
 Revolution Foods		3	7	17
 Unity Meals	11	9	7	
 Fresh Start	9	5	7	6
 School Nutrition Plus	7	10	6	4

Data Analysis:

Unity Meals: Lead by popular vote in 1st place in the 1st choice option (by 41% of participants), was not considered for 4th place and came in 2nd place in the 2nd choice option (by 33% of participants).

Breakfast: \$2.62 Lunch: \$4.48 Snack: \$1.10 **\$8.20**

Fresh Start: Came in at 2nd place (33% of participants), with 16% of participants placing them in 3rd place in the 2nd Choice option, with 22% of participants voted them in 4th place.





Breakfast: \$2.45 Lunch: \$3.65 Snack: \$1.00 **\$7.10**





SNP: Came in at 3rd place, with 37% of participants placing them in the 2nd choice option and 15% of participants placing them in 4th place.





Breakfast: \$2.20 Lunch: \$3.95 Snack: \$1.10 **\$7.25**

Revolution Foods: Was not a popular choice by votes. 63% of participants placed them in the 4th place option, and were not considered for the 1st choice option.

Breakfast: \$2.80 Lunch: \$4.20 Snack: \$1.10 **\$8.10**

Vendor Fee Proposal	Breakfast	Lunch	Snack	Total Meal Price
 Revolution Foods	\$2.80	\$4.20	\$1.10	\$8.10
 Unity Meals	\$2.62	\$4.48	\$1.10	\$8.20
 Fresh Start	\$2.45	\$3.65	\$1.00	\$7.10
 School Nutrition Plus	\$2.20	\$3.95	\$1.10	\$7.25

Vendor RFP Criteria	Cost (25 max)	Admin Requirements (10 max)	Experience with SNLP (15 max)	Questionnaire Responses SOW (20 max)	Financial Stability (15 max)	Capability Experience Years in Industry (15 max)	Total Points
 Revolution Foods	15	10	15 17 years	20	15	15	90
 Unity Meals	10	10	9 3 years	20	15	7	76
 Fresh Start	25	10	11 6 years	20	15	15	96
 School Nutrition Plus	20	10	13 14 years	20	15	10	88

Vendor RFP Criteria	Food Style	Current Employees Gender	Current Employees Ethnicity	Current Leadership Gender	Current Leadership Ethnicity	Current Business Owners Gender	Current Business Owners Ethnicity
 Revolution Foods	Family Style & Pre-packaged	60% W 40% M	83% Hispanic 3.42% White 6.5% Black/AA 3.5 % Asian 2.33% Not Specified 2% two or more	52% W 48% M	48% Hispanic 31% White 9% Black/AA 6% Asian 3% Not Specified 2% two or more		
 Unity Meals	Family Style & Pre-packaged	65% W 35% M	79% Hispanic 16% White 5 % Asian	60% W 40% M	20% Hispanic 40% White 40% Asian	50% W 50% M	100% Asian
 Fresh Start	Family Style & Pre-packaged	65% W 35% M	95% Hispanic 2% White 3 % Other	60% W 40% M		51% W 49% M	100% Hispanic
 School Nutrition Plus	Family Style & Pre-packaged	73% W 27% M	89% Hispanic 10% White 1 % Black	55% W 45% M	63% Hispanic 31% White 6 % Black	50% W 50% M	100% White