

5/30/2023

Hi Yvette,

Please see below for a proposed workshop scope with pricing options for all virtual support for SY 23-24

Table 1: SY 23-24 Services			
Item	Service	Cadence of Support	Fee
1A	<p>Summer Virtual PD</p> <p>Strong Start: Culture series Provide virtual synchronous professional learning for up to 50 teachers in the following content:</p> <ul style="list-style-type: none"> ● Building Affirming Learning partnerships ● Understanding Student Behavior ● Setting and Reinforcing Expectations ● Establishing Classroom Routines ● Responding to Student Behavior 	<p>5, 2 hour workshops (1-2 per day, depending on preferred cadence) Timeline: August</p>	<p>\$16,500 (5 x \$3,300)</p>
1B	<p>Professional Learning</p> <p>Services include: Provide virtual synchronous professional learning for up to 50 teachers for the following content</p> <ul style="list-style-type: none"> ○ Using Exemplars to Guide Rigorous Instruction ○ Analyzing Student Work ○ Monitoring Student Work to Improve Outcomes (Academic Monitoring) ○ Using Student Work as an Instructional Tool (Show Call) ○ Facilitating Meaningful Class Discussions 	<p>5, 2 hour workshops</p> <p>50 participants each</p> <p>Timeline: Aug 2023- Jan 2024</p>	<p>\$16,500 (5 x \$3,300)</p>
SUBTOTAL			\$33,000
Program Administration Fee (5%)*			N/A
TOTAL			\$33,000

Other notes and considerations:

- *Please note that the program administration fee is included any time that customized virtual support or in person instruction is added to account for the coordination and operations required to run these services.
- Virtual:
 - Please review our [virtual best practices here](#) to ensure your participants can meet the requirements (also outlined below):
 - Plan to join on a computer with a webcam and strong internet connection
 - If attending with a school group or colleagues, please make sure to join in separate spaces with headphones to ensure the best audio quality. If completely separate spaces are not feasible in your building, we recommend that no more than 3 participants share the same room and that they spread out as much as possible.
 - Try to arrive 5-7 minutes early to get set up. We will start promptly at the scheduled time
 - Be prepared to participate with your video on. The sessions are highly interactive and we believe that you will get the most out of your time if you are able to discuss, chat, and engage with your video on.

Let me know your thoughts on the above and happy to find time to discuss again.

Best,

Zach Blattner