



**Learningtech.org**<sup>®</sup>

The Miller Institute for Learning with Technology

**E-Rate Consulting Renewal Proposal  
Fiscal Year 2022-2023 / E-Rate Funding Year 2023-2024  
YPI Charter Schools**

Learningtech.org appreciates the opportunity to provide E-Rate Consulting Services to your organization. During the past months, we facilitated application(s) that requested a total of **\$82,613.34** E-Rate discounts for FY2022 (7/1/2022 – 6/30/2023) with:

- Category 1 application for *continuing contracted services* that requested funding of **\$49,927.97**
- Category 1 application for *newly competed services* that requested funding of **\$24,300.00**
- Additional California Teleconnect Fund discounts are also anticipated for eligible Category 1 services
- Category 2 application *newly competed services* that requested funding of **\$8,385.37**

We look forward to continuing our relationship and anticipate providing Standard E-Rate Management Services for FY2023 (7/1/2023 – 6/30/2024) to your organization during fiscal year 2022 – 2023 (7/1/2022 – 6/30/2023), consistent with the attached **Scope of Work**.

These key assumptions support the next fiscal year's work:

- One (1) Category 1 application for continuing contract services
- One (1) Category 1 application for newly competed and awarded services (as needed)
- No Category 2 application. A separate consulting fee applies for Category 2 application; please request a quote if you intend to pursue Category 2 funding
- No additional schools or sites since last year. A separate consulting fee applies for additional schools or sites; please notify us immediately if you anticipate opening a new school or site in the next year
- Client will complete the E-Rate planning process, including Client approval signature on the E-Rate FY2023 PLANNING RECAP,<sup>1</sup> before the Application Window opens<sup>2</sup>

**Consistent with Paragraph 2 of the existing Consulting Agreement**, our current agreement ends on **6/30/22**; a new Consulting Agreement is attached to support this renewal proposal.

Further, this renewal proposal notifies Client of a need for other modifications, and includes these additional considerations:

- The annual Fixed Fee amount of **\$9,920.00**, which includes a Consumer Price Index adjustment, covers the Standard E-Rate Management Services and above assumptions

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<sup>1</sup> The E-Rate FY2023 PLANNING RECAP (for dates of service 7/1/2023 – 6/30/2024) summarizes planning meetings, and any follow-up conversations or emails. This document governs all E-Rate actions Learningtech.org will execute on behalf of Client for the E-Rate funding year. For Clients unable to meet the timetable for planning and signature, Learningtech.org will make best efforts to meet the application deadline, but without a guarantee of timely filing.

<sup>2</sup> The FY2023 Application Window is expected to be 1/11/2023– 3/21/23. The actual Application Window opening and closing dates are announced annually by the Universal Services Administrative Company [USAC] a few weeks prior to the opening.

- Additional costs may be incurred if mutually agreed assumptions turn out to be inaccurate or if services are requested that are outside the stated Scope of Work
- Late fees and/or finance charges up to the maximum amounts allowed by law shall be applied to past due accounts
- At Client's preference, the annual Fixed Fee for the fiscal year's work can be paid:
  - In a single payment with 2% discount if paid within 10 days of invoice date, or
  - In 3 installments; we will assume you prefer installments unless we receive payment in full (less the 2% discount) within ten days of sending our electronic invoice
- Clients who refer new business to Learningtech.org that result in new clients by 60 days before the application window opens will receive \$200 credit on their next invoice

Client hereby notifies Learningtech.org of intent to renew the existing contract with the above considerations. Executed on the date(s) set forth below, by duly authorized agents for the respective parties.

<u>The Miller Institute for Learning with Technology</u>	<u>YPI Charter Schools</u>
<i>Authorized Representative For Consultant</i>	<i>Authorized Representative For Client</i>
<u>Mark L. Miller, Ph.D.</u>	<u>Ruben Duenas</u>
<i>Name</i>	<i>Name</i>
<u>President and Executive Director</u>	<u>Chief Operations Officer</u>
<i>Title</i>	<i>Title</i>
<u><i>Mark L. Miller</i></u>	<u></u>
<i>Signature</i>	<i>Signature</i>
<u>5/15/2022</u>	<u></u>
<i>Date</i>	<i>Date</i>