APPROVED

Hill View Montessori

Minutes

Development Committee Meeting

Date and Time
Tuesday March 10, 2026 at 6:30 PM

Location
Remote
Meeting ID: 305 974 6197
Passcode: 181313

Committee Members Present
H. Herklotz (remote), J. Greene (remote), J. Hood (remote), J. Landry (remote)

Committee Members Absent
M. Borden

I. Opening Items

A. Record Attendance

B. Call the Meeting to Order

J. Landry called a meeting of the Development Committee of Hill View Montessori to order on Tuesday Mar 10, 2026 at 6:34 PM.

C. Approve Minutes

H. Herklotz made a motion to approve the minutes from Development Committee Meeting on 02-10-26.

J. Landry seconded the motion.
The committee **VOTED** to approve the motion.

II. Development

A. Review Fundraising Targets/Goals

B. Rock N Roll Bingo 4.11.2026

Sellout would mean $7k to the store.
Hannah will print flyers and have teachers distribute them during teacher conferences.
67 tickets sold, need to sell another 100.
Will likely look at a different event next year.
Have gathered a few auction items. Pentucket and Cedars combined has donated $5000 total.
Ask teachers to send an email about bingo.

C. Merchandise Update/Bonfire

We have been setup on Bonfire to sell merchandise. Will plan the to run a 2-3 weeks campaign after Bingo to sell an array of t-shirts and sweatshirts. Aiming to raise an additional $2k-$3k. Will be able to use Bonfire for targeted campaigns in the future.

D. Development Strategic Planning

Reviewed the beginning template of a development plan. Talked about our need to build up our base first before we can tackle any substantial projects. Jeff/Hannah will work on taking the existing template and splitting it out into three years, focusing on specific actionable for Year 1 that will aim to grow Foundation/Board/Development involvement to give us the bandwidth to move onto more tangible projects.

III. Closing Items

A. Adjourn Meeting

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 7:30 PM.

Respectfully Submitted,
J. Landry