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| Facilities Committee Agenda Item # | III.A. |
| Board Agenda Item # | TBD |
| Date: | 11.05.2018 |
| To: | Magnolia Board of Directors |
| From: | Alfredo Rubalcava CEO & Superintendent |
| Staff Lead: | Rasul Monoshev, MPS IT Director |
| RE: | <p>Approval of Vendors for MSA-1 Construction Technology Infrastructure</p> <p>Recommendations:</p> <p>MSA-1 Cabling with server racks, security cameras and labor items</p> <ul style="list-style-type: none"> • Vendor – Digital Synergy • Total pricing for the cabling, cabinets, security cameras, and intrusion system and labor– \$60,943.86 <p>Viewsonic screens, cables for the classrooms:</p> <ul style="list-style-type: none"> • We would like to do the RFP again due to some complications that arose just recently. <p>Public Announcement/Bell system:</p> <ul style="list-style-type: none"> • Vendor for equipment – ProAcoustics • Pricing for the equipments and software –\$13,000 • Labor for installation – \$9,000 (We will request a quote from Digital Synergy for the installation) • Total for PA Bell system not to exceed \$22,000 <p>Grand Total for All Equipment and Services – \$82,943.86</p> |

Proposed Board Recommendation

I move that the board awards the winning bid according to vendor evaluation matrix and adopt the purchase of equipment and cabling services for Magnolia Science Academy (MSA)-1

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operating within the approved budgeted amounts. Should there be a similar need for any other Magnolia Public Schools(MPS), the approved vendor, machine model, and pricing per unit will be used between dates July 1st, 2018 – June 30th, 2020.

Background

For Magnolia Science Academy (MSA)-1’s new construction project, the MPS IT Department voluntarily took the responsibility for the planning and implementation of the IT infrastructure for the campus due to the cost effectiveness (From our previous experience, if we select and negotiate our own vendors for the project we save significant amounts of money for the school).

We had plans for two RFP processes for the MSA-1 Construction: first, for E-Rate eligible items like switches, wireless access points which can be purchased after April 1st, 2019 and, second, for the time sensitive items such as Ethernet cabling. The latter is the subject of the RFP referenced herein.

The MPS IT Department opened the RFP process for which the due date was November 2nd, 2018, but due to a lot of interest from vendors and lots of questions and walkthrough requests we amended the RFP and extended the due date for one more week until November 9th, 2018. The RFP evaluation committee consisted of MPS Facilities Director Mr. P. Ontiveros, MPS IT Director, Mr. R. Monoshev, MSA-1 Principal, Mr. M. Sahin, and MSA-1 IT Manager, Mr. J. Lopez. The committee evaluated the bids received and recommends awarding of the bid to Digital Synergy. We would like to do the RFP bidding process for the Visual touchscreen displays for the classrooms again.

| Factor | Weight |
|---|----------------|
| Cost of products and services (required, highest weight) | 40% |
| Functionality/completeness/specifications of proposed solution | 30% |
| Vendor: qualifications, credentials, certifications, experience, references | 20% |
| Contract terms and conditions | 10% |
| Total | 100.00% |

Budget Implications

The budget developed by MPS Staff for the MSA-1 new construction includes an allowance of \$220,000 for the MSA-1 construction technology infrastructure. The scope of work will be paid for from the 2017 bond proceeds. At the end of the RFP biddings, especially with E-Rate grant portion, our estimate is that we will be saving around \$75,000 for the school from original budget of \$220,000.

Name of Staff Originator: Rasul Monoshev

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