



Board Agenda Item #	Agenda # II G
Date:	July 13, 2017
To:	Magnolia Board of Directors
From:	Caprice Young, Ed.D., CEO & Superintendent
Staff Lead:	Suat Acar, Chief Operations Officer
RE:	Food Vendor Selection for MSA 1-2-3-4-6-7

Proposed Board Recommendation

I move that the board approves

- **Preferred Meals for MSA 1-2-3-4 and 6 &**
- **Better4You for MSA 7**

as their vended meal (pre-packed) food vendors for 2017-18 school year.

Background

Per MPS Purchase policies MPS had to run a Request for Proposal (RFP) to get bids from food vendors to provide vended (pre-packed) meals for MSA 1-2-3-4-6-7 for 2017-18 school year. The posting was done online and we received 5 bids from vendors. Based on the responses given by these 5 vendors, Home Office made the necessary analysis and prepared the below chart for the principals' reviews:

Vendors	Breakfast	Lunch	Vendor Employee	Additional Notes	Total Contract Cost
Preferred Meals	\$1.70	\$2.80	included - 4 hours	<i>Equipment for MSA 2, spice racks, billed on meals SERVED</i>	\$929,097.00
Fresh Start Meals	\$1.85	\$2.70	\$60	<i>Billed on Meals Delivered</i>	\$935,243.10
Better 4 You	\$1.85	\$2.75	\$58.00	<i>Billed on Meals Delivered</i>	\$956,608.20
Unified Nutrimeals	\$1.89	\$2.88	\$60.00	<i>Billed on Meals Delivered</i>	\$992,839.14
Revolution Foods	\$1.88/\$1.90	\$3/\$3.02	\$68.00	<i>Billed on Meals Delivered</i>	\$1,018,632.96

Principals were free to select any vendor responding to the RFP. Some vendors visited the school sites for food tasting and principals had the opportunities to meet and talk to them in person to

ask their questions. Principals considered fiscal aspects of the bids proposed by each vendor as well as considering the staff feedback and experiences. All companies proposed charging per meal count delivered except one. The only company which promised charging per meals served, not delivered, is Preferred Meals.

Budget Implications

- Amounts/ Funding Source:
- CFO Review

How Does This Action Relate/Affect/Benefit All MSAs?

- The students in these schools will be able to have breakfast and lunch throughout the year.
- MPS follows the bidding requirements of its purchase policies.

Name of Staff Originator:

Suat Acar, Chief Operations Officer

Exhibits (attachments):

All responses are received via hard copies in folders available at the home office.