



Board Agenda Item #	Agenda # II L
Date:	June 14, 2017
To:	Magnolia Board of Directors
From:	Caprice Young, Ed.D., CEO & Superintendent
Staff Lead:	Suat Acar, Chief Operations Officer
RE:	Educational Facilities Group Contract (Confidential Board Report includes Competitive Financial Information)

Proposed Board Recommendation

I move that the board authorize the CEO or a designee to execute the contract for Educational Facilities Group for facilities development and support services.

Background

Educational Facilities Group (EFG) is a unique company in that it provides comprehensive facilities support services to charter schools. Their unique experience in the areas of education reform, charter school policy and facilities development allow them to provide a wide range of expertise in the areas of project planning and execution, charter school facilities funding, engagement with the public and private sector and integrated school facilities development.

EFG began working with Magnolia Public Schools in February 2015. The initial scope of work was to complete the Santa Ana state bond funded project and support the organization in Proposition 39 negotiations with multiple school districts.

The facilities support services that EFG provides were significantly expanded for the 16-17 school year as they took over a majority of facilities related support services including long term planning and construction of three facilities projects totaling over \$20M dollars; applications for various state facilities funding programs; bringing all school facilities into legal and policy compliance, and additional duties.

The proposed contract for the 2017-2018 school year further expands the services to be provided by EFG so that all facilities related services are provided by the company. This is necessary in order to approach facilities in an integrated and seamless manner. The scope of work will increase the level of support services that are provided to all Magnolia schools, ensure that projects are planned and executed in a timely manner and make certain that resources and costs are affordable and within organizational and school level budget

parameters.

As is evident from the foregoing, EFG has essentially been serving as Magnolia's Facilities Department. Additional details on the proposed scope of work can be found in the Scope of Work Overview, and in the full proposed contract, which are attached to this report.

In order to accomplish the work, EFG will have two additional individuals work on Magnolia facilities projects and support services. In addition to Frank Gonzalez, acting Chief Growth Officer, EFG will have the following individuals directly work with Magnolia:

- Ms. Kathy Dominguez, COO, who has over fifteen years of experience leading educational organizations in the areas of leading cross functional teams, operations, budgeting and fundraising. She was most recently Executive Director of CollegeSpring, a leading nonprofit organization providing college access support services to high school students.
- Mr. Steve Vigil, Senior Project Manager, who has over fifteen years of experience in the areas of integrated planning, contract negotiations and project management. He most recently held leadership positions with the United Nations and multiple international NGO's leading infrastructure projects throughout Africa, the Middle East and Asia.

Budget Implications (CFO to review)

The proposed contract will increase the services provided by EFG consistent with the attached scope of work. All costs will be capitalized proportionately to multiple facilities projects and to schools receiving services. Educational Facilities Group provides the greatest value for their services. Please see the chart titled "Competitor Analysis: Value Add" for additional details.

How Does This Action Relate/Affect/Benefit All MSAs?

This contract will allow all Magnolia schools to have high quality facilities planning, construction and support services.

Name of Staff Originator:

Suat Acar, Chief Operations Officer

Attachments:

Educational Facilities Group Contract, 2017-2018 school year
Scope of Work and Competitive Value Add Analysis