



Board Agenda Item #	II D
Date:	January 19, 2017
To:	Magnolia Board of Directors
From:	Caprice Young, Ed. D. CEO & Superintendent
Staff Lead:	Erdinc Acar, MPS Regional Director
RE:	<p>Approval of RFP for MSA-Santa Ana Projectors Procurement Recommendations:</p> <ul style="list-style-type: none"> • Vendor – PCMG • Total – \$15,573.60 for 14 projectors

Proposed Board Recommendation

I move that the board awards the winning bid according to vendor evaluation matrix and adopt the purchase of Ultra Short throw Epson projectors for Magnolia Science Academy-Santa Ana operating within the approved budgeted amounts. Should there be a similar need for any other Magnolia Public Schools, the approved vendor, machine model, and price will be used between dates July 1st, 2016 – June 30th, 2017.

Background

On June 28, 2016, the MPS Board originally approved touchscreen interactive display to finance for MSA Santa Ana’s 14 classrooms. The project could not be realized because of prolonged process of equipment financing. During this period, the school staff were using a temporary solution with old projectors and actually liked the Short Throw Projectors in other classrooms more than the touchscreen displays. Therefore, the school admin and management decided to cancel the touchscreen interactive display project and pursue to furnish the remaining 14 classrooms with the same projectors purchased before.

We released RFP on December 15th, 2016 and accepted bids for the project. PCMG’s bid came out as the winning bid based on the following factors.

Factor	Weight
Cost of products and services (required, highest weight)	40%
Functionality/completeness/specifications of proposed solution	30%
Vendor: qualifications, credentials, certifications, experience, references	20%
Contract terms and conditions	10%
Total	100.00%

Budget Implications

The purchase of touchscreen displays would have cost MSA-SA \$44,825. The school would be saving money for purchasing touchscreen displays instead.

Name of Staff Originator: Rasul Monoshev

Received Price Quotes for MSA-SA Projectors Need

	PCMG		CalNet
Total price for 14 Projector (40%)		\$15,576.60	
Functionality/specification of items(30%)	All RequestedSpecs		All RequestedSpecs
Vendor Qualifications(20%)	Well Qualified		Well Qualified
Terms and Conditions(10%)	Good		Good
			\$17,320.10

Evaluation

Pricing including tax (Max 40 points)	40	25
Functionality/specification of items (Max 30 points)	30	30
Vendor Qualifications (Max 20 points)	20	20
Terms and Conditions (Max 10 points)	10	10
	100	85

The Winning bid is PCMG