MAGNOLIA
PUBLIC SCHOOLS

Board Agenda Item #	II. G
Date:	06.28.2016
To:	Magnolia Board of Directors
From:	Caprice Young, Ed.D. CEO & Superintendent
Staff Lead:	Kelly Hourigan, Chief Operations Officer
RE:	Approval of RFP for MSA-SA Interactive Displays for classrooms Recommendations: • Vendor – **All Covered** • Brand – **Promethean AP 65 LCD** • Price per unit - **$2879.91 + tax** • Total Price– **$44472 (with mounting labor and training)**

Proposed Board Recommendation

I move that the board awards the winning bid according to vendor evaluation matrix and adopt the purchase of the Interactive Displays for each Magnolia Science Academy-Santa Ana operating within the approved budgeted amounts. Should there be a similar Interactive Display model need for any other Magnolia Public Schools, the approved vendor, machine model, and price will be used between dates July 1st, 2016 – June 30th, 2017.

Background

The Interactive Display is a need for the daily classroom teaching needs. We will be using Touchscreen Interactive Displays in 11 classrooms at MSA Santa Ana by replacing regular projectors for presentation. The quality of the image, it's interactive feature, and it's compatibility with peripherals like Apple TV and Chromecast is the main advantages over regular projectors.

We released RFP on June 7th, 2016 and evaluated it according to following factors.

Factor	Weight
Cost of products and services (required, highest weight)	40%
Functionality/completeness/specifications of proposed solution	30%
Vendor: qualifications, credentials, certifications, experience, references	20%
Contract terms and conditions	10%

Factor	Weight
Total	**100.00%**

We received attached bids, recapped as follows (**bold green** text reflects recommendations):

- Vendor – **All Covered**
- Brand – **Promethean AP 65 LCD**
- Price per unit - **$2879.91 + tax**
- Total Price– **$44472 (with mounting labor and training)**

The winning bidder is All Covered

<u>Budget Implications</u>

The purchase of MSA Santa Ana Interactive Display is budgeted.

Name of Staff Originator: Rasul Monoshev

Received Price Quotes for MSA-SA Interactive Display Need				
	STS Tech Supply	**PCMG**	**Tatung**	**All Covered**
Price per display 65" (40%)	$3,299	$3,525	$2,849.00	$2,879.91
Mount + Labor price for mounting(no effect on bidding)	N/A	$170+$13K total	$99 + $395	$0+$479
Functionality/specification of items(30%)	All RequestedSpecs	All RequestedSpecs	All RequestedSpecs	All RequestedSpecs
Vendor Qualifications(20%)	Well Qualified	Well Qualified	Well Qualified	Well Qualified
Terms and Conditions(10%)	Good	Good	Good	Good
Evaluation				
Monthly pricing (Max 40 points)	30	20	29	30
Pricing per mount and mounting (No effect on bidding but is a plus)	8	2	8	7
Functionality/specification of items (Max 30 points)	20	20	24	30
Vendor Qualifications (Max 20 points)	20	20	20	20
Terms and Conditions (Max 10 points)	10	10	10	10
	88	**72**	**91**	**97**
The Winner is All Covered				

REQUEST FOR PROPOSALS FOR INTERACTIVE DISPLAY

(Due Date – June 23rd, 2016)

PURPOSE

The Magnolia Public Schools(MPS) is accepting proposals for purchase of Interactive Displays for Magnolia Science Academy(MSA)-Santa Ana's classroom teaching. *Should there be a need for any other MPS schools listed below between dates July 1st, 2016 – June 30th, 2017, the approved vendor, the display model, and the price will be used for procurement:*

MSA-1	18238 Sherman Way, Reseda, CA 91335
MSA-2	17125 Victory Blvd., Van Nuys, CA 91406
MSA-3	1254 East Helmick Street, Carson, CA 90746
MSA-4	11330 West Graham Place, Los Angeles, CA 90064
MSA-5	18230 Kittridge St., Reseda, CA 91335
MSA-6	3754 Dunn Dr., Los Angeles, CA 90034
MSA-7	18355 Roscoe Boulevard, Northridge, CA 91325
MSA-8	6411 Orchard Ave., Bell, CA 90201
MSA-Santa Ana	2840 W. 1st Street, Santa Ana, CA 92703
MSA-Santa Clara	14271 Story Road, San Jose, CA 95127
MSA-San Diego	6365 Lake Atlin Ave., San Diego, CA 92119

GENERAL TERMS AND CONDITIONS FOR RFP PROPOSAL GUIDELINES

1. Each item request and guideline in the RFP must be known and properly addressed in the proposal.
2. All equipment in proposal must conform to specifications provided in the RFP.
3. The Vendor must provide terms of warranty on all products
4. The Vendor shall provide a clear breakdown of equipment and services costs.
5. The Vendor must provide an estimated timeline for product delivery.
6. Proposal must be valid for 60days.

All questions regarding the RFP should be addressed in writing to Rasul Monoshev, IT Director, rmonoshev@magnoliapublicschools.org.

PROPOSAL SUBMISSION

Proposals are to be submitted no later than 5:00 PM PST, Wednesday, 06/23/2016 with options below:

- Email price quote to interactivedisplay_rfp@magnoliapublicschools.org

- Mail to: Rasul Monoshev, MSA SA Interactive Display

Magnolia Public Schools, 250 East First St STE1500, Los Angeles, CA 90012

ACCEPTANCE/REJECTION OF PROPOSAL SUBMISSIONS

The Magnolia Public Schools reserves the right to accept or reject any and all proposals or any portion of any and all proposals at their discretion. While price is an important consideration, it will not be the sole determining factor in the selection of a Vendor. Payments will not be made nor orders submitted until after the Magnolia Public Schools Board of Directors has accepted a proposal and awarded it as the winning proposal submission. A contract will exist between the Magnolia Public Schools and the Vendor upon selection of the winning proposer.

COMPENSATION

Payment 60 days after invoice date. The payment will not be issued until after both the Vendor and Magnolia Public Schools agree that the project is complete and meets all requirements.

RFP Revisions

The Magnolia Public Schools reserves the right to modify or issue amendments to the RFP at any time. The Magnolia Public Schools also reserves the right to cancel or reissue the RFP at any time. Notices will be posted to http://magnoliapublicschools.org. It is the sole responsibility of the proposer to monitor the URL for posting of such information.

RFP EVALUATION

All qualified, responsive proposals will be evaluated using the following factors and weights.

Factor	Weight
Cost of products and services (required, highest weight)	40%
Functionality/completeness/specifications of proposed solution	30%
Vendor: qualifications, credentials, certifications, experience, references	20%
Contract terms and conditions	10%
Total	**100.00%**

EQUIPMENT & SERVICES SPECIFICATIONS

- **Item 1:**
  Quantity: 11
  Description:
  - ✓ Interactive Display size between 65" and 80"
  - ✓ iOS, Chromebooks compatibility is a plus (but not a must)
- **Item 2:**
  Quantity: 11
  Description:
  - ✓ Compatible Mount Unit for proposed Display
- **Item 3:**
  Quantity: 11
  Description:
  - ✓ Mounting services for proposed Displays
- ***Item 4 (Optional-not a must and will not affect the decision making on Items 1, 2, and 3):***
  Quantity: N/A
  Description:
  - ✓ *Professional Development (curriculum development)*

Delivery/Shipping

NOTE: No dock at this location.

Ship to Address:

Magnolia Science Academy-Santa Ana

2840 W. 1st Street, Santa Ana, CA 92703

Magnolia Public Schools

Response to RFP for Interactive Display

June 22, 2016

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Magnolia Public Schools Request for Proposal for Interactive Display

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Tuesday, June 21, 2016

Dear Mr. Rasul Monoshev,

All Covered, IT Services from Konica Minolta welcomes the opportunity to propose for the purchase and installation of Promethean ActivPanels and ClassFlow Connects as the ideal solution for interactive displays for your organization. As an award-winning, worldwide leader for over 100 years, Konica Minolta is achieving similar prestige with its All Covered IT Services Division both locally and throughout the United States.

All Covered is the leader in IT Service Management and Support. Magnolia Public Schools, as our client, will benefit from a one-stop IT resource for all office and production systems. We have won numerous awards and recognitions, including placement in the Leaders Quadrant of the 2014 Magic Quadrant for Managed Print Services (MPS) and Managed Content Services (MCS). Konica Minolta has also been designated as the #1 Brand for Customer Loyalty in the MFP Office Copier Market by Brand Keys for eight consecutive years! Our parent company, Konica Minolta Inc., is a leader in corporate citizenship and has been named to the Dow Jones Sustainability World Index three years in a row.

In addition, All Covered employs several Education-based consultants that have worked in the education area for many years as both teachers and technical managers. They understand the stewardship that school districts have in providing the best tools for educating students. Their expertise is always available for Magnolia Public Schools, should we be privileged to enter into an agreement with you.

After having reviewed the requirements of your RFP, Konica Minolta and All Covered have proposed a solution that will meet your RFP requirements and will ensure a smooth contract process and installation.

I will be your main point of contact for this RFP. Should we be awarded the opportunity to work with Magnolia Public Schools, I will bring to the table all needed KM and All Covered personnel to ensure a smooth purchase and installation of the Promethean ActivPanels and ClassFlow Connects.

Thank you for considering All Covered, IT Services from Konica Minolta in your evaluation. We look forward to demonstrating our commitment to the Magnolia Public Schools and are confident that our offering will meet your expectations and deliver the results you desired from the demonstration panel you have.

Sincerely,

Reza Rad
IT Services Consultant, Southern California
 All Covered, IT Services from Konica Minolta
800 S. Figueroa St. Suite #800 Los Angeles CA 90017
Office: (213) 437-3643
Cell: (818) 822-4336

Executive Summary

All Covered, a division of Konica Minolta Business Solutions, is pleased to present this proposal in response to the Magnolia Public SchoolsRequest for Proposal for the purchase and installation of Interactive Displays. All Covered has more than 20 years of experience in education technology. Our Education Services and Solutions focus on helping public, private and charter schools gain the greatest benefits from technology investments. We work to ensure schools have the right resources at the right time, keeping systems operational and ensuring first-class service for students, teachers, and administrators. The Services and Solutions offered cover a variety of Technology Services, as well as tools needed to create a Digital Learning Ecosystem.

Teaching & Learning Consultants (Educational Technology Consultants) make the difference at All Covered. Utilizing their expertise, these consultants are former educators who will help assess, plan and integrate digital learning into everyday learning at your school.

Serving thousands of organizations across every major industry, with specific expertise in Educational solutions, All Covered helps clients achieve their objectives by lowering the cost and maximizing the performance of their IT systems. Our broad geographic reach, extensive knowledge base, automated systems, proven methodology, and preferred vendor relationships meet the IT planning, design, procurement, implementation, maintenance, and management requirements of all types of businesses and organizations.

All Covered provides continuous, true 365/24/7, computer and network support services to organizations traditionally underserved by larger IT services firms. Our services enable all organizations to realize the same value from their technology investments as major corporations. All Covered delivers customer-specific, vendor-neutral IT support on both a regularly scheduled and on-call basis.

- Resources
    - Over 850 full-time US based employees with hundreds of certifications
    - Continuous network monitoring with a true 365/24/7 Network Operations Center
    - Backed by the strength of Konica Minolta, a Fortune 1000 Technology Corporation
- Experience
    - Exclusively focused on the IT and Education needs of organizations for more than 15 years
    - More than 3,000 current clients and more than 15,000 IT projects completed
    - More than 220,000 support tasks resolved last year
- Value
    - Full documentation
    - Education Technology expertise including digital classroom technologies
    - Benefits from top tier partnerships with major vendors and finance companies

Company Profile

Founded in 1997 in Silicon Valley, All Covered is focused on enabling the success of your organization through the effective use and management of technology. All Covered serves over 3,000 clients and supports more than 60,000 computer systems. All Covered employs over 600 technical consultants distributed across 25 major metropolitan areas in the U.S. including Los Angeles, Atlanta, Baltimore, Boston, Chicago, Denver, Detroit, Houston, Memphis, Miami, Minneapolis, New York, New Jersey, Orange County, Philadelphia, Phoenix, San Diego, San Francisco, Seattle, St. Louis, and Tampa.

Additionally, All Covered has strategic Education Technology expertise. All Covered's on-staff educators and cross-platform technology experts specialize in helping schools across the country to align technology and educational goals to maximize the instructional impact of technology tools and resources deployed. Education specific expertise includes strategic planning and instructional technology professional development, to hardware procurement and managed IT services.

All Covered was acquired by Konica Minolta in 2011 and is now a division of Konica Minolta Business Solutions USA Inc. Konica Minolta was formed in 2003 with the merger of Konica Company (est. 1873) and Minolta Corporation (est. 1959): two international giants in imaging technology, with product lines ranging from industry–leading printer / copiers to industrial optics. Konica Minolta also offers advanced software solutions, wide-format printers, microform digital imaging systems and scanning systems for specialized applications. We are represented in 70 countries on 6 continents. Konica Minolta owns 20 top-ranked manufacturing facilities, employs more than 33,000 people worldwide, and boasts an industry-leading R&D staff.

Certifications

At All Covered, we take great pride in our professional and experienced team of engineers. Our staff members possess a highly diverse array of skills and advanced certifications, including (but not limited to) the following:

CATEGORY	CERTIFICATIONS
Apple	ACA Apple Certified Associate ACS Apple Certified Specialist ACSA Apple Certified System Administrator ACSP Apple Certified Support Professional ACTC Apple Certified Technical Coordinator
Axcient	Axcient Certified Expert (ACE)
Cisco	CCDA Cisco Certified Design Associate CCENT Cisco Certified Entry Networking Technician CCNA Cisco Certified Network Associate CCNA Security CCNA Wireless CCNP Cisco Certified Network Professional CCT Cisco Certified Technician
Citrix	CCA Citrix Certified Administrator CCEE Citrix Certified Enterprise Engineer
CompTIA	A+ Linux+ Network+ Project+ Security+ Server +
DELL	Dell PartnerDirect Networking & Security Certification Dell PartnerDirect Server Certification Dell PartnerDirect Storage Certification
EXIN	ITIL Foundation
HP	ASE Accredited Systems Engineer ATA Accredited Technical Associate
ISC2	CISSP Certified Information System Security Professional
MS-MCA	MCA: MS Exchange Server MCA: MS SharePoint Server MCA: Windows Server: Directory
MS-MCDBA	MS Certified Database Administrator
MS-MCDST	Windows XP
MS-MCITP	Business Intelligence Developer 2008 Database Administrator 2008

		Enterprise Administrator on Windows Server 2008
	MS-MCITP	Enterprise Desktop Administrator on Windows 7
		Enterprise Desktop Support Technician on Windows 7
		Enterprise Messaging Administrator on Exchange 2007
		Enterprise Messaging Administrator on Exchange 2010
		Server Administrator on Windows Server 2008
		SharePoint Administrator 2010
		Virtualization Administrator on Windows Server 2008 R2
	MS-MCP	Exam 70-410
		Exam 70-411
		Old/Unlisted Microsoft Certification
	MS-MCSA	Office 365
		Windows 7
		Windows Server 2008
		Windows Server 2012
	MS-MCSE	Desktop Infrastructure
		Messaging
		Server Infrastructure
	MS-MCT	MS Exchange Server 2007, Configuration
		MS Exchange Server 2010, Configuration
		MS Office SharePoint Server 2007, Configuration
		MS SharePoint 2010, Application Development
		MS SQL Server 2008, Implementation and Maintenance
		Windows 7 and MS Office 2010, Deployment
		Windows 7, Configuration
		Windows Essential Business Server 2008, Configuration
		Windows Server 2008 Active Directory, Configuration
		Windows Server 2008 Applications Infrastructure, Configuration
		Windows Server 2008 Network Infrastructure, Configuration
		Windows Server 2008 R2, Server Virtualization
		Windows Small Business Server 2008, Configuration
		Windows Vista, Configuration
		Windows Vista
	MS-MTA	Networking Fundamentals
		Security Fundamentals
		Windows Operating System Fundamentals
		Windows Server Administration Fundamentals
	ShoreTel	ShoreTel Advanced Engineer
		ShoreTel Design Installer

DELL SonicWALL	SonicWALL	CSSA Certified SonicWALL Security Administrator CSSP Certified SonicWALL Security Professional
Symantec	Symantec	SSE Symantec Sales Expert STS Symantec Technical Specialist
VMWARE VIP ENTERPRISE PARTNER	VMware	VCA4-DT VCAP4 VMware Certified Advanced Professional 4 VCP4 VMware Certified Professional 4 VCP5 VMware Certified Professional 5 VCP5-DT VCP5-DV VSP5 VMware Sales Professional 5 VTSP4 VMware Technical Sales Professional 4 VTSP5 VMware Technical Sales Professional 5

Partnerships and Procurement

Why All Covered?

All Covered is a full-service information systems consulting firm. We specialize in providing technology consulting, implementation, and support services to small, medium and large organizations. Distinguished by its status as a Microsoft Gold Managed Partner, Citrix Gold Partner, VMware Enterprise Partner, Cisco Premier, Dell Enterprise and HP Business Partner, All Covered has specific expertise and time-in-market with respect to technologies supporting advanced infrastructures, robust networking, security and Information Worker Solutions. With decades of experience, we bring a passion for customer satisfaction to the particular needs of budget-conscious organizations that have requirements for IT services.

The Value of All Covered to all sized Organizations

Small, medium and large organizations have needs that are as unique as their structure. You need an IT partner who will deliver the services specific to your business, on your time schedule and within your budget. All Covered can provide solutions to meet the individual needs of your organization. We believe in one-stop shopping and as such, can provide hardware, software and an array of services that will allow us to make your technical environment work for you. In addition to that, we provide a single point of accountability to ensure the overall success of our projects and managed services offerings.

The All Covered Methodology

Our services are managed through methodology and processes that provide the greatest utility to your organization. All Covered has a proven approach to ensuring that each of our new clients are brought onboard in a systematic manner that enables them to quickly begin to realize the benefits of our various managed services offerings or specific project oriented opportunities. The expertise of our service engineers is supplemented by the extensive network of vendors that All Covered has developed over the years. All Covered has worked diligently to nurture relationships with market

leaders such as Microsoft, Cisco Systems, Citrix, Dell, Hewlett Packard and VMware. The benefits of these relationships are automatically extended to you so that critical upgrades and enhancements are immediately accessible including the ability to escalate critical issues to the various technology companies. The end result is that All Covered brings with it access to the best practices and solutions available in the market today.

LITE Methodology

All Covered works from our proven LITE Methodology, ensuring that the time spent on your project is efficient and effective. This methodology was developed using the best components from the methodologies developed by our key technology partners including Microsoft and Cisco Systems.

We have successfully transitioned both small and large organizations onto their own network infrastructure and All Covered's Private Cloud services as a result of mergers, acquisitions, and management team buy outs; to date we have successfully completed over fifty full transitions, including significant IT infrastructures to include the following with no downtime beyond the planned weekend outage.

Education Solutions Unique Approach to the Education Industry

The All Covered Education Suite

The All Covered educational suite offers education customers a suite of cloud-based software and consulting solutions that enable public, charter and private K-12 schools to meet high-level objectives of improving educational outcomes.

With both deep "in the classroom" and IT service experience, All Covered is the right choice to advance your educational technology initiatives.

The suite encompasses four primary areas:

- Instructional and Interactive Technologies
- Back Office and Student Information Systems
- Advanced Analytics
- IT Services

Technology Purchasing Power for Your Business

All Covered Procurement is designed to address the technology acquisition and lifecycle challenges organizations face today. All Covered offers it's organizations the buying power of its collective client base.

One Source to Recommend, Purchase, and Install

Additionally as a further testament to our expertise, we can procure all the best respected hardware and software. It all starts with an evaluation of your technology needs based on your organizational objectives. Then we recommend the appropriate solutions, help you purchase the products and install them. Having one organization to handle all these steps enables projects to be completed with fewer delays. There's no more guessing if the product you bought is missing a peripheral or if the software has an inappropriate number of licenses.

One Source to Manage and Dispose

Once your technology purchase is installed, All Covered will manage and maintain it through our proactive support services. Then, once it has reached the end of its useful life, we'll dispose of it in a secure, environmentally-friendly manner.

Flexible Purchasing Options

A variety of purchasing options are crucial to organizations looking to upgrade or enhance their technology infrastructure while maintaining institutions to finance or lease your technology purchase.

Thousands of Products at Competitive Prices

All Covered has over 300,000 different products available from all the key manufacturers including Microsoft, Cisco, HP, IBM, Symantec and Dell. This breadth of availability assures we can recommend the very best technology for your specific organizational IT needs—not just what is in stock. Our buying power assures competitive prices and a world-class experience.

Reduce Technology Acquisition and Management Costs

All Covered Procurement enables organizations to reduce technology acquisition costs by streamlining selection and ordering, leveraging our purchasing power, and capitalizing on our installation and management skills.

Awards

MSPmentor is an IT industry publication by Nine Lives Media that ranks top Managed Services Providers (MSPs) in the world.

Ranked the Number One Managed IT Service provider from California and Number Eight Worldwide in 2015 by MSP Mentor.

Ranked within the Top Twenty-Five Managed IT Service providers worldwide by MSP Mentor seven years in a row (2009-2015) and within the Top Ten four years in a row (2012-2015).

CRN is an IT industry magazine by The Channel Company that provides news, analysis, and perspective for VARs and Technology Integrators. They provide an annual list of Top MSPs.

Listed on CRN's Top 40 Most Innovative VARs.

Listed on CRN's Elite 150: Top 500 Managed Service Providers.

Talkin' Cloud is an IT industry publication by Nine Lives Media that ranks top Cloud Service Providers in the world.

Ranked within the Top 100 Cloud Service Providers in 2014 (2015 rankings not yet available).

Named one of Inc. Magazine's Top 5000 Fastest Growing Private Companies (prior to Konica Minolta acquisition).

Amerinet GPO's preferred and contracted supplier for Managed IT Services, Cloud Services, Mobility, and Infrastructure Management. Contract #VH11434

Equipment & Services Specifications

Item 1: Interactive Display size between 65" and 80".
Quantity: 11
Description: Interactive Display size between 65" and 80". iOS, Chromebooks compatibility is a plus (but not a must)

Multi-user capability on the ActivPanel is dependent upon the application software and operating system used. Within multi-user applications such as Promethean's ActivInspire software, Windows 7 and Windows 8, up to ten users can work simultaneously on the ActivPanel.

ACTIVPANEL 3 SERIES, SIZES 65" AND 70"

Specifications by Model	ActivPanel 65"	ActivPanel 70"
Resolution	Full-HD 1080p (1920 x 1080)	Full-HD 1080p (1920 x 1080)
Screen Type	LED PID	LED PID
Backlight Lifetime	50,000 hrs	30,000 hrs
LED Response Time	6.5ms	8ms
Brightness (typical)	350	400
Overall Dimensions	1536mm x 931mm x 85mm (60.5in x 36.7in x 4in)	1637mm x 981mm x 96mm (64.4in x 38.6in x 3.8in)

Video & Audio Output	ActivPanel 65"	ActivPanel 70"
HDMI	x 4	x 4
VGA (D-Sub 15 RGB)	x 1	x 1
Component In (Video Y, Pb, Pr & Stereo Audio)	x 1	x 1
AV-In (Composite Video & Stereo Audio)	x 1	x 1
PC Audio (3.5mm)	x 1	x 1
USB 2.0 (for media playback)	x 1	x 1

USB 3.0 (for HD media playback)	x 1	x 1
Open Pluggable Specification (OPS) Slot	x1	x1

Video & Audio Input	ActivPanel 65"	ActivPanel 70"
HDMI Out	x 1	x 1
AV-Out (Composite	x 1	x 1
Video & Stereo Audio)	x 1	x 1
Optical Audio Out	x 1	x 1
Headphone Socket	x 1	x 1

General Specifications	ActivPanel 65"	ActivPanel 70"
Aspect Ratio	16:9	
Surface	ActivGlideTM 4mm acid-etched tempered glass	
Number of Touches	10	
Digital Pen	1	
Digitizing Technology	Infrared	
Stereo Speakers	Integral, front-facing, 2 x 10W	
Presentation Functions	Blank Screen, Freeze Frame	
Interactive Software	ActivPanel includes access to Promethean's multi-user application, ActivInspire Professional Edition software, version 1.7.62 or higher.	
Packed Contents List	ActivPanel, one digital pen, two styluses, infrared remote control, batteries, wall mount, VESA mount bolts, power cable, HDMI cable, USB cable, VGA cable, 3.5mm audio cable, installation guide, user guide	

ACTIVPANEL 4.5 80"

ActivPanel 4.5 80" will be released in September 2016.
Specifications have not been released, so they cannot be listed in this response. Promethean has announced that the ActivPanel 4.5 80" will have the similar specifications and features as the ActivPanel 70".

ActivPanel 4.5 80" includes an ActivConnect G-series.

GENERAL SPECIFICATIONS	ActivConnect G-Series
Version	Android 5.1 Lollipop
CPU Model	Rockchip RK3368 Octa Core up to 1.5GHz
Operating System	Android 5.1, Built in Android App Store, Support OTA Function
GPU	SGX6110; support 4K*2K H.265/H.2642GB 2GB DDR3
RAM	2GB
Internal Storage	16GB
Network Connectivity	1 x RJ-45 Ethernet Jack (10/100/1000Mbps), IEEE 802.11a/b/g/n/mimo, Wireless 802.11AC, Bluetooth 4.0
Hotspot Access Point Capability	Yes
Touchscreen Compatibility	Yes, multi-touch
Mobile Device Mirroring Compatibility	Windows®, Mac OS®, iOS™, Chrome OS™ and Android™
Power	DC 5V/2A
Power Consumption	Normal mode: 2.0475 W Standby mode: 1.155 W
Shell Material	Aluminum alloy + plastic
HDMI Port	Standard HDMI female, v2.0 Support 4K@60fps Support HD Audio (7.1CH)
Other Interface	1 x TF card reader SD card interface, Support 1GB/2GB/4GB/8GB/16GB/32GB 2 x USB 2.0 port (one could be a OTG port) 1 x IR receiver 1 x Composite video and audio port 1 x S/SPDIF (2CH, 5.1CH)
Packed Contents List	1 x ActivConnect G-Series Device 1 x Remote control 1 x HDMI cable 1 x Power adapter (EU/UK/US/AU) 1 x User manual
Warranty	Three-Year Advanced Replacement Cover
Support	Support.PrometheanWorld.com

Item 2: Compatible Mount Unit for proposed Display
Quantity: 11
Description: Compatible Mount Unit for proposed Display

All ActivPanel models includes a fixed wall mount system. The installation of this product should be completed by a Trained Promethean Installer. Use of components not supplied by Promethean or not meeting minimum specifications may impact performance, safety and warranty.

Item 3: Mounting services for proposed Displays
Quantity: 11
Description: Mounting services for proposed Displays

All ActivPanel models includes a fixed wall mount system. The installation of this product should be completed by a Trained Promethean Installer. Use of components not supplied by Promethean or not meeting minimum specifications may impact performance, safety and warranty.

A Trained Promethean Installer will install all 11 panels.

Item 4: Professional Development
(Optional-not a must and will not affect the decision making on Items 1, 2, and 3):
Quantity: N/A
Description: Professional Development (curriculum development)

All Covered's professional development engages educators in professional learning that is guided by their needs and requirements to help them seamlessly integrate technology into curriculum and instruction. We provide a suite of offerings that will guide you through effective instruction with your Promethean solution, as well as other technologies including iPads, Android, Chromebooks and Google. Customized consultations are offered to ensure educators are receiving courses that will impact their everyday teaching.

Professional Development may include the following topics:

1. ActivPanel Orientation
2. ActivInspire Orientation
    a. Award-winning ActivInspire software helps teachers bring lessons to life with rich, powerful activities that grab students' attention, blending real-time assessment and real-world experience into the learning process. New ActivInspire now with added ClassFlow integration

b. ActivInspire software is designed specifically for use with education technology. ActivInspire enables the teacher to lead the class on an interactive whiteboard, create new lessons filled with rich, powerful activities to grab the attention of the whole class, or work with students on personalized Assessment for learning activities.

c. *Key Features*
   i. Dual interface—Easily switch between Primary for young learners and Studio for older students.
   ii. Support for mathematical equations—Use the Equation Editor to add mathematical equations into a flipchart or into questions or response options for ActivExpression learner response devices.
   iii. Cross-platform and flexible—Compatible with Windows, Mac and Linux and can be used with most any interactive display.
   iv. Embedded web browser—Stream content and data directly from websites into flipcharts, rather than downloading it and storing locally.
   v. Import-friendly—Integrate files and content from a variety of other applications, such as Microsoft® PowerPoint®, Adobe® and Smart Notebook™.
   vi. Extensive customization features—Create a profile to suit your teaching style and lesson requirements.
   vii. Easily share — Access the Send as Email feature to attach a flipchart to email from within ActivInspire.
   viii. Now fully integrated with ClassFlow.

3. ClassFlow
   a. ClassFlow is a comprehensive instructional delivery system that increases the depth of student and teacher engagement by providing interactive and collaborative use of classroom devices, digital curriculum and assessments for learning.
   b. Key Features
      i. Ensure the active participation & engagement of every student
      ii. Enable the "flow" of dynamic, interactive content across multiple devices to create a collaborative learning environment
      iii. Measure student comprehension in the moment of learning
      iv. Provide differentiated instruction to groups & individual students

4. Curriculum Development Consultation Services
   a. One of our All Covered Teaching and Learning Consultants can help develop a customized solution for implementation, consultation and professional development.
   b. Maximizes Return On Investment-Informed and inspired teachers utilizing technology to the fullest capacity add to the value of that technology, leading to greater student engagement and greater student achievement.
   c. Customizable & Immediately Applicable-Consultants provide customized professional services that enable national, regional and local educational institutions to reach their goals and initiatives.

Pricing Sheet

Option 1: ActivPanel 65

Item 1				
Qty	Description		Price Each	Price Extended
11	Promethean AP-65 LCD Interactive Display Three-year on-site warranty		$2,879.91	$31,679.00
Item 1 Option A				
11	Wireless Display connection (Classflow Connect) One year return for replacement warranty		$459.00	$5,049.00
Item 1 Option B				
11	Wireless Display connection (ActivConnect-G) One year return for replacement warranty		$225.00	$2,475.00
Item 2				
11	Wall mount for display		Included	Included
Item 3				
11	Installation		$479.00	$5,269.00
Item 3				
1	Day of on-site training with certified instructor. $1,500 value		Included	Included
	Shipping Included on all items			

Option 2: ActivPanel 70

Item 1				
Qty	Description		Price Each	Price Extended
11	Promethean AP-70 LCD Interactive Display Three-year on-site warranty		$3,371.00	$37,081.00
Item 1 Option A				
11	Wireless Display connection (Classflow Connect) One year return for replacement warranty		$459.00	$5,049.00

Item 1 Option B			
11	Wireless Display connection (ActivConnect-G) One year return for replacement warranty	$225.00	$2,475.00.00
Item 2			
11	Wall mount for display	Included	Included
Item 3			
11	Installation	$479.00	$5,269.00
Item 3			
1	Day of on-site training with certified instructor. $1,500 value	Included	Included
	Shipping Included on all items		

Option 3-ActivPanel 4.5 80"

Item 1			
Qty	Description	Price Each	Price Extended
11	Promethean AP4-80 LCD Interactive Display Three-year on-site warranty	$4500	$49,500.00
Item 1 Option A			
11	Wireless Display connection (Classflow Connect) One year return for replacement warranty	$459.00	$5,049.00
Item 1 Option B			
11	Wireless Display connection (ActivConnect-G) One year return for replacement warranty	$225.00	$2,475.00
Item 2			
11	Wall mount for display	Included	Included
Item 3			
11	Installation	$479.00	$5,269.00
Item 3			
1	Day of on-site training with certified instructor. $1,500 value	Included	Included
	Shipping Included on all items		

Warranty

Promethean
Warranty-At-A-Glance
(updated May 2013)

Products*	Standard Warranty (Non-registered products)	Promethean ActivCare (Registered products)	Promethean ActivCare Plus (purchasable warranty enhancements)		
			Return for Repair (RFR)[1]	Advanced Replacement (ARC)[2]	On-site Support (OSS)[3]
Please note: All time periods listed below are total periods and are not in addition to any other time periods					
systems — ActivBoard 500 Pro System (Fixed, Adjustable & Mobile)	Please see relevant ActivBoard, projector and mount/stand details below to establish the warranty applicable to your particular product.				
ActivBoard 300 & 300 Pro System (Mount, Mount EST, Fixed, Adjustable & Mobile)					
ActivBoard 100 System (Mount & Mount EST)					
ActivBoard 178E Mount System (with PRM-32 Projector)			3 Year Option for Complete System		N/A
interactive display — ActivBoard 500 Pro Range (ActivBoard 578, 587 & 595)	3 Years RFR	5 Years RFR	Included	3 Years	
ActivBoard 300 & 300 Pro Range (ActivBoard 578, 587 & 595)					
ActivBoard 100 Range (ActivBoard 164 & 178)	1 Year RFR	2 Years RFR	3 & 5 Year Options Available		
ActivBoard Touch Range (ABT78 & ABT88)	1 Year RFR	3 Years RFR	N/A	3 Years	
ActivTable*	1 Year ARC	Subject to Geographical Location			
projectors — PRM-30 Short Throw (ST) LCD Projector	1 Year RFR	3 Years RFR	N/A	3 Years	
PRM-32 Short Throw (ST) DLP Projector		N/A	3 Years		N/A
PRM-35 Short Throw (ST) DLP Projector		3 Years RFR	N/A	5 Years	
EST-P1 Extreme Short Throw (EST) DLP Projector					
UST-P1 Ultra Short Throw (UST) DLP Projector		TBA			
Projector Lamps[4] (Original lamps installed in new projectors) — PRM-32	6 Mos/500 Hrs	N/A			
All Other Models	3 Yrs/3K Hrs				
stands/mounts — Mobile Stand	1 Year RFR	N/A	3 Years		
Adjustable Stand	1 Year RFR				
Fixed Stand	1 Year RFR		N/A		
Mount	1 Year RFR				
LRS — ActivExpression/ActivExpression2	1 Year RFR	N/A			
ActivVote	1 Year RFR				
interactive tools — ActivArena	1 Year RFR	N/A			
ActivPanel	1 Year RFR				
ActivPen	1 Year RFR				
ActivRemote	1 Year RFR				
ActivSlate	1 Year RFR				
ActivTablet	1 Year RFR				
ActiView 122, 322 & 522	1 Year RFR	3 Years RFR			
ActivWand	1 Year RFR				
audio — ActivSound	1 Year RFR	N/A			
accessories — Cable Wall Box	1 Year RFR	N/A			
Remote Controls	1 Year RFR				

ActivCare Matrix_0513_v11

www.prometheanworld.com/warranty

Estimated Timeline for Product Delivery

Once the signed PO is submitted to All Covered, please allow two weeks for shipping (Due to high volume of orders that normally take place in the summer, orders submitter after June 30 may experience delay due to backorder.)

Terms and Conditions of Service

1. <u>Term and Termination</u>: (a) The initial term of this Schedule of Services shall commence on the Effective Date and terminate twelve (12) months thereafter.   This Schedule shall not automatically renew.

(b)   Client may terminate this Schedule without cause by giving All Covered written notice of such termination at least sixty (60) calendar days prior to the effective date thereof; provided, that Client shall continue to pay the monthly service fees during said notice period. Alternatively, in lieu of notice, Client may pay a lump sum termination fee equal to two (2) months of monthly service fees on the effective date of termination.

(c) Either party may terminate this Schedule for cause if the other party fails to cure a material breach of any obligation set forth therein within thirty (30) days after written notice of such breach. Termination is not an exclusive remedy and the exercise by either party of such remedy shall be without prejudice to any other available legal or equitable remedies. Sections 3(b) (Warranty Disclaimer), 4 (Liquidated Damages), 5 (Limitation of Liability), 6 (Confidential and Proprietary Information) and 7-13 (general terms) shall survive any expiration or termination of this Schedule.

2. <u>Fees and Payment</u>:   (a) Client agrees to pay all fees specified in this Schedule. All Covered may invoice in advance for any recurring service. Invoices are payable upon receipt. Client shall be responsible for all applicable taxes arising from the services.   All Covered may suspend service if Client has failed to pay any undisputed invoice within thirty (30) days of receipt. Unpaid invoices will be subject to a monthly service charge which is the lesser of one and one-half percent (1½%) per month or the highest rate allowed by law.

(b) All Covered reserves the right to adjust the fees if (i) the supported environment materially changes, such as a change in the number of end users, workstations, servers, network elements supported, warranty or hardware maintenance coverage or other changes in the IT infrastructure, or (ii) the level of support required by the client changes. All Covered anticipates that its costs for providing services will increase annually. Accordingly, All Covered reserves the right to increase its fees on the anniversary date of this Schedule. All Covered shall provide at least thirty (30) days prior notice of any fee increases. All Covered reserves the right to charge Client for the time utilized in the development of quotes for hardware or software not ultimately purchased through All Covered at the then-current hourly rate for contracted clients.

3. <u>Limited Warranty</u>: (a) All Covered warrants for a period of thirty (30) days following delivery (the "Warranty Period") that all services shall be performed in a professional manner in accordance with generally applicable industry standards. All Covered's sole liability (and Client's exclusive remedy) for any breach of this warranty shall be for All Covered to re-perform any deficient services, or, if All Covered is unable to remedy such deficiency within thirty (30) days, to void the invoice for the deficient services. All Covered shall have no obligation with respect to a warranty claim (i) if notified of such claim after the Warranty Period or (ii) if the claim is the result of third-party hardware or software failures, or the actions of Client or a third party.

(b) THIS SECTION 3 IS A LIMITED WARRANTY, AND SETS FORTH THE ONLY WARRANTIES MADE BY ALL COVERED. ALL COVERED MAKES NO OTHER WARRANTIES, CONDITIONS OR UNDERTAKINGS, EXPRESS OR IMPLIED, STATUTORY OR OTHERWISE, INCLUDING BUT NOT LIMITED TO WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE OR ANY WARRANTIES REGARDING THE PERFORMANCE OF ANY SOFTWARE OR HARDWARE PROVIDED OR INSTALLED BY ALL COVERED. CLIENT MAY HAVE OTHER STATUTORY RIGHTS. HOWEVER, TO THE FULL EXTENT PERMITTED BY LAW, THE DURATION OF STATUTORILY REQUIRED WARRANTIES, IF ANY, SHALL BE LIMITED TO THE WARRANTY PERIOD.

4. <u>LIQUIDATED DAMAGES FOR HIRING OTHER PARTY'S EMPLOYEES</u>: During the term of this Schedule and for twelve (12) months thereafter, neither party shall retain the services (whether as an employee, independent contractor or otherwise) of any employee of the other party (or ex-employee within six (6) months of the employee's termination of employment.) Client and All Covered agree that any breach of the foregoing obligation would result in harm to the other party and that the amount of legal damages would be difficult to determine. Accordingly, Client and All Covered agree that for each such employee or ex-employee retained in breach of this Section 4, the party in breach shall pay to the non-breaching party the sum of Fifty Thousand Dollars ($50,000) as liquidated damages. Client and All Covered acknowledge and agree that such liquidated damages constitute a reasonable estimate of the damages that would accrue to the non-breaching party and do not constitute a penalty. This provision shall not apply to individuals responding to a general advertisement of employment.

5. <u>LIMITATION OF LIABILITY</u>: (A) NEITHER PARTY SHALL BE LIABLE TO THE OTHER FOR ANY INDIRECT, INCIDENTAL, SPECIAL, OR CONSEQUENTIAL DAMAGES (INCLUDING, WITHOUT LIMITATION, DAMAGES FOR INTERRUPTION OF SERVICES, LOSS OF BUSINESS, LOSS OF PROFITS, LOSS OF REVENUE, LOSS OF DATA, OR LOSS OR INCREASED EXPENSE OF USE), WHETHER IN AN ACTION IN CONTRACT, WARRANTY, TORT (INCLUDING, WITHOUT LIMITATION, NEGLIGENCE), OR STRICT LIABILITY, EVEN IF THE PARTIES HAVE BEEN ADVISED OF THE POSSIBILITY OF SUCH LIABILITIES. ALL COVERED SHALL NOT BE RESPONSIBLE FOR PROBLEMS THAT OCCUR AS A RESULT OF THE USE OF ANY THIRD-PARTY SOFTWARE OR HARDWARE.

(B) IN NO EVENT SHALL THE AMOUNT EITHER PARTY MAY RECOVER UNDER ANY SCHEDULE EXCEED IN THE AGGREGATE (AND NOT PER OCCURRENCE) THE TOTAL PAYMENTS MADE BY CLIENT TO ALL COVERED IN THE TWELVE (12) MONTHS IMMEDIATELY PRECEDING THE OCCURRENCE OF THE EVENT GIVING RISE TO SUCH LIABILITY.
(C) THE LIMITATIONS SET FORTH IN THIS SECTION 5 SHALL NOT APPLY TO PERSONAL INJURY OR DAMAGE TO TANGIBLE PROPERTY CAUSED BY THE WILLFUL MISCONDUCT OR GROSS NEGLIGENCE OF EITHER PARTY.

6. <u>Confidential and Proprietary Information</u>: (a) Each party agrees that all know-how, business, technical and financial information it obtains (as a "Receiving Party") from the disclosing party (as a "Disclosing Party") constitute the confidential property of the Disclosing Party ("Confidential Information"), provided that it is identified as confidential at the time of disclosure or should be reasonably known by the Receiving Party to be Confidential Information due to the nature of the information disclosed and the circumstances surrounding the disclosure. Except as may be necessary to perform its obligations under this Schedule, the Receiving Party will hold in confidence and not use or disclose any of the Disclosing Party's Confidential Information. The Receiving Party's nondisclosure obligation shall not apply to information that: (i) was known to it prior to receipt of the Confidential Information; (ii) is publicly available; (iii) is rightfully obtained by the Receiving Party from a third party; (iv) is independently developed by employees of the Receiving Party; or (v) is required to be disclosed pursuant to a regulation, law or court order. (b) Any templates, schematics, processes or technical documentation provided by All Covered shall be deemed Confidential Information and proprietary information of All Covered without any marking or further designation. Client may use such information solely for its own internal business purposes. All Covered shall retain all rights to the aforementioned, which shall be returned to All Covered upon termination of the applicable Schedule. (c) All Covered shall maintain the confidentiality of protected health information in its possession or under its control in accordance with the Health Insurance Portability and Accountability Act of 1996, as amended by the Health Information Technology for Economic and Clinical Health Act.

7. <u>Independent Contractor</u>: All Covered and Client shall at all times be independent contractors. There is no relationship of partnership, joint venture, employment, franchise or agency created hereby between the parties. Neither party shall have the power to bind the other or incur obligations on the other party's behalf without the other party's prior written consent.

8. <u>Assignment</u>: This Schedule may not be assigned by either party without the prior written consent of the other party, which consent shall not be unreasonably withheld or delayed. No consent shall be required where an assignment is made (i) pursuant to a merger or change of control or (ii) to an assignee of all or substantially all of the party's assets. Any purported assignment in violation of this section shall be void.

9. <u>Disputes; Governing Law; Arbitration; Attorney's Fees</u>: New York law, without regard to its conflict of laws principles, shall govern and enforce this Schedule. Any legal action between the parties arising out of or related to this Schedule shall be adjudicated by binding arbitration by the Judicial Arbitration and Mediation Services in New York, New York in accordance with its Expedited Arbitration Procedures. The prevailing party in any such action shall be entitled to an award of reasonable attorney's fees and costs in addition to any other award or recovery to which such party may be entitled. No legal action, regardless of form, may be brought by either party against the other more than one (1) year after the cause of action has arisen.

10. <u>Complete Understanding; Modification</u>: This Schedule, as well as any applicable terms of service posted at www.allcovered.com/terms, shall constitute the full and complete understanding and agreement between Client and All Covered and supersedes all prior or contemporaneous negotiations, discussions or agreements, whether written or oral, between the parties regarding the subject matter contained herein.   Any waiver, modification or amendment of any provision of this Schedule shall be effective only if in writing and signed by both parties.

11. <u>Waiver and Severability</u>: Waiver or failure by either party to exercise in any respect any right or obligation provided for in this Schedule shall not be deemed a waiver of any further right or obligation hereunder. If any provision of this Schedule is found by a court of competent jurisdiction to be unenforceable for any reason, the remainder of the Schedule shall continue in full force and effect.

12. <u>Force Majeure</u>: Neither party shall be liable to the other for any delay or failure to perform any obligation under this Schedule, except for a failure to pay fees, if the delay or failure is due to unforeseen events which are beyond the reasonable control of such party, such as strikes, blockade, war, terrorism, riots, natural disasters, power outages, and/or refusal of license by the government, insofar as such an event prevents or delays the affected party from fulfilling its obligations and such party is not able to prevent or remove the force majeure at reasonable cost.

13. <u>Notices</u>: Any notice or communication required or permitted to be given under this Schedule shall be in writing and addressed to All Covered, Attn. Legal Counsel, 1051 E. Hillsdale Blvd., Suite 510, Foster City, CA 94404 and shall be deemed given: (i) upon receipt if by personal delivery; (ii) upon receipt if sent by certified U.S. mail (return receipt requested); or (iii) one day after it is sent if by next day delivery by a major commercial delivery service.

By executing this Schedule of Services, Client agrees to purchase the services designated above subject to the preceding Terms and Conditions of Service.

_____

Client: Magnolia Public Schools
Signature:

Name:
Title:
Date:

_____

All Covered
Signature:

Name:
Title:
Date:

_____

PCM·G
THE RIGHT TECHNOLOGY, DELIVERED™

Quotes are valid 15 days from quote date. Prices are subject to change without notice.

Contact: **Todd Rankin**
Phone: **(800) 625-5468 x 55007**
Fax: **(310) 630-3137**
E-mail: todd.rankin@pcmg.com

Contact: **MAGNOLIA PUBLIC SCHOOLS**

MAGNOLIA PUBLIC SCHOOLS
ACCOUNTS PAYABLE
13950 MILTON AVE STE 200B
WESTMINSTER, CA 92683
714-892-5066

Ref.:
Quote: **# S9711557**
Date: **6/23/2016**
Expires: **7/8/2016**

Line	Qty.	Manufacturer	PCMG Part No.	Manufacturer Part No.	Product Description	Contract Number	Product Unit Price	Product Extended Price
1	11	VIEWSONI	40110646	CDE7061T	70IN FULL HD FLAT PANEL 10PT MNTRTOUCH		$ 3,524.70	$ 38,771.70
2	11	MISC	760002	760002	CA EWASTE RECYCLING FEE 15 TO 34.99		$ 4.00	$ 44.00
3	11	CHIEF MA	13462001	XSM1U	MIRCO ADJUST FIXED WALL MOUNT		$ 170.00	$ 1,870.00
4	1	INSTALLATION	TBD	TBD	INSTALLATION AND TRAVEL TO EACH OF THE 11 LOCATIONS		$ 13,220.00	$ 13,220.00

Sub-total	$ 53,905.70
Tax	$ 3,251.35
Shipping	$ 600.00
Total	**$ 57,757.05**

Courier: UPS GROUND

Ship-to: ACCOUNTS PAYABLE
13950 MILTON AVE STE 200B
WESTMINSTER, CA 92683

Internal Use

Software quotes are only valid in the month they are issued

⬇ IMPORTANT P.O. INSTRUCTIONS

Please make P.O. out to '**PCMG**'(We are not able to process PO's made out to any of the subsidiary companies such as MacMall, PCM, TigerDirect or PCME).
Include **PART #'s, QUOTE #, SIGNATURE,** and the terms '**NET 30**'. Please fax PO to fax number referenced above.
SOFTWARE LICENSING: Include **END-USER NAME, PHONE #,** and **E-MAIL ADDRESS** in **SHIP-TO** field on P.O.

Bringing the future of education technology to students today

Prepared for:
Magnolia Public Schools

Interactive Display

SCHOOL TechSupply™

The Right Technology For Less Money

Proposal & Statement Of Work
JUNE 2016

Company
OVERVIEW

STS (School Tech Supply) is a technology solutions company located in Southern California with distribution facilities throughout the United States and United Kingdom. For more than 15 years STS has been providing the right technology for less money to K-12 schools and has been recognized by Inc. Magazine as one of the fastest growing privately-held companies since 2012. From Second-Life Hardware™ with a lifetime parts warranty to complete IT and Network Management solutions, STS is an upcoming industry leader with a foundation built on legendary customer service.

The roots of STS started in 2001 when then EduTech began providing schools with reconditioned computers in response to a California state initiative that granted technology funding to high schools. In 2010 EduTech merged with Pacific OneSource, under a unified goal to provide cost-effective technology solutions to classrooms nationwide. Today, STS reaches schools throughout North America and Europe with its Second-Life Hardware™ and education technology.

Initiative Details

HARDWARE

11	**11**	**11**
65" ActivPanel	70" ActivPanel	80" ActivPanel

OR

OR

Basic Specifications

- 4K Ultra HD Displays
- Multi-user capability
- HDMI, USB 3.0
- Standard Wall Mount Included
- 3-Year Return for Repair Warranty, including an option for a purchasable two-year extended warranty.

11

Class Flow Connect

Basic Specifications

- Included with all Panels
- Touch capability is enabled when using an interactive touch display like the Promethean ActivPanel.
- HDMI, USB 3.0, eSATA
- Supports Multiple Operating Systems

Initiative Details

SOFTWARE

Promethean software comes at no cost with no annual maintenance fees and no annual subscription

ActivInspire - Empower teachers to bring lessons to life by enabling student interaction and collaboration on interactive whiteboards and interactive panels.

Dual Interface
Easily switch between "Primary" for young learners and "Studio" for older students.

Support for Mathematical Equations
Use the Equation Editor to add mathematical equations into a flipchart or into questions or response options for learner response devices.

Integrated Tools
Deliver engaging lessons on your front of the classroom display surface with Revealer, Spotlight Focus Tools, Magic Ink, Clock and Math tools

Increased Collaboration
Dual-user input and pen and multi-touch functionality (dependent on your display surface) encourage students to engage, interact and work together

Class Flow - Improve student engagement by facilitating the interactive and collaborative use of classroom devices, digital curriculum & assessments for learning.

Deliver Interactive Lessons
Engage every student by presenting and sharing interactive lesson materials such as videos, images and other digital content.

Differentiate Instruction
Customize lesson content and delivery for individual students or different groups.

Measure Student Learning
Assess student comprehension in the moment of learning through formative assessment and instant polling.

Extend Learning Beyond the Classroom
Instill in students independent problem-solving skills by implementing student-centered learning models

Initiative Details

SERVICES

Installation

Installation services will be provided by a certified Promethean Installer.
Installation schedule TBD after award of contract.

Maintenance & Technical Support

Phone and online technical support available at no charge and with no time limits directly through Promethean.

The Promethean products should not require any annual maintenance. Any product issues are covered under the Manufacturers Warranty

Detailed Warranty Information can be Found Here:

https://www.prometheanworld.com/products/warranty-activcare

Pricing

	Price/Unit	# of Units	Total Cost
ActivePanel 65"	$3,299.99	11	$36,299.89
ActivePanel 70"	$3,999.99	11	$43,999.89
ActivePanel 80"	$4,999.99	11	$54,999.89
Installation	$450.00	11	$4,950.00
Shipping			$3,500.00

The Right Technology

SCHOOL TechSupply

HARDWARE   SOFTWARE   SOLUTIONS

www.schooltechsupply.com

Dave Johnson – K12 Consultant · 866-499-2580 · dave.johnson@schooltechsupply.com

PROPOSAL FOR INTERACTIVE DISPLAY

MAGNOLIA
PUBLIC SCHOOLS

TATUNG
COMPANY OF AMERICA, INC.

EHP
solutions
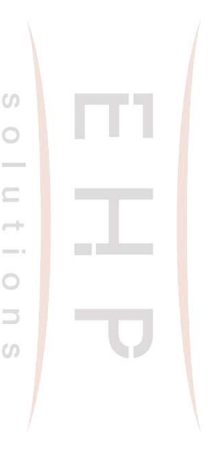
About Tatung USA

Founded in 1972, Tatung Company of America, Inc. is a worldwide provider of technologically advanced products, customer solutions and manufacturing services. Based in Long Beach, California. Tatung Distributes a variety of products and offers a full range of manufacturing services & solutions for the world's leading PC & electronics original equipment manufacturers. Tatung serves the world with Quality People, Quality Products, and Quality Services & Solutions.

Model : TS65M10-AG

- 65" Interactive Multi-Touch LED Display
- Full HD 1920 x 1080p Resolution
- 10 Touch Points
- Anti-Glare Screen
- Connectivity: HDMI x 2, USB x 6, R232 in/out, AV in/out, Audio L/R
- Brightness 360 nits
- Contrast Ratio 3000:1
- Touch response time 10ms
- Viewing angle 89/89/89/89
- Power Consumption 270 watts
- Audio, 10 x 2 watts
- Panel Life 60,000 hours
- Includes remote, USB cable, HDMI cable, annotation software
- Compatible with Mac and chromebook as wire connection.
- For the Wireless Connection : Optional Wireless Collaboration System is Required)
- **5 year warranty with 5 year advance replacement**
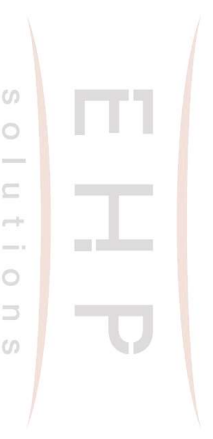
UNIVERSAL FLAT WALL MOUNT

$99.00/UNIT

peerless-AV™

Model : SF670 (for 46~90" Display)

The sturdy SF670 wall plate holds displays weighing up to 250lb while featuring junction box access ports and horizontal display adjustment up to 12" for ideal display positioning. Its easy-glide brackets enable quick display-to-mount attachment with a simple hook-on design. Delivering an ultra-slim profile, this mount is the essential element for low-profile installations of extra-large displays.

· Low-profile design holds display only 1.73" (44mm) from the wall for a clean application
· Fits displays with mounting hole patterns up to 908 x 503mm (35.75" W x 19.79" H)
· Easy-glide bracket design ensures display is securely attached to wall plate
· Horizontal display adjustment up to 12" (304mm)
· Mounts to wood studs, concrete, cinder block or metal studs (metal stud accessory required)
· Includes fastener pack with all necessary mounting and display attachment hardware
· UL listed

EHP solutions

EHP SOLUTIONS will use thrid party company for this mounting service.

WISETEL, INC.
Low Voltage Contractor
Phone : 310-864-3883
Fax : 310-978-8349
Address : 4153 W. 133rd Street, Hawthorne, CA 90250
Email : llopez@wisetel.net

SCOPE OF WORK SUMMARY

1) Install (11) Peerless SF670- Universal Flat Wall Mount for (46" to 90") Displays. Provided by EHP Solutions.
2) Install (11) Tatung 65" Interactive Display - Net Weight: 141lbs. Provided by EHP Solutions.
3) Install (11) USB (A type) HDMI Wall Plate. Provided by EHP Solutions.
4) Wisetel will provide any toggle bolts, Screw or hardware needed to install the wall mount brackets.
5) Provide and install (11) duplex electrical outlets. One for each display. The quote is for a regular 110V-duplex outlet. Not designated power. The power will be pulled from the closest outlet of pull box. (This line item is optional)
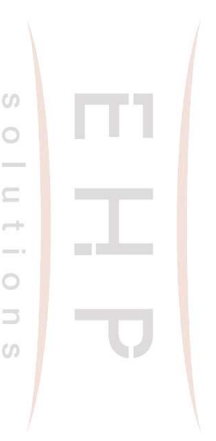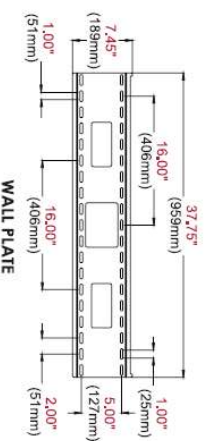
WALL PLATE

vivitek

Model : NovoPro

NovoPRO is a superior, next-generation system for wireless presentation and collaboration. It's designed to take business meetings, conferences and corporate presentations to a new level of collaboration and interaction. Whether in a meeting, training or huddle room, NovoPRO addresses today's collaborative meetings in a clutter-free, dynamic environment for meeting productivity and comprehension, while encouraging teamwork. The presenter can wirelessly interact and share digital content with attendees — and vice versa — via their PCs, tablets or other portable devices in this modern, smart-meeting environment.

· Cable clutter free meeting rooms with Wi-Fi connectivity
· iOS, Android, Chromebook, PC and Mac full mirroring supported
· Ease of connection and operation
· Security and moderator functions
· Full interactive features
· Full Collaboration features
· Dual network support as well as Hot Spot and Wi-Fi modes

EHP
solutions
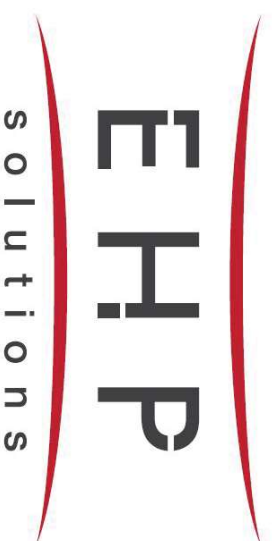
EHP SOLUTIONS
Address : 5405 Wilshire Blvd #282, Los Angeles, CA 90036
Phone : (213) 663-8886
Fax : (213) 896-7236
Email : info@ehpsolutions.com
Web Site : www.ehpsolutions.com
*Sales Contact* : Tim Kim

About Us

Education Helps People!

We strongly believe a true education can transform the life of an individual, the families, and the society to have a better and a stronger future. Our goal is to serve the educators to have the most efficient and effective way of teaching by both providing the right products and the unlimited training services.

Our History

Our company was founded in 2010 as an Authorized Reseller of Panasonic and Mimio. Our first customers were mostly Private Schools and our main products were couple different types of Interactive Whiteboard Systems. As our company grew, we broadened our product lines to offer more choices and meet with different school's needs. Now, we are Authorized Reseller of many different manufacture companies and throughout the past years, we have served numerous Private Schools, Charter Schools, and Public School Districts reside in Southern California. We not only sell the latest technologies with great pricing to schools but also offer convenient and efficient After Services and Training Programs.
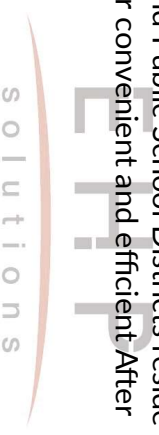
Our Valuable Manufactures

Get Special Education Pricing & Excellent Services from the Manufacturers Directly.
Why? Because EHP SOLUTIONS is Authorized Reseller of These Great Manufacturers!

Our Reference

Tatung Interactive Display

Hacienda La Puente Unifed School District, Hacienda Heights, CA
Upland Unified School District, Upland, CA
Alliance William And Carol Ouchi High School- Los Angeles, CA
John Muir Charter School - San Bernandino, CA
St. Odilia School - Los Angeles

Our Reference

Other Tech Products

Creative Beginnings Elementary School - Downey, CA
Fillmore Unifed School District- Fillmore, CA
Maria Regina School - Gardena, CA
Notre Dame School - Santa Barbara, CA
Our lady of guadalupe church & school - El Monte, CA
Piru Elementary School - Piru, CA
Rio Vista Elementary School - Fillmore, CA
San Cayetano Elementary School - Fillmore, CA
Scholar Warrior Martial and Healing Arts School - Torrance, CA
St. Anthony El Segundo School - El Segundo, CA
St. Francis of Assisi School - Yorba Linda, CA
St. Mark School - Venice, CA
St. Patrick School - N. Hollywood, CA
St. Polycarp Elementary School - Stanton, CA
St. Raphael School - Los Angeles, CA
True Love Church Preschool - Fullerton, CA
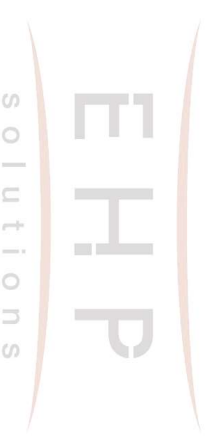
Our Training

Interactive Display + Wireless Collaboration System

We Train...

- How to Turn on/off the Display, How to Maintenance.
- How to use "Annotation Software"
- How to Search/Use Interactive Lesson Plans. Ex) BrainPop, Smart Notebook & ect
- How to Search/Use Free Interactive Software/Web/App. Ex)Google Earth & ect
- How to use Wireless Collaboration System (Chrombook, iPad, Windows, Mac, Android)

We offer FREE REPEAT 1:1 TRAINING
So Feel Free To Contact Us Whenever You Have New Teachers On Board Who Need To Learn How To Use Our Great Products!
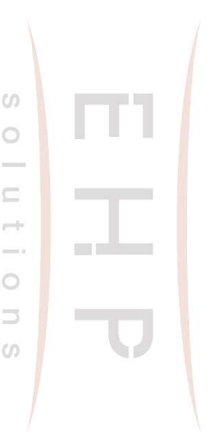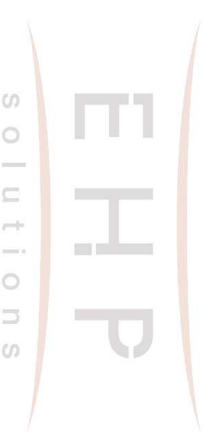
E H P
s o l u t i o n s

Tatung Interactive Display

5 year warranty with 5 year advance replacement (if any defect with unit within the 5 year warranty, the unit will be replaced by manufacturer. Shipping costs of replacement unit and return of defective unit will be paid by manufacturer)

Peerless SF670 Smart Mount Universal Flat Wall Mount

Peerless Industries, Inc. ("Peerless") warrants to original end-users of Peerless® products will be free from defects in material and workmanship, under normal use, for a period of five years from the date of purchase by the original end-user (but in no case longer than six years after the date of the product's manufacture). At its option, Peerless will repair or replace, or refund the purchase price of, any product which fails to conform with this warranty.
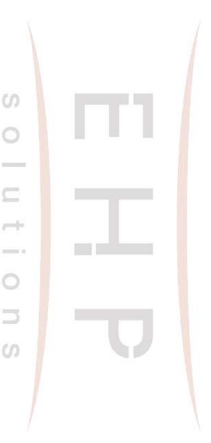
Vivitek NovoPro Wireless Collaboration System

5 Years Parts & Labor Warranty

For more info :
https://www.vivitekusa.com/page/vivitek-usa-warranties/