

Agenda Item:	IV F: Action Item
Date:	December 14, 2023
To:	Magnolia Educational & Research Foundation dba Magnolia Public Schools (“MPS”) Board of Directors (the “ Board ”)
From:	Alfredo Rubalcava, CEO & Superintendent
Staff Lead(s):	Rasul Monoshev, Director of IT Suat Acar, Chief Operations Officer
RE:	Approval of award of Xerox Business Solutions for new and Revolution Office for like new options for copier lease needs for MPS schools for 2023-28

1. ***Action Proposed:***

I move that the Board approve the award of a contract for (1) Xerox Business Solutions for new and (2) Revolution Office for like new options for copier lease needs for MPS schools for 2023-28. Starting with Magnolia Science Academy—1 (“MSA-1”) copier needs. Furthermore that MPS Staff be authorized to negotiate and sign a professional services contract for said services in such form as MPS Staff may deem appropriate and in the best interests of MPS.

2. ***Purpose:***

The purpose of this proposed action is to support our document management needs for MPS. We aim to enhance our office's efficiency and productivity by procuring two types of copiers: one based on the Xerox C9070 Color/BW model or similar with a Business Ready Finisher and Booklet Maker, along with a 2/3 hole punch capability capable of printing 60 pages per minute (PPM), and another based on the Xerox B9100-BW model or similar with a Booklet Finisher and 2/3 hole punch capable of printing 90 pages per minute (PPM) (or similar models with 36 months and 90 months contract terms each).

3. ***Background:***

MPS Copier needs RFP

Staff issued an RFP for copier need on October 11th, 2023 (the “RFP”). The RFP was sent to several copier vendor companies and was also posted on the [MPS website](#). We made two amendments to the posted RFP on October 20th, 2023, and on October 27th, 2023. A copy of the RFP is attached as Exhibit A.

4. ***Analysis & Impact:***

After careful consideration, MPS Staff determined that (1) Xerox Business Solutions was best fit for new and (2) Revolution Office for like new options for copier lease needs for MPS schools for 2023-28, including but not limited to the following reasons: price and previous experience. The

bid evaluation matrix is attached as Exhibit B, and the RFP responses are attached as Exhibit C.

5. *Budget Implications:*

MPS sites will pay for the copier from its operating budget. The sites' operating budget will not be materially impacted by the expenditure.

6. *Exhibits:*

Exhibit A Posted RFP

Exhibit B The evaluation matrix for RFP Responses

Exhibit C The RFP Responses from Copier Vendors

Exhibit A

Posted RFP



AMENDMENT DATED 10/27/2023 TO REQUEST FOR PROPOSALS FOR COPIER LEASE

(the amendment dated 10/27/2023 changes are highlighted in green, the 10/20/2023 changes are highlighted in red.)

(Due Date – Tuesday, November 14th, 2023)

I. Introduction and Background:

Magnolia Public Schools(MPS) is accepting proposals to lease high-speed printing copiers to support our document management needs for Magnolia Science Academy (MSA)-1. We aim to enhance our office's efficiency and productivity by procuring two types of copiers: one based on the Xerox C9070 Color/BW model or similar with a Business Ready Finisher, along with a 2/3 hole punch capability capable of printing 60 pages per minute (PPM), and another based on the Xerox B9100-BW model or similar and 2/3 hole punch capable of printing 100 pages per minute (PPM) (or similar models with 36 months and 90 months contract terms each). We invite qualified vendors to submit proposals to meet our requirements.

Should there be a need for any other MPS schools listed below between dates July 1st, 2023– June 30th, 2028, the approved vendor, the device model, and the lease price will be used for procurement:

MPS Home Office	250 E. 1st. Street, Suite 1500, Los Angeles, CA 90012
MSA-1	18238 Sherman Way Reseda, CA 91335
MSA-2	17125 Victory Blvd Van Nuys, CA 91406
MSA-3	1254 East Helmick Street Carson, CA 90746
MSA-4	11330 West Graham Place Los Angeles, CA 90064
MSA-5	18238 Sherman Way Reseda, CA 91335
MSA-6	745 S Wilton Pl. Los Angeles, CA 90005
MSA-7	18355 Roscoe Boulevard Northridge, CA 91325
MSA-8	6411 Orchard Ave. Bell, CA 90201
MSA-Santa Ana	2840 W. 1st Street Santa Ana, CA 92703
MSA-San Diego	6525 Estrella Ave. San Diego, CA 92120



II. Scope of Work:

1. Copier Requirements:

Xerox C9070 Color/BW Model or similar - Base Model with Business Ready Finisher, 2/3 Hole Punch (60 PPM):

- High-quality color and black-and-white printing capabilities.
- Automatic duplex printing.
- Multi-function capabilities (print, copy, and scan).
- Standard paper sizes support.
- Business Ready Finisher.
- 2/3 hole punch capability.

Like New Xerox C9070 Color/BW Model or similar - Base Model with Business Ready Finisher, 2/3 Hole Punch (60 PPM) Copier:

- *"Like new" is defined as equipment that has less than three months of manufacturer-rated usage, looks brand new cosmetically, performs as brand new, and has all the same guarantees as brand new, including a like-for-like replacement guarantee for the entire terms of the agreement.*
- High-quality color and black-and-white printing capabilities.
- Automatic duplex printing.
- Multi-function capabilities (print, copy, and scan).
- Standard paper sizes support.
- Business Ready Finisher.
- 2/3 hole punch capability.

Xerox B9100-BW Model or similar - Base Model with with Business Ready Finisher and 2/3 Hole Punch (100 PPM):

- High-quality black-and-white printing capabilities.
- Automatic duplex printing.
- Multi-function capabilities (print, copy, and scan).
- Standard paper sizes support.
- 2/3 hole punch capability.

Like New Xerox B9100-BW Model or similar - Base Model withwith Business Ready Finisher and 2/3 Hole Punch (100 PPM):Copier:

- *"Like new" is defined as equipment that has less than three months of manufacturer-rated usage, looks brand new cosmetically, performs as brand new, and has all the same guarantees as brand new, including a like-for-like replacement guarantee for the entire terms of the agreement.*
- High-quality black-and-white printing capabilities.
- Automatic duplex printing.
- Multi-function capabilities (print, copy, and scan).
- Standard paper sizes support.



- 2/3 hole punch capability.

2. Service and Maintenance:

- Maintenance and support services must be included for all copier types.
- Response time for service requests.
- Availability of replacement parts.

3. Pricing:

- Provide a clear pricing structure, including purchase or lease options.
- Detailed breakdown of costs, including consumables and maintenance.
- B&W Page Rate and Color Page Rate
- Optional pricing for additional features or upgrades.

4. Term Options:

- Vendors should provide pricing options for both **36-month and 60-month terms for 0 pages quarterly or monthly allowance.**

III. Evaluation Criteria:

The following criteria will be used to evaluate proposals:

1. **Compliance:** The extent to which the proposal meets the specified requirements.
2. **Quality and Performance:** The quality of prints, speed, and overall performance of the copiers.
3. **Service and Support:** The quality of service and maintenance offerings. Clarify if any additional fees for servicing or other services related to copier maintenance
4. **Cost:** Competitive pricing and transparency in the pricing structure.
5. **Vendor Experience:** Vendor's track record and experience in providing similar solutions.
6. **Environmental Impact:** Consideration of energy efficiency and environmental certifications

• Criterion	Weight
Cost of BW and Color rates page contract term	35%
Functionality/completeness/specifications of the proposed solution	25%
Cost of 60 Month Lease Term and/or 36 Month Lease Term	25%
Contract terms and conditions	5%
Vendor qualifications	5%



• Criterion	Weight
Quality of proposal document(s)	5%

7. RFP Evaluation Committee

The RFP Evaluation committee members are as follows:

- ☐ Rasul Monoshev, MPS IT Director
- ☐ Brad Plonka, MSA-1 Principal
- ☐ Julian Lopez, MSA-1 IT Manager
- ☐ Lesia Nwankwo, MPS Accounts Payable and Vendors Relations Manager

IV. Submission Deadline:

All proposals must be submitted to msa1rfp23@magnoliapublicschools.org no later than 11/14/2023. Submissions must be on time to be considered.

Please include the following table in your submission's first page or cover page and include it in your email body:

		B&W Rate	Color Rate	Monthly lease payment for 36 months term	Monthly lease payment for 60 months term
Xerox C9070 Color/BW Model or similar with 0 pages allowance	Brand New	<i>(Example)</i> \$.03	<i>(Example)</i> \$.04	<i>(Example)</i> \$200	<i>(Example)</i> \$250
Xerox C9070 Color/BW Model or similar with 0 pages allowance	Like New				
B9100-BW Model or similar with	Brand New				



0 pages allowance					
B9100-BW Model or similar with 0 pages allowance	Like New				

V. Questions and Clarifications:

Vendors may submit questions or request clarifications in writing to tomsa1rfp23@magnoliapublicschools.org by 10/26/2023.

VI. Proposal Format

All proposals should be submitted in electronic format to msa1rfp23@magnoliapublicschools.org

VII. RFP Revisions

MPS reserves the right to modify or issue amendments to this RFP at anytime. MPS also reserves the right to cancel or reissue this RFP at anytime. Notices will be posted to <http://magnoliapublicschools.org>. It is the sole responsibility of interested vendors to monitor the URL for posting of such information.

VIII. Contract Award:

Magnolia Public Schools reserves the right to award a contract to the vendor that best meets the requirements and offers the best value to our organization.

MPS reserves the right to accept or reject any proposals or any portion of any and all proposals at its discretion. While price is an important consideration, it will not be the sole determining factor in selecting a Vendor. Payments will be made and orders submitted after the MPS Board of Directors has accepted a proposal and awarded it as the winning proposal submission. A contract will be entered into between MPS and the Vendor after the aforementioned approvals. Thank you for your interest in our RFP. We look forward to receiving your proposals.
Magnolia Public Schools



Delivery/Shipping: No dock at this location.

Ship to Address:

Magnolia Science Academy-1
18238 Sherman Way, Reseda, CA 91335

Exhibit B

The evaluation matrix for RFP Responses

60 PPM Copier							
		ABM	UNITED IMAGING	ALGORA	XEROX	REVOLUTION OFFICE	
NEW	Proposed Model	Canon IRADX-C5860i 60 CB PPM	Toshiba E-Studio 7527AC 75C/85BW PPM	Xerox C9070 Color/BW 70C / 75 BW PPM	Xerox C9070 Color/BW 70C / 75 BW PPM	Sharp BP70C65	
	Monthly Lease Payment 60 Month	\$150.00	\$260.00	\$445.00	\$291.28	\$237.50	
	Monthly Lease Payment 36 Month	\$225.00	\$384.00	\$689.00	\$441.22	\$360.10	
	BW Rate	\$0.0049	\$0.005	\$0.02	\$0.0059	\$0.0049	
	Color Rate	\$0.043		\$0.06	\$0.0420	\$0.043	
Cost per page		5	2	1	5	5	
Functionality/Completes/Specs		4	3	5	5	3	
Cost of lease		5	5	3	5	5	
Contract Terms		4	4	4	4	4	
Vendor Qualifications		4	3	3	4	3	
Quality of Proposals		4	4	4	4	4	
Weighed Calculation							
Cost per page		175	70	35	175	175	
Functionality/Completes/Specs		100	75	125	125	75	
Cost of lease		125	125	75	125	125	
Contract Terms		20	20	20	20	20	
Vendor Qualifications		20	15	15	20	15	
Quality of Proposals		20	20	20	20	20	
TOTAL		460	325	290	485	430	
LIKE NEW	Proposed Model	Canon IRADX-C5560i 60ppm			Xerox C9070 Color/BW 70C / 75 BW PPM	Ricoh MPC6004ex	
	Monthly Lease Payment 60 Month	\$105.00			\$213.49	\$107.01	
	Monthly Lease Payment 36 Month	\$155.00			\$317.67	\$162.27	
	BW Rate	\$0.0049			\$0.0059	\$0.0049	
	Color Rate	\$0.043			\$0.042	\$0.043	
Cost per page		5			4	5	
Functionality/Completes/Specs		4			4	4	
Cost of lease		5			4	5	
Contract Terms		3			3	5	
Vendor Qualifications		4			4	3	
Quality of Proposals		4			4	4	
Weighed Calculation							
Cost per page		175			140	175	
Functionality/Completes/Specs		100			100	100	
Cost of lease		125			100	125	
Contract Terms		15			15	25	
Vendor Qualifications		20			20	15	
Quality of Proposals		20			20	20	
TOTAL		455			395	460	

100 PPM Copier								
		ABM	UNITED IMAGING	ALGORA	XEROX	REVOLUTION OFFICE		
NEW	Proposed Model	Canon IRADIX-8986i 86PPM BC	Toshiba E-Studio 9029A 90PPM	B9100-BW Model 100PPM	B9100-BW Model 100PPM	Sharp BP70M90		
	Monthly Lease Payment 60 Month	\$219.00	\$222.00	\$550.12	\$306.72	\$329.63		
	Monthly Lease Payment 36 Month	\$329.00	\$328.00	\$881.76	\$470.72	\$499.80		
	BW Rate	\$0.0049	\$0.005	\$0.01	\$0.0039	0.0049		
	Color Rate							
Cost per page		5	2	1	5	4		
Functionality/Completes/Specs		4	3	5	5	3		
Cost of lease		5	5	3	5	5		
Contract Terms		4	4	4	4	4		
Vendor Qualifications		4	3	3	4	3		
Quality of Proposals		4	4	4	4	4		
Weighed Calculation								
Cost per page		175	70	35	175	140		
Functionality/Completes/Specs		100	75	125	125	75		
Cost of lease		125	125	75	125	125		
Contract Terms		20	20	20	20	20		
Vendor Qualifications		20	15	15	20	15		
Quality of Proposals		20	20	20	20	20		
TOTAL		460	325	290	485	395		
LIKE NEW	Proposed Model	Canon IRADIX- 8705i 105ppm			B9100-BW Model 100PPM	Ricoh MP9003 (90 PPM)	Ricoh Pro 8210S (111 PPM)	
	Monthly Lease Payment 60 Month	\$212.00			\$191.90	\$209.23	\$300.03	
	Monthly Lease Payment 36 Month	\$319.00			\$284.15	\$316.99	\$454.92	
	BW Rate	\$0.0049			\$0.0039	\$0.0049	\$0.0049	
	Color Rate							
Cost per page		5			4	5	5	
Functionality/Completes/Specs		4			4	4	4	
Cost of lease		5			4	5	4	
Contract Terms		3			3	5	5	
Vendor Qualifications		4			4	3	3	
Quality of Proposals		4			4	4	4	
Weighed Calculation								
Cost per page		175	0	0	140	175	175	
Functionality/Completes/Specs		100	0	0	100	100	100	
Cost of lease		125	0	0	100	125	100	
Contract Terms		15	0	0	15	25	25	
Vendor Qualifications		20	0	0	20	15	15	
Quality of Proposals		20	0	0	20	20	20	
TOTAL		455	0	0	395	460	435	

Exhibit C

The RFP Responses from Copier Vendors



Request for Proposal

Magnolia Public Schools

Team Xerox

Marcy Taylor

Marc Arlow

November 14, 2023

Making Business Easier



Proposed Models and Pricing

		B&W Rate*	Color Rate*	Monthly lease payment for 36 months term	Monthly lease payment for 60 months term
Xerox <u>Primelink</u> C9070 Color Model with 0 pages allowance	Brand New	\$.0059 per page	\$.040 per page	\$441.22	\$291.28
Xerox EC70 Color/BW Model with 0 pages allowance	Like New	\$.0059 per page	\$.042 per page	\$317.67	\$213.49
Xerox <u>Primelink</u> B9100 BW Model with 0 pages allowance	Brand New	\$.0039 per page	N/A	\$470.72 Optional C/Z folder \$60.40	\$306.72 Optional C/Z folder \$38.90
Xerox ED95 BW Model with 0 pages allowance	Like New	\$.0039 per page	N/A	\$284.15	\$191.90

*CPC includes all consumables and maintenance (except paper and staples)

Request for proposal

MRC/Xerox is proud to provide the following Xerox high speed printing lease program designed to sustain and develop Magnolia Public Schools copier fleet in Southern California area.

Our solution for Charter schools leverages leading-edge technology to empower your staff , helping to create a consistent and improved experience .

From tenure assisting within the public sector, we know that growth and success depend directly on the ability to improve operational performance while streamlining costs.

MRC/Xerox is committed to helping Magnolia Public Schools reach its optimization goals, while seamlessly and securely integrating into current infrastructure.



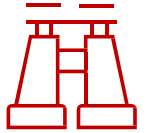
Xerox Business Solutions

- Our West Coast logistics warehouse
- Million \$\$ in parts, equipment, supplies – Reduce the "Waiting for a part"
- Local warehouse Equipment for Loaners or New Equipment quick turnaround
- 2nd level Customer care/analyst team
- Local Leadership –Presidents & VP's
- Pre-install process

xerox™ Business Solutions

What is XEROX?

From Value Proposition to Solution



Opening/
Executive
Presentation

Needs &
Solution
Development

Intelligent Workplace Services Value Prop and Capability Overview



Security

- ConnectKey Device Security
- **Xerox Print Security Audit Service**
- Document Security
- Content Security
- **User Analytics**
- Xerox Workplace Suite / Cloud



Cloud/ IoT

- Workplace Cloud
- **Virtual Print Management Service**
- IWS Tool Suite
- Collaboration Solutions (DocuShare)
- Workflow Automation Solutions
- FedRamp



Analytics

- Device Assessments
- Fleet Management Portal
- Service Performance Dashboard
- Workflow Mapping Tool
- **User Analytics**
- Print Awareness Tool



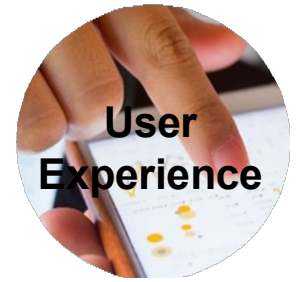
Digital

- ConnectKey Apps
- Capture Solutions
- **DocuShare**
- Industry Workflow Solutions



Sustain- ability

- **Print Awareness Tool**
- **Document Analytics**

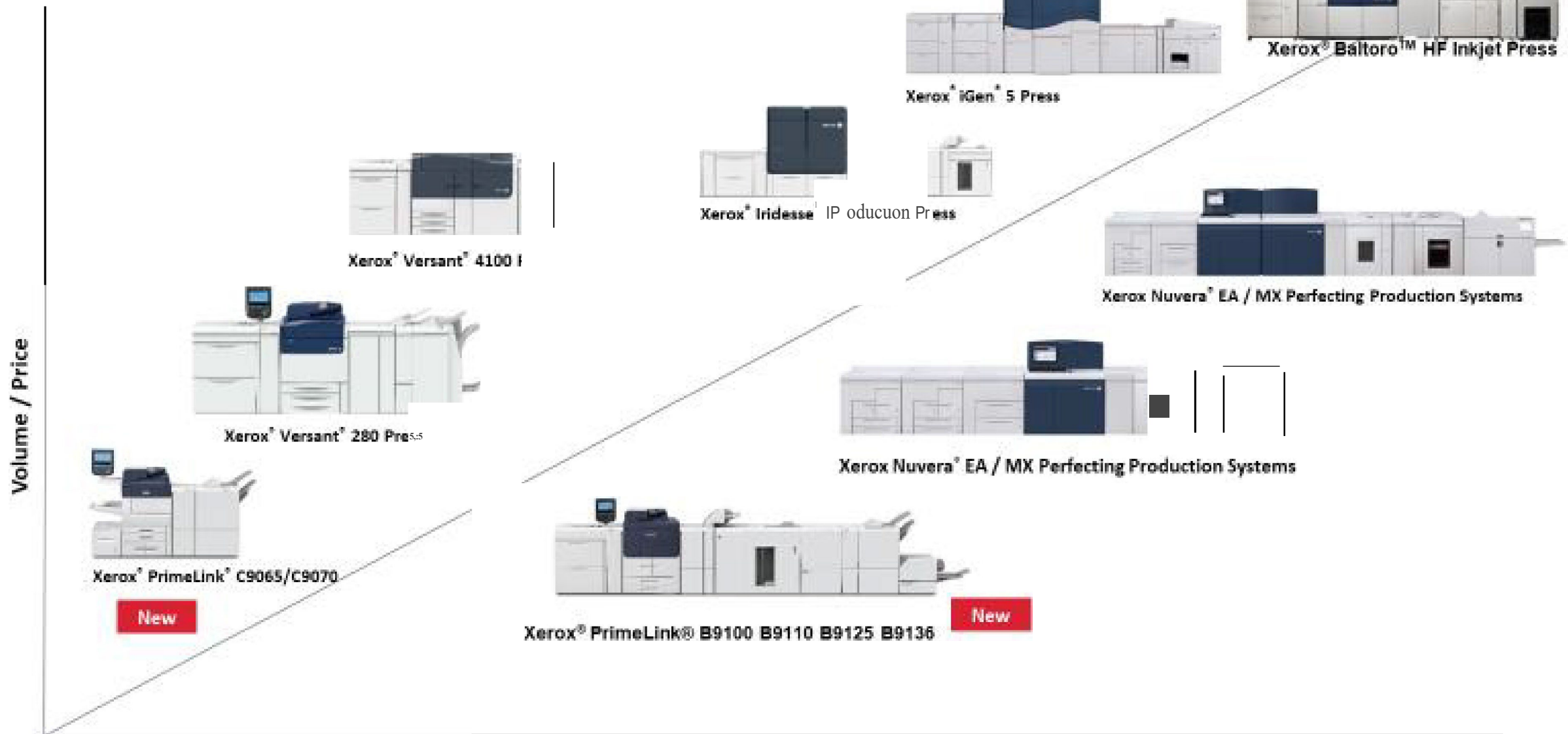


User Experience

- ConnectKey UI
- Support Assistant
- Global Service Delivery
- QBR's for Continuous UX Innovation

Paid Services and Offerings enabled
by XDM (Highlighted in Blue)

Xerox Production Portfolio

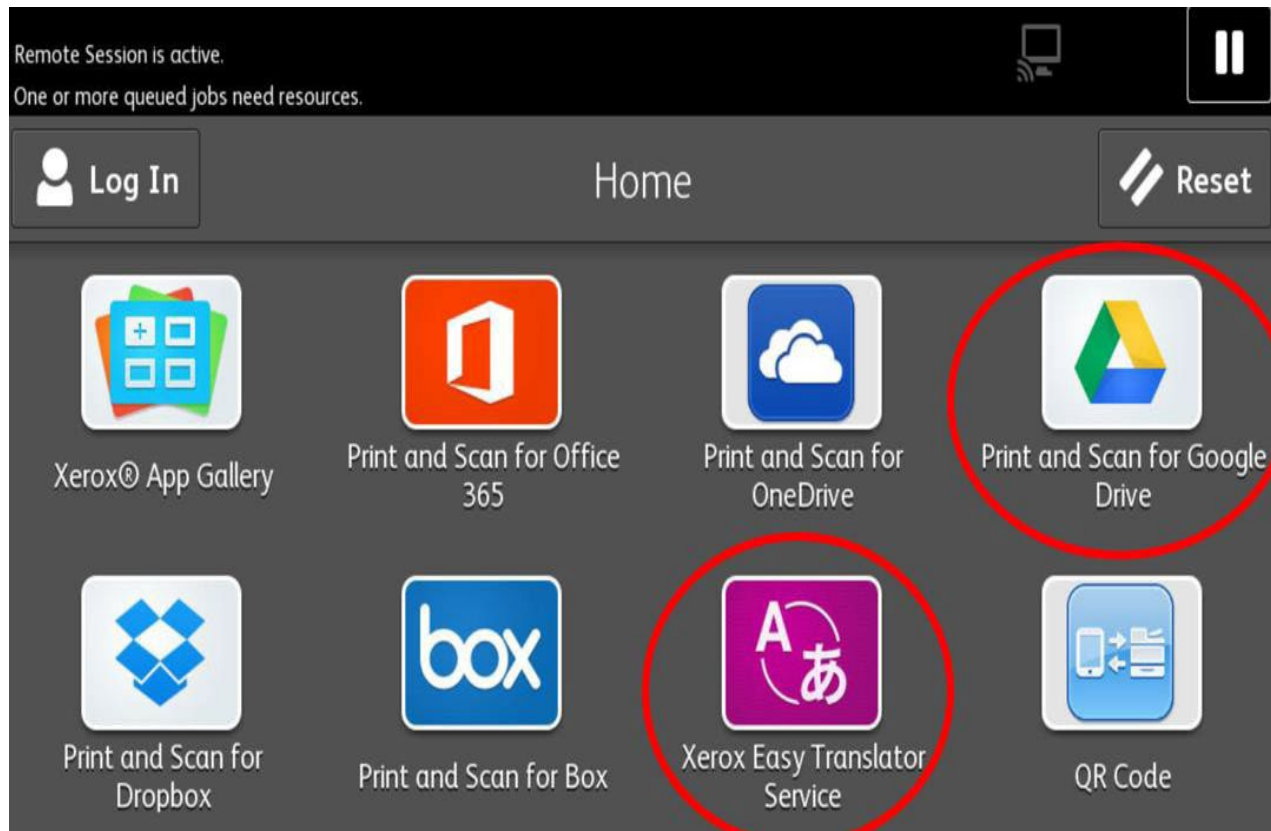


(Capacity / Production)

ConnectKey Technology Benefits

- **Remote front Panel** enables a user to view and operate the MFP user interface (UI) via a Web UI without being present at the physical device
- **Device Cloning** allows you to Copy configuration settings and Web templates from a device and store the settings in a file. A system administrator uses the clone file as a backup to reconfigure the source device or transfers the clone file to another networked device where the settings it contains are duplicated. Saves time for IT when resetting the device.
- **Customer Replaceable Units** puts you in control of basic maintenance. What previously required a lengthy service call by a technician can now be done in seconds by the End User: Replace Drums, Fusers, etc. with Xerox Smart Kits®. Changing a Smart Kit® is as easy as replacing a toner cartridge.
- **Print Around** prevents printing bottlenecks. The Xerox-exclusive Print Around feature holds a job needing resources (such as a different paper size) and prints the next job in the queue. Plus, users can manage the job queue at the device by promoting or deleting jobs accordingly.
- **Control Color by Application** allows you to restrict access to print features by user, by group, by time of day, and by application. For example, allow color print jobs only during certain hours of the day, or emails always print in black-and-white.
- **Text Searchable PDF Scanning** lets users effortlessly create fully searchable PDF files in one easy step. OCR at the machine!
- **The Best in Hard Drive Security** Multifunction printers are often overlooked as a security risk. McAfee and Xerox have teamed up to provide **McAfee's** Embedded Control and **Cisco Trustec** enabled on the latest Xerox multifunction printers (MFPs) to protect your printers from security breaches and threats to confidential data. Xerox is the only one in the industry that has the feature.
- **Remove Blank Pages when Scanning** automatically removes blank pages when scanning into a PDF format at the MFP.

Xerox App Gallery Overview-available with all new-B9100/C9070 models



Xerox App Gallery: Your gateway to access and acquire apps

- **Find what you are looking for in one place:**
Browse by individual app or by categories
- Purchase and download apps right from the gallery
- **Flexible Purchase Options:**
Monthly, yearly, multiple year and by volume

Industry-Leading App Portfolio: Ever-evolving and expanding gallery of apps

- 95+ apps from Xerox and partners that can route, convert, communicate and share
- Connect easily to business-critical systems
- Horizontal and vertical apps solving multiple business challenges
- Connect directly to industry-specific tools for Education, Legal and Retail

Xerox® Security Features

- We strive to provide our customers with the strongest information-security infrastructure.
- We have achieved the highest international security certifications for critical portions of our service environments.
- By conforming to this extremely high standard, we can assure our customers that we are minimizing the risks to these environments.



Proposed Equipment—B9100 Black and White Model

Xerox® PrimeLink® B9100

- Light production model
- Print speeds up 100,110, 125 or 136 ppm
- Intuitive user control panel
- 1200 x 1200 dpi up to 2400 x 2400 dpi print
- Simplex or duplex scanning up to 270 (ipm)
- Color scanning w 600x 600 dpi
- 250 sheet Single Pass ADF
- Throughput weights 16 lb bond to 129 lb cover
- 4 Adjustable Paper trays standard-2,800 sheets
- Bypass tray- 250 sheets
- Production ready Finisher- Staple up to 100 sheets
- 2/3 Hole Punch Included. **OPTIONAL C/Z Folder**



Proposed Equipment -C9070 Color Model

Xerox® PrimeLink® C9070

- Light Production model
- Print speed- Color 70 ppm/ BW 75ppm
- Intuitive user control panel
- 2400 x 2400 dpi
- Simplex or duplex scanning up to 270 ipm
- Color scanning w 600 x 600 dpi
- 250 Sheet Single Pass ADF
- Originals up to 11 x 17 in. 16 lb to 53 lb bond
- 4 Adjustable Paper trays standard- 3,010 sheets
- Bypass tray -250 sheets
- Business Ready Finisher- 4 position Staple- 100 sets
- 2/3 hole punch included **OPTIONAL C/Z FOLDER**



Xerox ED95A/125 and EC70 – Factory Produced New

ED95A/125

Light Production Mono

- 100 and 125 ppm
- Standard Finisher
- Bookletmaker Finisher
- High-Capacity Feeder
- Fiery DFE
- Xerox Internal Controller

EC70

Entry Production Color

- 70 ppm Color, 75ppm Mono
- Offset Catch Tray
- BR Finisher
- Optional Bookletmaker
- High Cap Feeder
- 1T Oversize High Cap Feeder
- Fiery Ex-i DFE
- Xerox Internal Controller



Factory Produced New Environmental and Standards



Factory Produced New Model



- Extensive quality testing, same as newly manufactured devices.
- Devices have ecolabels such as ENERGY STAR®, EPEAT® and TAA (includes criteria pertaining to reuse and recycle).

Environmental Benefits



- Quality is not compromised, precious natural resources are conserved.
- Lower energy consumption, means fewer GHG emissions.
- Fewer parts are manufactured resulting in natural resource conservation and waste reduction.

Economic Benefits



- Scarcity and availability of natural resources can increase costs. Reducing the dependency for these helps to stabilize costs and savings can be passed on to customers.

Societal Benefits



- Creating manufacturing people and processes that support a green environment.

Factory Produced New Model

Xerox classification for equipment that is:

- Disassembled, then significantly updated per predetermined standards.
- May contain new and reconditioned components.
- Meets Xerox new-product specifications.
- Fully serviced and supported.

Each Printer follows a predetermined manufacturing process and is newly serialized.

Know Your MRC Smart Technology Solutions Support Teams!



A **xerox**™ Business Solutions Company

DEPARTMENT	REQUEST TYPE	FIRST CONTACT Contact the below...	SECOND CONTACT Include the Customer Relations Group...
360 App Support	Install our 360 App Meter Collection and Toner Monitoring tool, report IP address changes	MRC360appteam@xerox.com	XBSWestCRG@Xerox.com
Accounts Receivable (AR)	Request an MRC statement, make a payment (877-541-5234 ext 6398), setup payment plans, review credit holds, general collections inquiries, address changes, copies of MRC invoices	MRC-mrcar@Xerox.com	XBSWestCRG@Xerox.com
Billing and Meters	Meter queries, MRC invoice questions, report meters for contracted equipment	MRC-mrcmeters@Xerox.com	XBSWestCRG@Xerox.com
Contracts	Request copies of non-lease contracts, add and remove devices from existing MRC contracts (include the device's serial number and current meter read)	MRC-mrccontracts@Xerox.com	XBSWestCRG@Xerox.com
Sales	New equipment order requests, equipment delivery status, new contract status, relocations, lease support	Barbara.Sanchez@Xerox.com	Doug.Macphee@Xerox.com
Service	Open a new service call or request an update for an existing service call. Include an Equipment ID# or Serial # along with the details of your request. (877) 541-5234, option 2 https://mrc360.com/support/service-request/	MRC-MRCCallCenter@Xerox.com	XBSWestCRG@Xerox.com
Supplies	Submit a new supply order or request an update for an existing supply order. Include an Equipment ID# or Serial # along with the details of your request. (877) 541-5234, option 1 https://mrc360.com/support/order-supplies/	MRC-mrcsupplies@xerox.com	XBSWestCRG@Xerox.com

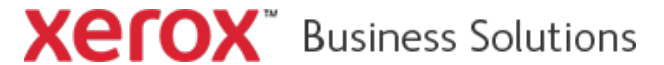
For all device requests include an Equipment ID# or Serial # along with the details of your request.

For all account requests include a Customer # or Contract # along with the details of your request.

Proposed Products & Services Summary

Solution Includes:

- Delivery of New Machine
- Pickup Old Machine
- Training
- Customize New Machine to Customer's Specifications



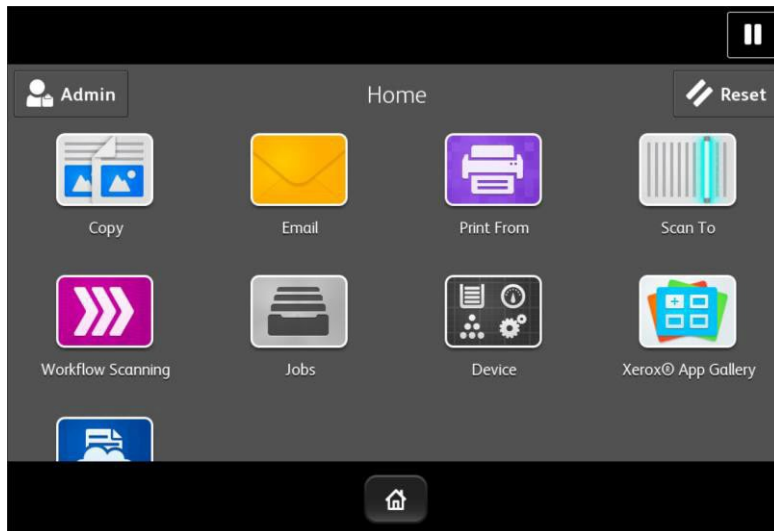
Service Includes:

- Pricing Includes Delivery, Installation & Setup and Training of Device(s) Maintenance, Labor & Parts
- Maintenance Includes Unlimited Service Calls and All Supplies Required for Machine (except paper and staples)
- Genuine OEM Parts & Supplies to Maximize Reliability
- Financially Backed Performance Guarantee
- Auto Toner Replenishment & Automatic Meter Reads XDA or 360 App required
- Local California Call Center Provides Exceptional Customer Service via our Dedicated Support Team
- Billing to Customize Invoices, Answer Questions and Resolve Issues to Provide a Better Customer Experience
- Local Warehouse for Inventory & Parts for Technicians
- Factory Trained Technicians - Company Wide Average Response Time of 4hrs
- Quarterly Business Reviews

Training and Implementation



- Onsite Instructor Training
- UI Simulator
- YouTube Training
- Custom Documentation



Device and Feature Overviews
Xerox® AltaLink® Controller Overview

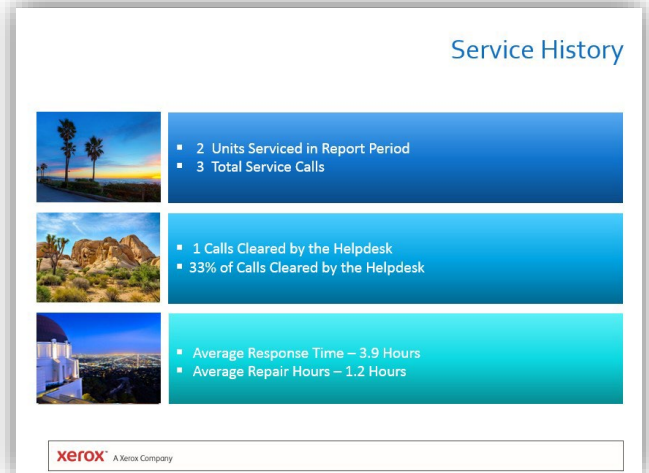
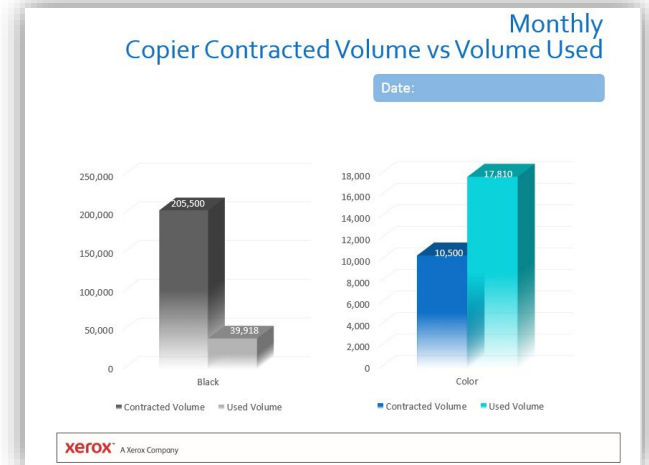


Quarterly Business Review

With regular business reviews you will have a **proactive approach** to addressing current and **future needs**.

We will identify action items at each quarterly business review, to ensure you stay on track with your service needs & necessary technology upgrades.

- Current Fleet Analysis
- Volume Analysis
- Service history
- Items to Review
- Scorecard to assess Xerox Business Solution's Services
- Questions that Xerox Business Solutions or you may have
- Can be customized to what is important to you



Xerox Recycling – Eco Box

Clarify any recycling program for toner bottles.

https://www.xerox.com/perl-bin/product.pl?mode=recycling&XOGLang=en_US&referer=xrx

When you need a pickup, call 1-800 PICK-UPS (742-5877).

As part of our Green World Alliance, Xerox will put a recycling program in place using Eco-Boxes for recycling toner. This service is at no charge to you.

Step 1: - To order a free kit of 2 Eco Boxes, click "order boxes" and add the kit to your shopping cart. Each Eco Box can hold 5-30 used items. Provide your shipping information and submit your order.

Step 2: Ship - For your convenience, your Eco Box comes with a pre-paid return label applied to the box.

To return your Eco Box for recycling: • Hand the return to the UPS driver when they deliver your next supplies order. • Returns can be dropped off at any UPS location or UPS Store. A pickup can be scheduled by calling 1-800-PICK-UPS (742-5877) or online at www.ups.com. Indicate to UPS that this is a "pre-paid return shipment."



Not all MPS is the same Why Xerox

Xerox MPS Program Highlights

- Leader in the MPS marketplace by Gartner Group
- Provides supplies and service for a simple cost per page
- 7 Year printer replacement guarantee from date of printer introduction
- Manage over 1800 different devices
- Xerox Service technicians are HP certified – not outsourced
- Same Day Service- Depends on when the call is placed
- XDA proactively monitors supply usage and will send supplies to end users



Proud Partners:



What can we help you with?



Thank You!



Pricing Form

		B&W Rate	Color Rate	Monthly lease payment for 36 months term	Monthly lease payment for 60 months term
Xerox C9070 Color/BW Model or similar with 0 pages allowance	Brand New Sharp BP70C65	.0049	.043	\$360.10	\$237.50
Xerox C9070 Color/BW Model or similar with 0 pages allowance	Like New Ricoh MPC6004ex	.0049	.043	\$162.27	\$107.01
B9100-BW Model or similar with 0 pages allowance	Brand New Sharp BP70M90	.0049	N/A	\$499.80	\$329.63
B9100-BW Model or similar with 0 pages allowance	Like New Option 1 Ricoh MP9003 (90 PPM)	.0049	N/A	\$316.99	\$209.23
B9100-BW Model or similar with 0 pages allowance	Like New Option 2 Ricoh Pro 8210S (111ppm)	.0049	N/A	\$454.92	\$300.03





November 14, 2023
Attn: Rasul Monoshev and Julian Lopez
Magnolia Public Schools
250 E 1st Street, Suite 1500
Los Angeles, CA 90012

RE: Revolution Office Response to Request for Proposal Copier Lease (Due Date 11/14/23)

On behalf of Revolution Office, we appreciate the opportunity to provide you with a response to your RFP to replace the copier fleet at Magnolia Public Schools. Our 30+ years of experience in the document technology industry combined with our unique business model has allowed us to design a one of a kind solution for Magnolia Public Schools. In addition to being highly cost effective, our products come with guaranteed best-in-class service, customized implementation strategies, and fleet management competences unmatched by our competitors. To set the stage for a smooth transition, Revolution Office believes in taking a holistic approach to ensure our customer's reach their goals that they set out to achieve, and after installation our leadership team is *a/ways* just an email or phone call away.

Revolution Office provides premier technical service. Our partnership comes with service guarantees including 98% up time, guaranteed 4-hour service call response time, unlimited training, and an unconditional device replacement guarantee on all equipment. Our technicians go beyond simply fixing the immediate problem and perform a full diagnostic review of the entire device during each service call.

Due to Revolution Office's unique business model, exceptional savings, and white-glove service, we have partnerships with several well-known independent and charter schools throughout the US. You may be familiar with The Lamplighter School, Sierra Canyon School, Marlborough School, The Buckley School, Head Royce School and many more.

We look forward to partnering with Magnolia Public Schools, and we thank you again for this opportunity.

Sincerely,

Stephen Bookbinder
Major Account Executive
Revolution Office
sbookbinder@revolutionoffice.com



We are an Inc. 5000 Fastest Growing Company!

Executive Summary – Our Recommendation

- Revolution Office will replace your Xerox units with Ricoh. Ricoh ranks #1 with several independent testing labs and has the largest worldwide market share for A4 multi-functional devices. We have found the Ricoh console copier line to be the most serviceable product line in the field. Ricoh has also shown to be the most reliable with excellent parts and supplies availability.
- **Our recommendation includes a \$100 unrestricted donation** to Magnolia Public Schools for each unit to use as you see fit to support the mission of your schools.
- You will be set up on our automated service call, toner replenishment and meter collection program. When a machine presents an error code or when the toner in the machine drops below 20%, we automatically generate a ticket to dispatch service or ship toner. Meter collection is also automated. We are happy to provide you with back-up toner, so you'll never worry about running out.
- Revolution Office guarantees a 98% uptime with 4-hour on-site service response. Don't take our word for it. We have included references in this proposal for you to contact to verify our claims.
- Revolution Office offers a “**Unconditional Replacement Guarantee**”. (If, during the term of your agreement the equipment does not perform up to 100% of manufacturer specifications the equipment will be replaced with a like or better unit).
- We will provide Magnolia Public Schools with a Single Point of Contact (SPOC) for all of your schools. You will also have access to company ownership and service, billing and sales leadership to escalate any issues for quick resolution.
- You will have a single partner to manage all your devices.
- All labor, parts, supplies, delivery, installation and training are included in this recommendation.
- Quarterly Reporting and account reviews are provided. This ensures we keep an open line of communication and maintain the highest level of support.



Why Revolution Office?

- **We have a meaningful roster of schools throughout the US. Some examples are:**

- | | |
|---------------------------------------|--------------------------------|
| • Sierra Canyon | San Francisco Friends School |
| • Head Royce | Marin Horizon School |
| • Marlborough School | Notre Dame High School |
| • Silicon Valley International School | Ronald Reagan Charter School |
| • Germantown Friends School | California Connections Academy |
| • Jewish Community High School | St Annes Belfield |

- **We have a well-defined implementation process. You'll have a dedicated project manager surrounded by a team of logistics, service, technical and sales professionals to custom design and implement a roll-out that fits your specific needs. We will:**

- Catalogue all your existing equipment – make, model, serial #, physical location etc.
- Confirm the replacement device has the correct configuration, space, electrical, COI requirements etc.
- Confirm your print driver deployment and identify and solution any technical challenges prior to the beginning of the equipment rollout.
- Work with you to define the rollout and training schedule.
- Conduct daily check-in calls (on the days of installation) with the install team to ensure we are identifying and rectifying all issues quickly.
- Manage the pick-up and track the return dates and return requirements of the competitive equipment. We will provide you with the notification paperwork needed to end your legacy agreements and return the equipment.

- **We have preferential terms and contract flexibility. Such as:**

- \$500 per device unrestricted donation
- Guaranteed equipment upgrade at 48 months (on the 60 month option for like new only) at the same cost with no penalty.
- Ability to increase or decrease your print allowance at any time during the lease
- Unconditional equipment replacement guarantee

- **We have significant experience with large, multi-location accounts.**

A few examples are:

- Armanino –751 devices, 50+ locations
- Aspiranet –225 devices, 20+ locations
- Children's Institute –206 devices, 43 locations
- Pacific Clinics -151 devices, 28 locations
- Weber Logistics –101 devices, 10 locations
- American Fidelity –74 devices, 20 locations
- Performance Team –40 devices, 13 locations
- People Assisting the Homeless –47 devices, 20+ locations
- Sierra Canyon High School –29 devices, 3 locations



Pricing Detail

Sharp BP – 70C65 New (Replaces Xerox C9070)

Includes: 65 PPM Color/Black, Copy/Print/Scan
(4) 550 Sheet Paper Drawers
External Finisher
2/3 hole Punch
Automatic Duplex Printing
36 Month FMV Lease Payment: \$360.10
60 Month FMV Lease Payment: \$237.50
0 Copies included, .0049 Black, .043 Color

Ricoh MPC6004ex Like New (Replaces Xerox C9070)

Includes: 60 PPM Color/Black, Copy/Print/Scan
(4) 550 Sheet Paper Drawers
External Finisher
2/3 hole Punch
Automatic Duplex Printing
36 Month FMV Lease Payment: \$162.27
60 Month FMV Lease Payment: \$107.01
0 Copies included, .0049 Black, .043 Color

Sharp BP – 70M90 New (Replaces Xerox B9100)

Includes: 90 PPM Black, Copy/Print/Scan
(3) Paper Drawers – 3,100 Sheet capacity
External Finisher
2/3 hole Punch
Automatic Duplex Printing
36 Month FMV Lease Payment: \$499.80
60 Month FMV Lease Payment: \$329.63
0 Copies included, .0049 Black

Ricoh MP9003 Like New Option 1 (Replaces Xerox B9100)

Includes: 90 PPM Black, Copy/Print/Scan
(3) Paper Drawers – 3,650 Sheet capacity
External Finisher
2/3 hole Punch
Automatic Duplex Printing
36 Month FMV Lease Payment: \$316.99
60 Month FMV Lease Payment: \$209.23
0 Copies included, .0049 Black





Ricoh Pro 8210S Like New (Replaces Xerox B9100)

Includes: 111 PPM Full Production Black, Copy/Print/Scan
(3) Paper Drawers – 3,300 Sheet capacity

External Finisher

2/3 hole Punch

Automatic Duplex Printing

36 Month FMV Lease Payment: \$454.92

60 Month FMV Lease Payment: \$300.03

0 Copies included, .0049 Black



What are our customers saying?

"Revolution Office was the clear winner of our RFP process, offering savings of \$875k. They delivered on all our key objectives including contract flexibility, cash flow, product quality and service guarantees. They were incredibly creative and collaborative, and we are very pleased with our overall experience".

Shawn Aminian, Vice President, Information Technology, Pacific Clinics

"Revolution Office's impressive analysis of our business saved us \$817,000 plus \$340,000 in remaining lease obligations. They understood our needs better than our incumbent providers and we've been so pleased with our relationship that we have been regularly introducing them to our clients".

Chris Siegfried, CFO, Armanino LLP

"Given our company profile and size, we were skeptical that Revolution Office could compete with the manufacturer on pricing and services, but in fact, it wasn't even close. Revolution Office was better in both areas by a significant margin including a 45% savings which translated to \$740k. Their team is excellent, and I highly recommend them".

**Tom Wilkinson, Sr. VP IT Performance Team
A Division Of Maersk**

"Revolution Office surpassed our expectations in every way. They saved us \$255,000 and upgraded our copier/printer technology in all our U.S. offices, paid off our remaining leases, and consolidated 20 different contracts into one program agreement. Revolution Office has made a huge impact on our productivity, and we are extremely happy with the quality of their products and services".

Hobie Sheeder, VP Facilities, TiVo



Multi-Location Reference Contact Information

Gene D. Straub

Executive Vice President,
Chief Financial & Operating Officer & Assistant Secretary

Children's Institute

2121 W Temple St, Los Angeles, CA 90026

Phone: 213-260-7683 Ext: 8183 | Cell: 213-446-8221

www.childreinsinstitute.org

Daniel S Maydeck

President & Chief Executive Officer

Hayne's Family of Programs

Phone 909.593.2581 Fax 909.596.3567

email: dmaydeck@leroyhaynes.org

233 West Baseline Rd. La Verne, CA 91750

www.LeRoyHaynes.org

Kevin Matthews, FCCA CFE | President

Noble Accounting, LLC

Acting CFO – Weingart Center

2780 Skypark Drive, Suite 201 | Torrance, CA 90505

Office (213) 408-0508 | Fax: (310) 693-8058

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www.NobleAccountingLLC.com

Thomas (Tom) J. Schulte, CPA

Partner

Armanino

thomas.schulte@armaninollp.com

Silicon Valley | San Francisco | San Ramon | Dallas | Austin | Seattle | Denver | Chicago

Boise | Vancouver | Los Angeles | Orange County | St. Louis

310.745.5748 direct | 310.498.4148 mobile |

armaninollp.com





11-10-23

Equipment Proposal for Magnolia Public Schools

PREPARED FOR: Rasul Monoshev

PREPARED BY: STEFAN SAFFIE

PRODUCTS DESCRIPTION AND CONFIGURATION

		B&W Rate	Color Rate	Monthly Lease Payment 36 Months	Monthly Lease Payments 60 Months
Toshiba E-Studio 7527AC	NEW	.005	.04	\$384.00	\$260.00
Toshiba E-Studio 9029A	NEW	.005	N/A	\$328.00	\$222.00

Toshiba E-Studio 7527AC (new & color)

- 75 Color/85 Black Pages Per Minute Print & Copy Full Color
- 300 Page Document Feeder/240 Images Per Minute Scan Speed
- 2 Feeding Drawers (540 sheets each) & Large Capacity Drawer (2,320 sheets)
- Stapling Finisher/Sorter & Hole Punch

Toshiba E-Studio 9029A (new & bw)

- 90 Pages Per Minute Print & Copy
- 300 Page Document Feeder/240 Images Per Minute Scan Speed
- 2 Feeding Drawers (540 sheets each) & Large Capacity Drawer (2,320 sheets)
- Stapling Finisher/Sorter & Hole Punch

ACQUISITION

Includes:

- Delivery, Installation, Training & Networking Included.
- Return Of Current Copiers To Current Leasing Company Included. One Return Per One Leased.
- All Service, Parts, Supplies, Toner, Drums & PM Kits Included For Duration Of Lease.
- Black & White Images Billed In Arrears Quarterly @ .005 Per Image.
- Color Images Billed In Arrears Quarterly @ .04 Per Image.
- Usage Rates Fixed For Entire Lease Term. No Increases.
- \$500.00 Cash Back Incentive Per New Copier Leased.
- Service Response Time Is Within 4 Hours.

SERVICE & SUPPLIES

Includes:

- EVERYTHING EXCEPT PAPER AND STAPLES

Stefan Saffie

ACCOUNT EXECUTIVE

[SSAFFIE@UNITEDIMAGING.COM](mailto:ssaffie@unitedimaging.com)

Cell 818-414-4009

Work 800.999.0159 ext. 124

COPY • PRINT • FAX • SCAN

Authorized
Partner



Proposed Response To
Magnolia Public Schools
Request for Proposal: Copier Lease

		B&W Rate	Color Rate	Monthly lease payment for 36 months term	Monthly lease payment for 60 months term
Xerox C9070 Color/BW Model or similar with 0 pages allowance	Brand New Canon IRA-DX-C5860i <u>60ppm B/W</u> <u>60ppm CLR</u>	.0049	.043	\$225.00	\$150.00
Xerox C9070 Color/BW Model or similar with 0 pages allowance	Like New Canon IRA-DX-C5560i <u>60ppm B/W</u> <u>60ppm CLR</u>	.0049	.043	\$155.00	\$105.00
B9100-BW Model or similar with 0 pages allowance	Brand New Canon IRA-DX-8986i <u>86ppm B/W</u>	.0049		\$329.00	\$219.00
B9100-BW Model or similar with 0 pages allowance	Like New Canon IRA-DX-8705i <u>105ppm B/W</u>	.0049		\$319.00	\$212.00

Due Date: Tuesday, November 14, 2023

Omar Nesheiwat, Major Account Executive

26017 Huntington Lane, Valencia, CA 91355 · P: 661.255.0700 · omar@abm1.com

Legal Disclaimer

Thank you for the opportunity to submit this non-binding (other than pricing for now-available products listed in our quotes) proposal for your consideration. Please note that this proposal includes proprietary, confidential, and/or trade secret information, which, if included, will be clearly marked as such in the proposal. Any information that ABM considers to be a trade secret will not be subject to disclosure under any public records act.



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Cover Letter

Re: RFP – Copier Lease
Magnolia Public Schools
250 E. 1st St, Ste 1500
Los Angeles, CA 90012

To Whom This May Concern,

American Business Machines (ABM) is pleased to submit this response to Magnolia Public Schools for the Request for Proposal – Copier Lease. ABM is looking forward to the opportunity to partner with you during this bid process. With our decades of expertise in servicing and installing quality copier equipment for the education sector arena in California, we are confident that our proposed solutions will meet all the requirements outlined within this pre-qualification packet.

Our goal is to provide you a concise and detailed perspective of the services and solutions we offer as a complete solution. When selecting a solution, we understand and agree, there are many variables you need to consider:

- The Company
- The quality of the product
- The financing available and its relationship to the solution
- The cost to obtain the solution
- The vendor's service reputation as it relates to the service support you will receive

ABM understands and complies with the details in RFP in its entirety, without limitation. We agree to all scope and nature of work outlined, all appendices, attachments, exhibits, schedules, and addendum(s) as applicable. We are confident that our response will meet all the scope of work as stated in this RFP.

On behalf of ABM, thank you for giving us the opportunity to present this proposal. I personally look forward to being your point of contact during this bid process.

Any questions concerning the proposal enclosed, please reach out to me directly.

Sincerely,

Omar Nesheiwat
Major Account Executive
661.477.5337
omar@abm1.com



The Jones-Walbaum Corporation dba American Business Machines (ABM) has been family owned and operated for more than 90 years, with Wallace T. Jones opening an office equipment store in Bakersfield, CA in the 1920s. Officially incorporated in 1963, ABM proudly became the first dealer for Canon copiers on the West Coast by 1972. Richard and Judee Jones, along with their son Ryan, are the current owners and operators of ABM, which has greatly diversified into communication systems, security systems, and improving office technologies. Ryan is now the General Manager and has been involved in the business for over 20 years now, with Richard and Judee still involved in the day-to-day operations. Our mission statement is a family legacy that has been passed down and followed for three generations:

"We have committed our business to offering the best in quality products, supported by the highest standards of customer service and technical support in our industry. We are committed to honesty, integrity, and fairness in every facet of our business. We are a service-driven company dedicated to delivering complete customer satisfaction for every company we do business with."

Ryan Jones, Owner/General Manager

Our Philosophy

We believe that customer service is the most important product we offer, which begins with understanding the true needs of the customer while providing high quality products at competitive prices. Our highly knowledgeable and courteous staff are competent, trained, and quick to respond. Every member of our organization is a customer service representative whose primary responsibility is to give 110% every day.



Why ABM

Our Partnership

American Business Machines (ABM) is excited to extend its partnership with Magnolia Public Schools. Our goal is to support and exceed the needs of all your staff, sites, departments, and end-users. ABM understands the importance of efficient business equipment for the public sector of business and operations along with the necessary services it provides all staff, offering cost saving office solutions which include:

- Multifunctional digital copiers
- Network IT services
- Wide format production machines
- Cloud and On-Prem security systems
- Cloud and On-Prem communications systems

Canon Elite Partner

ABM has an authorized dealership relationship with Canon, allowing us the ability to provide direct communication with Canon leadership, line of sight on all equipment purchases, and ancillary needs. Canon office solutions help integrate and automate workflows, helping businesses to operate with efficiency and productivity while providing the time and freedom necessary to grow.

ABM has been one of the earliest West Coast Authorized Canon Dealers, partnering with Canon for more than 40 years and was recently selected as a Canon Advanced Partner Elite Status for 2021. Along with Canon, ABM is one of the oldest and most trusted Océ and Duplo dealers in the nation, with a proven track record with customers throughout the region.

We will not be subcontracting any of our services, as we contain the fleet, staff, and experience to handle every step of the process for our customers. ABM owns and maintains its own fleet of delivery trucks, service technicians, call center, and tech support team to give our customers the highest product and services available.



Our Support and Expertise

ABM offers efficient and cost saving office solutions for the education sector by continually learning as a company to be experts on new technology. As an organization that is passionate about offering high levels of customer service, we look at all factors when proposing office technology for all public end-users.

We know in today's non-profit, city, and government service environments that there is enough on your plate. The last thing your company should have to worry about is unreliable office equipment. Our focus is to examine speed, reliability, value, and ease of use for all end-users with the products and solutions we offer while also reducing your print costs. Our digital equipment and software solutions will enable you to print materials quickly, protect confidentiality and take advantage of developing mobile technologies. Best of all, we do it while working to reduce your total cost of ownership.

ABM has a proven reputation with more than 25 years of expertise working with the education sector:

- We only partner with the industry's best technology providers, ensuring you get the best and most affordable solutions.
- Our rapid response technicians respond to service calls in 2-4 hours or less to ensure your end-users are not losing important productive time during a workday.
- We are dedicated to helping our local communities thrive with our business.
- We guarantee your complete satisfaction and strive to exceed your expectations.
- ABM is proud to have supported many organizations in the education, city, government, and non-profit offices through the years, including:

- Ventura Unified School District
- William S. Hart Unified School District
- County of Kern
- Fresno Housing Authority



Our motivated sales team is dedicated to securing the best deal and newest technology for your company needs

Our Commitment to You

We provide the best in service, support, proficiency, and reliability. It is our goal to help you maximize your investment. Our high level of expertise, combined with years of experience make ABM a great fit for your organization. All our branch locations carry the expertise of tenured service technicians and consultants to assist with streamlining the efficiencies of your workflow.

Our Branch Locations

We have 8 locations that serve the counties of Los Angeles, Kern, Fresno, Tulare, Inyo, Mono, Kings, Madera, San Luis Obispo, Ventura, Long Beach, and Santa Barbara Counties.



Omar Nesheiwat, Branch Manager & Strategic Account Manager Southern Division (Los Angeles, Valencia, Palmdale, Ventura)



Omar has been with the ABM family since 2004, starting as an Imaging Sales Consultant and is now the Branch Manager of the Southern Los Angeles division and a member of ABM's core executive management group. Omar's hard work and dedication has been evident by his growth within our organization. His professional background consists of 20 years of sales, marketing, and management experience that he brings to his customers every day. Omar prides himself on leading by example and being a true advocate for each of his clients. He will do everything possible to completely satisfy his customer without sacrificing honesty and integrity.

Juan Sandoval, Lead Production Service Technician Greater Los Angeles Territory

Juan Sandoval has been in the business machines/production service arena for over 20 years, offering expertise in his field along with consistent relationship building with his customers. His service territory spreads over 500+ miles, including Los Angeles, Valencia, and San Fernando. As a Lead Production Service Technician, Juan stands out as an excellent mentor for his team, with a proven track record of low response times for ABM's customers. With an abundance of knowledge in the production, service IT/Networking and technical arena, Juan is passionate in making sure that every customer's needs have been met (and exceeds expectations) by the end of the day. Juan and his team look forward to partnering with the City of Simi Valley and its staff.

Service Team

Arturo Manzano

Service Technician

Julie Young

IT / Service Technician

ABM has multiple branches in the Southern region to better serve the City of Simi Valley, with two located within 40 miles (Ventura and Valencia).

Ventura Office

1834 Palma Drive, Ventura, CA 93003

Valencia Office

26017 Huntington Ln, Valencia, CA 91355



YOUR MANAGEMENT & SERVICE TEAM

Magnolia Public School's Service Team

****CONFIDENTIAL****

Technician	Position	Experience	Skill set	Primary Territory
SENIOR SERVICE LEADERSHIP				
Kevin Aleman	Service Manager	18 years	IT Network Setup Complete Canon product line, Canon Certified image RUNNER B/W & Color, High Volume Production, Canon Wide Format, Certified Canon Scanners and all company ancillary business products	All branch and outlying locations
SERVICE / IT TECHNICIANS				
Juan Sandoval	Lead Production Technician	20 years	Canon Certified image RUNNER B/W, Color, HP LaserJet Series. IT Network Setup Complete Canon product line, HP LaserJet Series, Canon Segment 1 B/W, Canon Facsimile	Los Angeles, Valencia, San Fernando
Ramon Martinez	Lead Production Technician	16 years	IT Network Setup Complete Canon product line, Canon Certified image RUNNER B/W & Color, High Volume Production, Canon Wide Format, Certified Canon Scanners	Los Angeles, San Fernando Valley, West Coastal Areas
Julie Young	IT/Service Technician	30 years	*MPS Specialist/ Fleet Management Canon Certified image RUNNER B/W, Color, HP LaserJet Series. IT Network Setup Complete Canon product line, HP LaserJet Series, Canon Segment 1 B/W, Canon Facsimile	Palmdale/Lancaster/ Mojave/Antelope Valley Territories
SOFTWARE ENGINEERS				
Christine Gano	IT Services/Software Engineer Assistant	17 years	IT Network Setup Complete Canon product line, Canon Certified image RUNNER B/W & Color, High Volume Production, Certified Canon Scanners. Assists with software solution installation and maintenance of software for end-users.	Greater Los Angeles Area
Paul Wu	Software Solutions Engineer	22 years	IT Network Setup Complete Canon product line, Canon Certified Software Engineer on full suite of software offerings	Southern Los Angeles



Judee Jones | President

Judee started working at ABM in 1993, after being a go-getter stay-at-home mom. She has a strong background in finance and customer service. Judee is still active in the day-to-day operations, overseeing the administrative staff and overall decisions for the company. She manages with compassion and professionalism that ultimately translates into superior customer service.



Richard Jones | Vice President

Richard grew up at American Business Machines, starting as an office boy under his father's guidance at 16 years old. Richard was called to serve his country in the Army during Vietnam. Upon his return in 1971, he rejoined ABM, succeeding his father while building on his success. He worked hard to keep the business strong to pass down to the third generation.



Ryan Jones | General Manager

Ryan has been with ABM for 20 years and going strong. He prides himself in delivering exceptional customer service with a moral and ethical foundation. He has won numerous sales awards and has been consistently in the top ten in sales in the nation as a Canon Dealer. As the family company is being passed to Ryan, he strives to continue building on the foundation that was set before him by his grandfather and father.



Kevin Aleman | Service Manager

Kevin joined the ABM family in 2014, with over 20 years of experience in servicing office equipment. Kevin leads a team of 30+ technicians dispersed between 8 branches. His experience and knowledge of Duplo, Formax, and all offline products brings customers the fast and quality customer service needed for every situation.

Technical Service Expertise

ABM has over 45 years of experience in implementing copier fleets of this size, from delivery to equipment replacement. ABM owns and maintains its own fleet of delivery trucks and service technician vehicles. All our service technicians are equipped with the tools and equipment needed to maintain and trouble shoot machines on-site to avoid customer workflow interruptions. Our in-house call center works to connect our customers with service technicians in minutes, rather than resorting to a third party. We make sure as a company that you experience minimal downtime when a service concern arises.

ABM is also advanced in deploying loaner and demo equipment from our company fleet to ensure you do not have an interruption in workflow, allowing us to provide unlimited moves to any site, free on-site demonstrations, and service loaners for added workflow. ABM's service loaner equipment policy is to deploy a loaner machine after a downtime of 16 consecutive business hours, as most problems can be resolved by our technicians within that time frame. At that time, upon a customer's written request if the issue is still unresolved, ABM will deliver a loaner unit until the original machine is restored to good working order.

Unlike other companies, ABM has its own in-house print shop and facilities management company available. In the event there is any downtime with print jobs that are not completed due to a machine repair, ABM will run those print jobs in-house and deliver them back to you. ABM will ensure that all measures are taken to rectify any performance issues swiftly.



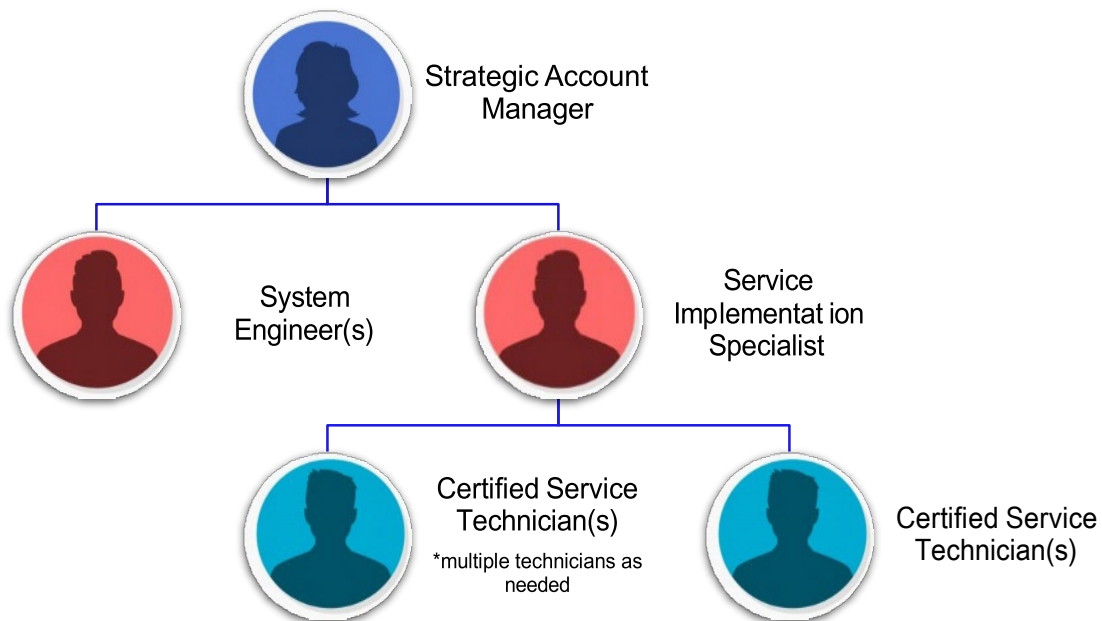


Our Delivery and Implementation

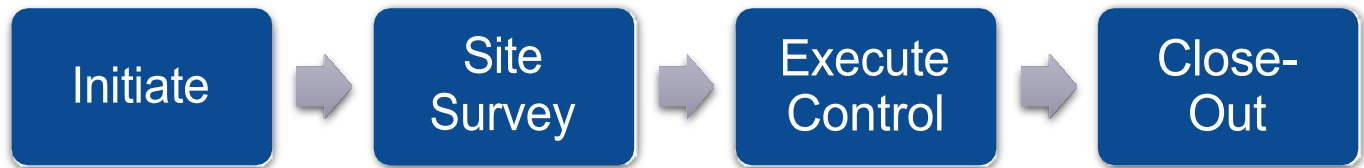
American Business Machines will work with Magnolia Public Schools to provide an orderly, complete, and controlled transition for the implementation of the proposed copier fleet. Our project management team is highly skilled and knowledgeable in handling multi scale implementation projects:

- Machine installs across multiple locations
- Managed print services fulfillment
- Full network integration
- Site moves
- Software upgrades
- Document imaging technologies

The ABM Project Management and Implementation Team



ABM's project management team will work directly with you to have an effective timeline that will minimize risk and ensure that installs are completed on time and within budget, utilizing our 4 phases of implementation methodology: (1) Initiate, (2) Site Survey, (3) Execute & Control, and (4) Close-Out.



1) Initiate Phase

This phase will enable all parties involved to better understand all necessary timelines to be met and identify areas that need more attention during implementation. A review of logistics and schematics of all locations will be reviewed with all organization stakeholders that will be involved during the delivery. This phase will differ based on the size and complexity of the project, but regardless our project implementation team has the years of experience to successful fleet installations of 10-1,500+ units.

A project meeting will be scheduled between the ABM implementation team (led by Omar Nesheiwat) and Magnolia Public School's core team to establish goals, objectives, risks, as well as a tentative timeline for the project that works for both parties. Once the joint project team is solidified, the project will move onto the next phase.

2) Site Survey Phase

At this point, ABM will conduct site surveys at all respective sites to obtain the necessary data for a smooth implementation process. ABM's project management team will work in conjunction with Magnolia Public School's team to ensure all critical project elements have been accounted for and addressed:

- Identify key managers and site contacts
- Verify install locations (rooms and departments) for equipment
- Verify and create removal schedule of old equipment
- Collect appropriate fax numbers / IP addresses
- Identify priority installs
- Verify power and data connectivity
- Identify equipment staging area, if required
- Identify specific installation challenges, risks, and/or special circumstances

Upon your acceptance of ABM's proposed configuration, equipment is ordered by the general manager directly to ensure high level of accuracy and consistency. As equipment arrives to ABM warehouse it is then pre-configured to ensure little downtime. Customer reference and instructional guides will accompany the equipment. Once all due diligence and planning is completed, the project will then move into the next phase.

3) Execute & Control

During this phase, your ABM Strategic Account Manager (Omar Nesheiwat) will manage the implementation and transition in accordance with the Project Schedule or EIM from the Initiate Phase, closely monitoring project metrics, machine installation, as well as take any corrective actions, as necessary.

Information and updates will be regularly disseminated and communicated during implementation. In addition, an Action Items and Issues Tracking Log will be maintained to ensure that all action items are tracked and resolved in a consistent and timely manner. Once all the equipment is installed, configured, and properly tested with end-users being properly trained, the project will transition to the Close-Out phase.

4) Close-Out Phase

In the final stage of the project, a Post Implementation Meeting will be conducted, consisting of the core team members from ABM. The purpose is to discuss how the project went and ensuring all issues have been addressed or are in the process of being corrected for the project to be considered completed.

At this time, training schedules will also be reviewed to determine if additional training is needed or requested. Our team will also reintroduce and go over all service and customer support services available to you post-implementation.

Customer Service

Training Services

ABM can customize training to meet the needs and schedules of our customers with our schedule coordinator, who works with customer's schedules to arrange training for key operators. We will travel to your site when it is convenient for you and your team, focusing on key application and unique document management requirements for you. Our staff of professional trainers will help you learn how to maximize the new technology, including hands-on activities, manuals, and videos.

ABM is committed to providing ongoing training for the term of the contract. Our desire is that every individual within Magnolia Public School has an exceptional experience with both ABM and the Canon product line.



Training Content

You will receive the following training content for each device purchased and leased:

- Getting Started
 - System power on and off
 - Control panel functionality
 - Basic Copy Operation
 - Loading paper
- Advanced Copy Operation
 - Grain direction
 - Gloss direction
- Toner Waste container
- Replenishing Consumables
- Trouble Shooting
 - Paper path and paper jam removal process
- Hardware
 - Scan to e-mail and file
 - Print Drivers' Examples
 - Secure Print
 - Print to Fax



We provide the best in service, support, proficiency, and reliability to help our client's maximize their investment. Our high levels of expertise combined with years of experience make American Business Machines (ABM) a great fit for your organization. ABM has a proven reputation with more than 25 years of expertise working in the public sector.

- We only partner with the industry's best technology providers, ensuring you get the best affordable solution(s).
- Our rapid response technicians respond to service calls in 2 – 4 hours or less to eliminate downtime for all end-users.
- We are dedicated to helping our local communities thrive with our business.
- We guarantee your complete satisfaction and strive to exceed expectations.

Full-Service Maintenance Agreement

ABM will provide an all-inclusive maintenance agreement to coincide with the lease schedule (if applicable). Our maintenance contract will include all parts, labor, mileage, service calls, travel time, drums, and toner.

Warranty

All products covered under ABM's maintenance agreement will include the manufacturer's standard 90-day warranty. For all devices covered under an active ABM maintenance agreement, ABM (at the customer's written request) will replace such equipment with a like unit if the customer meets the following conditions: (1) the equipment must be within 5 years of original installation for any newly installed Canon brand equipment, (2) the equipment is continuously under the ABM maintenance agreement from date of installation, (3) the customer fulfills all of the terms of the maintenance agreement applicable to the customer, and (4) before requesting a replacement unit, the customer gives ABM the opportunity to cure any service problems which the customer may have with the equipment.

Service Hours & Location

Our standard service hours are Monday through Friday, 8:00 AM to 5:00 PM, excluding weekends and holidays. Our service office is located at 62017 Huntington Lane, Unit E, Valencia, CA 91355, with our corporate supplies warehouse located at 821 18th Street, Bakersfield, CA 93301.

Our Call Center

Our company goal is to ensure your copier service call resolution keeps your organization and workflow operating smoothly with the least downtime possible. We respond to service requests in an average time of 2 – 4 hours, from the time you talk to a live person to the arrival of a service technician at your location.

Placing a service call with us instantly connects you to our in-house call center rather than a third party, who often can resolve the issue over the phone. If not, a service call will be scheduled, and you will be notified within 1 hour of placing the call the pending arrival of your technician.



Service Requests

There are multiple ways to place a service call to ABM. Customers may place a service call by:

1. Calling the phone number located directly on the equipment.
2. Placing a request online at <http://abm1.com>
3. Sending an e-mail to dispatch@abm1.com

Service Call Process

Our in-house call center will respond to immediate service calls. If our call center is unable to resolve the issue over the phone, the call will be escalated to a service technician in the area. For technical issues that require further escalation, we have the following process in place:

- First, one of our Technical Support Reps will attempt to troubleshoot and resolve the technical issue with the customer over the phone, if applicable.
- If on-site service is necessary, our Canon certified service technician will be dispatched to the location.
- If our service technician is unable to resolve the issue, he/she will contact our Field Service Manager or Specialist for further assistance.
- If the issue persists, the Canon USA, Inc Technical Support Group will intervene.
- Once the service technician has exhausted all levels of support with unsuccessful results, Senior Management will review the machine for replacement.

During the service escalation process, if it is determined that a copier cannot be repaired within 48 hours of the time a repair call is placed, another copier of like size and features will be supplied for loan by ABM at no cost to the District.

Regular and Preventative Maintenance of Equipment



Total Service Call

ABM prides itself on providing a “total service call” with every visit from a technician by utilizing our technical software Snapshot. Snapshot makes available regular communication between devices, working closely with Canon’s Universal Gateway Technology. Snapshot allows our service technicians

to virtually see all needed parts or consumables needed before their visit. This avoids future service calls by proactively replacing consumable parts and preventing multiple service calls.

All consumables are included in our service agreement (except for paper). ABM also has the ability (at no extra cost) to utilize our FM Audit software, which enables our Automatic Supply of Consumables Replenishment Program as well as the ability for you to remotely monitor all your equipment. All supply notifications are sent to the corporate ABM supplies department to ensure you always have supplies in stock. See more information regarding FM Audit in our Software Solutions portion.

Billing and Reporting Services

All billing is handled in-house for us to provide personal service as needed for your accounting procedures. Our goal is to increase your overall efficiency and profitability while maintaining up to date and accurate billing records. We offer a customized spreadsheet billing report that caters to your needs that includes but is not limited to the following:

- Site location
- Usage per site location
- Contract lease information
- All individual equipment information
- Ability to add access or budget based on site usage or department usage


KEY		
LOCATION ID	DEPARTMENT	BUDGET CODE
580	HR DEPARTMENT	640
585	ADMIN SERVICES	412
340	CITY MGR OFFICE	418
345	COMM DEVELOPMNT	424
610	NEIGHBRHOOD SRVCS	212
1004	RECREATION PARKS	986
598	PUBLIC LIBRARY	680
1114	PUBLIC SAFETY	972
1009	PUBLIC WORKS	964

Quarterly / Annual Account Reviews

We understand that companies need to have quantifiable data for printer and copier usage. Our goal is to review and provide monthly reporting on several available levels. This allows for our customers to review with their account management team personalized reporting to track and monitor specific workflows. Our team will work with your accounting department to provide a detailed report to meet your company's specific requirements.

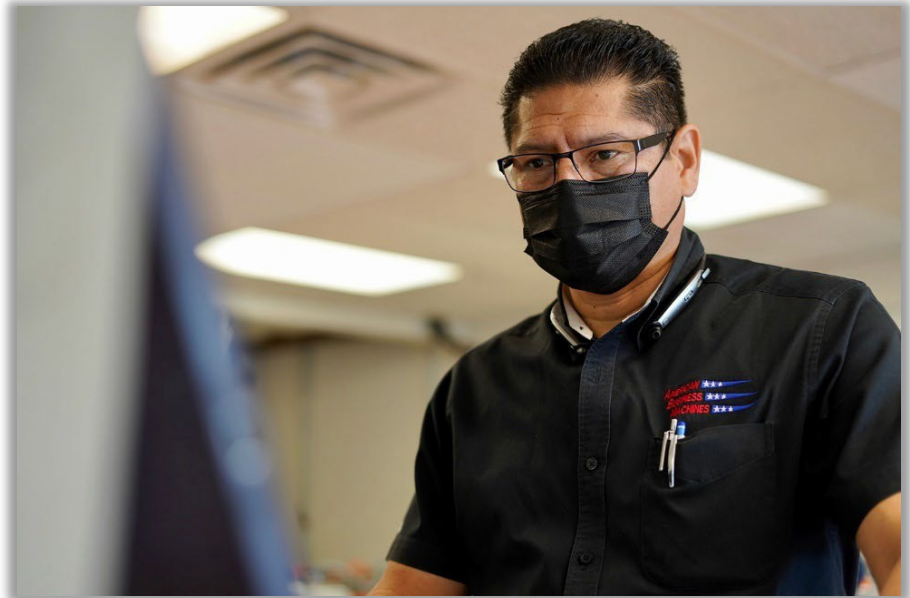
Below are several types of reports we can provide, with customization options available:

1. Monthly / Quarterly Management Report – This report summarizes all activity on a monthly or quarterly basis. It provides the equipment volume, current location, and volume trends based on monthly invoicing
2. Monthly Service Call Report – This report describes the average response time for all maintenance requests within the reporting period
3. Monthly Usage report – This report provides maintenance usage and toner requirement calculations sorted by location

 CUSTOMER - FLEET SIMPLIFIED BILLING EXAMPLE Contract # 324546-9													
Site	Manf.	Model	IP Address	Serial #	Site Location	Department	ASM ID#	CUST Account Code	Start Meter Date	Start Meter SW	Start Meter Color	End Meter Date	End Meter SW
Site Name, Address, City	Xerox	7775	10.0.0.1	XXXXXXXXXXXXXXXX	Site	Location	TBD	3000	6/17/2018 12:05	24292		9/30/2018 12:05	30006
Site Name, Address, City	Xerox	7775	10.0.0.0	XXXXXXXXXXXXXXXX	Site	Department	TBD	2402	6/17/2018 12:05	1383		9/30/2018 12:05	3191
Site Name, Address, City	Xerox	7775	10.0.0.0	XXXXXXXXXXXXXXXX	Site	Location	TBD	1450	6/17/2018 12:05	12479		9/30/2018 12:05	15366
Site Name, Address, City	Xerox	7775	10.0.0.0	XXXXXXXXXXXXXXXX	Site	Department	TBD	3000	6/17/2018 12:05	3192		9/30/2018 12:05	4341
Site Name, Address, City	Xerox	7775	10.0.0.0	XXXXXXXXXXXXXXXX	Site	Location	TBD	2402	6/17/2018 12:05	6739		9/30/2018 12:05	7115
Site Name, Address, City	Xerox	7775	10.0.0.0	XXXXXXXXXXXXXXXX	Site	Department	TBD	1450	6/17/2018 12:05	40696		9/30/2018 12:05	43022
Site Name, Address, City	Xerox	7775	10.0.0.0	XXXXXXXXXXXXXXXX	Site	Location	TBD	3000	6/17/2018 12:05	25820		9/7/2018 12:05	25821
Site Name, Address, City	Xerox	7775	10.0.0.0	XXXXXXXXXXXXXXXX	Site	Department	TBD	2402	6/17/2018 12:05	37165		9/7/2018 12:05	42162
Site Name, Address, City	Xerox	7775	10.0.0.0	XXXXXXXXXXXXXXXX	Site	Location	TBD	1450	6/17/2018 12:05	22200		9/30/2018 12:05	22405
Site Name, Address, City	Xerox	7775	10.0.0.0	XXXXXXXXXXXXXXXX	Site	Department	TBD	3000	6/17/2018 12:05	79198		9/30/2018 12:05	121494
Site Name, Address, City	Xerox	7775	10.0.0.0	XXXXXXXXXXXXXXXX	Site	Location	TBD	2402	6/17/2018 12:05	1420		9/30/2018 12:05	2719
Site Name, Address, City	Xerox	7775	10.0.0.0	XXXXXXXXXXXXXXXX	Site	Department	TBD	1450	6/17/2018 12:05	162800	22050	9/30/2018 12:05	162900
Site Name, Address, City	Xerox	7775	10.0.0.0	XXXXXXXXXXXXXXXX	Site	Location	TBD	1450	6/17/2018 12:05	68228	24126	9/30/2018 12:05	68943

Precautions to Ensure Safe Equipment Installation & Service Calls

We understand the COVID-19 pandemic has created an unusual office environment with numerous expectations in ensuring a safe workplace for employees and visitors. We follow all relevant federal, state, municipal, and customer guidelines to protect our customers and employees. For all deliveries, service, and installations by ABM, we will first confirm that you approve an ABM employee coming onsite, working with you to determine the best time, and asking of any special procedures or guidelines we need to perform to meet your visitor guidelines.



Our leadership teams are consistently monitoring the national, state, and local governing agencies along with the economic impacts to determine the best course of action during this time. We will do everything we can to help you succeed. For further reading on copier cleaning best practices, we have a page available on our website: www.abm1.com

COVID Procedures

- All service technicians and ABM employees will put on gloves and mask in respective vehicles before entering a customer's location
- We will practice social distancing of at least 6 feet from anyone else
- We will not put down mobile devices on un-sanitized surfaces
- We will not use a keyboard or mouse belonging to a customer unless necessary. If these are used, they will be wiped down with sanitizing wipes or solution per manufacturer's instructions before and after use.
- We will wipe down any equipment we touch to protect employees at customer sites
- We will wash our hands before leaving
- We will not remove our mask until our hands have been sanitized
- We will wipe down the touch surfaces of our vehicles regularly (handles, steering wheel, dashboard, seatbelt buckle, etc.)
- We will wash our hands for at least 20 seconds with soap and water frequently throughout the day
- We will not shake hands
- We will NOT report to work if we have any COVID-19 symptoms or if we have a family member who does.

COVID Installation Procedures

- If we are bringing a machine into a customer site:
 - We will unwrap it
 - Connect finisher if applicable
 - Plug in
 - Run a test copy
 - Enter the IP address for remote install (if needed)
- When applicable, prep work for installing the equipment will be done offsite before delivery
 - The device will be wiped down with sanitizer and disinfectant before transport to the customer calls
- If we are not able to pick up the return device during the same visit, we will return on a different day for pickup. All devices picked up are disinfected and wrapped
- We request customers to sign a delivery and acceptance agreement upon installation of new equipment, utilizing their own pen to print their name and title

Networking Procedures

- Whenever possible, we are networking devices remotely
 - The delivery driver may input the IP address for remote install upon delivery, or we can give the customer instruction on how to input the IP address themselves
 - Our technicians are then able to remote into a customer computer, to finish set up for printing and scanning
- If networking is needed onsite, the network technician will follow the same onsite health and safety steps as noted above. To reduce exposure, we will not touch customer workstations but will guide them to help get them up and running





		B&W Rate	Color Rate	Monthly lease payment for 36 months term	Monthly lease payment for 60 months term
Xerox C9070 Color/BW Model or similar with 0 pages allowance	Brand New Canon IRA-DX-C5860i <u>60ppm B/W</u> <u>60ppm CLR</u>	.0049	.043	\$225.00	\$150.00
Xerox C9070 Color/BW Model or similar with 0 pages allowance	Like New Canon IRA-DX-C5560i <u>60ppm B/W</u> <u>60ppm CLR</u>	.0049	.043	\$155.00	\$105.00
B9100-BW Model or similar with 0 pages allowance	Brand New Canon IRA-DX-8986i <u>86ppm B/W</u>	.0049		\$329.00	\$219.00
B9100-BW Model or similar with 0 pages allowance	Like New Canon IRA-DX-8705i <u>105ppm B/W</u>	.0049		\$319.00	\$212.00

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imageRUNNER ADVANCE DX C5860i




Product Description

- Print/Copy Speed: up to 60 ppm (BW/Color, Letter)
- Scan Speed: up to 270 ipm (300 dpi) (BW/Color, Duplex)
- Print up to 12" x 18"
- Includes two 550-sheet paper cassettes
- Standard security feature set, including McAfee Embedded Control
- Includes uniFLOW Online Express for cloud-based accounting and cost control per user/department

Space And Power Requirements

- Total Dimensions (W x D x H): 45.75" x 28.43" x 46.77"
- Total Installation Space (W x D x H): 70.08" x 45.75" x 46.77"
- Main Unit Power Requirements: 120V/11.5A
- Main Unit Plug: NEMA 5-15P

Product name	Net component size			Additional Power Supply	Plug Image
	W inch	D inch	H inch		
imageRUNNER ADVANCE DX C5860i	24.41	28.43	36.89		
Buffer Pass Unit-P2	-	-	-	None	
Cassette Feeding Unit-AQ1	24.41	25.98	9.88	None	
Staple Finisher-AB2	21.14	24.53	43.11	None	
2/3 Hole Puncher Unit-A1	-	-	-	None	
Total	45.75	28.43	46.77		

imageRUNNER ADVANCE C5560i III




Product Description

The imageRUNNER ADVANCE C5560i III operates at speeds of up to 60-ppm in B&W and Color. Includes a 150-sheet Single Pass Duplex Automatic Document Feeder, PCL/PS/UFR II printing and Color Universal Send (Compact PDF, Searchable PDF/XPS, Office Open XML Word and PowerPoint), 2 x 550-sheet Paper Cassettes, 100 Sheet Stack Bypass, 4GB of RAM, 250GB HDD with encryption, and USB 3.0/2.0 connectivity. Includes Universal Login Manager (ULM), Wireless LAN, Remote Operator's Software Kit, and Standard Security Features Set.

Space And Power Requirements

- Total Dimensions (W x D x H): 45.75" x 29.21" x 47.28"
- Total Installation Space (W x D x H): 63.86" x 46.30" x 47.28"
 - Main Unit Power Requirements: 120V/11.5A
 - Main Unit Plug: NEMA 5-20P

Product name	Net component size			Additional Power Supply	Plug Image
	W inch	D inch	H inch		
imageRUNNER ADVANCE C5560i III	24.41	29.21	37.40		
Cassette Feeding Unit-AM1	24.41	27.56	9.88	None	
Buffer Pass Unit-L1	-	-	-	None	
Staple Finisher-Y1	21.14	24.53	43.11	None	
2/3 Hole Puncher Unit-A1	-	-	-	None	
uniFLOW Online Express	-	-	-	None	
Total	45.75	29.21	47.28		

imageRUNNER ADVANCE 8986i




Product Description

- Print/Copy Speed: up to 86 ppm (BW, Letter)
- Scan Speed: up to 270 ipm (300 dpi) (BW/Color, Duplex)
- Print up to 12" x 18"
- Includes two 1,560-Sheet Paper Drawers and two 570-sheet Paper Cassettes
- Standard security feature set, including McAfee Embedded Control
- Includes uniFLOW Online Express for cloud-based accounting and cost control per user/department

Space And Power Requirements

- Total Dimensions (W x D x H): 47.32" x 30.31" x 46.65"
- Total Installation Space (W x D x H): 68.70" x 53.27" x 46.65"
 - Main Unit Power Requirements: 120V/16A
 - Main Unit Plug: NEMA 5-20P

Product name	Net component size			Additional Power Supply	Plug Image
	W inch	D inch	H inch		
imageRUNNER ADVANCE 8986i	26.38	30.31	46.65		
Staple Finisher-AC1	20.75	24.53	45.79	None	
2/3 Hole Puncher Unit-A1	-	-	-	None	
Total	47.32	30.31	46.65		

imageRUNNER ADVANCE DX 8705i



Product Description

The imageRUNNER ADVANCE DX 8705i operates at speeds of up to 105-ppm in B&W. Includes a 200-sheet Single Pass Duplex Automatic Document Feeder+G14:G16r, PCL/PS/UFR II printing and Color Universal Send (Compact PDF, Searchable PDF/XPS, Office Open XML Word and PowerPoint, Trace and Smooth), 2 x 1,560-Sheet Paper Drawers, 2 x 570-sheet Paper Cassettes, 100 Sheet Stack Bypass, 3GB of RAM, 250GB HDD with encryption, and USB 3.0/2.0 connectivity. Includes uniFLOW Online Express, Universal Login Manager (ULM), Wireless LAN, Remote Operator's Software Kit, McAfee Embedded Control and other Standard Security Features.

The imageRUNNER ADVANCE DX 8705i model requires the imageRUNNER ADVANCE DX 8705i/8795i/8786i Main Engine and the imageRUNNER ADVANCE DX 8705i Speed License.

Product name	Net component size			Additional Power Supply	Plug Image
	W	D	H		
	inch	inch	inch		
imageRUNNER ADVANCE DX 8705i	26.38	30.31	46.65		
Staple Finisher-W1 PRO	31.50	31.18	48.78	Yes	
Total	58.07	32.24	48.78		

EQUIPMENT ORDER FORM

BILL TO:

Invoice #	
Acct #	
Company Name	
Address	
City	
State	Zip
Phone	
Contact	

INSTALL:

Date	
Acct #	
Company	
Address	
City	
State	Zip
Phone	
Contact	

Type of Agreement	Purchase	Lease	Cost Per Image	SIP	Months	Purchase Order #	Terms	Sales Rep	Date Required

QUANTITY	PRODUCT CODE	MODEL/SERIAL #	UNIT \$/MO. PMT	TOTAL

Trade-in Information			Lease Return	ABM ID	SUBTOTAL	
Model	Serial #	Meter			DELIVERY	
					TAX exempt	

INSTALLATION AND ELECTRICAL REQUIREMENTS

By acknowledging that they have been informed of the manufacturers recommended space and electrical requirements for the equipment listed above. Failure to comply with the manufacturer specifications may void any warranties. Customer has been informed that a surge protector is recommended to protect their electronic investment from power disturbances. Said surge protector should have network protection for systems installed in a networked configuration. Customer will be responsible for damage sustained due to inadequate protection from power disturbances.

THIS AGREEMENT IS SUBJECT TO THE TERMS AND CONDITIONS ON THE REVERSE SIDE WHICH ARE MADE A PART HEREOF AND WHICH CUSTOMER ACKNOWLEDGES THAT THEY HAVE READ.

TOTAL 0.00

X _____
CUSTOMER SIGNATURE

TITLE

DATE

X _____
ABM APPROVAL

TITLE

DATE

This sales agreement is not binding until it is approved and signed by an authorized signer for American Business Machines.

ABM EQUIPMENT ORDER – TERMS & CONDITIONS

1. The terms on this Equipment Order Form constitute the entire agreement between the purchaser and the seller. No other representation, statements, or warranties not contained herein shall be relied upon by the buyer (or seller) unless made by mutually agreed upon written amendment to this agreement. This is a binding order, not subject to cancellation.
2. The Buyer grants to ABM a security interest in the above-described goods to secure payment of the purchase price. Buyer authorizes ABM to file a UCC-1 Financing Statement, and authorizes ABM, as Buyer's attorney-in-fact, to execute and file the financing statement. Buyer agrees to pay all of American Business Machines (ABM) costs in the collection of any amount due hereunder in the recovery of any property, pursuant hereto or in the enforcement of its right against Buyer, including reasonable attorney's fees, whether or not suit be brought. Customer agrees that in the event of any default of this agreement, ABM may remove products affected by the default from customers premises with or without process of law.
3. Payment terms are upon receipt of invoice (URI) unless otherwise specified. Late charges of 1.5% per month on the outstanding balance will be added if payments are not received within 15 days of the invoice date. The minimum late charge of \$9.50. Late charges will not exceed the maximum permitted by law. Buyer agrees to pay seller a returned check charge of \$25.00 per occurrence if any of buyers checks are returned to seller unpaid. Upon default of any payment or any other aspect of this agreement, seller may, at its option, declare the entire outstanding balance immediately due and payable.
4. Other than obligations set forth herein, ABM disclaims all warranties, express or implied, including any implied warranties of merchantability, fitness for use, or fitness for a particular purpose. ABM shall not be responsible for direct, incidental, or consequential damages, including but not limited to damages arising out of the use or performance of the equipment or the loss of use of the equipment.
5. ABM shall be temporarily relieved of its obligation in the event that labor disturbances, acts of God, unavailability of product, or other circumstances beyond ABM's control prevent ABM from fulfilling the terms of this agreement.
6. No goods may be returned without ABM's approval or prior written consent. A) Only consumable goods invoiced within 60 days will be considered for return. B) On authorized returns, buyer agrees to pay a restocking charge equivalent to 30% of the purchase price. C) Merchandise returned without authorization may not be accepted at the receiving dock and is the sole responsibility of the buyer. (D) All non-saleable merchandise (that has been partially used or opened) will be deducted from any credit amount due the buyer.
7. All claims regarding shipments and receipt of goods must be made within 7 days of delivery.
8. Applicable taxes shall be added to the purchase price unless the customer has supplied a tax exemption or resale certificate (prior to shipment) acceptable to the proper taxing authorities.



MAINTENANCE AGREEMENT

BILL TO

Invoice #			
Acct #			
Purchase Order #			
Company Name			
Address			
City			
State		Zip	
Phone			
Contact			

SERVICE ADDRESS

Date			
Acct #			
Purchase Order #			
Company Name			
Address			
City			
State		Zip	
Phone			
Meter Contact			

INCLUSIVE COVERAGE

- △ **PRACTICAL** Includes all parts, labor, service calls, mileage, and inspections *(Excludes ALL consumables, drums, and toner)*
- △ **EXTENDED** Includes drum, all parts, labor, service calls, mileage, and inspections *(Excludes ALL toner, paper, and staples)*
- △ **FULL COMP.** Includes toner, drum, all parts, labor, service calls, mileage, and inspections *(Excludes ALL paper and staples)*
- △ **NO CONTRACT** Charge per call basis on drums, toner, all parts, labor, service calls, and mileage *(Hourly rate @ \$85.00)*

COVERED EQUIPMENT

MODEL #	SERIAL #	START METER	CONTRACTED VOLUME	MONTHLY COPY VOLUME	BASE CHARGE	OVERAGE / PER COPY CHARGE
Renewal: Y or N						
Agreement Start Date:				TOTAL	0.00	

BILLING CYCLE

- △ **TSA INCLUDED** This maintenance plan is effective for △ 12 months or △ 24 months from the agreement start date (install date if applicable) or the contracted volume, whichever occurs first. Base charges are payable in advance with overages billed in arrears. 24-month contract will lock in the service price for 24-month period.
**Must have attached TSA Agreement*
- △ **MONTHLY**
- △ **QUARTERLY**
- △ **SEMI-ANNUAL**
- △ **ANNUAL**

Special Instructions:

Customer agrees to purchase, and American Business Machines agrees to provide maintenance service for the equipment listed above, in accordance with the terms and conditions of this agreement. No terms or conditions, expressed or implied, are authorized unless they appear on the original of this agreement and are signed by the customer and an officer of American Business Machines. The additional terms and conditions of this agreement listed on the reverse side are incorporated in and made part of this agreement. No change, alteration, or amendment of these terms and conditions are authorized or effective unless agreed upon in writing by an officer of American Business Machines. No course or dealing or other conduct or custom shall constitute an amendment to the terms hereof nor alter or vary the terms of this agreement.

Accepted by Customer

X

CUSTOMER SIGNATURE

PRINTED NAME

TITLE

DATE

Accepted by American Business Machines

X

AUTHORIZED SIGNATURE

PRINTED NAME

TITLE

DATE

JONES-WALBAUM dba AMERICAN BUSINESS MACHINES MAINTENANCE AGREEMENT TERMS CONDITIONS

1. During the term of this Agreement, and for each unit of Equipment listed on the front of this document, American Business Machines (ABM) will provide, during ABM's normal business hours, without additional charge; labor, emergency service, preventative maintenance service and all replacement parts, except as noted in the terms and conditions of this agreement. This agreement does not cover installation or de-installation of the equipment, performing electrical work external to the equipment or transportation of the equipment to another location.
2. The maintenance service provided in this Agreement shall not cover, and customer shall pay ABM's then current labor, parts and/or supplies, charges for any service calls, repairs and supplies required as a result of (a) inadequate customer operator involvement or service performed by personnel other than those of ABM, (b) causes other than normal use, customer's willful act, negligence or misuse, accident, transportation, electrical power failure, air conditioning or humidity control, or any other cause external to the equipment, (c) use of supplies (other than paper) or parts other than the supplies or parts supplied by ABM, (d) retrofits or modifications not designated by Canon U.S.A., Inc. as optional. ABM shall not be responsible for delay's in providing service due to strikes, accidents, embargoes, acts of God, or any other event beyond its control.
3. Telephone Support and Remote Diagnostics. To ensure that the product is repaired as quickly and efficiently as possible, Customer must first work cooperatively with Call Center Support to try to repair the product. If the product contains features that enables ABM to diagnose and repair problems with the product remotely, ABM may request that Customer allow such remote access to the product.
4. In order to optimize and ensure accuracy of your specific unit(s) meter reads, all customers will be required within 60 days of commencement of their maintenance agreement to utilize (2) options for meter read efficiency; ERDS and/or FM Audit. These allow for accurate meter reads and ensure billing accuracy based on unit(s) usage. If customer has not moved to either of these automatic monitoring systems, customer will be in turn charged at a monthly manual meter collection fee of \$25.00 per unit(s).
5. Maintenance calls under this Agreement will be made during normal business hours. Travel and labor time for service calls after normal hours, on weekends and on holidays, if and when available, will be charged at after-hours rates in effect at the time the call is made.
6. Labor performed during a service call includes lubrication and cleaning of the equipment and the adjustment, repair or replacement of parts described as follows; all parts necessary to the operation of the equipment, with the exception of the parts listed below, and subject to the general scope of coverage, will be repaired or replaced free of charge during a service call included in the maintenance service provided by this Agreement. Exceptions are, but not limited to; Paper Cassettes, Document Feeder Covers and Belts and any other "Cosmetic" parts.
7. Rebuilding or major overhauls are not covered by this Agreement. In addition, when at its sole discretion, ABM determines that a reconditioning is necessary, as a result of expected wear and tear of materials and age factors caused by normal office environment usage, in order to keep the equipment in working condition, ABM will submit to customer an estimate of needed repairs and their cost, which will be in addition to the charge payable under this Agreement. If the customer does not authorize such reconditioning, ABM may discontinue service of the equipment under this Agreement or may refuse to renew this Agreement upon its expiration. Thereafter, ABM will make service available on the time and material rates in effect at the time of service.
8. Supply inclusive plans will include all supplies, as indicated on the front of this Agreement, necessary for the operation of the equipment based on manufacturer specifications. ABM shall have the option to charge the customer the current retail price for any excessive consumption of supplies used in this equipment.
9. The initial charge for maintenance under this Agreement shall be the amount set forth on the front side of this Agreement. At the end of each successive twelve-month period, ABM may, at its discretion, increase the cost per copy charge by a maximum of fifteen percent of the charge previously in effect and increase at its discretion the service base based on the usage of the specific unit when standard volume is not being met per the standard specifications of the unit is not being met.
10. IN NO EVENT SHALL ABM BE LIABLE TO CUSTOMER FOR ANY INCIDENTAL, INDIRECT, SPECIAL, OR CONSEQUENTIAL DAMAGES OR LOST PROFITS OF ANY NATURE WHATSOEVER, UNDER NO CIRCUMSTANCES SHALL ABM'S LIABILITY ARISING FROM THE PROVISION OF MATERIALS, PARTS, REPAIRS OR SERVICES UNDER THIS AGREEMENT EXCEED, IN THE AGGREGATE, THE PRICE OF ONE YEAR'S MAINTENANCE UNDER THIS AGREEMENT.
11. If the customer does not pay all charges for maintenance as provided for under this Agreement, promptly when due: (1) ABM may (a) refuse to service the equipment or (b) furnish service on a C.O.D. per call basis at the then current rate for time and materials and (2) the customer agrees to pay to ABM (a) its cost and expense of collection including reasonable attorney's fees and (b) all charges for service provided before payment of the contract on a per call basis at current rates.
12. Taxes. Service fees are exclusive of all state/provincial and local sales, use, excise, privilege, and similar taxes. Such taxes shall be paid by the Customer unless a valid exemption certificate is furnished by Customer.
13. This Agreement can be immediately cancelled by ABM upon any breach of the terms and conditions contained herein. Customer may cancel this agreement for non-performance. Customer must forward to ABM, via registered letter to the address listed on the front of this document, the specific problems with the system or other area(s) of non-performance. ABM shall have 30 days to correct the problem. If ABM has not corrected the problem within 30 days, Customer may notify us of your intent to cancel the Agreement in 30 days. Customer termination of an Agreement prior to the expiration of the contract period, for any reason other than listed above, will be billed in accordance with terms in effect on the termination date, subject to the monthly minimum charge through the last day of the termination month and the following early termination charges based on the number of full months remaining to contract expiration.

Full Months Remaining to Contract Expiration	Multiple Times Full Monthly Minimum
24 or more	12
18-23	10
12-17	9
7-11	8
0-6	Balance of Agreement

14. This Agreement may be cancelled at any time by ABM, either based upon any breach of the terms and conditions by customer or for the convenience of ABM. If terminated because of the breach of contract by the customer, ABM may first deduct its damages for the breach of the contract prior to refunding any fees paid by the customer. If this Agreement is terminated for the convenience of ABM, ABM will give the customer 14 days advance written notice. ABM will then refund any unearned, prepaid fees which may be due to the customer on a prorated basis based upon the remaining term of the Agreement. In the event of any litigation arising out of this Agreement, the prevailing party shall be entitled to recover reasonable attorney's fees and costs from the other. The County of Kern, California, shall be the exclusive proper jurisdiction and venue over any dispute arising from this Agreement.
15. This Agreement shall be governed by and construed according to the laws of the State of California. It constitutes the entire agreement between the parties and may not be modified except in writing and signed by duly authorized officers of ABM and the customer. This Agreement constitutes the complete and exclusive understanding and agreement of the parties and supersedes all prior understandings and agreements, whether written or oral, with respect to the subject matter hereof. If any provision of this Agreement is held invalid or unenforceable, all other provisions shall nevertheless continue to be valid and enforceable.
16. Customer shall promptly notify ABM in writing of any alleged defect in any service, product, or material provided to customer by ABM under this Agreement. Likewise, customer shall promptly notify ABM in writing of any problem or issue experienced by customer with any item of equipment which is the subject of this Agreement.

ABM MPS Case Study – William S. Hart Union High School District

The Situation and Challenges

The William S. Hart Union High School District (WSHUHSD) had been with Xerox for their entire fleet and on-site print shop for 10+ years. As more people moved to Santa Clarita, student populations began to rise, as did the demand for classroom materials resulting in a need for increased document production capacity to meet growing student demands.

Updating the entire copier fleet and print shop would be a vigorous, intense process, ensuring all the latest technology and options were implemented to reduce copying costs. The newly implemented fleet was required to be user friendly for 1,000 user end-users throughout all 16 school sites, print shop and executive district offices while reducing cost. Other challenges presented included high toner costs, constant breakdown of current machines, and implementing an entirely new fleet without interfering with the daily workflow of staff.

The Solution

ABM's major account team conducted several walk-throughs of each site and reviewed all current equipment on-site before proposing a combination of 100+ upgraded MFP and copier units as well as implementing a detailed managed printer software solution for the current 1,100 desktop printer fleet.

ABM utilized uniFLOW and prismaDIRECT to allow all end-users to utilize electronic delivery for all print jobs to the district print shop rather than relying on hand delivery. The entire fleet also came enabled with employee access control systems with the use of proximity cards, allowing for detailed usage tracking for each device.

The Results

Updating to all new equipment and technology helped meet the demands of delivery and printing options the



Overview

Industry

Education – High School
Grades 7-12 (20,000+ enrolled students)

Objective

Improve current printer fleet of 1,300+ printers, through lower response times and cost efficiency while reducing internal IT support requirements.

Approach

- Engage Software Engineers to implement a rules-based routing and printing for entire fleet
- Reduce number of printers by more than 30%
- Utilize electronic shipping of all supplies with easy delivery and implementation management
- Increase end-user satisfaction for teachers and students through proactive optimization measures and transitioning to digital workflows

district required for its growth. The district print shop equipment was delivered on a Friday, installed, and running by Monday morning, requiring no workflow interruption for educators and staff. The entire MFP/copier fleet was delivered and installed within 5 business days, including training for all end-users.

The full-service contract on all newly leased machines saved WSHUHSD thousands of dollars per month, as well as covering all service calls, travel charges, phone support, and parts and labor.

Customer Reference Letter



William S. Hart Union High School District

October 8, 2018

To whom it may concern:

As the Director of Purchasing and Warehouse for the William S. Hart Union High School District, it is my sincere pleasure to submit a written letter of recommendation on behalf of American Business Machines (ABM). I think very highly of ABM, the services they provide and the talented, confident people who make it all work.

ABM won the formally bid, Multi-Function Device/Digital Copier (MFD) and Managed Print Services (MPS) Lease and Maintenance Service contract in October 2016. The contract requires that they provide and maintain 99 copiers, 1100 printers and a Facilities Managed Copy Center supporting over 40,000,000 impressions annually. We required that ABM focus emphasis on providing managed document services to realize cost control and volume management across our image production. They surpassed our expectations. They recently deployed Rules Based Routing (RBR) for the District and although it was not an easy or fast process to implement, they kept the course and successfully connected over 1100 printers to RBR. Now on to the next project!

The management team of Omar Nesheiwat and Will Cronk are superior. They are accessible and responsive to our every question and our every request. They have the years of experience in the industry to facilitate best practices across all the MFD and MPS devices/service levels and have successfully guided us to a more efficient, more robust, and more forward-thinking solution. The technical staff backing them up is also top notch. The technical staff is courteous, professional, and knowledgeable. They, too, go the extra mile to make sure the equipment is working and that staff is receiving the best support possible.

We have been working together for two years and I could not be happier. I highly recommend ABM as your supplier of MFD and MPS services. Please do not hesitate to be in touch if you have any further questions about ABM. You may reach me at 661-259-0033, ext. 332.

Respectfully,

Leigh Hansen
21380 Centre Pointe Parkway
Santa Clarita, CA 91350
661/259-0033 x332

INTUITIVE USABILITY, OUTSTANDING COLOR QUALITY, HIGH PRODUCTIVITY

The imageRUNNER ADVANCE C5500 Series is designed to improve office productivity and to deliver high-quality color output for demanding office environments. These intelligent systems provide an intuitive user experience and support Canon's holistic business solutions.

Print up to 60 ppm in color/black and white

Scan up to 160 ipm (300 dpi) (BW, color, duplex)

Print up to 12" × 18"

6,350-sheet maximum paper capacity



Workflow Efficiency

- An intuitive user interface with a large, responsive color touch-screen with smartphone-like usability helps make carrying out tasks easy.
- My ADVANCE enables a unique, personal experience, creating a customized user experience tailored to meet each user's workflow needs.
- Canon's MEAP platform supports a range of integrated solutions designed to simplify workflow and achieve a holistic business solution.
- Scalable support for mobile and flexible work styles can help increase efficiency by allowing workers to capture or print documents and access certain cloud applications.¹
- Scan and convert documents to Searchable PDF, Microsoft® Word, and Microsoft® PowerPoint® files through a single-pass, duplexing document feeder that holds up to 150 originals.
- Intelligent features, such as motion sensor technology to wake the device from sleep mode and the ability to remove blank pages when scanning, help maximize productivity.

Security

- Control who has access to the device with authentication by using the standard Universal Login Manager application.
- Help limit unauthorized distribution of sensitive information with an array of standard and optional document security features.
- Help facilitate information privacy and security by controlling access with IPsec, port filtering capabilities, and SSL technology.

Cost Management

- The ability to apply print policies, monitor output, and restrict usage by user can help reduce unnecessary printing, enable cost recovery, and help save money on paper and toner.
- Tight integration with output management solutions, such as optional uniFLOW, provides the ability to carry out detailed tracking, reporting, and cost analysis.
- Quality and reliability, combined with remote diagnostics and assistance, contribute to maximizing uptime and can help reduce time spent by IT resolving issues.
- Consistent user operation, combined with remote and centralized fleet management, can help simplify IT management of a single device or fleet.

Device and Fleet Management

- The ability to pre-configure devices makes installation easy, and fleet management is simplified with the ability to synchronize settings across multiple devices.
- Canon's device management tools give you a centralized point of control across your entire fleet, including the ability to check device status and consumables, turn off devices remotely, capture meter readings, as well as manage address books and printer drivers.
- Standard Genuine Adobe® PostScript® and PCL® support integration with enterprise applications and legacy systems to help streamline business processes.

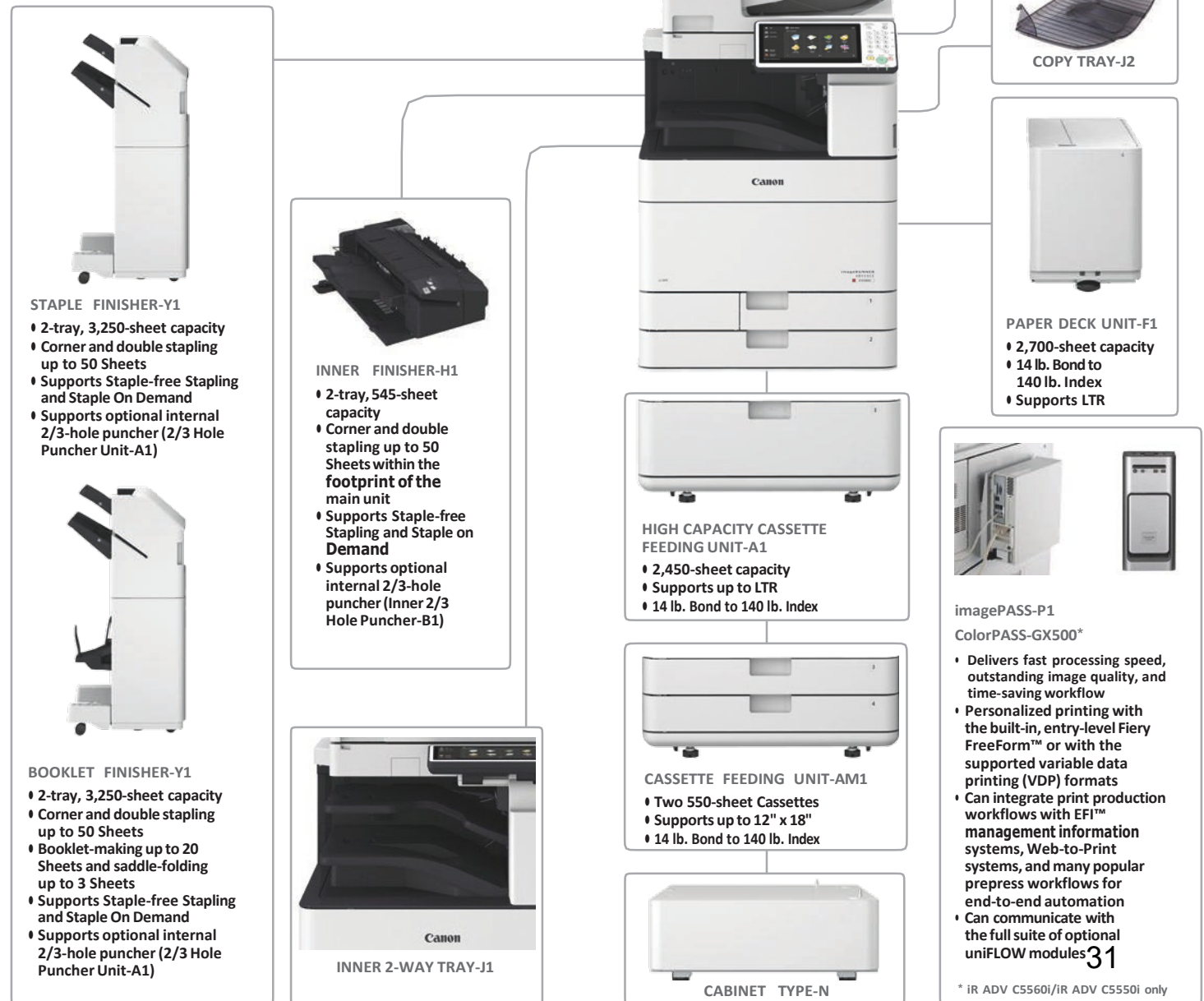
Quality and Reliability

- Canon's signature reliability and engine technologies contribute to high-quality output to help meet the needs of busy departments.
- Outstanding imaging technologies and toner allow for consistently striking images using Canon's V² color profile and 1200-dpi print resolution.
- Designed to achieve maximum uptime with status notifications to help keep supplies replenished, intuitive user maintenance videos, the ability to replace toner on the fly, and automatic job rerouting (with optional solutions).

Sustainability

- Fusing technologies, CS toner, and innovative sleep mode features help lower overall energy consumption.
- Help minimize waste with default two-sided printing, Secure Print, and the ability to hold print jobs, preview them and change print settings at the device, so you can achieve the results you want the first time.
- ENERGY STAR® certified and rated EPEAT® Gold.²

Configuration



Main Unit

Type

Color Laser Multifunctional

Core Functions

Standard: Print, Copy, Scan, Send, Store

Optional: Fax

Processor Speed

Canon Dual Custom Processor (Shared)

Control Panel

10.1" TFT LCD WSVGA Color Flat-panel

Memory

4.0 GB RAM

Hard Disk

Standard: 250 GB/Maximum: 1 TB

Interface Connection

Network: 1000Base-T/100Base-TX/10Base-T,
Wireless LAN (IEEE 802.11 b/g/n)

Others

Standard: USB 2.0 x2 (Host), USB 3.0 x1 (Host),
USB 2.0 x1 (Device)
Optional: Serial Interface, Copy Control Interface

Paper Output Capacity (LTR, 20 lb. Bond)

Standard: 250 Sheets

Maximum 3,450 Sheets
(with External Finisher and Copy Tray)

Paper Sources (LTR, 20 lb. Bond)

Standard: Dual 550-sheet Paper Cassettes,
100-sheet Stack Bypass

Optional: Dual 550-sheet Paper Cassettes
(CASSETTE FEEDING UNIT-AM1),
2,450-sheet High Capacity Paper
Cassette (HIGH CAPACITY CASSETTE
FEEDING UNIT-A1),
3,500-sheet Paper Deck
(PAPER DECK UNIT-F1)

Paper Capacity (LTR, 20 lb. Bond)

Standard: 1,200 Sheets

Maximum: 6,350 Sheets

Finishing Capabilities

Standard: Collate, Group

With Inner Collate, Group, Offset, Staple, Hole Punch,
Finisher: Staple-free Staple, Staple On Demand

With External Collate, Group, Offset, Staple, Booklet, Hole
Finishers: Punch, Staple-free Staple, Staple On Demand

Supported Media Types

Paper Thin, Plain, Recycled, Color, Heavy,

Cassettes Pre-punched, Letterhead, Bond,

(1/2): Transparency, Tab, Envelope

Stack Bypass: Thin, Plain, Recycled, Color, Heavy,
Pre-punched, Labels, Letterhead, Bond,
Coated, Transparency, Tab, Tracing,³
Envelope

CASSETTE FEEDING UNIT-AM1

Thin, Plain, Recycled, Color, Heavy, Pre-punched,
Letterhead, Bond, Transparency

HIGH CAPACITY CASSETTE FEEDING UNIT-A1

Thin, Plain, Recycled, Color, Heavy, Pre-punched,
Letterhead, Bond

PAPER DECK UNIT-F1

Thin, Plain, Recycled, Color, Heavy, Pre-punched,
Letterhead, Bond

Supported Media Sizes

Paper Letter, Executive, Statement-R, Envelope

Cassette 1: [No.10 (COM10), DL, ISO-C5], Custom Size
(3-7/8" x 5-7/8" to 11-3/4" x 8-1/2")
12" x 18", 11" x 17", Legal, Letter, Letter-R,

Cassette 2: Executive, Statement-R, Envelope
[No.10 (COM10), Monarch, DL, ISO-C5],
Custom Size (3-7/8" x 7-1/8" to 12" x 18")

Stack Bypass: 12" x 18", 11" x 17", Legal, Letter, Letter-R,
Executive, Statement, Statement-R,
Envelope [No.10 (COM10), Monarch, DL,
ISO-C5], Envelope Custom Size (3-7/8" x
3-7/8" to 12-5/8" x 18"), Custom Size
(3-7/8" x 5-1/2" to 12-5/8" x 18"), Free
Size (3-7/8" x 5-1/2" to 12-5/8" x 18")

CASSETTE FEEDING UNIT-AM1

12" x 18", 11" x 17", Legal, Letter, Letter-R, Executive,
Statement-R, Custom Size (3-7/8" x 7-1/8" to 12" x 18")

HIGH CAPACITY CASSETTE FEEDING UNIT-A1: Letter
PAPER DECK UNIT-F1: Letter

Supported Media Weights

Cassettes: 14 lb. Bond to 140 lb. Index (52 to 256 g/m²)

Stack Bypass: 14 lb. Bond to 110 lb. Cover (52 to 300 g/m²)

Duplexing: 14 lb. Bond to 80 lb. Cover (52 to 220 g/m²)

Warm-up Time

From Power On: 30 Seconds

From Sleep Mode: 10 Seconds

Quick Startup Mode: 4 Seconds⁴

Dimensions (W x D x H)

24-3/8" x 29-1/4" x 47-2/7" (620 mm x 742 mm x 1201 mm)⁵

Installation Space (W x D)

Basic: Stack Bypass + Cassette drawers open:
37-1/8" x 46-3/8" (943 mm x 1176 mm)⁵

Weight

Approx. 362.7 lb. (164.5 kg)⁶

Print Specifications

Print Speed (BW and Color)

iR ADV Up to 60 ppm (Letter); Up to 36 ppm
C5560i: (Letter-R); Up to 34 ppm (Legal);
Up to 32 ppm (11" x 17")

iR ADV Up to 50 ppm (Letter); Up to 30 ppm
C5550i: (Letter-R); Up to 29 ppm (Legal);
Up to 27 ppm (11" x 17")

iR ADV Up to 40 ppm (Letter); Up to 24 ppm
C5540i: (Letter-R); Up to 23 ppm (Legal);
Up to 22 ppm (11" x 17")

iR ADV Up to 35 ppm (Letter); Up to 23 ppm
C5535i: (Letter-R); Up to 21 ppm (Legal);
Up to 18 ppm (11" x 17")

Print Resolution

1200 dpi x 1200 dpi, 600 dpi x 600 dpi

Standard Page Description Languages

UFR II, PCL6, Adobe PS 3

Direct Print

Available from USB, Advanced Box, Remote UI, and
Web Access⁷

Supported File Types

PDF, TIFF, JPEG, EPS,⁸ XPS

Printing from Mobile and Cloud-based Services

A range of software and MEAP-based solutions are
available to provide printing from compatible mobile
devices or Internet-connected devices and cloud-based
services depending on your requirements. Please contact
your sales representative for further information.⁹

Fonts

PCL fonts: 93 Roman, 10 Bitmap fonts, 2 OCR fonts,
Andalé Mono WT J/K/S/T (Japanese,
Korean, Simplified and Traditional
Chinese),¹⁰ Barcode Fonts¹¹

PS fonts: 136 Roman

Operating System¹²

UFR II: Server 2003/Server 2003 R2/Windows
Vista/Server 2008/Windows 7/Server
2008 R2/Windows 8/Server 2012/
Windows 8.1/Server 2012 R2/Windows 10,
MAC OS X (10.6.8 or later)

PCL: Server 2003/Server 2003 R2/Windows
Vista/Server 2008/Windows 7/Server
2008 R2/Windows 8/Server 2012/
Windows 8.1/Server 2012 R2/Windows 10
Server 2003/Server 2003 R2/Windows
Vista/Server 2008/Windows 7/Server
2008 R2/Windows 8/Server 2012/
Windows 8.1/Server 2012 R2/Windows 10,
MAC OS X (10.6.8 or later)

PS: Server 2003/Server 2003 R2/Windows
Vista/Server 2008/Windows 7/Server
2008 R2/Windows 8/Server 2012/
Windows 8.1/Server 2012 R2/Windows 10,
MAC OS X (10.6.8 or later)

Copy Specifications

Copy Speed (BW and Color)

iR ADV Up to 60 ppm (Letter); Up to 36 ppm
C5560i: (Letter-R); Up to 34 ppm (Legal);
Up to 32 ppm (11" x 17")

iR ADV Up to 50 ppm (Letter); Up to 30 ppm
C5550i: (Letter-R); Up to 29 ppm (Legal);
Up to 27 ppm (11" x 17")

iR ADV Up to 40 ppm (Letter); Up to 24 ppm
C5540i: (Letter-R); Up to 23 ppm (Legal);
Up to 22 ppm (11" x 17")

iR ADV Up to 35 ppm (Letter); Up to 23 ppm
C5535i: (Letter-R); Up to 21 ppm (Legal);
Up to 18 ppm (11" x 17")

First-Copy-Out Time

iR ADV As fast as 2.9 seconds (BW)/

C5560i: 4.5 seconds (Color)

iR ADV As fast as 3.5 seconds (BW)/

C5550i: 5.2 seconds (Color)

iR ADV As fast as 4.1 seconds (BW)/

C5540i: 6.1 seconds (Color)

iR ADV As fast as 4.9 seconds (BW)/

C5535i: 7.4 seconds (Color)

Copy Resolution

Reading: 600 dpi x 600 dpi

Printing: 1200 dpi x 1200 dpi

Multiple Copies

Up to 9,999 copies

Magnification

25%-400% (1% Increments)

Preset Reductions

25%, 50%, 64%, 73%, 78%

Preset Enlargements

121%, 129%, 200%, 400%

Basic Copy Features

Preset Reduction/Enlargement Ratios by Area, Paper
Setting, Previous Settings, Favorite Settings, Finishing,
Two-Sided, Density Adjustment, Original Type Selection,
Interrupt Mode, Setting Confirmation/Cancel

Special Copy Features

Book to Two Pages, Two-sided Original, Finishing,
Booklet, Job Build, N on 1, Add Cover, Insert Sheets,
Different Size Originals, Density Adjustment, Original
Type Selection, Transparency Cover Sheets, Page
Numbering, Copy Set Numbering, Sharpness, Erase
Frame, Secure Watermark, Print Date, Shift, Gutter,
Print & Check, Negative/Positive, Repeat Images, Merge
Job Blocks, Job Done Notice, Mirror Image, Print on Tab,
Store in Mail Box, Superimpose Image, Copy ID Card,
Detect Feeder Multi Sheet Feed, Free Size Original, Color
Balance, Adjust One-Touch Color, Area Designation

Scan Specifications

Type

Color Platen and Single-Pass Duplexing Automatic
Document Feeder

Document Feeder Paper Capacity

150 Sheets (20 lb. Bond)

Document Feeder Supported Media Sizes

11" x 17", Legal, Letter, Letter-R, Statement, Statement-R

Document Feeder Supported Media Weights

BW Original: 13 lb. Bond to 58 lb. Cover (50 to 157 g/m²)

Color

Original: 17 lb. Bond to 58 lb. Cover (64 to 157 g/m²)

Platen Acceptable Originals

Sheet, Book, 3-Dimensional Objects [Up to 4.4 lb. (2 kg)]

Pull Scan

Color Network ScanGear2 for both Twain and WIA

Supported Windows Vista/7/8/8.1/10 Windows
OS: Server 2003/Server 2003 R2/Server
2008/Server 2008 R2/Server 2012/
Server 2012 R2

Scan Resolution

600 x 600 dpi, 400 x 400 dpi, 300 x 300 dpi, 200 x 400 dpi,
200 x 200 dpi, 200 x 100 dpi, 150 x 150 dpi, 100 x 100dpi

Scan to Mobile Devices and Cloud-based Services

A range of solutions is available to provide scanning to
compatible mobile devices and certain cloud-based
services depending on your requirements.

Scan Speed (Letter)

Single-sided Scanning (BW):

80 ipm (300 dpi)/80 ipm (600 dpi)

Single-sided Scanning (Color):

80 ipm (300 dpi)/60 ipm (600 dpi)

Double-sided Scanning (BW):

160 ipm (300 dpi)/150 ipm (600 dpi)

Double-sided Scanning (Color):

160 ipm (300 dpi)/80 ipm (600 dpi)

Send Specifications

Destination

E-mail/Internet Fax (SMTP), SMB, FTP, WebDAV,
Mail Box, Super G3 Fax (Optional), IP Fax (Optional)

Address Book

LDAP (2,000)/Local (1,600)/Speed dial (200)

Send Resolution

600 x 600 dpi, 400 x 400 dpi, 300 x 300 dpi, 200 x 400 dpi, 200 x 200 dpi, 200 x 100 dpi, 150 x 150 dpi, 100 x 100 dpi

Communication Protocol

File: FTP, SMB, WebDAV

E-mail/I-Fax: SMTP, POP3, I-Fax (Simple, Full)

File Format

Standard: TIFF, JPEG, PDF (Compact, Searchable, Apply policy, Optimize for Web, PDF A/1-b), XPS (Compact, Searchable), Office Open XML (PowerPoint, Word)
Optional: PDF (Trace & Smooth, Encrypted), PDF/XPS (Digital Signature)

Universal Send Features

Original Type Selection, Two-sided Original, Book to Two Pages, Different-size Originals, Density Adjustment, Sharpness, Copy Ratio, Erase Frame, Job Build, Direct Send, Delayed Send, Preview, Finished Stamp, Job Done Notice, File Name, Subject/Message, Reply-to, E-mail Priority, TX Report, Original Content Orientation, Skip Blank Originals, Detect Feeder Multi Sheet Feed

Fax Specifications (Optional)

Modem Speed

Super G3: 33.6 kbps
G3: 14.4 kbps

Compression Method

MH, MR, MMR, JBIG

Resolution

400 x 400 dpi, 200 x 400 dpi, 200 x 200 dpi, 200 x 100 dpi

Sending/Recording Size

Statement-R to 11" x 17"

Fax Memory

Up to 30,000 pages

Speed Dials

Max. 200

Group Dials/Destinations

Max. 199 dials

Sequential Broadcast

Max. 256 addresses

Memory Backup

Yes

Fax Features

Original Type Selection, Two-sided Original, Book to Two Pages, Different-size Originals, Density for Scanning, Sharpness, Copy Ratio, Erase Frame, Job Build, Specifying the Sender's Name (when sending fax), Sender's Name (TTI), Select Line, Selecting the Telephone Line (when sending fax), Direct Send, Delayed Send, Preview, Finished Stamp, Job Done Notice, TX Report, Detect Feeder Multi Sheet Feed

Store Specifications

Mail Box (Number Supported):

100 User In-boxes, 1 Memory RX In-box, 50 Confidential Fax In-boxes, 30,000 Maximum Pages Stored

Advanced Box:

Communication Protocol: SMB or WebDAV

Supported

Client PC: Windows (Windows Vista/7/8/8.1/10)

Concurrent Connections (Max.):

SMB: 64

WebDAV: 3 (Active Sessions)

Advanced Box Available Disc Space:

Approx. 16 GB (Standard HDD)

Approx. 480 GB (Optional 1 TB HDD)

Advanced Box Features:

Disabling Advanced Box, Storage Filtering, Authentication for Advanced Box Log-in, Search Function, Sort Function, Printing a PDF File with a Password, imageWARE Secure Audit Manager Support

Memory Media

Standard: USB

Security Specifications

Authentication

Standard: Universal Login Manager, User Authentication, Department ID Authentication, Access Management System, Device and Function Level Log-in uniFLOW
Optional:

Data

Standard: Trusted Platform Module (TPM), Hard Disk Password Lock, Hard Disk Drive Erase, Mail Box Password Protection, Hard Disk Drive Encryption (FIPS140-2 Validated)
Optional: Hard Disk Drive Mirroring, Hard Disk Drive removal, IEEE 2600.2 Common Criteria Certification, Data Loss Prevention (Requires uniFLOW)

Network

Standard: IP/Mac Address Filtering, IPsec, TLS Encrypted Communication, SNMP V3.0, IEEE 802.1X, IPv6, SMTP Authentication, POP Authentication before SMTP

Document

Standard: Secure Print, Adobe LiveCycle® Rights Management ES2.5 Integration
Optional: Encrypted PDF, Encrypted Secure Print, User and Device signatures, Secure Watermarks, Document Scan locking

Environmental Specifications

Operating Environment

Temperature: 50 to 86° F

Humidity: 20 to 80% RH (no condensation)

Power Requirements

C5560i/C5550i: 120-127V AC 60 Hz, 11.5 A
C5540i/C5535i: 120-127V AC, 60 Hz, 10 A

Plug (Main Unit)

C5560i/C5550i: NEMA 5-20P

C5540i/C5535i: NEMA 5-15P

Power Consumption

Maximum: Approx. 1.8 kWh

Standby: Approx. 66.2 W

Sleep Mode: Approx. 0.8 W¹³

Typical Electricity Consumption (TEC) Rating:

3.2 kWh (iR ADV C5560i)

2.0 kWh (iR ADV C5540i)

2.5 kWh (iR ADV C5550i)

1.6 kWh (iR ADV C5535i)

Standards

ENERGY STAR® Certified

Rated EPEAT® Gold²

RoHS Compliant

Consumables

Toner

GPR-55 Toner¹⁴

Toner Yield (Estimated @ 5% Coverage)

Black: 69,000 Images

Color (C,M,Y):¹⁴ 60,000 Images

Footnotes

¹ Subscription to a third-party cloud service required. Subject to third-party cloud service providers' terms and conditions.

² For current EPEAT rating (Gold/Silver/Bronze), please visit www.epeat.net.

³ Some types of tracing paper cannot be used.

⁴ Time from device power-on to when copy jobs can be programmed.

⁵ Includes main unit and either Cassette Feeding Unit-AM1, High Capacity Cassette Feeding Unit-A1, or Cabinet Type-N.

⁶ Includes main unit, consumables, and Cassette Feeding Unit-AM1.

⁷ PDF print from Web sites is supported.

⁸ EPS can be printed directly only from the Remote User Interface.

⁹ For more information, including compatibility, please visit <https://www.csa.canon.com>.

¹⁰ Requires the optional PCL International Font Set-A1.

¹¹ Requires the optional Barcode Printer Kit-D1.

¹² Other operating systems and environments including AS/400, UNIX, Linux and Citrix may be supported. Some of these solutions are chargeable. SAP Device Types are available via the SAP Market Place. For more information, contact your sales representative.

¹³ 0.8 W Sleep mode not available in all circumstances due to certain settings.

¹⁴ GPR-55L Toner also available for Color (C, M, Y).

Yield (estimated @ 5% coverage) is 26,000 images.

For detailed specifications and a comprehensive list of optional accessories, see the imageRUNNER ADVANCE C5500 Series Specifications document.

For more information, call or visit
1.800.815.4000 CSA.CANON.COM



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CSA/7-16-262
0716-CSAIRA5500SRB-PDF-IH



imageRUNNER ADVANCE DX C5800 Series

Print up to 70 ppm (BW/color)
Scan up to 270 ipm (300 dpi) (BW/color, duplex)
Print up to 12" × 18"
6,350-sheet maximum paper capacity

Canon's comprehensive portfolio of imageRUNNER ADVANCE DX multifunction printers and integrated solutions can help simplify the end user experience and management of technology, better control sensitive information and print-related costs, and help ensure that technology investments proactively evolve with changing needs.

Color
Mid-volume
Multifunction



WORKFLOW EFFICIENCY

- 10.1" intuitive touchscreen with smartphone-like usability.
- A unique, customized experience tailored to individual preferences using My ADVANCE.
- Supports mobile solutions and integration with many popular cloud services like Google Drive.¹
- Scan and convert documents to searchable digital files in a variety of file formats.
- Integration with Canon and various third-party software with embedded application platform.
- Hot Folders allow users to drag and drop a file into a hot folder and automatically print with pre-defined settings such as number of copies and finishing requirements.



SECURITY

- Advanced standard security feature set to help safeguard sensitive information and assist in regulatory compliance.
- Integrates with existing, third-party SIEM^{*2} systems to help provide real-time, comprehensive insights into potential threats to the network and printers.
- Technology to verify that the device boot process, firmware, and applications initialize without alteration at startup. McAfee Embedded Control³ utilizes a whitelist to protect against malware and tampering of firmware and applications.
- Security policy settings can be controlled with a dedicated password, configured from a central location, and exported to other supported devices.
- Control access to the device and specific features, using a host of flexible authentication methods—PIN code, user name/password, or card access.⁴



QUALITY AND RELIABILITY

- Canon's signature reliability and engine technologies help keep productivity high and minimize the impact on support resources.
- Outstanding imaging technologies and toner allow for consistently striking images, thanks to Canon's V² color profile.
- Designed to achieve maximum uptime with status notifications that help keep supplies replenished and intuitive maintenance videos for consumables replacement.
- imageRUNNER ADVANCE models have received many awards and recognition from leading industry analysts, often referencing strong reliability.



DEVICE AND FLEET MANAGEMENT

- Designed for quick, easy deployment.
- Remote diagnostics and parts life management for proactive maintenance and rapid fixes.
- Easy and intuitive to monitor device status and consumable levels, turn off devices remotely, observe meter readings, manage settings, and implement security policies.
- Common firmware and regular updates with Unified Firmware Platform (UFP) for continuous improvements and consistency across a fleet.



COST MANAGEMENT

- Track and assess print, copy, scan, and fax usage and allocate costs to departments or projects.
- Apply print policies and restrict usage by user to help reduce unnecessary printing and contribute to cost efficiency.
- Standard cloud-based solution provides a centralized dashboard with up-to-the-minute insights into printer activity.
- Upgrade to uniFLOW server or cloud-based solutions for full accounting and reporting for compatible Canon and third-party devices, pull printing, job routing, and powerful scan workflows.



SUSTAINABILITY

- A combination of fusing technologies and low-melting-point toner minimizes power requirements and helps achieve low energy consumption.
- Encourage environmentally conscious work practices by enabling multiple settings that can help save paper and energy.
- ENERGY STAR® certified and rated EPEAT® Gold.⁵

CONFIGURATION OPTIONS

imageRUNNER ADVANCE DX C5800 Series



STAPLE FINISHER-AB1

- 2-tray, 3,250-sheet capacity
- Corner and double stapling up to 50 sheets
- Supports Staple-free Stapling and Staple On Demand
- Supports optional internal 2/3-hole puncher (2/3 Hole Puncher Unit-A1)



BOOKLET FINISHER-AB1

- 2-tray, 3,250-sheet capacity
- Corner and double stapling up to 50 sheets
- Booklet-making up to 20 sheets and saddle-folding up to 3 sheets
- Supports Staple-free Stapling and Staple On Demand
- Supports optional internal 2/3-hole puncher (2/3 Hole Puncher Unit-A1)



INNER FINISHER-L1*

- 2-tray, 550-sheet capacity
- Corner and double stapling up to 50 sheets within the footprint of the main unit
- Supports Staple-free** Stapling and Staple on Demand
- Supports optional internal 2/3-hole puncher (Inner 2/3 Hole Puncher-D1)



INNER 2-WAY TRAY-M1



HIGH CAPACITY CASSETTE FEEDING UNIT-C1

- 2,450-sheet capacity
- Supports up to Letter
- 14 lb. Bond to 140 lb. Index



CASSETTE FEEDING UNIT-AQ1

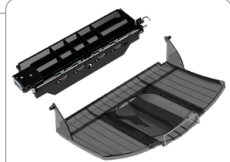
- Two 550-sheet cassettes
- Supports up to 12" x 18"
- 14 lb. Bond to 140 lb. Index



CABINET TYPE-V



INNER TRAY*



COPY TRAY KIT



PAPER DECK UNIT-F1

- 2,700-sheet capacity
- 14 lb. Bond to 140 lb. Index
- Supports Letter



imagePASS-R1

- Delivers fast processing speed, outstanding image quality, and time-saving workflow
- Personalized printing with the built-in, entry-level **Canon iC2.5 Performance** or with the supported variable data printing (VDP) formats

* Inner Finisher-L1 not available on imageRUNNER ADVANCE DX C5870i.

** Staple-free stapling, up to ten pages of 17 lb. Bond.

■ Required when Staple Finisher-AB1 or Booklet Finisher-AB1 is not installed.

Main Unit

Type

Color Laser Multifunctional

Core Functions

Standard: Print, Copy, Scan, Send, Store
Optional: Fax

Control Panel

10.1" TFT LCD WSVGA Color Flat-panel

Memory

5.0 GB RAM

Solid State Drive

Standard: 256 GB
Optional: 1 TB

Interface Connection

Network: 1000Base-T/100Base-TX/10Base-T,
Wireless LAN (IEEE 802.11 b/g/n)

Optional: NFC, Bluetooth Low Energy

Others

Standard: USB 2.0 (Host) x1, USB 3.0 (Host) x1,
USB 2.0 (Device) x1
Optional: Copy Control Interface

Paper Output Capacity (LTR, 20 lb. Bond)

Standard: 250 Sheets
Maximum: 3,450 Sheets
(with Staple Finisher-AB1 or Booklet Finisher-AB1 and 3rd Copy Tray Kit-A1)

Paper Sources (LTR, 20 lb. Bond)

Standard: Dual 550-sheet Paper Cassettes,
100-sheet Stack Bypass
Optional: Dual 550-Sheet Paper Cassettes
(Cassette Feeding Unit-AM1), 2,450-Sheet
High Capacity Paper Cassette (High
Capacity Cassette Feeding Unit-C1),
2,700-Sheet Paper Deck
(Paper Deck Unit-F1)

Paper Capacity (LTR, 20 lb. Bond)

Standard: 1,200 Sheets
Maximum: 6,350 Sheets

Finishing Capabilities

Standard: Collate, Group
With Options: Collate, Group, Offset, Staple, Saddle-Stitch,
Hole Punch, Staple Free Stapling, Staple On
Demand⁶

Supported Media Types

Multi-Purpose Tray: Thin, Plain, Recycled, Color, Heavy, Coated,
Tracing, Bond, Transparency, Label,
Pre-punched, Letterhead, Tab, Envelope
Paper: Thin, Plain, Recycled, Color, Heavy, Bond,
Cassettes: Transparency, Pre-punched, Letterhead,
Envelope⁷

Supported Media Sizes

Upper Cassette: Letter, Executive, Statement-R, Envelope
[No.10 (COM10), Monarch, DL, ISO-C5],
Custom Size (3-7/8" x 5-7/8" to 11-3/4" x
8-1/2")
Lower Cassette: 12" x 18", 11" x 17", Legal, Letter, Letter-R,
Executive, Statement-R, Envelope
[No.10 (COM10), Monarch, DL, ISO-C5],
Custom Size (3-7/8" x 5-7/8" to 12" x 18")
Multi-Purpose Tray: 12" x 18", 11" x 17", Legal, Letter, Letter-R,
Executive, Statement, Statement-R,
Envelope [No.10 (COM10), Monarch, DL,
ISO-C5], Envelope Custom Size (3-7/8" x
3-1/2" to 12-5/8" x 18"), Custom Size/
Free Size (3-7/8" x 5-1/2" to 12-5/8" x 18")

Supported Media Weights

Cassettes: 14 lb. Bond to 140 lb. Index (52 to 256 g/m²)
Stack Bypass: 14 lb. Bond to 110 lb. Cover (52 to 300 g/m²)
Duplexing: 14 lb. Bond to 140 lb. Index (52 to 256 g/m²)

Print/Copy Speed (BW and Color)

C5870i: Up to 70 ppm (Letter); Up to 42 ppm
(Letter-R); Up to 40 ppm (Legal);
Up to 35 ppm (11" x 17")
C5860i: Up to 60 ppm (Letter); Up to 36 ppm
(Letter-R); Up to 34 ppm (Legal);
Up to 32 ppm (11" x 17")
C5850i: Up to 50 ppm (Letter); Up to 30 ppm
(Letter-R); Up to 29 ppm (Legal);
Up to 27 ppm (11" x 17")
C5840i: Up to 40 ppm (Letter); Up to 24 ppm
(Letter-R); Up to 23 ppm (Legal);
Up to 21 ppm (11" x 17")

Warm-up Time

From Power On: Approx. 6 Seconds⁸

From Sleep Mode⁹

C5870i: Approx. 7 Seconds
C5860i/ C5850i/ C5840i: Approx. 6 Seconds

Quick Startup Mode: Approx. 4 Seconds¹⁰

Dimensions (W x D x H)

24-3/8" x 28-1/2" x 36-7/8" (620 x 722 x 937 mm)¹¹

Installation Space (W x D)

Basic: 44-7/8" x 45-3/4" (1,138 x 1,162 mm)
(Right Cover Open with Multi-purpose
tray extended + Cassette Drawers Open)
Fully Configured: 73-1/2" x 45-3/4" (1,866 x 1,162 mm)
(Staple Finisher-AB1 or Booklet Finisher-AB1
with the extension tray extended + Paper
Deck Unit-F1 + Cassette Drawers open)

Weight¹²

C5870i: Approx. 238.1 lb. (108 kg)
C5860i/ C5850i: Approx. 231.5 lb. (105 kg)
C5840i: Approx. 229.3 lb. (104 kg)

Print Specifications

Print Resolution (dpi)

1200 x 1200

Standard Page Description Languages

UFR II, PCL6, Adobe PS 3

Supported File Types

PDF, TIFF, JPEG, EPS,¹³ XPS

Printing from Mobile Devices and Cloud-based Services

A range of standard and optional software and MEAP-based solutions (including AirPrint, Mopria, Universal Print by Microsoft¹⁴, Canon PRINT Business, and uniFLOW Online) are available to provide printing from mobile devices or internet-connected devices and cloud-based services depending on your requirements. Please contact your sales representative for further information.

Fonts

PCL: 93 Roman, 10 Bitmap fonts, 2 OCR fonts,
Andalé Mono WT J/K/S/T (Japanese,
Korean, Simplified and Traditional Chinese),¹⁴
Barcode Fonts¹⁵
PS: 136 Roman

Operating System¹⁶

UFR/II/PS: Windows¹⁷ 7/8.1/10/Server2008/
Server2008 R2/Server2012/Server2012
R2/Server2016/Server2019, Mac OS X
(10.11 or later)
PCL: Windows¹⁷ 7/8.1/10/Server2008/
Server2008 R2/Server2012/Server2012
R2/Server2016/Server2019
PPD: Windows¹⁷ 7/8.1/10, Mac OS X(10.10 or later)

Copy Specifications

First-Copy-Out Time

C5870i: As fast as 2.7 seconds (BW)/
3.7 seconds (Color)
C5860i: As fast as 2.9 seconds (BW)/
4.2 seconds (Color)
C5850i: As fast as 3.3 seconds (BW)/
4.9 seconds (Color)
C5840i: As fast as 4.1 seconds (BW)/
6.1 seconds (Color)

Copy Resolution (dpi)

600 x 600

Multiple Copies

Up to 999

Magnification

25%-400% (1% Increments)

Preset Reductions/Enlargements

25%, 50%, 64%, 73%, 78%, 100% (1:1), 121%, 129%,
200%, 400%

Scan Specifications

Type

Single-Pass Duplexing Automatic Document Feeder

Document Feeder Paper Capacity

Up to 200 Sheets (20 lb. Bond)

Document Feeder Supported Media Sizes

11" x 17", Legal, Letter, Letter-R, Statement, Statement-R,
Custom Size: 2-3/4" x 5-1/2" to 12" x 17"

Document Feeder Supported Media Weights

Single-Sided Scanning: 13.3 lb. Bond to 80 lb. Cover (50 to 220 gsm)
(BW, CL)
Double-Sided Scanning: 13.3 lb. Bond to 80 lb. Cover (50 to 220 gsm)
(BW, CL)

Platen Acceptable Originals

Sheet, Book, 3-Dimensional Objects

Pull Scan

Color Network ScanGear2 for both Twain and WIA
Supported OS: Windows¹⁸ 7/8.1/10/Server 2008/
Server 2008 R2/Server 2012/
Server 2012 R2/Server 2016

Scan Resolution (dpi)

Scan for Copy: 600 x 600
Scan for Send: (Push) 600 x 600 (SMB/FTP/WebDAV/
iFAX), (Pull) 600 x 600
Scan for Fax: 600 x 600

Scan to Mobile Devices and Cloud-based Services

A range of solutions is available to provide scanning to compatible mobile devices and certain cloud-based services depending on your requirements.

Scan Speed (LTR) (BW/CL)

Single-sided Scanning: 135/135 (300 dpi), 80/80 (600 dpi)
Double-sided Scanning: 270/270 (300 dpi), 160/90 (600 dpi)

Send Specifications

Destination

Standard: E-mail/Internet FAX (SMTP), SMB3.0, FTP,
WebDAV, Mail Box
Optional: Super G3 FAX, IP Fax

Address Book

LDAP (2,000)/Local (1,600)/Speed Dial (200)

Send Resolution (dpi)

Push: Up to 600 x 600
Pull: Up to 600 x 600

Communication Protocol

File: FTP(TCP/IP), SMB3.0 (TCP/IP), WebDAV
Email: SMTP, POP3

File Format

Standard: TIFF, JPEG, PDF (Encrypted, Compact,
Searchable, Apply Policy, Optimize for
Web, User Signature, PDF A/1-b, Limited
Color, Device Signature, User Signature),
XPS (Compact, Searchable, Device Signature,
User Signature), Office Open XML
(PowerPoint, Word)

Fax Specifications (Optional)

Modem Speed

Super G3: 33.6 Kbps
G3: 14.4 Kbps

Compression Method

MH, MR, MMR, JBIG

Resolution (dpi)

400 x 400, 200 x 400, 200 x 200, 200 x 100

Sending/Recording Size

Statement-R to 11" x 17"

Fax Memory

Up to 30,000 Pages (2,000 jobs)

Speed Dials

Max. 200

Group Dials/Destinations

Max. 199 Dials

Sequential Broadcast

Max. 256 Addresses

Memory Backup

Yes

Store Specifications

Mail Box (Number Supported)

100 User In-boxes, 1 Memory RX In-box, 50 Confidential Fax In-boxes, Maximum 10,000 Pages (2,000 jobs) Stored

Advanced Box

Communication Protocol: SMB or WebDAV

Supported

Client PC: Windows (Windows 8.1/10)

Concurrent Connections (Max.)

SMB: 64
WebDAV: 3

Advanced Box Available Disc Space

Approx. 16 GB (Standard HDD)

Approx. 480 GB (With Optional 1 TB HDD)

Security Specifications

Authentication and Access Control

User Authentication (Picture Login, Picture and PIN Login, Card Login, Username and Password Login, Function Level Login, Mobile Login), Department ID Authentication (Department ID and PIN Login, Function Level Login), uniFLOW Online Express¹⁷ (PIN Login, Picture Login, Picture and PIN Login, Card Login, Card and PIN Login, Username and Password Login, Department ID and PIN Login, Function Level Login), Access Management System (Access Control)

Document Security

Print Security (Secure Print, Encrypted Secure Print, Forced Hold Printing, uniFLOW Secure Print¹⁸), Receive Data Security (Confidential Fax Inbox Forwarding Received Documents Automatically), Scan Security (Encrypted PDF, Device Signature PDF/XPS, User Signature PDF/XPS, Adobe LiveCycle¹⁹ Rights Management ES2.5 Integration), BOX Security (Mail Box Password Protected, Advanced Box Access Control), Send Data Security (Setting for requesting password input per transmission, Restricted E-mail/File send functions, Confirming FAX number, Allow/Restrict Fax Driver Transmissions, Allow/Restrict Sending from History, S/MIME Support), Document Tracking (Secure Watermark)

Network Security

TLS 1.3, IPsec, IEEE802.1X authentication, SNMP V3.0, Firewall Functionality (IP/MAC Address Filtering), Dual Network Support (Wired LAN/Wireless LAN, Wired LAN/Wired LAN), Disabling Unused Functions (Enabling/Disabling Protocols/Applications, Enabling/Disabling Remote UI, Enabling/Disabling USB Interface), G3 FAX separation from LAN, USB Port separation from LAN, Prohibit the execution of files stored in Advanced Box in the MFP, Scan and Send-Virus Concerns for E-mail Reception

Device Security

Protecting SSD Data [SSD Data Encryption (FIPS140-2 Validated), SSD Lock], Standard SSD Initialize, Trusted Platform Module (TPM), Job Log Conceal Function, Protecting MFD Software Integrity, Checking MFD Software Integrity (Verify System at Startup, Runtime Intrusion Detection)

Device Management and Auditing

Administrator Password, Digital Certificate and Key Management, Audit Log, Cooperating with External Security Audit System (Security Information and Event Management), Image Data Logging, Security Policy Setting

Environmental Specifications

Operating Environment

Temperature: 50 to 86° F

Humidity: 20 to 80% RH (Relative Humidity)

Power Requirements

C5870i/
C5860i/ 110-127V, 60Hz, 12A
C5850i:
C5840i: 110-127V, 60Hz, 10A

Power Consumption

Maximum: Approx. 1,800 W

Standby: Approx. 56.1 W²⁰

Sleep Mode: Approx. 0.8 W²⁰

Typical Electricity Consumption (TEC) Rating²¹

C5870i: 0.86 kWh

C5860i: 0.71 kWh

C5850i: 0.57 kWh

C5840i: 0.47 kWh

Standards

ENERGY STAR²²Certified

Rated EPEAT²³Gold

Consumables

Toner²²

GPR-61 Toner BK/C/M/Y

GPR-61L Toner C/M/Y

Toner Yield (Estimated @ 5% Coverage)

GPR-61 Toner

BK: 71,000 Pages

GPR-61 Toner

C/M/Y: 60,000 Pages

GPR-61L Toner

C/M/Y: 26,000 Pages

¹ Subscription to a third-party cloud service required. Subject to third-party cloud service providers' Terms and Conditions.

² Third-party SIEM system required. Subject to third-party SIEM system's Terms and Conditions. Canon cannot ensure compatibility with all third-party SIEM systems.

³ This feature is off by default and must be turned on by the user. Warm-up times are affected once turned on.

⁴ Requires additional option.

⁵ For current EPEAT rating (Gold/Silver/Bronze), please visit www.epeat.net.

⁶ Finishing capabilities vary depending on the options connected.

⁷ Envelope Feeder Attachment (standard) is required.

⁸ Time from device power-on, until copy ready (not print reservation).

⁹ Time from exiting Sleep mode to when printing is operational.

¹⁰ Time from device power-on to when the copy icon appears and is enabled to operate on the touch panel display.

¹¹ Includes main unit and either Cassette Feeding Unit-AQ1, High Capacity Cassette Feeding Unit-C1, or Cabinet Type-V.

¹² Includes main unit, consumables, and Cassette Feeding Unit-AQ1.

¹³ EPS can be printed directly only from the Remote User Interface.

¹⁴ Requires the optional PCL International Font Set-A1.

¹⁵ Requires the optional Barcode Printer Kit-D1.

¹⁶ Other operating systems and environments, including AS/400, UNIX, Linux, and Citrix may be supported. Some of these solutions are chargeable. SAP Device Types are available via the SAP Market Place. For more information, contact your sales representative.

¹⁷ No charge for this solution; however, activation is required.

¹⁸ Requires uniFLOW Online/uniFLOW.

¹⁹ Reference Value (measured one unit).

²⁰ 0.8 W Sleep mode not available in all circumstances due to certain settings.

²¹ Based on ENERGY STAR Product Specification for Imaging Equipment Version 3.0.

²² GPR-61L Toner also available for Color (C, M, Y). Yield (estimated @ 5% coverage) is 26,000 images.

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Canon imageRUNNER ADVANCE DX C5870i
Outstanding 70-ppm A3 Color MFP

Canon imageRUNNER ADVANCE DX C5860i
Outstanding 60-ppm A3 Color MFP

Canon imageRUNNER ADVANCE DX C5840i
Outstanding 40-ppm A3 Color MFP

To learn about Canon's many awards, visit
usa.canon.com/awards.

imageRUNNER ADVANCE DX 8700 Series

Print up to 105 ppm (BW)

Scan up to 270/270 ipm (300 dpi) (BW/color, duplex)

Print up to 13" × 19"

8,020-sheet maximum paper capacity

Canon's comprehensive portfolio of imageRUNNER ADVANCE multifunction printers and integrated solutions can help simplify the end user experience and management of technology, better control sensitive information and print-related costs, and help ensure that technology investments proactively evolve with changing needs.

Black-and-white
High-volume
Multifunction



WORKFLOW EFFICIENCY

- 10.1" intuitive touchscreen with smartphone-like usability.
- A unique, customized experience tailored to individual preferences using My ADVANCE.
- Supports mobile solutions and integration with many popular cloud services like Google Drive.¹
- Scan and convert documents to searchable digital files in a variety of file formats.
- Integration with Canon and various third-party software with embedded application platform.
- Hot Folders allow users to drag and drop a file into a hot folder, and automatically print with predefined settings such as number of copies and finishing requirements.



SECURITY

- Advanced standard security feature set to help safeguard sensitive information and assist in regulatory compliance.
- Integrates with existing, third-party SIEM^{*2} systems to help provide real-time, comprehensive insights into potential threats to the network and printers.
- Technology to verify that the device boot process, firmware, and applications initialize without alteration at startup. McAfee Embedded Control³ utilizes a whitelist to protect against malware and tampering of firmware and applications.
- Security policy settings can be controlled with a dedicated password, configured from a central location, and exported to other supported devices.
- Control access to the device and specific features, using a host of flexible authentication methods—PIN code, user name/password, or card access.⁴



QUALITY AND RELIABILITY

- Canon's signature reliability and engine technologies help keep productivity high and minimize the impact on support resources.
- Outstanding imaging technologies and toner allow for crisp text and consistent images in rich black-and-white tones.
- Designed to achieve maximum uptime with status notifications to help keep supplies replenished and intuitive maintenance videos for consumables replacement.
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DEVICE AND FLEET MANAGEMENT

- Designed for quick, easy deployment.
- Remote diagnostics and parts life management for proactive maintenance and rapid fixes.
- Easy and intuitive to monitor device status and consumable levels, turn off devices remotely, observe meter readings, manage settings, and implement security policies.
- Common firmware and regular updates with Unified Firmware Platform (UFP) for continuous improvements and consistency across a fleet.



COST MANAGEMENT

- Track and assess print, copy, scan, and fax usage and allocate costs to departments or projects.
- Apply print policies and restrict usage by user to help reduce unnecessary printing and contribute to cost efficiency.
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- Upgrade to uniFLOW server or cloud-based solutions for full accounting and reporting for compatible Canon and third-party devices, pull printing, job routing, and powerful scan workflows.



SUSTAINABILITY

- A combination of fusing technologies and low-melting-point toner minimizes power requirements and helps achieve low energy consumption.
- Encourage environmentally-conscious work practices by enabling multiple settings that can help save paper and energy.
- ENERGY STAR® certified and rated EPEAT® Gold.⁵

CONFIGURATION OPTIONS



STAPLE FINISHER-W1 PRO

- 2-tray, 5,000-sheet capacity
- Corner and double stapling up to 100 sheets
- Supports optional internal 2/3-hole puncher (Puncher Unit-B51)
- Precise output stacking alignment
- Enhanced durability for high volumes



STAPLE FINISHER-X1

- 3-tray, 4,250-sheet capacity
- Corner and double stapling up to 100 sheets
- Supports optional internal 2/3-hole puncher (Puncher Unit-BF1)



STAPLE FINISHER-AC1 (iR ADV DX 8786i only)*

- 3-tray, 3,500-sheet capacity
- Corner and double stapling up to 65 sheets
- Supports Staple-free Stapling** and Staple On Demand
- Supports optional internal 2/3-hole puncher (2/3 Hole Puncher Unit-A1)



BOOKLET FINISHER-W1 PRO

- 2-tray, 5,000-sheet capacity
- Corner and double stapling up to 100 sheets
- Booklet-making up to 25 sheets and saddle-folding up to 5 sheets
- Supports optional internal 2/3-hole puncher (Puncher Unit-B51) and optional booklet trimming (Booklet Trimmer-G1)
- Precise output stacking alignment
- Enhanced durability for high volumes



BOOKLET FINISHER-X1

- 3-tray, 4,250-sheet capacity
- Corner and double stapling up to 100 sheets
- Booklet-making up to 20 sheets and saddle-folding up to 5 sheets
- Supports optional internal 2/3-hole puncher (Puncher Unit-BF1) and booklet trimming (Inner Booklet Trimmer-A1)



BOOKLET FINISHER-AC1 (iR ADV DX 8786i only)*

- 3-tray, 3,500-sheet capacity
- Corner and double stapling up to 65 sheets
- Booklet-making up to 20 sheets and saddle-folding up to 3 sheets
- Supports Staple-free Stapling and Staple On Demand
- Supports optional internal 2/3-hole puncher (2/3 Hole Puncher Unit-A1)



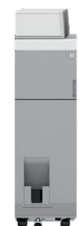
DOCUMENT INSERTION UNIT-N1*

- Insert preprinted sheets
- Up to 13" x 19-1/4"
- Two trays
- 400-sheet total capacity



MULTI FUNCTION PROFESSIONAL PUNCHER-B1*

- Supports various die sets
- Up to 140 lb. Index
- Supports 12" x 18", 11" x 17", Legal, Letter, Letter-R, and more
- 100,000-sheet punch tray capacity
- Enhanced die durability



PAPER FOLDING UNIT-J1*

- Z-fold, C-fold, Half-fold, Accordion Z-fold, Double-parallel Fold



UPRIGHT CONTROL PANEL-J1



UTILITY TRAY-B1



PAPER DECK UNIT-E1

- 3,660-sheet capacity
- 14 lb. Bond to 140 lb. Index
- Supports LTR



POD DECK LITE-C1

- 3,660-sheet capacity
- 14 lb. Bond to 140 lb. Index
- Supports up to 13" x 19"
- User adjustable



imagePASS-Y3 v1.1

- Delivers fast processing speed, outstanding image quality, and time-saving workflow
- Personalized printing with the built-in, entry-level Fiery FreeForm™ or with the supported industry-leading variable data printing (VDP) formats
- Integrates print production workflows with EFI™ management information systems, Web-to-Print systems, and popular prepress workflows for end-to-end automation
- Communicates with the full suite of optional uniFLOW modules

* Staple Finisher-AC1 and Booklet Finisher-AC1 are not compatible with Document Insertion Unit-N1, Multi Function Professional Puncher-B1, and Paper Folding Unit-J1.

** Staple-free stapling, up to five pages of 17 lb. Bond.

SPECIFICATIONS

Main Unit

Type

Monochrome Laser Multifunctional

Core Functions

Standard: Print, Copy, Scan, Send, Store
Optional: Fax

Processor

1.75 GHz Dual Core Processor

Control Panel

Standard: 10.1" TFT LCD WSVGA Color Flat-panel
Optional: 10.4" TFT LCD SVGA Color Upright-panel

Memory

3.0 GB RAM

Hard Disk Drive

Standard: 250 GB
Maximum: 1 TB

Interface Connection

Network: 1000Base-T/100Base-TX/10Base-T,
Wireless LAN (IEEE 802.11 b/g/n)

Optional: Bluetooth Low Energy

Others

Standard: USB 2.0 (Host) x1, USB 3.0 (Host) x1,
USB 2.0 (Device) x1
Optional: Copy Control Interface

Paper Capacity (LTR, 20 lb. Bond)

Standard: 4,360 Sheets
Maximum: 8,020 Sheets

Paper Output Capacity (LTR, 20 lb. Bond)

With Copy Tray: 250 Sheets
With External 5,000 Sheets (with Staple Finisher-W1 PRO or

Finishers: Booklet Finisher-W1 PRO)

Finishing Capabilities

With Options: Collate, Group, Offset, Staple, Saddle-Stitch,
Hole Punch, Eco Staple, Staple On Demand,
Document Insertion, Z-fold, Half-fold,
C-fold, Accordion-Z fold, Double Parallel-fold,
Trimming

Supported Media Types

Multi-purpose Tray: Thin, Plain, Recycled, Color, Heavy, Tracing,⁴
Bond, Transparency, Labels, Pre-punched,
Letterhead, Tab

Paper Decks: Thin, Plain, Recycled, Color, Heavy, Bond,
Pre-punched, Letterhead

Paper Cassettes: Thin, Plain, Recycled, Color, Heavy, Bond,
Pre-punched, Letterhead, Tab

Supported Media Sizes

Multi-purpose Tray: 13"x19", 12"x18", 11"x17", Legal, Letter,
Letter-R, Executive, Statement-R
Custom Size/Free Size (4" x 5-7/8" to
13" x 19-1/4")

Paper Decks:

Paper: 13"x19", 12"x18", 11"x17", Legal, Letter,
Cassettes: Letter-R, Executive, Statement-R, Custom
Size (5-1/2" x 7-1/8" to 13" x 19-1/4")

Supported Media Weights

Paper Decks/Cassettes: 14 lb. Bond to 80 lb. Cover (52 to 220 g/m²)

Multi-purpose

Tray: 14 lb. Bond to 140 lb. Index (52 to 256 g/m²)
Duplexing: 14 lb. Bond to 80 lb. Cover (52 to 220 g/m²)

Print/Copy Speed

8705i: Up to 105 ppm (Letter)
Up to 81 ppm (Letter-R)
Up to 63 ppm (Legal)
8795i: Up to 53 ppm (11" x 17")
Up to 95 ppm (Letter)
Up to 73 ppm (Letter-R)
Up to 60 ppm (Legal)
Up to 49 ppm (11" x 17")
8786i: Up to 86 ppm (Letter)
Up to 67 ppm (Letter-R)
Up to 57 ppm (Legal)
Up to 43 ppm (11" x 17")

Warm-up Time

From Power On: Approx. 60 Seconds⁸

From Sleep

Mode: Approx. 60 Seconds⁹

Quick Startup

Mode: 4 Seconds or less¹⁰

Dimensions (W x D x H)

Standard: 26-3/8" x 30-3/8" x 46-5/8"
(670 mm x 770 mm x 1,185 mm)

With Optional

Upright: 46-1/8" x 30-3/8" x 49-1/4"
Touch-panel: (1,170 mm x 770 mm x 1,252 mm)
Installation Space (W x D)
Basic: 60-3/8" x 53-1/4" (1,533 x 1,353 mm)¹¹
Fully Configured: 199-1/2" x 55-1/2" (5,068 x 1,409 mm)¹²
Weight
Standard: Approx. 487.2 lb (221 kg)¹³
With Optional Upright
Touch-panel: Approx. 496.0 lb (225 kg)¹³

Print Specifications

Print Resolution (dpi)
1200 x 1200

Standard Page Description Languages

UPR II, PCL 6, Adobe PS 3

Supported File Types

PDF, TIFF, JPEG, EPS,¹⁴ XPS

Printing from Mobile Devices and Cloud-based Services

A range of standard and optional software and MEAP-based solutions (including AirPrint, Mopria, Universal Print by Microsoft,¹⁵ Canon PRINT Business, and uniFLOW Online) are available to provide printing from mobile devices or internet-connected devices and cloud-based services depending on your requirements. Please contact your sales representative for further information.

Fonts

PCL: 93 Roman, 10 Bitmap fonts, 2 OCR fonts,
Andalé Mono WT J/K/S/T (Japanese,
Korean, Simplified and Traditional Chinese),¹⁵
Barcode fonts¹⁶

PS:

136 Roman

Operating System¹⁷

UPR/PS: Windows®7/8.1/10/Server 2008/Server
2008 R2/Server 2012/Server 2012 R2/
Server 2016/Server 2019, MAC OS X (10.10
or later)
PCL: Server 2008/Windows 7/Server 2008 R2/
Server 2012/Windows 8.1/Server 2012 R2/
Windows 10/Server 2016
PS: Server 2008/Windows 7/Server 2008 R2/
Server 2012/Windows 8.1/Server 2012 R2/
Windows 10/Server 2016, MAC OS X
(10.9 or later)

Copy Specifications

First-Copy-Out Time

As Fast as 2.7 Seconds

Copy Resolution (dpi)

600 x 600

Multiple Copies

Up to 9,999 Copies

Magnification

25%-400% (1% Increments)

Preset Reduction/Enlargement

25%, 50%, 64%, 73%, 78% 100% (1:1), 121%, 129%, 200%, 400%

Scan Specifications

Type

Single-pass Duplexing Automatic Document Feeder

Document Feeder Paper Capacity

Up to 200 Sheets (20 lb. Bond)

Document Feeder Supported Media Sizes

11" x 17", Legal, Letter, Letter-R, Statement, Statement-R,
Custom Size [2-3/4" x 5-1/2" to 12" x 17" (70.0 mm x
139.7 mm to 304.8 mm x 431.8 mm)]

Document Feeder Supported Media Weights

Single-sided 13 lb. Bond to 80 lb. Cover
Scanning: (50 to 220 g/m²)
Double-sided 13 lb. Bond to 80 lb. Cover
Scanning: (50 to 220 g/m²)

Platen Acceptable Originals

Sheet, Book, 3-Dimensional Objects

Platen Max. Scanning Size

Up to 11-3/4" x 17" (297 mm x 431.8 mm)

Pull Scan

Color Network ScanGear2 for both Twain and WIA

Supported OS: Windows 7/8.1/10/Server 2008/Server
2008 R2/Server 2012/Server 2012 R2/Server 2016

Scan Resolution (dpi)

Scan for Send: (Push) 600 x 600 (SMB/FTP/WebDAV/
iFAX), (Pull) 600 x 600

Scan for Copy: 600 x 600

Scan for Fax: 600 x 600

Scan to Mobile Devices and Cloud-based Services

A range of solutions is available to provide scanning to mobile devices or and cloud-based services depending on your requirements.

Scan Speed (Letter)

Single-sided Scanning

BW/Color: 135/135 (300 dpi), 135/80 (600 dpi)

Double-sided Scanning

BW/Color: 270/270 (300 dpi), 165/90 (600 dpi)

Send Specifications

Destination

Email/Internet Fax (SMTP), SMB v3.0, FTP, WebDAV, Mail
Box, Super G3 Fax (Optional), IP Fax (Optional)

Address Book

LDAP (2,000)/Local (1,600)/Speed dial (200)

Communication Protocol

File: FTP(TCP/IP), SMB3.0 (TCP/IP), WebDAV

Email: SMTP, POP3

File Format

TIFF, JPEG, PDF(Compact, Searchable, Apply policy, Optimize
for Web, PDF/A-1b, Trace & Smooth, Encrypted, Device
Signature, User Signature), XPS(Compact, Searchable, Device
Signature, User Signature), Office Open XML (PowerPoint,
Word)

Fax Specifications (Optional)

Maximum Number of Connection Lines

4

Modem Speed

Super G3: 33.6 Kbps
G3: 14.4 Kbps

Compression Method

MH, MR, MMR, JBIG

Resolution (dpi)

400 x 400, 200 x 400, 200 x 200, 200 x 100

Sending/Recording Size

Statement-R to 11" x 17"

Fax Memory

Up to 30,000 Pages (2,000 Jobs)

Speed Dials

Max. 200

Group Dials/Destinations

Max. 199 Dials

Sequential Broadcast

Max. 256 Addresses

Memory Backup

Yes

Store Specifications

Mail Box (Number Supported)
100 User In-boxes, 1 Memory RX In-box, 50 Confidential Fax
In-boxes, Up to 30,000 Pages (2,000 Jobs) Stored
Advanced Box
Communication
Protocol: SMB or WebDAV
Supported
Client PC: Windows (Windows 8.1/10)
Concurrent Connections (Max.):
SMB: 64
WebDAV: 3
Advanced Box Available Disc Space
Approx. 16 GB (Standard HDD)
Approx. 480 GB (With Optional 1 TB HDD)

Security Specifications

Authentication

Standard: Universal Login Manager, uniFLOW
Online Express,¹⁸ User Authentication,
Department ID Authentication,
(Device and Function Level Log-in),
Access Management System
Optional: uniFLOW
Data
Standard: Trusted Platform Module (TPM), Hard Disk
Password Lock, Hard Disk Drive Erase, Mail
Box Password Protection, Hard Disk Drive
Encryption (FIPS140-2 Validated), Verify
System at Startup,² McAfee Embedded
Control²
Optional: Hard Disk Drive Mirroring, IEEE 2600.2
Common Criteria Certification, Data Loss
Prevention (Requires uniFLOW)
Network
Standard: IP/Mac Address Filtering, IPsec, TLS
Encrypted Communication (v1.0/1.1/1.2/1.3),
SNMP V3.0, IEEE 802.1X, IPv6, SMTP
Authentication, POP Authentication before
SMTP, S/MIME, SIEM Integration
Document
Standard: Secure Watermark, Secure Print, Adobe
LiveCycle® Rights Management ES2.5
Integration, Encrypted PDF, Encrypted
Secure Print, Device Signature
:
User Signature

Environmental Specifications

Operating Environment
Temperature: 50 to 86 °F
Humidity: 20 to 80 % RH (Relative Humidity)
Power Requirements
110-127V, 60 Hz, 16A
Power Consumption
Maximum: Approx. 2,032 W
Standby: Approx. 240 W¹⁹
Sleep Mode: Approx. 0.9 W or less²⁰
Typical Electricity Consumption (TEC) Rating²¹
8705i: 9.6 kWh
8795i: 8.9 kWh
8786i: 8.4 kWh
Standards
ENERGY STAR[®] Certified
Rated EPEAT[®] Gold⁵

Consumables

Toner
GPR-37 Black Toner
Toner Yield (Estimated @ 6% Coverage)
70,000 Pages

- ¹ Subscription to a third-party cloud service required. Subject to third-party cloud service provider's Terms and Conditions.
- ² Third-party SIEM system required. Subject to third-party SIEM system's Terms and Conditions. Canon cannot ensure compatibility with all third-party SIEM systems.
- ³ This feature is off by default and must be turned on by the user. Warm-up times are affected once turned on.
- ⁴ Requires additional option.
- ⁵ For current EPEAT rating (Gold/Silver/Bronze), please visit www.epeat.net.
- ⁶ Some types of tracing paper cannot be used.
- ⁷ Tab Feeding Attachment-B1 is required.
- ⁸ Time from device power-on until copy ready (not print reservation).
- ⁹ Time from exiting Sleep mode to when printing is operational.
- ¹⁰ Time from device power-on to when the copy icon appears and is enabled to operate on the touch panel display.
- ¹¹ With Multi-purpose Tray/upper-right cover open + Front cover open + Copy Tray.
- ¹² With POD Deck Lite-C1 + Document Insertion Unit-N1 + Multi Function Professional Puncher-B1 + Paper Folding Unit-J1 + Booklet Finisher-W1 Pro + Booklet Trimmer-G1 + Main unit front cover open.
- ¹³ Including the toner bottle.
- ¹⁴ EPS can be printed directly only from the Remote User Interface.
- ¹⁵ Requires the optional PCL International Font Set-A1.
- ¹⁶ Requires optional Barcode Printing Kit-D1.
- ¹⁷ Other operating systems and environments, including AS/400, UNIX, Linux, and Citrix may be supported. Some of these solutions are chargeable. SAP Device Types are available via the SAP Market Place. For more information, contact your sales representative.
- ¹⁸ No charge for this solution; however, activation is required.
- ¹⁹ Standby Reference Value: measured one unit.
- ²⁰ 0.9 W Sleep mode may not be possible in all circumstances due to certain settings.
- ²¹ Based on ENERGY STAR Product Specification for Imaging Equipment Version 3.0.

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TONER, CARTRIDGE
& PARTS

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GOLD

ENERGY STAR

41

To learn about Canon's many awards, visit
usa.canon.com/awards.

imageRUNNER ADVANCE DX 8900 Series

Print up to 105 ppm (BW)

Scan up to 270/270 ipm (300 dpi) (BW/color, duplex)

Print up to 13" × 19"

8,020-sheet maximum paper capacity

Black-and-white
High-volume
Multifunction



Canon's comprehensive portfolio of imageRUNNER ADVANCE multifunction printers and integrated solutions can help **simplify** the end user experience and management of technology, better **control** sensitive information and print-related costs, and help ensure that technology investments proactively **evolve** with changing needs.



WORKFLOW EFFICIENCY

- 10.1" intuitive touchscreen with smartphone-like usability.
- A unique, customized experience that can be tailored to individual preferences using My ADVANCE.
- Supports mobile solutions and integration with many popular cloud services like Google Drive.¹
- Scan and convert documents to searchable digital files in a variety of file formats.
- Integration with Canon and various third-party software with embedded application platform.
- Hot Folders allow users to drag and drop a file into a hot folder, and automatically print with pre-defined settings such as number of copies and finishing requirements.



SECURITY

- Advanced standard security feature set that's consistent across the entire imageRUNNER ADVANCE DX platform.
- Integrates with existing, third-party SIEM² systems to help provide real-time, comprehensive insights into potential threats to the network and printers.
- Technology to verify that the device boot process, firmware, and applications initialize without alteration at setup. Includes automatic recovery of boot process for self resiliency.
- McAfee Embedded Control³ utilizes whitelisting to help protect against malware and tampering of firmware and applications.
- Security settings can be controlled with a single touch via Canon's Recommended Security Settings. Configure security policy settings from a central location, and export to other supported devices.
- Control access to the device and specific features using a host of flexible authentication methods—PIN code, user name/password, or card access.⁴



QUALITY AND RELIABILITY

- Canon's signature reliability and engine technologies help keep productivity high and minimize the impact on support resources.
- Outstanding imaging technologies and toner allow for crisp text and consistent images in rich black-and-white tones.
- Designed to achieve maximum uptime with status notifications to help keep supplies replenished and intuitive maintenance videos for consumables replacement.
- imageRUNNER ADVANCE DX models have received many awards and recognition from leading industry analysts, often referencing strong reliability.



DEVICE AND FLEET MANAGEMENT

- Designed for quick, easy deployment.
- Remote diagnostics and parts life management for proactive maintenance and rapid fixes.
- Easy and intuitive to monitor device status and consumable levels, turn off devices remotely, observe meter readings, manage settings, and implement security policies.
- Common firmware and regular updates with Unified Firmware Platform (UFP) for continuous improvements and consistency across a fleet.



COST MANAGEMENT


- Track and assess print, copy, scan, and fax usage and allocate costs to departments or projects.
- Apply print policies and restrict usage by user to help reduce unnecessary printing and contribute to cost efficiency.
- Standard cloud-based solution provides a centralized dashboard with up-to-the-minute insights into printer activity.
- Upgrade to uniFLOW server or cloud-based solutions for full accounting and reporting for compatible Canon and third-party devices, pull printing, job routing, and powerful scan workflows.



SUSTAINABILITY


- A combination of fusing technologies and low-melting-point toner minimizes power requirements and helps achieve low energy consumption.
- Encourage environmentally conscious work practices by enabling multiple settings that can help save paper and energy.
- ENERGY STAR® certified and rated EPEAT® Gold.⁵

CONFIGURATION OPTIONS




STAPLE FINISHER-AG1

- 2-tray, 5,000-sheet capacity
- Corner and double stapling up to 100 sheets
- Supports optional internal 2/3-hole puncher (Puncher Unit-BS1)
- Precise output stacking alignment
- Enhanced durability for high volumes




STAPLE FINISHER-X1

- 3-tray, 4,250-sheet capacity
- Corner and double stapling up to 100 sheets
- Supports optional internal 2/3-hole puncher (Puncher Unit-BF1)




STAPLE FINISHER-AC1
(iR ADV DX 8986i only)*

- 3-tray, 3,500-sheet capacity
- Corner and double stapling up to 65 sheets
- Supports Staple-free Stapling** and Staple On Demand
- Supports optional internal 2/3-hole puncher (2/3 Hole Puncher Unit-A1)




DOCUMENT INSERTION UNIT-R1*

- Insert preprinted sheets
- Up to 13" x 19-1/4"
- Two trays
- 400-sheet total capacity




MULTI FUNCTION PROFESSIONAL PUNCHER-C1*

- Supports various die sets
- Up to 140 lb. Index
- Supports 12" x 18", 11" x 17", Legal, Letter, Letter-R, and more
- 100,000-sheet punch tray capacity
- Enhanced die durability




PAPER DECK UNIT-E1

- 3,660-sheet capacity
- 14 lb. Bond to 140 lb. Index
- Supports LTR




POD DECK LITE-C1

- 3,660-sheet capacity
- 14 lb. Bond to 140 lb. Index
- Supports up to 13" x 19"
- User adjustable




BOOKLET FINISHER-AG1

- 2-tray, 5,000-sheet capacity
- Corner and double stapling up to 100 sheets
- Booklet-making up to 25 sheets and saddle-folding up to 5 sheets
- Supports optional internal 2/3-hole puncher (Puncher Unit-BS1) and optional booklet trimming (Booklet Trimmer-G1)
- Precise output stacking alignment
- Enhanced durability for high volumes




BOOKLET FINISHER-X1

- 3-tray, 4,250-sheet capacity
- Corner and double stapling up to 100 sheets
- Booklet-making up to 20 sheets and saddle-folding up to 5 sheets
- Supports optional internal 2/3-hole puncher (Puncher Unit-BF1) and booklet trimming (Inner Booklet Trimmer-A1)




BOOKLET FINISHER-AC2
(iR ADV DX 8986i only)*

- 3-tray, 3,500-sheet capacity
- Corner and double stapling up to 65 sheets
- Booklet-making up to 20 sheets and saddle-folding up to 3 sheets
- Supports Staple-free Stapling and Staple On Demand
- Supports optional internal 2/3-hole puncher (2/3 Hole Puncher Unit-A1)




PAPER FOLDING UNIT-K1*

- Z-fold, C-fold, Half-fold, Accordion Z-fold, Double-parallel Fold



UTILITY TRAY-B1



* Staple Finisher-AC1 and Booklet Finisher-AC2 are not compatible with Document Insertion Unit-R1, Multi Function Professional Puncher-C1, and Paper Folding Unit-K1.
 ** Staple-free stapling, up to five pages of 17 lb. Bond.

SPECIFICATIONS

Main Unit

Type	Monochrome Laser Multifunctional
Core Functions	Standard: Print, Copy, Scan, Send, Store Optional: Fax
Processor	1.8 GHz Dual Core Processor
Control Panel	Standard: 10.1" TFT LCD WSVGA Color Flat-panel Optional: 10.4" TFT LCD SVGA Color Upright-panel
Memory	4.0 GB RAM
Solid State Drive	Standard: 256 GB Maximum: 1 TB
Mirroring	Optional
Interface Connection	Network: 1000Base-T/100Base-TX/10Base-T
Optional:	Wireless LAN (IEEE 802.11 b/g/n)
Others	Standard: USB 2.0 (Host) x1, USB 3.0 (Host) x1, USB 2.0 (Device) x1 Optional: Copy Control Interface
Paper Capacity (LTR, 20 lb. Bond)	Standard: 4,360 Sheets Maximum: 8,020 Sheets
Paper Output Capacity (LTR, 20 lb. Bond)	With Copy Tray: 250 Sheets With External Finishers: 5,000 Sheets (with Staple Finisher-AG1 or Booklet Finisher-AG1)
Finishing Capabilities	With Options: Collate, Group, Offset, Staple, Saddle-Stitch, Hole Punch, Eco Staple, Staple On Demand, Document Insertion, Z-fold, Half-fold, C-fold, Accordion-Z fold, Double Parallel-fold, Trimming
Supported Media Types	Multi-purpose Tray: Thin, Plain, Recycled, Color, Heavy, Tracing, ⁶ Bond, Transparency, Labels, Pre-punched, Letterhead, Tab
Paper Decks:	Thin, Plain, Recycled, Color, Heavy, Bond, Pre-punched, Letterhead
Paper Cassettes:	Thin, Plain, Recycled, Color, Heavy, Bond, Pre-punched, Letterhead, Tab ⁷
Supported Media Sizes	Multi-purpose Tray: 13" x 19", 12" x 18", 11" x 17", Legal, Letter, Letter-R, Executive, Statement-R Custom Size/Free Size (4" x 5-7/8" to 13" x 19-1/4")
Paper Decks:	Letter
Paper Cassettes:	13" x 19", 12" x 18", 11" x 17", Legal, Letter, Letter-R, Executive, Statement-R, Custom Size (5-1/2" x 7-1/8" to 13" x 19-1/4")
Supported Media Weights	Paper Decks/Cassettes: 14 lb. Bond to 80 lb. Cover (52 to 220 g/m ²)
Multi-purpose Tray:	14 lb. Bond to 140 lb. Index (52 to 256 g/m ²)
Duplexing:	14 lb. Bond to 80 lb. Cover (52 to 220 g/m ²)
Print/Copy Speed	8905i: Up to 105 ppm (Letter) Up to 81 ppm (Letter-R) Up to 63 ppm (Legal) Up to 53 ppm (11" x 17") 8995i: Up to 95 ppm (Letter) Up to 73 ppm (Letter-R) Up to 60 ppm (Legal) Up to 49 ppm (11" x 17") 8986i: Up to 86 ppm (Letter) Up to 67 ppm (Letter-R) Up to 57 ppm (Legal) Up to 43 ppm (11" x 17")
Warm-up Time	From Power On: Approx. 60 Seconds ⁸ From Sleep Mode: Approx. 60 Seconds ⁹

Quick Startup Mode:	4 Seconds or less ¹⁰
Dimensions (W x D x H)	Standard: 26-3/8" x 30-3/8" x 46-5/8" (670 mm x 770 mm x 1,185 mm)
With Optional Upright	46-1/8" x 30-3/8" x 49-1/4"
Touch-panel:	(1,170 mm x 770 mm x 1,252 mm)
Installation Space (W x D)	Basic: 60-3/8" x 53-1/4" (1,533 x 1,353 mm) ¹¹ Fully Configured: 199-1/2" x 55-1/2" (5,068 x 1,409 mm) ¹²
Weight	Standard: Approx. 487.2 lb. (221 kg) ¹³

Print Specifications

Print Resolution (dpi)	1200 x 1200
Standard Page Description Languages	UFR II, PCL ⁶ , Adobe [®] PS [®] 3
Supported File Types	PDF, TIFF, JPEG, EPS, ¹⁴ XPS
Printing from Mobile Devices and Cloud-based Services	A range of standard and optional software and MEAP-based solutions (including AirPrint, Mopria, Universal Print by Microsoft [®] , Canon PRINT Business, and uniFLOW Online) are available to provide printing from mobile devices or internet-connected devices and cloud-based services depending on your requirements. Please contact your sales representative for further information.
Fonts	PCL: 93 Roman, 10 Bitmap fonts, 2 OCR fonts, Andalé Mono WT J/K/S/T (Japanese, Korean, Simplified and Traditional Chinese), ¹⁵ Barcode fonts ¹⁶
PS:	136 Roman
Operating System ¹⁷	UFR II/PS: Windows [®] 10/11/Server 2012/Server 2012 R2/Server 2016/Server 2019/Server 2022, MAC OS X (10.13 or later)
PCL:	Windows [®] 10/11/Server 2012/Server 2012 R2/Server 2016/Server 2019/Server 2022, MAC OS X (10.13 or later)
PS:	Windows [®] 10/11/Server 2012/Server 2012 R2/Server 2016/Server 2019/Server 2022, MAC OS X (10.13 or later)
PPD:	Windows [®] 10/11, MAC OS X (10.13 or later)

Copy Specifications

First-Copy-Out Time	As Fast as 2.7 Seconds
Copy Resolution (dpi)	600 x 600
Multiple Copies	Up to 9,999 Copies
Magnification	25%-400% (1% Increments)
Preset Reduction/Enlargement	25%, 50%, 64%, 73%, 78% 100% (1:1), 121%, 129%, 200%, 400%

Scan Specifications

Type	Single-pass Duplexing Automatic Document Feeder
Document Feeder Paper Capacity	Up to 200 Sheets (20 lb. Bond)
Document Feeder Supported Media Sizes	11" x 17", Legal, Letter, Letter-R, Statement, Statement-R, Custom Size [2-3/4" x 5-1/2" to 12" x 17" (70.0 mm x 139.7 mm to 304.8 mm x 431.8 mm)]
Document Feeder Supported Media Weights	Single-sided Scanning: 13 lb. Bond to 80 lb. Cover (50 to 220 g/m ²) Double-sided Scanning: 13 lb. Bond to 80 lb. Cover (50 to 220 g/m ²)

Platen Acceptable Originals
Sheet, Book, 3-Dimensional Objects

Platen Max. Scanning Size
Up to 11-3/4" x 17" (297 mm x 431.8 mm)

Pull Scan
Color Network ScanGear[®]2 for both Twain and WIA
Supported OS: Windows[®]10/11/Server 2012/Server 2012 R2/Server 2016/Server 2019/Server 2022

Scan Resolution (dpi)
Scan for Send: (Push) 600 x 600 (SMB/FTP/WebDAV/IFAX), (Pull) 600 x 600

Scan for Copy: 600 x 600
Scan for Fax: 600 x 600

Scan to Mobile Devices and Cloud-based Services
A range of solutions is available to provide scanning to mobile devices or and cloud-based services depending on your requirements.

Scan Speed (Letter)
Single-sided Scanning
BW/Color: 135/135 (300 dpi), 135/80 (600 dpi)
Double-sided Scanning
BW/Color: 270/270 (300 dpi), 165/90 (600 dpi)

Send Specifications

Destination	Email/Internet Fax (SMTP), SMB, FTP, WebDAV, Mail Box, Super G3 Fax (Optional), IP Fax (Optional)
Address Book	LDAP (2,000)/Local (1,600)/Speed dial (200)
Communication Protocol	File: FTP (TCP/IP), SMB 3.1.1 (TCP/IP), WebDAV
Email:	SMTP, POP3
File Format	TIFF, JPEG, PDF(Compact, Searchable, Apply policy, Optimize for Web, PDF/A-1b, Trace & Smooth, Encrypted, Device Signature, User Signature), XPS(Compact, Searchable, Device Signature, User Signature), Office Open XML (PowerPoint, Word)

Fax Specifications (Optional)

Maximum Number of Connection Lines	2
Modem Speed	Super G3: 33.6 Kbps G3: 14.4 Kbps
Compression Method	MH, MR, MMR, JBIG
Resolution (dpi)	400 x 400, 200 x 400, 200 x 200, 200 x 100
Sending/Recording Size	Statement-R to 11" x 17"
Fax Memory	Up to 30,000 Pages (2,000 Jobs)
Speed Dials	Max. 200
Group Dials/Destinations	Max. 199 Dials
Sequential Broadcast	Max. 256 Addresses
Memory Backup	Yes

Store Specifications

Mail Box (Number Supported)
100 User In-boxes, 1 Memory RX In-box, 50 Confidential
Fax In-boxes, Up to 30,000 Pages (2,000 Jobs) Stored
Advanced Box
Communication
Protocol: SMB or WebDAV
Supported
Client PC: Windows (Windows 10/11)
Concurrent Connections (Max.):
SMB: 64
WebDAV: 3
Advanced Box Available Disc Space
Approx. 16 GB (Standard)
Approx. 480 GB (Optional)

Security Specifications

Authentication and Access Control

User Authentication (Picture Login, Picture and PIN Login, Card Login, Username and Password Login, Function Level Login, Mobile Login), Department ID Authentication (Department ID and PIN Login, Function Level Login), uniFLOW Online Express¹⁸ (PIN Login, Picture Login, Picture and PIN Login, Card Login, Card and PIN Login, Username and Password Login, Department ID and PIN Login, Function Level Login), Access Management System (Access Control)
Document Security
Print Security (Secure Print, Encrypted Secure Print, Forced Hold Printing, uniFLOW Secure Print²¹), Receive Data Security (Confidential Fax Inbox Forwarding Received Documents Automatically), Scan Security (Encrypted PDF, Device Signature PDF/XPS, User Signature PDF/XPS, Adobe LiveCycle[®] Rights Management ES2.5 Integration), BOX Security (Mail Box Password Protected, Advanced Box Access Control), Send Data Security (Setting for requesting password input per transmission, Restricted E-mail/File send functions, Confirming FAX number, Allow/Restrict Fax Driver Transmissions, Allow/Restrict Sending from History, S/MIME Support), Document Tracking (Secure Watermark)

Network Security

TLS 1.3, IPsec, IEEE802.1X authentication, SNMP V3.0, Firewall Functionality (IP/MAC Address Filtering), Dual Network Support (Wired LAN/Wireless LAN, Wired LAN/Wired LAN), Disabling Unused Functions (Enabling/Disabling Protocols/Applications, Enabling/Disabling Remote UI, Enabling/Disabling USB Interface), G3 FAX separation from LAN, USB Port separation from LAN, Prohibit the execution of files stored in Advanced Box in the MFP, Scan and Send -Virus Concerns for E-mail Reception

Device Security

Protecting SSD Data (SSD Data Encryption (FIPS 140-3, pending validation), SSD Lock), Standard SSD Initialize, Trusted Platform Module (TPM), Job Log Conceal Function, Protecting MFD Software Integrity, Checking MFD Software Integrity (Verify System at Startup³, Automatic Recovery, Runtime Intrusion Detection), Common Criteria Certification (HCD-PP)(pending confirmation)
Device Management and Auditing
Administrator Password, Digital Certificate And Key Management, Audit Log, Cooperating with External Security Audit System (Security Information and Event Management), Image Data Logging, Security Policy Setting

Environmental Specifications

Operating Environment

Temperature: 50 to 86 °F
Humidity: 20 to 80 % RH (Relative Humidity)

Power Requirements

110-127V, 60 Hz, 16A

Power Consumption

Maximum: Approx. 2,032 W

Sleep Mode: Approx. 0.9 W or less¹⁹

Professional Imaging Product Production Energy²⁰

8905i: .28 Wh/image

8995i: .28 Wh/image

8986i: .29 Wh/image

Standards

ENERGY STAR[®] Certified

Rated EPEAT[®] Gold⁵

Consumables

Toner

GPR-37 Black Toner

Toner Yield (Estimated @ 6% Coverage)

70,000 Pages

¹ Subscription to a third-party cloud service required. Subject to third-party cloud service provider's Terms and Conditions.

² Third-party SIEM system required. Subject to third-party SIEM system's Terms and Conditions. Canon cannot ensure compatibility with all third-party SIEM systems.

³ This feature is off by default and must be turned on by the user. Warm-up times are affected once turned on.

⁴ Requires additional option.

⁵ For current EPEAT rating (Gold/Silver/Bronze), please visit www.epeat.net.

⁶ Some types of tracing paper cannot be used.

⁷ Tab Feeding Attachment-B1 is required.

⁸ Time from device power-on until copy ready (not print reservation).

⁹ Time from exiting Sleep mode to when printing is operational.

¹⁰ Time from device power-on to when the copy icon appears and is enabled to operate on the touch panel display.

¹¹ With Multi-purpose Tray/upper-right cover open + Front cover open + Copy Tray.

¹² With POD Deck Lite-C1 + Document Insertion Unit-R1 + Multi Function Professional Puncher-C1 + Paper Folding Unit-K1 + Booklet Finisher-AG1 + Booklet Trimmer-G1 + Main unit front cover open.

¹³ Including the toner bottle.

¹⁴ EPS can be printed directly only from the Remote User Interface.

¹⁵ Requires the optional PCL International Font Set-A1.

¹⁶ Requires optional Barcode Printing Kit-D1.

¹⁷ Other operating systems and environments, including AS/400, UNIX, Linux, and Citrix may be supported. Some of these solutions are chargeable. SAP Device Types are available via the SAP Market Place. For more information, contact your sales representative.

¹⁸ No charge for this solution; however, activation is required.

¹⁹ 0.9 W Sleep mode may not be possible in all circumstances due to certain settings.

²⁰ Based on ENERGY STAR Product Specification for Imaging Equipment Version 3.0.

²¹ Requires uniFLOW Online/uniFLOW.



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XEROX TECHNOLOGY PROPOSAL

PREPARED BY

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Chief Technology Officer

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NOVEMBER 14, 2023

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IRVINE, CA 92623
11/14/2023

MAGNOLIA PUBLIC SCHOOLS
18238 SHERMAN WAY
RESEDA, CA 91335

Subject: Proposal for Xerox Printers in Response to RFP FOR COPIER LEASE

Dear Magnolia Team,

We appreciate the opportunity to submit this proposal in response to your Request for Proposal (RFP) for the procurement of two Xerox printers for one of your schools. Our team at Algora Solutions Inc has carefully reviewed the requirements outlined in the RFP, and we are confident in our ability to provide you with the best solution to meet your printing needs.

I. Executive Summary:

Welcome to Algora Solutions, your trusted value-added reseller of cutting-edge computer hardware and software solutions. We specialize in providing businesses with the technology they need to drive productivity, efficiency, and success.

At Algora Solutions, we understand that choosing the right hardware and software is crucial for the smooth operation of your business. That's why we offer a wide range of carefully selected products from leading manufacturers, ensuring that you have access to the latest advancements in technology.

As a value-added reseller, we go beyond simply selling products. We take the time to understand your unique business requirements, challenges, and goals. Our team of experts will work closely with you to assess your needs and recommend the most suitable hardware and software solutions that align with your objectives.

By partnering with top-tier vendors, we offer an extensive portfolio of high-quality computer hardware, including servers, workstations, laptops, networking equipment, and more. Whether you need to upgrade your existing infrastructure or build a new IT ecosystem from scratch, we have the expertise and resources to provide you with scalable and reliable solutions tailored to your specific needs.

II. Understanding of Requirements:

1) Xerox C9070 Color/BW Model or similar - Base Model with Business Ready Finisher, 2/3 Hole Punch (60 PPM):

- High-quality color and black-and-white printing capabilities.
- Automatic duplex printing.
- Multi-function capabilities (print, copy, and scan).
- Standard paper sizes support.
- Business Ready Finisher.
- 2/3 hole punch capability.

2) Xerox B9100-BW Model or similar - Base Model with with Business Ready Finisher and 2/3 Hole Punch (90 PPM):

- High-quality black-and-white printing capabilities.
- Automatic duplex printing.
- Multi-function capabilities (print, copy, and scan).
- Standard paper sizes support.
- 2/3 hole punch capability.

III. Proposed Solution:

We propose the following Xerox printers to meet your printing needs:

Xerox PrimeLink C9070/2 Color Digital Printing Press:

The Xerox C9070 is an entry level production color printer. It offers superior image quality, unmatched media flexibility, professional-grade finishing, automation, and security. Color control is managed by embedded PANTONE technology and users have access to the Xerox application gallery. Multiple scan-to destinations and numerous inline professional finishing options are available.

- Up to 70 ppm in monochrome or color
- Up to 2400 X 2400 dpi resolution ensures detailed and high-quality prints
- Easily manage tasks with the 10.4-inch color touch screen flat panel display for the standard Xerox integrated color server
- Ethernet interface (10 MBTX / sec, 100 MBTX / sec, 1000 MBTX / sec)
- Single-pass automatic document feeder for effortless two-sided prints
- Base model dimensions: 54.8H X 62W X 31D inches



*For more information please check "Data Sheet - C9070.pdf" file.

Xerox PrimeLink B9100 Digital Printing Press Up To 100ppm:

The Xerox PrimeLink 9100 is a monochrome multifunction production printer with the ability to print, copy, and scan, with support for multiple media types and up to 13 X 26-inch banner printing. It is designed to support modern office workgroups and in-plant print shops, with walk-up simplicity, production-level capacity, and a compact profile. Cloud connectivity allows users to access the Xerox App Gallery, to help automate complex workflow. Multiple professional finishing configurations and an optional Fiery server are available.

- Up to 100 ppm in monochrome
- Up to 2400 X 2400 dpi resolution using Xerox-developed VCSEL laser print technology ensures detail and high-quality prints
- Easily manage tasks with the easy-to-use Xerox® Integrated Copy/Print Server for touchscreen control
- Ethernet 1000BASE-T / 100BASE-TX / 10BASE-T×1, USB2.0×1
- Single-pass dual head color document feeder for effortless two-sided prints
- Base model dimensions (without inline finishing units): 1269W X 804D X 1477H mm



Common Criteria Certification

This product is ISO 15408 Common Criteria Certified.



ENERGY STAR®

As an ENERGY STAR® Partner, Xerox has determined that this product meets ENERGY STAR® guidelines for energy efficiency.

*For more information please check “Data Sheet - B9100.pdf” file.

IV. Pricing:

	Condition	B&W Rate	Color Rate	Monthly lease payment for 36 months term	Monthly lease payment for 60 months term
Xerox C9070 Color/BW Model or similar with 0 pages allowance	Brand New	\$0.02	\$0.06	\$689.62	\$445.24
Xerox C9070 Color/BW Model or similar with 0 pages allowance	Like New	n/a	n/a	n/a	n/a
B9100-BW Model or similar with 0 pages allowance	Brand New	\$0.01	n/a	\$881.76	\$550.12

B9100-BW Model or similar with 0 pages allowance	Like New	n/a	n/a	n/a	n/a
Monthly Total:				\$1,571.38	\$995.36

**Currently, we don't offer "Like new" option.*

The monthly payment calculation formula: Monthly lease payment + (printed_pages * per_page_cost).

Example calculation of a monthly payment under 60 months lease term for 1000 pages for each color:

Monthly payment = \$995.36+\$0.02*1000+\$0.06*1000+\$0.01*1000 = \$995.36+20+60+10 = \$1,085.36

Xerox C9070 is used to print 1,000 color pages and 1,000 BW pages.

Xerox B9100 is used to print 1,000 BW pages only.

Total printed: 3,000 pages (2,000 BW and 1,000 color)

Purchase pricing:

	Condition	Purchase price
Xerox C9070 Color/BW Model or similar with 0 pages allowance	Brand New	\$22,018.40
B9100-BW Model or similar with 0 pages allowance	Brand New	\$28,153.43
Total:		\$50,171.84

*Sales tax is not included

**Monthly support and maintenance fee is not included. Monthly support and maintenance could be purchased separately for \$90.00/month with full purchase price above.

V. Support and Maintenance (included in the lease pricing above):

We offer you a comprehensive service contract that includes Xerox consumables, telephone support and on-site maintenance of your equipment.

Our service contract guarantees an exceptional level of responsiveness, with a commitment to addressing any issues within a maximum of 2-4 hours. We take pride in our swift and efficient support, aiming to provide an initial response within the first hour on average. This rapid response time ensures that our clients experience minimal downtime and can quickly resolve any challenges they encounter. Our dedicated support team is poised to offer timely assistance, reflecting our commitment to delivering not only top-quality products but also an unparalleled level of customer service.

These rates include supply of Cyan, Magenta, Yellow and Black toners, regardless of toner yield. This service contract covers parts, labor and travel. It includes the print engine and associated connection. All Consumables included except paper.

*Our lease proposal pricing above includes the support services, and it comes with no additional cost.

VI. Company Background:

In the past, our company has demonstrated a successful track record in providing cutting-edge scanning solutions, particularly through a notable engagement with the City of Los Angeles. Recognizing the critical need for efficient document management and streamlined workflows, our team collaborated closely with the City to implement a comprehensive scanner solution tailored to their unique requirements. The project involved the deployment of advanced scanning technology, incorporating features such as high-speed scanning, optical character recognition (OCR), and seamless integration with existing software systems. Our commitment to delivering top-notch products and unparalleled support ensured the City of Los Angeles experienced a significant enhancement in document digitization, archival, and retrieval processes. This successful partnership not only underscores our expertise in providing tailored scanning solutions but also highlights our dedication to empowering organizations with state-of-the-art technology for improved operational efficiency.

VII. Conclusion:

We are confident that our proposed Xerox printers, combined with our commitment to excellent service and support, make us the ideal partner for your organization's printing needs. We look forward to the opportunity to discuss this proposal further and address any questions or concerns you may have.

Thank you for considering Algora Solutions Inc as your printing solutions provider. We look forward to the possibility of working together.

Sincerely,

Shohrat Geldiyev

Chief Technology Officer

Product Data Sheet

Xerox® PrimeLink® B9100 Digital Printing Press Up To 100ppm

DESCRIPTION

The Xerox PrimeLink 9100 is a monochrome multifunction production printer with the ability to print, copy, and scan, with support for multiple media types and up to 13 X 26-inch banner printing. It is designed to support modern office workgroups and in-plant print shops, with walk-up simplicity, production-level capacity, and a compact profile. Cloud connectivity allows users to access the Xerox App Gallery, to help automate complex workflow. Multiple professional finishing configurations and an optional Fiery server are available.

FEATURES

- Up to 100 ppm in monochrome
- Up to 2400 X 2400 dpi resolution using Xerox-developed VCSEL laser print technology ensures detail and high-quality prints
- Easily manage tasks with the easy-to-use Xerox® Integrated Copy/Print Server for touchscreen control
- Ethernet 1000BASE-T / 100BASE-TX / 10BASE-T×1, USB2.0×1
- Single-pass dual head color document feeder for effortless two-sided prints
- Base model dimensions (without inline finishing units)
: 1269W X 804D X 1477H mm



Model Configuration

Model	PrimeLink B9100
Print speed	up to 100 ppm
Standard Capabilities	Copy, print, scan, email
Optional Capabilities	Fax, Multiple feeding and finishing options, Workflow Apps, EFI Digital Front End
Digital Front Ends	<ul style="list-style-type: none">• <u>Xerox® Integrated Server for the Xerox® PrimeLink® B9100 Series</u>• <u>Xerox® EX B9100 Series Print Server Powered by Fiery® (optional)</u>

Product Data Sheet

Performance

Print speed	up to 100 / 110 / 125 / 136 ppm
Resolution	2400 x 2400 dpi
Recommended average monthly volume	70,000 - 700,000 pages per month
Duty cycle	3,000,000 pages per month
Scan speed	Up to 270 ipm color / 270 ipm black-and-white (2-sided, 8.5 x 11 in. / A4)
Line Screens	106 lpi (default) or 150 lpi (high quality mode)

Capabilities

Printed Sides	Duplex
MICR	No

Paper Handling

Paper sources	4 standard, plus bypass
Standard paper capacity	4,050 sheets
Maximum paper capacity with options	8,050 sheets
Media Dimensions - Minimum	4" x 6" (with optional Two-Tray Oversized High Capacity Feeder)
Media Dimensions - Maximum	13" x 26" (SRA3 / 330 x 660 mm) (with optional Oversized High Capacity Feeder)
Media Weight - Minimum	60 gsm
Media Weight - Maximum	350 gsm

Product Data Sheet

Input

Tray 1	1,100 sheets
Tray 2	1,600 sheets
Tray 3	550 sheets
Tray 4	550 sheets
Tray 5	Bypass Tray: 250 sheets
Optional High Capacity Feeder	<p>Optional High-capacity feeder: Two trays, 2,000 sheets each – 11.69" x 7.16" to 13" x 9.49" (297 x 182mm to 330 x 241mm); 16 lb. bond to 80 lb. cover (52 to 216 gsm)</p> <p>Oversized high-capacity feeder:</p> <ul style="list-style-type: none"> One-Tray OHCF: 2,000 sheets plus Storage Cabinet; OHCF: 7.2" x 10" / 182 x 250 mm (B5) to 13" x 26" / 330x660 mm; 16 lb. bond to 110 lb. cover / 60 to 350 gsm (uncoated and coated) Two-Tray OHCF: 4,000 sheets; 4" x 6" / 102 x 152 mm to 13" x 26" / 330x660 mm; 16 lb. bond to 110 lb. cover / 60 to 350 gsm (uncoated and coated)
Other Input Devices	Integrated Single Pass Automatic Document Feeder / Scanner

Output

Catch Tray	<ul style="list-style-type: none"> Simple Catch Tray holds up to 500 sheets (optional - B9100 only) Offsetting Catch Tray allows each document to be offset from the previous document (optional - B9100 only)
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Finishing

Finisher	<ul style="list-style-type: none"> Xerox® Production Ready Finisher Produces superior quality finishing and stacking with a 500-sheet top tray and 3,000-sheet stacker tray and built-in bi-directional decurler.
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Product Data Sheet

	<ul style="list-style-type: none"> • Xerox® Production Ready Finisher Plus Provides same function as the Production Ready Finisher. Used to connect third-party inline finishing options.
Booklet Making	<ul style="list-style-type: none"> • Xerox® Production Ready Finisher Booklet Maker Ensures consistent high-quality stapled sets for small or large documents with a variable-length stapler, single or dual stapling option and a 100 sheet capacity. Plus, creates stapled booklets up to 30 sheets or 120 imposed pages (uncoated), or 15 sheets or 60 imposed pages (coated). • <u>Plockmatic Pro 50/35 Booklet Maker</u> Highest quality production booklets up to 200 pages (up to 50 sheets). Face trimming, square fold, rotate crease and bleed trim.
Hole Punch	<ul style="list-style-type: none"> • Xerox® Basic Punch An option for punching 2/3, 2/4 and Swedish 4-hole on the Production Ready Finisher and Booklet Maker. • <u>GBC® AdvancedPunch Pro™</u> Lets you create bound documents in-house by combining printing, punching and collating into one convenient step. Choose the punch to fit your needs.
Folder	<ul style="list-style-type: none"> • Xerox® C/Z Folder Produces Z-fold, C-Fold and Engineering Z-Fold.
Stacker	<ul style="list-style-type: none"> • Xerox® High Capacity Stacker with Rollaway Cart Enables stacking and offsetting for 5,000 sheets up to 350 gsm, using standard size
Insertter	<ul style="list-style-type: none"> • Xerox® Insertter Inserts 250 preprinted or blank sheets into finishing for preprinted covers. Standard on all Finishers.
Other Finishing Options	<ul style="list-style-type: none"> • Xerox® Interface Decurler Module Inline paper cooling and decurler unit improves throughput and efficiency, ensuring flat sheets for reliability and speed. Required for all system configurations with GBC® Advanced Punch™ Pro, Xerox® High Capacity Stacker.

Product Data Sheet

Print Controllers

Digital Front Ends	<ul style="list-style-type: none">• <u>Xerox® Integrated Server for the Xerox® PrimeLink® B9100 Series</u>• <u>Xerox® EX B9100 Series Print Server Powered by Fiery® (optional)</u>
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Environmental

Dimensions	Height: 54.8" (1,391.5 mm) Width: 62" (1,574 mm) Depth: 31.6" (787 mm)
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Certifications

Sustainability	<u>EPEAT®</u> <u>ENERGY STAR®</u>
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Product Data Sheet

Xerox® PrimeLink® C9070/2 Color Digital Printing Press

DESCRIPTION

The Xerox C9070 is an entry level production color printer. It offers superior image quality, unmatched media flexibility, professional-grade finishing, automation, and security. Color control is managed by embedded PANTONE technology and users have access to the Xerox application gallery. Multiple scan-to destinations and numerous inline professional finishing options are available.

FEATURES

- Up to 70 ppm in monochrome or color
- Up to 2400 X 2400 dpi resolution ensures detailed and high-quality prints
- Easily manage tasks with the 10.4-inch color touch screen flat panel display for the standard Xerox integrated color server
- Ethernet interface (10 MBTX / sec, 100 MBTX / sec, 1000 MBTX / sec)
- Single-pass automatic document feeder for effortless two-sided prints
- Base model dimensions: 54.8H X 62W X 31D Inches



Performance

Print speed	Color: up to 65 / 70 ppm Black: up to 70 / 75 ppm
Resolution	Xerox® EA-Eco toner with Ultra Low Melt Technology (2400 x 2400 dpi)
Recommended average monthly volume	10,000 - 50,000 pages per month
Duty cycle	300,000 pages per month
Scan speed	Up to 270 ipm color / 270 ipm black-and-white (2-sided, 8.5 x 11 in. / A4)
Line Screens	150/200/300/600 dot screen, 200 line screen, stochastic and enhanced text and graphics

Product Data Sheet

Capabilities

Standard Capabilities	Copy, print, scan, email
Optional Capabilities	Fax, Multiple feeding and finishing options, Workflow Apps, Xerox Adaptive CMYK Plus Technology
Printed Sides	Duplex
MICR	No

Technology

Color Technology	Xerox® Adaptive CMYK Plus Technology <ul style="list-style-type: none">• Xerox® Vivid Toner Kit delivers four specialty spot colors: gold, silver, white, and clear• Xerox® Fluorescent Toner Kit adds impact with fluorescent cyan, magenta and yellow
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Paper Handling

Paper sources	4 standard, plus bypass
Standard paper capacity	3,260 sheets
Maximum paper capacity with options	7,260 sheets
Media Dimensions - Minimum	4" x 6" (with optional Two-Tray Oversized High Capacity Feeder)
Media Dimensions - Maximum	13" x 26" (SRA3 / 330 x 660 mm) (with optional Oversized High Capacity Feeder)
Media Weight - Minimum	60 gsm
Media Weight - Maximum	350 gsm

Product Data Sheet

Input

Tray 1	500 sheets (5.5" x 8.5" to 12" x 18" / A5 to SRA3)
Tray 2	500 sheets (5.5" x 8.5" to 11" x 17" / A5 to A3)
Tray 3	870 sheets (7.25" x 10.5", 8.5" x 11" / B5, A4)
Tray 4	1,140 sheets (7.25" x 10.5", 8.5" x 11" / B5, A4)
Tray 5	Bypass Tray: 250 sheets
Optional High Capacity Feeder	<p>High-capacity feeder: 2,000 sheets; 7.25" x 10.5", 8.5" x 11" / 184.2 x 266.7 mm, 279.4 x 215.9 mm (B5, A4); 16 lb. bond to 60 lb. cover / 64 to 220 gsm (uncoated and coated)</p> <p>Oversized high-capacity feeder:</p> <ul style="list-style-type: none"> One-Tray OHCF: 2,000 sheets plus Storage Cabinet; OHCF: 7.2" x 10" / 182 x 250 mm (B5) to 13" x 26" / 330x660 mm; 16 lb. bond to 110 lb. cover / 60 to 350 gsm (uncoated and coated) Two-Tray OHCF: 4,000 sheets; 4" x 6" / 102 x 152 mm to 13" x 26" / 330x660 mm; 16 lb. bond to 110 lb. cover / 60 to 350 gsm (uncoated and coated)
Other Input Devices	Integrated scanner

Output

Offsetting Output Tray	500 sheets (optional)
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Finishing

Finisher	<ul style="list-style-type: none"> Xerox® Business Ready Finisher A lighter duty option for finishing and stacking and staples up to 50 sheets uncoated/15 coated.
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Product Data Sheet

	<ul style="list-style-type: none"> • Xerox® Production Ready Finisher Produces superior quality finishing and stacking with a 500-sheet top tray and 2,000-sheet stacker tray and built-in bi-directional decurler. • Xerox® Production Ready Finisher Plus Provides same function as the Production Ready Finisher. Used to connect third-party inline finishing options.
Booklet Making	<ul style="list-style-type: none"> • Xerox® Production Ready Finisher Booklet Maker Ensures consistent high-quality stapled sets for small or large documents with a variable-length stapler, single or dual stapling option and a 100 sheet capacity. Plus, creates stapled booklets up to 30 sheets or 120 imposed pages (uncoated), or 15 sheets or 60 imposed pages (coated). • <u>Plockmatic Pro 50/35 Booklet Maker</u> Highest quality production booklets up to 200 pages (up to 50 sheets). Face trimming, square fold, rotate crease and bleed trim.
Hole Punch	<ul style="list-style-type: none"> • Xerox® Basic Punch An option for punching 2/3, 2/4 and Swedish 4-hole on the Production Ready Finisher and Booklet Maker. • <u>GBC® AdvancedPunch Pro™</u> Lets you create bound documents in-house by combining printing, punching and collating into one convenient step. Choose the punch to fit your needs.
Stapler	<ul style="list-style-type: none"> • Convenience Stapler Staples up to 50 sheets of 20 lb./80 gsm media.

Print Controllers

Digital Front Ends	<p>Standard:</p> <ul style="list-style-type: none"> • <u>Xerox® Integrated Color Server</u>
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Product Data Sheet

Environmental

Dimensions	Height: 54.8" (1,391.5 mm)
	Width: 62" (1,574 mm)
	Depth: 31.6" (787 mm)

Certifications

Sustainability	<u>EPEAT®</u>
	<u>ENERGY STAR®</u>