

Agenda Item:	IIA: Recommended Action Items
Date:	February 16, 2023
To:	Magnolia Educational & Research Foundation dba Magnolia Public Schools (“MPS”) Academic Committee (the “Committee”)
From:	Alfredo Rubalcava, CEO & Superintendent
Staff Lead(s):	Traci Lewin, Director of Math Programs
RE:	Recommending to Approve Houghton Mifflin Harcourt (HMH) as New Math Curriculum Provider

Action Proposed for Board Recommendation:

I move that the MPS Board of Directors Academic Committee recommend HMH as new math curriculum provider.

Purpose:

To adopt new mathematics curriculum to better support instruction of common core math standards.

Background:

The math materials that are currently being used were adopted in 2014 with the implementation of common core state standards. The materials were adopted for an eight-year cycle, thus the current math materials will expire at the end of the 2022/2023 school year. Curriculum review and reflection sessions were held with elementary and math teachers and school site leaders to determine if our current materials met the needs of the organization. It was determined that it would be best to embark on a curriculum adoption process instead of continuing with the current materials, as they did not meet the alignment to common core state standards. In addition, a vote was conducted regarding the high school mathematics pathway. Majority of teachers (76%) and school leaders (58.3%) voted to return to the traditional mathematics pathway as it would better serve our students.

Analysis:

To support the process of adopting new mathematics materials, we applied for and were selected to receive support from the CalCurriculum Mathematics Materials Adoption Cohort for both the 2019/2020 and 2020/2021 school years. The cohort allowed us to participate in professional development to design a curriculum adoption process to meet the needs of our organization. It was extremely beneficial to participate in the cohort as it allowed us to have a clear process and timeline for this math curriculum adoption.

Being that this is an off-cycle materials adoption, [California Ed Code 60201](#), that allows for off-cycle adoption of materials, was followed closely. As part of the Ed Code, we ensured standards-aligned materials were selected and that the majority of the curriculum adoption committee is composed of subject or grade-level teachers. During the summer of 2022, we held an intensive materials study. A teacher representative from each school site, and each grade band (TK-2, 3-5, 6-8, HS) attended to hear

from publishers and review materials. The committee, made up of only teacher representative and one English Learner expert, then narrowed down the selections to two curricula to move forward for final consideration.

During the first semester of the 2022/2023 school year, the elementary and math teachers across the organization participated in lesson studies, material reviews, publisher presentations, and discussions regarding the two curricula being considered. In December of 2022 math teachers voted for their choice of materials and in January 2023 elementary teachers voted for their selection. When all votes were tallied, Houghton Mifflin Harcourt (MHM) Into Math/ Into AGA was the choice for math curriculum with 66.7% of the vote.

Budget Implications:

The estimated cost of a five-year adoption of HMH is projected to be approximately \$742,570.64 and will be incorporated into the 2023-24 Adopted Budget for MPS.

Both print and digital math materials for TK/K through high school Algebra II for all five years are included in the quote, as is professional learning, teacher materials, and hands-on learning materials. Consumable workbooks for each student would be replaced each year for the duration of the five-year adoption.

Exhibits:

Pg. 3: MPS materials Adoption Process

Pg. 5: Curriculum Adoption Intensive Materials Investigation Outline

Pg. 15: Quote from HMH

Pg. 31: All School quotes from HMH

Pg. 101: Presentation



Magnolia Public Schools Mathematics Materials Adoption Process

History

Magnolia Public Schools last adopted mathematics materials during the 2014/2015 school year with the release of the California Common Core State Standards. At that time, McGraw Hill My Math (elementary), Glencoe Math Courses 1-3 (middle school), and McGraw Hill Integrated Mathematics I-IV (high school) were selected by the MPS curriculum adoption committee for organization-wide adoption. The materials were adopted for an eight-year cycle, thus the current math materials will expire at the end of the 2022/2023 school year.

Since the previous mathematics materials adoption, there have been new mathematics curricula, materials, resources, and guidance released to support students in learning mathematics in alignment with California Common Core State Standards, as well as the Standards for Mathematical Practices. With that in mind, as the expiration date of our current materials approaches, it is time we engage in the curriculum adoption process to select updated mathematics curricula and materials to support all students in learning mathematics at a high level.

To support the process of adopting new mathematics materials, we applied for and were selected to receive support from the CalCurriculum Mathematics Materials Adoption Cohort for both the 2019/2020 and 2020/2021 school years. The cohort, which is a grant-funded partnership between EdReports and Pivot Learning, provides school districts and CMOs with support in creating a process to select high-quality, standards-aligned materials to support all students. The cohort allowed us to participate in professional development to design a curriculum adoption process that will meet the needs of our organization. The [final report](#) written by CalCurriculum shared the findings from the cohort and recommendations to district and charter management organizations regarding adopting materials off-cycle.

Process

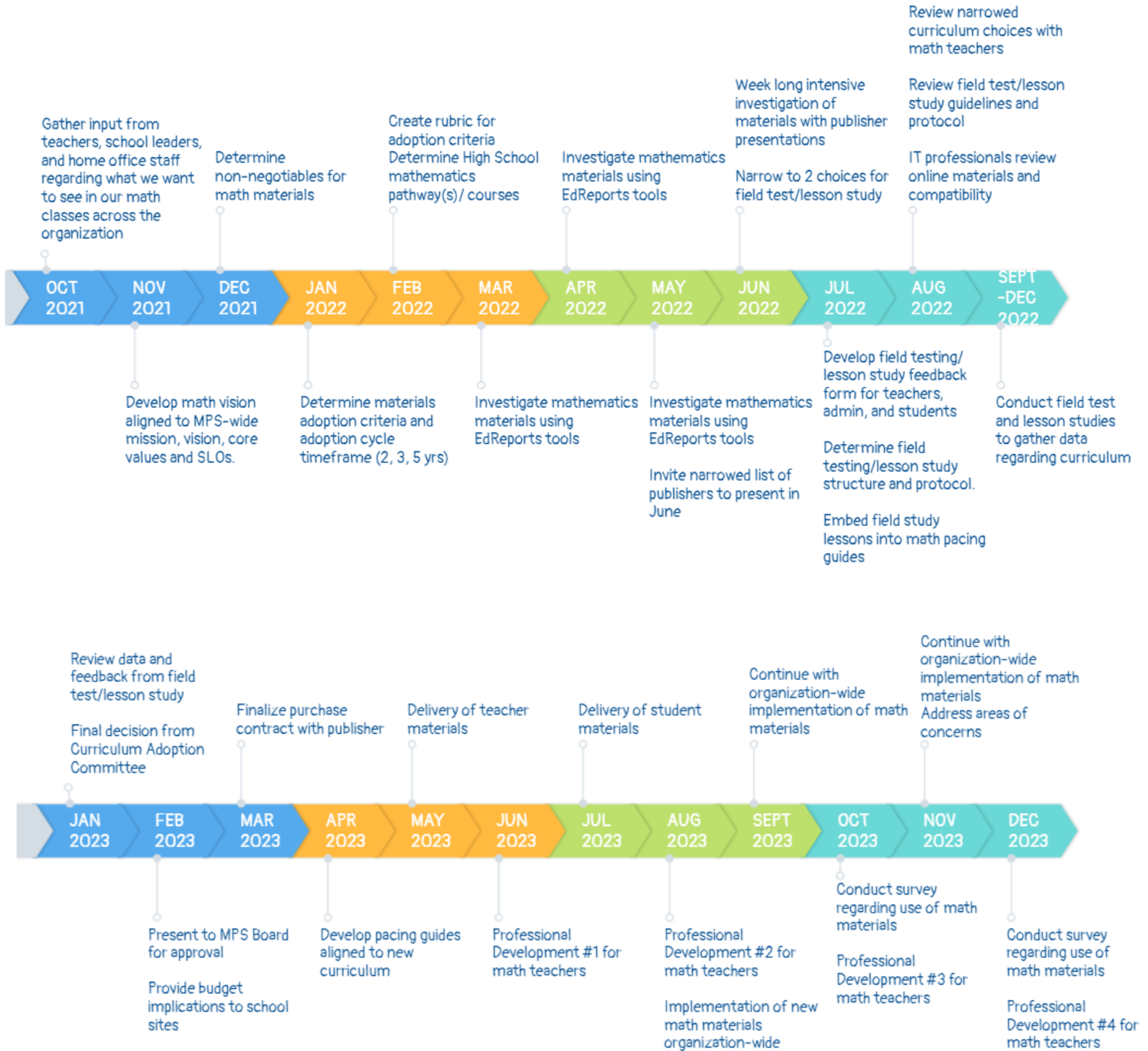
The Establishing the Process Document was one of the tools provided to the members of the CalCurriculum Cohort. It is an outline of the committee members, parameters, stakeholder mapping and engagement strategies and timeline for the project. This document is used to track progress and next steps.

[Establishing the Process Document](#)



Magnolia Public Schools Mathematics Materials Adoption Process

Timeline





Magnolia Public Schools Mathematics Materials Adoption Process

Stage I: Introduction of Project and Activation of Educational Partners

During this stage, communication with stakeholders regarding the upcoming expiration of the current curriculum and the need for updated mathematics materials was established. Professional development was provided to teachers and school leaders around the need for accelerated learning and the importance of covering grade level standards with the full intent of the California Common Core State Standards. Further professional development for math teachers was conducted around the shifts in mathematics instruction, focus coherence, and rigor. In order to promote full transparency, the project timeline was shared and discussed with specific tasks and items that are to be conducted monthly.

The first activity conducted was to establish a collective vision for mathematics education across Magnolia Public Schools and align it to the Student Learner Outcomes (SLOs) developed as part of the Portrait of a Graduate project. Math teachers, elementary teachers, Education Specialists, School Psychologists, Dean of Academics, Dean of Students, Principals, and Home Office staff gave input regarding what they would like to see in mathematics classrooms across the organization. During the December 2021 Math Department meeting, math teachers reviewed the feedback and aligned it to the SLOs. The steering committee reviewed all the feedback to determine non-negotiables that need to be included in future curriculum to ensure the vision for mathematics instruction and the SLOs are present in every mathematics classroom across Magnolia.

Another activity and decision that was made during this stage was determining high school mathematics pathways. During the implementation of California Common Core State Standards, schools and LEAs were given the choice to select the traditional high school mathematics pathway, Algebra I, Geometry, and Algebra II, or the integrated mathematics pathway, Integrated Mathematics I, II, III. MPS decided to select the integrated mathematics pathway. With the adoption of new curriculum this was a decision we needed to revisit. Pros and cons for each mathematics pathway were presented to the MPS high school math teachers and school leaders. They were then surveyed to determine which pathway they preferred.

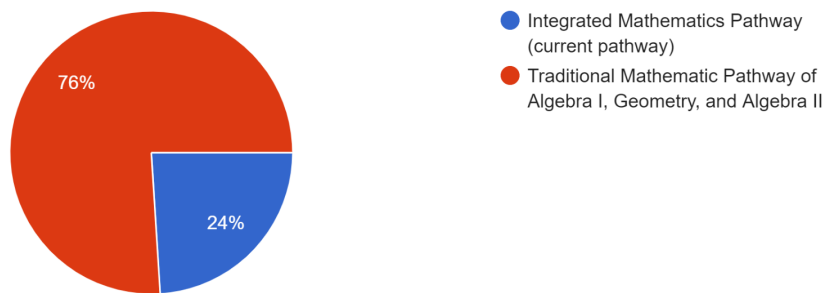
Math Teacher Survey Results:



Magnolia Public Schools Mathematics Materials Adoption Process

Currently, we offer the Integrated Math Pathway with Integrated Math I, II, and III. The other option is to offer the traditional math pathway of Algebra...u feel we should offer at Magnolia Public Schools?

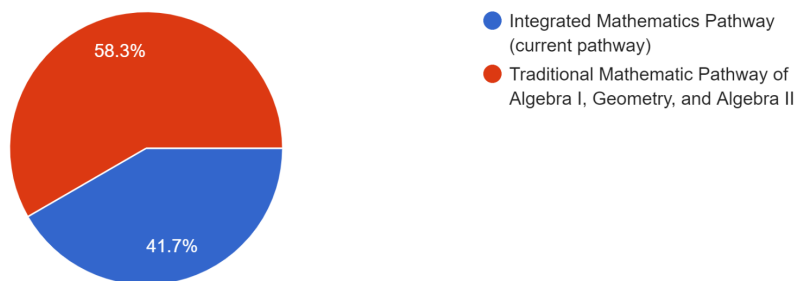
25 responses



School Leaders Survey Results:

Currently, we offer the Integrated Math Pathway with Integrated Math I, II, and III. The other option is to offer the traditional math pathway of Algebra...u feel we should offer at Magnolia Public Schools?

12 responses



With the majority of survey responses in favor of returning to the traditional mathematics pathway, it was determined that it would be best to find a curriculum to support the traditional mathematics pathway.

Stage 2: Research

After establishing a collective vision, aligning practices to the student learner outcomes, and determining non-negotiables for the organization, the next stage is to engage in research of current mathematics materials available. Before engaging in research, the mathematics pathways, especially at the high school level, were revisited, compared to the draft of the updated California Mathematics Framework, and



Magnolia Public Schools Mathematics Materials Adoption Process

revised based on feedback. A [rubric](#) was developed based on the non-negotiables and mathematics materials criteria to ensure each set of materials was evaluated objectively.

Using the [rubric](#) and reports from EdReports.org, the steering committee engaged in months-long research of available mathematics materials for TK-12th grade. The committee identified the top rated standards-aligned materials for further review by the larger curriculum committee.

Math teachers were given the opportunity to apply to be a member of the math materials curriculum committee. A short application was created and math teachers were invited to complete the application if interested in being a committee member. In order to ensure equity among the schools, each grade band (TK-2, 3-5, 6-8, & HS) served by the school was allowed to have one representative. School Principals were then given the list of applicants and asked to approve or not approve them for the committee.

The committee members were welcomed to the committee and provided some general information to prepare for their role as a committee member. They were asked to review the [edreports.org website](#) to gain familiarity with the reports and resources available from the organization. In addition, the committee members were asked to review the draft of the [2022 revision to the California Mathematics Framework](#) in order to have an understanding of the changes that are being recommended.

Publishers of the top rated materials were invited to present to the curriculum committee during a [week-long intensive investigation](#) during the summer of 2022. The first day of the week was dedicated to professional development around the importance of high-quality and standards-aligned instructional materials and the rubrics used during the investigation process. Background information was provided for all the materials being presented. The next three days were spent interviewing publishers and learning more about the materials and how they could meet the needs of MPS scholars. Curriculum committee members rated each of the materials using the materials investigation rubric. The final day of the materials investigation included time for feedback and reflection. The committee then engaged in a consensus regarding the materials and which two should be field tested during the 1st semester of the 2022/2023 school year.

Stage 3: Field Test

After the intensive materials study, teachers participated in a materials review, lesson study and field test of lessons from the two curricula that were selected by the curriculum adoption committee.



Magnolia Public Schools Mathematics Materials Adoption Process

Current units of study for unit 1 and 2 included 1-2 lessons from each of the curricula. Teachers for each grade level collaborated and determined which lesson(s) from each of the curricula they wanted to use with students. They planned the timeline for when to deliver the lessons as well as discussed how they would teach and introduce the lessons. The teachers had a rubric to rate the materials based on ease of use, time needed for planning, timing of lesson, and student reception of lesson materials. Students were given a short feedback form to complete to share their thoughts about the lesson and materials as compared to the current materials being used in the classroom.

During the November 2022 Math Department PLC, the publishers being reviewed were invited to present to all teachers (elementary and secondary math teachers). The publishers presented an overview of their materials and answered questions posed by the teachers. This allowed teachers to interact directly with the publisher representatives and provide an opportunity for the publishers to present on how their materials would best support our students.

During the December 2022 Math Department PLC, the math teachers were given time to discuss the curricula before casting their vote. Elementary teachers were given the opportunity to continue reviewing the materials until January 2023, at which time they were asked to cast their votes.

Stage 4: Voting, Board Approval, and Adoption

During the lesson studies, pulse checks were completed to get an idea for which curricula teachers and students were leaning towards. The final vote took place in December 2022 for secondary teachers and in January 2023 for elementary teachers.

Voting results

Voting was conducted via Google Forms and sent out via email to elementary and math teachers. Teachers were given 7 days to cast their votes and provide feedback regarding which of the curricula they would like for Magnolia Public Schools to adopt. There were a total of 33 votes received and representation from each school site.

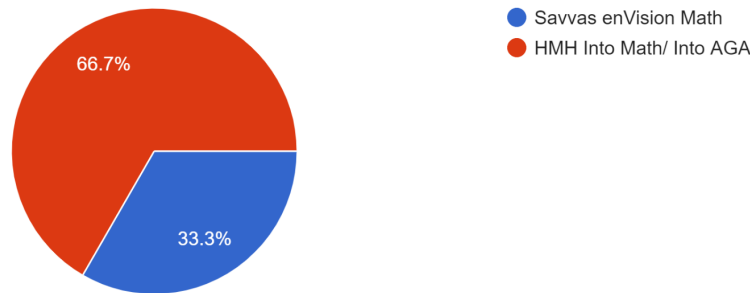
Overall voting results:



Magnolia Public Schools Mathematics Materials Adoption Process

Which of the materials would you like to propose MPS adopts for its math curriculum?

33 responses



In addition to voting for one of the curricula, teachers were asked to identify why they chose the materials they ultimately selected. Here are some of the responses from the teachers regarding their choice of HMH Into Math:

- “The material and the content of the HMH is well-designed and organized. It also allows for differentiating instruction.” -Math Teacher at MSA-3
- “The ease of the book, awesome examples, and ideas it provides to help get conversations/teaching with students.” -Math Teacher at MSA-Bell
- “HMH emphasizes the importance of establishing conceptual understanding and reinforces that understanding with procedural practice.” -Math Teacher at MSA-2
- “Into Math has more opportunities for mathematical discourse; Into Math felt more accessible to students (ex: English learners, families, etc); options for warm-ups; language objectives. The mathematics components are interwoven with SEL and language supports AND having a variety of high-quality resources readily available so I don't need to spend my own money on TPT or even use extra time to make my own resources” -Math Teacher at MSA-5
- “This had more problem solving and hands-on activities. There are also CGI strategies in this program.” -Elementary Teacher at MSA-SA
- “More user friendly and more online resources for students.” - Math Teacher at MSA-SD
- “I love the interaction it allows and real time teacher assessment.” - Math Teacher at MSA-4

The above quotes are just a snapshot of the feedback provided by teachers, yet they provide a comprehensive picture as to why 66.7% of the votes were to move forward with HMH Into Math.



Magnolia Public Schools Mathematics Materials Adoption Process

Stage 5: Implementation

The new curriculum will be adopted for an initial five (5) year term. This will allow for the proper training and implementation of the curriculum with fidelity.

Curriculum Package

HMH offers a plethora of materials and resources. The curriculum package we are proposing for adoption would include both physical and digital materials for both students and teachers. In order to ensure students have the opportunity to participate in hands-on activities and make sense of mathematical concepts, manipulative kits are also included in the package.

In order to ensure implementation with fidelity, proper professional learning needs to occur on a regular basis. The initial professional learning needs to occur prior to elementary and math teachers leaving for summer break, ideally, this initial professional learning opportunity will take place in April. HMH has a “Getting Started” training that will be provided. HMH describes their “Getting Started” training as “This two-hour Getting Started session introduces teachers to their new program's structure, essential resources, and implementation recommendations. Teachers will also explore Ed, HMH's teaching and learning platform, and the professional learning pathway on Ed. Getting Started is the initial step toward a successful first 30 days. Ongoing training and support will be also provided on Ed. There, teachers will access a guided learning pathway based on their grade level and implementation timeline. A recommended sequence of topics, which includes live sessions, videos, interactive media, and related resources, will help teachers plan, teach, and assess student learning using their new HMH program. After teachers complete each pathway topic, they receive a certificate of completion.” Additionally, teachers will have digital teacher materials available prior to summer break. Pacing guides will be created based on the new materials and provided to teachers.

During the 2023 summer symposium, there will be additional professional learning provided by HMH. This will allow teachers to gain further insight into the curriculum and how to best use it in their classrooms. Collaboration time will be included during this session to allow teachers to collaborate and work together with others that teach the same grade level and content. This will be conducted as part of HMH's Blended Coaching Membership. They describe this as “Blended Coaching brings the coaching experience into a small group context and opens up communication among teachers and/or instructional coaches. It is a collaborative conversation, focused on deepening understanding of student work, student learning targets, instructional practices, goal setting, and action steps. The introductory blended coaching annual membership powered by HMH Coaching Studio provides within the term of the



Magnolia Public Schools Mathematics Materials Adoption Process

membership one (1) in-person coaching day, four (4) 30-minute live online sessions, and HMH Coaching Studio licenses, designed for up to 20 teachers.” This would be designed by the grade band to focus on specific strategies and supports that are unique to each grade band of students.

The Blended Coaching membership would allow for ongoing professional learning to continue so teachers can grow their knowledge regarding the curriculum and promising practices for instruction. The customized learning pathway on Ed will allow us to ensure new teachers are onboarded properly and understand the robust supports that are available in the new materials.

The complete quote from Houghton Mifflin Harcourt is provided as a separate exhibit and details exactly what materials are being purchased and the exact cost for those materials.

Curriculum Adoption Intensive Materials Investigation

Background: As part of the curriculum adoption process and [California Ed Code 60201](#), that allows for off-cycle adoption of materials, we need to ensure standards-aligned materials are selected and that the majority of the curriculum adoption committee is composed of subject or grade-level teachers. To ensure that the curriculum adoption committee is majority teachers and that time and space is dedicated to an in-depth, intensive investigation of curriculum available, a week-long materials investigation has been established.

Process: During the materials investigation, participants will engage in professional development in selecting high-quality curriculum using an equity lens, criteria for materials and the materials review rubrics. Participants will then engage in deep dives of curriculum meeting the criteria for materials and engaging with publishers. Finally, participants will make recommendations for up to two curricula to field test across the organization during the 1st semester of the 2022/2023 school year.

Logistics: Each school site will have a representative from each grade band (elementary, middle school, and high school) attend and fully participate in the materials investigation. Each participant will commit to attending the full materials investigation, engage fully in activities, and provide feedback. The materials investigation will take place from Monday, June 20, 2022 through Friday, June 24, 2022. The schedule and objective for each day is outlined below.

Day	Date	Time	Objective
Monday	6/20/22	9am-4pm	Participants will - engage in professional development in selecting high quality math materials, - understand the criteria for materials, and - receive training in the use of the materials adoption rubrics.
Tuesday	6/21/22	9am-1pm	Participants will - Review and participate in the publisher presentation for curriculums #1 & #2 - Provide feedback and complete the adoption rubric for curriculums #1 & #2
Wednesday	6/22/22	9am-1pm	Participants will - Review and participate in the publisher presentation for curriculums #3 & #4 - Provide feedback and complete the adoption rubric for curriculums #3 & #4
Thursday	6/23/22	9am-1pm	Participants will Review and participate in the publisher presentation for curriculums #5 & #6

			• Provide feedback and complete the adoption rubric for curriculums #5 & #6
Friday	6/24/22	9am-1pm	Participants will • Review materials presented throughout the week • Finalize rubric scores • Engage in a conversation regarding materials • Participate in a consensus regarding which two materials to field test

The format of the materials investigation will be hybrid. Participants will have the choice to participate in person from the Home Office or join via Zoom. Should a participant decide to join via Zoom, they agree to keep their cameras on. All participants agree to be fully engaged during the entire investigation and complete any work that is assigned. As this process will only work if all participants are fully committed to the investigation, failure to do so will result in being removed from the committee.

Compensation: Participants will be compensated at the summer rate of \$50 per hour for 24 hours of work. This is a total of \$1,200 per participant.

Number of participants: The number of participants is as follows:

MSA-1: 2 participants- 1 middle school math teacher & 1 high school math teacher
 MSA-2: 2 participants- 1 middle school math teacher & 1 high school math teacher
 MSA-3: 2 participants- 1 middle school math teacher & 1 high school math teacher
 MSA-4: 1 participant- 1 high school math teacher
 MSA-5: 2 participants- 1 middle school math teacher & 1 high school math teacher
 MSA-6: 1 participant- 1 middle school math teacher
 MSA-7: 2 participants- 1 TK-2 & 1 3-5 elementary school math teacher
 MSA-8: 1 participant- 1 middle school math teacher
 MSA-SD: 1 participant- 1 middle school math teacher
 MSA-SA: 3 participants- 1 elementary math teacher, 1 middle school math teacher & 1 high school math teacher

In addition, in order to ensure all students are represented, an Ed Specialist who supports mathematics from each grade band (elementary, middle and high school) and an ELD Coordinator from each grade band will also be included in the materials investigation.

School leaders are encouraged to participate in the investigation as well, however to ensure that teachers make up the majority of the committee, each school may send one representative to officially participate in the materials investigation.

The Home Office will have members of the Academic Team participating in the investigation as well. The final number of participants will be determined once the school participants have been

identified. Again, this is to ensure compliance with the majority of the committee being composed of teachers.



Houghton Mifflin Harcourt

Proposal #008619162

Prepared For

Magnolia Ed & Research Fdn

Attention:

Jenny Obuchi

jobuchi@magnoliapublicschools.org

For the Purchase of:

Into Math K-8 and AGA 5 year

Prepared By

Suzy Robins

suzy.robins@hmc.com

Please submit this proposal with your purchase order.

Purchase orders or duly executed service agreements for **Professional Services** purchased, must be submitted at least 30 days before the service event date.

For greater detail, the complete Terms of Purchases may be reviewed here:

<http://www.hmc.com/common/terms-conditions>

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Chicago, IL 60693

Attention:
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Proposal for Magnolia Ed & Research Fdn

ISBN	Title		Price	Quantity	Value of All Material	Free Materials Quantity
Grade K						
Student Digital Licenses						
1789388	9780358398677	Into Math Student License Digital 5 Year Grades K-5 Includes: Digital Student Resources 5 Year Digital Grade K-5 Implementation Success	\$90.00	102	\$9,180.00	
Total for Student Digital Licenses			\$9,180.00			
Teacher Digital Licenses						
1808534	9780358555780	Into Math Teacher License Digital 5 Year Grades K-5 Includes: Into Math Digital Teacher Resources 5 Year Grades K-5 Access to Teacher's Corner	\$375.00			4
Total for Teacher Digital Licenses			\$0.00			
A la Carte Items Available for Purchase						
Teacher Materials						
1732957	9781328613998	Into Math Premium Manipulatives Kit Grade K	\$378.90	4	\$1,515.60	
1753079	9780358132653	Into Math Teacher Edition Collection Grade K	\$150.00	4	\$600.00	
1749826	9780358111931	Into Math Planning and Pacing Guide Grade K	\$19.45	4	\$77.80	
1749808	9780358111757	Into Math TE Flipchart Grade K	\$109.90	4	\$439.60	
1749802	9780358111696	Into Math Unit Project Cards Grade K	\$14.85	4	\$59.40	
1749820	9780358111870	Into Math Game and Activity Cards Grade K	\$14.85	4	\$59.40	
1729167	9781328584106	Into Math Math Reader Collection Grade K	\$31.60	4	\$126.40	
Student Materials						
1814925	9780358608776	2020 Into Math Student Edition Collection with Practice and Homework Journal Set 5 Year Print Grade K	\$35.00	102	\$3,570.00	
Total for A la Carte Items Available for Purchase			\$6,448.20			
Total for Grade K			\$15,628.20			

Grade 1						
Student Digital Licenses						
1789388	9780358398677	Into Math Student License Digital 5 Year Grades K-5 Includes: Digital Student Resources 5 Year Digital Grade K-5 Implementation Success	\$90.00	80	\$7,200.00	
Total for Student Digital Licenses			\$7,200.00			

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Total for Teacher Digital Licenses		\$0.00			
A la Carte Items Available for Purchase					
Teacher Materials					
1732958	9781328614308 Into Math Premium Manipulatives Kit Grade 1	\$378.90	4	\$1,515.60	
1753080	9780358132660 Into Math Teacher Edition Collection Grade 1	\$150.00	4	\$600.00	
1749827	9780358111948 Into Math Planning and Pacing Guide Grade 1	\$19.45	4	\$77.80	
1749809	9780358111764 Into Math TE Flipchart Grade 1	\$109.90	4	\$439.60	
1749803	9780358111702 Into Math Unit Project Cards Grade 1	\$14.85	4	\$59.40	
1749821	9780358111887 Into Math Game and Activity Cards Grade 1	\$14.85	4	\$59.40	
1729168	9781328584113 Into Math Math Reader Collection Grade 1	\$37.80	4	\$151.20	
Student Materials					
1814926	9780358608783 2020 Into Math Student Edition Collection with Practice and Homework Journal Set 5 Year Print Grade 1	\$35.00	80	\$2,800.00	
Total for A la Carte Items Available for Purchase		\$5,703.00			
<u>Total for Grade 1</u>		\$12,903.00			

<u>Grade 2</u>					
Student Digital Licenses					
1789388	9780358398677 Into Math Student License Digital 5 Year Grades K-5 Includes: Digital Student Resources 5 Year Digital Grade K-5 Implementation Success	\$90.00	71	\$6,390.00	
Total for Student Digital Licenses		\$6,390.00			
Teacher Digital Licenses					
1808534	9780358555780 Into Math Teacher License Digital 5 Year Grades K-5 Includes: Into Math Digital Teacher Resources 5 Year Grades K-5 Access to Teacher's Corner	\$375.00			3
Total for Teacher Digital Licenses		\$0.00			
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Teacher Materials					
1732959 9781328614315	Into Math Premium Manipulatives Kit Grade 2	\$378.90	3	\$1,136.70	
1753081 9780358132677	Into Math Teacher Edition Collection Grade 2	\$150.00	3	\$450.00	
1749828 9780358111955	Into Math Planning and Pacing Guide Grade 2	\$19.45	3	\$58.35	
1749810 9780358111771	Into Math TE Flipchart Grade 2	\$109.90	3	\$329.70	
1749804 9780358111719	Into Math Unit Project Cards Grade 2	\$14.85	3	\$44.55	
1749822 9780358111894	Into Math Game and Activity Cards Grade 2	\$14.85	3	\$44.55	
1729169 9781328584120	Into Math Math Reader Collection Grade 2	\$44.10	3	\$132.30	
Student Materials					
1814927 9780358608790	2020 Into Math Student Edition Collection with Practice and Homework Journal Set 5 Year Print Grade 2	\$35.00	71	\$2,485.00	
Total for A la Carte Items Available for Purchase		\$4,681.15			

Total for Grade 2	\$11,071.15
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Grade 3					
Student Digital Licenses					
1789388	9780358398677	Into Math Student License Digital 5 Year Grades K-5 Includes: Digital Student Resources 5 Year Digital Grade K-5 Implementation Success	\$90.00	80	\$7,200.00
Total for Student Digital Licenses			\$7,200.00		
Teacher Digital Licenses					
1808534	9780358555780	Into Math Teacher License Digital 5 Year Grades K-5 Includes: Into Math Digital Teacher Resources 5 Year Grades K-5 Access to Teacher's Corner	\$375.00		4
Total for Teacher Digital Licenses			\$0.00		
A la Carte Items Available for Purchase					

Teacher Materials					
1732960 9781328614322	Into Math Premium Manipulatives Kit Grade 3	\$378.90	4	\$1,515.60	
1753082 9780358132684	Into Math Teacher Edition Collection Grade 3	\$150.00	4	\$600.00	
1749829 9780358111962	Into Math Planning and Pacing Guide Grade 3	\$19.45	4	\$77.80	
1749811 9780358111788	Into Math TE Flipchart Grade 3	\$109.90	4	\$439.60	
1749805 9780358111726	Into Math Unit Project Cards Grade 3	\$14.85	4	\$59.40	

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1749823	9780358111900	Into Math Game and Activity Cards Grade 3	\$14.85	4	\$59.40	
1729170	9781328584137	Into Math Math Reader Collection Grade 3	\$37.80	4	\$151.20	
Student Materials						
1814928	9780358608806	2020 Into Math Student Edition Collection with Practice and Homework Journal Set 5 Year Print Grade 3	\$35.00	80	\$2,800.00	
Total for A la Carte Items Available for Purchase			\$5,703.00			
Total for Grade 3			\$12,903.00			
Grade 4						
Student Digital Licenses						
1789388	9780358398677	Into Math Student License Digital 5 Year Grades K-5 Includes: Digital Student Resources 5 Year Digital Grade K-5 Implementation Success	\$90.00	93	\$8,370.00	
Total for Student Digital Licenses			\$8,370.00			
Teacher Digital Licenses						
1808534	9780358555780	Into Math Teacher License Digital 5 Year Grades K-5 Includes: Into Math Digital Teacher Resources 5 Year Grades K-5 Access to Teacher's Corner	\$375.00			4
Total for Teacher Digital Licenses			\$0.00			
A la Carte Items Available for Purchase						
Teacher Materials						
1732961	9781328614339	Into Math Premium Manipulatives Kit Grade 4	\$378.90	4	\$1,515.60	
1753083	9780358132691	Into Math Teacher Edition Collection Grade 4	\$150.00	4	\$600.00	
1749830	9780358111979	Into Math Planning and Pacing Guide Grade 4	\$19.45	4	\$77.80	
1749812	9780358111795	Into Math TE Flipchart Grade 4	\$109.90	4	\$439.60	
1749806	9780358111733	Into Math Unit Project Cards Grade 4	\$14.85	4	\$59.40	
1749824	9780358111917	Into Math Game and Activity Cards Grade 4	\$14.85	4	\$59.40	
1729171	9781328584144	Into Math Math Reader Collection Grade 4	\$44.10	4	\$176.40	
Student Materials						
1814929	9780358608813	2020 Into Math Student Edition Collection with Practice and Homework Journal Set 5 Year Print Grade 4	\$35.00	93	\$3,255.00	
Total for A la Carte Items Available for Purchase			\$6,183.20			

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ISBN	Title		Price	Quantity	Value of All Material	Free Materials Quantity
Total for Grade 4			\$14,553.20			
Grade 5						
Student Digital Licenses						
1789388	9780358398677	Into Math Student License Digital 5 Year Grades K-5 Includes: Digital Student Resources 5 Year Digital Grade K-5 Implementation Success	\$90.00	100	\$9,000.00	
Total for Student Digital Licenses			\$9,000.00			
Teacher Digital Licenses						
1808534	9780358555780	Into Math Teacher License Digital 5 Year Grades K-5 Includes: Into Math Digital Teacher Resources 5 Year Grades K-5 Access to Teacher's Corner	\$375.00			4
Total for Teacher Digital Licenses			\$0.00			
A la Carte Items Available for Purchase						
Teacher Materials						
1732962	9781328614346	Into Math Premium Manipulatives Kit Grade 5	\$378.90	4	\$1,515.60	
1753084	9780358132707	Into Math Teacher Edition Collection Grade 5	\$150.00	4	\$600.00	
1749831	9780358111986	Into Math Planning and Pacing Guide Grade 5	\$19.45	4	\$77.80	
1749813	9780358111801	Into Math TE Flipchart Grade 5	\$109.90	4	\$439.60	
1749807	9780358111740	Into Math Unit Project Cards Grade 5	\$14.85	4	\$59.40	
1749825	9780358111924	Into Math Game and Activity Cards Grade 5	\$14.85	4	\$59.40	
1729172	9781328584151	Into Math Math Reader Collection Grade 5	\$50.50	4	\$202.00	
Student/District Materials						
1814930	9780358608820	2020 Into Math Student Edition Collection with Practice and Homework Journal Set 5 Year Print Grade 5	\$35.00	100	\$3,500.00	
Total for A la Carte Items Available for Purchase			\$6,453.80			
Total for Grade 5			\$15,453.80			
Grade 6						
Student Digital Licenses						
1789391	9780358398707	Into Math Student License Digital 5 Year Grades 6-8 Includes:	\$90.00	708	\$63,720.00	
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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
Digital Student Resources 5 Year Digital Grade 6-8 Implementation Success					
Total for Student Digital Licenses		\$63,720.00			
Teacher Digital Licenses					
1808546	9780358555902 Into Math Teacher License Digital 5 Year Grades 6-8 Includes: Into Math Digital Teacher Resources 5 Year Grades 6-8 Access to Teacher's Corner	\$375.00			11
Total for Teacher Digital Licenses		\$0.00			
A la Carte Items Available for Purchase					
Teacher Materials					
1732973	9781328614353 Into Math Premium Manipulatives Kit Grades 6-8	\$378.90	11	\$4,167.90	
1750434	9780358116301 Into Math Planning and Pacing Guide Grade 6	\$19.45	11	\$213.95	
1756245	9780358157038 Into Math Teacher Edition Collection Grade 6	\$150.00	11	\$1,650.00	
Student Materials					
1765490	9780358223597 Into Math Student Edition (Consumable) 5 Year Print Grade 6	\$35.00	708	\$24,780.00	
Total for A la Carte Items Available for Purchase		\$30,811.85			
Total for Grade 6		\$94,531.85			

Grade 7

Student Digital Licenses

1789391	9780358398707	Into Math Student License Digital 5 Year Grades 6-8	\$90.00	720	\$64,800.00
Includes: Digital Student Resources 5 Year Digital Grade 6-8 Implementation Success					
Total for Student Digital Licenses			\$64,800.00		

Teacher Digital Licenses

1808546	9780358555902	Into Math Teacher License Digital 5 Year Grades 6-8	\$375.00		11
Includes: Into Math Digital Teacher Resources 5 Year Grades 6-8 Access to Teacher's Corner					
Total for Teacher Digital Licenses			\$0.00		

A la Carte Items Available for Purchase

Teacher Materials

1732973	9781328614353	Into Math Premium Manipulatives Kit Grades 6-8	\$378.90	11	\$4,167.90
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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
1750436 9780358116325	Into Math Planning and Pacing Guide Grade 7	\$19.45	11	\$213.95	
1756246 9780358157045	Into Math Teacher Edition Collection Grade 7	\$150.00	11	\$1,650.00	
Student Materials					
1765491 9780358223603	Into Math Student Edition (Consumable) 5 Year Print Grade 7	\$35.00	720	\$25,200.00	
Total for A la Carte Items Available for Purchase		\$31,231.85			

<u>Total for Grade 7</u>	\$96,031.85
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<u>Accelerated 7 (Grade 7)</u>					
Student Digital Licenses					
1789391	9780358398707	Into Math Student License Digital 5 Year Grades 6-8 Includes: Digital Student Resources 5 Year Digital Grade 6-8 Implementation Success	\$90.00	45	\$4,050.00
Total for Student Digital Licenses			\$4,050.00		
Teacher Digital Licenses					
1808546	9780358555902	Into Math Teacher License Digital 5 Year Grades 6-8 Includes: Into Math Digital Teacher Resources 5 Year Grades 6-8 Access to Teacher's Corner	\$375.00		4
Total for Teacher Digital Licenses			\$0.00		
A la Carte Items Available for Purchase					
Teacher Materials					
1732973	9781328614353	Into Math Premium Manipulatives Kit Grades 6-8	\$378.90	4	\$1,515.60
1750439	9780358116356	Into Math Planning and Pacing Guide Accelerated 7	\$19.45	4	\$77.80
1756250	9780358157083	Into Math Teacher Edition Collection Accelerated 7	\$150.00	4	\$600.00
Student Materials					
1765495	9780358223702	Into Math Student Edition (Consumable) 5 Year Print Accelerated 7	\$35.00	45	\$1,575.00
Total for A la Carte Items Available for Purchase			\$3,768.40		
Total for Accelerated 7 (Grade 7)			\$7,818.40		

<u>Grade 8</u>					
Student Digital Licenses					
1789391 9780358398707	Into Math Student License Digital 5 Year Grades 6-8 Includes:	\$90.00	765	\$68,850.00	
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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
Digital Student Resources 5 Year Digital Grade 6-8 Implementation Success					
Total for Student Digital Licenses		\$68,850.00			
Teacher Digital Licenses					
1808546	9780358555902 Into Math Teacher License Digital 5 Year Grades 6-8 Includes: Into Math Digital Teacher Resources 5 Year Grades 6-8 Access to Teacher's Corner	\$375.00			11
Total for Teacher Digital Licenses		\$0.00			
A la Carte Items Available for Purchase					
Teacher Materials					
1732973	9781328614353 Into Math Premium Manipulatives Kit Grades 6-8	\$378.90	11	\$4,167.90	
1750438	9780358116349 Into Math Planning and Pacing Guide Grade 8	\$19.45	11	\$213.95	
1756247	9780358157052 Into Math Teacher Edition Collection Grade 8	\$150.00	11	\$1,650.00	
Student Materials					
1765492	9780358223610 Into Math Student Edition (Consumable) 5 Year Print Grade 8	\$35.00	765	\$26,775.00	
Total for A la Carte Items Available for Purchase		\$32,806.85			
Total for Grade 8		\$101,656.85			

<u>Algebra 1</u>					
Student Digital Licenses					
1789394	9780358398738	Into Algebra 1 Student License Digital 5 Year	\$90.00	393	\$35,370.00
	Includes: Digital Student Resource 5 Year Digital Algebra 1 Implementation Success				
Total for Student Digital Licenses			\$35,370.00		
Teacher Digital Licenses					
1808500	9780358555209	Into Algebra 1 Teacher License Digital 5 Year	\$375.00		11
	Includes: Into Algebra 1 Digital Teacher Resources 5 Year Access to Teacher's Corner				
Total for Teacher Digital Licenses			\$0.00		
A la Carte Items Available for Purchase					
Teacher Materials					
1742482	9780358055303	Into Algebra 1 Teacher Edition	\$150.00	11	\$1,650.00

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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
1750380 9780358119388	Into Algebra 1 Planning and Pacing Guide Grade 9	\$10.35	11	\$113.85	
Student Materials					
1705762 9781328951816	Into Algebra 1 Student Edition	\$45.00	393	\$17,685.00	
1771584 9780358264729	Into Algebra 1 Journal and Practice Workbook 5 Year Print	\$43.00	393	\$16,899.00	
Total for A la Carte Items Available for Purchase		\$36,347.85			

<u>Total for Algebra 1</u>	\$71,717.85
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<u>Advanced 1 (Grade 8)</u>					
Student Digital Licenses					
1789391	9780358398707	Into Math Student License Digital 5 Year Grades 6-8 Includes: Digital Student Resources 5 Year Digital Grade 6-8 Implementation Success	\$90.00	25	\$2,250.00
Total for Student Digital Licenses			\$2,250.00		
Teacher Digital Licenses					
1808546	9780358555902	Into Math Teacher License Digital 5 Year Grades 6-8 Includes: Into Math Digital Teacher Resources 5 Year Grades 6-8 Access to Teacher's Corner	\$375.00		3
Total for Teacher Digital Licenses			\$0.00		
A la Carte Items Available for Purchase					
Teacher Materials					
1732973	9781328614353	Into Math Premium Manipulatives Kit Grades 6-8	\$378.90	3	\$1,136.70
1750435	9780358116318	Into Math Planning and Pacing Guide Advanced 1	\$19.45	3	\$58.35
1756248	9780358157069	Into Math Teacher Edition Collection Advanced 1	\$150.00	3	\$450.00
Student Materials					
1765493	9780358223689	Into Math Student Edition (Consumable) 5 Year Print Advanced 1	\$35.00	25	\$875.00
Total for A la Carte Items Available for Purchase			\$2,520.05		
Total for Advanced 1 (Grade 8)			\$4,770.05		

<u>Geometry</u>					
Student Digital Licenses					
1789400 9780358398790	Into Geometry Student License Digital 5 Year Includes:	\$90.00	406	\$36,540.00	
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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
Digital Student Resource 5 Year Digital Geometry Implementation Success					
Total for Student Digital Licenses		\$36,540.00			
Teacher Digital Licenses					
1808522	9780358555322 Into Geometry Teacher License Digital 5 Year Includes: Into Geometry Digital Teacher Resources 5 Year Access to Teacher's Corner	\$375.00			11
Total for Teacher Digital Licenses		\$0.00			
A la Carte Items Available for Purchase					
Teacher Materials					
1742563	9780358055310 Into Geometry Teacher Edition	\$150.00	11	\$1,650.00	
1750381	9780358119395 Into Geometry Planning and Pacing Guide Grade 10	\$10.35	11	\$113.85	
Student Materials					
1742480	9780358055280 Into Geometry Student Edition	\$45.00	406	\$18,270.00	
1771586	9780358264743 Into Geometry Journal and Practice Workbook 5 Year Print	\$43.00	406	\$17,458.00	
Total for A la Carte Items Available for Purchase		\$37,491.85			
Total for Geometry		\$74,031.85			
Algebra 2					
Student Digital Licenses					
1789397	9780358398769 Into Algebra 2 Student License Digital 5 Year Includes: Digital Student Resource 5 Year Digital Algebra 2 Implementation Success	\$90.00	416	\$37,440.00	
Total for Student Digital Licenses		\$37,440.00			
Teacher Digital Licenses					
1808528	9780358555384 Into Algebra 2 Teacher License Digital 5 Year Includes: Into Algebra 2 Digital Teacher Resources 5 Year Access to Teacher's Corner	\$375.00			9
Total for Teacher Digital Licenses		\$0.00			
A la Carte Items Available for Purchase					
Teacher Materials					
1742564	9780358055327 Into Algebra 2 Teacher Edition	\$150.00	9	\$1,350.00	
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1750382 9780358119401	Into Algebra 2 Planning and Pacing Guide Grade 11	\$10.35	9	\$93.15	
Student Materials					
1742481 9780358055297	Into Algebra 2 Student Edition	\$45.00	416	\$18,720.00	
1771585 9780358264736	Into Algebra 2 Journal and Practice Workbook 5 Year Print	\$43.00	416	\$17,888.00	
Total for A la Carte Items Available for Purchase		\$38,051.15			
<u>Total for Algebra 2</u>		\$75,491.15			

Total Savings:	\$35,250.00
Subtotal Purchase Amount:	\$608,562.20
Shipping & Handling:	\$63,011.13
Sales Tax:	\$29,565.33

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 - o Point of Contact for Digital materials
 - o Point of Contact for Scheduling Professional Development
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Prepared For

Magnolia Ed & Research Fdn

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Los Angeles CA 90012

Attention:
Traci Lewin

For the Purchase of:

Into Math K-8 and AGA PD

Prepared By
Suzy Robins
suzy.robins@hnhco.com

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ISBN		Title	Price	Quantity	Value of All Material	Free Materials Quantity
Professional Development						
1729422	9781328588357	Into Math Getting Started: Introduction to Into Math Live Online 2-Hour Grades K-5	\$800.00	1	\$800.00	
1729407	9781328588203	Getting Started: Introduction to Into Math 6-8 Live Online 2-Hour	\$800.00	2	\$1,600.00	
1729407	9781328588203	Getting Started: Introduction to Into Math 6-8 Live Online 2-Hour	\$800.00			2
1729437	9781328588500	Getting Started: Introduction to Into AGA 9-12 Live Online 2-Hour	\$800.00	2	\$1,600.00	
1729437	9781328588500	Getting Started: Introduction to Into AGA 9-12 Live Online 2-Hour	\$800.00			2
Coaching						
1832625	9780358726326	Into Math Blended Coaching Introductory Membership 1 Year Grades K-5	\$7,500.00	1	\$7,500.00	
1832624	9780358726319	Into Math Blended Coaching Introductory Membership 1 Year Grades 6-8	\$7,500.00	1	\$7,500.00	
1832619	9780358726265	Into AGA Blended Coaching Introductory Membership 1 Year Grades 9-12	\$7,500.00	1	\$7,500.00	
Total for Coaching			\$22,500.00			
Total for Professional Development			\$26,500.00			

Total Savings:	\$3,200.00
Subtotal Purchase Amount:	\$26,500.00
Shipping & Handling:	\$0.00
Sales Tax:	\$0.00

Total Cost of Proposal (PO Amount):	\$26,500.00
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 - o Point of Contact for Digital materials
 - o Point of Contact for Scheduling Professional Development

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Los Angeles, CA 90012-3811

Sold to:

Magnolia Educ and Research Found
250 E 1St St
Los Angeles, CA 90012-3811

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Prepared For

Magnolia Science Academy 1

18238 Sherman Way
Reseda CA 91335

Attention:

Traci Lewin

tlewin@magnoliapublicschools.org

For the Purchase of:

Into Math 6-8 and AGA 5 year

Prepared By

Suzy Robins

suzy.robins@hmhco.com

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Grade 6						
Student Digital Licenses						
1789391	9780358398707	Into Math Student License Digital 5 Year Grades 6-8 Includes: Digital Student Resources 5 Year Digital Grade 6-8 Implementation Success	\$90.00	108	\$9,720.00	
Total for Student Digital Licenses			\$9,720.00			
Teacher Digital Licenses						
1808546	9780358555902	Into Math Teacher License Digital 5 Year Grades 6-8 Includes: Into Math Digital Teacher Resources 5 Year Grades 6-8 Access to Teacher's Corner	\$375.00			1
Total for Teacher Digital Licenses			\$0.00			
A la Carte Items Available for Purchase						
Teacher Materials						
1732973	9781328614353	Into Math Premium Manipulatives Kit Grades 6-8	\$378.90	1	\$378.90	
1750434	9780358116301	Into Math Planning and Pacing Guide Grade 6	\$19.45	1	\$19.45	
1756245	9780358157038	Into Math Teacher Edition Collection Grade 6	\$150.00	1	\$150.00	
Student Materials						
1765490	9780358223597	Into Math Student Edition (Consumable) 5 Year Print Grade 6	\$35.00	108	\$3,780.00	
Total for A la Carte Items Available for Purchase			\$4,328.35			
Total for Grade 6			\$14,048.35			

Grade 7						
Student Digital Licenses						
1789391	9780358398707	Into Math Student License Digital 5 Year Grades 6-8 Includes: Digital Student Resources 5 Year Digital Grade 6-8 Implementation Success	\$90.00	110	\$9,900.00	
Total for Student Digital Licenses			\$9,900.00			
Teacher Digital Licenses						
1808546	9780358555902	Into Math Teacher License Digital 5 Year Grades 6-8 Includes: Into Math Digital Teacher Resources 5 Year Grades 6-8 Access to Teacher's Corner	\$375.00			1
Total for Teacher Digital Licenses			\$0.00			

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ISBN			Title	Price	Quantity	Value of All Material	Free Materials Quantity
A la Carte Items Available for Purchase							
Teacher Materials							
1732973	9781328614353	Into Math Premium Manipulatives Kit Grades 6-8		\$378.90	1	\$378.90	
1750436	9780358116325	Into Math Planning and Pacing Guide Grade 7		\$19.45	1	\$19.45	
1756246	9780358157045	Into Math Teacher Edition Collection Grade 7		\$150.00	1	\$150.00	
Student Materials							
1765491	9780358223603	Into Math Student Edition (Consumable) 5 Year Print Grade 7		\$35.00	110	\$3,850.00	
Total for A la Carte Items Available for Purchase				\$4,398.35			

Total for Grade 7	\$14,298.35
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Grade 8						
Student Digital Licenses						
1789391	9780358398707	Into Math Student License Digital 5 Year Grades 6-8	\$90.00	125	\$11,250.00	
	Includes: Digital Student Resources 5 Year Digital Grade 6-8 Implementation Success					
Total for Student Digital Licenses			\$11,250.00			
Teacher Digital Licenses						
1808546	9780358555902	Into Math Teacher License Digital 5 Year Grades 6-8	\$375.00			1
	Includes: Into Math Digital Teacher Resources 5 Year Grades 6-8 Access to Teacher's Corner					
Total for Teacher Digital Licenses			\$0.00			
A la Carte Items Available for Purchase						
Teacher Materials						
1732973	9781328614353	Into Math Premium Manipulatives Kit Grades 6-8	\$378.90	1	\$378.90	
1750438	9780358116349	Into Math Planning and Pacing Guide Grade 8	\$19.45	1	\$19.45	
1756247	9780358157052	Into Math Teacher Edition Collection Grade 8	\$150.00	1	\$150.00	
Student Materials						
1765492	9780358223610	Into Math Student Edition (Consumable) 5 Year Print Grade 8	\$35.00	125	\$4,375.00	
Total for A la Carte Items Available for Purchase			\$4,923.35			
Total for Grade 8			\$16,173.35			

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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
<u>Algebra 1</u>					
Student Digital Licenses					
1789394	9780358398738 Into Algebra 1 Student License Digital 5 Year Includes: Digital Student Resource 5 Year Digital Algebra 1 Implementation Success	\$90.00	95	\$8,550.00	
Total for Student Digital Licenses		\$8,550.00			
Teacher Digital Licenses					
1808500	9780358555209 Into Algebra 1 Teacher License Digital 5 Year Includes: Into Algebra 1 Digital Teacher Resources 5 Year Access to Teacher's Corner	\$375.00			1
Total for Teacher Digital Licenses		\$0.00			
A la Carte Items Available for Purchase					
Teacher Materials					
1742482	9780358055303 Into Algebra 1 Teacher Edition	\$150.00	1	\$150.00	
1750380	9780358119388 Into Algebra 1 Planning and Pacing Guide Grade 9	\$10.35	1	\$10.35	
Student Materials					
1705762	9781328951816 Into Algebra 1 Student Edition	\$45.00	95	\$4,275.00	
1771584	9780358264729 Into Algebra 1 Journal and Practice Workbook 5 Year Print	\$43.00	95	\$4,085.00	
Total for A la Carte Items Available for Purchase		\$8,520.35			
<u>Total for Algebra 1</u>		\$17,070.35			

<u>Geometry</u>					
Student Digital Licenses					
1789400	9780358398790 Into Geometry Student License Digital 5 Year Includes: Digital Student Resource 5 Year Digital Geometry Implementation Success	\$90.00	100	\$9,000.00	
Total for Student Digital Licenses		\$9,000.00			
Teacher Digital Licenses					
1808522	9780358555322 Into Geometry Teacher License Digital 5 Year Includes: Into Geometry Digital Teacher Resources 5 Year Access to Teacher's Corner	\$375.00			1
Total for Teacher Digital Licenses		\$0.00			

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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
A la Carte Items Available for Purchase					
Teacher Materials					
1742563 9780358055310	Into Geometry Teacher Edition	\$150.00	1	\$150.00	
1750381 9780358119395	Into Geometry Planning and Pacing Guide Grade 10	\$10.35	1	\$10.35	
Student Materials					
1742480 9780358055280	Into Geometry Student Edition	\$45.00	100	\$4,500.00	
1771586 9780358264743	Into Geometry Journal and Practice Workbook 5 Year Print	\$43.00	100	\$4,300.00	
Total for A la Carte Items Available for Purchase		\$8,960.35			

<u>Total for Geometry</u>	\$17,960.35
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<u>Algebra 2</u>					
Student Digital Licenses					
1789397 9780358398769	Into Algebra 2 Student License Digital 5 Year Includes: Digital Student Resource 5 Year Digital Algebra 2 Implementation Success	\$90.00	120	\$10,800.00	
Total for Student Digital Licenses		\$10,800.00			
Teacher Digital Licenses					
1808528 9780358555384	Into Algebra 2 Teacher License Digital 5 Year Includes: Into Algebra 2 Digital Teacher Resources 5 Year Access to Teacher's Corner	\$375.00			1
Total for Teacher Digital Licenses		\$0.00			
A la Carte Items Available for Purchase					
Teacher Materials					
1742564 9780358055327	Into Algebra 2 Teacher Edition	\$150.00	1	\$150.00	
1750382 9780358119401	Into Algebra 2 Planning and Pacing Guide Grade 11	\$10.35	1	\$10.35	
Student Materials					
1742481 9780358055297	Into Algebra 2 Student Edition	\$45.00	120	\$5,400.00	
1771585 9780358264736	Into Algebra 2 Journal and Practice Workbook 5 Year Print	\$43.00	120	\$5,160.00	
Total for A la Carte Items Available for Purchase		\$10,720.35			
<u>Total for Algebra 2</u>		\$21,520.35			

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Total Savings:	\$2,250.00
Subtotal Purchase Amount:	\$101,071.10
Shipping & Handling:	\$13,013.15
Sales Tax:	\$5,212.17

Total Cost of Proposal (PO Amount):	\$119,296.42
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Reseda, CA 91335-4550

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Los Angeles, CA 90012-3811

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Prepared For

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For the Purchase of:

Into Math 6-8 and AGA 5 year

Prepared By

Suzy Robins

suzy.robins@hmhco.com

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ISBN	Title		Price	Quantity	Value of All Material	Free Materials Quantity
Grade 6						
Student Digital Licenses						
1789391	9780358398707	Into Math Student License Digital 5 Year Grades 6-8 Includes: Digital Student Resources 5 Year Digital Grade 6-8 Implementation Success	\$90.00	105	\$9,450.00	
Total for Student Digital Licenses			\$9,450.00			
Teacher Digital Licenses						
1808546	9780358555902	Into Math Teacher License Digital 5 Year Grades 6-8 Includes: Into Math Digital Teacher Resources 5 Year Grades 6-8 Access to Teacher's Corner	\$375.00			1
Total for Teacher Digital Licenses			\$0.00			
A la Carte Items Available for Purchase						
Teacher Materials						
1732973	9781328614353	Into Math Premium Manipulatives Kit Grades 6-8	\$378.90	1	\$378.90	
1750434	9780358116301	Into Math Planning and Pacing Guide Grade 6	\$19.45	1	\$19.45	
1756245	9780358157038	Into Math Teacher Edition Collection Grade 6	\$150.00	1	\$150.00	
Student Materials						
1765490	9780358223597	Into Math Student Edition (Consumable) 5 Year Print Grade 6	\$35.00	105	\$3,675.00	
Total for A la Carte Items Available for Purchase			\$4,223.35			
Total for Grade 6			\$13,673.35			

Grade 7						
Student Digital Licenses						
1789391	9780358398707	Into Math Student License Digital 5 Year Grades 6-8 Includes: Digital Student Resources 5 Year Digital Grade 6-8 Implementation Success	\$90.00	90	\$8,100.00	
Total for Student Digital Licenses			\$8,100.00			
Teacher Digital Licenses						
1808546	9780358555902	Into Math Teacher License Digital 5 Year Grades 6-8 Includes: Into Math Digital Teacher Resources 5 Year Grades 6-8 Access to Teacher's Corner	\$375.00			1
Total for Teacher Digital Licenses			\$0.00			

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ISBN			Title	Price	Quantity	Value of All Material	Free Materials Quantity
A la Carte Items Available for Purchase							
Teacher Materials							
1732973	9781328614353	Into Math Premium Manipulatives Kit Grades 6-8		\$378.90	1	\$378.90	
1750436	9780358116325	Into Math Planning and Pacing Guide Grade 7		\$19.45	1	\$19.45	
1756246	9780358157045	Into Math Teacher Edition Collection Grade 7		\$150.00	1	\$150.00	
Student Materials							
1765491	9780358223603	Into Math Student Edition (Consumable) 5 Year Print Grade 7		\$35.00	90	\$3,150.00	
Total for A la Carte Items Available for Purchase				\$3,698.35			

<u>Total for Grade 7</u>	\$11,798.35
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<u>Accelerated 7</u>						
Student Digital Licenses						
1789391	9780358398707	Into Math Student License Digital 5 Year Grades 6-8	\$90.00	20	\$1,800.00	
	Includes: Digital Student Resources 5 Year Digital Grade 6-8 Implementation Success					
Total for Student Digital Licenses			\$1,800.00			
Teacher Digital Licenses						
1808546	9780358555902	Into Math Teacher License Digital 5 Year Grades 6-8	\$375.00			1
	Includes: Into Math Digital Teacher Resources 5 Year Grades 6-8 Access to Teacher's Corner					
Total for Teacher Digital Licenses			\$0.00			
A la Carte Items Available for Purchase						
Teacher Materials						
1732973	9781328614353	Into Math Premium Manipulatives Kit Grades 6-8	\$378.90	1	\$378.90	
1750439	9780358116356	Into Math Planning and Pacing Guide Accelerated 7	\$19.45	1	\$19.45	
1756250	9780358157083	Into Math Teacher Edition Collection Accelerated 7	\$150.00	1	\$150.00	
Student Materials						
1765495	9780358223702	Into Math Student Edition (Consumable) 5 Year Print Accelerated 7	\$35.00	20	\$700.00	
Total for A la Carte Items Available for Purchase			\$1,248.35			
Total for Accelerated 7			\$3,048.35			

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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
<u>Grade 8</u>					
Student Digital Licenses					
1789391	9780358398707 Into Math Student License Digital 5 Year Grades 6-8 Includes: Digital Student Resources 5 Year Digital Grade 6-8 Implementation Success	\$90.00	85	\$7,650.00	
Total for Student Digital Licenses		\$7,650.00			
Teacher Digital Licenses					
1808546	9780358555902 Into Math Teacher License Digital 5 Year Grades 6-8 Includes: Into Math Digital Teacher Resources 5 Year Grades 6-8 Access to Teacher's Corner	\$375.00			1
Total for Teacher Digital Licenses		\$0.00			
A la Carte Items Available for Purchase					
Teacher Materials					
1732973	9781328614353 Into Math Premium Manipulatives Kit Grades 6-8	\$378.90	1	\$378.90	
1750438	9780358116349 Into Math Planning and Pacing Guide Grade 8	\$19.45	1	\$19.45	
1756247	9780358157052 Into Math Teacher Edition Collection Grade 8	\$150.00	1	\$150.00	
Student Materials					
1765492	9780358223610 Into Math Student Edition (Consumable) 5 Year Print Grade 8	\$35.00	85	\$2,975.00	
Total for A la Carte Items Available for Purchase		\$3,523.35			
<u>Total for Grade 8</u>		\$11,173.35			

<u>Algebra 1</u>					
Student Digital Licenses					
1789394	9780358398738 Into Algebra 1 Student License Digital 5 Year Includes: Digital Student Resource 5 Year Digital Algebra 1 Implementation Success	\$90.00	80	\$7,200.00	
Total for Student Digital Licenses		\$7,200.00			
Teacher Digital Licenses					
1808500	9780358555209 Into Algebra 1 Teacher License Digital 5 Year Includes: Into Algebra 1 Digital Teacher Resources 5 Year Access to Teacher's Corner	\$375.00			1
Total for Teacher Digital Licenses		\$0.00			

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A la Carte Items Available for Purchase					
Teacher Materials					
1742482 9780358055303	Into Algebra 1 Teacher Edition	\$150.00	1	\$150.00	
1750380 9780358119388	Into Algebra 1 Planning and Pacing Guide Grade 9	\$10.35	1	\$10.35	
Student Materials					
1705762 9781328951816	Into Algebra 1 Student Edition	\$45.00	80	\$3,600.00	
1771584 9780358264729	Into Algebra 1 Journal and Practice Workbook 5 Year Print	\$43.00	80	\$3,440.00	
Total for A la Carte Items Available for Purchase		\$7,200.35			

<u>Total for Algebra 1</u>	\$14,400.35
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<u>Geometry</u>					
Student Digital Licenses					
1789400 9780358398790	Into Geometry Student License Digital 5 Year Includes: Digital Student Resource 5 Year Digital Geometry Implementation Success	\$90.00	75	\$6,750.00	
Total for Student Digital Licenses		\$6,750.00			
Teacher Digital Licenses					
1808522 9780358555322	Into Geometry Teacher License Digital 5 Year Includes: Into Geometry Digital Teacher Resources 5 Year Access to Teacher's Corner	\$375.00			1
Total for Teacher Digital Licenses		\$0.00			
A la Carte Items Available for Purchase					
Teacher Materials					
1742563 9780358055310	Into Geometry Teacher Edition	\$150.00	1	\$150.00	
1750381 9780358119395	Into Geometry Planning and Pacing Guide Grade 10	\$10.35	1	\$10.35	
Student Materials					
1742480 9780358055280	Into Geometry Student Edition	\$45.00	75	\$3,375.00	
1771586 9780358264743	Into Geometry Journal and Practice Workbook 5 Year Print	\$43.00	75	\$3,225.00	
Total for A la Carte Items Available for Purchase		\$6,760.35			
<u>Total for Geometry</u>		\$13,510.35			

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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
<u>Algebra 2</u>					
Student Digital Licenses					
1789397	9780358398769 Into Algebra 2 Student License Digital 5 Year Includes: Digital Student Resource 5 Year Digital Algebra 2 Implementation Success	\$90.00	75	\$6,750.00	
Total for Student Digital Licenses		\$6,750.00			
Teacher Digital Licenses					
1808528	9780358555384 Into Algebra 2 Teacher License Digital 5 Year Includes: Into Algebra 2 Digital Teacher Resources 5 Year Access to Teacher's Corner	\$375.00			1
Total for Teacher Digital Licenses		\$0.00			
A la Carte Items Available for Purchase					
Teacher Materials					
1742564	9780358055327 Into Algebra 2 Teacher Edition	\$150.00	1	\$150.00	
1750382	9780358119401 Into Algebra 2 Planning and Pacing Guide Grade 11	\$10.35	1	\$10.35	
Student Materials					
1742481	9780358055297 Into Algebra 2 Student Edition	\$45.00	75	\$3,375.00	
1771585	9780358264736 Into Algebra 2 Journal and Practice Workbook 5 Year Print	\$43.00	75	\$3,225.00	
Total for A la Carte Items Available for Purchase		\$6,760.35			
<u>Total for Algebra 2</u>		\$13,510.35			

Total Savings:	\$2,625.00
Subtotal Purchase Amount:	\$81,114.45
Shipping & Handling:	\$10,387.20
Sales Tax:	\$4,161.27
Total Cost of Proposal (PO Amount):	\$95,662.92

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 - o Point of Contact for Digital materials
 - o Point of Contact for Scheduling Professional Development

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 Van Nuys, CA 91406-5455

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Proposal #008619685

Prepared For

Magnolia Science Academy 3

1254 E Helmick St
Carson CA 90746

Attention:

Traci Lewin

tlewin@magnoliapublicschools.org

For the Purchase of:

Into Math 6-8 and AGA 5 year

Prepared By

Suzy Robins

suzy.robins@hnhco.com

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Proposal for Magnolia Science Academy 3

ISBN	Title		Price	Quantity	Value of All Material	Free Materials Quantity
Grade 6						
Student Digital Licenses						
1789391	9780358398707	Into Math Student License Digital 5 Year Grades 6-8 Includes: Digital Student Resources 5 Year Digital Grade 6-8 Implementation Success	\$90.00	60	\$5,400.00	
Total for Student Digital Licenses			\$5,400.00			
Teacher Digital Licenses						
1808546	9780358555902	Into Math Teacher License Digital 5 Year Grades 6-8 Includes: Into Math Digital Teacher Resources 5 Year Grades 6-8 Access to Teacher's Corner	\$375.00			2
Total for Teacher Digital Licenses			\$0.00			
A la Carte Items Available for Purchase						
Teacher Materials						
1732973	9781328614353	Into Math Premium Manipulatives Kit Grades 6-8	\$378.90	2	\$757.80	
1750434	9780358116301	Into Math Planning and Pacing Guide Grade 6	\$19.45	2	\$38.90	
1756245	9780358157038	Into Math Teacher Edition Collection Grade 6	\$150.00	2	\$300.00	
Student Materials						
1765490	9780358223597	Into Math Student Edition (Consumable) 5 Year Print Grade 6	\$35.00	60	\$2,100.00	
Total for A la Carte Items Available for Purchase			\$3,196.70			
Total for Grade 6			\$8,596.70			

Grade 7						
Student Digital Licenses						
1789391	9780358398707	Into Math Student License Digital 5 Year Grades 6-8 Includes: Digital Student Resources 5 Year Digital Grade 6-8 Implementation Success	\$90.00	50	\$4,500.00	
Total for Student Digital Licenses			\$4,500.00			
Teacher Digital Licenses						
1808546	9780358555902	Into Math Teacher License Digital 5 Year Grades 6-8 Includes: Into Math Digital Teacher Resources 5 Year Grades 6-8 Access to Teacher's Corner	\$375.00			2
Total for Teacher Digital Licenses			\$0.00			

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ISBN			Title	Price	Quantity	Value of All Material	Free Materials Quantity
A la Carte Items Available for Purchase							
Teacher Materials							
1732973	9781328614353	Into Math Premium Manipulatives Kit Grades 6-8		\$378.90	2	\$757.80	
1750436	9780358116325	Into Math Planning and Pacing Guide Grade 7		\$19.45	2	\$38.90	
1756246	9780358157045	Into Math Teacher Edition Collection Grade 7		\$150.00	2	\$300.00	
Student Materials							
1765491	9780358223603	Into Math Student Edition (Consumable) 5 Year Print Grade 7		\$35.00	50	\$1,750.00	
Total for A la Carte Items Available for Purchase				\$2,846.70			

<u>Total for Grade 7</u>	\$7,346.70
---------------------------------	-------------------

<u>Accelerated 7</u>						
Student Digital Licenses						
1789391	9780358398707	Into Math Student License Digital 5 Year Grades 6-8	\$90.00	15	\$1,350.00	
	Includes: Digital Student Resources 5 Year Digital Grade 6-8 Implementation Success					
Total for Student Digital Licenses			\$1,350.00			
Teacher Digital Licenses						
1808546	9780358555902	Into Math Teacher License Digital 5 Year Grades 6-8	\$375.00			2
	Includes: Into Math Digital Teacher Resources 5 Year Grades 6-8 Access to Teacher's Corner					
Total for Teacher Digital Licenses			\$0.00			
A la Carte Items Available for Purchase						
Teacher Materials						
1732973	9781328614353	Into Math Premium Manipulatives Kit Grades 6-8	\$378.90	2	\$757.80	
1750439	9780358116356	Into Math Planning and Pacing Guide Accelerated 7	\$19.45	2	\$38.90	
1756250	9780358157083	Into Math Teacher Edition Collection Accelerated 7	\$150.00	2	\$300.00	
Student Materials						
1765495	9780358223702	Into Math Student Edition (Consumable) 5 Year Print Accelerated 7	\$35.00	15	\$525.00	
Total for A la Carte Items Available for Purchase			\$1,621.70			
Total for Accelerated 7			\$2,971.70			

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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
Grade 8					
Student Digital Licenses					
1789391	9780358398707 Into Math Student License Digital 5 Year Grades 6-8 Includes: Digital Student Resources 5 Year Digital Grade 6-8 Implementation Success	\$90.00	80	\$7,200.00	
Total for Student Digital Licenses		\$7,200.00			
Teacher Digital Licenses					
1808546	9780358555902 Into Math Teacher License Digital 5 Year Grades 6-8 Includes: Into Math Digital Teacher Resources 5 Year Grades 6-8 Access to Teacher's Corner	\$375.00			2
Total for Teacher Digital Licenses		\$0.00			
A la Carte Items Available for Purchase					
Teacher Materials					
1732973	9781328614353 Into Math Premium Manipulatives Kit Grades 6-8	\$378.90	2	\$757.80	
1750438	9780358116349 Into Math Planning and Pacing Guide Grade 8	\$19.45	2	\$38.90	
1756247	9780358157052 Into Math Teacher Edition Collection Grade 8	\$150.00	2	\$300.00	
Student Materials					
1765492	9780358223610 Into Math Student Edition (Consumable) 5 Year Print Grade 8	\$35.00	80	\$2,800.00	
Total for A la Carte Items Available for Purchase		\$3,896.70			
Total for Grade 8		\$11,096.70			

Algebra 1					
Student Digital Licenses					
1789394	9780358398738 Into Algebra 1 Student License Digital 5 Year Includes: Digital Student Resource 5 Year Digital Algebra 1 Implementation Success	\$90.00	65	\$5,850.00	
Total for Student Digital Licenses		\$5,850.00			
Teacher Digital Licenses					
1808500	9780358555209 Into Algebra 1 Teacher License Digital 5 Year Includes: Into Algebra 1 Digital Teacher Resources 5 Year Access to Teacher's Corner	\$375.00			3
Total for Teacher Digital Licenses		\$0.00			

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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
A la Carte Items Available for Purchase					
Teacher Materials					
1742482 9780358055303	Into Algebra 1 Teacher Edition	\$150.00	3	\$450.00	
1750380 9780358119388	Into Algebra 1 Planning and Pacing Guide Grade 9	\$10.35	3	\$31.05	
Student Materials					
1705762 9781328951816	Into Algebra 1 Student Edition	\$45.00	65	\$2,925.00	
1771584 9780358264729	Into Algebra 1 Journal and Practice Workbook 5 Year Print	\$43.00	65	\$2,795.00	
Total for A la Carte Items Available for Purchase		\$6,201.05			

<u>Total for Algebra 1</u>	\$12,051.05
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<u>Advanced 1</u>					
Student Digital Licenses					
1789391 9780358398707	Into Math Student License Digital 5 Year Grades 6-8 Includes: Digital Student Resources 5 Year Digital Grade 6-8 Implementation Success	\$90.00	15	\$1,350.00	
Total for Student Digital Licenses		\$1,350.00			
Teacher Digital Licenses					
1808546 9780358555902	Into Math Teacher License Digital 5 Year Grades 6-8 Includes: Into Math Digital Teacher Resources 5 Year Grades 6-8 Access to Teacher's Corner	\$375.00			2
Total for Teacher Digital Licenses		\$0.00			
A la Carte Items Available for Purchase					
Teacher Materials					
1732973 9781328614353	Into Math Premium Manipulatives Kit Grades 6-8	\$378.90	2	\$757.80	
1750435 9780358116318	Into Math Planning and Pacing Guide Advanced 1	\$19.45	2	\$38.90	
1756248 9780358157069	Into Math Teacher Edition Collection Advanced 1	\$150.00	2	\$300.00	
Student Materials					
1765493 9780358223689	Into Math Student Edition (Consumable) 5 Year Print Advanced 1	\$35.00	15	\$525.00	
Total for A la Carte Items Available for Purchase		\$1,621.70			
<u>Total for Advanced 1</u>		\$2,971.70			

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<u>Geometry</u>					
Student Digital Licenses					
1789400	9780358398790 Into Geometry Student License Digital 5 Year Includes: Digital Student Resource 5 Year Digital Geometry Implementation Success	\$90.00	65	\$5,850.00	
Total for Student Digital Licenses		\$5,850.00			
Teacher Digital Licenses					
1808522	9780358555322 Into Geometry Teacher License Digital 5 Year Includes: Into Geometry Digital Teacher Resources 5 Year Access to Teacher's Corner	\$375.00			3
Total for Teacher Digital Licenses		\$0.00			
A la Carte Items Available for Purchase					
Teacher Materials					
1742563	9780358055310 Into Geometry Teacher Edition	\$150.00	3	\$450.00	
1750381	9780358119395 Into Geometry Planning and Pacing Guide Grade 10	\$10.35	3	\$31.05	
Student Materials					
1742480	9780358055280 Into Geometry Student Edition	\$45.00	65	\$2,925.00	
1771586	9780358264743 Into Geometry Journal and Practice Workbook 5 Year Print	\$43.00	65	\$2,795.00	
Total for A la Carte Items Available for Purchase		\$6,201.05			
<u>Total for Geometry</u>		\$12,051.05			
<u>Algebra 2</u>					
Student Digital Licenses					
1789397	9780358398769 Into Algebra 2 Student License Digital 5 Year Includes: Digital Student Resource 5 Year Digital Algebra 2 Implementation Success	\$90.00	80	\$7,200.00	
Total for Student Digital Licenses		\$7,200.00			
Teacher Digital Licenses					
1808528	9780358555384 Into Algebra 2 Teacher License Digital 5 Year Includes: Into Algebra 2 Digital Teacher Resources 5 Year Access to Teacher's Corner	\$375.00			3
Total for Teacher Digital Licenses		\$0.00			
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ISBN			Title	Price	Quantity	Value of All Material	Free Materials Quantity
A la Carte Items Available for Purchase							
Teacher Materials							
1742564	9780358055327	Into Algebra 2 Teacher Edition		\$150.00	3	\$450.00	
1750382	9780358119401	Into Algebra 2 Planning and Pacing Guide Grade 11		\$10.35	3	\$31.05	
Student Materials							
1742481	9780358055297	Into Algebra 2 Student Edition		\$45.00	80	\$3,600.00	
1771585	9780358264736	Into Algebra 2 Journal and Practice Workbook 5 Year Print		\$43.00	80	\$3,440.00	
Total for A la Carte Items Available for Purchase				\$7,521.05			

<u>Total for Algebra 2</u>	\$14,721.05
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<i>Total Savings:</i>	\$7,125.00
<i>Subtotal Purchase Amount:</i>	\$71,806.65
<i>Shipping & Handling:</i>	\$9,319.33
<i>Sales Tax:</i>	\$4,348.68

<i>Total Cost of Proposal (PO Amount):</i>	\$85,474.66
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 - o Point of Contact for Digital materials
 - o Point of Contact for Scheduling Professional Development

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1254 E Helmick St
Carson, CA 90746-3164

Sold to:

Magnolia Educ and Research Found
250 E 1St St
Los Angeles, CA 90012-3811

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Magnolia Science Academy 4

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For the Purchase of:

Into Math AGA 5 year

Prepared By

Suzy Robins

suzy.robins@hmhco.com

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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
<u>Algebra 1</u>					
Student Digital Licenses					
1789394	9780358398738 Into Algebra 1 Student License Digital 5 Year Includes: Digital Student Resource 5 Year Digital Algebra 1 Implementation Success	\$90.00	28	\$2,520.00	
Total for Student Digital Licenses		\$2,520.00			
Teacher Digital Licenses					
1808500	9780358555209 Into Algebra 1 Teacher License Digital 5 Year Includes: Into Algebra 1 Digital Teacher Resources 5 Year Access to Teacher's Corner	\$375.00			2
Total for Teacher Digital Licenses		\$0.00			
A la Carte Items Available for Purchase					
Teacher Materials					
1742482	9780358055303 Into Algebra 1 Teacher Edition	\$150.00	2	\$300.00	
1750380	9780358119388 Into Algebra 1 Planning and Pacing Guide Grade 9	\$10.35	2	\$20.70	
Student Materials					
1705762	9781328951816 Into Algebra 1 Student Edition	\$45.00	28	\$1,260.00	
1771584	9780358264729 Into Algebra 1 Journal and Practice Workbook 5 Year Print	\$43.00	28	\$1,204.00	
Total for A la Carte Items Available for Purchase		\$2,784.70			
<u>Total for Algebra 1</u>		\$5,304.70			

<u>Geometry</u>					
Student Digital Licenses					
1789400	9780358398790 Into Geometry Student License Digital 5 Year Includes: Digital Student Resource 5 Year Digital Geometry Implementation Success	\$90.00	36	\$3,240.00	
Total for Student Digital Licenses		\$3,240.00			
Teacher Digital Licenses					
1808522	9780358555322 Into Geometry Teacher License Digital 5 Year Includes: Into Geometry Digital Teacher Resources 5 Year Access to Teacher's Corner	\$375.00			2
Total for Teacher Digital Licenses		\$0.00			

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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
A la Carte Items Available for Purchase					
Teacher Materials					
1742563 9780358055310	Into Geometry Teacher Edition	\$150.00	2	\$300.00	
1750381 9780358119395	Into Geometry Planning and Pacing Guide Grade 10	\$10.35	2	\$20.70	
Student Materials					
1742480 9780358055280	Into Geometry Student Edition	\$45.00	36	\$1,620.00	
1771586 9780358264743	Into Geometry Journal and Practice Workbook 5 Year Print	\$43.00	36	\$1,548.00	
Total for A la Carte Items Available for Purchase		\$3,488.70			

<u>Total for Geometry</u>	\$6,728.70
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<u>Algebra 2</u>					
Student Digital Licenses					
1789397 9780358398769	Into Algebra 2 Student License Digital 5 Year Includes: Digital Student Resource 5 Year Digital Algebra 2 Implementation Success	\$90.00	36	\$3,240.00	
Total for Student Digital Licenses		\$3,240.00			
Teacher Digital Licenses					
1808528 9780358555384	Into Algebra 2 Teacher License Digital 5 Year Includes: Into Algebra 2 Digital Teacher Resources 5 Year Access to Teacher's Corner	\$375.00			2
Total for Teacher Digital Licenses		\$0.00			
A la Carte Items Available for Purchase					
Teacher Materials					
1742564 9780358055327	Into Algebra 2 Teacher Edition	\$150.00	2	\$300.00	
1750382 9780358119401	Into Algebra 2 Planning and Pacing Guide Grade 11	\$10.35	2	\$20.70	
Student Materials					
1742481 9780358055297	Into Algebra 2 Student Edition	\$45.00	36	\$1,620.00	
1771585 9780358264736	Into Algebra 2 Journal and Practice Workbook 5 Year Print	\$43.00	36	\$1,548.00	
Total for A la Carte Items Available for Purchase		\$3,488.70			
<u>Total for Algebra 2</u>		\$6,728.70			

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Total Savings:	\$2,250.00
Subtotal Purchase Amount:	\$18,762.10
Shipping & Handling:	\$2,662.50
Sales Tax:	\$1,180.37

Total Cost of Proposal (PO Amount):	\$22,604.97
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 - o Point of Contact for Scheduling Professional Development

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Reseda CA 91335

Attention:

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tlewin@magnoliapublicschools.org

For the Purchase of:

Into Math 6-8 and AGA 5 year

Prepared By

Suzy Robins

suzy.robins@hmhco.com

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Proposal for Magnolia Science Academy 5

ISBN	Title		Price	Quantity	Value of All Material	Free Materials Quantity
Grade 6						
Student Digital Licenses						
1789391	9780358398707	Into Math Student License Digital 5 Year Grades 6-8 Includes: Digital Student Resources 5 Year Digital Grade 6-8 Implementation Success	\$90.00	35	\$3,150.00	
Total for Student Digital Licenses			\$3,150.00			
Teacher Digital Licenses						
1808546	9780358555902	Into Math Teacher License Digital 5 Year Grades 6-8 Includes: Into Math Digital Teacher Resources 5 Year Grades 6-8 Access to Teacher's Corner	\$375.00			1
Total for Teacher Digital Licenses			\$0.00			
A la Carte Items Available for Purchase						
Teacher Materials						
1732973	9781328614353	Into Math Premium Manipulatives Kit Grades 6-8	\$378.90	1	\$378.90	
1750434	9780358116301	Into Math Planning and Pacing Guide Grade 6	\$19.45	1	\$19.45	
1756245	9780358157038	Into Math Teacher Edition Collection Grade 6	\$150.00	1	\$150.00	
Student Materials						
1765490	9780358223597	Into Math Student Edition (Consumable) 5 Year Print Grade 6	\$35.00	35	\$1,225.00	
Total for A la Carte Items Available for Purchase			\$1,773.35			
Total for Grade 6			\$4,923.35			

Grade 7						
Student Digital Licenses						
1789391	9780358398707	Into Math Student License Digital 5 Year Grades 6-8 Includes: Digital Student Resources 5 Year Digital Grade 6-8 Implementation Success	\$90.00	30	\$2,700.00	
Total for Student Digital Licenses			\$2,700.00			
Teacher Digital Licenses						
1808546	9780358555902	Into Math Teacher License Digital 5 Year Grades 6-8 Includes: Into Math Digital Teacher Resources 5 Year Grades 6-8 Access to Teacher's Corner	\$375.00			1
Total for Teacher Digital Licenses			\$0.00			

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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
A la Carte Items Available for Purchase					
Teacher Materials					
1732973 9781328614353	Into Math Premium Manipulatives Kit Grades 6-8	\$378.90	1	\$378.90	
1750436 9780358116325	Into Math Planning and Pacing Guide Grade 7	\$19.45	1	\$19.45	
1756246 9780358157045	Into Math Teacher Edition Collection Grade 7	\$150.00	1	\$150.00	
Student Materials					
1765491 9780358223603	Into Math Student Edition (Consumable) 5 Year Print Grade 7	\$35.00	30	\$1,050.00	
Total for A la Carte Items Available for Purchase		\$1,598.35			

Total for Grade 7	\$4,298.35
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<u>Grade 8</u>					
Student Digital Licenses					
1789391 9780358398707	Into Math Student License Digital 5 Year Grades 6-8 Includes: Digital Student Resources 5 Year Digital Grade 6-8 Implementation Success	\$90.00	40	\$3,600.00	
Total for Student Digital Licenses		\$3,600.00			
Teacher Digital Licenses					
1808546 9780358555902	Into Math Teacher License Digital 5 Year Grades 6-8 Includes: Into Math Digital Teacher Resources 5 Year Grades 6-8 Access to Teacher's Corner	\$375.00			1
Total for Teacher Digital Licenses		\$0.00			
A la Carte Items Available for Purchase					
Teacher Materials					
1732973 9781328614353	Into Math Premium Manipulatives Kit Grades 6-8	\$378.90	1	\$378.90	
1750438 9780358116349	Into Math Planning and Pacing Guide Grade 8	\$19.45	1	\$19.45	
1756247 9780358157052	Into Math Teacher Edition Collection Grade 8	\$150.00	1	\$150.00	
Student Materials					
1765492 9780358223610	Into Math Student Edition (Consumable) 5 Year Print Grade 8	\$35.00	40	\$1,400.00	
Total for A la Carte Items Available for Purchase		\$1,948.35			
Total for Grade 8		\$5,548.35			

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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
<u>Algebra 1</u>					
Student Digital Licenses					
1789394	9780358398738 Into Algebra 1 Student License Digital 5 Year Includes: Digital Student Resource 5 Year Digital Algebra 1 Implementation Success	\$90.00	45	\$4,050.00	
Total for Student Digital Licenses		\$4,050.00			
Teacher Digital Licenses					
1808500	9780358555209 Into Algebra 1 Teacher License Digital 5 Year Includes: Into Algebra 1 Digital Teacher Resources 5 Year Access to Teacher's Corner	\$375.00			1
Total for Teacher Digital Licenses		\$0.00			
A la Carte Items Available for Purchase					
Teacher Materials					
1742482	9780358055303 Into Algebra 1 Teacher Edition	\$150.00	1	\$150.00	
1750380	9780358119388 Into Algebra 1 Planning and Pacing Guide Grade 9	\$10.35	1	\$10.35	
Student Materials					
1705762	9781328951816 Into Algebra 1 Student Edition	\$45.00	45	\$2,025.00	
1771584	9780358264729 Into Algebra 1 Journal and Practice Workbook 5 Year Print	\$43.00	45	\$1,935.00	
Total for A la Carte Items Available for Purchase		\$4,120.35			
<u>Total for Algebra 1</u>		\$8,170.35			
<u>Geometry</u>					
Student Digital Licenses					
1789400	9780358398790 Into Geometry Student License Digital 5 Year Includes: Digital Student Resource 5 Year Digital Geometry Implementation Success	\$90.00	40	\$3,600.00	
Total for Student Digital Licenses		\$3,600.00			
Teacher Digital Licenses					
1808522	9780358555322 Into Geometry Teacher License Digital 5 Year Includes: Into Geometry Digital Teacher Resources 5 Year Access to Teacher's Corner	\$375.00			1
Total for Teacher Digital Licenses		\$0.00			
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008619690	Sold:0000698750 Ship:0000528106	Page 4 of 7	Please submit this form with your purchase order		

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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
A la Carte Items Available for Purchase					
Teacher Materials					
1742563 9780358055310	Into Geometry Teacher Edition	\$150.00	1	\$150.00	
1750381 9780358119395	Into Geometry Planning and Pacing Guide Grade 10	\$10.35	1	\$10.35	
Student Materials					
1742480 9780358055280	Into Geometry Student Edition	\$45.00	40	\$1,800.00	
1771586 9780358264743	Into Geometry Journal and Practice Workbook 5 Year Print	\$43.00	40	\$1,720.00	
Total for A la Carte Items Available for Purchase		\$3,680.35			

<u>Total for Geometry</u>	\$7,280.35
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<u>Algebra 2</u>					
Student Digital Licenses					
1789397 9780358398769	Into Algebra 2 Student License Digital 5 Year Includes: Digital Student Resource 5 Year Digital Algebra 2 Implementation Success	\$90.00	35	\$3,150.00	
Total for Student Digital Licenses		\$3,150.00			
Teacher Digital Licenses					
1808528 9780358555384	Into Algebra 2 Teacher License Digital 5 Year Includes: Into Algebra 2 Digital Teacher Resources 5 Year Access to Teacher's Corner	\$375.00			1
Total for Teacher Digital Licenses		\$0.00			
A la Carte Items Available for Purchase					
Teacher Materials					
1742564 9780358055327	Into Algebra 2 Teacher Edition	\$150.00	1	\$150.00	
1750382 9780358119401	Into Algebra 2 Planning and Pacing Guide Grade 11	\$10.35	1	\$10.35	
Student Materials					
1742481 9780358055297	Into Algebra 2 Student Edition	\$45.00	35	\$1,575.00	
1771585 9780358264736	Into Algebra 2 Journal and Practice Workbook 5 Year Print	\$43.00	35	\$1,505.00	
Total for A la Carte Items Available for Purchase		\$3,240.35			
<u>Total for Algebra 2</u>		\$6,390.35			

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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
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<i>Total Savings:</i>	\$2,250.00
<i>Subtotal Purchase Amount:</i>	\$36,611.10
<i>Shipping & Handling:</i>	\$4,764.33
<i>Sales Tax:</i>	\$2,007.00

<i>Total Cost of Proposal (PO Amount):</i>	\$43,382.43
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18230 Kittridge St
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250 E 1St St
Los Angeles, CA 90012-3811

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Prepared For

Magnolia Science Academy 6

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Attention:

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For the Purchase of:

Into Math 6-8 5 year

Prepared By

Suzy Robins

suzy.robins@hmhco.com

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ISBN	Title		Price	Quantity	Value of All Material	Free Materials Quantity
Grade 6						
Student Digital Licenses						
1789391	9780358398707	Into Math Student License Digital 5 Year Grades 6-8 Includes: Digital Student Resources 5 Year Digital Grade 6-8 Implementation Success	\$90.00	40	\$3,600.00	
Total for Student Digital Licenses			\$3,600.00			
Teacher Digital Licenses						
1808546	9780358555902	Into Math Teacher License Digital 5 Year Grades 6-8 Includes: Into Math Digital Teacher Resources 5 Year Grades 6-8 Access to Teacher's Corner	\$375.00			2
Total for Teacher Digital Licenses			\$0.00			
A la Carte Items Available for Purchase						
Teacher Materials						
1732973	9781328614353	Into Math Premium Manipulatives Kit Grades 6-8	\$378.90	2	\$757.80	
1750434	9780358116301	Into Math Planning and Pacing Guide Grade 6	\$19.45	2	\$38.90	
1756245	9780358157038	Into Math Teacher Edition Collection Grade 6	\$150.00	2	\$300.00	
Student Materials						
1765490	9780358223597	Into Math Student Edition (Consumable) 5 Year Print Grade 6	\$35.00	40	\$1,400.00	
Total for A la Carte Items Available for Purchase			\$2,496.70			
Total for Grade 6			\$6,096.70			

Grade 7						
Student Digital Licenses						
1789391	9780358398707	Into Math Student License Digital 5 Year Grades 6-8 Includes: Digital Student Resources 5 Year Digital Grade 6-8 Implementation Success	\$90.00	40	\$3,600.00	
Total for Student Digital Licenses			\$3,600.00			
Teacher Digital Licenses						
1808546	9780358555902	Into Math Teacher License Digital 5 Year Grades 6-8 Includes: Into Math Digital Teacher Resources 5 Year Grades 6-8 Access to Teacher's Corner	\$375.00			2
Total for Teacher Digital Licenses			\$0.00			

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ISBN		Title	Price	Quantity	Value of All Material	Free Materials Quantity
A la Carte Items Available for Purchase						
Teacher Materials						
1732973	9781328614353	Into Math Premium Manipulatives Kit Grades 6-8	\$378.90	2	\$757.80	
1750436	9780358116325	Into Math Planning and Pacing Guide Grade 7	\$19.45	2	\$38.90	
1756246	9780358157045	Into Math Teacher Edition Collection Grade 7	\$150.00	2	\$300.00	
Student Materials						
1765491	9780358223603	Into Math Student Edition (Consumable) 5 Year Print Grade 7	\$35.00	40	\$1,400.00	
Total for A la Carte Items Available for Purchase			\$2,496.70			

<u>Total for Grade 7</u>	\$6,096.70
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<u>Accelerated 7</u>						
Student Digital Licenses						
1789391	9780358398707	Into Math Student License Digital 5 Year Grades 6-8	\$90.00	10	\$900.00	
	Includes: Digital Student Resources 5 Year Digital Grade 6-8 Implementation Success					
Total for Student Digital Licenses			\$900.00			
Teacher Digital Licenses						
1808546	9780358555902	Into Math Teacher License Digital 5 Year Grades 6-8	\$375.00			1
	Includes: Into Math Digital Teacher Resources 5 Year Grades 6-8 Access to Teacher's Corner					
Total for Teacher Digital Licenses			\$0.00			
A la Carte Items Available for Purchase						
Teacher Materials						
1732973	9781328614353	Into Math Premium Manipulatives Kit Grades 6-8	\$378.90	1	\$378.90	
1750439	9780358116356	Into Math Planning and Pacing Guide Accelerated 7	\$19.45	1	\$19.45	
1756250	9780358157083	Into Math Teacher Edition Collection Accelerated 7	\$150.00	1	\$150.00	
Student Materials						
1765495	9780358223702	Into Math Student Edition (Consumable) 5 Year Print Accelerated 7	\$35.00	10	\$350.00	
Total for A la Carte Items Available for Purchase			\$898.35			
Total for Accelerated 7			\$1,798.35			

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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
<u>Grade 8</u>					
Student Digital Licenses					
1789391	9780358398707 Into Math Student License Digital 5 Year Grades 6-8 Includes: Digital Student Resources 5 Year Digital Grade 6-8 Implementation Success	\$90.00	40	\$3,600.00	
Total for Student Digital Licenses		\$3,600.00			
Teacher Digital Licenses					
1808546	9780358555902 Into Math Teacher License Digital 5 Year Grades 6-8 Includes: Into Math Digital Teacher Resources 5 Year Grades 6-8 Access to Teacher's Corner	\$375.00			2
Total for Teacher Digital Licenses		\$0.00			
A la Carte Items Available for Purchase					
Teacher Materials					
1732973	9781328614353 Into Math Premium Manipulatives Kit Grades 6-8	\$378.90	2	\$757.80	
1750438	9780358116349 Into Math Planning and Pacing Guide Grade 8	\$19.45	2	\$38.90	
1756247	9780358157052 Into Math Teacher Edition Collection Grade 8	\$150.00	2	\$300.00	
Student Materials					
1765492	9780358223610 Into Math Student Edition (Consumable) 5 Year Print Grade 8	\$35.00	40	\$1,400.00	
Total for A la Carte Items Available for Purchase		\$2,496.70			
Total for Grade 8		\$6,096.70			

<u>Advanced 1</u>					
Student Digital Licenses					
1789391	9780358398707 Into Math Student License Digital 5 Year Grades 6-8 Includes: Digital Student Resources 5 Year Digital Grade 6-8 Implementation Success	\$90.00	10	\$900.00	
Total for Student Digital Licenses		\$900.00			
Teacher Digital Licenses					
1808546	9780358555902 Into Math Teacher License Digital 5 Year Grades 6-8 Includes: Into Math Digital Teacher Resources 5 Year Grades 6-8 Access to Teacher's Corner	\$375.00			1
Total for Teacher Digital Licenses		\$0.00			

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A la Carte Items Available for Purchase					
Teacher Materials					
1732973 9781328614353	Into Math Premium Manipulatives Kit Grades 6-8	\$378.90	1	\$378.90	
1750435 9780358116318	Into Math Planning and Pacing Guide Advanced 1	\$19.45	1	\$19.45	
1756248 9780358157069	Into Math Teacher Edition Collection Advanced 1	\$150.00	1	\$150.00	
Student Materials					
1765493 9780358223689	Into Math Student Edition (Consumable) 5 Year Print Advanced 1	\$35.00	10	\$350.00	
Total for A la Carte Items Available for Purchase		\$898.35			
<u>Total for Advanced 1</u>		\$1,798.35			

Total Savings:	\$3,000.00
Subtotal Purchase Amount:	\$21,886.80
Shipping & Handling:	\$2,767.61
Sales Tax:	\$1,145.22

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 - o Point of Contact for Print materials
 - o Point of Contact for Digital materials
 - o Point of Contact for Scheduling Professional Development

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Los Angeles, CA 90034-5805

Sold to:

Magnolia Educ and Research Found
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Los Angeles, CA 90012-3811

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- Our payment terms are 30 days from the invoice date.
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- Our shipping terms are FOB shipping point. The shipping term for your proposal is Destination.
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Proposal #008619761

Prepared For

Magnolia Science Academy 7

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Northridge CA 91325

Attention:

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For the Purchase of:

Into Math K-5 5 year

Prepared By

Suzy Robins

suzy.robins@hmhco.com

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Proposal for Magnolia Science Academy 7

ISBN	Title		Price	Quantity	Value of All Material	Free Materials Quantity
Grade K						
Student Digital Licenses						
1789388	9780358398677	Into Math Student License Digital 5 Year Grades K-5 Includes: Digital Student Resources 5 Year Digital Grade K-5 Implementation Success	\$90.00	50	\$4,500.00	
Total for Student Digital Licenses			\$4,500.00			
Teacher Digital Licenses						
1808534	9780358555780	Into Math Teacher License Digital 5 Year Grades K-5 Includes: Into Math Digital Teacher Resources 5 Year Grades K-5 Access to Teacher's Corner	\$375.00			2
Total for Teacher Digital Licenses			\$0.00			
A la Carte Items Available for Purchase						
Teacher Materials						
1732957	9781328613998	Into Math Premium Manipulatives Kit Grade K	\$378.90	2	\$757.80	
1753079	9780358132653	Into Math Teacher Edition Collection Grade K	\$150.00	2	\$300.00	
1749826	9780358111931	Into Math Planning and Pacing Guide Grade K	\$19.45	2	\$38.90	
1749808	9780358111757	Into Math TE Flipchart Grade K	\$109.90	2	\$219.80	
1749802	9780358111696	Into Math Unit Project Cards Grade K	\$14.85	2	\$29.70	
1749820	9780358111870	Into Math Game and Activity Cards Grade K	\$14.85	2	\$29.70	
1729167	9781328584106	Into Math Math Reader Collection Grade K	\$31.60	2	\$63.20	
Student Materials						
1814925	9780358608776	2020 Into Math Student Edition Collection with Practice and Homework Journal Set 5 Year Print Grade K	\$35.00	50	\$1,750.00	
Total for A la Carte Items Available for Purchase			\$3,189.10			
Total for Grade K			\$7,689.10			

Grade 1						
Student Digital Licenses						
1789388	9780358398677	Into Math Student License Digital 5 Year Grades K-5 Includes: Digital Student Resources 5 Year Digital Grade K-5 Implementation Success	\$90.00	50	\$4,500.00	
Total for Student Digital Licenses			\$4,500.00			

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Proposal for Magnolia Science Academy 7

ISBN	Title		Price	Quantity	Value of All Material	Free Materials Quantity
Teacher Digital Licenses						
1808534	9780358555780	Into Math Teacher License Digital 5 Year Grades K-5 Includes: Into Math Digital Teacher Resources 5 Year Grades K-5 Access to Teacher's Corner	\$375.00			2
Total for Teacher Digital Licenses			\$0.00			
A la Carte Items Available for Purchase						
Teacher Materials						
1732958	9781328614308	Into Math Premium Manipulatives Kit Grade 1	\$378.90	2	\$757.80	
1753080	9780358132660	Into Math Teacher Edition Collection Grade 1	\$150.00	2	\$300.00	
1749827	9780358111948	Into Math Planning and Pacing Guide Grade 1	\$19.45	2	\$38.90	
1749809	9780358111764	Into Math TE Flipchart Grade 1	\$109.90	2	\$219.80	
1749803	9780358111702	Into Math Unit Project Cards Grade 1	\$14.85	2	\$29.70	
1749821	9780358111887	Into Math Game and Activity Cards Grade 1	\$14.85	2	\$29.70	
1729168	9781328584113	Into Math Math Reader Collection Grade 1	\$37.80	2	\$75.60	
Student Materials						
1814926	9780358608783	2020 Into Math Student Edition Collection with Practice and Homework Journal Set 5 Year Print Grade 1	\$35.00	50	\$1,750.00	
Total for A la Carte Items Available for Purchase			\$3,201.50			
Total for Grade 1			\$7,701.50			

Grade 2**Student Digital Licenses**

1789388	9780358398677	Into Math Student License Digital 5 Year Grades K-5 Includes: Digital Student Resources 5 Year Digital Grade K-5 Implementation Success	\$90.00	50	\$4,500.00	
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Total for Student Digital Licenses **\$4,500.00**

Teacher Digital Licenses

1808534	9780358555780	Into Math Teacher License Digital 5 Year Grades K-5 Includes: Into Math Digital Teacher Resources 5 Year Grades K-5 Access to Teacher's Corner	\$375.00			2
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Total for Teacher Digital Licenses **\$0.00**

A la Carte Items Available for Purchase

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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
Teacher Materials					
1732959 9781328614315	Into Math Premium Manipulatives Kit Grade 2	\$378.90	2	\$757.80	
1753081 9780358132677	Into Math Teacher Edition Collection Grade 2	\$150.00	2	\$300.00	
1749828 9780358111955	Into Math Planning and Pacing Guide Grade 2	\$19.45	2	\$38.90	
1749810 9780358111771	Into Math TE Flipchart Grade 2	\$109.90	2	\$219.80	
1749804 9780358111719	Into Math Unit Project Cards Grade 2	\$14.85	2	\$29.70	
1749822 9780358111894	Into Math Game and Activity Cards Grade 2	\$14.85	2	\$29.70	
1729169 9781328584120	Into Math Math Reader Collection Grade 2	\$44.10	2	\$88.20	
Student Materials					
1814927 9780358608790	2020 Into Math Student Edition Collection with Practice and Homework Journal Set 5 Year Print Grade 2	\$35.00	50	\$1,750.00	
Total for A la Carte Items Available for Purchase		\$3,214.10			

Total for Grade 2	\$7,714.10
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Grade 3					
Student Digital Licenses					
1789388	9780358398677	Into Math Student License Digital 5 Year Grades K-5 Includes: Digital Student Resources 5 Year Digital Grade K-5 Implementation Success	\$90.00	50	\$4,500.00
Total for Student Digital Licenses			\$4,500.00		
Teacher Digital Licenses					
1808534	9780358555780	Into Math Teacher License Digital 5 Year Grades K-5 Includes: Into Math Digital Teacher Resources 5 Year Grades K-5 Access to Teacher's Corner	\$375.00		2
Total for Teacher Digital Licenses			\$0.00		
A la Carte Items Available for Purchase					

Teacher Materials					
1732960 9781328614322	Into Math Premium Manipulatives Kit Grade 3	\$378.90	2	\$757.80	
1753082 9780358132684	Into Math Teacher Edition Collection Grade 3	\$150.00	2	\$300.00	
1749829 9780358111962	Into Math Planning and Pacing Guide Grade 3	\$19.45	2	\$38.90	
1749811 9780358111788	Into Math TE Flipchart Grade 3	\$109.90	2	\$219.80	
1749805 9780358111726	Into Math Unit Project Cards Grade 3	\$14.85	2	\$29.70	

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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
1749823 9780358111900	Into Math Game and Activity Cards Grade 3	\$14.85	2	\$29.70	
1729170 9781328584137	Into Math Math Reader Collection Grade 3	\$37.80	2	\$75.60	
Student Materials					
1814928 9780358608806	2020 Into Math Student Edition Collection with Practice and Homework Journal Set 5 Year Print Grade 3	\$35.00	50	\$1,750.00	
Total for A la Carte Items Available for Purchase		\$3,201.50			
Total for Grade 3		\$7,701.50			
Grade 4					
Student Digital Licenses					
1789388 9780358398677	Into Math Student License Digital 5 Year Grades K-5 Includes: Digital Student Resources 5 Year Digital Grade K-5 Implementation Success	\$90.00	55	\$4,950.00	
Total for Student Digital Licenses		\$4,950.00			
Teacher Digital Licenses					
1808534 9780358555780	Into Math Teacher License Digital 5 Year Grades K-5 Includes: Into Math Digital Teacher Resources 5 Year Grades K-5 Access to Teacher's Corner	\$375.00			2
Total for Teacher Digital Licenses		\$0.00			
A la Carte Items Available for Purchase					
Teacher Materials					
1732961 9781328614339	Into Math Premium Manipulatives Kit Grade 4	\$378.90	2	\$757.80	
1753083 9780358132691	Into Math Teacher Edition Collection Grade 4	\$150.00	2	\$300.00	
1749830 9780358111979	Into Math Planning and Pacing Guide Grade 4	\$19.45	2	\$38.90	
1749812 9780358111795	Into Math TE Flipchart Grade 4	\$109.90	2	\$219.80	
1749806 9780358111733	Into Math Unit Project Cards Grade 4	\$14.85	2	\$29.70	
1749824 9780358111917	Into Math Game and Activity Cards Grade 4	\$14.85	2	\$29.70	
1729171 9781328584144	Into Math Math Reader Collection Grade 4	\$44.10	2	\$88.20	
Student Materials					
1814929 9780358608813	2020 Into Math Student Edition Collection with Practice and Homework Journal Set 5 Year Print Grade 4	\$35.00	55	\$1,925.00	
Total for A la Carte Items Available for Purchase		\$3,389.10			

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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
Total for Grade 4		\$8,339.10			
Grade 5					
Student Digital Licenses					
1789388	9780358398677 Into Math Student License Digital 5 Year Grades K-5 Includes: Digital Student Resources 5 Year Digital Grade K-5 Implementation Success	\$90.00	55	\$4,950.00	
Total for Student Digital Licenses		\$4,950.00			
Teacher Digital Licenses					
1808534	9780358555780 Into Math Teacher License Digital 5 Year Grades K-5 Includes: Into Math Digital Teacher Resources 5 Year Grades K-5 Access to Teacher's Corner	\$375.00			2
Total for Teacher Digital Licenses		\$0.00			
A la Carte Items Available for Purchase					
Teacher Materials					
1732962	9781328614346 Into Math Premium Manipulatives Kit Grade 5	\$378.90	2	\$757.80	
1753084	9780358132707 Into Math Teacher Edition Collection Grade 5	\$150.00	2	\$300.00	
1749831	9780358111986 Into Math Planning and Pacing Guide Grade 5	\$19.45	2	\$38.90	
1749813	9780358111801 Into Math TE Flipchart Grade 5	\$109.90	2	\$219.80	
1749807	9780358111740 Into Math Unit Project Cards Grade 5	\$14.85	2	\$29.70	
1749825	9780358111924 Into Math Game and Activity Cards Grade 5	\$14.85	2	\$29.70	
1729172	9781328584151 Into Math Math Reader Collection Grade 5	\$50.50	2	\$101.00	
Student/District Materials					
1814930	9780358608820 2020 Into Math Student Edition Collection with Practice and Homework Journal Set 5 Year Print Grade 5	\$35.00	55	\$1,925.00	
Total for A la Carte Items Available for Purchase		\$3,401.90			
Total for Grade 5		\$8,351.90			

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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
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<i>Total Savings:</i>	\$4,500.00
<i>Subtotal Purchase Amount:</i>	\$47,497.20
<i>Shipping & Handling:</i>	\$5,781.57
<i>Sales Tax:</i>	\$2,411.07

<i>Total Cost of Proposal (PO Amount):</i>	\$55,689.84
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 - o Point of Contact for Digital materials
 - o Point of Contact for Scheduling Professional Development

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18355 Roscoe Blvd
Northridge, CA 91325-4104

Sold to:

Magnolia Educ and Research Found
250 E 1St St
Los Angeles, CA 90012-3811

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- Print subscription material quantities may be adjusted across grades for like products, to accommodate enrollment fluctuations, quantities cannot be adjusted between different programs or copyrights.
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Proposal #008619772

Prepared For

Magnolia Science Acad 8 Bell

6411 Orchard Ave
Bell CA 90201

Attention:

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For the Purchase of:

Into Math 6-8 and AGA 5 year

Prepared By

Suzy Robins

suzy.robins@hnhco.com

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ISBN	Title		Price	Quantity	Value of All Material	Free Materials Quantity
Grade 6						
Student Digital Licenses						
1789391	9780358398707	Into Math Student License Digital 5 Year Grades 6-8 Includes: Digital Student Resources 5 Year Digital Grade 6-8 Implementation Success	\$90.00	150	\$13,500.00	
Total for Student Digital Licenses			\$13,500.00			
Teacher Digital Licenses						
1808546	9780358555902	Into Math Teacher License Digital 5 Year Grades 6-8 Includes: Into Math Digital Teacher Resources 5 Year Grades 6-8 Access to Teacher's Corner	\$375.00			1
Total for Teacher Digital Licenses			\$0.00			
A la Carte Items Available for Purchase						
Teacher Materials						
1732973	9781328614353	Into Math Premium Manipulatives Kit Grades 6-8	\$378.90	1	\$378.90	
1750434	9780358116301	Into Math Planning and Pacing Guide Grade 6	\$19.45	1	\$19.45	
1756245	9780358157038	Into Math Teacher Edition Collection Grade 6	\$150.00	1	\$150.00	
Student Materials						
1765490	9780358223597	Into Math Student Edition (Consumable) 5 Year Print Grade 6	\$35.00	150	\$5,250.00	
Total for A la Carte Items Available for Purchase			\$5,798.35			
Total for Grade 6			\$19,298.35			

Grade 7						
Student Digital Licenses						
1789391	9780358398707	Into Math Student License Digital 5 Year Grades 6-8 Includes: Digital Student Resources 5 Year Digital Grade 6-8 Implementation Success	\$90.00	170	\$15,300.00	
Total for Student Digital Licenses			\$15,300.00			
Teacher Digital Licenses						
1808546	9780358555902	Into Math Teacher License Digital 5 Year Grades 6-8 Includes: Into Math Digital Teacher Resources 5 Year Grades 6-8 Access to Teacher's Corner	\$375.00			1
Total for Teacher Digital Licenses			\$0.00			

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ISBN			Title	Price	Quantity	Value of All Material	Free Materials Quantity
A la Carte Items Available for Purchase							
Teacher Materials							
1732973	9781328614353	Into Math Premium Manipulatives Kit Grades 6-8		\$378.90	1	\$378.90	
1750436	9780358116325	Into Math Planning and Pacing Guide Grade 7		\$19.45	1	\$19.45	
1756246	9780358157045	Into Math Teacher Edition Collection Grade 7		\$150.00	1	\$150.00	
Student Materials							
1765491	9780358223603	Into Math Student Edition (Consumable) 5 Year Print Grade 7		\$35.00	170	\$5,950.00	
Total for A la Carte Items Available for Purchase				\$6,498.35			

<u>Total for Grade 7</u>	\$21,798.35
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Grade 8						
Student Digital Licenses						
1789391	9780358398707	Into Math Student License Digital 5 Year Grades 6-8	\$90.00	170	\$15,300.00	
	Includes: Digital Student Resources 5 Year Digital Grade 6-8 Implementation Success					
Total for Student Digital Licenses			\$15,300.00			
Teacher Digital Licenses						
1808546	9780358555902	Into Math Teacher License Digital 5 Year Grades 6-8	\$375.00			1
	Includes: Into Math Digital Teacher Resources 5 Year Grades 6-8 Access to Teacher's Corner					
Total for Teacher Digital Licenses			\$0.00			
A la Carte Items Available for Purchase						
Teacher Materials						
1732973	9781328614353	Into Math Premium Manipulatives Kit Grades 6-8	\$378.90	1	\$378.90	
1750438	9780358116349	Into Math Planning and Pacing Guide Grade 8	\$19.45	1	\$19.45	
1756247	9780358157052	Into Math Teacher Edition Collection Grade 8	\$150.00	1	\$150.00	
Student Materials						
1765492	9780358223610	Into Math Student Edition (Consumable) 5 Year Print Grade 8	\$35.00	170	\$5,950.00	
Total for A la Carte Items Available for Purchase			\$6,498.35			
Total for Grade 8			\$21,798.35			

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ISBN		Title	Price	Quantity	Value of All Material	Free Materials Quantity
Algebra 1		<u>Into AGA</u>				
1808500	9780358555209	Into Algebra 1 Teacher License Digital 5 Year	\$375.00			1
1742482	9780358055303	Into Algebra 1 Teacher Edition	\$150.00	1	\$150.00	
1750380	9780358119388	Into Algebra 1 Planning and Pacing Guide Grade 9	\$10.35	1	\$10.35	
Total for Algebra 1			\$160.35			
Into Geometry						
1808522	9780358555322	Into Geometry Teacher License Digital 5 Year	\$375.00			1
1742563	9780358055310	Into Geometry Teacher Edition	\$150.00	1	\$150.00	
1750381	9780358119395	Into Geometry Planning and Pacing Guide Grade 10	\$10.35	1	\$10.35	
Total for Into Geometry			\$160.35			
<u>Total for Into AGA</u>			\$320.70			

Total Savings:	\$1,875.00
Subtotal Purchase Amount:	\$63,215.75
Shipping & Handling:	\$7,478.21
Sales Tax:	\$2,526.49

Total Cost of Proposal (PO Amount):	\$73,220.45
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Magnolia Educ and Research Found
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Proposal #008619778

Prepared For

Magnolia Sci Acad-Santa Ana

2840 W 1st St
Santa Ana CA 92703

Attention:

Traci Lewin

tlewin@magnoliapublicschools.org

For the Purchase of:

Into Math K-8 and AGA 5 year

Prepared By

Suzy Robins

suzy.robins@hnhco.com

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Proposal for Magnolia Sci Acad-Santa Ana

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Grade K					
Student Digital Licenses					
1789388	9780358398677 Into Math Student License Digital 5 Year Grades K-5 Includes: Digital Student Resources 5 Year Digital Grade K-5 Implementation Success	\$90.00	52	\$4,680.00	
Total for Student Digital Licenses		\$4,680.00			
Teacher Digital Licenses					
1808534	9780358555780 Into Math Teacher License Digital 5 Year Grades K-5 Includes: Into Math Digital Teacher Resources 5 Year Grades K-5 Access to Teacher's Corner	\$375.00			2
Total for Teacher Digital Licenses		\$0.00			
A la Carte Items Available for Purchase					
Teacher Materials					
1732957	9781328613998 Into Math Premium Manipulatives Kit Grade K	\$378.90	2	\$757.80	
1753079	9780358132653 Into Math Teacher Edition Collection Grade K	\$150.00	2	\$300.00	
1749826	9780358111931 Into Math Planning and Pacing Guide Grade K	\$19.45	2	\$38.90	
1749808	9780358111757 Into Math TE Flipchart Grade K	\$109.90	2	\$219.80	
1749802	9780358111696 Into Math Unit Project Cards Grade K	\$14.85	2	\$29.70	
1749820	9780358111870 Into Math Game and Activity Cards Grade K	\$14.85	2	\$29.70	
1729167	9781328584106 Into Math Math Reader Collection Grade K	\$31.60	2	\$63.20	
Student Materials					
1814925	9780358608776 2020 Into Math Student Edition Collection with Practice and Homework Journal Set 5 Year Print Grade K	\$35.00	52	\$1,820.00	
Total for A la Carte Items Available for Purchase		\$3,259.10			
Total for Grade K		\$7,939.10			

Grade 1					
Student Digital Licenses					
1789388	9780358398677 Into Math Student License Digital 5 Year Grades K-5 Includes: Digital Student Resources 5 Year Digital Grade K-5 Implementation Success	\$90.00	30	\$2,700.00	
Total for Student Digital Licenses		\$2,700.00			

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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
Teacher Digital Licenses					
1808534	9780358555780 Into Math Teacher License Digital 5 Year Grades K-5 Includes: Into Math Digital Teacher Resources 5 Year Grades K-5 Access to Teacher's Corner	\$375.00			2
Total for Teacher Digital Licenses		\$0.00			
A la Carte Items Available for Purchase					
Teacher Materials					
1732958	9781328614308 Into Math Premium Manipulatives Kit Grade 1	\$378.90	2	\$757.80	
1753080	9780358132660 Into Math Teacher Edition Collection Grade 1	\$150.00	2	\$300.00	
1749827	9780358111948 Into Math Planning and Pacing Guide Grade 1	\$19.45	2	\$38.90	
1749809	9780358111764 Into Math TE Flipchart Grade 1	\$109.90	2	\$219.80	
1749803	9780358111702 Into Math Unit Project Cards Grade 1	\$14.85	2	\$29.70	
1749821	9780358111887 Into Math Game and Activity Cards Grade 1	\$14.85	2	\$29.70	
1729168	9781328584113 Into Math Math Reader Collection Grade 1	\$37.80	2	\$75.60	
Student Materials					
1814926	9780358608783 2020 Into Math Student Edition Collection with Practice and Homework Journal Set 5 Year Print Grade 1	\$35.00	30	\$1,050.00	
Total for A la Carte Items Available for Purchase		\$2,501.50			
<u>Total for Grade 1</u>		\$5,201.50			

Grade 2**Student Digital Licenses**

1789388	9780358398677 Into Math Student License Digital 5 Year Grades K-5 Includes: Digital Student Resources 5 Year Digital Grade K-5 Implementation Success	\$90.00	21	\$1,890.00	
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Total for Student Digital Licenses **\$1,890.00**

Teacher Digital Licenses

1808534	9780358555780 Into Math Teacher License Digital 5 Year Grades K-5 Includes: Into Math Digital Teacher Resources 5 Year Grades K-5 Access to Teacher's Corner	\$375.00			1
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Total for Teacher Digital Licenses **\$0.00**

A la Carte Items Available for Purchase

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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
Teacher Materials					
1732959 9781328614315	Into Math Premium Manipulatives Kit Grade 2	\$378.90	1	\$378.90	
1753081 9780358132677	Into Math Teacher Edition Collection Grade 2	\$150.00	1	\$150.00	
1749828 9780358111955	Into Math Planning and Pacing Guide Grade 2	\$19.45	1	\$19.45	
1749810 9780358111771	Into Math TE Flipchart Grade 2	\$109.90	1	\$109.90	
1749804 9780358111719	Into Math Unit Project Cards Grade 2	\$14.85	1	\$14.85	
1749822 9780358111894	Into Math Game and Activity Cards Grade 2	\$14.85	1	\$14.85	
1729169 9781328584120	Into Math Math Reader Collection Grade 2	\$44.10	1	\$44.10	
Student Materials					
1814927 9780358608790	2020 Into Math Student Edition Collection with Practice and Homework Journal Set 5 Year Print Grade 2	\$35.00	21	\$735.00	
Total for A la Carte Items Available for Purchase		\$1,467.05			

Total for Grade 2	\$3,357.05
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Grade 3					
Student Digital Licenses					
1789388	9780358398677	Into Math Student License Digital 5 Year Grades K-5 Includes: Digital Student Resources 5 Year Digital Grade K-5 Implementation Success	\$90.00	30	\$2,700.00
Total for Student Digital Licenses			\$2,700.00		
Teacher Digital Licenses					
1808534	9780358555780	Into Math Teacher License Digital 5 Year Grades K-5 Includes: Into Math Digital Teacher Resources 5 Year Grades K-5 Access to Teacher's Corner	\$375.00		2
Total for Teacher Digital Licenses			\$0.00		
A la Carte Items Available for Purchase					

Teacher Materials					
1732960 9781328614322	Into Math Premium Manipulatives Kit Grade 3	\$378.90	2	\$757.80	
1753082 9780358132684	Into Math Teacher Edition Collection Grade 3	\$150.00	2	\$300.00	
1749829 9780358111962	Into Math Planning and Pacing Guide Grade 3	\$19.45	2	\$38.90	
1749811 9780358111788	Into Math TE Flipchart Grade 3	\$109.90	2	\$219.80	
1749805 9780358111726	Into Math Unit Project Cards Grade 3	\$14.85	2	\$29.70	

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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
1749823 9780358111900	Into Math Game and Activity Cards Grade 3	\$14.85	2	\$29.70	
1729170 9781328584137	Into Math Math Reader Collection Grade 3	\$37.80	2	\$75.60	
Student Materials					
1814928 9780358608806	2020 Into Math Student Edition Collection with Practice and Homework Journal Set 5 Year Print Grade 3	\$35.00	30	\$1,050.00	
Total for A la Carte Items Available for Purchase		\$2,501.50			

<u>Total for Grade 3</u>	\$5,201.50
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Grade 4 Student Digital Licenses

1789388 9780358398677	Into Math Student License Digital 5 Year Grades K-5 Includes: Digital Student Resources 5 Year Digital Grade K-5 Implementation Success	\$90.00	38	\$3,420.00	
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Total for Student Digital Licenses	\$3,420.00
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Teacher Digital Licenses

1808534 9780358555780	Into Math Teacher License Digital 5 Year Grades K-5 Includes: Into Math Digital Teacher Resources 5 Year Grades K-5 Access to Teacher's Corner	\$375.00			2
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Total for Teacher Digital Licenses	\$0.00
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A la Carte Items Available for Purchase

Teacher Materials

1732961 9781328614339	Into Math Premium Manipulatives Kit Grade 4	\$378.90	2	\$757.80	
1753083 9780358132691	Into Math Teacher Edition Collection Grade 4	\$150.00	2	\$300.00	
1749830 9780358111979	Into Math Planning and Pacing Guide Grade 4	\$19.45	2	\$38.90	
1749812 9780358111795	Into Math TE Flipchart Grade 4	\$109.90	2	\$219.80	
1749806 9780358111733	Into Math Unit Project Cards Grade 4	\$14.85	2	\$29.70	
1749824 9780358111917	Into Math Game and Activity Cards Grade 4	\$14.85	2	\$29.70	
1729171 9781328584144	Into Math Math Reader Collection Grade 4	\$44.10	2	\$88.20	

Student Materials

1814929 9780358608813	2020 Into Math Student Edition Collection with Practice and Homework Journal Set 5 Year Print Grade 4	\$35.00	38	\$1,330.00	
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Total for A la Carte Items Available for Purchase	\$2,794.10
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ISBN	Title		Price	Quantity	Value of All Material	Free Materials Quantity
Total for Grade 4			\$6,214.10			
Grade 5						
Student Digital Licenses						
1789388	9780358398677	Into Math Student License Digital 5 Year Grades K-5 Includes: Digital Student Resources 5 Year Digital Grade K-5 Implementation Success	\$90.00	45	\$4,050.00	
Total for Student Digital Licenses			\$4,050.00			
Teacher Digital Licenses						
1808534	9780358555780	Into Math Teacher License Digital 5 Year Grades K-5 Includes: Into Math Digital Teacher Resources 5 Year Grades K-5 Access to Teacher's Corner	\$375.00			2
Total for Teacher Digital Licenses			\$0.00			
A la Carte Items Available for Purchase						
Teacher Materials						
1732962	9781328614346	Into Math Premium Manipulatives Kit Grade 5	\$378.90	2	\$757.80	
1753084	9780358132707	Into Math Teacher Edition Collection Grade 5	\$150.00	2	\$300.00	
1749831	9780358111986	Into Math Planning and Pacing Guide Grade 5	\$19.45	2	\$38.90	
1749813	9780358111801	Into Math TE Flipchart Grade 5	\$109.90	2	\$219.80	
1749807	9780358111740	Into Math Unit Project Cards Grade 5	\$14.85	2	\$29.70	
1749825	9780358111924	Into Math Game and Activity Cards Grade 5	\$14.85	2	\$29.70	
1729172	9781328584151	Into Math Math Reader Collection Grade 5	\$50.50	2	\$101.00	
Student/District Materials						
1814930	9780358608820	2020 Into Math Student Edition Collection with Practice and Homework Journal Set 5 Year Print Grade 5	\$35.00	45	\$1,575.00	
Total for A la Carte Items Available for Purchase			\$3,051.90			
Total for Grade 5			\$7,101.90			
Grade 6						
Student Digital Licenses						
1789391	9780358398707	Into Math Student License Digital 5 Year Grades 6-8 Includes:	\$90.00	70	\$6,300.00	
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ISBN	Title		Price	Quantity	Value of All Material	Free Materials Quantity
Digital Student Resources 5 Year Digital Grade 6-8 Implementation Success						
Total for Student Digital Licenses			\$6,300.00			
Teacher Digital Licenses						
1808546	9780358555902	Into Math Teacher License Digital 5 Year Grades 6-8 Includes: Into Math Digital Teacher Resources 5 Year Grades 6-8 Access to Teacher's Corner	\$375.00			2
Total for Teacher Digital Licenses			\$0.00			
A la Carte Items Available for Purchase						
Teacher Materials						
1732973	9781328614353	Into Math Premium Manipulatives Kit Grades 6-8	\$378.90	2	\$757.80	
1750434	9780358116301	Into Math Planning and Pacing Guide Grade 6	\$19.45	2	\$38.90	
1756245	9780358157038	Into Math Teacher Edition Collection Grade 6	\$150.00	2	\$300.00	
Student Materials						
1765490	9780358223597	Into Math Student Edition (Consumable) 5 Year Print Grade 6	\$35.00	70	\$2,450.00	
Total for A la Carte Items Available for Purchase			\$3,546.70			
Total for Grade 6			\$9,846.70			

Grade 7

Student Digital Licenses

1789391	9780358398707	Into Math Student License Digital 5 Year Grades 6-8	\$90.00	80	\$7,200.00
	Includes: Digital Student Resources 5 Year Digital Grade 6-8 Implementation Success				
Total for Student Digital Licenses			\$7,200.00		

Teacher Digital Licenses

1808546	9780358555902	Into Math Teacher License Digital 5 Year Grades 6-8	\$375.00		1
	Includes: Into Math Digital Teacher Resources 5 Year Grades 6-8 Access to Teacher's Corner				
Total for Teacher Digital Licenses			\$0.00		

A la Carte Items Available for Purchase

Teacher Materials

1732973	9781328614353	Into Math Premium Manipulatives Kit Grades 6-8	\$378.90	1	\$378.90
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1750436 9780358116325	Into Math Planning and Pacing Guide Grade 7	\$19.45	1	\$19.45	
1756246 9780358157045	Into Math Teacher Edition Collection Grade 7	\$150.00	1	\$150.00	
Student Materials					
1765491 9780358223603	Into Math Student Edition (Consumable) 5 Year Print Grade 7	\$35.00	80	\$2,800.00	
Total for A la Carte Items Available for Purchase		\$3,348.35			

<u>Total for Grade 7</u>	\$10,548.35
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<u>Grade 8</u>					
Student Digital Licenses					
1789391	9780358398707	Into Math Student License Digital 5 Year Grades 6-8 Includes: Digital Student Resources 5 Year Digital Grade 6-8 Implementation Success	\$90.00	75	\$6,750.00
Total for Student Digital Licenses			\$6,750.00		
Teacher Digital Licenses					
1808546	9780358555902	Into Math Teacher License Digital 5 Year Grades 6-8 Includes: Into Math Digital Teacher Resources 5 Year Grades 6-8 Access to Teacher's Corner	\$375.00		1
Total for Teacher Digital Licenses			\$0.00		
A la Carte Items Available for Purchase					
Teacher Materials					
1732973	9781328614353	Into Math Premium Manipulatives Kit Grades 6-8	\$378.90	1	\$378.90
1750438	9780358116349	Into Math Planning and Pacing Guide Grade 8	\$19.45	1	\$19.45
1756247	9780358157052	Into Math Teacher Edition Collection Grade 8	\$150.00	1	\$150.00
Student Materials					
1765492	9780358223610	Into Math Student Edition (Consumable) 5 Year Print Grade 8	\$35.00	75	\$2,625.00
Total for A la Carte Items Available for Purchase			\$3,173.35		
Total for Grade 8			\$9,923.35		

Algebra 1 Student Digital Licenses						
1789394	9780358398738	Into Algebra 1 Student License Digital 5 Year		\$90.00	80	\$7,200.00
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Digital Student Resource 5 Year Digital Algebra 1 Implementation Success					
Total for Student Digital Licenses		\$7,200.00			
Teacher Digital Licenses					
1808500	9780358555209 Into Algebra 1 Teacher License Digital 5 Year Includes: Into Algebra 1 Digital Teacher Resources 5 Year Access to Teacher's Corner	\$375.00			2
Total for Teacher Digital Licenses		\$0.00			
A la Carte Items Available for Purchase					
Teacher Materials					
1742482	9780358055303 Into Algebra 1 Teacher Edition	\$150.00	2	\$300.00	
1750380	9780358119388 Into Algebra 1 Planning and Pacing Guide Grade 9	\$10.35	2	\$20.70	
Student Materials					
1705762	9781328951816 Into Algebra 1 Student Edition	\$45.00	80	\$3,600.00	
1771584	9780358264729 Into Algebra 1 Journal and Practice Workbook 5 Year Print	\$43.00	80	\$3,440.00	
Total for A la Carte Items Available for Purchase		\$7,360.70			
Total for Algebra 1		\$14,560.70			
Geometry					
Student Digital Licenses					
1789400	9780358398790 Into Geometry Student License Digital 5 Year Includes: Digital Student Resource 5 Year Digital Geometry Implementation Success	\$90.00	90	\$8,100.00	
Total for Student Digital Licenses		\$8,100.00			
Teacher Digital Licenses					
1808522	9780358555322 Into Geometry Teacher License Digital 5 Year Includes: Into Geometry Digital Teacher Resources 5 Year Access to Teacher's Corner	\$375.00			2
Total for Teacher Digital Licenses		\$0.00			
A la Carte Items Available for Purchase					
Teacher Materials					
1742563	9780358055310 Into Geometry Teacher Edition	\$150.00	2	\$300.00	
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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
1750381 9780358119395	Into Geometry Planning and Pacing Guide Grade 10	\$10.35	2	\$20.70	
Student Materials					
1742480 9780358055280	Into Geometry Student Edition	\$45.00	90	\$4,050.00	
1771586 9780358264743	Into Geometry Journal and Practice Workbook 5 Year Print	\$43.00	90	\$3,870.00	
Total for A la Carte Items Available for Purchase		\$8,240.70			

<u>Total for Geometry</u>	\$16,340.70
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<u>Algebra 2</u>					
Student Digital Licenses					
1789397	9780358398769	Into Algebra 2 Student License Digital 5 Year Includes: Digital Student Resource 5 Year Digital Algebra 2 Implementation Success	\$90.00	70	\$6,300.00
Total for Student Digital Licenses			\$6,300.00		
Teacher Digital Licenses					
1808528	9780358555384	Into Algebra 2 Teacher License Digital 5 Year Includes: Into Algebra 2 Digital Teacher Resources 5 Year Access to Teacher's Corner	\$375.00		1
Total for Teacher Digital Licenses			\$0.00		
A la Carte Items Available for Purchase					
Teacher Materials					
1742564	9780358055327	Into Algebra 2 Teacher Edition	\$150.00	1	\$150.00
1750382	9780358119401	Into Algebra 2 Planning and Pacing Guide Grade 11	\$10.35	1	\$10.35
Student Materials					
1742481	9780358055297	Into Algebra 2 Student Edition	\$45.00	70	\$3,150.00
1771585	9780358264736	Into Algebra 2 Journal and Practice Workbook 5 Year Print	\$43.00	70	\$3,010.00
Total for A la Carte Items Available for Purchase			\$6,320.35		
Total for Algebra 2			\$12,620.35		

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**Prepared By
Suzy Robins
suzy.robins@hmhco.com**

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<u>Grade 6</u>						
Student Digital Licenses						
1789391	9780358398707	Into Math Student License Digital 5 Year Grades 6-8 Includes: Digital Student Resources 5 Year Digital Grade 6-8 Implementation Success	\$90.00	140	\$12,600.00	
Total for Student Digital Licenses			\$12,600.00			
Teacher Digital Licenses						
1808546	9780358555902	Into Math Teacher License Digital 5 Year Grades 6-8 Includes: Into Math Digital Teacher Resources 5 Year Grades 6-8 Access to Teacher's Corner	\$375.00			1
Total for Teacher Digital Licenses			\$0.00			
A la Carte Items Available for Purchase						
Teacher Materials						
1732973	9781328614353	Into Math Premium Manipulatives Kit Grades 6-8	\$378.90	1	\$378.90	
1750434	9780358116301	Into Math Planning and Pacing Guide Grade 6	\$19.45	1	\$19.45	
1756245	9780358157038	Into Math Teacher Edition Collection Grade 6	\$150.00	1	\$150.00	
Student Materials						
1765490	9780358223597	Into Math Student Edition (Consumable) 5 Year Print Grade 6	\$35.00	140	\$4,900.00	
Total for A la Carte Items Available for Purchase			\$5,448.35			
Total for Grade 6			\$18,048.35			

Grade 7						
Student Digital Licenses						
1789391	9780358398707	Into Math Student License Digital 5 Year Grades 6-8 Includes: Digital Student Resources 5 Year Digital Grade 6-8 Implementation Success	\$90.00	150	\$13,500.00	
Total for Student Digital Licenses			\$13,500.00			
Teacher Digital Licenses						
1808546	9780358555902	Into Math Teacher License Digital 5 Year Grades 6-8 Includes: Into Math Digital Teacher Resources 5 Year Grades 6-8 Access to Teacher's Corner	\$375.00			2
Total for Teacher Digital Licenses			\$0.00			

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Traci Lewin

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Proposal for Magnolia Sci Acad-San Diego

ISBN			Title	Price	Quantity	Value of All Material	Free Materials Quantity
A la Carte Items Available for Purchase							
Teacher Materials							
1732973	9781328614353	Into Math Premium Manipulatives Kit Grades 6-8		\$378.90	2	\$757.80	
1750436	9780358116325	Into Math Planning and Pacing Guide Grade 7		\$19.45	2	\$38.90	
1756246	9780358157045	Into Math Teacher Edition Collection Grade 7		\$150.00	2	\$300.00	
Student Materials							
1765491	9780358223603	Into Math Student Edition (Consumable) 5 Year Print Grade 7		\$35.00	150	\$5,250.00	
Total for A la Carte Items Available for Purchase				\$6,346.70			

<u>Total for Grade 7</u>	\$19,846.70
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Grade 8						
Student Digital Licenses						
1789391	9780358398707	Into Math Student License Digital 5 Year Grades 6-8	\$90.00	150	\$13,500.00	
	Includes: Digital Student Resources 5 Year Digital Grade 6-8 Implementation Success					
Total for Student Digital Licenses			\$13,500.00			
Teacher Digital Licenses						
1808546	9780358555902	Into Math Teacher License Digital 5 Year Grades 6-8	\$375.00			2
	Includes: Into Math Digital Teacher Resources 5 Year Grades 6-8 Access to Teacher's Corner					
Total for Teacher Digital Licenses			\$0.00			
A la Carte Items Available for Purchase						
Teacher Materials						
1732973	9781328614353	Into Math Premium Manipulatives Kit Grades 6-8	\$378.90	2	\$757.80	
1750438	9780358116349	Into Math Planning and Pacing Guide Grade 8	\$19.45	2	\$38.90	
1756247	9780358157052	Into Math Teacher Edition Collection Grade 8	\$150.00	2	\$300.00	
Student Materials						
1765492	9780358223610	Into Math Student Edition (Consumable) 5 Year Print Grade 8	\$35.00	150	\$5,250.00	
Total for A la Carte Items Available for Purchase			\$6,346.70			
Total for Grade 8			\$19,846.70			

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Proposal for Magnolia Sci Acad-San Diego

ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
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Total Savings:	\$1,875.00
Subtotal Purchase Amount:	\$57,741.75
Shipping & Handling:	\$6,851.85
Sales Tax:	\$1,937.02

Total Cost of Proposal (PO Amount):	\$66,530.62
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Total Cost of Proposal (PO Amount): \$66,530.62

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 - o Point of Contact for Print materials
 - o Point of Contact for Digital materials
 - o Point of Contact for Scheduling Professional Development

Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

Ship to:

Magnolia Science Academy San Diego
 6525 ESTRELLA AVE
 SAN DIEGO, CA 92120-2795

Sold to:

Magnolia Educ and Research Found
 250 E 1St St
 Los Angeles, CA 90012-3811

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- Should any of these Terms of Sale conflict with any preprinted terms on your purchase order, the HMH terms of service shall apply.

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Date of Proposal: 2/8/2023**Proposal Expiration Date: 3/25/2023**

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Math Curriculum Adoption Recommendation

February 16, 2023

Background

- Current materials were adopted in 2014
 - At the implementation of common core state standards.
- The materials were adopted for an eight-year cycle
 - Current math materials will expire at the end of the 2022/2023 school year.
- Curriculum review and reflection sessions were held with elementary, math teachers and school site leaders to determine if our current materials met the needs of the organization.
 - Current materials do not meet the alignment to common core state standards per EdReports
 - Teachers are spending time finding outside resources, many which are not vetted properly

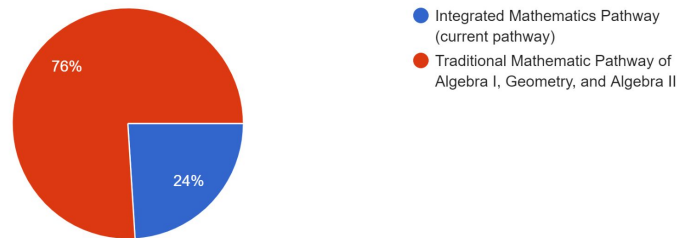
Background (Cont.)

- High School Pathway
 - Common Core State Standards introduced the offering of two high school mathematics pathway- traditional and integrated
 - MPS switched from traditional to integrated pathway in 2014
 - A vote was conducted regarding the high school mathematics pathway.
 - Majority of teachers (76%) and school leaders (58.3%) voted to return to the traditional mathematics pathway as it would better serve our students.

High School Mathematics Pathway Voting Results

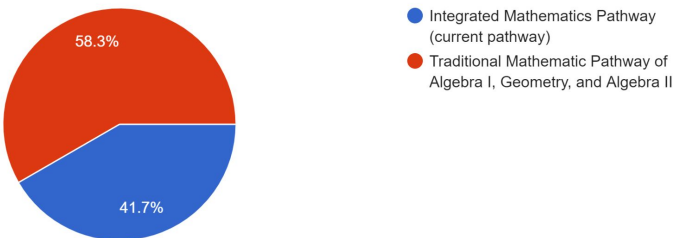
High School Math Teachers:

Currently, we offer the Integrated Math Pathway with Integrated Math I, II, and III. The other option is to offer the traditional math pathway of Algebra...u feel we should offer at Magnolia Public Schools?
25 responses

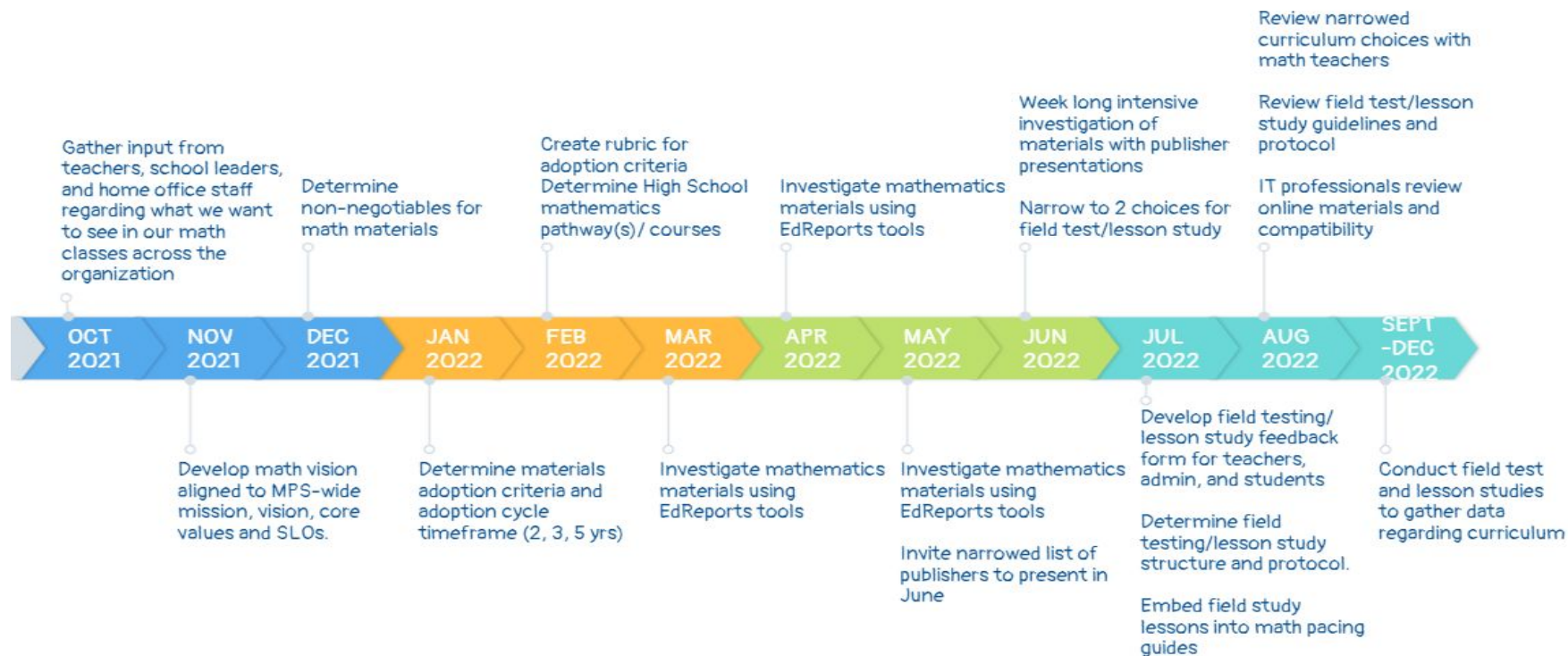


School Leaders:

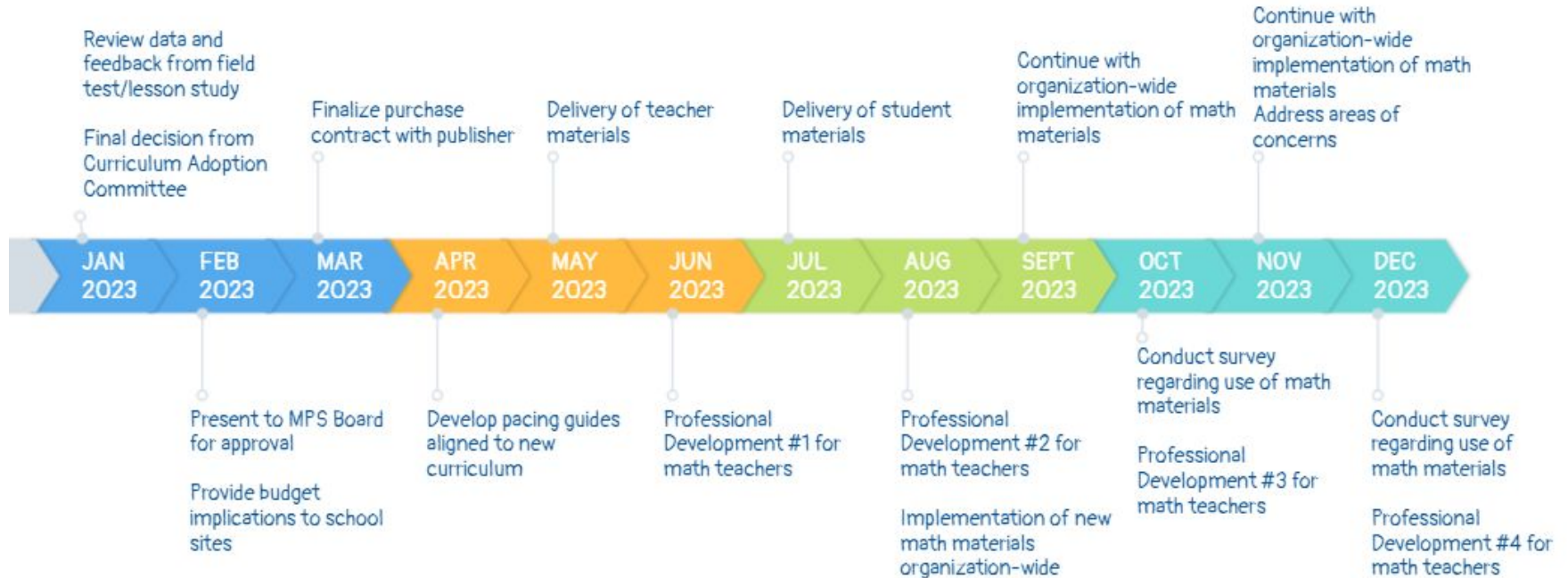
Currently, we offer the Integrated Math Pathway with Integrated Math I, II, and III. The other option is to offer the traditional math pathway of Algebra...u feel we should offer at Magnolia Public Schools?
12 responses



Timeline



Timeline (Cont.)



Math Materials Investigation Process

- Applied and were selected to receive support from the CalCurriculum Mathematics Materials Adoption Cohort for both the 2019/2020 and 2020/2021 school years.
 - Offered professional development to design a curriculum adoption process to meet the needs of our organization
 - Helped in developing a clear process and timeline for this math curriculum adoption
 - Process ensured requirements for adopting off cycle were met (California Ed. Code 60210)

Math Materials Investigation Process

- Curriculum Adoption Intensive Materials Investigation
 - Occurred summer 2022
 - Each school site had a representative from each grade band (elementary, middle school, and high school)
 - Participants engaged in professional development in selecting high-quality curriculum using an equity lens, criteria for materials and the materials review rubrics
 - They participated in deep dives of curriculum meeting the criteria for materials
 - Interacted with and heard from publishers.
 - Made recommendations for two curricula to field test across the organization during the 1st semester of the 2022/2023 school year.

Math Materials Investigation Process

- Field Test
 - Elementary and math teachers participated in a materials review, lesson study and field testing of the 2 curricula selections
 - Collaborated in PLCs with grade level teams to align to current instruction
 - Used both sets of materials with students and gathered feedback
 - Participated in publisher presentations and a Q & A session

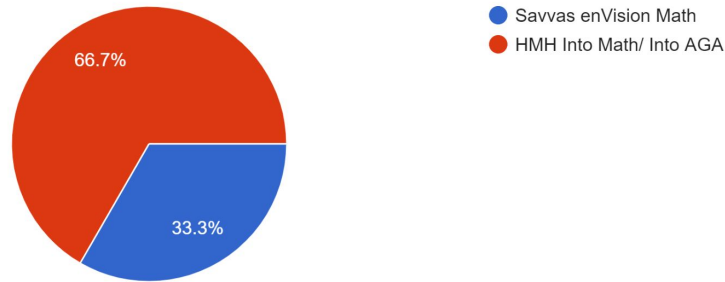
Math Materials Investigation Process

- Voting Results

- Math teachers voted in December 2022 and elementary teachers cast votes in January 2023

Which of the materials would you like to propose MPS adopts for its math curriculum?

33 responses



Math Materials Investigation Process

- Voting Results

- In addition to casting votes, teachers were asked to identify why they selected the materials they chose. Here are a few quotes:
 - “The material and the content of the HMH is well-designed and organized. It also allows for differentiating instruction.” -Math Teacher at MSA-3
 - “HMH emphasizes the importance of establishing conceptual understanding and reinforces that understanding with procedural practice.” -Math Teacher at MSA-2
 - “Into Math has more opportunities for mathematical discourse; Into Math felt more accessible to students (ex: English learners, families, etc); options for warm-ups; language objectives. The mathematics components are interwoven with SEL and language supports AND having a variety of high-quality resources readily available so I don't need to spend my own money on TPT or even use extra time to make my own resources” -Math Teacher at MSA-5
 - “This had more problem solving and hands-on activities. There are also CGI strategies in this program.” -Elementary Teacher at MSA-SA

Proposal for Adoption

- Houghton Mifflin Harcourt (HMH) as new mathematics curriculum provider and the adoption Into Math/ Into AGA as official org-wide mathematics curriculum for Magnolia Public Schools
 - Initial 5 year adoption length
 - Inclusion of both print and digital materials for students and teachers
 - Would include annual student consumables replenishment
 - Hand-on activity materials (manipulatives) for teachers to utilize with students in class
 - Ongoing professional development and support
 - Professional development to ensure teachers are confident with the materials and use in delivering instruction
 - Specialized professional learning based on grade level bands and coaching
 - Support from HMH for implementation of curriculum with fidelity
 - Including on-demand online support via HMH's Teacher's Corner
 - Would ensure proper onboarding for new to Magnolia teachers

Budget Implications

- Cost for 5 year subscription, including print and digital materials
 - TK-6th grade:
 - \$125 per student
 - \$1,096 per teacher set of materials
 - 7-8th grade:
 - \$125 per student
 - \$865 per teacher set of materials
 - High School
 - \$178 per student
 - \$536 per teacher set of materials
- Professional Development Costs \$28,100
- Total organization cost for 5 years of math materials & professional development: \$638,264.77

Budget Implications by School Site

School Site	Estimated Cost
MSA-1	\$119,296.42
MSA-2	\$95,662.92
MSA-3	\$85,474.66
MSA-4	\$22,604.97
MSA-5	\$43,382.43
MSA-6	\$25,799.63
MSA-7	\$55,689.84
MSA-Bell	\$73,220.45
MSA-Santa Ana	\$128,408.70
MSA-San Diego	\$66,530.62