May 20, 2022

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#### Presented and Prepared By:

Leilani Aguinaldo Danyel Conolley Brianna García John Gray Dave Heckler Patti Herrera, EdD Kyle Hyland Wendi McCaskill Anjanette Pelletier Matt Phillips, CPA Charlene Quilao Suzanne Speck Kathleen Spencer Michelle McKay Underwood Teddi Wentworth



Public Education's Point of Reference for Making Educated Decisions-

## May 20, 2022

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FISCAL CRISIS & MANAGEMENT ASSISTANCE TEAM

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May 2022

Dear Workshop Guest:

Thank you for joining us today for the May Revision Workshop. All of us at School Services of California Inc. (SSC) appreciate the confidence you have placed in us and strive to provide the very best timely, accurate, and relevant information.

Our objective is to provide the best information, tools, and advice related to the May Revision while enabling as many people as possible to participate. Those of you who are unavailable to view the online May Revision Workshop live can view the recorded version afterwards at a time that is convenient for you.

For today's online workshop, we want to ensure that you get maximum value from the research we have done. We have, therefore, included a host of resource materials for download from our website (www.sscal.com/my-ssc). We hope that you will use those materials to educate your staff and community on some of the major issues facing California educators. Also, based upon your feedback from prior workshops, we will continue to have a question and answer session that will follow directly after the online workshop.

To make things easier for you, we have again included a ready-to-go board or community presentation for download. You may use it as is or customize it to your needs. We ask that you leave our logo and copyright on the materials you use, but beyond that, we welcome you to use them freely within your local agency. These materials are available for workshop registrants at www.sscal.com/my-ssc.

We will be using an online survey to get your feedback after the workshop and we encourage you to participate. We do listen and make changes based on your comments.

We also want to acknowledge and express our appreciation to Michael Fine, Chief Executive Officer of the state's Fiscal Crisis and Management Assistance Team (FCMAT), for his continued support in bringing this workshop to you.

All of us are here to make the May Revision Workshop as valuable as possible. Please let us know if there is anything we can do better to facilitate that goal. Thank you again for your support of SSC and for the job you do for the students of California.

Sincerely, JOHN D. GRAY President and C



AB	Assembly Bill
ADA	Average Daily Attendance
ARP	American Rescue Plan
CAASPP	California Assessment of Student Performance and Progress
CADAA	California Dream Act Application
CalPERS	California Public Employees' Retirement System
CalSTRS	California State Teachers' Retirement System
CCEE	California Collaborative for Educational Excellence
CDE	California Department of Education
CEA	Current Expense of Education
CEI	Community Engagement Initiative
COE	County Office of Education
COLA	Cost-of-Living Adjustment
СТС	Commission on Teacher Credentialing
Dashboard	California School Dashboard
DOF	Department of Finance
ELA	English Language Arts
ELO	Expanded Learning Opportunities
ELO-P	Expanded Learning Opportunities Program
ELPAC	English Language Proficiency Assessment for California
ESSER	Elementary and Secondary School Emergency Relief
EWIG	Educator Workforce Investment Grant
FAFSA	Free Application for Federal Student Aid
FY	Fiscal Year
GEER	Governor's Emergency Education Relief
GDP	Gross Domestic Product
GSA	Grade Span Adjustment
HR	Human Resources
IDEA	Individuals with Disabilities Education Act
LCAP	Local Control and Accountability Plan
LCFF	Local Control Funding Formula
LEA	Local Educational Agency



#### Acronyms—May Revision Workshop 2022

LLM	Learning Loss Mitigation
MOE	Maintenance of Effort
NSLP	National School Lunch Program
PEPRA	Public Employees' Pension Reform Act
PIT	Personal Income Tax
S/C	Supplemental and Concentration Grant
SB	Senate Bill
SBE	State Board of Education
SELPA	Special Education Local Plan Area
SFP	School Facility Program
SSC	School Services of California Inc.
STEM	Science, Technology, Engineering, and Mathematics
SWD	Student with Disabilities
ТК	Transitional Kindergarten
UPP	Unduplicated Pupil Percentage





# 2022 May Revision Workshop

Presented By:

School Services of California Inc. Staff

To download a copy of today's presentation book and other workshop resources, please visit <u>http://www.sscal.com/my-ssc</u>

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## **Resources Download**



Downloadable Resources To download the workshop materials and resources, go to: www.sscal.com/my-ssc



Find Workshops Under "My Workshops," click on "View Workshop Resources" underneath the workshop title

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Who Can Access? To access the workshop resources, you'll need to be logged in with the email address that was used to register for the workshop

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Legacy MySSC Page To access the 2020 Governor's Budget workshop resources as well as prior workshop resources, click the link above.	Construction and construction
Student Enrollment and Teacher Staffing  • http://tools.secal.com/seats	
MY WORKSHOPS	suler stermin and address
May Revision Workshop 05/20/22	

To access a copy of today's presentation book and other resources, please visit www.sscal.com/my-ssc. If you have any issues, please submit a question through the Q&A function and you will receive assistance.









#### Themes for the May Revision

- Governor Gavin Newsom's spending plan is an eye-popping \$300.7 billion budget to "provide relief from rising inflation, ensure public safety, address homelessness, transform public education, and combat climate change"
  - "Transform[ing] public education" in the May Revision is thankfully less drastic than it sounds since educational leaders are drained from two years' worth of transformations

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- And while revenues are extraordinary now, we've seen this storyline play out before
  - The Governor seeks to guard California against a bust like we experienced post the dot-com boom

# <section-header> Inflation is affecting all businesses and Californians, though to different degrees Governor Newsom seeks to help through direct payments like rental assistance and child care subsidies, but whether it will help remains an open question The Governor proposes a multitude of investments, including tax credits, rebates, and infrastructure spending, that do not count toward the state's Gann Limit Kicking the can down the road



















































#### **General Fund Budget Summary**

2022-23 Governo (In mil		
	2021-22	2022-23
Prior-Year Balance Revenues and Transfers	<b>\$37,698</b> \$226,956	<b>\$15,425</b> \$219,632
Total Resources Available Non-Proposition 98 Expenditures Proposition 98 Expenditures	<b>\$264,654</b> \$165,590 \$83,639	<b>\$235,057</b> \$145,071 \$82,292
Total Expenditures	\$249,229	\$227,363
Fund Balance	\$15,425	\$7,694
Reserve for Liquidation of Encumbrances	\$4,276	\$4,276
Special Fund for Economic Uncertainties	\$11,149	\$3,418
Public School System Stabilization Account	\$7,293	\$9,519
Safety Net Reserve	\$900	\$900
Budget Stabilization Account/Rainy Day Fund	\$20,325	\$23,283











































#### Statewide Average Reserve Levels

- The latest statewide data on school district reserves is available for 2020-21
  - Unrestricted fund balances increased tremendously

Average Unrestricted General Fund, Plus Fund 17, Ending Balances <sup>1</sup>					
	2019-20	2020-21	Difference		
Unified School Districts	18.82%	22.36%	3.54%		
Elementary School Districts	22.70%	26.01%	3.31%		
High School Districts         17.34%         21.82%         4.48%					
<sup>1</sup> As a percentage of total general fund expenditures, transfers, a	nd other uses				

- In a year when no new on-going funding was provided, how could this happen?
  - Driven by the "COVID-bump"



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Commit Fund Balance	Contribution to	Transfer to Other	County Office
	Restricted Programs	Funds	Exemption
Unspent supplemental and concentration grant funds Technology refresh Textbook adoption Pension obligations	Routine Restricted Maintenance Special Education	Postemployment Benefits State School Facilities Special Reserve for Capital Outlay	Exemption to the reserve cap can be granted for two consecutive years in a three-year period





Item	Governor's Budget	May Revision
LCFF Funding Increase	\$3.3 billion	\$6.1 billion
Proposition 98 Minimum Guarantee 2020-21 2021-22 2022-23	\$95.9 billion \$99.1 billion \$102.0 billion	\$96.1 billion \$110.2 billion \$110.3 billion
2022-23 Statutory COLA	5.33%	6.56%
One-Time Discretionary Funds	\$0	\$8 billion



### Local Agency Operations and the May Revision

#### The May Revision and Its Effects on Your Local Agency

- The next section highlights the major components of the May Revision that will affect your LEA
- As always, the Governor's May Revision is the keystone to drafting your LEA's 2022-23 budget
  - But the Governor is just one voice in the <u>state's</u> 2022-23 budget, and he cannot pass the budget alone
    - As the "purse of government," the Assembly and Senate get to weigh in
- Throughout this section, we will highlight where each house has different priorities



Assembly's Blueprint



Senate's Putting Wealth to Work Plan

Governor's May Revision

While it is important to know which investments could change and in what direction, we continue to recommend budgeting based on the



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Grade Span	K-3	4-6	7-8	9-12
2021-22 Base Grant per ADA	\$8,093	\$8,215	\$8,458	\$9,802
6.56% COLA	\$531	\$539	\$555	\$643
Additional LCFF Investment <sup>1</sup>	\$266	\$270	\$278	\$322
2022-23 Base Grant per ADA	\$8,890	\$9,024	\$9,291	\$10,767
GSA	\$925	_	_	\$280
2022-23 Adjusted Base Grant per ADA	\$9,815	\$9,024	\$9,291	\$11,047
20% Supplemental Grant per ADA (Total UPP)	\$1,963	\$1,805	\$1,858	\$2,209
65% Concentration Grant per ADA (UPP Above 55%)	\$6,380	\$5,866	\$6,039	\$7,181

<sup>1</sup>SSC estimate of the impact the additional \$2.1 billion investment brings to LCFF funding by increasing the base rates <sup>©</sup> 2022 School Services of California, Inc.



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#### ADA Cliff—Proposed Solution

- The second solution benefits LEAs with classroom-based programs
  - School districts
  - Classroom-based charter schools
  - COEs
- Comparison of attendance yield
  - Also referred to as ADA-to-enrollment percentage
- Language is not present in any active bills in the Senate or Assembly, but that does not signal disapproval of the concept

#### COVID-19 ADA Relief

2021-22 ADA would be based on greater of:

Attendance yield from 2019-20 or Attendance yield from 2021-22

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VID-19 ADA Relief						
pothetical scenario for a s						
	2019-20	2020-21	2021-22	2022-23		
Enrollment	10,500	10,000	10,000	9,500		
ADA	10,000	10,000 <sup>1</sup>	9,000	9,000		
ADA-to-Enrollment	94.74%					
nlving the COVID-19 ADA	Relief would rea	sult in a signific	ant increase in t	ne ADA used fo		
plying the COVID-19 ADA Iculating the LCFF		-				
	Relief would res	sult in a signific 2020-21	cant increase in th 2021-22	ne ADA used fo 2022-23		
		-				
culating the LCFF	2019-20	2020-21	2021-22	2022-23		
Enrollment	2019-20 10,500	2020-21 10,000	2021-22 10,000	2022-23 9,500		
Enrollment	2019-20 10,500 10,000	2020-21 10,000 10,000 <sup>1</sup>	2021-22 10,000 9,524	2022-23 9,500 9,000		



ADA Cliff—Pr	oposed Solution			
	Fiscal Year	Actual ADA	Actual ADA w/ COVID-19 ADA Relief	
	2019-20	10,000	10,000	
	2020-21	10,000 <sup>1</sup>	10,000 <sup>1</sup>	
	2021-22	9,000	9,524	
	2022-23	9,000	9,000	
	<sup>1</sup> Carried forward as result of hold ha	rmless		
••	both the declining enroll ost to funded ADA in 2022		ADA protections result	t in a
	Fu	unded ADA for 2022-23		
	Current Law		9,000	
	Governor's Proposal (A of 2019-20 through 202	0	9,841	
	Difference		841	
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SSC Financial Projectio	n Dartboar	d						
<ul> <li>Cost of goods and services</li> <li>Shortage of goods due t</li> </ul>			e more dra	matically	in the near-	term		
<ul> <li>Increased demand resul stimulus packages</li> </ul>	ting from eco	nomy reope	ening, plus	infusion o	of multiple f	ederal		
LCFF Planning Factors Governor's Budget vs. May Revision								
	2022	2-23	2023	3-24	2024	4-25		
	January	May	January	Мау	January	May		
DOF Estimated COLA	5.33%	6.56%	3.61%	5.38%	3.64%	4.02%		
DOI EStimated COLA 0.3370 0.3070 0.3070 0.3070 0.3070 0.0070 0.0070								
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#### Special Education—What Has Changed with the May Revision

- The Governor's Budget proposed calculating special education base funding allocations at the LEA level rather than the SELPA level (though funds continue to flow through the SELPA)
  - Newly created EC § 56836.144 would require the State Superintendent of Public Instruction to calculate special education funding on the ADA reported for each LEA (including charter schools that are LEAs for special education purposes) for the current, prior, or second prior fiscal year—whichever is greater
    - This formula <u>does not</u> benefit from the Governor's proposal to soften ADA losses in the current year
  - Changes at the May Revision address if a charter school becomes an LEA for special education purposes, in which case this same three-year, best-of formula applies
- The May Revision also delays the January proposal for the State Board of Education (SBE) to adopt an LCAP Addendum for SWDs from January 1, 2024, until January 1, 2025

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#### **Federal Special Education**

- Federal fiscal year (FY) 2021-22 included a small increase in the Individuals with Disabilities in Education Act (IDEA) funds and supplemental IDEA funding via the American Rescue Plan (ARP)
- The President's proposal for 2022-23 does not maintain the ARP investments, making them one-time
- Federal IDEA funding increases by \$3.4 billion for the nation
  - California typically receives 10% of any IDEA increases due to its size and the federal formula

Special Education IDEA	2023 President's Proposal	Increase Over 2022 Omnibus	
Grants to States Part B-611	\$16.3 billion	\$2.9 billion	
Preschool grants Part B—619	\$502.6 million	\$93.1 million	
Grants for infants Part C	\$932.0 million	\$435.7 million	
Total, State Grants	\$17.7 billion	\$3.4 billion	
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#### **Special Education Maintenance of Effort**

- Federal requirement for IDEA Part B funding
- LEAs <u>may not</u> reduce the amount of <u>local</u>, or state <u>and local</u>, funds spent for the education of SWDs
- Maintenance of Effort (MOE) tracks expenditures by Goal Code 5xxx—MOE does not track the <u>revenue</u> <u>source</u> of special education funds
- Planning can help an LEA expend one-time funds in alignment with the purpose of the grants while monitoring long-term impacts on the MOE obligation
- Now is the time to run MOE projections to leverage flexibility and opportunities to manage MOE



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Potential MOE Impacts	Local Decisions that Impact MOE
<ul> <li>FY 2021-22</li> <li>Increase in state and federal revenues can lower the local only contribution</li> <li>One-time funds can increase the MOE obligation</li> <li>Using non-special education funds with Goal 5xxx increases the MOE obligation</li> <li>FY 2022-23</li> <li>Increase in state and federal revenue</li> <li>Monitor impact of shifts in funding on MOE</li> </ul>	<ul> <li>Negotiated salary agreements, including COLA</li> <li>Off-schedule funds, one-time stipends, add-ons such as signing bonuses</li> <li>Benefit increases</li> <li>Charge of indirect cost</li> <li>Increased central cost distributed through the Program Cost Resource Allocation</li> <li>Settlement costs (and legal fees) allocated to special education</li> </ul>

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Dispute Prevention and Learning Recovery Funds	ESSER III Funds—ELO
• One-time funds to support dispute prevention and resolution and learning recovery, expended for activities from 2020-21 through 2023-24	<ul> <li>Resource 7426, Expanded Learning Opportunities (ELO) Grant: Paraprofessional staff—if used, Goal 5xxx increases MOE obligation</li> </ul>
Encumber funds prior to July 1, 2023— remember, salaries and benefits cannot be encumbered for a future fiscal year	<ul> <li>Best Practice—Do not use Elementary and Secondary School Emergency Relief</li> <li>(ESSER) funds to prevent level general fund</li> </ul>
MOE obligation will be impacted for activities coded to Goal 5xxx	(ESSER) funds to prevent local general fund contribution to Resource 6500
Funds spent in 2021-22 may impact the MOE obligation but will be mitigated by the increased base rate of \$820 per ADA	<ul> <li>This is supplantation and will interfere with MOE obligations</li> </ul>











#### **Community Schools**

- The 2021 Budget Act included \$3 billion for the California Community Schools Partnership Program
- After completing its application review for the first round of funding, the California Department of Education (CDE) anticipates that the original \$3 billion will not be sufficient to meet demand for the program
- For this reason, Governor Newsom is proposing to provide another \$1.5 billion in his May Revision to expand access to the community schools grant program to every eligible LEA that opts to apply on behalf of its high-need schools



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#### TK Classroom Ratios—"Adult" Options

- TK classified employee staffing options can be met through paraprofessional positions
- The paraprofessional job classification is defined in EC § 45330
  - Paraprofessional positions funded with Title I funding include a higher level of qualifications

#### Additional Staffing Options

- A paraprofessional also includes an instructional aide as defined in EC § 45343(a) and a teacher aide as described in EC § 45360
  - Consider the use of preschool aides or work to create new job descriptions which accurately reflect student needs



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#### Additional TK Staffing Possibilities

- The May Revision proposes staffing flexibilities by providing a local assignment option for preschool teachers in TK assignments
- The preschool teacher would meet the certificated teacher requirement
- This staffing configuration will alleviate some of the pressures experienced in the teacher pipeline and encourages classified preschool teachers to earn their teaching certification
  - HR departments should consider this proposed staffing option when developing the TK recruitment plan

#### Local Assignment Option for TK Teachers until June 30, 2026

With teacher consent, a preschool teacher may serve as the teacher of record in a TK classroom for one school year—and may be renewed annually

- Preschool teacher licensed as a teacher, master teacher, site supervisor, or program director and holds a valid
   TK Certification Preschool teachers may already meet the TK certification requirement:
- permit issued by the CTCHolds at least a bachelor's degree
- Meets the basic skills requirement
  Enrolled in a credential

program

- Professional experience Child Development Permit
- Early Childhood Education units

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	aintained commitment to build the teacher pipeline and educator
\$500 million One-Time	<ul> <li>expand residency slots for teachers and school counselors</li> <li>Provide Golden State Teacher Grant eligibility to school counselors, psychologists, and social workers</li> </ul>
\$85 million One-Time	<ul> <li>Educator support and training for science, technology, engineering, and mathematics (STEM)</li> <li>Educator resources and training for grades Pre-K through 12</li> </ul>
\$300 million One-Time	<ul> <li>Professional learning resources through the Educator Effectiveness Block Grant—prioritizing STEM educator supports</li> </ul>
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Facilities	
	<ul> <li>Appropriate \$4.025 in one-time General Fund monies over three years</li> <li>\$2.2 billion in 2021-22</li> <li>\$1.2 billion in 2023-24</li> <li>\$625 million in 2024-25</li> <li>\$1.7 billion in one-time Proposition 98 General Fund dollars to deferred maintenance</li> </ul>
۲	• Fully fund expected school, TK, and child care facilities needs for next two years
Ø	• \$4.5 billion over three years, above Governor's Budget proposal, for school facilities, including \$1 billion for TK and \$1 billion for deferred maintenance
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School Services of California Inc. has provided the School District and Charter School Financial Projection Dartboard at the end of this section in the workshop materials





#### SSC School District and Charter School Financial Projection Dartboard 2022-23 May Revision

This version of School Services of California Inc. (SSC) Financial Projection Dartboard is based on the Governor's 2022-23 May Revision. We have updated the cost-of-living adjustment (COLA), Consumer Price Index (CPI), and other planning factors. We have also updated the Local Control Funding Formula (LCFF) factors. We rely on various state agencies and outside sources in developing these factors, but we assume responsibility for them with the understanding that they are general guidelines.

LCFF	PLANNING I	ACTORS			
Factor	2021-22	2022-23	2023-24	2024-25	2025-26
Department of Finance Statutory COLA <sup>1</sup>	1.70%	6.56%	5.38%	4.02%	3.72%
Planning COLA	5.07% <sup>2</sup>	6.56%	5.38%	4.02%	3.72%

LCFF GRADE SPAN FACTORS FOR 2022-23						
Entitlement Factors per ADA*	K-3	4-6	7-8	9-12		
2021-22 Base Grants	\$8,093	\$8,215	\$8,458	\$9,802		
Statutory COLA of 6.56%	\$531	\$539	\$555	\$643		
Additional LCFF Investment of \$2.1 billion <sup>3</sup>	\$266	\$270	\$278	\$322		
2022-23 Base Grants	\$8,890	\$9,024	\$9,291	\$10,767		
Grade Span Adjustment Factors	10.4%	-	-	2.6%		
Grade Span Adjustment Amounts	\$925	-	_	\$280		
2022-23 Adjusted Base Grants <sup>4</sup>	\$9,815	\$9,024	\$9,291	\$11,047		

\*Average daily attendance (ADA)

	OTHER PLA	NNING FAC	ORS			
Factors	5	2021-22	2022-23	2023-24	2024-25	2025-26
California CPI		6.55%	6.11%	3.14%	1.97%	2.31%
California Lattory	Unrestricted per ADA	\$163	\$163	\$163	\$163	\$163
California Lottery	Restricted per ADA	\$65	\$65	\$65	\$65	\$65
Mondate Plack Cront (District)	Grades K-8 per ADA	\$32.79	\$34.94	\$36.82	\$37.98	\$39.14
Mandate Block Grant (District)	Grades 9-12 per ADA	\$63.17	\$67.31	\$70.93	\$73.16	\$75.39
Mondata Plack Grant (Charter)	Grades K-8 per ADA	\$17.21	\$18.34	\$19.33	\$19.94	\$20.55
Mandate Block Grant (Charter)	Grades 9-12 per ADA	\$47.84	\$50.98	\$53.72	\$55.41	\$57.10
CalSTRS Employer Rate <sup>5</sup>		16.92%	19.10%	19.10%	19.10%	19.10%
CalPERS Employer Rate <sup>5</sup>		22.91%	25.37%	25.20%	24.60%	23.70%
Unemployment Insurance Rate <sup>6</sup>		0.50%	0.50%	0.20%	0.20%	0.20%
Minimum Wage <sup>7</sup>		\$15.00	\$15.50	\$16.00	\$16.40	\$16.70

STAT	E MINIMUM RESERVE REQUIREMENTS
Reserve Requirement	District ADA Range
The greater of 5% or \$76,000	0 to 300
The greater of 4% or \$76,000	301 to 1,000
3%	1,001 to 30,000
2%	30,001 to 400,000
1%	400,001 and higher

<sup>&</sup>lt;sup>1</sup>Applies to Special Education, Child Nutrition, Foster Youth, Adults in Correctional Facilities Program, American Indian Education Centers/American Indian Early Childhood Education, and Mandate Block Grant.

<sup>&</sup>lt;sup>6</sup>Unemployment rate in 2021-22 and 2022-23 are final based on the 2021 Enacted State Budget, and the subsequent years' rates are subject to actual experience of the pool and will be calculated in accordance with California Unemployment Insurance Code Section 823(b)(2) <sup>7</sup>Minimum wage increases and are effective January 1 of the respective year.



<sup>&</sup>lt;sup>2</sup>Amount represents the 2021-22 statutory COLA of 1:70% plus an augmentation of 1.00%, compounded with the 2020-21 unfunded statutory COLA of 2.31%.

<sup>&</sup>lt;sup>3</sup>Amounts are estimated by SSC and are subject to change.

<sup>&</sup>lt;sup>4</sup>Additional funding is provided for students who are designated as eligible for free and reduced-price meals, foster youth, English language learners. A 20% augmentation is provided for each eligible student with an additional 65% for each eligible student beyond the 55% identification rate threshold.

<sup>&</sup>lt;sup>5</sup>California State Teachers' Retirement System (CalSTRS) and California Public Employees' Retirement System (CalPERS) rates in 2021-22 were brought down by a prior year \$2.3 billion payment from the state of California. Rates in the following years are subject to change based on determination by the respective governing boards.





















here are several significant mandates taking effe	ect on July 1, 2022
Universal Meals	Senate Bill (SB) 328—Late Start Time
<ul> <li>LEAs must provide free breakfast and lunch each school day to any student requesting a meal, regardless of free or reduced-price meal eligibility</li> <li>To receive state reimbursement, LEAs must participate in both the National School Lunch Program (NSLP) and School Breakfast Program</li> </ul>	<ul> <li>Requires the school day for middle schools and high schools to begin no earlier than 8:00 a.m. and 8:30 a.m., respectively</li> <li>Allows "zero period" for a limited number of pupils who do not generate ADA</li> <li>Law exempts rural school districts, but does not define "rural," so the onus is on districts to self-identify</li> </ul>
AB 367—Menstrual Products	FAFSA/CADAA Requirement
<ul> <li>Requires all public schools serving any grades 6-12 to stock an adequate supply of free menstrual products in all women's restrooms and all-gender restrooms, and at least one men's restroom</li> </ul>	<ul> <li>Requires an LEA to ensure that all their 12<sup>th</sup> grade students submit a Free Application for Federal Student Aid (FAFSA) or a California Dream Act application (CADAA)</li> </ul>
<ul> <li>The Education Mandated Cost Network will be filing a test claim for this mandate with the Commission on State Mandates</li> </ul>	• The parents/guardians or the student (if 18) may opt out of the requirements of this section











Available COVID-19 F	Funds		
Fund	Fund Source and/or Distribution Methodology	Resource Code	Deadline
ESSER I	Federal funds distributed in proportion to Title I allocation	3210	September 30, 2022
Governor's Emergency Education Relief (GEER) I	Federal funds included in LLM Fund	3215	September 30, 2022
ESSER II	Federal funds distributed in proportion to Title I allocation	3212	September 30, 2023
ESSER II—state reserve	Federal funds included in ELO Grant	3216	September 30, 2023
GEER II	Federal funds included in ELO Grant	3217	September 30, 2023
ELO Grant—10% set aside for paraprofessionals	State funds included in ELO Grant	7426	September 30, 2024
ELO Grant	State funds included in ELO Grant	7425	September 30, 2024
ESSER III—state reserve	Federal funds included in ELO Grant	3218	September 30, 2024
ESSER III—state reserve for learning loss	Federal funds included in ELO Grant	3219	September 30, 2024
ESSER III	Federal funds distributed in proportion to Title I allocation	3213	September 30, 2024
ESSER III—LEA 20% reserve for learning loss	Federal funds distributed in proportion to Title I allocation	3214	September 30, 2024
In-Person Instruction Grant	State funds	7422	September 30, 2024
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#### Why Do We Have to Do a Form CEA? The calculation of the Current Expense of Education Actuals (CEA) is a legal requirement (EC § 41372) and used to determine the percentage of expenditures for the direct classroom cost of teaching students Included in the calculation are the salaries and benefits of teachers and paraprofessionals measured against the total expenditures of the district Certain categorical programs and types of costs are excluded from the calculation Salaries and benefits within the General Fund are used Required percentages have not been amended per the LCFF and are: Unified Elementary High 60% 50% 55% 113 © 2022 School Services of California, Inc





PART I - CURRENT EXPENSE FORMULA	Total Expense for Year (1)	EDP No.	Reductions (See Note 1) (2)	EDP No.	Current Expense of Education (Col 1 - Col 2) (3)	EDP No.	Reductions (Extracted) (See Note 2) (4a)	Reductions (Overrides)* (See Note 2) (4b)	EDP No.	Current Expense- Part II (Col 3 - Col 4) (5)	EDP No.
1000 - Certificated Salaries	23,994,047.99	301	0.00	303	23,994,047.99	305	116,507.73		307	23,877,540.26	309
2000 - Classified Salaries	9,350,467.27	311	0.00	313	9,350,467.27	315	109,556.55		317	9,240,910.72	319
3000 - Employee Benefits	16,424,043.60	321	440,379.04	323	15,983,664.56	325	67,729.10		327	15,915,935.46	329
4000 - Books, Supplies Equip Replace. (6500)	1,339,716.14	331	0.00	333	1,339,716.14	335	146,907.23		337	1,192,808.91	339
5000 - Services & 7300 - Indirect Costs	5,386,117.46	341	7,370.50		5,378,746.96	345	2,278,481.29		347	3,100,265.67	
Note 2 - In Column 4, repo Nonpublic Scho	, Fringe Benefits for rt expenditures for: T ols (Function 1180), acher salary expendi is entered in any row	Retire Transp and o tures	wing programs: Non d Persons (Objects ortation (Function 36 ther federal or state or requiring disburse	3701-3 600), L catego ment	3702), and Facilities ottery Expenditures orical aid in which fur of the funds without i	Acquis (Reso nds we regard	sition & Construction urce 1100), Special E re granted for expend to the requirements o	(Function 8500). ducation Students i litures in a program of EC Section 41372	in not	53,327,461.02	000











CalPERS Emplo	oyer Contrib	ution Rates				
The California Purate of 25.37% for a second sec						contribution
<ul> <li>Post-PEPRA<sup>1</sup> me current contribut</li> </ul>			2			
	er contribution Intribute 7.00%		subject to PE	PRA and are	set by statut	e—they will
	Actual			Projected		
Employer	2022-23*	2023-24	2024-25	2025-26	2026-27	2027-28
Contribution Rate	25.37%	25.20%	24.60%	23.70%	22.60%	22.60%
*2022-23 Employer contribu <sup>1</sup> Public Employees Pension R		CalPERS Board on Apr	ril 18, 2022			
		@ 2022 Cohool Com	vices of California, Inc.	_		119





- On May 4, 2022, the California State Teachers' Retirement System (CalSTRS) Board adopted an employer contribution rate of 19.1% for 2022-23
- In the latest CalSTRS actuarial valuation report, it is projected that the employer contribution rates will remain steady at 19.1% through CalSTRS' full funding goal date of 2046
- Unless the 2022-23 Enacted State Budget includes a supplemental contribution to CalSTRS on behalf of employers to pay for the increased pension costs, SSC recommends that LEAs plan for the employer contribution rate of 19.1% beginning in 2022-23 and for the next several years thereafter





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#### Minimum Wage—Future Forecast

- Per Labor Code § 1182.12[c][1], the highest raise allowed in any one year is 3.5%
- SSC projects that the minimum wage will continue to increase by the maximum amount allowed by law through 2024
  - For subsequent years beginning on January 1, 2025, minimum wage will increase by \$0.30 to \$0.40

Minimum Wage	Effective Date: > 25 Employees	Effective Date: ≤ 25 Employees	Exempt Minimum Salary (Weekly)	Exempt Minimum Salary (Monthly)	Exempt Minimum Salary (Annually)
\$14.00/hour	January 1, 2021	January 1, 2022	\$1,120	\$4,853	\$58,240
\$15.00/hour	January 1, 2022	N/A	\$1,200	\$5,200	\$62,400
\$15.50/hour	January	1, 2023	\$1,240	\$5,373	\$64,480
\$16.00/hour	January 1, 2024		\$1,280	\$5,547	\$66,560
\$16.40/hour	January 1, 2025		\$1,312	\$5,685	\$68,224
\$16.70/hour	January	1, 2026	\$1,336	\$5,789	\$69,472
\$17.10/hour	January	1, 2027	\$1,368	\$5,928	\$71,136
\$17.50/hour	January	1, 2028	\$1,400	\$6,067	\$72,800
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#### Collective Bargaining: The COLA Factor

 In LEAs experiencing declining enrollment, there may be the need to make staffing and operational adjustments, despite having received a COLA

	No Enrollment Change	2.5% Decline <sup>1</sup>	
Description	District 1	District 2	
Prior-Year Funded ADA	10,000	10,000	
Prior-Year \$ per ADA	<u>\$10,000</u>	<u>\$10,000</u>	
Prior-Year Total	\$100,000,000	\$100,000,000	
Current-Year Funded ADA	10,000	9,750	
Current-Year \$ per ADA	\$10,656	\$10,656	
Current-Year LCFF Dollars	\$106,560,000	\$103,896,000	
Percentage Increase	6.56%	3.89%	
<sup>1</sup> Assumed decline after ADA mitiga	ation proposal		





- Communicating the fiscal impact of COLA, step and column, health and welfare increases, salary increases, and other significant expenditures at the bargaining table is critical
  - It is important that the school community understands the fiscal impacts of declining enrollment



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- One-time emergency funding is temporary and cannot be used for compensation challenges which require ongoing resources
  - Communication should be clear and concise and avoid the use of undefined acronyms
- Include the demands in the budget on the COLA
  - Describe the LEA's fiscal position in numbers versus percentages

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## The Road Ahead

- The Governor has built his State Budget capitalizing on a windfall that is likely to be short lived
  - The May Revision reflects \$49.2 billion in discretionary surplus and the Budget spends 94% on onetime projects
  - Proposition 98 grows 0.0009% from 2021-22 to 2022-23, signaling an anticipated slow down of State General Fund revenues
    - The education community should read this as a warning of more modest State budgets ahead

- But for now, the May Revision demonstrates that the Governor has heard the call of the education community
  - More investments in LCFF funding!
  - Flexible one-time resources without a required plan!
  - No new categorical programs!
    - Let's hope these priorities stick through the next step



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## Political Factors and the Education Budget

- Even though the May Revision is flush with new discretionary education funds, reconciling the different priorities between Governor Newsom, the Assembly, and the Senate may not be easy
  - The Governor leads at the Governor's Budget and again at the May Revision, but now the Legislature weighs in



The Assembly's Budget plan would invest half of the Proposition 98 increase in the LCFF, create a Learning Recovery Block Grant, and increase the educator workforce pipeline



The Senate would provide a \$5 billion increase over the LCFF COLA, create a \$10 billion Learning Recovery Block Grant, provide \$4.5 billion above the Governor's Budget proposal in facilities (including \$1 billion for TK and \$1 billion for deferred maintenance), and \$5 billion for student enrichment materials

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## **Final Thoughts**

- This workshop is over and now your work begins
  - We will bring you along for the ride through our *Fiscal Report* articles as the debating over the final Enacted State Budget continues
  - And you may have further questions for us
    - To submit questions, please go to <u>www.sscal.com</u> and find the "Ask SSC" module on the righthand side

We continue to be in awe of you for excelling through the most difficult moment in education, which we hope is largely behind us. SSC continues to be here to support you as you shape the minds of the next generation of Californians.

Thank you for joining us today and we will "see" you at the School Finance Conference in July!

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# **UPCOMING STATE BUDGET WORKSHOP**



# **School Finance** Conference

July 14, 2022 9:00 a.m. to 12:00 p.m.

**Online Live Webinar** 

If you registered for the 2022 May Revision Workshop, you are already registered!

For more information and to register: www.sscal.com/workshops

## **EXECUTIVE SEARCHES**



An Employee-Owned Company

School Services of California Inc. conducts more searches for gualified business services and human resources executives for California school agencies than anyone in the state of California. Our Executive Search Services include, but are not limited to, search and recruitment services for the positions of:

- Deputy Superintendent for Administrative Services
- Assistant Superintendent for Business Services or Human Resources
- Chief Financial Officer or Chief Business Official
- Chief Human Resources Officer

Leilani Aguinaldo \* Danyel Conolley \* John Gray Suzanne Speck \* Kathleen Spencer

Search Advisors

**Search Assistants** Nicole Castro-Pilar \* Joanna Dziuk \* Kim Seitz \* Kelly Satterfield



## **CURRENT EXECUTIVE SEARCHES**

## **Castaic Union School District**

(Enrollment 1,900)

Seeks an Assistant Superintendent of Business Services With:



- Master's degree in Educational Administration, Business Administration, Finance, or Economics
- Administrative credential and/or doctorate degree desirable
- Successful, increasingly responsible experience in public school administration or public/private sector finance

The salary range for this position is \$116,239 to \$139,551. In addition to the salary, a monthly cell phone stipend and benefits package are offered. Certificated administrators are eligible for a \$1,500 annual stipend for a master's degree; this is not included on the confidential management salary schedule. Also, there is a cash in lieu option of \$2,500 for employees who do not participate in district-provided medical coverage; these employees are still eligible to receive dental and vision coverage that is fully covered by the district.

#### Application Deadline: May 23, 2022

For a brochure and application form, please contact: Danyel Conolley and John D. Gray, Search Advisors School Services of California Inc. (916) 446-7517 • www.sscal.com/lea-career-opportunities • joannad@sscal.com



## La Cañada Unified School District

(Enrollment 3,940)

Seeks an Assistant Superintendent, Business and Operations With:

- A bachelor's degree in Accounting, Business Administration, Finance, Educational Administration, or related field from an accredited college or university
- Five years of recent financial budget experience, including at least two years in a supervisory role

The District also invites credentialed candidates to apply:

• Valid California teaching credential and administrative services credential

The salary range for this position is \$160,057 to \$203,636 and an incentive of up to a 3% salary bonus based on performance. In addition to the salary, the District offers 3% of salary annually for organizational memberships, technology resources, and professional learning opportunities, and a generous benefits package.

#### Application Deadline: May 24, 2022

For a brochure and application form, please contact: Leilani Aguinaldo and Danyel Conolley, Search Advisors School Services of California Inc. (916) 446-7517 • www.sscal.com/lea-career-opportunities • nicolec@sscal.com



## **CURRENT EXECUTIVE SEARCHES**





# SSC HR NETWORK AND EMPLOYMENT RESOURCE CENTER

## THE SSC HR NETWORK

Current workforce trends brought on by the pandemic and extreme staffing shortages are transforming the human resources (HR) landscape. Local educational agencies (LEAs) are not immune to the frantic pace at which the work environment has and continues to change. This puts immense pressure on HR departments to not only be efficient in their practices, but to also effectively implement strategic plans to respond to the needs of the school communities they serve. HR staff must be informed of current trends, legal updates, and stay current with industry best practices.

The School Services of California Inc. (SSC) HR Network (Network) is a learning opportunity for LEA HR practitioners interested and committed to creating a virtual community of practice. The Network provides HR staff wanting to stay informed and connected a place to learn, share resources, and grow in their professional practice without having to leave their office and regardless of the location of their LEA. The Network is hosted and monitored by SSC's HR Team, who also participate by sharing their practice and learning from colleagues.

#### Cost of Membership \$195.00 annual subscription (per member)

- Shared documents, templates, and other resources
- Hot topic discussions
- Legislative updates
- Information regarding HR learning opportunities
- SSC advice and guidance
- Virtual roundtable meetings for HR Network members

#### Who Should Join?

Chief HR officers, HR directors, technical and clerical HR staff, and staff who are involved in the oversight and management of HR functions.

## THE SSC EMPLOYMENT RESOURCE CENTER

The SSC Employment Resource Center is a new space on the SSC website, dedicated to LEA employment resources and tools. Information regarding SSC HR learning opportunities, *Fiscal Report* articles, links to HR resources, and information about the SSC HR Team are available on the Employment Resource Center page.

In addition, the Employment Resource Center provides opportunity for LEAs to post vacancy announcements for nonexecutive-level positions. For information regarding job postings and access to HR resources, please click here.

#### CONTACT

DANYEL CONOLLEY DIRECTOR, MANAGEMENT CONSULTING SERVICES daneylc@sscal.com

> SUZANNE SPECK EXECUTIVE VICE PRESIDENT suzannes@sscal.com

> > (916) 446-7517

School Services of California Inc. 1121 L Street, Suite 1060 Sacramento, CA 95814 www.sscal.com



An Employee-Owned Company



### School Services of California Inc. 2022 Upcoming Webinars

To register, go to: www.sscal.com/workshops

School Services of California Inc. (SSC) is passionate about offering the training and information we know you need to operate and provide a quality education to your students. To that end, and in an effort to continue to ensure access to the training you need in a convenient format, we offer the following subject-based workshops via online webinars hosted by Zoom.

Thank you for your unwavering support as we strive to provide you with online content developed to meet your agency's needs. Our Workshop FAQs provide more information on registering and has answers to many of your frequently asked questions. Should you have any additional questions or problems completing your registration, please contact Michelle Berge at michelleb@sscal.com or 916-446-7517.

## Maintenance of Effort Monitoring—Beyond the Basics

A Two-Part Webinar Series Part 1: August 9, 2022 and Part 2: August 11, 2022



With increased special education funding, one-time dollars, and the coming end to COVID-19 impact funds, regular monitoring of the maintenance of effort (MOE) obligation is critically important. Special education expenditures must meet federal compliance and eligibility requirements in order to receive federal special education funds. Local educational agencies and Special Education Local Plan Areas can work together to ensure regular monitoring of MOE status, timely and efficient documentation of elements for reporting, and compliance and eligibility for ongoing federal funds. This webinar series will provide an overview of MOE requirements; the implications of state, local, and federal revenue and expenditures on MOE; and available strategies for monitoring and managing MOE growth where allowable. Teams will leave with the knowledge and tools to assist them with local discussions about documentation, strategy, and actions to maximize fiscal options when it comes to MOE obligations.

## LCFF 101—For Beginners



A Two-Part Webinar Series Part 1: August 16, 2022 and Part 2: August 18, 2022

All local educational agencies need to build capacity as new employees work to ensure continuity of services. In addition, both new and veteran staff need to understand the changes brought by recent statutory amendments. This webinar series will help address those needs with a focus on understanding the fundamentals for attendees with a limited background in school finance. The purpose of this webinar series is to provide attendees the tools needed to appropriately calculate and manage Local Control Funding Formula (LCFF) revenues, including the key elements of the LCFF and a step-by-step explanation of the funding provisions. Operational issues related to managing the LCFF are covered, as well as multiyear financial planning.

## **Advanced Collective Bargaining**

A Two-Part Webinar Series Part 1: September 13, 2022 and Part 2: September 15, 2022



Local educational agency (LEA) management bargaining teams can expect double digit salary demands in 2022-23 considering the state's "Putting California's Wealth to Work" plan, which includes significant one-time and ongoing investments in education. Despite the state's strong economy, many LEAs are dealing with the difficult fiscal realities of declining enrollment, increased operating costs, and extreme staffing shortages. These pressures, added to continued demands for COVID-related paid time off and improved safety measures, are sure to make bargaining challenging in 2022-23. These anticipated and seemingly conflicting pressures require management negotiators to understand the fiscal implications of bargaining outcomes and how to integrate a comprehensive communication plan into their bargaining strategies, all the while working to achieve a collaborative and productive labor-management relationship. This webinar series is for the management side of the table only and will include an economic update, an overview of the collective bargaining climate, tools for negotiators, and an interactive panel discussion with management negotiators from several LEAs across the state.

## **Attendance Accounting and Instructional Time**



A Two-Part Webinar Series Part 1: September 20, 2022 and Part 2: September 22, 2022

California has myriad attendance and instructional time laws in place that impact compulsory education and state funding. Those laws have experienced numerous legislative changes over the past few years. This webinar series will cover the basics of attendance accounting and instructional time requirements that affect attendance-based funding and provide clarity to ensure compliance for local educational agencies.

## **Human Resources Operations**

A Two-Part Webinar Series Part 1: October 4, 2022 and Part 2: October 6, 2022



Human resources (HR) departments are responsible for activities spanning a wide variety of personnel functions, and those functions require clearly communicated procedures that are consistently implemented. Effective operational systems also ensure compliance with employment law and inform employees of their responsibilities and the local educational agency expectations. The current employment landscape requires HR departments to be responsive and strategic, and HR staff must be provided with ongoing professional learning opportunities that reflect legal requirements, industry standards, and best practices. This webinar series covers essential HR operations, with a focus on recruitment and selection practices, and training in effectively managing other major processes and functions within the HR department. This webinar is for both the chief HR officer and the technical HR staff.

## Updating the Local Allocation Policy— A Guided Process for SELPAs and LEAs



A Two-Part Webinar Series Part 1: October 11, 2022 and Part 2: October 13, 2022

Changing Education Code and increases in AB 602 special education base rates means that every Special Education Local Plan Area (SELPA) should review and evaluate necessary changes and amendments to their local allocation model and policy. This webinar series will offer tools and resources to support local allocation plan discussions and strategies for organizing, reviewing, and updating the SELPA allocation model to capture new laws, local needs, and state requirements. The presenters will provide tips on ways to support the governance council and local educational agency (LEA) members in reaching consensus on the equitable use of local resources through a consensus building process focused on the needs and outcomes of students with disabilities.

## Declining Enrollment— Strategies for Success During Challenging Times

A Two-Part Webinar Series Part 1: October 18, 2022 and Part 2: October 20, 2022

The continued loss of students for many local educational agencies (LEAs) and future uncertainty require consideration of long-term enrollment trends, and a strategic planning process to align staffing and expenditures to avoid overstaffing. Statewide enrollment trends experienced the fifth consecutive decrease in enrollment in the 2021-22 school year, with a loss of 110,000 (roughly 1.84%) students. In fact, the last time student enrollment was this low was in 1998-99—more than 20 years ago. If current trends hold over the next ten years, further decline of 431,800, or 7.3%, in total enrollment is projected. This webinar series—presented in partnership with the Fiscal Crisis and Management Assistance Team (FCMAT)—identifies the many ways that declining enrollment impacts LEA operations and staffing needs, and also identifies strategies for addressing these challenges through reducing personnel and other expenditures, along with resources for making management decisions.

## **Effective Supervision and Evaluation**



A Two-Part Webinar Series Part 1: November 1, 2022 and Part 2: November 3, 2022

Employee supervision and evaluation involve a process of active and ongoing exchanges between a supervisor and an employee in support of accomplishing the objectives of the local educational agency (LEA). Due to restrictive statutory regulations and contractual obligations, evaluation processes and disciplinary proceedings for LEAs are commonly focused on procedures—the "what" versus the "how" of engaging with employees to produce positive outcomes. This webinar series will focus on statutory requirements regarding evaluation and discipline, supervisory and leadership practices centered on employee engagement and outcomes, and communication tools and best practices for the human resources leader and other LEA supervisors/administrators to effectively manage employees.



## Unraveling the Mystery of School Finance— For Superintendents and Top Administrators

A Three-Hour Webinar November 29, 2022

This webinar takes the complexities of school finance and distills them so that superintendents and other top administrators of local educational agencies can interpret financial information to make sound decisions. Topics include budget reserves, multiyear projections, collective bargaining, and more.

## LCAP—From Accountability to Compliance



A Two-Part Webinar Series Part 1: December 6, 2022 and Part 2: December 8, 2022

Just when we think the Local Control and Accountability Plan (LCAP) is status quo, something changes. The LCAP continues to adapt as California's funding, accountability, and continuous improvement system continues to mature. Planning for the 2023-24 LCAP will find local educational agencies (LEAs) relying on the California School Dashboard (Dashboard) again as it returns after a pandemic-caused hiatus, and adjusting to a revised template and new requirements. This webinar series will provide an overview of the accountability system for those new to the LCAP process, and, for the seasoned veteran, guidance on the changes brought by legislation—from requirements for carryover of supplemental and concentration grant funds to required goals for consistently low-performing student groups and/or schools. In addition, the webinar series will detail the adjustments included in the 2022 Dashboard and will share the latest news from the State Board of Education. LEAs are encouraged to send a team, including instructional leaders, human resources professionals, fiscal personnel, and key program staff.



To register, go to: www.sscal.com/workshops



#### Statistics and Analysis Essential for Budget Review

Since 1983, School Services of California Inc. (SSC) has captured and analyzed school district actual revenues and expenses. Utilizing this large accumulation of data provided in the Standardized Account Code Structure (SACS) format, our Comparative Analysis of District Income and Expenditures (CADIE) report compares your district's revenues and expenditures to those of up to 40 other districts that you select from throughout the state—about 130 pages of in-depth information for your evaluation. Our report uses actual revenue and expenditure data and reflects expenditures in graphic and tabular form with calculations expressed on a per average daily attendance (ADA) and percentage basis. The 2020-21 data, which is the latest available statewide, is especially helpful in budget priority analyses, community or board explanations, and as a preparation tool for collective bargaining.

The report includes comparative graphic data expenditures by ADA, tabular information showing per-ADA and percentage distribution of district revenues and expenditures, staffing levels for certificated and classified nonmanagement and administrative personnel, and tables that show—on a per-ADA and percentage basis—how a district spent its dollars for the prior three years. A comparative analysis of special education and other programs is included, as well as a focus on reserve levels and related trends. The report is comprehensive, yet easy to use.

## The CADIE Can Answer These Questions for You:

#### Revenues

How does the percentage of our district's total revenues compare to others?

What is the revenue per ADA that our district receives from unrestricted sources as compared to others?

How many additional dollars did our district receive per ADA over that of the prior year in restricted and unrestricted income?

How much new funding per ADA will our district receive as a result of the Local Control Funding Formula?

#### **Expenditures**

Over the last ten years, as total expenditures have increased, how much have employee salary costs increased?

Which comparative district has the highest percentage of all employee costs, including salaries and benefits?

How do our special education expenditures compare with other districts?

How do our retiree health benefit costs compare to other districts?

On a three-year basis, what is the fastest growth area per ADA in our expenditures?

#### Reserves

Did we generate a surplus or deficit last year? How does that compare with other districts' financial performance?

How much do we have in reserves on a per-ADA basis as compared to other districts?

#### Staffing

How has our classroom teacher staffing relative to student enrollment changed during the last five years?

What about classified staff or administrative staff?

### 2020-21 CADIE and SABRE Order Form

It is easy to order a CADIE and SABRE. We will be happy to help you select an appropriate comparison group, or you can specify which districts you wish to be compared to, or even the criteria you would like SSC to use in choosing the comparison districts.

Contact name:	District name:	
Address: (No P.O. boxes, please)		
City:		State:Zip:
Telephone no. w/extension:		
		eck enclosed: (amount) \$
Credit card no.: (Visa or MasterCard only)		
· · · · · · · · · · · · · · · · · · ·	0.8	
<ul> <li>Please check one:</li> <li>CADIE Price (Electronic Version): \$500 clier</li> <li>SABRE Price: (Electronic Version): \$350 clier</li> <li>Both Reports (Electronic Version): \$800 clier</li> <li>Bound hardcopy version of reports: \$100 p</li> <li>*If you are not a client district, please contact o</li> </ul>	nt rate* includes two re ent rate* includes two re er pair	eports (20 districts in each) reports (20 districts in each)
<u>Additional Reports</u> : SABRE: \$100 (Electronic); C SABRE: \$200 (Hardcopy); C		Copies of Report (Hardcopy): \$100 per pair
<ul> <li>Call me to set up an appropriate list of cor</li> <li>Use the following criteria to select the app Type of district:</li></ul>	propriate list of compariso	
Use the following lists of comparative dist Report 1	Report 2	
District	District	
1)	1)	
2)	2)	
3)	3)	
4)	4)	INC. ™
5) 6)	5) 6)	
6) 7)	6) 7)	
8)	8)	
9)	9)	
10)	10)	
11)	11)	
12)	12)	Email, fax, or mail the
13)	13)	completed form to:
14)	14)	Chloe Lum chloel@sscal.com
15)	15)	1121   Street, Suite 1060
16)	16)	Sacramento, CA 95814
17)	17)	- ( /
18) 19)	18)	
19) 20)	19) 20)	

# Governmental Relations Services



School Services of California Inc. (SSC) has the strongest legislative team in Sacramento due to our exceptional knowledge of the legislative process, combined with an in-depth understanding of K–14 statutes and regulations, the State Budget process, and cutting-edge policy issues. Our team acts quickly and effectively on behalf of clients, keeping them involved in and informed of all legislative decisions.

Whether helping to solve a client's unique legislative problem or working with coalitions to impact major statewide education policy and fiscal matters, SSC advocates are regarded as key participants in the legislative process and reliable sources of factual information. This reputation, along with more than four decades of collective experience and a diverse network of contacts, enhances the SSC team's ability to help clients meet their legislative objectives.

The SSC lineup is considered the premier team of PreK–14 Governmental Relations in Sacramento. Over the last four decades, there has been no other organization that has had such a lasting impact on education policy. The SSC team, which also consists of members of the organization's consulting unit, has been at the forefront of almost all of the major school finance developments over the last 40+ years. SSC advocates have played a significant role in initiatives such as special education equalization, California State Teachers' Retirement System (CalSTRS) member issues, categorical reform and flexibility, audit reform, school business official training, class-size flexibility, and mandate reform. Because of our long-standing reputation as knowledgeable representatives of K–12 education and community colleges, we serve as a trusted resource for legislators and legislative staff.

As term limits make an ever-increasing impact on the way business is done under the Capitol dome, the SSC team's technical expertise and reputation for solid policy and budget analysis are increasingly valuable to the Legislature. In addition, SSC advocates have many contacts throughout the executive branch and in the California Department of Education (CDE), making their efforts on your behalf even more effective.

### **Coalitions Supported by SSC**

- California School Funding Coalition—advocating for overall increased school funding
- Coalition for Adequate Funding for Special Education advocating for increased special education funding
- CTE JPA Coalition—advocating for joint powers authority (JPA) providers of career technical education (CTE)
- Schools For Sound Finance—advocating on behalf of community funded school districts
- Education Mandated Cost Network—advocating mandate reform and prompt state reimbursements

#### Just a Few of the Successful Legislative Changes Led by SSC

- Special Education—Advocated for more adequate funding in the State Budget
- CalSTRS/CalPERS Relief—Advocated for the more than \$3 billion in employer relief for CalSTRS and the California Public Employees' Retirement System (CalPERS) in the 2019–20 State Budget Act
- CTE—Protected funding for critical, high-quality programs
- Audit Reform—Developed a process and structure for the school agency audit process

### Areas of Expertise

- State Budget Development, Advocacy, and Enactment
- Legislative Policy Initiatives
  - » Adult Education
  - » CTE
  - » Early Childhood Education
  - » Risk Management Issues
  - » Special Education
  - » Technology Funding
- K–14 Statutes and Regulations
- Local Control Funding Formula and School Finance
   Reform
- State Board of Education Policy Setting and Waivers
- School Facilities and the State Allocation Board
- State Controller's Office Apportionments and Audits
- CDE Regulations and Audits
- Special Education Finance Reform
- Mandate Claims and Reimbursement
- Retirement Systems, Regulations, and Audits

#### PLEASE CONTACT MICHELLE MCKAY UNDERWOOD, VICE PRESIDENT, IF WE CAN BE OF SERVICE

(916) 446-7517 | michelleu@sscal.com School Services of California Inc. 1121 L Street, Suite 1060, Sacramento, CA 95814 www.sscal.com



# Management Consulting Services

School Services of California Inc.'s (SSC) professional staff is always available to lend its extensive range of expertise to school agencies confronted by particular challenges. SSC's experts have a wealth of direct experience in managing school agencies through the Great Recession and can provide assistance with the unique cash, budget, staffing, and operational needs during this pandemic-induced recession. Whether facing internal budget control issues, organizational demands, central office staffing concerns, or collective bargaining issues, SSC's consultants bring with them both the experience and ability to recognize the uniqueness of every situation. Below are descriptions of some of SSC's Management Consulting Services.

#### Financial Studies and Support

SSC staff has significant financial expertise to support local agency needs in the area of budget development and management, cash management, multiyear financial planning, attendance accounting, and any other fiscal needs of the organization. Some of the services provided to support local agencies with their financial operations are:

- Budget and Multiyear Projection Review
- Budget Review for Negotiations
- Comprehensive Fiscal Health Analysis
- Multiyear Financial Projection Review or Preparation
- Cash Management Wellness Check
- Budget Reduction Options Analysis
- Analysis of Long-Range Financial Plan
- Fiscal Process and Reporting Review
- Position Control Review
- Associated Student Body Review
- Attendance Accounting Evaluation
- Audit Findings Resolution and Appeal
- Charter School Funding Review
- Chief Business Official and Fiscal Director Coaching

#### **Negotiations Support and Factfinding**

We provide negotiations support to the local agency and its bargaining teams in a wide variety of ways. Budget reviews for negotiations, interventions during mediation, and service on factfinding panels are all well within our circle of competence. We can help make the difference between a successful negotiations outcome or continued labor-management problems.

#### Administrative Organization and Efficiency Studies

SSC staff provides customized studies and recommendations covering sensitive and critical issues of local school agency administration, business office or human resources department organization, and procedural efficiencies. Our professional staff has a proven track record in evaluating the local school agency organization, staffing structures, workload assignments, procedural efficiencies, and the adequacy of procedures and systems. What follows are some of the types of studies provided in this area:

- Central Office Administrative Organizational Review
- Comparative Staffing Analysis
- Central Office Staffing Analysis and Comparative Study
- Business Office Efficiency Study
- Human Resource Operations Review
- Hiring Practices Consulting
- Centralized Services Study
- Transportation Operations Study
- Custodial Operations Review
- Comparative High School Staffing and Master Schedule Study

#### Human Resources Studies and Support

SSC human resources experts can provide support to local agencies with their human resources operations. Some of the services provided include:

- Human resources organizational and efficiency assessment
- Chief Human Resources Officer, Director, or other supervisory-level leadership development and coaching
- Position control functional review
- Collective bargaining and labor relations support
- Strategic recruitment: selection and retention planning/ budgeting



# Management Consulting Services

An Employee-Owned Company

- Organizational leadership: employee supervision and evaluation
- Workplace investigation workshop
- Specialized human resources operational studies
- The SSC HR Network

#### Employee Salaries, Benefits, and Working Conditions Analyses

SSC conducts analyses of employee salaries, employee and retiree benefits, and employee working conditions to assist local school agencies with managing costs, attracting and retaining employees, and negotiating successor agreements with local bargaining units. For example, SSC can conduct the following:

- Collective Bargaining Agreement Risk Analysis
- Health and Welfare Benefits Review
- Total Compensation Comparative Study
- Employee Classification and Compensation Study

#### **Special Education Studies**

Our special education studies can engage stakeholders and set the groundwork for meaningful and sustainable change. These studies can also include the review and analysis of revenue, expenditure, student, program, and staffing data in order to prepare strategies for the future of the local agency special education program. Some of the studies we typically conduct are:

- Special Education Budget Review
- Special Education Facilitated Self-Study
- Special Education Department Efficiency Study
- Assessment of Contributions to Special Education
- Special Education Transportation Study
- Special Education Local Plan Area Allocation Model Review/Facilitation

#### **School Construction and Facilities**

Whether your agency is faced with surplus property or in the midst of new construction projects which has resulted in the need for assistance with the project management processes necessary for routine maintenance, modernization, and construction of school facilities—SSC offers a range of services for local school agencies, including:

- Organization of Construction Accounting and Filing System
- Facilities Department Organizational Review
- Facilities Program Review
- Construction Accounting Review
- 7-11 or Boundary Committee Facilitation
- Charter School Proposition 39 Facilities Request Support
- Facilitation and Operational Support for the Sale or Lease of Surplus Property

#### **Charter Schools**

While all of our services are available to charter schools, traditional school agencies approving charter schools need to be prepared with knowledge regarding the considerations that come along with charter schools—from potential liability issues to available facilities options.

SSC can assist school agencies with meeting their oversight responsibilities, evaluating petitions for new and renewing charter schools, and navigating the Proposition 39 process and other requests for facilities and facilities funding.

#### Reorganization, Unification, and Territory Transfer Studies

From inception to the election polls, SSC staff has experience in guiding school districts through the lengthy state processes for reorganization and making thoughtful decisions on school district boundary changes, including the Local Control Funding Formula calculations, local property tax implications, debt service issues, etc. SSC staff is also available to perform advocacy and legislative services, as needed, for unique situations.

PLEASE CONTACT KATHLEEN SPENCER, VICE PRESIDENT, FOR MORE INFORMATION. (916) 446-7517 | www.sscal.com | Email: kathleens@sscal.com School Services of California Inc. | 1121 L Street, Suite 1060, Sacramento, CA 95814

The cost and timeline for consulting services is unique for each engagement and is based on the scope of services provided. If you would like more information about any of our consulting services, please contact us using the information above.