



Board Agenda Item #	III A: Information Item
Date:	March 11, 2021
To:	Magnolia Board of Directors
From:	Alfredo Rubalcava, CEO & Superintendent
Staff Lead:	Derya Hajmeirza, Human Resources Director
RE:	COVID-19 Testing Vendor Analysis

Information Item:

MPS reviewed and compared multiple COVID-19 testing vendors based on budget implications and scope of work. The following is a concise summary of the analyses.

Introduction

At the end of 2019, a virus called the CoronaVirus Disease (COVID-19) affected the nation in many ways. Due to the severe spread of this infectious disease, on March 13, 2020 all schools in the state of California were mandated to close as part of the efforts to mitigate the spread of the virus. Since then, all MPS schools have adjusted their academic programs through distance learning/remote instruction. In October 2020, MPS gradually started opening its campuses for in-person small group instruction and is currently working on initiating hybrid learning models. MPS continues to follow all local, state and federal authority guidelines in order to ensure a safe return for staff and students. MPS made all necessary personal protection equipment (PPE) purchases, including protective barriers, disinfecting/cleaning supplies and other essential materials needed to provide a safe learning and working environment for the MPS community upon reopening.

Background

Consistent with the board approved MPS Health & Safety Policy, the California “Safe Schools for All” Reopening Plan, and the current CA Department of Public Health (CDPH) guidance, MPS plans to conduct COVID-19 testing for both employees and students.

MPS Home Office met with multiple vendors to discuss their services. Based on the MPS needs, staff moved forward with a selected few to conduct a deeper analysis and discuss possible partnership with the following vendors; LAUSD, PMH, CoVerify, Valencia Branch Laboratory, and University of California, San Diego (UCSD).

Analysis

COVID-19 VENDOR SERVICES ANALYSIS		
VENDOR	SCOPE OF WORK	COST
LAUSD	<ul style="list-style-type: none"> - Turnaround time for test results is 18-48 hours - Nasal and saliva test through two different vendors - Daily Pass App for scheduling and reviewing test results - Testing is conducted as specified LAUSD sites - Extending hours at certain testing site locations, offering Saturday testing at specific sites, 5:00 am to 11:00 pm weekdays and 8:00 am to 8:00 pm on Saturdays 	<ul style="list-style-type: none"> - \$250 per person student/staff
PMH	<ul style="list-style-type: none"> - PMH uses an online platform to directly report all COVID test results to all health entities, results are expected within 48-72 hours. - PCR (nasal swab) testing type - The tests will be administered at the school site by a licensed health practitioner assigned by PHM. - Is flexible and will work with a schedule that is needed to best serve the schools. - Regarding rescheduling missed appointments- depending on location, there are nurses all over and a nurse can be sent to administer the test "on the go". PMH can also provide extra testing kits in case of an outbreak and/or exposure 	<ul style="list-style-type: none"> - \$100 after test is administered - No upfront cost or co-pay. If any test is non-reimbursable, PMH will charge after test is administered
COVERIFY	<ul style="list-style-type: none"> - Will report results to local health authority departments - SMS notification to faculty/staff/parents of students when test results are available - HIPAA compliant web portal for accessing results - Coverify administers the test at each MPS site with their own staff and material - MPS is responsible for setting up the testing area. 	<ul style="list-style-type: none"> - \$45-55 RT-PCR Saliva Test - - Payment must be made up front. All tests for students and staff must be paid and then reimbursed. - Coverify will leverage all available options for reimbursements. - There is a one time administrative test fee of \$5,205 per site (over 400 students/staff) or \$3,325 per site (under 400 students/staff)
UCSD	<ul style="list-style-type: none"> - Turn around time for test results is 24-48 hours - Test Results are provided via a URL to the parent or directly to staff members. MPS admin will not have access to the results unless the patient directly screen shots the results to. - Appointments can be made via this URL for appointments - There are three different options. Drive 	<ul style="list-style-type: none"> - Drive up is \$40 per test - Onsite testing conducted by UCSD is \$40 - Sister lab or self-administered on campus is \$28 per test

	<p>thru, onsite testing, self administered</p> <ul style="list-style-type: none"> - Drive up is convenient since it is on staff's own time, they drive up to the university. - Self administered- MPS has to have a certified medical staff to order the kits, administer them and drop them off. - They only test every other week - They do not conduct any reimbursements or check insurance coverage 	
VALENCIA LAB	<ul style="list-style-type: none"> - Turn around time for test results is 24-48 hours - Patients with positive test results who do not check their test results on the Color website will receive up to 10 autodial attempts from the state's clinical call center within 48 hours to ensure they receive their test results - MPS is responsible for the collection of the sample, setting up the collection site, staffing for collection, and taking the samples to the drop off locations. 	<ul style="list-style-type: none"> - \$21 per test kit for privately insured and/or uninsured student - Insured staff are covered through their insurance, uninsured are covered via COVID-19 uninsured program - Students with Medical are covered through state funds - Valencia bills MPS based on the used kits

Budget Implications

Assembly Bill (AB) 86, approved on March 5, 2021 provides \$2 billion for safe in-person instruction support and \$4.6 billion for expanded academic, mental health and social-emotional support. Beginning April 1st, these funds will be allocated to all local educational agencies (LEAs) based on 2020-21 LCFF (Local Control Funding Formula) entitlements.

This bill will pay for COVID-19 testing for all MPS schools. We are projected to receive \$350 to \$450 per student. Further budget analysis will be provided during the MPS board approval process of the vendors.

Legal Review:

All agreements are being reviewed by the MPS general counsel to ensure proper language is included.

Exhibits (attachments):

Appendix 1: Cost Comparison Chart

TOTALS	STUDENTS				TEACHERS			TESTS		COVERIFY						PMH		LAUSD			VALENCIA		UCSD		UCSD	
	3,868		564	3,304	285	67	357	March 15-Jun 30 2021	HEADS UP ON CASH FLOW	\$3,661,110	\$62,645	\$3,151,533	\$554,107		\$959,440.90			\$788,750		\$201,482.59		\$320,280		\$224,196		
	TOTAL # OF STUDENTS	2019 Census data of 65 yrs or younger uninsured	# OF UNINSURED STUDENTS	# OF INSURED STUDENTS	# STAFF WITH KAISER	# STAFF WITHOUT KAISER	TOTAL # NUMBER OF STAFF	NUMBER OF WEEKS (1 base line)	NUMBER OF TEST per PERSON per WEEK	COVERIFY PER TEST FEE	ADMINISTRATIVE FEE	COVERIFY ALL STUDENTS COST	STAFF COST (Without Insurance \$55 max cost shown here)	MPS TO BE REIMBURSED BY COVERIFY (If they can reimburse from any source they will reimburse us, if they can't they will not reimburse)	COVERIFY TOTAL COST	PER TEST FEE	PMH TOTAL COST (Only students without a social security #, we got uninsured column)	LAUSD TEST FEE FOR 1 SCHOOL YEAR	ADMINISTRATIVE FEE	LAUSD TOTAL COST	TEST FEE PER TEST	TOTAL COST (Only students without Medical, we got uninsured column)	TEST FEE PER ONE TEST	TOTAL COST	TEST FEE PER ONE TEST	TOTAL COST
MSA 1	717	14.20%	102	615	45	19	63	17	1	\$55	\$5,205	\$675,600	\$17,765	\$592,964	\$87,841	\$100.00	\$173,083.80	\$250.00	\$0.00	\$195,000	\$21.00	\$36,347.60				
MSA 2	466	14.20%	66	400	33	6	40	17	1	\$55	\$5,205	\$440,915	\$5,610	\$379,449	\$66,671	\$100.00	\$112,492.40	\$250.00	\$0.00	\$126,500	\$21.00	\$23,623.40				
MSA 3	416	9.30%	39	377	35	5	41	17	1	\$55	\$5,205	\$394,165	\$4,675	\$357,462	\$41,908	\$100.00	\$65,769.60	\$250.00	\$0.00	\$114,250	\$21.00	\$13,811.62				
MSA 4	100	14.20%	14	86	13	2	15	17	1	\$55	\$3,325	\$96,825	\$1,870	\$82,093	\$18,057	\$100.00	\$24,140.00	\$250.00	\$0.00	\$28,750	\$21.00	\$5,069.40				
MSA 5	291	14.20%	41	250	23	2	25	17	1	\$55	\$3,325	\$275,410	\$1,870	\$235,319	\$43,416	\$100.00	\$70,247.40	\$250.00	\$0.00	\$79,000	\$21.00	\$14,751.95				
MSA 6	161	14.20%	23	138	11	1	12	17	1	\$55	\$3,325	\$153,860	\$935	\$130,094	\$27,091	\$100.00	\$38,865.40	\$250.00	\$0.00	\$43,250	\$21.00	\$8,161.73				
MSA 7	294	14.20%	42	252	24	6	31	17	1	\$55	\$3,325	\$278,215	\$5,610	\$241,466	\$40,074	\$100.00	\$70,971.60	\$250.00	\$0.00	\$81,250	\$21.00	\$14,904.04				
MSA 8	441	20.70%	91	350	33	9	42	17	1	\$55	\$5,205	\$417,540	\$8,415	\$335,397	\$87,348	\$100.00	\$155,187.90	\$250.00	\$0.00	\$120,750	\$21.00	\$32,589.46				
MSA SA	544	19.00%	103	441	44	9	55	17	1	\$55	\$5,205	\$513,845	\$8,415	\$420,413	\$98,637	\$100.00	\$175,712.00				\$21.00	\$36,899.52				
MSA SD	438	9.80%	43	395	24	8	33	17	1	\$55	\$5,205	\$414,735	\$7,480	\$376,876	\$43,064	\$100.00	\$72,970.80				\$21.00	\$15,323.87	\$40.00	\$320,280	\$28.00	\$224,196

** This chart assumes all students and staff will return in person, and will participate in baseline testing and weekly testing between March 15, 2021-June 30, 2021. This analysis does not include the extra cost that may occur for additional staff administering the test or additional materials needed.