

| Board Agenda Item # | IV C- Information Item                     |
|---------------------|--|
| Date:               | May 14, 2020                               |
| То:                 | Magnolia Board of Directors                |
| From:               | Alfredo Rubalcava, CEO & Superintendent    |
| Staff Lead:         | Katie Mann, ELA and EL Program Coordinator |
| RE:                 | myON Program Renewal for 2020-2021         |

#### **Information Item**

The myON reading program and online platform will be renewed for the 2020-2021 school year. Participating schools include:

- o MSA-1
- o MSA-2
- o MSA-3
- o MSA-4
- o MSA-5
- o MSA-6
- o MSA-8
- o MSA-SA

#### **Background**

MPS' current three-year contract with myON ends on June 30, 2020. We will be updating the publisher subscriptions based on stakeholder feedback and renewing the program for the 2020-2021 school year.

Due to the current situation brought about by the crisis everyone is facing, the RFP process was waived by the CEO as authorized by the board on March 20, 2020. Renaissance/myON is a previously authorized vendor, with whom we are renewing existing contracts.

#### **Budget Implications**

Annual cost will be included in each school's budget.

- o MSA-1 \$13,831.25
- o MSA-2 \$12,225
- o MSA-3 \$13,060
- o MSA-4 \$12,013
- o MSA-5 \$13,826.50
- o MSA-6 \$12,000
- o MSA-8 \$12,000
- o MSA-SA \$13,648.50

### **How Does This Action Relate/Affect/Benefit all MSAs?**

myON provides an online, digital reading platform for students. This benefits all participating MSA schools by allowing students access to thousands of books, which can be read during SSR, as part of core class projects, and at home. The majority of our school sites do not have robust school libraries, and so access to texts is essential. Furthermore, myON also provides the ability to regularly assess and measure students' Lexile levels, which yields valuable data and gives schools the opportunity to target interventions as well as track growth over time. Lexile growth is MPS' Goal 5, so this assessment is a vital part of measuring school's success.

### **Name of Staff Originator:**

Katie Mann, ELA and EL Program Coordinator

#### **Attachment:**

Renaissance (myON) Quote Detail by School

PO Box 8036, Wisconsin Rapids, WI 54495-8036 Phone: (800) 338-4204 | Fax: (877) 280-7642

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Magnolia Public Schools - 2784206

250 E 1st St 15th Floor Los Angeles, CA 90012

Contact: Erdinc Acar - (714) 892-5066

Email: eracar@magnolianublicschools.org

**Quote** # 2319750

Reference ID: 344076

Created: 05/05/2020

| Email: Cradal@imagnoliapablicsonoois.org |                  |  |  |  |  |  |  |
|--|------------------|--|--|--|--|--|--|
| Quote Summary                            | Quote Summary    |  |  |  |  |  |  |
| School Count: 8                          |                  |  |  |  |  |  |  |
| Renaissance Products & Services Total    | \$102,604.25     |  |  |  |  |  |  |
| Shipping and Processing                  | \$0.00           |  |  |  |  |  |  |
| Sales Tax                                | \$0.00           |  |  |  |  |  |  |
| Grand Total                              | USD \$102 604 25 |  |  |  |  |  |  |

This quote includes: Renaissance myON News and Renaissance myON Reader.

By signing below, you

- agree that this Quote, any other quotes issued to you during the Subscription Period and your use of the Applications, the Hosting Services and Services are subject to the Renaissance Terms of Service and License located at https://doc.renlearn.com/KMNet/R003981304GH3CB5.pdf which are incorporated herein by reference;
- consent to the Terms of Service and License; and
- consent to the collection, use, and disclosure of the personal information of children under the age of 13 as discussed in the applicable Application Privacy Policy located at <a href="https://www.renaissance.com/privacy-policy/">https://www.renaissance.com/privacy-policy/</a>.

To accept this offer and place an order, please sign and return this Quote.

Renaissance will issue an invoice pursuant to this Quote on the Invoice Date you specify below. If no Invoice Date is listed, Renaissance will issue an invoice within 30 days from the date of this Quote. If your organization requires a purchase order prior to invoicing, please check the box below and issue your purchase order to the Renaissance address below no later than 15 days prior to the Invoice Date. Payment is due net 30 days from the Invoice Date.

If your billing address is different from the address at the top of this Quote, please add that billing address below.

Please check here if your organization requires a purchase order prior to invoicing: [ ]

| Renaissance Learning, Inc.       | Magnolia Public Schools - 2784206 |
|----------------------------------|-----------------------------------|
| Ted Loll                         | Ву:                               |
| Name: Ted Wolf                   | Name:                             |
| Title: VP - Corporate Controller | Title:                            |
| Date: 05/05/2020                 | Date:                             |
|                                  | Invoice Date:                     |

Mail: PO Box 8036, Wisconsin Rapids, WI 54495-8036

Fax: (877)280-7642

Email: electronicorders@renaissance.com

Phone: (877)444-3172

If changes are necessary, or additional information is required, please contact your account executive Polly Thomas at (800)897-7576, Thank You.

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This quote is valid for 30 days. All quotes and orders are subject to availability of merchandise. Professional development expires one year from purchase date. Alterations to this quote will not be honored without Renaissance approval. Please note: Any pricing or discount indicated is subject to change with alterations to the quote. Tax has been estimated and is subject to change without notice. Unless you provide Renaissance with a valid and correct tax exemption certificate applicable to your purchase of product and the product ship-to location, you are responsible for sales and other taxes associated with this order.

United States government and agency transactions into Arizona: The Tax or AZ-TPT item(s) listed on this quote and subsequent invoice(s) is a charge to recover the cost of the Arizona Transaction Privilege Tax ('TPT'). The incidence of the TPT is on Renaissance Learning for the privilege of conducting business in the State of Arizona. Since the tax is not directly imposed on the United States, the constitutional immunity of the United States does not apply.

Hawaii residents only: Orders shipped to Hawaii residents will be subject to the 4.166% (4.712% O'ahu Is.) Hawaii General Excise tax. United States government and agency transactions into Hawaii: The Tax or General Excise Tax item(s) listed on this quote and subsequent invoice(s) is a charge to recover the cost of the Hawaii General Excise Tax. The incidence of the General Excise Tax is on Renaissance Learning for the privilege of conducting business in the State of Hawaii. Since the tax is not directly imposed on the United States, the constitutional immunity of the United States does not apply.

New Mexico residents only: Orders shipped to New Mexico residents will be subject to the 5.125% (Location Code: 88-888) Gross Receipts tax. United States government and agency transactions into New Mexico: The Tax or Gross Receipts Tax item(s) listed on this quote and subsequent invoice(s) is a charge to recover the cost of the New Mexico Gross Receipts Tax. The incidence of the Gross Receipts Tax is on Renaissance Learning for the privilege of conducting business in the State of New Mexico. Since the tax is not directly imposed on the United States, the constitutional immunity of the United States does not apply.

Students can become their most amazing selves — only when teachers truly shine. Renaissance amplifies teachers' effectiveness in the classroom — transforming data into actionable insights to improve learning outcomes. Remember, we're here to ensure your successful implementation. Please allow 30-90 days for installation and set-up.

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| Quote Details   |                            |             |            |          |             |  |  |
|---|----------------------------|-------------|------------|----------|-------------|--|--|
| Magnolia Science Academy 1 - 1647036                              |                            |             |            |          |             |  |  |
| Products & Services   | Subscription<br>Period     | Quantity    | Unit Price | Discount | Total       |  |  |
| Professional Services   |                            |             |            |          |             |  |  |
| Renaissance Smart Start Product Training (included with purchase) |                            | 1           | \$0.00     | \$0.00   | \$0.00      |  |  |
| myON Applications   |                            |             |            |          |             |  |  |
| myON Reader Tier 4  | 09/01/2020 -<br>08/31/2021 | 1           | \$7,089.00 | \$0.00   | \$7,089.00  |  |  |
| myON News, Tier 4   | 09/01/2020 -<br>08/31/2021 | 1           | \$2,499.00 | \$0.00   | \$2,499.00  |  |  |
| Saddleback Books: With Audio Support add-on Publisher             | 09/01/2020 -<br>08/31/2021 | 1           | \$1,163.00 | \$0.00   | \$1,163.00  |  |  |
| Orca: Picture Books add-on Publisher                              | 09/01/2020 -<br>08/31/2021 | 1           | \$156.25   | \$0.00   | \$156.25    |  |  |
| DK: Eyewitness books add-on Publisher                             | 09/01/2020 -<br>08/31/2021 | 1           | \$900.00   | \$0.00   | \$900.00    |  |  |
| Reference Point Press: Research & Science add-on Publisher        | 09/01/2020 -<br>08/31/2021 | 1           | \$440.00   | \$0.00   | \$440.00    |  |  |
| Arte Publico (English - Grades 7-12) add-on Publisher             | 09/01/2020 -<br>08/31/2021 | 1           | \$240.00   | \$0.00   | \$240.00    |  |  |
| Little, Brown: MS add-on Publisher                                | 09/01/2020 -<br>08/31/2021 | 1           | \$448.00   | \$0.00   | \$448.00    |  |  |
| Little, Brown: James Patterson add-on Publisher                   | 09/01/2020 -<br>08/31/2021 | 1           | \$121.00   | \$0.00   | \$121.00    |  |  |
| Arte Publico (Spanish MS/HS) add-on Publisher                     | 09/01/2020 -<br>08/31/2021 | 1           | \$225.00   | \$0.00   | \$225.00    |  |  |
| Reference Point Press: History add-on Publisher                   | 09/01/2020 -<br>08/31/2021 | 1           | \$380.00   | \$0.00   | \$380.00    |  |  |
| myON Classics for MS  | 09/01/2020 -<br>08/31/2021 | 1           | \$0.00     | \$0.00   | \$0.00      |  |  |
| myON Classics for HS  | 09/01/2020 -<br>08/31/2021 | 1           | \$0.00     | \$0.00   | \$0.00      |  |  |
| Reference Point Press: Careers add-on Publisher                   | 09/01/2020 -<br>08/31/2021 | 1           | \$170.00   | \$0.00   | \$170.00    |  |  |
| Magn  | iolia Science Acad         | emy 1 Total |            | \$0.00   | \$13,831.25 |  |  |

| Magnolia Science Academy 2 - 2568368                              |                            |          |             |          |             |  |  |
|---|----------------------------|----------|-------------|----------|-------------|--|--|
| Products & Services   | Subscription<br>Period     | Quantity | Unit Price  | Discount | Total       |  |  |
| Professional Services   |                            |          |             |          |             |  |  |
| Renaissance Smart Start Product Training (included with purchase) |                            | 1        | \$0.00      | \$0.00   | \$0.00      |  |  |
| myON Applications   |                            |          |             |          |             |  |  |
| Arte Publico (Spanish MS/HS) add-on Publisher                     | 09/01/2020 -<br>08/31/2021 | 1        | \$225.00    | \$0.00   | \$225.00    |  |  |
| California LCAP For Secondary Schools                             | 09/01/2020 -<br>08/31/2021 | 1        | \$12,000.00 | \$0.00   | \$12,000.00 |  |  |
| Magnolia Science Academy 2 Total \$0.00                           |                            |          |             |          | \$12,225.00 |  |  |

**Quote** # 2319750

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| Magnolia Science Academy 3 - 2898899                              |                            |          |             |          |             |  |
|---|----------------------------|----------|-------------|----------|-------------|--|
| Products & Services   | Subscription<br>Period     | Quantity | Unit Price  | Discount | Total       |  |
| Professional Services   |                            |          |             |          |             |  |
| Renaissance Smart Start Product Training (included with purchase) |                            | 1        | \$0.00      | \$0.00   | \$0.00      |  |
| myON Applications   |                            |          |             |          |             |  |
| August House: MS/HS add-on Publisher                              | 09/01/2020 -<br>08/31/2021 | 1        | \$260.00    | \$0.00   | \$260.00    |  |
| Abrams: Middle School   | 09/01/2020 -<br>08/31/2021 | 1        | \$800.00    | \$0.00   | \$800.00    |  |
| California LCAP For Secondary Schools                             | 09/01/2020 -<br>08/31/2021 | 1        | \$12,000.00 | \$0.00   | \$12,000.00 |  |
| Magnolia Science Academy 3 Total \$0.00                           |                            |          |             |          | \$13,060.00 |  |

| Magnolia Science Academy 4 - 2610717                                      |                            |             |            |          |             |  |  |
|---|----------------------------|-------------|------------|----------|-------------|--|--|
| Products & Services   | Subscription<br>Period     | Quantity    | Unit Price | Discount | Total       |  |  |
| Professional Services   |                            |             |            |          |             |  |  |
| Renaissance Smart Start Product Training (included with purchase)         |                            | 1           | \$0.00     | \$0.00   | \$0.00      |  |  |
| myON Applications   |                            |             |            |          |             |  |  |
| myON Reader Tier 2  | 09/01/2020 -<br>08/31/2021 | 1           | \$7,089.00 | \$0.00   | \$7,089.00  |  |  |
| myON News, Tier 2   | 09/01/2020 -<br>08/31/2021 | 1           | \$1,785.00 | \$0.00   | \$1,785.00  |  |  |
| Scobre Press: Differentiated Texts add-on Publisher                       | 09/01/2020 -<br>08/31/2021 | 1           | \$650.00   | \$0.00   | \$650.00    |  |  |
| Arte Publico (English - Grades 7-12) add-on Publisher                     | 09/01/2020 -<br>08/31/2021 | 1           | \$240.00   | \$0.00   | \$240.00    |  |  |
| Little, Brown: HS add-on Publisher  | 09/01/2020 -<br>08/31/2021 | 1           | \$224.00   | \$0.00   | \$224.00    |  |  |
| Arte Publico (Spanish MS/HS) add-on Publisher                             | 09/01/2020 -<br>08/31/2021 | 1           | \$225.00   | \$0.00   | \$225.00    |  |  |
| Saddleback Books: TERL (Teen Emergent Reader Library) add-on<br>Publisher | 09/01/2020 -<br>08/31/2021 | 1           | \$1,800.00 | \$0.00   | \$1,800.00  |  |  |
| myON Classics for MS  | 09/01/2020 -<br>08/31/2021 | 1           | \$0.00     | \$0.00   | \$0.00      |  |  |
| myON Classics for HS  | 09/01/2020 -<br>08/31/2021 | 1           | \$0.00     | \$0.00   | \$0.00      |  |  |
| myON Classics - Spanish   | 09/01/2020 -<br>08/31/2021 | 1           | \$0.00     | \$0.00   | \$0.00      |  |  |
| Magn  | olia Science Acad          | emy 4 Total |            | \$0.00   | \$12,013.00 |  |  |

| Magnolia Science Academy 5 - 2739691  |  |   |        |        |        |  |
|---|--|---|--------|--------|--------|--|
| Products & Services  Subscription Period  Quantity  Unit Price  Discount  Total |  |   |        |        |        |  |
| Professional Services   |  |   |        |        |        |  |
| Renaissance Smart Start Product Training (included with purchase)               |  | 1 | \$0.00 | \$0.00 | \$0.00 |  |
| myON Applications   |  |   |        |        |        |  |

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| Magnolia Science Academy 5 Total      |                            |   |             | \$0.00 | \$13,826.50 |
|---------------------------------------|----------------------------|---|-------------|--------|-------------|
| California LCAP For Secondary Schools | 09/01/2020 -<br>08/31/2021 | 1 | \$12,000.00 | \$0.00 | \$12,000.00 |
| Abrams: Middle School                 | 09/01/2020 -<br>08/31/2021 | 1 | \$800.00    | \$0.00 | \$800.00    |
| DK: MS/HS reference add-on Publisher  | 09/01/2020 -<br>08/31/2021 | 1 | \$281.50    | \$0.00 | \$281.50    |
| Sourcebooks: MS add-on Publisher      | 09/01/2020 -<br>08/31/2021 | 1 | \$485.00    | \$0.00 | \$485.00    |
| August House: MS/HS add-on Publisher  | 09/01/2020 -<br>08/31/2021 | 1 | \$260.00    | \$0.00 | \$260.00    |

| Magnolia Science Academy 6 - 2898909                              |                            |          |             |          |             |  |  |
|---|----------------------------|----------|-------------|----------|-------------|--|--|
| Products & Services   | Subscription<br>Period     | Quantity | Unit Price  | Discount | Total       |  |  |
| Professional Services   |                            |          |             |          |             |  |  |
| Renaissance Smart Start Product Training (included with purchase) |                            | 1        | \$0.00      | \$0.00   | \$0.00      |  |  |
| myON Applications   |                            |          |             |          |             |  |  |
| California LCAP For Secondary Schools                             | 09/01/2020 -<br>08/31/2021 | 1        | \$12,000.00 | \$0.00   | \$12,000.00 |  |  |
| Magnolia Science Academy 6 Total                                  |                            |          |             | \$0.00   | \$12,000.00 |  |  |

| Magnolia Science Academy 8 - 2898925                              |                            |          |             |          |             |  |  |
|---|----------------------------|----------|-------------|----------|-------------|--|--|
| Products & Services   | Subscription<br>Period     | Quantity | Unit Price  | Discount | Total       |  |  |
| Professional Services   |                            |          |             |          |             |  |  |
| Renaissance Smart Start Product Training (included with purchase) |                            | 1        | \$0.00      | \$0.00   | \$0.00      |  |  |
| myON Applications   |                            |          |             |          |             |  |  |
| California LCAP For Secondary Schools                             | 09/01/2020 -<br>08/31/2021 | 1        | \$12,000.00 | \$0.00   | \$12,000.00 |  |  |
| Magnolia Science Academy 8 Total                                  |                            |          |             | \$0.00   | \$12,000.00 |  |  |

| Magnolia Science Academy Santa Ana - 2667570                      |                            |          |            |          |          |  |
|---|----------------------------|----------|------------|----------|----------|--|
| Products & Services   | Subscription<br>Period     | Quantity | Unit Price | Discount | Total    |  |
| Professional Services   |                            |          |            |          |          |  |
| Renaissance Smart Start Product Training (included with purchase) |                            | 1        | \$0.00     | \$0.00   | \$0.00   |  |
| myON Applications   |                            |          |            |          |          |  |
| Open Road: Upper Elem add-on Publisher                            | 09/01/2020 -<br>08/31/2021 | 1        | \$518.50   | \$0.00   | \$518.50 |  |
| Boyds Mill Press: Upper Elementary add-on Publisher               | 09/01/2020 -<br>08/31/2021 | 1        | \$170.00   | \$0.00   | \$170.00 |  |
| Abrams: Middle School   | 09/01/2020 -<br>08/31/2021 | 1        | \$800.00   | \$0.00   | \$800.00 |  |
| August House: Upper Elementary add-on Publisher                   | 09/01/2020 -<br>08/31/2021 | 1        | \$160.00   | \$0.00   | \$160.00 |  |

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|                                       | nce Academy Santa          | a Ana Total | ,           | \$0.00 | \$13,648.50 |
|---------------------------------------|----------------------------|-------------|-------------|--------|-------------|
| California LCAP For Secondary Schools | 09/01/2020 -<br>08/31/2021 | 1           | \$12,000.00 | \$0.00 | \$12,000.00 |

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