



Board Agenda Item #	IV E Action Item
Date:	September 12 th , 2019
To:	Magnolia Board of Directors
From:	Alfredo Rubalcava, CEO & Superintendent
Staff Lead:	Rasul Monoshev, Director of Technology
RE:	<p>Contract Approval for Staples-For the 60 months lease of HP All-In-One Desktop PCs and Laptops.</p> <p>Recommendations:</p> <ol style="list-style-type: none"> 1. The Workstations 60 months lease for the total of \$99,564.00 with \$22,137.12 annual payments from Staples Business. 2. Should there be any similar lease or purchase need for the workstations at any other Magnolia schools, to approve below models and prices per unit basis: <ul style="list-style-type: none"> • HP EliteOne 800 G5 23.8-inch All-in-One (7HX75UT) – Staples Business, \$853.38 • HP EliteBook 840 G6 Notebook PC (7KK23UT) – Staples Business, \$1,209.03

Proposed Board Recommendation

I move that the board award the winning bid for the published RFP and adopt the lease of MSA-1 Workstation All-in-One PCs and laptops for Magnolia Public Schools as set forth above. Should there be a similar need for any other Magnolia Public Schools (MPS), the approved vendor, the need, and the price will be used between the dates July 1st, 2019 – June 30th, 2020.

Background

The All-in-One Desk Workstations and the laptops is a need for the daily classroom teaching needs. We will be setting up the leased computers in new construction site building and replacing current MSA-1s old computers as they're fulfilled their four-year lifespan. The choice of Workstations for teachers was requested by school leadership team due to its performance and look.

The MPS IT Department opened the RFP process for which the due date was August 16th. The RFP evaluation committee consisted of MPS IT Director, Mr. Monoshev, MSA-1 School Principal,



Mustafa Sahin, and MSA-1 IT Manager, Julian Lopez. The committee evaluated the four received bids on August 19th, 2019 and met again for confirmation and finalization on August 22nd, 2019. The team recommends awarding of the bid to Staples for the lease of All-in-One Desktop Workstations and laptops.

Factor	Weight
Cost of products and services (required, highest weight)	40%
Functionality/completeness/specifications of proposed solution	30%
Vendor: qualifications, credentials, certifications, experience, references	20%
Contract terms and conditions	10%
Total	100.00%

Budget Implications

**CFO reviewed

The budget implications have been reviewed by the MPS Finance Department. The lease of MSA-1 Workstation All-in-One PCs and laptops will be paid for from MSA-1's operations budget. These costs were anticipated and included in the 2019-20 board approved budget.

Attachments:

- Evaluation matrices
- RFP
- Proposals from vendors

Name of Staff Originator: Rasul Monoshev

Received Bids for MSA-1 Workstations Lease

HP Pro One All in One Desktop

	STS	Troxel	Staples	Apple
Total price for 3 year lease for 60 units (40%)	\$58,200.00	\$71,700.00	\$51,202.80	\$61,506.00
Specifications	<ul style="list-style-type: none"> Operating system: Windows 10 Pro 64 Processor family: 9th Generation Intel® Core™ i5 processor Memory: 16 GB DDR4-2666 SDRAM (1 X 16 GB) Internal Storage: 256 GB PCIe® NVMe™ SSD Optical drive: DVD-Writer Display: 23.8" diagonal FHD IPS widescreen WLED-backlit anti-glare (1920 x 1080) Graphics: Integrated 	<ul style="list-style-type: none"> Operating system: Windows 10 Pro 64 Processor family: 9th Generation Intel® Core™ i5 processor Memory: 16 GB DDR4-2666 SDRAM (1 X 16 GB) Internal Storage: 256 GB PCIe® NVMe™ SSD Optical drive: DVD-Writer Display: 23.8" diagonal FHD IPS widescreen WLED-backlit anti-glare (1920 x 1080) Graphics: Integrated 	<ul style="list-style-type: none"> Operating system: Windows 10 Pro 64 Processor family: 9th Generation Intel® Core™ i5 processor Memory: 16 GB DDR4-2666 SDRAM (1 X 16 GB) Internal Storage: 256 GB PCIe® NVMe™ SSD Optical drive: DVD-Writer Display: 23.8" diagonal FHD IPS widescreen WLED-backlit anti-glare (1920 x 1080) Graphics: Integrated 	<ul style="list-style-type: none"> I-MAC Configuration: <ul style="list-style-type: none"> 065-C4YV2.3GHz dual-core Intel Core i5, Turbo Boost up to 3.6GHz" 065-C4YX8GB2133MHz DDR4 065-C5071TBFusionDrive 065-C4YWIntelIrisPlusGraphics640 065-C50LWiredAppleMouse(Must be ordered with Wired Keyboard) 065-C50WWiredKeyboardwithnumeric keypad (English) / User's Guide (English) (Must be ordered with Wired Mouse)
Functionality/specification of items(30%)	Well Qualified	Well Qualified	Well Qualified	Well Qualified
Vendor Qualifications(20%)	Well Qualified	Well Qualified	Well Qualified	Well Qualified
Terms and Conditions(10%)	Good	Good	Good	Good

Evaluation

Pricing including tax (Max 40 points)	33	25	40	30
Functionality/specification of items (Max 30 points)	30	30	30	28
Vendor Qualifications (Max 20 points)	20	20	20	20
Terms and Conditions (Max 10 points)	10	10	10	10
	93	85	100	88

The Winning bid is Staples

HP Elitebook Notebook

	STS	Troxel	Staples	Apple
Total price for 3 years lease per 1 unit (40%)	\$1,209.03	\$1,575.00	\$1,293.00	\$1,241.10
Specifications	<ul style="list-style-type: none"> Operating system: Windows 10 Pro 64 Processor family: 8th Generation Intel® Core™ i5 processor Memory: 16 GB DDR4-2400 SDRAM (1 x 16 GB) Internal Storage: 512 GB PCIe® NVMe™ M.2 SSD Display: 14" diagonal FHD IPS anti-glare WLED-backlit, 250 nits, 45% NTSC (1920 x 1080) Display size (diagonal): 14" Graphics: Integrated 	<ul style="list-style-type: none"> Operating system: Windows 10 Pro 64 Processor family: 8th Generation Intel® Core™ i5 processor Memory: 16 GB DDR4-2400 SDRAM (1 x 16 GB) Internal Storage: 512 GB PCIe® NVMe™ M.2 SSD Display: 14" diagonal FHD IPS anti-glare WLED-backlit, 250 nits, 45% NTSC (1920 x 1080) Display size (diagonal): 14" Graphics: Integrated 	<ul style="list-style-type: none"> Operating system: Windows 10 Pro 64 Processor family: 8th Generation Intel® Core™ i5 processor Memory: 16 GB DDR4-2400 SDRAM (1 x 16 GB) Internal Storage: 512 GB PCIe® NVMe™ M.2 SSD Display: 14" diagonal FHD IPS anti-glare WLED-backlit, 250 nits, 45% NTSC (1920 x 1080) Display size (diagonal): 14" Graphics: Integrated 	<ul style="list-style-type: none"> 13 Inch MacBook Air Specs: 065-C7Q11.6GHz dual-core 8th-generation Intel Core i5 processor, Turbo Boost up to 3.6GHz 065-C7QKIntelUHDGraphics617 065-C7Q316GB2133MHzLPDDR3memory 065-C7Q5256GBPCIe-basedSSD 065-C7QLForceTouchTrackpad 065-C7QMTwoThunderbolt3Ports 065-C7QNTouchID 065-C7QPRetinaDisplay 065-C7TMBacklitKeyboard(USEnglish)
Functionality/specification of items(30%)	Well Qualified	Well Qualified	Well Qualified	Well Qualified
Vendor Qualifications(20%)	Well Qualified	Well Qualified	Well Qualified	Well Qualified
Terms and Conditions(10%)	Good	Good	Good	Good

Evaluation

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Terms and Conditions (Max 10 points)	10	10	10	10
	93	85	100	93

The Winning bid is Staples for both All-In-Ones-and-Laptops



REQUEST FOR PROPOSALS FOR WORKSTATION LEASE

(Due Date – Monday, August 12th, 2019)

PURPOSE

Magnolia Public Schools (MPS) is accepting proposals for the lease of desktop computers and laptops for Magnolia Science Academy (MSA)-1's classroom teaching. *Should there be a need for any other MPS schools listed below between dates July 1st, 2019 – June 30th, 2020, the approved vendor, the device model, and the lease price will be used for procurement:*

MSA-1	18238 Sherman Way, Reseda, CA 91335
	18220 Sherman Way, Reseda, CA 91335
MSA-2	17125 Victory Blvd., Van Nuys, CA 91406
MSA-3	1254 East Helmick Street, Carson, CA 90746
MSA-4	11330 West Graham Place, Los Angeles, CA 90064
MSA-5	18230 Kittridge St., Reseda, CA 91335
MSA-6	3754 Dunn Dr., Los Angeles, CA 90034
MSA-7	18355 Roscoe Boulevard, Northridge, CA 91325
MSA-8	6411 Orchard Ave., Bell, CA 90201
MSA-Santa Ana	2840 W. 1st Street, Santa Ana, CA 92703
MSA-San Diego	6525 Estrella Ave., San Diego, CA 92120

GENERAL TERMS AND CONDITIONS FOR RFP PROPOSAL GUIDELINES

1. Each item request and guideline in the RFP must be known and properly addressed in the proposal.
2. All equipment in proposal must conform to specifications provided in the RFP.
3. The Vendor must provide terms of warranty on all products.
4. The Vendor shall provide a clear breakdown of equipment and services costs.
5. The Vendor must provide an estimated timeline for product delivery.
6. Proposal must be valid for 60 days.

All questions regarding the RFP should be addressed in writing to Rasul Monoshev, IT Director, rmonoshev@magnoliapublicschools.org.



PROPOSAL SUBMISSION

Proposals are to be submitted no later than 5:00 PM PST, Monday, 08/12/2019 per one of the following means of delivery:

- Email to it@magnoliapublicschools.org, cc: jblopez@magnoliapublicschools.org

- Mail to: Rasul Monoshev, MSA 1 Workstation Lease

Magnolia Public Schools, 250 East First Street, Ste 1500, Los Angeles, CA 90012

ACCEPTANCE/REJECTION OF PROPOSAL SUBMISSIONS

MPS reserves the right to accept or reject any and all proposals or any portion of any and all proposals in its discretion. While price is an important consideration, it will not be the sole determining factor in the selection of a Vendor. Payments will not be made nor orders submitted until after the MPS Board of Directors has accepted a proposal and awarded it as the winning proposal submission. A contract will be entered into between MPS and the Vendor after the aforementioned approvals.

PAYMENT

Payment shall be made no later than 60 days after invoice date. The payment will not be issued until after both the Vendor and MPS agree that the project is complete and meets all requirements.

RFP Revisions

MPS reserves the right to modify or issue amendments to this RFP at any time. MPS also reserves the right to cancel or reissue this RFP at any time. Notices will be posted to <http://magnoliapublicschools.org>. It is the sole responsibility of interested vendors to monitor the URL for posting of such information.



RFP EVALUATION

All qualified, responsive proposals will be evaluated using the following factors and weights.

Factor	Weight
Cost of products and services (required, highest weight)	40%
Functionality/completeness/specifications of proposed solution	30%
Vendor qualifications, credentials, certifications, experience, and references	20%
Contract terms and conditions	10%
Total	200.00%

RFP Evaluation Committee

The RFP Evaluation committee members are as follows:

- Rasul Monoshev, IT Director
- Mustafa Sahin, MSA-1 Principal
- Julian Lopez, MSA-1 IT Manager

RFP Evaluation and Award Timeline

08.12.2019: RFP is due at 5pm.

08.13.2019: The RFP Evaluation committee members will meet and evaluate the received bids

08.14.2019: The winning bid recommendation is submitted in documentation

09.12.2019 or earlier: MPS Board Meeting day – The board might approve/deny/request for more information

EQUIPMENT & SERVICES SPECIFICATIONS

Item 1: HP EliteOne 800 G5 23.8-inch All-in-One (7HX75UT) or similar



- **Quantity: 60**

Description:

- ✓ Operating system: Windows 10 Pro 64
- ✓ Processor family: 9th Generation Intel® Core™ i5 processor
- ✓ Memory: 16 GB DDR4-2666 SDRAM (1 X 16 GB)
- ✓ Internal Storage: 256 GB PCIe® NVMe™ SSD
- ✓ Optical drive: DVD-Writer
- ✓ Display: 23.8" diagonal FHD IPS widescreen WLED-backlit anti-glare
- Graphics: Integrated

Item 2: HP EliteBook 840 G6 Notebook PC (7KK23UT) or similar

- **Quantity: 50**

Description:

- ✓ Operating system: Windows 10 Pro 64
- ✓ Processor family: 8th Generation Intel® Core™ i5 processor
- ✓ Memory: 16 GB DDR4-2400 SDRAM (1 x 16 GB)
- ✓ Internal Storage: 512 GB PCIe® NVMe™ M.2 SSD
- ✓ Display: 14" diagonal FHD IPS anti-glare WLED-backlit, 250 nits, 45% NTSC (1920 x 1080)
- ✓ Display size (diagonal): 14"
- ✓ Graphics: Integrated

Delivery/Shipping: No dock at this location.

Ship to Address:

Magnolia Science Academy-1

18238 Sherman Way, Reseda, CA 91335



HP Sales Central

HP ProOne 600 G5 21.5-in All-in-One Business PC (7YB10UT)

Active as of 6/21/2019

Detailed Specifications

Additional information about HP in the countries

hp.com

Audio

Conexant CX20632 codec, universal audio jack, headset and headphone front ports (3.5 mm), multi-streaming capable

Brightness

250 nits

Chipset

Intel® Q370 (non-vPro)

Chipset footnote number

[34]

Code name

Recorder-R

Color gamut

72% NTSC

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Datasheet publication number

4AA7-5482

Dimension note (imperial)

With adjustable height stand.

Dimensions (W x D x H) Note

With adjustable height stand.

Display

21.5" diagonal FHD IPS widescreen LCD anti-glare WLED-backlit (1920 x 1080)

Display

21.5" diagonal Full HD display

Display

54.6 cm (21.5") diagonal Full HD display

Display

54.61 cm (21.5") diagonal FHD IPS widescreen LCD anti-glare WLED-backlit (1920 x 1080)

Drive bays footnote number

[18]

Energy efficiency

ENERGY STAR® certified

ENERGY STAR® certified

ENERGY STAR®

Environmental

Low halogen

Environmental specification footnote number

[12]

Expansion slots

1 M.2 2230; 1 M.2 2230/2280

Expansion slots note

1 M.2 2230 slot for WLAN and 1 M.2 2230/2280 slot for storage.

External I/O ports footnote number

[8]

Form factor

All-in-one

Graphics

Integrated

Graphics (integrated)

Intel® UHD Graphics 630

I/O Port location

Optional

I/O Port location

Rear

I/O Port location

Side

Image legal disclaimer

Product image may differ from actual product

Internal drive bays

One 2.5"

Internal Storage

256 GB PCIe® NVMe™ TLC M.2 SSD with Raid 0 configured

Keyboard

USB Business Slim Wired Keyboard

Legal tagline

HP recommends Windows 10 Pro.

Manageability features footnote number

[10,31,32]

Management features

HP BIOS Config Utility (download); HP Client Catalog (download); HP Driver Packs (download); HP Image Assistant; HP System Software Manager (download); Update BIOS via Cloud or Network (BIOS feature); Ivanti Management Suite; HP Management Integration Kit for Microsoft System Center Configuration Management Gen 2

MDA key selling point

Windows 10 Pro or other operating systems available

Memory

8 GB DDR4-2666 SDRAM (1 X 8 GB)

Memory and storage

8 GB memory; 256 GB SSD storage

Memory Slots

2 SODIMM

Minimum dimensions (W x D x H)

19.26 x 8.21 x 14.32 in

Minimum dimensions (W x D x H)

48.91 x 20.85 x 36.37 cm

Network interface

Intel® Dual Band Wireless-AC 9560 802.11ac (2x2) and Bluetooth® M.2 PCIe®, non-vPro™

Network interface

Intel® I219LM GbE

Network interface type

LAN

Network interface type

WLAN

Operating humidity range

10 to 90% RH

Operating system

Windows 10 Pro 64

Operating temperature range

10 to 35°C

Operating temperature range

50 to 95°F

Optical drive

HP 9.5 mm Slim DVD-Writer

Package dimensions (W x D x H)

23.46 x 9.69 x 18.43 in

Package dimensions (W x D x H)

59.6 x 24.6 x 46.8 cm

Package weight

20.66 lb

Package weight

9.37 kg

Pointing device

HP USB Optical Mouse

Ports

1 DisplayPort™ 1.2; 1 power connector; 1 RJ-45; 2 USB 3.1 Gen 1

Ports

1 DisplayPort™ 1.2; 1 serial; 1 HDMI 2.0

Ports

1 headphone/microphone combo; 1 SD 3.0 card reader; 1 USB 2.0 Type-C™; 1 USB 3.1 Gen 1; 1 USB 3.1 Gen 1 (charging)

Power

120 W external power adapter, up to 88% efficiency, active PFC

Processor

Intel® Core™ i5-9500 with Intel® UHD Graphics 630 (3 GHz base frequency, up to 4.4 GHz with Intel® Turbo Boost Technology, 9 MB cache, 6 cores)

Processor family

9th Generation Intel® Core™ i5 processor

Processor name footnote number

[6]

Processor note

Your product does not support Windows 8 or Windows 7. In accordance with Microsoft's support policy, HP does not support the Windows 8 or Windows 7 operating system on products configured with Intel® and AMD 7th generation and forward processors or provide any Windows 8 or Windows 7 drivers on <http://www.support.hp.com>.

Processor speed

3 GHz

Product brand name

HP

Security management

DriveLock; Hood sensor; HP BIOSphere; HP Client Security Suite; HP Credential Manager; HP Password Manager; HP Power On Authentication; HP Spare Key; HP Sure Sense; HP Sure Start Gen 5; Intel® Identity Protection Technology (Intel® IPT); Master Boot Record Security; Power-on password (via BIOS); Pre-boot Authentication; RAID configurations; SATA port disablement (via BIOS); Serial enable/disable (via BIOS); Setup

password (via BIOS); Support for chassis padlocks and cable lock devices; Trusted Platform Module TPM 2.0 Embedded Security Chip shipped with Windows 10 (Common Criteria EAL4+ Certified)(FIPS 140-2 Level 2 Certified); USB enable/disable (via BIOS)

Security management footnote number

[7,15,24,25,30,33]

Service description

HP 4 year Next Business Day Onsite Hardware Support for Desktops

Services (Care Pack)

When hardware issues come up, the sooner you can get running again, the better. Have expertise at the ready with HP Hardware Next Business Day Onsite Service, and vastly improve your product uptime. With high-quality remote assistance or convenient onsite support available the next business day, help is there when you need it—so you can get back to work.

Software

Absolute Persistence module; Buy Office (sold separately); HP Hotkey Support; HP JumpStarts; HP LAN-Wireless Protection; HP Noise Cancellation Software; HP Secure Erase; HP Support Assistant; HP Sure Click; HP Wireless Wakeup; Native Miracast Support; Windows Defender

Software footnote number

[9,21,23,26,27,28,29]

Standard memory note

Transfer rates up to 2666 MT/s.

Storage acceleration footnote number

[36]

Storage type

SSD

Tech spec footnote

[1] Not all features are available in all editions or versions of Windows. Systems may require upgraded and/or separately purchased hardware, drivers, software or BIOS update to take full advantage of Windows functionality. Windows 10 is automatically updated, which is always enabled. ISP fees may apply and additional requirements may apply over time for updates. See <http://www.windows.com>

Tech spec footnote

[10] HP Driver Packs: not preinstalled, however available for download at <http://www.hp.com/go/clientmanagement>.

Tech spec footnote

[11] Based on US EPEAT® registration according to IEEE 1680.1-2018 EPEAT®. Status varies by country. Visit www.epeat.net for more information.

Tech spec footnote

[12] External power supplies, power cords, cables and peripherals are not Low Halogen. Service parts obtained after purchase may not be Low Halogen.

Tech spec footnote

[13] Some devices for academic use will automatically be updated to Windows 10 Pro Education with the Windows 10 Anniversary Update. Features vary; see <https://aka.ms/ProEducation> for Windows 10 Pro Education feature information.

Tech spec footnote

[14] NOTE: Your product does not support Windows 8 or Windows 7. In accordance with Microsoft's support policy, HP does not support the Windows 8 or Windows 7 operating system on products configured with Intel® and AMD 7th generation and forward processors or provide any Windows 8 or Windows 7 drivers on <http://www.support.hp.com>

Tech spec footnote

[15] Hood sensor: Sold separately or as an optional feature.

Tech spec footnote

[16] Non-internal bay. Must be configured at time of purchase.

Tech spec footnote

[17] Sold separately or as an optional feature.

Tech spec footnote

[18] The 2.5" SATA drive bay can be both HDD and SSD.

Tech spec footnote

[19] Multi-core is designed to improve performance of certain software products. Not all customers or software applications will necessarily benefit from use of this technology. Performance and clock frequency will vary depending on application workload and your hardware and software configurations. Intel's numbering, branding and/or naming is not a measurement of higher performance.

Tech spec footnote

[2] For hard drives and solid state drives, GB = 1 billion bytes. TB = 1 trillion bytes. Actual formatted capacity is less. Up to 36 GB (for Windows 10) of system disk is reserved for the system recovery software.

Tech spec footnote

[20] Intel® Turbo Boost technology requires a PC with a processor with Intel Turbo Boost capability. Intel Turbo Boost performance varies depending on hardware, software and overall system configuration. See www.intel.com/technology/turboboost for more information.

Tech spec footnote

[21] Native Miracast Support: is a wireless technology your PC can use to project your screen to TVs, projectors, and streaming.

Tech spec footnote

[22] Actual data rate is determined by both the system's configured processor and memory module installed.

Tech spec footnote

[23] HP Support Assistant: requires Windows and Internet access.

Tech spec footnote

[24] HP Sure Start Gen5 is available on select HP PCs with Intel® processors. See product specifications for availability.

Tech spec footnote

[25] HP BIOSphere Gen5 is available on select HP Pro and Elite PCs. See product specifications for details. Features may vary depending on the platform and configurations.

Tech spec footnote

[26] Windows Defender Opt In, Windows 10, and internet connection required for updates.

Tech spec footnote

[27] HP Sure Click is available on most HP PCs and supports Microsoft® Internet Explorer and Chromium™. Supported attachments include Microsoft Office (Word, Excel, PowerPoint) and PDF files in read only mode, when Microsoft Office or Adobe Acrobat are installed.

Tech spec footnote

[28] HP Secure Erase: for the methods outlined in the National Institute of Standards and Technology Special Publication 800-88 "Clear" sanitation method.

Tech spec footnote

[29] Skype for Business Certified: Sold separately or as an optional feature.

Tech spec footnote

[3] For systems configured with more than 3 GB of memory and a 32-bit operating system, all memory may not be available due to system resource requirements. Addressing memory above 4 GB requires a 64-bit operating system. Memory modules support data transfer rates up to 2133 MT/s; actual data rate is determined by the system's configured processor. See processor specifications for supported memory data rate.

Tech spec footnote

[30] HP Password Manager: requires Internet Explorer or Chrome™ or FireFox. Some websites and applications may not be supported. User may need to enable or allow the add-on / extension in the internet browser.

Tech spec footnote

[31] HP Management Integration Kit for Microsoft System Center Configuration Management Gen 2: can be downloaded from <http://www8.hp.com/us/en/ads/clientmanagement/overview.html>.

Tech spec footnote

[32] Ivanti Management Suite: subscription required.

Tech spec footnote

[33] HP Client Security Manager Gen5 requires Windows and is available on select HP Pro and Elite PCs. See product specifications for details.

Tech spec footnote

[34] For full Intel® vPro™ functionality, Windows, a vPro supported processor, vPro enabled chipset, vPro

enabled wired LAN card and discrete TPM 2.0 are required. See <http://intel.com/vpro>

Tech spec footnote

[35] Some functionality of vPro, such as Intel Active Management Technology and Intel Virtualization technology, requires additional 3rd party software in order to run. Availability of future "virtual appliances" applications for Intel vPro technology is dependant on 3rd party software providers. Compatibility with future "virtual appliances" is yet to be determined.

Tech spec footnote

[36] Intel® Optane™ memory is sold separately. Intel® Optane™ memory system acceleration does not replace or increase the DRAM in your system. Available for HP commercial desktops and notebooks and for select HP workstations (HP Z240 Tower/SFF, Z2 Mini, ZBook Studio, 15 and 17 G5) and requires a SATA HDD, 7th Gen or higher Intel® Core™ processor or Intel® Xeon® processor E3-1200 V6 product family or higher, BIOS version with Intel® Optane™ supported, Windows 10 version 1703 or higher, M.2 type 2280-S1-B-M connector on a PCH Remapped PCIe Controller and Lanes in a x2 or x4 configuration with B-M keys that meet NVMe™ Spec 1.1, and an Intel® Rapid Storage Technology (Intel® RST) 15.5 driver.

Tech spec footnote

[4] All memory slots are customer accessible / upgradeable.

Tech spec footnote

[5] Wireless access point and internet service required.

Tech spec footnote

[6] Multi-core is designed to improve performance of certain software products. Not all customers or software applications will necessarily benefit from use of this technology. Performance and clock frequency will vary depending on application workload and your hardware and software configurations. Intel's numbering is not a measurement of higher performance.

Tech spec footnote

[7] Intel® Identity Protection Technology (Intel® IPT): Models configured with Intel® Core™ processors have the ability to utilize advanced security protection for online transactions. Intel® Identity Protection Technology (Intel® IPT) used in conjunction with participating web sites, provides double identity authentication by adding a hardware component in addition to the usual user name and password. Intel® Identity Protection Technology (Intel® IPT) is initialized through an HP Client Security module.

Tech spec footnote

[8] (1) configurable port: choice of DisplayPort™ 1.2, HDMI 2.0, or serial, sold separately as an optional feature.

Tech spec footnote

[9] Absolute Persistence module: is shipped turned off, and will be activated when customers activate a purchased subscription. Subscriptions can be purchased for terms ranging multiple years. Service is limited, check with Absolute for availability outside the U.S. The Absolute Recovery Guarantee is a limited warranty. Certain conditions apply. For full details visit: <http://www.absolute.com/company/legal/agreements/computrace-agreement>. Data Delete is an optional service provided by Absolute Software. If utilized, the Recovery Guarantee is null and void. In order to use the Data Delete service, customers must first sign a Pre-Authorization Agreement and either obtain a PIN or purchase one or more RSA SecurID tokens from Absolute Software.

Trademark information

Bluetooth is a trademark of its proprietor and used by HP Inc. under license. Intel, Pentium, Celeron, Optane, vPro, the Intel logo, Intel Core, and Core Inside are trademarks or registered trademarks of Intel Corporation or its subsidiaries in the United States and other countries. USB Type-C™ and USB-C™ are trademarks of USB Implementers Forum. Adobe PDF is a trademark of Adobe Systems Incorporated. ENERGY STAR and the ENERGY STAR mark are registered trademarks owned by the U.S. Environmental Protection Agency. DisplayPort™ and the DisplayPort™ logo are trademarks owned by the Video Electronics Standards Association (VESA®) in the United States and other countries. All other trademarks are the property of their respective owners.

UNSPSC code

43211507

Warranty

3 year (3-3-3) limited warranty and service offering includes 3 years of parts, labor and on-site repair. Includes free 24/7 telephone support. Terms and conditions vary by country. Certain restrictions and exclusions apply.

Webcam

1 MP HD webcam with integrated digital microphone, maximum resolution of 1280 x 720

Webcam footnote number

[17]

Weight

12.74 lb

Weight

5.78 kg

Weight note (imperial)

Lowest weight configuration with adjustable height stand. Weight will vary by configuration.

Weight note (metric)

Lowest weight configuration with adjustable height stand. Weight will vary by configuration.

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HP Sales Central

HP EliteBook 840 G6 Notebook PC (7KK23UT)

Active as of 5/20/2019

Detailed Specifications

Accessories

HP Thunderbolt Dock 120W G2 2UK37AA; HP EliteDisplay S270n 27-inch Monitor 2PD37AA; HP UltraSlim Docking Station D9Y32AA; HP USB-C Notebook Power Bank 1TZ86AA; HP Wireless Collaboration Keyboard Z9N39AA

Additional information about HP in the countries

hp.com

Audio features

Bang & Olufsen, dual stereo speakers, 3 multi array microphone

Battery life note

Battery is internal and not replaceable by customer. Serviceable by warranty.

Battery type

HP Long Life 3-cell, 50 Wh Li-ion

Battery weight

0.19 kg

Battery weight

0.42 lb

Brightness

220 nits

Camera

720p HD webcam; HD Privacy IR webcam

Code name

Crescent 14

Color gamut

45% NTSC

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Datasheet publication number

4AA7-4866

Display

14" diagonal FHD IPS anti-glare WLED-backlit, 250 nits, 45% NTSC (1920 x 1080)

Display

14" diagonal Full HD display

Display footnote number

[14,16,17,18]

Display size (diagonal)

14"

Energy efficiency

ENERGY STAR® certified

Environmental

Low halogen; TCO 8.0 Certified

Environmental specification footnote number

[38]

Graphic card footnote number

[16,39]

Graphics

Integrated

Graphics (integrated)

Intel® UHD Graphics 620

Image legal disclaimer

Product image may differ from actual product

Input devices

Ambient light sensor

Internal Storage

512 GB PCIe® NVMe™ M.2 SSD

Keyboard

HP Premium Collaboration Keyboard, spill-resistant, backlit

Legal tagline

HP recommends Windows 10 Pro.

Manageability features footnote number

[21,22]

Management features

HP Driver Packs; HP System Software Manager (SSM); HP BIOS Config Utility (BCU); HP Client Catalog; HP Manageability Integration Kit Gen3

MDA key selling point

Windows 10 or other operating systems available

Memory

16 GB DDR4-2400 SDRAM (1 x 16 GB)

Memory and storage

16 GB memory; 512 GB SSD storage

Memory Slots

2 SODIMM

Minimum dimensions (W x D x H)

12.84 x 9.22 x 0.71 in

Minimum dimensions (W x D x H)

32.6 x 23.43 x 17.9 cm

Operating system

Windows 10 Pro 64

Pointing device

Clickpad with multi-touch gesture support, taps enabled as default

Ports

2 USB 3.1 Gen 1 (charging); 1 Thunderbolt™ (USB Type-C™ connector); 1 RJ-45; 1 headphone/microphone combo; 1 HDMI 1.4b; 1 docking connector; 1 AC power

Ports note

Cables are not included.

Power

HP Smart 65 W External AC power adapter

Power supply required footnote number

[34,35]

Processor

Intel® Core™ i5-8365U processor with Intel® UHD Graphics 620 Graphics (1.6 GHz base frequency, up to 4.1 GHz with Intel® Turbo Boost Technology, 6 MB L3 cache, 4 cores)

Processor family

8th Generation Intel® Core™ i5 processor

Processor name footnote number

[6,7]

Processor speed

1.6 GHz

Product brand name

HP

Security management

Absolute persistence module; HP DriveLock and Automatic DriveLock; HP Fingerprint Sensor; Power-on authentication; Preboot authentication; TPM 2.0 embedded security chip shipped with Windows 10 (Common Criteria EAL4+ Certified); HP Sure Click; Windows Defender; HP Sure Start Gen5; HP Sure Run Gen2; HP Sure Recover Gen2; HP BIOSphere Gen5; HP Client Security Gen5; HP Sure Sense

Security management footnote number

[23,25,26,27,28,29,30,31,32,33,40]

Service description

HP 3 year Next Business Day Onsite HW Support w/Accidental Damage Protection-G2 for Notebooks

Services (Care Pack)

When hardware issues come up, the sooner you can get running again, the better. Have expertise at the ready with HP Hardware Next Business Day Onsite Service with Accidental Damage Protection, and vastly improve your product uptime. With high-quality remote assistance or convenient onsite support available the next business day, help is there when you need it—so you can get back to work.

Software

HP Connection Optimizer; HP Hotkey Support; HP Image Assistant; HP JumpStart; HP Noise Cancellation Software; HP Support Assistant; Native Miracast support; Buy Office (Sold separately)

Software footnote number

[19,20]

Standard memory note

Transfer rates up to 2400 MT/s.

Storage acceleration

32 GB PCIe® NVMe™ Intel® Optane™ Memory for storage acceleration

Storage type

SSD

Tech spec footnote

[1] Not all features are available in all editions or versions of Windows. Systems may require upgraded and/or separately purchased hardware, drivers, software or BIOS update to take full advantage of Windows functionality. Windows 10 is automatically updated, which is always enabled. ISP fees may apply and additional requirements may apply over time for updates. See <http://www.windows.com/>.

Tech spec footnote

[10] Wireless access point and internet service required and sold separately. Availability of public wireless access points limited. Wi-Fi 6 is backwards compatible with prior 802.11 specs. The specifications for Wi-Fi 6 (802.11 ax) are draft and are not final. If the final specifications differ from the draft specifications, it may affect the ability of the notebook to communicate with other 802.11ax devices.

Tech spec footnote

[11] Gigabit class Category 16 4G LTE module is optional and must be configured at the factory. Module designed for up to 1 Gbps download speeds as carriers deploy 5 carrier aggregation and 100Mhz channel bandwidth, requires activation and separately purchased service contract. Backwards compatible to HSPA 3G technologies. Check with service provider for coverage and availability in your area. Connection, upload and download speeds will vary due to network, location, environment, network conditions, and other factors. 4G LTE not available on all products, in all regions.

Tech spec footnote

[12] Miracast is a wireless technology your PC can use to project your screen to TVs, projectors, and streaming.

Tech spec footnote

[13] The term "10/100/1000" or "Gigabit" Ethernet indicates compatibility with IEEE standard 802.3ab for Gigabit Ethernet, and does not connote actual operating speed of 1 Gb/s. For high-speed transmission, connection to a Gigabit Ethernet server and network infrastructure is required.

Tech spec footnote

[14] HD content required to view HD images.

Tech spec footnote

[15] Backlit keyboard is an optional feature.

Tech spec footnote

[16] Sold separately or as an optional feature.

Tech spec footnote

[17] Resolutions are dependent upon monitor capability, and resolution and color depth settings.

Tech spec footnote

[18] HP Sure View Gen3 integrated privacy screen is an optional feature that must be configured at purchase and is designed to function in landscape orientation.

Tech spec footnote

[19] HP Support Assistant requires Windows and Internet access.

Tech spec footnote

[2] Some devices for academic use will automatically be updated to Windows 10 Pro Education with the Windows 10 Anniversary Update. Features vary; see <https://aka.ms/ProEducation> for Windows 10 Pro Education feature information.

Tech spec footnote

[20] Miracast is a wireless technology your PC can use to project your screen to TVs, projectors, and streaming.

Tech spec footnote

[21] HP Driver Packs not preinstalled, however available for download at <http://www.hp.com/go/clientmanagement>.

Tech spec footnote

[22] HP Manageability Integration Kit can be downloaded from <http://www.hp.com/go/clientmanagement>.

Tech spec footnote

[23] Absolute agent is shipped turned off, and will be activated when customers activate a purchased subscription. Subscriptions can be purchased for terms ranging multiple years. Service is limited, check with Absolute for availability outside the U.S. The Absolute Recovery Guarantee is a limited warranty. Certain conditions apply. For full details visit: <http://www.absolute.com/company/legal/agreements/> computrace-agreement. Data Delete is an optional service provided by Absolute Software. If utilized, the Recovery Guarantee is null and void. In order to use the Data Delete service, customers must first sign a Pre-Authorization Agreement and either obtain a PIN or purchase one or more RSA SecurID tokens from Absolute Software.

Tech spec footnote

[25] HP Fingerprint Sensor sold separately or as an optional feature.

Tech spec footnote

[26] Firmware TPM is version 2.0. Hardware TPM is v1.2, which is a subset of the TPM 2.0 specification version v0.89 as implemented by Intel Platform Trust Technology (PTT).re TPM is version 2.0. Hardware TPM is v1.2, which is a subset of the TPM 2.0 specification version v0.89 as implemented by Intel Platform Trust Technology (PTT).

Tech spec footnote

[27] HP Sure Click is available on select HP platforms and supports Microsoft Internet Explorer, Google Chrome™, and Chromium™. Supported attachments include Microsoft Office (Word, Excel, PowerPoint) and PDF files in read only mode, when Microsoft Office or Adobe Acrobat are installed.

Tech spec footnote

[28] Windows Defender Opt in and internet connection required for updates.

Tech spec footnote

[29] HP Sure Start Gen5 is available on select HP PCs with Intel processors. See product specifications for availability.

Tech spec footnote

[3] Multicore is designed to improve performance of certain software products. Not all customers or software applications will necessarily benefit from use of this technology. Performance and clock frequency will vary depending on application workload and your hardware and software configurations. Intel's numbering, branding and/or naming is not a measurement of higher performance.

Tech spec footnote

[30] HP Sure Run Gen2: See product specifications for availability.

Tech spec footnote

[31] HP Sure Recover Gen2: See product specifications for availability. Requires an open, wired network connection. Not available on platforms with multiple internal storage drives. You must back up important files, data, photos, videos, etc. before using HP Sure Recover to avoid loss of data. HP Sure Recover (Gen1) does not support platforms with Intel® Optane™.

Tech spec footnote

[32] HP BIOSphere Gen5 is available on select HP Pro and Elite PCs. See product specifications for details. Features may vary depending on the platform and configurations.

Tech spec footnote

[33] HP Client Security Manager Gen5 requires Windows and is available on the select HP Pro and Elite PCs. See product specifications for details.

Tech spec footnote

[34] Recharges the battery up to 50% within 30 minutes when the system is off or in standby mode. Power adapter with a minimum capacity of 65 watts is required. After charging has reached 50% capacity, charging will return to normal. Charging time may vary +/-10% due to System tolerance.

Tech spec footnote

[35] Availability may vary by country.

Tech spec footnote

[36] HP Care Packs are sold separately. Service levels and response times for HP Care Packs may vary depending on your geographic location. Service starts on date of hardware purchase. Restrictions and limitations apply. For details, visit www.hp.com/go/cpc. HP services are governed by the applicable HP terms and conditions of service provided or indicated to Customer at the time of purchase. Customer may have additional statutory rights according to applicable local laws, and such rights are not in any way affected by the HP terms and conditions of service or the HP Limited Warranty provided with your HP Product.

Tech spec footnote

[37] Based on US EPEAT® registration according to IEEE 1680.1-2018 EPEAT®. Status varies by country. Visit www.epeat.net for more information.

Tech spec footnote

[38] External power supplies, power cords, cables and peripherals are not Low Halogen. Service parts obtained after purchase may not be Low Halogen.

Tech spec footnote

[39] AMD Dynamic Switchable Graphics technology requires an Intel processor, plus an AMD Radeon™ discrete graphics configuration and is not available on FreeDOS and Linux OS. With AMD Dynamic Switchable Graphics technology, full enablement of all discrete graphics video and display features may not be supported on all systems (e.g. OpenGL applications will run on the integrated GPU or the APU as the case may be).

Tech spec footnote

[4] Processor speed denotes maximum performance mode; processors will run at lower speeds in battery optimization mode.

Tech spec footnote

[40] HP Sure Sense requires Windows 10. See product specifications for availability.

Tech spec footnote

[5] Intel® Turbo Boost performance varies depending on hardware, software and overall system configuration. See www.intel.com/technology/turboboost for more information.

Tech spec footnote

[6] Multi-core is designed to improve performance of certain software products. Not all customers or software applications will necessarily benefit from use of this technology. Performance and clock frequency will vary depending on application workload and your hardware and software configurations. Intel's numbering, branding and/or naming is not a measurement of higher performance.

Tech spec footnote

[7] Intel® Turbo Boost performance varies depending on hardware, software and overall system configuration. See <http://www.intel.com/technology/turboboost/> for more information.

Tech spec footnote

[8] For storage drives, GB = 1 billion bytes. TB = 1 trillion bytes. Actual formatted capacity is less. Up to 30 GB (for Windows 10) is reserved for system recovery software.

Tech spec footnote

[9] Wireless access point and Internet service required and sold separately. Availability of public wireless access points limited. The specifications for the 802.11ac WLAN are draft specifications and are not final. If

the final specifications differ from the draft specifications, it may affect the ability of the notebook to communicate with other 802.11ac WLAN devices.

Touchscreen

No

Trademark information

Intel, Core, Optane, Thunderbolt and Intel vPro are trademarks or registered trademarks of Intel Corporation or its subsidiaries in the United States and other countries. Bluetooth is a trademark owned by its proprietor and used by HP Inc. under license. USB Type-C™ and USB-C™ are trademarks of USB Implementers Forum. SDXC is a registered trademark of SD-3C in the United States, other countries or both. ENERGY STAR is a registered trademark of the U.S. Environmental Protection Agency. All other trademarks are the property of their respective owners.

UNSPSC code

43211503

Warranty

3 year limited parts, labor (3-3-0) warranty. Certain restrictions and exclusions apply.

Warranty footnote number

[36]

Weight

Starting at 1.48 kg

Weight

Starting at 3.27 lb

Weight note (imperial)

Weight will vary by configuration.

Weight note (metric)

Weight will vary by configuration.

Wireless

Intel® AX200 Wi-Fi 6 (2x2) and Bluetooth® 5 Combo, vPro™

Wireless Note

MU-MIMO supported

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Pricing Confirmation



Expiration Date

8/31/2019

Dear Julian Lopez,
Thank you for the opportunity to partner with Staples for your technology needs.
Please see information below regarding your quote.

Thank you,
Jonathan Knight

Quote #	Quote Date	Customer Name	Sales Rep	Total
201907-400467	8/9/2019	Magnolia Schience Academy	Jonathan Knight	\$ 99,564.00

Qty.	Part No.	Product Description	UOM	Unit Price	Extended Price
60	7YB10UT	SMART BUY PROONE 600 G5 T SYST I5-9500 256GB	EA	\$ 853.38	\$ 51,202.80
40	7KK23UT	SMART BUY ELITEBOOK 840 G6 SYST I5-8365U 16GB	EA	\$ 1,209.03	\$ 48,361.20
Reccomended Accessories					
	3YF54UT	SMART BUY BLACK ALWAYS ON 14 CASE CASE		\$ 39.88	
	U7897E	4YR UPG WARR ONSITE NBD HIGH ELEC END		\$ 43.08	
	UC279E	3YR NBD ONSITE WITH ADP NB ONLYELEC SVCS		\$ 173.34	
				Total*	\$ 99,564.00

*Tax, eWaste and freight charges are additional where applicable

Customer Information
Magnolia Schience Academy Julian Lopez (818) 609-0507 ext 119

Please remit payments to:
Staples Technology Solutions
P.O. Box 95230
Chicago, IL 60694-5230

1\$ Buyout (LEASE PURCHASE)

In a 1\$ Buyout, payments consist of both principal and interest, and the contract is structured as a commercial transaction. During the term of the Lease the Concluding Payment – primarily consisting of unpaid principal would decline as each Lease Payment was made and applied. At lease end the agency would own the equipment outright upon payment of \$1.00.

Equipment cost \$ 99,564.00

Purchase Option \$1 Buyout

Lease Term 36 months

Payments: \$ 35,487.42 – annual advanced payments

Rate 7.10%

Lease Term 60 months

Payments: \$ 22,137.12 – annual advanced payments

Rate 5.59%

With credit approval. Lease pricing is valid if product is accepted no later than October 26, 2019.



**Confidential
Lease Proposal**



PREPARED FOR:

Magnolia Science Academy #1 Reseda
Rasul Monoshev,

Quote Number:
Date: August 8, 2019
Valid Until: Sept. 8, 2019

monoshev@magnoliapublicschools.org

Total Equipment Amount: \$135,180.75	Equipment: HP
--------------------------------------	----------------------

Lease Type	Lease Term	Payment Frequency	Payment
\$1 Buyout	3 Years	Annually	\$48,278.31
FMV	3 Years	Annually	\$42,002.14

Notes:

\$1 Purchase Option – End of Term Options.

Options available upon completion of the base financed term include:

1. Exercise the option to purchase the equipment at end of term for one dollar.
2. Return all products to TEQlease at schedule -holder's expense.
3. Exercise purchase option and trade in equipment at then-agreed upon values for credit toward new purchase or payment.

FMV – End of Term Options.

Options available to lessees upon completion of the base financed term include:

1. Exercise the option to purchase the equipment at the then current fair market value.
2. Continue to lease on a fair market value renewal basis.
3. Return all products to lessor at lessee's expense.

Thank you for the opportunity to present this financing proposal for your review. We look forward to discussing your unique situation further. Please do not hesitate to call us at the contact information below with any questions.

EQUIPMENT SUPPLIED BY:

STS Education

Jeremy Gilbert

jeremy.gilbert@stseducation-us.com

805-499-2580

130-A W. Cochran St.

Simi Valley, CA 93065

EQUIPMENT LEASED BY:

TEQlease Education Finance

Bruce Fornatoro

bfornatoro@teqlease.com

(844) 222-1006

23801 Calabasas Road, Suite 101

Calabasas, CA 91302

APPROVED:

Magnolia Science Academy #1

Rasul Monoshev

Lease Options:

The Fair Market Value (FMV) option is a traditional lease that offers low periodic payments and maximum flexibility for replacing equipment at the end of the term or other appropriate times. It is structured with an end-of-term fair market value purchase option and is best suited for schools that wish to pay for the use of the equipment.

The \$1 Purchase Option (\$1 Buyout) allows your school to create fixed costs, build equity that can be leveraged for more equipment year after year, and retain the benefits of a \$1.00 purchase option lease structure. This is the best option for schools that want to own their equipment at term's end, and/or seek to create a long-term budgetary plan for their systems.

The Device-as-a-Service (DaaS) option is a Subscription Agreement lease that is similar to a traditional FMV lease (see above) but offering flexibility for replacing equipment during the lease term as well as at the end of the term. It is structured with an end-of-term fair market value purchase option, requires a minimum firm lease term, allows a Flex Down or Flex Up feature at any time during the lease term to return or add a fixed percentage of devices, and it may include features such as a Forgiveness Pool for a set number of devices at lease term end. Customer may bundle software, services, maintenance, white glove service if offered by the vendor, or any other items. DaaS is best suited for schools that wish to maximize flexibility and only pay for the use of the equipment.

Pricing Notes and Conditions:

Payments, rates, terms, and conditions contained in this non-binding proposal are offered for informational purposes only and are subject to change without notice and shall not be construed as an offer to extend credit or enter into any lease financing transaction. Applications for credit or lease financing shall be subject to our independent credit review, and shall be reviewed and/or approved subject to such terms and conditions as we may require in our sole discretion. All quotes are exclusive of any applicable taxes. This proposal is subject to the execution of mutually acceptable documentation between lessor and lessee, the terms and conditions of which shall be controlling.

Bringing the Future of Education Technology to Students Today

Prepared for:

Magnolia Public Schools



Workstation Lease

Proposal & Statement Of Work

August 2019



COMPANY OVERVIEW

STS Education is a technology solutions company located in Southern California with distribution facilities throughout the US. For more than 15 years STS has been providing the right technology for less money to K-12 schools and has been recognized by Inc. Magazine as one of the fastest growing privately-held companies since 2012. From Second-Life Hardware™ with a lifetime parts warranty to complete IT and Network Management solutions, STS is an upcoming industry leader with a foundation built on legendary customer service.

The roots of STS started in 2001 when then EduTech began providing schools with reconditioned computers in response to a California state initiative that granted technology funding to high schools. In 2010 EduTech merged with Pacific OneSource, under a unified goal to provide cost-effective technology solutions to classrooms nationwide. Today, STS Education is an Ed-tech company that has a curated set of purpose-built for education products, services and solutions that revolve around four areas, Operational Sustainability, Collaboration and Engagement, STEAM and Software.



Desktop Workstation

HP EliteOne 800 G5 23.8-inch All-in-One (7HX75UT)

- 23.8" diagonal FHD IPS widescreen WLED-backlit anti-glare
- 9th Generation Intel® Core i5 processor
- 16 GB DDR4-2666 SDRAM
- 256 GB PCIe® NVMe™ SSD
- DVD-Writer
- Windows 10 Pro 64
- 3-Year Limited Service, Parts, Labor and On-site Repair Manufacturer Warranty



Laptop Workstation

HP EliteBook 840 G6 (7KK23UT)

- 14" diagonal FHD IPS anti-glare WLED-backlit, 250 nits, 45% NTSC (1920 x 1080)
- 8th Generation Intel® Core i5 processor
- 16 GB DDR4-2400 SDRAM
- 512 GB PCIe® NVMe™ M.2 SSD
- Windows 10 Pro 64
- 3-Year Limited Parts and Labor Manufacturer Warranty



Shipping Estimate

Delivery expected in 2-3 weeks from receipt of PO



	Price/Unit	Total
HP EliteOne 800 G5 23.8-inch All-in-One- 7HX75UT (60)	\$970.00	\$58,200.00
HP EliteBook 840 G6- 7KK23UT (50)	\$1,293.00	\$64,650.00
CA E-Waste Fee 15"-34" (110)	\$6.00	\$660.00
Shipping	Included	
Tax	\$11,670.75	
Total	\$135,180.75	

	Total Financed	Annual Payment
FMV (3-Year)	\$135,180.75	\$42,002.14
\$1 Buy Out (3-Year)	\$135,180.75	\$48,278.31



The Right Technology



Jeremy Gilbert | K12 Education Specialist
866-499-2580 ext. 1835 • Jeremy.Gilbert@stseducation-us.com

www.stseducation-us.com



**Confidential
Lease Proposal**



PREPARED FOR:

Magnolia Public Schools
Rasul Monoshev, IT Director

Quote Number: Q410110546

Date: August 8, 2019

Valid Until: 09/08/2019

Total Equipment Amount: \$151,060.00	Equipment: HP Technology
--------------------------------------	--------------------------

Lease Type	Lease Term	Payment Frequency	Payment
\$1.00 Buyout	3 Years	Annual Payments	\$53,949.42
FMV	3 Years	Annual Payments	\$49,936.00

Notes:

\$1 Purchase Option – End of Term Options.

Options available upon completion of the base financed term include:

1. Exercise the option to purchase the equipment at end of term for one dollar.
2. Return all products to TEQlease at schedule -holder's expense.
3. Exercise purchase option and trade in equipment at then-agreed upon values for credit toward new purchase or payment.

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2. Continue to lease on a fair market value renewal basis.
3. Return all products to lessor at lessee's expense.

Thank you for the opportunity to present this financing proposal for your review. We look forward to discussing your unique situation further. Please do not hesitate to call us at the contact information below with any questions.

EQUIPMENT SUPPLIED BY:

Troxell

Steven Houser

Steven.houser@trox.com

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31805 Temecula Pkway #224

Temecula, CA 92592

EQUIPMENT LEASED BY:

TEQlease Education Finance

Erika Aguirre

eaguirre@teqlease.com

(844) 222-1006

23801 Calabasas Road, Suite 101

Calabasas, CA 91302

APPROVED:

Magnolia Public Schools

Rasul Monoshev

Lease Options:

The Fair Market Value (FMV) option is a traditional lease that offers low periodic payments and maximum flexibility for replacing equipment at the end of the term or other appropriate times. It is structured with an end-of-term fair market value purchase option and is best suited for schools that wish to pay for the use of the equipment.

The \$1 Purchase Option (\$1 Buyout) allows your school to create fixed costs, build equity that can be leveraged for more equipment year after year, and retain the benefits of a \$1.00 purchase option lease structure. This is the best option for schools that want to own their equipment at term's end, and/or seek to create a long-term budgetary plan for their systems.

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Audio•Video•Sales•Design•Service•Installation
 31805 Temecula Pkwy
 #224
 Temecula, CA 92592

Quote Number Q420110546

August 8, 2019

QUOTED TO

TROXELL CONTACT

Account: Magnolia Public Schools
 Contact: Rasul Monoshev
 Address: 250 East First St, Suite 1500
 Los Angeles, CA 90012

Account Executive: Steven Houser
 Email: steven.houser@trox.com
 Phone: (323)333-4285
 Fax: (818)614-3193

Thank you for the opportunity to provide you with pricing.

Terms Net 30 FOB Destination Customer # 99999 Expires 09/08/19

Item #	Description	Unit Price	Qty	Ext. Price
1	SNN HEW7HX75UT HP EliteOne 800 G5 AiO	1195.00	60	71700.00
2	SNN HEW7KK23UT HP EliteBook 840 G6	1575.00	50	78750.00
3	TCS TCSDISPFE2 CA STATE RECYCLE FEE >15IN<35INTV/MON/TB	6.00	60	360.00 Non-Taxable
4	TCS TCSDISPFE1 CA STATE RECYCLE FEE >4IN<15IN TV/MON/TB	5.00	50	250.00 Non-Taxable

Thank You,

Steven Houser
 Account Executive

Total 151060.00
Plus Applicable Tax

**Don't forget we are a great source for mounting hardware, screens, replacement lamps, carts, cables, etc...
 WE CAN HELP YOU ACHIEVE YOUR GOALS!**



Apple Team - Charters



Sari Silverberg, Account Manager
Email: sari@Apple.com iPhone: 310.562.2292



Ken Johnson, Senior Engineer
Email: kenjohnson@apple.com iPhone: 808.346.5703



Andrea Harthausen, Inside Account Executive
Email: aharthausen@apple.com Phone: 512.674.6889



George Cheung, Development Executive
Email: DrG@apple.com iPhone: 213.700.3125

Apple Inc. Education Price Quote

Customer: J Lopez
MAGNOLIA EDU AND RESEARCH
FOUNDATION
Phone: 818-634-2070
email:
Jblopez@magnoliapublicschools.org

Apple Inc: Jaime Perez
One Apple Park Way
Cupertino, CA 95014
email: jaime.perez@apple.com

Apple Quote: 2205683258

Quote Date: Monday, August 12, 2019

Quote Valid Until: Wednesday, September 11, 2019

Quote Comments:

Please reference Apple Quote number on your Purchase Order.

#	Product Description	Qty	Unit List Price	Discount per Unit	Unit Discounted Price	Extended Discounted Price
1	21.5-inch iMac Part Number Z0TH Configuration: <ul style="list-style-type: none">065-C4YV 2.3GHz dual-core Intel Core i5, Turbo Boost up to 3.6GHz"065-C4YX 8GB 2133MHz DDR4065-C507 1TB Fusion Drive065-C4YW Intel Iris Plus Graphics 640065-C50L Wired Apple Mouse (Must be ordered with Wired Keyboard)065-C50W Wired Keyboard with numeric keypad (English) / User's Guide (English) (Must be ordered with Wired Mouse)	60	\$1,139.00	\$113.90	\$1,025.10	\$61,506.00
2	AppleCare+ for iMac Part Number S6126LL/A	60	\$119.00	\$11.90	\$107.10	\$6,426.00
3	13-inch MacBook Air - Silver Part Number Z0X4 Configuration: <ul style="list-style-type: none">065-C7Q1 1.6GHz dual-core 8th-generation Intel Core i5 processor, Turbo Boost up to 3.6GHz065-C7QK Intel UHD Graphics 617065-C7Q3 16GB 2133MHz LPDDR3 memory065-C7Q5 256GB PCIe-based SSD065-C7QL Force Touch Trackpad065-C7QM Two Thunderbolt 3 Ports	40	\$1,379.00	\$137.90	\$1,241.10	\$49,644.00

- 065-C7QN Touch ID
- 065-C7QP Retina Display
- 065-C7TM Backlit Keyboard (US English)

4	AppleCare+ for MacBook/MacBook Air Part Number S6125LL/A	40	\$183.00	\$18.30	\$164.70	\$6,588.00
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Extended EDU List Price Total	\$137,960.00
Total Discount	\$13,796.00
Extended Discounted Price Subtotal	\$124,164.00
- eWaste Fee / Recycling Fee	\$560.00
- Additional Tax	\$0.00
- Estimated Tax	\$10,559.25
- Total Tax	\$10,559.25
Extended Discounted Total Price*	\$135,283.25
*In most cases Extended discounted Total price does not include Sales Tax	
*If applicable, eWaste/Recycling Fees are included.	
Standard shipping is complimentary	

Complete your order by one of the following:

- This document has been created for you as Apple Quote ID 2205683258. Please contact your institution's Authorized Purchaser to submit the above quote online. For account access or new account registration, go to <https://ecommerce.apple.com>. Simply go to the Quote area of your Apple Education Online Store, click on it and convert to an order.
 - For registration assistance, call 1.800.800.2775
- If you are unable to submit your order online, please send a copy of this Quote with your Purchase Order via email to institutionorders@apple.com. **Be sure to reference the Apple Quote number on the PO to ensure expedited processing of your order.**
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- A. ANY ORDER THAT YOU PLACE IN RESPONSE TO THIS QUOTE WILL BE GOVERNED BY (1) ANY CONTRACT IN EFFECT BETWEEN APPLE INC. ("APPLE") AND YOU AT THE TIME YOU PLACE THE ORDER OR (2), IF YOU DO NOT HAVE A CONTRACT IN EFFECT WITH APPLE, CONTACT contracts@apple.com.
- B. ALL SALES ARE FINAL. PLEASE REVIEW RETURN POLICY BELOW IF YOU HAVE ANY QUESTIONS. IF YOU USE YOUR INSTITUTION'S PURCHASE ORDER FORM TO PLACE AN ORDER IN RESPONSE TO THIS QUOTE, APPLE REJECTS ANY TERMS SET OUT ON THE PURCHASE ORDER THAT ARE INCONSISTENT WITH OR IN ADDITION TO THE TERMS OF YOUR AGREEMENT WITH APPLE.
- C. YOUR ORDER MUST REFER SPECIFICALLY TO THIS QUOTE AND IS SUBJECT TO APPLE'S ACCEPTANCE. ALL FORMAL PURCHASE ORDERS SUBMITTED BY EMAIL MUST SHOW THE INFORMATION BELOW:
 - APPLE INC. AS THE VENDOR
 - BILL-TO NAME AND ADDRESS FOR YOUR APPLE ACCOUNT
 - PHYSICAL SHIP-TO NAME AND ADDRESS (NO PO BOXES)
 - PURCHASE ORDER NUMBER
 - VALID SIGNATURE OF AN AUTHORIZED PURCHASER

- APPLE PART NUMBER AND/OR DESCRIPTION OF PRODUCT AND QUANTITY
 - TOTAL DOLLAR AMOUNT AUTHORIZED OR UNIT PRICE AND EXTENDED PRICE ON ALL LINE ITEMS
 - CONTACT INFORMATION: NAME, PHONE NUMBER AND EMAIL
- D. UNLESS THIS QUOTE SPECIFIES OTHERWISE, IT REMAINS IN EFFECT UNTIL {QuoteExpirationDate} UNLESS APPLE WITHDRAWS IT BEFORE YOU PLACE AN ORDER, BY SENDING NOTICE OF ITS INTENTION TO WITHDRAW THE QUOTE TO YOUR ADDRESS SET OUT IN THE QUOTE.
- APPLE MAY MODIFY OR CANCEL ANY PROVISION OF THIS QUOTE, OR CANCEL ANY ORDER YOU PLACE PURSUANT TO THIS QUOTE, IF IT CONTAINS A TYPOGRAPHIC OR OTHER ERROR.
- E. THE AMOUNT OF THE VOLUME PURCHASE PROGRAM (VPP) CREDIT SHOWN ON THIS QUOTE WILL ALWAYS BE AT UNIT LIST PRICE VALUE DURING REDEMPTION ON THE VPP STORE.
- F. UNLESS SPECIFIED ABOVE, APPLE'S STANDARD SHIPPING IS INCLUDED IN THE TOTAL PRICE.

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Document rev 10.6.1

Date of last revision – June 20th, 2016

Apple Inc. Education Price Quote

Customer: J Lopez
MAGNOLIA EDU AND RESEARCH
FOUNDATION
Phone: 818-634-2070
email:
Jblopez@magnoliapublicschools.org

Apple Inc: Jaime Perez
One Apple Park Way
Cupertino, CA 95014
email: jaime.perez@apple.com

Apple Quote: 2205683632

Quote Date: Monday, August 12, 2019

Quote Valid Until: Wednesday, September 11, 2019

Quote Comments:

Please reference Apple Quote number on your Purchase Order.

#	Product Description	Qty	Unit List Price	Discount per Unit	Unit Discounted Price	Extended Discounted Price
1	21.5-inch iMac Part Number Z0TH Configuration: <ul style="list-style-type: none">065-C4YV 2.3GHz dual-core Intel Core i5, Turbo Boost up to 3.6GHz"065-C4YY 16GB 2133MHz DDR4065-C508 256GB SSD065-C4YW Intel Iris Plus Graphics 640065-C50L Wired Apple Mouse (Must be ordered with Wired Keyboard)065-C50W Wired Keyboard with numeric keypad (English) / User's Guide (English) (Must be ordered with Wired Mouse)	60	\$1,409.00	\$140.90	\$1,268.10	\$76,086.00
2	AppleCare+ for iMac Part Number S6126LL/A	60	\$119.00	\$11.90	\$107.10	\$6,426.00
3	13-inch MacBook Air - Silver Part Number Z0X4 Configuration: <ul style="list-style-type: none">065-C7Q1 1.6GHz dual-core 8th-generation Intel Core i5 processor, Turbo Boost up to 3.6GHz065-C7QK Intel UHD Graphics 617065-C7Q3 16GB 2133MHz LPDDR3 memory065-C7Q6 512GB PCIe-based SSD065-C7QL Force Touch Trackpad065-C7QM Two Thunderbolt 3 Ports	40	\$1,579.00	\$157.90	\$1,421.10	\$56,844.00

- 065-C7QN Touch ID
- 065-C7QP Retina Display
- 065-C7TM Backlit Keyboard (US English)

4	AppleCare+ for MacBook/MacBook Air Part Number S6125LL/A	40	\$183.00	\$18.30	\$164.70	\$6,588.00
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Extended EDU List Price Total	\$162,160.00
Total Discount	\$16,216.00
Extended Discounted Price Subtotal	\$145,944.00
- eWaste Fee / Recycling Fee	\$560.00
- Additional Tax	\$0.00
- Estimated Tax	\$12,628.35
- Total Tax	\$12,628.35
Extended Discounted Total Price*	\$159,132.35
*In most cases Extended discounted Total price does not include Sales Tax	
*If applicable, eWaste/Recycling Fees are included.	
Standard shipping is complimentary	

Complete your order by one of the following:

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Document rev 10.6.1

Date of last revision – June 20th, 2016

\$1 Purchase Option

Thank you for considering Apple Financial Services to fund your technology plan. Please find your \$1 Purchase Option financing proposal below.

Financed Amount	Annual Payments in Advance	Lease Term
\$135,283.25	\$46,869.77	3 Years

What is a \$1 Purchase Option?

This is a financing option designed for equipment ownership at the end of the financed term. The \$1 Purchase Option creates predictable payments while enabling universities and schools to deploy years' worth of equipment today using budgeted funds.

Why use a \$1 Purchase Option?

This option is usually recommended for educational institutions that know they want to own equipment at the end of term. Once the financed term ends, ownership will enable flexibility: continue using the equipment or trade it in to recover value toward new gear.

What are my options at the end of the financed term?

End of term options will be detailed in the final documents. The options include:

1. Purchase the equipment at end of term for \$1.
2. Trade in equipment for value toward a new purchase or financed term.

Overall, the \$1 Purchase Option enables administrators to buy more equipment today, while providing the flexibility that ownership allows.

Please do not hesitate to call or email me at the contact information below with any questions.

Rochelle Bryant

Area Financing Manager–US | Apple Financial Services

T: 469–299–7558 | E: rochelle.bryant@applefin.com

Pricing Notes and Conditions

This proposal is for informational purposes and does not constitute a legally binding obligation of either party. Subject to the satisfactory completion of the Lessor's standard credit approval process and the completion of documentation acceptable to the Lessor. Apple Financial Services is not a financial advisor and does not have a fiduciary duty to you under federal securities laws. Consult with your financial advisor regarding the options offered.

Lease Discount Disclosure Statement: Apple Inc. through the Apple Financial Services program may provide an equipment discount to certain third-party investors. The discount may be applied to facilitate a lease rate discount. The actual interest rate paid on any resulting lease may be reflected in an amortization table provided with lease documents. The quoted payment amount does not include amounts that may be due for taxes or fees, if applicable.

The lease charge portion of the payments can be determined by applying to the total adjusted cost the rate which will amortize the total adjusted cost down to the purchase option amount. The lease charge rate may be higher than the actual annual interest rate because of the amortization of certain costs and fees incurred by the third-party investor. Rates may be subject to verification that the Lessee is a state or political subdivision as defined in Sec. 103 of the IRS Code, 1986.

\$1 Purchase Option

Thank you for considering Apple Financial Services to fund your technology plan. Please find your \$1 Purchase Option financing proposal below.

Financed Amount	Annual Payments in Advance	Lease Term
\$159,132.35	\$55,132.44	3 Years

What is a \$1 Purchase Option?

This is a financing option designed for equipment ownership at the end of the financed term. The \$1 Purchase Option creates predictable payments while enabling universities and schools to deploy years' worth of equipment today using budgeted funds.

Why use a \$1 Purchase Option?

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