



Board AgendaItem	Agenda# II B- Action Item
Date:	May 31, 2019
To:	Finance Committee of Magnolia Board of Directors
From:	Alfredo Rubalcava, CEO & Superintendent
Staff Lead:	MPS Finance Committee/Nanie Montijo, Chief Financial Officer
RE:	Adoption of 2019-20 Budget and Approval of Ongoing Contracts over \$25,000

Proposed Board Recommendation

I move that the Board adopt the 2019-20 Budget as reviewed and recommended for approval by the MPS Finance Committee and approve all ongoing contracts over \$25,000 for fiscal year 2019-20 as listed in the attached document.

Background

- The Adopted Budget is part of an ongoing series of state-required reports for the 2019-20 fiscal year. The state requires that all local educational agencies adopt a budget by July 1 of each year. County superintendents are required to examine the adopted budget for each school district in the county and the State Superintendent of Public Instruction (SSPI) is required to examine the adopted budget for each county office of education. Budgets are examined for compliance with state-adopted criteria and standards, to identify technical corrections needed, and to determine whether the budget will allow the LEA to meet budget year and multiyear financial commitments.
- The board approves all ongoing contract annually. MPS Financial Policy PUR107 requires all contract over \$25,000 to go thru RFP process and approved by the Board.

Budget Implications N/A

Attachments

2019-20 Proposed Budget

2019-20 Master Contract List over \$25,000

Name of Staff Originator:

Nanie Montijo, Chief Financial Officer and Karl Yoder, DMS



# 2019-20 Budget



# 2019-20 Budget: Executive Summary

## Highlights

- This 2019-20 July 1 Budget projects a surplus of \$773,095 overall, an improvement of \$3.3 million from 2018-19
- Each MSA campus has a projected budget surplus of at least 1.0%, with the exception of MSA-1 (which still has a budget surplus of \$25k)
- Projected ending balance at fiscal year-end in June 2020 is now \$25.2 million, or 44.7% of expenses (recommended minimum reserve level = 5.0% of expenses)

# 2019-20 Budget: Revenues

## **LCFF Entitlement**

- Most funding is through the Local Control Funding Formula, which pays approximately \$10k per ADA (average daily attendance) depending on grade level and socioeconomic factors
- ADA is increasing 145 from 2018-19, which results in \$3 million more in LCFF revenue

## **Federal Revenues**

- Reduction of \$1.2 million in CSFIG and other federal revenue

## **Other State Revenues**

- Reduction of \$1.4 million due to one-time Mandate Reimb. & Low-Per. Grant
- Improvement in SB740 Facility Grant revenue

## **Other Local Revenues**

- Removing private grants and donations until awarded/received

# 2019-20 Budget: Expenditures

## **Salaries & Benefits**

- Staffing costs increased to reflect COLA and ADA increases
- Increase in STRS and PERS, but mitigated by Governor's Budget

## **Books & Supplies**

- Reduced \$644k, primarily from removal of one-time grant revenues

## **Services & Operations**

- Reduced \$2.3 million, primarily from completing one-time Prop 39 projects

## **Depreciation, Capital Outlay, and Other Outflows**

- Reduction of \$735k in new fixed asset acquisitions

# 2019-20 Budget: State Economic Outlook

- New 2019-20 “Governor’s Budget” was released in January, and revised in May (i.e. the “May Revise”)
- Budget is now in negotiation at the Assembly and Senate
- Changes from the Governor’s May Revise are anticipated, but net result to MPS is not yet known
- Special Education Concentration Grant may not end up being approved, but might be replaced with other ongoing or one-time revenue
- Rainy day support at the state level continues to improve, mitigating the impact of a future economic downturn, and means we can rely more on revenue projections in Years 2-5
- Magnolia should be cautious, as always, but can reasonably rely on State revenue projections for the next few years given the “rainy day fund” at the State level

# 2019-20 Budget: Executive Summary

<b>MSA - Consolidated</b>	<b>2018-19 Est. Actuals</b>	<b>Proposed 2019- 20 Budget</b>	<b>Change from 2018-19</b>	<b>Primary Reasons For Variance (see budget detail for all changes)</b>
<b>Average Daily Attendance</b>	3,802	3,947	145	Growth across multiple campuses
<b>SUMMARY</b>				
<b>Revenues</b>				
LCFF Entitlement	39,822,616	42,792,722	2,970,106	Increases in ADA and per-ADA LCFF funding
Federal Revenues	3,540,557	2,377,423	(1,163,134)	Removal of one-time funding
Other State Revenues	6,418,492	5,000,977	(1,417,516)	Removal of one-time funding
Other Local Revenues	6,498,077	7,099,177	601,100	
<b>Total Revenues</b>	<b>56,279,742</b>	<b>57,270,298</b>	<b>990,557</b>	
<b>Expenditures</b>				
Salaries & Benefits	32,863,312	34,288,226	1,424,914	Reflects COLA & ADA increases
Books and Supplies	2,486,246	1,842,101	(644,145)	No one-time grants
Services and Operating Exp.	20,937,545	18,590,454	(2,347,091)	No one-time Prop 39 projects
Depreciation & Cap Outlay	1,929,045	1,194,779	(734,266)	Increased equipment & improvements
Other Outflows	595,203	581,644	(13,559)	
<b>Total Expenditures</b>	<b>58,811,350</b>	<b>56,497,204</b>	<b>(2,314,147)</b>	
<b>Net Revenues</b>	<b>(2,531,609)</b>	<b>773,095</b>	<b>3,304,703</b>	
Beginning Balance (July 1, 2018)	26,993,791	24,462,182		
Net Revenues in 2018-19	(2,531,609)	773,095		
<b>Ending Balance (June 30, 2019)</b>	<b>24,462,182</b>	<b>25,235,277</b>		
<b>Ending Bal. as % of Exp.:</b>	<b>41.6%</b>	<b>44.7%</b>		

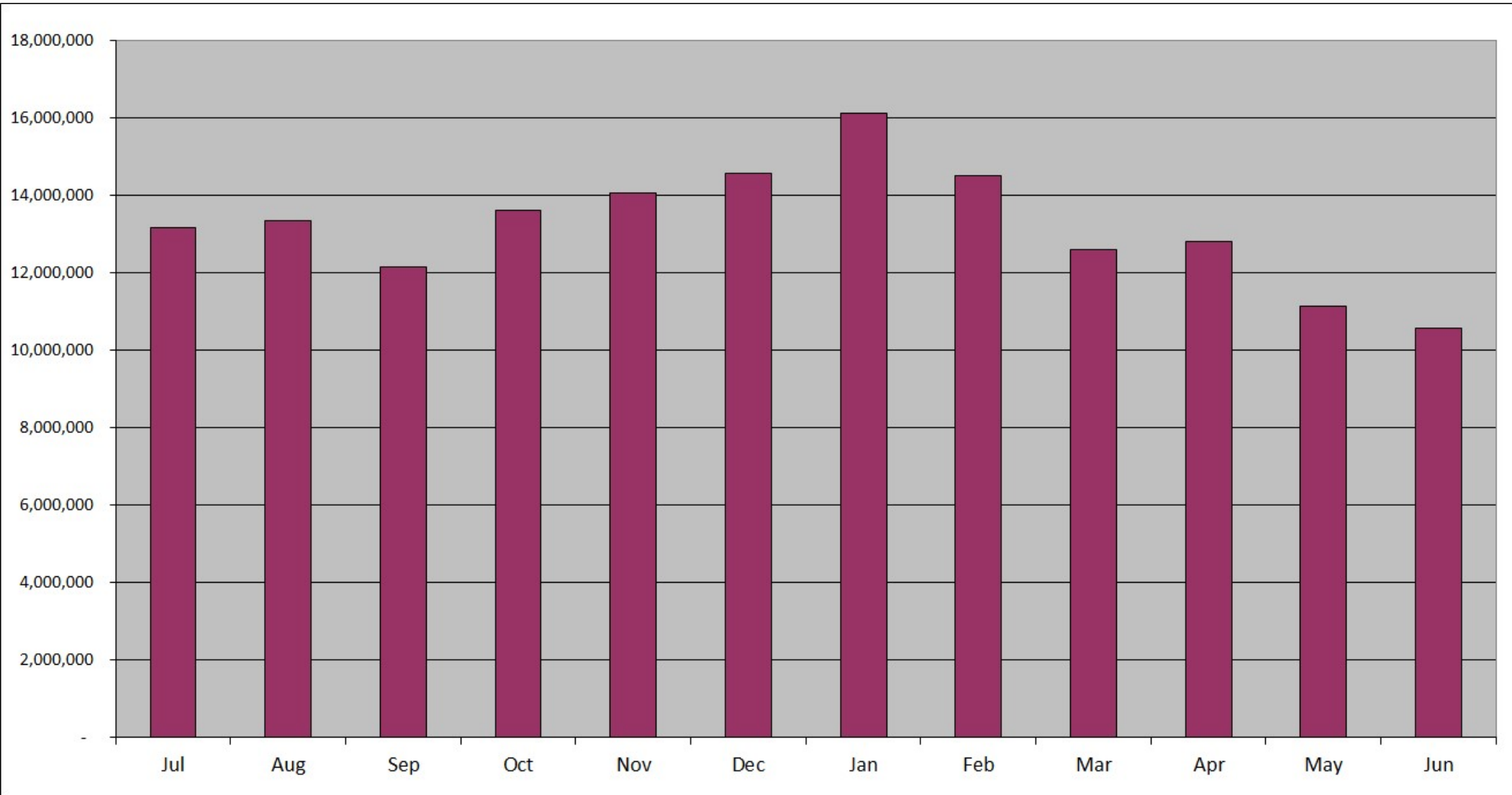
# 2019-20 Budget: Summary By Site

## 2019-20 Budget - BY SITE

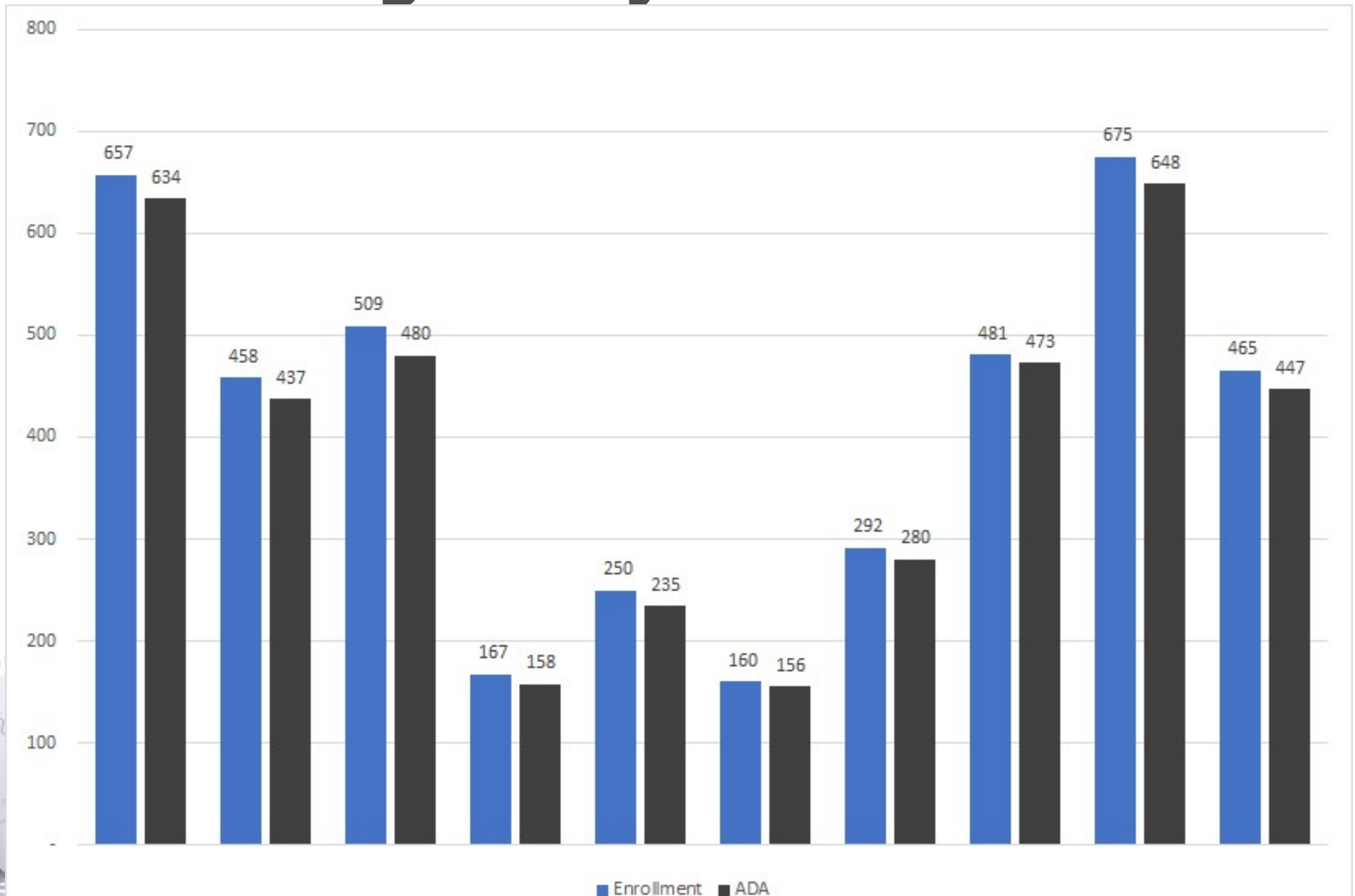
	MSA-1	MSA-2	MSA-3	MSA-4	MSA-5	MSA-6	MSA-7	MSA-8	MSA-SA	MSA-SD	MERF	TOTAL
<b>Enrollment</b>	657	458	509	167	250	160	292	481	675	465		4,114
<b>Attendance (ADA)</b>	634	437	480	158	235	156	280	473	648	447		3,947
<b>Revenue</b>												
LCFF Entitlement	7,307,540	4,981,790	5,299,249	1,836,399	2,698,012	1,602,764	2,950,896	5,012,273	7,343,836	3,759,963	-	42,792,722
Federal Revenue	433,659	296,037	251,373	108,918	152,432	104,655	163,297	333,831	423,524	109,696	-	2,377,423
Other State Revenues	1,345,875	385,771	479,371	147,538	213,252	204,032	585,683	499,379	727,946	412,129	-	5,000,977
Other Local Revenues	246,161	206,648	36,129	113,837	71,867	86,677	40,768	5,000	186,644	97,381	6,008,065	7,099,177
<b>Total Revenue</b>	<b>9,333,235</b>	<b>5,870,246</b>	<b>6,066,121</b>	<b>2,206,692</b>	<b>3,135,562</b>	<b>1,998,128</b>	<b>3,740,644</b>	<b>5,850,484</b>	<b>8,681,950</b>	<b>4,379,170</b>	<b>6,008,065</b>	<b>57,270,298</b>
<b>Expenses</b>												
Certificated Salaries	3,044,709	2,208,157	2,131,288	897,582	1,231,072	759,006	1,155,464	2,029,445	2,679,902	1,514,978	751,794	18,403,398
Classified Salaries	615,744	551,004	616,864	129,093	294,956	155,622	463,111	545,984	865,101	361,638	2,123,332	6,722,449
Benefits	1,297,240	1,029,296	1,039,594	403,907	606,632	372,372	556,312	888,921	1,286,438	696,191	985,475	9,162,379
Books and Supplies	311,378	189,782	155,103	70,662	165,607	87,500	98,900	283,659	300,504	81,577	97,430	1,842,101
Services and Operations	3,904,635	1,682,949	1,989,131	662,148	713,143	557,458	1,370,530	1,958,769	2,148,048	1,613,880	1,989,763	18,590,454
Depreciation / Cap Outlay	134,000	140,000	67,677	19,312	17,579	18,224	15,987	85,000	630,000	67,000	-	1,194,779
Other Outflows	-	-	-	-	-	-	-	-	581,644	-	-	581,644
<b>Total Expenses</b>	<b>9,307,706</b>	<b>5,801,188</b>	<b>5,999,656</b>	<b>2,182,703</b>	<b>3,028,990</b>	<b>1,950,181</b>	<b>3,660,305</b>	<b>5,791,779</b>	<b>8,491,638</b>	<b>4,335,264</b>	<b>5,947,794</b>	<b>56,497,204</b>
<b>Net Revenue</b>	<b>25,529</b>	<b>69,059</b>	<b>66,465</b>	<b>23,989</b>	<b>106,573</b>	<b>47,947</b>	<b>80,339</b>	<b>58,704</b>	<b>190,312</b>	<b>43,906</b>	<b>60,271</b>	<b>773,095</b>
<b>Fund Balance</b>												
Beginning Balance	4,921,433	793,675	743,965	882,995	1,823,299	1,620,159	1,220,433	4,254,119	7,523,508	309,020	369,577	24,462,182
Net Revenue	25,529	69,059	66,465	23,989	106,573	47,947	80,339	58,704	190,312	43,906	60,271	773,095
<b>Projected Ending Balance</b>	<b>4,946,962</b>	<b>862,734</b>	<b>810,430</b>	<b>906,984</b>	<b>1,929,871</b>	<b>1,668,106</b>	<b>1,300,772</b>	<b>4,312,823</b>	<b>7,713,821</b>	<b>352,926</b>	<b>429,848</b>	<b>25,235,277</b>
Ending Bal. as % of Exp.:	53.1%	14.9%	13.5%	41.6%	63.7%	85.5%	35.5%	74.5%	90.8%	8.1%	7.2%	44.7%



# 2019-20 Budget : Cash Balances (Overall)



# 2019-20 Budget: Average Daily Attendance



2019-20 Budget			
<b>MSA Consolidated</b>	<b>2018-19 Estimated Actuals</b>	<b>July 1 Budget (Current Forecast)</b>	<b>Change From Prior Year</b>
Projected Average Daily Attendance:	3,802	3,947	145
<b>SUMMARY</b>			
<b>Revenue</b>			
LCFF Entitlement	39,822,616	42,792,722	2,970,106
Federal Revenue	3,540,557	2,377,423	(1,163,134)
Other State Revenues	6,418,492	5,000,977	(1,417,516)
Other Local Revenues	6,498,077	7,099,177	601,100
<b>Total Revenue</b>	<b>56,279,742</b>	<b>57,270,298</b>	<b>990,557</b>
<b>Expenditures</b>			
Certificated Salaries	17,515,957	18,403,398	887,441
Classified Salaries	6,635,954	6,722,449	86,495
Benefits	8,711,400	9,162,379	450,978
Books and Supplies	2,486,246	1,842,101	(644,145)
Services and Operating Exp.	20,937,545	18,590,454	(2,347,091)
Depreciation & Cap Outlay	1,929,045	1,194,779	(734,266)
Other Outflows	595,203	581,644	(13,559)
<b>Total Expenditures</b>	<b>58,811,350</b>	<b>56,497,204</b>	<b>(2,314,147)</b>
<b>Net Revenues</b>	<b>(2,531,609)</b>	<b>773,095</b>	<b>3,304,703</b>
<b>Fund Balance</b>			
Beginning Balance	26,993,791	24,462,182	
Net Revenues	(2,531,609)	773,095	
<b>Ending Fund Balance</b>	<b>24,462,182</b>	<b>25,235,277</b>	



---

## MSA-1 Executive Summary

---

### SUMMARY OF RESULTS

---

This latest 2019-20 July Budget update projects a budget surplus of \$25,529.

This will allow MSA-1 to end this fiscal year with a balance of \$4,946,962, which is 53.1% of annual expenditures.

### CASH FLOW

---

Operating cash flow is projected to remain positive throughout this fiscal year, as shown in the attached monthly cash flow schedule.

The lowest projected ending cash balance this fiscal year is \$2,150,122, which represents 84 days of operating costs on average.

This cash flow takes into account all intercompany loans made to date, but does not assume additional loans until approved by the Board.

### REVENUE CHANGES FROM PRIOR YEAR

---

**LCFF Entitlement:** These "Local Control Funding Formula" revenues are the primary funding source for the school.

LCFF Entitlement projected revenues are \$880,386 higher than in the prior year, due to average daily attendance (ADA) increasing by 61.

**Federal Revenues:** This consists of Title I-IV "Every Student Succeeds Act" (ESSA) funding, federal special education, and federal food programs.

Federal Revenues are projected at (\$781,434) lower than in the prior year, due to removal of one-time grants and updates to ESSA funding amounts.

**Other State Revenues:** These are the non-LCFF state revenues such as Lottery, Facility Grant, and one-time block grants.

Other State Revenues are projected at (\$26,479) lower than in the prior year, primarily due to a changes in one-time funding levels.

**Other Local Revenues:** This category is primarily fundraising revenue, but includes any non-LCFF local revenue sources.

Other Local Revenues are projected at (\$78,231) lower than in the prior year, reflecting updated projections of fundraising and other local revenue.

### EXPENDITURE CHANGES FROM PRIOR YEAR

---

**Salaries and Benefits:** This includes all employee pay, plus benefits such as retirement, healthcare, Medicare, Social Security, etc.

Salaries and Benefits costs are \$290,876 higher than in the prior year, reflecting budget adjustments to address changes in enrollment and other factors.

**Books & Supplies:** This category includes textbooks, computers, supplies, and other instructional and non-instructional materials and equipment.

Books & Supplies costs are projected at (\$257,602) lower than in the prior year.

**Services & Operating Expenses:** These include all contracted services as well as travel, insurance, rent, legal costs, and other service-related expenses.

Services & Operating costs are projected to be \$305,412 higher than in the prior year, due to various line-item adjustments (see budget detail).

**Depreciation, Capital Outlay, and Other Outgo:** This category includes depreciation on fixed assets and interest on long-term debt.

These costs are projected at (\$260,383) lower than in the prior year, reflecting stable depreciation and capital outlay projections.



2019-20 Budget			
<b>MSA 1</b>	<b>2018-19 Estimated Actuals</b>	<b>July 1 Budget (Current Forecast)</b>	<b>Change From Prior Year</b>
Projected Average Daily Attendance:	573	634	61
<b>SUMMARY</b>			
<b>Revenue</b>			
LCFF Entitlement	6,427,154	7,307,540	880,386
Federal Revenue	1,215,093	433,659	(781,434)
Other State Revenues	1,372,354	1,345,875	(26,479)
Other Local Revenues	324,392	246,161	(78,231)
<b>Total Revenue</b>	<b>9,338,993</b>	<b>9,333,235</b>	<b>(5,758)</b>
<b>Expenditures</b>			
Certificated Salaries	2,716,938	3,044,709	327,771
Classified Salaries	721,660	615,744	(105,915)
Benefits	1,228,220	1,297,240	69,020
Books and Supplies	568,980	311,378	(257,602)
Services and Operating Exp.	3,599,223	3,904,635	305,412
Depreciation & Cap Outlay	394,383	134,000	(260,383)
Other Outflows	-	-	-
<b>Total Expenditures</b>	<b>9,229,404</b>	<b>9,307,706</b>	<b>78,302</b>
<b>Net Revenues</b>	<b>109,589</b>	<b>25,529</b>	<b>(84,060)</b>
<b>Fund Balance</b>			
Beginning Balance	4,811,844	4,921,433	
Net Revenues	109,589	25,529	
<b>Ending Fund Balance</b>	<b>4,921,433</b>	<b>4,946,962</b>	



## MSA-2 Executive Summary

### SUMMARY OF RESULTS

This latest 2019-20 July Budget update projects a budget surplus of \$69,059.

This will allow MSA-2 to end this fiscal year with a balance of \$862,734, which is 14.9% of annual expenditures.

### CASH FLOW

Operating cash flow is projected to remain positive throughout this fiscal year, as shown in the attached monthly cash flow schedule.

The lowest projected ending cash balance this fiscal year is \$1,201,502, which represents 76 days of operating costs on average.

This cash flow takes into account all intercompany loans made to date, but does not assume additional loans until approved by the Board.

### REVENUE CHANGES FROM PRIOR YEAR

**LCFF Entitlement:** These "Local Control Funding Formula" revenues are the primary funding source for the school.

LCFF Entitlement projected revenues are \$302,500 higher than in the prior year, due to average daily attendance (ADA) increasing by 15.

**Federal Revenues:** This consists of Title I-IV "Every Student Succeeds Act" (ESSA) funding, federal special education, and federal food programs.

Federal Revenues are projected at (\$20,200) lower than in the prior year, due to removal of NSLP revenues and updates to ESSA funding.

**Other State Revenues:** These are the non-LCFF state revenues such as Lottery, Facility Grant, and one-time block grants.

Other State Revenues are projected at (\$111,746) lower than in the prior year, primarily due to a changes in one-time funding levels.

**Other Local Revenues:** This category is primarily fundraising revenue, but includes any non-LCFF local revenue sources.

Other Local Revenues are projected at \$112,463 higher than in the prior year, reflecting updated projections of fundraising and other local revenue.

### EXPENDITURE CHANGES FROM PRIOR YEAR

**Salaries and Benefits:** This includes all employee pay, plus benefits such as retirement, healthcare, Medicare, Social Security, etc.

Salaries and Benefits costs are \$100,661 higher than in the prior year, reflecting budget adjustments to address changes in enrollment and other factors.

**Books & Supplies:** This category includes textbooks, computers, supplies, and other instructional and non-instructional materials and equipment.

Books & Supplies costs are projected at (\$66,962) lower than in the prior year.

**Services & Operating Expenses:** These include all contracted services as well as travel, insurance, rent, legal costs, and other service-related expenses.

Services & Operating costs are projected to be (\$209,632) lower than in the prior year, due primarily to ending the one-time Prop 39 Energy Projects.

**Depreciation, Capital Outlay, and Other Outgo:** This category includes depreciation on fixed assets and interest on long-term debt.

These costs are projected at \$70,516 higher than in the prior year, reflecting updated depreciation and capital outlay projections.



<b>2019-20 Budget</b>			
<b>MSA 2</b>	<b>2018-19 Estimated Actuals</b>	<b>July 1 Budget (Current Forecast)</b>	<b>Change From Prior Year</b>
Projected Average Daily Attendance:	422	437	15
<b>SUMMARY</b>			
<b>Revenue</b>			
LCFF Entitlement	4,679,290	4,981,790	302,500
Federal Revenue	312,059	296,037	(16,021)
Other State Revenues	497,517	385,771	(111,746)
Other Local Revenues	94,185	206,648	112,463
<b>Total Revenue</b>	<b>5,583,050</b>	<b>5,870,246</b>	<b>287,196</b>
<b>Expenditures</b>			
Certificated Salaries	2,064,742	2,208,157	143,415
Classified Salaries	614,405	551,004	(63,400)
Benefits	1,008,649	1,029,296	20,647
Books and Supplies	256,744	189,782	(66,962)
Services and Operating Exp.	1,892,581	1,682,949	(209,632)
Depreciation & Cap Outlay	69,484	140,000	70,516
Other Outflows	-	-	-
<b>Total Expenditures</b>	<b>5,906,605</b>	<b>5,801,188</b>	<b>(105,418)</b>
<b>Net Revenues</b>	<b>(323,555)</b>	<b>69,059</b>	<b>392,614</b>
<b>Fund Balance</b>			
Beginning Balance	1,117,230	793,675	
Net Revenues	(323,555)	69,059	
<b>Ending Fund Balance</b>	<b>793,675</b>	<b>862,734</b>	



## MSA-3 Executive Summary

### SUMMARY OF RESULTS

This latest 2019-20 July Budget update projects a budget surplus of \$66,465.

This will allow MSA-3 to end this fiscal year with a balance of \$810,430, which is 13.5% of annual expenditures.

### CASH FLOW

Operating cash flow is projected to remain positive throughout this fiscal year, as shown in the attached monthly cash flow schedule.

The lowest projected ending cash balance this fiscal year is \$897,899, which represents 55 days of operating costs on average.

This cash flow takes into account all intercompany loans made to date, but does not assume additional loans until approved by the Board.

### REVENUE CHANGES FROM PRIOR YEAR

**LCFF Entitlement:** These "Local Control Funding Formula" revenues are the primary funding source for the school.

LCFF Entitlement projected revenues are \$61,960 higher than in the prior year, due to average daily attendance (ADA) decreasing by 9.

**Federal Revenues:** This consists of Title I-IV "Every Student Succeeds Act" (ESSA) funding, federal special education, and federal food programs.

Federal Revenues are projected at (\$20,200) lower than in the prior year, due to updates to ESSA funding amounts.

**Other State Revenues:** These are the non-LCFF state revenues such as Lottery, Facility Grant, and one-time block grants.

Other State Revenues are projected at (\$226,259) lower than in the prior year, primarily due to a changes in one-time funding levels.

**Other Local Revenues:** These are the non-LCFF state revenues such as Lottery, Facility Grant, and one-time block grants.

Other Local Revenues are projected at (\$70,790) lower than in the prior year, reflecting updated projections of fundraising and other local revenue.

### EXPENDITURE CHANGES FROM PRIOR YEAR

**Salaries and Benefits:** This includes all employee pay, plus benefits such as retirement, healthcare, Medicare, Social Security, etc.

Salaries and Benefits costs are \$119,971 higher than in the prior year, reflecting budget adjustments to address changes in enrollment and other factors.

**Books & Supplies:** This category includes textbooks, computers, supplies, and other instructional and non-instructional materials and equipment.

Books & Supplies costs are projected at (\$73,156) lower than in the prior year.

**Services & Operating Expenses:** These include all contracted services as well as travel, insurance, rent, legal costs, and other service-related expenses.

Services & Operating costs are projected to be (\$672,195) lower than in the prior year, due primarily to ending the one-time Prop 39 Energy Projects.

**Depreciation, Capital Outlay, and Other Outgo:** This category includes depreciation on fixed assets and interest on long-term debt.

These costs are projected at (\$16,128) lower than in the prior year, reflecting stable depreciation and capital outlay projections.





2019-20 Budget			
<b>MSA 3</b>	<b>2018-19 Estimated Actuals</b>	<b>July 1 Budget (Current Forecast)</b>	<b>Change From Prior Year</b>
Projected Average Daily Attendance:	489	480	(9)
<b>SUMMARY</b>			
<b>Revenue</b>			
LCFF Entitlement	5,237,289	5,299,249	61,960
Federal Revenue	271,573	251,373	(20,200)
Other State Revenues	705,630	479,371	(226,259)
Other Local Revenues	106,919	36,129	(70,790)
<b>Total Revenue</b>	<b>6,321,411</b>	<b>6,066,121</b>	<b>(255,290)</b>
<b>Expenditures</b>			
Certificated Salaries	2,076,799	2,131,288	54,489
Classified Salaries	626,277	616,864	(9,414)
Benefits	964,699	1,039,594	74,895
Books and Supplies	228,258	155,103	(73,156)
Services and Operating Exp.	2,661,326	1,989,131	(672,195)
Depreciation & Cap Outlay	83,804	67,677	(16,128)
Other Outflows	-	-	-
<b>Total Expenditures</b>	<b>6,641,163</b>	<b>5,999,656</b>	<b>(641,507)</b>
<b>Net Revenues</b>	<b>(319,752)</b>	<b>66,465</b>	<b>386,218</b>
<b>Fund Balance</b>			
Beginning Balance	1,063,717	743,965	
Net Revenues	(319,752)	66,465	
<b>Ending Fund Balance</b>	<b>743,965</b>	<b>810,430</b>	



## MSA-4 Executive Summary

### SUMMARY OF RESULTS

This latest 2019-20 July Budget update projects a budget surplus of \$23,989.

This will allow MSA-4 to end this fiscal year with a balance of \$906,984, which is 41.6% of annual expenditures.

### CASH FLOW

Operating cash flow is projected to remain positive throughout this fiscal year, as shown in the attached monthly cash flow schedule.

The lowest projected ending cash balance this fiscal year is \$1,360,108, which represents 227 days of operating costs on average.

This cash flow takes into account all intercompany loans made to date, but does not assume additional loans until approved by the Board.

### REVENUE CHANGES FROM PRIOR YEAR

**LCFF Entitlement:** These "Local Control Funding Formula" revenues are the primary funding source for the school.

LCFF Entitlement projected revenues are \$7,961 higher than in the prior year, due to average daily attendance (ADA) decreasing by 7.

**Federal Revenues:** This consists of Title I-IV "Every Student Succeeds Act" (ESSA) funding, federal special education, and federal food programs.

Federal Revenues are projected at (\$22,446) lower than in the prior year, due to updates to ESSA funding amounts.

**Other State Revenues:** These are the non-LCFF state revenues such as Lottery, Facility Grant, and one-time block grants.

Other State Revenues are projected at (\$45,825) lower than in the prior year, primarily due to a changes in one-time funding levels.

**Other Local Revenues:** These are the non-LCFF state revenues such as Lottery, Facility Grant, and one-time block grants.

Other Local Revenues are projected at \$43,078 higher than in the prior year, reflecting updated projections of fundraising and other local revenue.

### EXPENDITURE CHANGES FROM PRIOR YEAR

**Salaries and Benefits:** This includes all employee pay, plus benefits such as retirement, healthcare, Medicare, Social Security, etc.

Salaries and Benefits costs are (\$170,798) lower than in the prior year, reflecting budget adjustments to address changes in enrollment and other factors.

**Books & Supplies:** This category includes textbooks, computers, supplies, and other instructional and non-instructional materials and equipment.

Books & Supplies costs are projected at (\$48,685) lower than in the prior year.

**Services & Operating Expenses:** These include all contracted services as well as travel, insurance, rent, legal costs, and other service-related expenses.

Services & Operating costs are projected to be (\$409,258) lower than in the prior year, due primarily to ending the one-time Prop 39 Energy Projects.

**Depreciation, Capital Outlay, and Other Outgo:** This category includes depreciation on fixed assets and interest on long-term debt.

These costs are projected at \$0 lower than in the prior year, reflecting stable depreciation and capital outlay projections.



2019-20 Budget			
<b>MSA 4</b>	<b>2018-19 Estimated Actuals</b>	<b>July 1 Budget (Current Forecast)</b>	<b>Change From Prior Year</b>
Projected Average Daily Attendance:	165	158	(7)
<b>SUMMARY</b>			
<b>Revenue</b>			
LCFF Entitlement	1,828,438	1,836,399	7,961
Federal Revenue	131,364	108,918	(22,446)
Other State Revenues	193,363	147,538	(45,825)
Other Local Revenues	70,759	113,837	43,078
<b>Total Revenue</b>	<b>2,223,924</b>	<b>2,206,692</b>	<b>(17,232)</b>
<b>Expenditures</b>			
Certificated Salaries	1,001,697	897,582	(104,115)
Classified Salaries	170,738	129,093	(41,645)
Benefits	428,944	403,907	(25,037)
Books and Supplies	119,347	70,662	(48,685)
Services and Operating Exp.	1,071,406	662,148	(409,258)
Depreciation & Cap Outlay	19,312	19,312	-
Other Outflows	-	-	-
<b>Total Expenditures</b>	<b>2,811,443</b>	<b>2,182,703</b>	<b>(628,740)</b>
<b>Net Revenues</b>	<b>(587,519)</b>	<b>23,989</b>	<b>611,509</b>
<b>Fund Balance</b>			
Beginning Balance	1,470,514	882,995	
Net Revenues	(587,519)	23,989	
<b>Ending Fund Balance</b>	<b>882,995</b>	<b>906,984</b>	



## MSA-5 Executive Summary

### SUMMARY OF RESULTS

This latest 2019-20 July Budget update projects a budget surplus of \$106,573.

This will allow MSA-5 to end this fiscal year with a balance of \$1,929,871, which is 63.7% of annual expenditures.

### CASH FLOW

Operating cash flow is projected to remain positive throughout this fiscal year, as shown in the attached monthly cash flow schedule.

The lowest projected ending cash balance this fiscal year is \$1,733,401, which represents 209 days of operating costs on average.

This cash flow takes into account all intercompany loans made to date, but does not assume additional loans until approved by the Board.

### REVENUE CHANGES FROM PRIOR YEAR

**LCFF Entitlement:** These "Local Control Funding Formula" revenues are the primary funding source for the school.

LCFF Entitlement projected revenues are \$150,286 higher than in the prior year, due to average daily attendance (ADA) decreasing by 0.

**Federal Revenues:** This consists of Title I-IV "Every Student Succeeds Act" (ESSA) funding, federal special education, and federal food programs.

Federal Revenues are projected at (\$13,305) lower than in the prior year, due to updates to ESSA funding amounts.

**Other State Revenues:** These are the non-LCFF state revenues such as Lottery, Facility Grant, and one-time block grants.

Other State Revenues are projected at (\$79,918) lower than in the prior year, primarily due to a changes in one-time funding levels.

**Other Local Revenues:** These are the non-LCFF state revenues such as Lottery, Facility Grant, and one-time block grants.

Other Local Revenues are projected at \$67,667 higher than in the prior year, reflecting updated projections of fundraising and other local revenue.

### EXPENDITURE CHANGES FROM PRIOR YEAR

**Salaries and Benefits:** This includes all employee pay, plus benefits such as retirement, healthcare, Medicare, Social Security, etc.

Salaries and Benefits costs are \$220,889 higher than in the prior year, reflecting budget adjustments to address changes in enrollment and other factors.

**Books & Supplies:** This category includes textbooks, computers, supplies, and other instructional and non-instructional materials and equipment.

Books & Supplies costs are projected at (\$23,814) lower than in the prior year.

**Services & Operating Expenses:** These include all contracted services as well as travel, insurance, rent, legal costs, and other service-related expenses.

Services & Operating costs are projected to be (\$230,951) lower than in the prior year, due primarily to ending the one-time Prop 39 Energy Projects.

**Depreciation, Capital Outlay, and Other Outgo:** This category includes depreciation on fixed assets and interest on long-term debt.

These costs are projected at (\$20,000) lower than in the prior year, reflecting stable depreciation and capital outlay projections.



<b>2019-20 Budget</b>			
<b>MSA 5</b>	<b>2018-19 Estimated Actuals</b>	<b>July 1 Budget (Current Forecast)</b>	<b>Change From Prior Year</b>
Projected Average Daily Attendance:	235	235	-
<b>SUMMARY</b>			
<b>Revenue</b>			
LCFF Entitlement	2,547,726	2,698,012	150,286
Federal Revenue	165,737	152,432	(13,305)
Other State Revenues	293,170	213,252	(79,918)
Other Local Revenues	4,200	71,867	67,667
<b>Total Revenue</b>	<b>3,010,833</b>	<b>3,135,562</b>	<b>124,729</b>
<b>Expenditures</b>			
Certificated Salaries	1,139,695	1,231,072	91,377
Classified Salaries	269,141	294,956	25,815
Benefits	502,935	606,632	103,697
Books and Supplies	189,421	165,607	(23,814)
Services and Operating Exp.	944,094	713,143	(230,951)
Depreciation & Cap Outlay	37,579	17,579	(20,000)
Other Outflows	-	-	-
<b>Total Expenditures</b>	<b>3,082,866</b>	<b>3,028,990</b>	<b>(53,877)</b>
<b>Net Revenues</b>	<b>(72,033)</b>	<b>106,573</b>	<b>178,606</b>
<b>Fund Balance</b>			
Beginning Balance	1,895,332	1,823,299	
Net Revenues	(72,033)	106,573	
<b>Ending Fund Balance</b>	<b>1,823,299</b>	<b>1,929,871</b>	



## MSA-6 Executive Summary

---

### SUMMARY OF RESULTS

---

This latest 2019-20 July Budget update projects a budget surplus of \$47,947.

This will allow MSA-6 to end this fiscal year with a balance of \$1,668,106, which is 85.5% of annual expenditures.

### CASH FLOW

---

Operating cash flow is projected to remain positive throughout this fiscal year, as shown in the attached monthly cash flow schedule.

The lowest projected ending cash balance this fiscal year is \$1,459,726, which represents 273 days of operating costs on average.

This cash flow takes into account all intercompany loans made to date, but does not assume additional loans until approved by the Board.

### REVENUE CHANGES FROM PRIOR YEAR

---

**LCFF Entitlement:** These "Local Control Funding Formula" revenues are the primary funding source for the school.

LCFF Entitlement projected revenues are \$120,026 higher than in the prior year, due to average daily attendance (ADA) increasing by 8.

**Federal Revenues:** This consists of Title I-IV "Every Student Succeeds Act" (ESSA) funding, federal special education, and federal food programs.

Federal Revenues are projected at (\$21,351) lower than in the prior year, due to updates to ESSA funding amounts.

**Other State Revenues:** These are the non-LCFF state revenues such as Lottery, Facility Grant, and one-time block grants.

Other State Revenues are projected at (\$107,307) lower than in the prior year, primarily due to a changes in one-time funding levels.

**Other Local Revenues:** These are the non-LCFF state revenues such as Lottery, Facility Grant, and one-time block grants.

Other Local Revenues are projected at \$70,477 higher than in the prior year, reflecting updated projections of fundraising and other local revenue.

### EXPENDITURE CHANGES FROM PRIOR YEAR

---

**Salaries and Benefits:** This includes all employee pay, plus benefits such as retirement, healthcare, Medicare, Social Security, etc.

Salaries and Benefits costs are \$108,335 higher than in the prior year, reflecting budget adjustments to address changes in enrollment and other factors.

**Books & Supplies:** This category includes textbooks, computers, supplies, and other instructional and non-instructional materials and equipment.

Books & Supplies costs are projected at (\$5,930) lower than in the prior year.

**Services & Operating Expenses:** These include all contracted services as well as travel, insurance, rent, legal costs, and other service-related expenses.

Services & Operating costs are projected to be (\$67,248) lower than in the prior year, due primarily to ending the one-time Prop 39 Energy Projects.

**Depreciation, Capital Outlay, and Other Outgo:** This category includes depreciation on fixed assets and interest on long-term debt.

These costs are projected at (\$4,998) lower than in the prior year, reflecting updated depreciation and capital outlay projections.



2019-20 Budget			
<b>MSA 6</b>	<b>2018-19 Estimated Actuals</b>	<b>July 1 Budget (Current Forecast)</b>	<b>Change From Prior Year</b>
Projected Average Daily Attendance:	148	156	8
<b>SUMMARY</b>			
<b>Revenue</b>			
LCFF Entitlement	1,482,738	1,602,764	120,026
Federal Revenue	126,006	104,655	(21,351)
Other State Revenues	311,339	204,032	(107,307)
Other Local Revenues	16,200	86,677	70,477
<b>Total Revenue</b>	<b>1,936,283</b>	<b>1,998,128</b>	<b>61,844</b>
<b>Expenditures</b>			
Certificated Salaries	713,967	759,006	45,040
Classified Salaries	124,194	155,622	31,427
Benefits	340,503	372,372	31,868
Books and Supplies	93,430	87,500	(5,930)
Services and Operating Exp.	624,706	557,458	(67,248)
Depreciation & Cap Outlay	23,222	18,224	(4,998)
Other Outflows	-	-	-
<b>Total Expenditures</b>	<b>1,920,023</b>	<b>1,950,181</b>	<b>30,158</b>
<b>Net Revenues</b>	<b>16,261</b>	<b>47,947</b>	<b>31,686</b>
<b>Fund Balance</b>			
Beginning Balance	1,603,898	1,620,159	
Net Revenues	16,261	47,947	
<b>Ending Fund Balance</b>	<b>1,620,159</b>	<b>1,668,106</b>	



## MSA-7 Executive Summary

### SUMMARY OF RESULTS

This latest 2019-20 July Budget update projects a budget surplus of \$80,339.

This will allow MSA-7 to end this fiscal year with a balance of \$1,300,772, which is 35.5% of annual expenditures.

### CASH FLOW

Operating cash flow is projected to remain positive throughout this fiscal year, as shown in the attached monthly cash flow schedule.

The lowest projected ending cash balance this fiscal year is \$1,108,559, which represents 111 days of operating costs on average.

This cash flow takes into account all intercompany loans made to date, but does not assume additional loans until approved by the Board.

### REVENUE CHANGES FROM PRIOR YEAR

**LCFF Entitlement:** These "Local Control Funding Formula" revenues are the primary funding source for the school.

LCFF Entitlement projected revenues are \$156,591 higher than in the prior year, due to average daily attendance (ADA) increasing by 2.

**Federal Revenues:** This consists of Title I-IV "Every Student Succeeds Act" (ESSA) funding, federal special education, and federal food programs.

Federal Revenues are projected at (\$281,507) lower than in the prior year, due to updates to ESSA funding amounts.

**Other State Revenues:** These are the non-LCFF state revenues such as Lottery, Facility Grant, and one-time block grants.

Other State Revenues are projected at (\$134,480) lower than in the prior year, primarily due to a changes in one-time funding levels.

**Other Local Revenues:** These are the non-LCFF state revenues such as Lottery, Facility Grant, and one-time block grants.

Other Local Revenues are projected at (\$8,005) lower than in the prior year, reflecting updated projections of fundraising and other local revenue.

### EXPENDITURE CHANGES FROM PRIOR YEAR

**Salaries and Benefits:** This includes all employee pay, plus benefits such as retirement, healthcare, Medicare, Social Security, etc.

Salaries and Benefits costs are \$107,902 higher than in the prior year, reflecting budget adjustments to address changes in enrollment and other factors.

**Books & Supplies:** This category includes textbooks, computers, supplies, and other instructional and non-instructional materials and equipment.

Books & Supplies costs are projected at (\$67,262) lower than in the prior year.

**Services & Operating Expenses:** These include all contracted services as well as travel, insurance, rent, legal costs, and other service-related expenses.

Services & Operating costs are projected to be (\$303,141) lower than in the prior year, due primarily to ending the one-time Prop 39 Energy Projects.

**Depreciation, Capital Outlay, and Other Outgo:** This category includes depreciation on fixed assets and interest on long-term debt.

These costs are projected at (\$363,002) lower than in the prior year, reflecting \$350k in capital improvements.





2019-20 Budget			
<b>MSA 7</b>	<b>2018-19 Estimated Actuals</b>	<b>July 1 Budget (Current Forecast)</b>	<b>Change From Prior Year</b>
Projected Average Daily Attendance:	278	280	2
<b>SUMMARY</b>			
<b>Revenue</b>			
LCFF Entitlement	2,794,305	2,950,896	156,591
Federal Revenue	444,804	163,297	(281,507)
Other State Revenues	720,162	585,683	(134,480)
Other Local Revenues	48,773	40,768	(8,005)
<b>Total Revenue</b>	<b>4,008,045</b>	<b>3,740,644</b>	<b>(267,401)</b>
<b>Expenditures</b>			
Certificated Salaries	1,185,835	1,155,464	(30,371)
Classified Salaries	381,786	463,111	81,324
Benefits	499,364	556,312	56,949
Books and Supplies	166,162	98,900	(67,262)
Services and Operating Exp.	1,673,671	1,370,530	(303,141)
Depreciation & Cap Outlay	378,990	15,987	(363,002)
Other Outflows	-	-	-
<b>Total Expenditures</b>	<b>4,285,808</b>	<b>3,660,305</b>	<b>(625,503)</b>
<b>Net Revenues</b>	<b>(277,763)</b>	<b>80,339</b>	<b>358,102</b>
<b>Fund Balance</b>			
Beginning Balance	1,498,196	1,220,433	
Net Revenues	(277,763)	80,339	
<b>Ending Fund Balance</b>	<b>1,220,433</b>	<b>1,300,772</b>	



## MSA-8 Executive Summary

### SUMMARY OF RESULTS

This latest 2019-20 July Budget update projects a budget surplus of \$58,704.

This will allow MSA-8 to end this fiscal year with a balance of \$4,312,823, which is 74.5% of annual expenditures.

### CASH FLOW

Operating cash flow is projected to remain positive throughout this fiscal year, as shown in the attached monthly cash flow schedule.

The lowest projected ending cash balance this fiscal year is \$1,552,936, which represents 98 days of operating costs on average.

This cash flow takes into account all intercompany loans made to date, but does not assume additional loans until approved by the Board.

### REVENUE CHANGES FROM PRIOR YEAR

**LCFF Entitlement:** These "Local Control Funding Formula" revenues are the primary funding source for the school.

LCFF Entitlement projected revenues are \$309,639 higher than in the prior year, due to average daily attendance (ADA) increasing by 16.

**Federal Revenues:** This consists of Title I-IV "Every Student Succeeds Act" (ESSA) funding, federal special education, and federal food programs.

Federal Revenues are projected at (\$1,402) lower than in the prior year, due to updates to ESSA funding amounts.

**Other State Revenues:** These are the non-LCFF state revenues such as Lottery, Facility Grant, and one-time block grants.

Other State Revenues are projected at (\$138,862) lower than in the prior year, primarily due to a changes in one-time funding levels.

**Other Local Revenues:** These are the non-LCFF state revenues such as Lottery, Facility Grant, and one-time block grants.

Other Local Revenues are projected at (\$37,527) lower than in the prior year, reflecting updated projections of fundraising and other local revenue.

### EXPENDITURE CHANGES FROM PRIOR YEAR

**Salaries and Benefits:** This includes all employee pay, plus benefits such as retirement, healthcare, Medicare, Social Security, etc.

Salaries and Benefits costs are \$621,224 higher than in the prior year, reflecting budget adjustments to address changes in enrollment and other factors.

**Books & Supplies:** This category includes textbooks, computers, supplies, and other instructional and non-instructional materials and equipment.

Books & Supplies costs are projected at (\$58,927) lower than in the prior year.

**Services & Operating Expenses:** These include all contracted services as well as travel, insurance, rent, legal costs, and other service-related expenses.

Services & Operating costs are projected to be (\$273,934) lower than in the prior year, due primarily to ending the one-time Prop 39 Energy Projects.

**Depreciation, Capital Outlay, and Other Outgo:** This category includes depreciation on fixed assets and interest on long-term debt.

These costs are projected at (\$44,817) lower than in the prior year, reflecting updated depreciation and capital outlay projections.



<b>2019-20 Budget</b>			
<b>MSA 8</b>	<b>2018-19 Estimated Actuals</b>	<b>July 1 Budget (Current Forecast)</b>	<b>Change From Prior Year</b>
Projected Average Daily Attendance:	457	473	16
<b>SUMMARY</b>			
<b>Revenue</b>			
LCFF Entitlement	4,702,634	5,012,273	309,639
Federal Revenue	335,233	333,831	(1,402)
Other State Revenues	638,242	499,379	(138,862)
Other Local Revenues	42,527	5,000	(37,527)
<b>Total Revenue</b>	<b>5,718,636</b>	<b>5,850,484</b>	<b>131,848</b>
<b>Expenditures</b>			
Certificated Salaries	1,573,185	2,029,445	456,260
Classified Salaries	452,015	545,984	93,969
Benefits	817,928	888,921	70,994
Books and Supplies	342,586	283,659	(58,927)
Services and Operating Exp.	2,232,703	1,958,769	(273,934)
Depreciation & Cap Outlay	129,817	85,000	(44,817)
Other Outflows	-	-	-
<b>Total Expenditures</b>	<b>5,548,234</b>	<b>5,791,779</b>	<b>243,546</b>
<b>Net Revenues</b>	<b>170,402</b>	<b>58,704</b>	<b>(111,698)</b>
<b>Fund Balance</b>			
Beginning Balance	4,083,717	4,254,119	
Net Revenues	170,402	58,704	
<b>Ending Fund Balance</b>	<b>4,254,119</b>	<b>4,312,823</b>	



## MSA-SA Executive Summary

---

### SUMMARY OF RESULTS

---

This latest 2019-20 July Budget update projects a budget surplus of \$190,312.

This will allow MSA-SA to end this fiscal year with a balance of \$7,713,821, which is 90.8% of annual expenditures.

### CASH FLOW

---

Operating cash flow is projected to remain positive throughout this fiscal year, as shown in the attached monthly cash flow schedule.

The lowest projected ending cash balance this fiscal year is (\$57,156), which represents -2 days of operating costs on average.

This cash flow takes into account all intercompany loans made to date, but does not assume additional loans until approved by the Board.

### REVENUE CHANGES FROM PRIOR YEAR

---

**LCFF Entitlement:** These "Local Control Funding Formula" revenues are the primary funding source for the school.

LCFF Entitlement projected revenues are \$392,354 higher than in the prior year, due to average daily attendance (ADA) increasing by 5.

**Federal Revenues:** This consists of Title I-IV "Every Student Succeeds Act" (ESSA) funding, federal special education, and federal food programs.

Federal Revenues are projected at (\$4,177) lower than in the prior year, due to updates to ESSA funding amounts.

**Other State Revenues:** These are the non-LCFF state revenues such as Lottery, Facility Grant, and one-time block grants.

Other State Revenues are projected at (\$332,306) lower than in the prior year, primarily due to a changes in one-time funding levels.

**Other Local Revenues:** These are the non-LCFF state revenues such as Lottery, Facility Grant, and one-time block grants.

Other Local Revenues are projected at \$32,366 higher than in the prior year, reflecting updated projections of fundraising and other local revenue.

### EXPENDITURE CHANGES FROM PRIOR YEAR

---

**Salaries and Benefits:** This includes all employee pay, plus benefits such as retirement, healthcare, Medicare, Social Security, etc.

Salaries and Benefits costs are (\$454,849) lower than in the prior year, reflecting budget adjustments to address changes in enrollment and other factors.

**Books & Supplies:** This category includes textbooks, computers, supplies, and other instructional and non-instructional materials and equipment.

Books & Supplies costs are projected at \$7,340 higher than in the prior year.

**Services & Operating Expenses:** These include all contracted services as well as travel, insurance, rent, legal costs, and other service-related expenses.

Services & Operating costs are projected to be \$427,273 higher than in the prior year, due primarily to ending the one-time Prop 39 Energy Projects.

**Depreciation, Capital Outlay, and Other Outgo:** This category includes depreciation on fixed assets and interest on long-term debt.

These costs are projected at (\$60,627) lower than in the prior year, reflecting updated depreciation and capital outlay projections.



2019-20 Budget			
<b>MSA SA</b>	<b>2018-19 Estimated Actuals</b>	<b>July 1 Budget (Current Forecast)</b>	<b>Change From Prior Year</b>
Projected Average Daily Attendance:	643	648	5
<b>SUMMARY</b>			
<b>Revenue</b>			
LCFF Entitlement	6,951,482	7,343,836	392,354
Federal Revenue	427,701	423,524	(4,177)
Other State Revenues	1,060,252	727,946	(332,306)
Other Local Revenues	154,278	186,644	32,366
<b>Total Revenue</b>	<b>8,593,713</b>	<b>8,681,950</b>	<b>88,237</b>
<b>Expenditures</b>			
Certificated Salaries	3,099,081	2,679,902	(419,179)
Classified Salaries	773,092	865,101	92,009
Benefits	1,414,118	1,286,438	(127,680)
Books and Supplies	293,164	300,504	7,340
Services and Operating Exp.	1,720,776	2,148,048	427,273
Depreciation & Cap Outlay	677,067	630,000	(47,067)
Other Outflows	595,203	581,644	(13,559)
<b>Total Expenditures</b>	<b>8,572,501</b>	<b>8,491,638</b>	<b>(80,863)</b>
<b>Net Revenues</b>	<b>21,212</b>	<b>190,312</b>	<b>169,100</b>
<b>Fund Balance</b>			
Beginning Balance	7,502,296	7,523,508	
Net Revenues	21,212	190,312	
<b>Ending Fund Balance</b>	<b>7,523,508</b>	<b>7,713,821</b>	



## MSA-SD Executive Summary

---

### SUMMARY OF RESULTS

---

This latest 2019-20 July Budget update projects a budget surplus of \$43,906.

This will allow MSA-SD to end this fiscal year with a balance of \$352,926, which is 8.1% of annual expenditures.

### CASH FLOW

---

Operating cash flow is projected to remain positive throughout this fiscal year, as shown in the attached monthly cash flow schedule.

The lowest projected ending cash balance this fiscal year is \$364,804, which represents 31 days of operating costs on average.

This cash flow takes into account all intercompany loans made to date, but does not assume additional loans until approved by the Board.

### REVENUE CHANGES FROM PRIOR YEAR

---

**LCFF Entitlement:** These "Local Control Funding Formula" revenues are the primary funding source for the school.

LCFF Entitlement projected revenues are \$588,403 higher than in the prior year, due to average daily attendance (ADA) increasing by 57.

**Federal Revenues:** This consists of Title I-IV "Every Student Succeeds Act" (ESSA) funding, federal special education, and federal food programs.

Federal Revenues are projected at (\$1,291) lower than in the prior year, due to updates to ESSA funding amounts.

**Other State Revenues:** These are the non-LCFF state revenues such as Lottery, Facility Grant, and one-time block grants.

Other State Revenues are projected at (\$214,334) lower than in the prior year, primarily due to a changes in one-time funding levels.

**Other Local Revenues:** These are the non-LCFF state revenues such as Lottery, Facility Grant, and one-time block grants.

Other Local Revenues are projected at (\$47,281) lower than in the prior year, reflecting updated projections of fundraising and other local revenue.

### EXPENDITURE CHANGES FROM PRIOR YEAR

---

**Salaries and Benefits:** This includes all employee pay, plus benefits such as retirement, healthcare, Medicare, Social Security, etc.

Salaries and Benefits costs are (\$108,391) lower than in the prior year, reflecting budget adjustments to address changes in enrollment and other factors.

**Books & Supplies:** This category includes textbooks, computers, supplies, and other instructional and non-instructional materials and equipment.

Books & Supplies costs are projected at (\$37,811) lower than in the prior year.

**Services & Operating Expenses:** These include all contracted services as well as travel, insurance, rent, legal costs, and other service-related expenses.

Services & Operating costs are projected to be (\$379,401) lower than in the prior year, due primarily to ending the one-time Prop 39 Energy Projects.

**Depreciation, Capital Outlay, and Other Outgo:** This category includes depreciation on fixed assets and interest on long-term debt.

These costs are projected at (\$36,871) lower than in the prior year, reflecting stable depreciation and capital outlay projections.



2019-20 Budget			
<b>MSA SD</b>	<b>2018-19 Estimated Actuals</b>	<b>July 1 Budget (Current Forecast)</b>	<b>Change From Prior Year</b>
Projected Average Daily Attendance:	390	447	57
<b>SUMMARY</b>			
<b>Revenue</b>			
LCFF Entitlement	3,171,560	3,759,963	588,403
Federal Revenue	110,987	109,696	(1,291)
Other State Revenues	626,463	412,129	(214,334)
Other Local Revenues	144,662	97,381	(47,281)
<b>Total Revenue</b>	<b>4,053,672</b>	<b>4,379,170</b>	<b>325,498</b>
<b>Expenditures</b>			
Certificated Salaries	1,559,448	1,514,978	(44,470)
Classified Salaries	398,672	361,638	(37,033)
Benefits	723,079	696,191	(26,888)
Books and Supplies	119,388	81,577	(37,811)
Services and Operating Exp.	1,993,280	1,613,880	(379,401)
Depreciation & Cap Outlay	103,871	67,000	(36,871)
Other Outflows	-	-	-
<b>Total Expenditures</b>	<b>4,897,738</b>	<b>4,335,264</b>	<b>(562,474)</b>
<b>Net Revenues</b>	<b>(844,066)</b>	<b>43,906</b>	<b>887,972</b>
<b>Fund Balance</b>			
Beginning Balance	1,153,086	309,020	
Net Revenues	(844,066)	43,906	
<b>Ending Fund Balance</b>	<b>309,020</b>	<b>352,926</b>	



## MERF Executive Summary

### SUMMARY OF RESULTS

This latest 2019-20 July Budget update projects a budget surplus of \$60,271.

This will allow MERF to end this fiscal year with a balance of \$429,848, which is 7.2% of annual expenditures.

### CASH FLOW

Operating cash flow is projected to remain positive throughout this fiscal year, as shown in the attached monthly cash flow schedule.

The lowest projected ending cash balance this fiscal year is \$462,812, which represents 28 days of operating costs on average.

This cash flow takes into account all intercompany loans made to date, but does not assume additional loans until approved by the Board.

### REVENUE CHANGES FROM PRIOR YEAR

**Other Local Revenues:** This category includes all MERF revenues from the sites, as well as other schoolwide revenue sources.

LCFF Entitlement projected revenues are \$0 lower than in the prior year, due to average daily attendance (ADA) decreasing by 0.

### #DIV/0!

**Salaries and Benefits:** This includes all employee pay, plus benefits such as retirement, healthcare, Medicare, Social Security, etc.

Salaries and Benefits costs are \$589,095 higher than in the prior year, reflecting budget adjustments to address changes in enrollment and other factors.

**Books & Supplies:** This category includes textbooks, computers, supplies, and other instructional and non-instructional materials and equipment.

Books & Supplies costs are projected at (\$11,335) lower than in the prior year, due to targeted budget adjustments (see detail).

**Services & Operating Expenses:** These include all contracted services as well as travel, insurance, rent, legal costs, and other service-related expenses.

Services & Operating costs are projected to be (\$534,016) lower than in the prior year, due to targeted budget adjustments (see detail).

### EXPENDITURE CHANGES FROM PRIOR YEAR

**Depreciation, Capital Outlay, and Other Outgo:** This category includes depreciation on fixed assets, interest, and SELPA encroachment.

These costs are projected at (\$11,515) lower than in the prior year, reflecting updated depreciation and encroachment projections.

**Depreciation, Capital Outlay, and Other Outgo:** This category includes depreciation on fixed assets and interest on long-term debt.





2019-20 Budget			
<b>MSA MERF</b>	<b>2018-19 Estimated Actuals</b>	<b>July 1 Budget (Current Forecast)</b>	<b>Change From Prior Year</b>
Projected Average Daily Attendance:			-
<b>SUMMARY</b>			
<b>Revenue</b>			
LCFF Entitlement	-	-	-
Federal Revenue	-	-	-
Other State Revenues	-	-	-
Other Local Revenues	5,491,181	6,008,065	516,884
<b>Total Revenue</b>	<b>5,491,181</b>	<b>6,008,065</b>	<b>516,884</b>
<b>Expenditures</b>			
Certificated Salaries	384,571	751,794	367,223
Classified Salaries	2,103,974	2,123,332	19,358
Benefits	782,961	985,475	202,514
Books and Supplies	108,765	97,430	(11,335)
Services and Operating Exp.	2,523,779	1,989,763	(534,016)
Depreciation & Cap Outlay	11,515	-	(11,515)
Other Outflows	-	-	-
<b>Total Expenditures</b>	<b>5,915,565</b>	<b>5,947,794</b>	<b>32,229</b>
<b>Net Revenues</b>	<b>(424,384)</b>	<b>60,271</b>	<b>484,655</b>
<b>Fund Balance</b>			
Beginning Balance	793,961	369,577	
Net Revenues	(424,384)	60,271	
<b>Ending Fund Balance</b>	<b>369,577</b>	<b>429,848</b>	



**Magnolia Public Schools  
Master List of Contracts**

**WORKING TAB FOR FY 19-20**

Vendor Name	Location	Service Description	Contract Start Date	Contract End Date	Term	Renewal/cancellation	Contract Amount	FY18-19 Budgeted	FY19-20 Budgeted	Notes	File	C-Team
21st Century Staffing LLC	Multiple	Substitute Services	ongoing	n/a	n/a	Board Approved Vendor	n/a	300,000	300,000	Budgeted at Estimated amounts for FY 18-19	No	Suat
AbsenceSoft	MERF	HR Software for	1/7/2017	6/30/2018	1 Year	Auto Renewal	4,800	4,800		HR Software for attendance tracking	Yes	Suat
AssetWorks	MERF	Inventory Management	1/7/2017	06-30-2017	1 Year	Renewal	18,000	7,125			Yes	Nanie
Bob Burke & Company	MERF	Independent Contractor	1/7/2017	06/30/2017	1 Year	Renewal		60,000	60,000	\$5,000 Per Month	No	Ismael
BrainPop	Multiple	Software License	1/7/2017	6/30/2018	1 Year	Renewal	20,358	20,358	25,000	Animated Educational Site for Kids	Yes	David
California Charter School	Multiple	Membership	1/7/2017	6/30/2018	1 Year	Renewal	31,320	35,000			Yes	Alfredo
CharterSafe	Multiple	Insurance Services	1/7/2018	06/30/2019	1 Year	Renewal	36,788	450,553	450,553	WC, E&O, General Liability, Property	No	Nanie
ChildCare Careers LLC	Multiple	Substitute Services	ongoing	n/a	n/a	Board Approved Vendor	n/a	300,000	300,000	Budgeted at Estimated amounts for FY 18-19	NA	Suat
CoolSIS Technologies Inc.	Multiple	Data software	1/10/2014	06-30-2018	1 Year	Consideration for Read-	32,256	32,256	32,256	Quote received for read-only access for 2018-	No	David
CSUN Mitchell Family	MSA2,5,6,7,8	Counseling Services	07/01/2018	06/30/2019	1 Year	Renewal	n/a	25,000	25,000		Yes	Suat
Delta Management	MERF	Back Office Provider	1/7/2018	6/30/2019	1 Year	Renewal	440,000	440,000	500,000	Bookkeeping Services	Yes	Nanie
DirectEd Educational	Multiple	Substitute Services	ongoing	n/a	n/a	Board Approved Vendor	n/a	450,000	450,000	All Sites	Yes	Suat
EdLogical Group Corp.	Multiple	Special Ed Services	1/7/2017	6/30/2023	5 Years	Auto Renewal	n/a	691,017	750,000	Estimated amounts based on G/L from 7/17 to	Yes	Erdinc
First Lutheran Church of	MSA-7	Rent	1/7/2017	06/30/2022	5 Years	ongoing		274,284	274,284	Rental Facility for MSA-7	No	Patrick
First Lutheran Church of	MSA-6	Rent				ongoing		119,000	119,000	Rental Facility for MSA-7	Yes	Patrick
Good Sports Plus LTD	Multiple	After School Programs	1/7/2016	6/30/2020	4 Years	MSA 1,MSA 8 will not	627,000	252,224	200,000	Contract agrees with ASES grant amount per	Yes	Suat
Illuminate Education: ISI	Multiple	Software Services	1/7/2017	06/30/2021	4 Years	N/A	40,100	40,100	40,100	\$7 per student. Contract based on 3,800	Yes	David
Kaiser	Multiple	Health and Welfare	ongoing	n/a	n/a	Auto Renewal	2,775,110	2,775,110	2,775,110		Yes	Nanie
Kajima Development	MERF	Rent	1/5/2017	1/5/2024	7 years	N/A		156,000	156,000	\$13k/mo	Yes	Patrick
LA Café	Multiple	LAUSD Food services	ongoing	n/a	n/a			166,733	166,733	Valid contract for MSA-8 and MSA-5 FY18-19 is	Yes	Suat
Larson Communications	MERF	Communications consulting	1/7/2017	06/30/2018	1 year	Renewal		150,000	150,000		Yes	Ismael
Los Angeles Unified School District	MSA4	Facility MOU's	1/7/2017	06/30/2022	5 Years			103,831	103,831	Need updated LAUSD FUA and rental agreement	No	Suat
Metlife	Multiple	Health and Welfare Benefits	1/7/2017	6/30/2018	1 Year	Auto Renewal	177,227	177,227	177,227	Dental Insurance Benefits for FTE	Yes	Suat
Mind Research Institute	Multiple	Software Services for ST Math Gen5	1/7/2017	6/30/2018	1 Year	Renewal	15,000	15,000		MSA-8 Uses Mind Rearch Resource is Title1	Yes	Erdinc
Mission View Public Schools = Learn 4 Life	Multiple	Summer Program	1/7/2017	07/28/2017	1 Month	This is a revenue not an expense. They contract with us for space, curriculum, and staffing.	277,279	249,273		MSA4,5 and MSA6 will not have Summer Site services	Yes	Erdinc
MyOn is now Renaissance Learning	Multiple	Educational services	4/27/2017	8/31/2020	3 Years	Auto Renewal	240,501	79,164	79,164	Literacy Software	Yes	Erdinc
NWEA	Multiple	MAP Testing License	1/7/2017	6/30/2018	1 Year	Renewal	43,750	43,750	43,750	MAP Testing	Yes	David
ParentSquare	Multiple	Parent Communication	Various	Various	n/a	n/a	n/a	5,000	25,000	Integrative Communication	Yes	Ismael
Paycom	Multiple	Payroll Services	1/12/2015	1/12/2018	3 Years	Auto Renewal		20,000	64,100		Yes	Nanie
Riders Express T&C	Multiple	Bus transportation	1/7/2017	06/30/18	1 Year	Renewal	66,455	63,860	171,000	Need contract updated for FY 18-19	No	Suat
School Reach	Multiple	Parent Communication	n/a	various	1 year		n/a	3,000	n/a		n/a	Ismael
SchoolMint	Multiple	Enrollment Partner	1/5/2018	1/5/2022	5 Years	Auto Renewal		32,500	31,000	Enrollment and Lottery Services	Yes	Ismael
SDUSD Lease	MSASD	Monthly land lease	1/7/2017	charter term	charter term		240,000	240,000	240,000		Yes	Patrick
Sub Ready	Multiple	Substitute	ongoing	n/a	n/a	Board Approved Vendor	n/a	300,000	300,000	Used by all Sites	NA	Suat
Teach America	MSA-8	Special Ed Services	1/7/2016	6/30/2018	2 years	Considerations	7,000	3,500			Yes	Erdinc
Teachers on Reserve	Multiple	Substitute	ongoing	n/a	n/a	Board Approved Vendor	n/a	300,000	300,000	Used by all Sites	NA	Suat
Ubistor	Multiple	MPS Backup Solutions - IT	1/7/2017	6/30/2018	1 Year	Auto Renewal	28,740	28,740	28,740	MPS IT Solutions for Backups MSA1-3, SA and MERF	Yes	Suat
Vavrinek, Trine, Day & Co., LLP	Multiple	Audit services	1/7/2017	06/30/2018	2 years	Renewal	80,000	91,925	91,925	Estimated Total Fee for MERF \$26,500.00	Yes	Nanie
YMCA	MSASD	ASES	1/7/2016	6/30/2017	1 Year	Renewal	76,950	88,452	88,452	ASES After School Programs	Yes	Alfredo
Atkinson, Andelson, Loya, Ruud & Romo	MERF	Legal Services	ongoing					25,000			Yes	Patrick
Gordon Rees	MERF	Legal Services-- CharterSafe	ongoing	n/a	n/a	n/a	25,000	75,000			Yes	Alfredo
Jackson & Lewis PC	MSA-3	Legal Services	ongoing	n/a	n/a	n/a	25,000	75,000			Yes	Patrick
Law Offices of William M. Nassar & Assoc.	MERF	Legal Services	ongoing	n/a		n/a	n/a	20,000			Yes	Alfredo
Law Offices of Young, Minney & Corr. LLP	Multiple	Legal Services ( Increase of \$10 per hour effective June 1,2017)	ongoing	n/a		n/a	n/a	200,000			Yes	Alfredo
Musick, Peeler & Garrett LLP	Multiple	Legal Services	ongoing	n/a		n/a	n/a	100,000			Yes	Alfredo



# QUESTIONS & COMMENTS

