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Approve/Authorize Administration to contract with Sius USA for \$64,527.24, and not to exceed \$70,000 with change orders, to source and install a 12-lane electronic rifle range system at Garland HS MCJROTC.

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SIUS TARGET SYSTEMS USA, INC.

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Email: usa@sius.com Fed ID: 56-2005429

20-Dec-22

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International Leadership of Texas
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SUBJECT: Budgetary Quotation for 12 lanes of HS10 Scoring System with Control Units Monitors and Target Lifters **for Garland High School MCJROTC**

Charles Klein

- 01. Per your request, I have enclosed the budgetary quotation for HS10 Electronic Target Systems for 12 lanes with Control Units, Monitors and Target Lifters.

Quote Summary

a. Total, Section I -- Target Side Equipment	Lot \$ 28,888.30
b. Total, Section II -- Power Supply	Lot \$ 555.62
c. Total, Section III -- Firing Point Equipment	Lot \$ 15,627.08
d. Total, Section IV -- Control Room	Lot \$ 1,501.30
e. Total, Section V -- Consumables	Lot \$ 420.00
f. Total, Section VI -- Shipping and Handling	Lot \$ 7,719.77
g. Total, Section VII -- Installation and Training	Lot \$ 6,220.00
h. Total, Section VIII -- Video Display Equipment	Lot \$ 3,595.18
Grand Total, Ready-to-Shoot (Less Option items)	\$ 64,527.24

- 02. Budgetary quotation is valid for 90 days from date of quote.
- 03. Estimated delivery to be determined at time of purchase.
- 04. Budgetary quotation does not include:
 - a. Local, State or Federal taxes as may be applicable.

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- 05. **Payment due 30 days after installation & training. SIUS USA accepts checks and credit cards for payment. For credit card payments, there is a 3.5% credit card processing fee.**

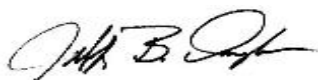
- 06. **Warranty:**
SIUS systems are furnished with a standard one (1) year warranty, which starts the day after range/equipment acceptance.

- 07. **Support:**
SIUS Target Systems USA provides telephonic and online support free of charge for the life of the equipment. In addition, software updates are free for the life of the equipment.

- 08. **Consumables:**
SIUS Target Systems USA have only one consumable item (target cards). Replacement frequency is dependent of the skill of the shooter and practice frequency. The target card does not affect the performance of the hit sensor system and can take many hits without requiring replacement.

- 09. Please do not hesitate to call for additional information. I look forward to working with you.

Best regards,



Jeffery Douglas, PMP
President, SIUS Target Systems USA, Inc.

CONFIDENTIALITY NOTICE: This budgetary quotation is intended only for the individual or company to which it is addressed and may contain information which is privileged, confidential and prohibited from disclosure or unauthorized use under applicable law. If you are not the intended recipient of this budgetary quotation, you are hereby notified that any use, dissemination or copying of this budgetary quotation or the information contained in this budgetary quotation is strictly prohibited by the sender. If you have received this transmission in error, please return the material received to the sender and delete all copies from your system.

"SIUS Target Systems USA Inc is a Service Disable Veteran Owned Small Business (SDVOSB) Equal Opportunity Employer, which all qualified applicants will receive consideration for employment without regard to race, color, religion, sex or national origin."

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Section I -- Target Side Equipment

<u>Item</u>	<u>Part No.</u> <u>Description of Item</u>	<u>Unit Price</u>	<u>U/I</u>	<u>Qty</u>	<u>Amount</u>
1.1	HS10V1R1 Hybridscore Target without digital display with KL001-2.0 connector cable	\$ 1,488.89	EA	12	\$ 17,866.68
1.2	KL001-2.0 Connector cable, LTW, Length = 2.0m	\$ 32.11	EA	12	\$ 385.32
1.3	HS10AN003R1 Target holder includes pellet trap for air rifle and air pistol includes (1) LS10A043 target card for air rifle and (1) LS10A044 target card for air pistol	\$ 155.56	EA	12	\$ 1,866.72
1.4	KL001-T, T-adaptor, LTW	\$ 37.78	EA	12	\$ 453.36
1.5	KL001-R Terminating resistor LTW	\$ 34.44	EA	2	\$ 68.88
1.6	ATE10G2V1R0 Automated target elevator for HS10, Air Rifle/ Air Pistol, 3 positions	\$ 870.00	EA	12	\$ 10,440.00
1.7	ATE10AN001 Caster to ATE10	\$ 213.33	EA	12	\$ 2,559.96
1.8	AA102 Power supply cord	\$ 12.11	EA	12	\$ 145.32
1.9	D19006738 Multi-outlet extension cord	\$ 100.00	EA	2	\$ 200.00
--	Sub-total, Section I -- Target Side Equipment				\$ 33,986.24
--	Minus equipment discount				\$ (5,097.94)
--	Total, Section I -- Target Side Equipment				\$ 28,888.30

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Section II -- Power Supply

<u>Item</u>	<u>Part No.</u> <u>Description of Item</u>	<u>Unit Price</u>	<u>U/I</u>	<u>Qty</u>	<u>Amount</u>
2.1	NT211V0 Power supply LTW, 225W	\$ 297.78	EA	1	\$ 297.78
2.2	AA102 Power supply cable, Length = 2.0m plug	\$ 12.11	EA	1	\$ 12.11
2.3	KL013 Cable LTW, Y-power cable for NT211	\$ 50.44	EA	1	\$ 50.44
2.4	KL001-4.0 Connector cable, LTW, Length = 4.0m	\$ 43.56	EA	2	\$ 87.12
2.5	KL001-20.0 Connector cable, LTW, Length = 20.0m	\$ 103.11	EA	2	\$ 206.22
--	Sub-total, Section II -- Power Supply				\$ 653.67
--	Minus equipment discount				\$ (98.05)
--	Total, Section II -- Power Supply				\$ 555.62

Section III -- Firing Line Equipment

<u>Item</u>	<u>Part No.</u> <u>Description of Item</u>	<u>Unit Price</u>	<u>U/I</u>	<u>Qty</u>	<u>Amount</u>
3.1	M951 Monitor, TFT, 10.4" , VGA 640x480 (with small stand)	\$ 331.11	EA	12	\$ 3,973.32
3.2	CU951-CLUB Control Unit, SA951-CLUB	\$ 1,064.44	EA	12	\$ 12,773.28
3.3	AA102 Power supply cable, Length = 2.0m plug	\$ 12.11	EA	12	\$ 145.32
3.4	KL001-2.0 Connector cable, LTW, Length = 2.0m	\$ 32.11	EA	24	\$ 770.64

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Section III -- Firing Line Equipment (continued)

<u>Item</u>	<u>Part No.</u> <u>Description of Item</u>	<u>Unit Price</u>	<u>U/I</u>	<u>Qty</u>	<u>Amount</u>
3.5	KL001-T T-adaptor, LTW	\$ 37.78	EA	12	\$ 453.36
3.6	KL001-R Terminating resistor LTW	\$ 34.44	EA	2	\$ 68.88
3.7	D19006738 Multi-outlet extension cord	\$ 100.00	EA	2	\$ 200.00
--	Sub-total, Section III -- Firing Line Equipment				\$ 18,384.80
--	Minus equipment discount				\$ (2,757.72)
--	Total, Section III -- Firing Line Equipment				\$ 15,627.08

Section IV -- Control Room Collection & Ranking

<u>Item</u>	<u>Part No.</u> <u>Description of Item</u>	<u>Unit Price</u>	<u>U/I</u>	<u>Qty</u>	<u>Amount</u>
4.1	TLCD-CLUB Software 10 Lane Command Desk, includes SNI210-CD10L (BLUE)	\$ 511.11	EA	1	\$ 511.11
4.2	SIUSRANK-CLUB -- License Ranking Software	\$ 286.67	EA	1	\$ 286.67
4.3	SISC001 SIUS Software Collection	\$ 23.23	EA	1	\$ 23.23
4.4	SIUSDATAA001 License for SIUSData	\$ 511.11	EA	1	\$ 511.11
4.5	KL001-2.0 Connector cable, LTW, Length = 2.0m	\$ 32.11	EA	1	\$ 32.11
4.6	KL001-T T-adaptor, LTW	\$ 37.78	EA	2	\$ 75.56

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Section IV -- Control Room Collection & Ranking

Item	Part No. Description of Item	Unit Price	U/I	Qty	Amount
4.7	KL001-20.0 Connection cable, LTW, Length = 20.0 meter	\$ 103.11	EA	1	\$ 103.11
4.8	SNI210-CR (Red) USB LON Dongle for Control Room	\$ 223.33	EA	1	\$ 223.33
--	Total, Section IV -- Control Room Ranking				\$ 1,766.23
--	Minus equipment discount				\$ (264.93)
--	Total, Section IV -- Control Room Ranking				\$ 1,501.30

Section V -- Consumables

Item	Part No. Description of Item	Unit Price	U/I	Qty	Amount
5.1	Target cards AR10m Front mask (paper target card) for air rifle, 10m	\$ 0.35	EA	1200	\$ 420.00
--	Total, Section V -- Consumables				\$ 420.00
--	Total, Primary Equipment (Sections I - V)				\$ 46,992.29

Section VI -- Shipping and Handling

Item	Part No. Description of Item	Unit Price	U/I	Qty	Amount
6.1	Freight (FOB Destination)	\$ 6,060.00	Lot	1	\$ 6,060.00
6.2	US Custom Duty	\$ 1,659.77	Lot	1	\$ 1,659.77
--	Total, Section VI -- Shipping and Handling				\$ 7,719.77

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Section VII -- Installation and Training

Part No.					
<u>Item</u>	<u>Description of Item</u>	<u>Unit Price</u>	<u>U/I</u>	<u>Qty</u>	<u>Amount</u>
7.1	Installation and Training 7 days on-site, one SIUS Personnel (No weekends/holidays)				
a.	Travel, roundtrip airfare to Texas	\$ 750.00	EA	1	\$ 750.00
b.	Hotel, one SIUS Personnel for 8 days	\$ 120.00	day	8	\$ 960.00
c.	Meals, one SIUS Personnel for 8 days	\$ 50.00	day	8	\$ 400.00
d.	Wages, one SIUS Personnel for 7 days	\$ 480.00	day	7	\$ 3,360.00
e.	Rental car for 8 days (includes fuel)	\$ 750.00	Lot	1	\$ 750.00
--	Total, Section VII -- Installation and Training				\$ 6,220.00

Section VIII -- Video Display Equipment

Part No.					
<u>Item</u>	<u>Description of Item</u>	<u>Unit Price</u>	<u>U/I</u>	<u>Qty</u>	<u>Amount</u>
8.1a	60" TV	\$ 835.00	EA	2	\$ 1,670.00
8.1b	60" TV Mount	\$ 76.11	EA	2	\$ 152.22
8.1c	5 year Warranty for 60" TV	\$ 136.48	EA	2	\$ 272.96
8.2	Installation of Video Display Equipment	\$ 1,500.00	Lot	1	\$ 1,500.00
--	Total, Section VIII -- Video Display Equipment				\$ 3,595.18
--	Grand Total, Ready-to-Shoot (Sections I - VIII)				\$ 64,527.24