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Authorize administration to contract with Pref-Tech for Charter-wide upgrade of cameras, access control, and environmental sensors via installation of servers in the data center to provide a centralized, enterprise, secure solution for \$285,017.63 and not to exceed \$300,000 with change orders.

# Proposal



To:  
**Charles Klein**  
**International Leadership of Texas**  
1651 N. Glenville Dr., Ste. 216  
Richardson, TX 75081

Submitted by:

**Preferred Technologies, LLC**  
3709 Promontory Point Drive, Ste. 106  
Austin, TX 78744  
Telephone: (281) 442-0550  
Facsimile: (281) 449-5597

Title: International Leadership of Texas, Genetec Servers  
Contract Number: DIR-CPO-4742  
Date Submitted: 7/8/2022  
Point of Contact: Alan Ham  
*Sales and Design Professional*  
Proposal Amount: \$285,017.63

Signed:

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Alan Ham  
*Sales and Design Professional*  
Preferred Technologies, LLC  
(346) 262-3792  
[alanham@pref-tech.com](mailto:alanham@pref-tech.com)



## Overview

Preferred Technologies, LLC. (Pref-Tech) will provide servers in the data center to support the Genetec system. Pref-Tech's work will be compliant with manufacturer requirements, applicable codes, and the highest industry standards.

## Scope of Work

Preferred Technologies, LLC. will perform the following tasks:

- Pref-Tech will provide and install (6) Genetec Streamvault servers inside of International Leadership of Texas' data center. This server configuration will provide 60-days of video retention for up to 10 locations. If parameters of recording changes, or more locations are added, additional servers could be required. All servers will be equipped with iDRAC for remote management.
  - (1) Streamvault SV-2020E appliance will be provided and will function as the Directory and Access Manager roles.
  - (5) Streamvault SV4020EX appliances will be provided and will function as Archiver roles for the Genetec VMS.
- Pref-Tech Labor Service
  - Pref-Tech will provide project management services to include proper project facilitation and close out documentation to International Leadership of Texas.
  - Pref-Tech will provide programming services to configure the Genetec Servers.

## Assumptions

The below assumptions were applied when pricing this project. The pricing in this proposal is contingent upon the validity of these assumptions. Additional charges may result if these assumptions be found false.

- Pref-Tech's work is limited to the installation of the bill of materials listed in the Pricing Sheet.
- Others will provide all required 120VAC power.
- Others will provide all necessary network access, server and workstation permissions, and IP information.
- Others will provide physical access to all work locations.
- Others will provide necessary wall space.
- Others will provide necessary rack space.
- All material shipments will be standard ground. If expedited shipping is required, then extra charges may apply.
- Taxes are excluded. If taxes apply, then Pref-Tech will apply the required taxes to each invoice.



# Bill of Material

BILL OF MATERIALS										MSRP		DISCOUNT		SUBTOTAL		DIR FEE		TOTAL	
DIR ITEM TYPE	MANUF	PART NUMBER	DESCRIPTION	QTY OF KITS	QTY PER KIT	TOTAL QTY	UNIT	UNIT MSRP	TOTAL MSRP	% OFF MSRP	UNIT RETAIL	TOTAL RETAIL	DIR FEE %	DIR FEE TOTAL	DIR FEE TOTAL	DIR UNIT RETAIL	DIR TOTAL RETAIL		
DIR KIT																			
DIR KIT	PREFERRED TECHNOLOGIES, LLC	ILT-DATACENT-SERVER PROJECT-07082022	SERVER PROJECT	1.00	N/A	1.00	EA	\$ 326,591.80	\$ 326,591.80	15.00%	\$ 277,603.03	\$ 277,603.03	0.75%	\$ 2,082.02	\$ 2,082.02	\$ 279,685.05	\$ 279,685.05		
60 DAY OPTION																			
DIR KIT COMPONENT	GENETEC	SV-4020EX-R26-416T-16-216	STREAMMAULT™ 4020EX SERIES - 2U 20-BAY APPLIANCE 416TB RAW RAID 6 2X XEON SILVER 4216 32GB RAM 2X 240GB M.2 SSD 26X 16TB NLSAS 2X 1GBE RJ45 2X 10GB SFP+ 2X 1100W PSU WINDOWS SERVER 2019 STANDARD 5YR NBD K/H/D WARRANTY - GENETEC™ SECURITY CENTER PRE-INSTALLED. LICENSE SOLD SEPARATELY.	N/A	5.00	5.00	EA	\$ -	\$ -	28.50%	\$ -	\$ -	0.75%	\$ -	\$ -	\$ -	\$ -		
DIR KIT COMPONENT	GENETEC	SV-2020E-R14-36T4-210	STREAMMAULT™ 2020E SERIES - 2U 14-BAY APPLIANCE 36TB RAW RAID 5 1X XEON SILVER 4210 16GB RAM 2X 240GB M.2 SSD 8X 4TB NLSAS 4X 1GBE RJ45 2X 1100W PSU WINDOWS SERVER 2019 STANDARD 5YR NBD K/H/D WARRANTY - GENETEC™ SECURITY CENTER PRE-INSTALLED. LICENSE SOLD SEPARATELY.	N/A	1.00	1.00	EA	\$ -	\$ -	28.50%	\$ -	\$ -	0.75%	\$ -	\$ -	\$ -	\$ -		
DIR KIT COMPONENT	TBD	MSC. SERVER	MISCELLANEOUS MATERIALS TO INSTALL SERVERS, BRACKETS, BOLTS, SCREW, AND CABLES.	N/A	6.00	6.00	EA	\$ -	\$ -	0.00%	\$ -	\$ -	0.75%	\$ -	\$ -	\$ -	\$ -		
DIR KIT COMPONENT	GENETEC	SV-E-ACC-SRV-IDRAC-ENT-14G	IDRAC ENTERPRISE LICENSE 14G SERVERS - ONLY AVAILABLE FOR APPLIANCES THAT COME WITH IDRAC EXPRESS.	N/A	1.00	1.00	EA	\$ -	\$ -	28.50%	\$ -	\$ -	0.75%	\$ -	\$ -	\$ -	\$ -		
PROJECT IMPLEMENTATION																			
DIR KIT COMPONENT	PREF-TECH	PROGRAMMING	PROGRAMMING	N/A	1.00	1.00	EA	\$ -	\$ -	0.00%	\$ -	\$ -	0.75%	\$ -	\$ -	\$ -	\$ -		
DIR KIT COMPONENT	PREF-TECH	PROJECT MANAGEMENT	PROJECT MANAGEMENT	N/A	1.00	1.00	EA	\$ -	\$ -	0.00%	\$ -	\$ -	0.75%	\$ -	\$ -	\$ -	\$ -		
GENERAL CONDITIONS																			
DIR MATERIAL	PREF-TECH	ILT-DATACENT-PERDIEM-07082022	PER DIEM	N/A	N/A	1.00	EA	\$ 4,197.10	\$ 4,197.10	0.00%	\$ 4,197.10	\$ 4,197.10	0.75%	\$ 31.48	\$ 31.48	\$ 4,228.58	\$ 4,228.58		
DIR MATERIAL	PREF-TECH	ILT-DATACENT-TRAVEL-07082022	TRAVEL	N/A	N/A	1.00	EA	\$ 1,095.78	\$ 1,095.78	0.00%	\$ 1,095.78	\$ 1,095.78	0.75%	\$ 8.22	\$ 8.22	\$ 1,104.00	\$ 1,104.00		
								<b>MSRP TOTAL</b>				<b>SUBTOTAL</b>		<b>DIR FEE</b>		<b>TOTAL</b>			
								\$ 331,884.68				\$ 282,895.91		\$ 2,121.72		\$ 285,017.63			

## Acceptance of Proposal

The Pref-Tech team thanks you for allowing us the opportunity to work with you on this project. To accept this proposal and allow Pref-Tech to proceed with the scope of work outlined above, please sign below and fax or email to your account executive.

My signature below constitutes acceptance of this proposed scope of work and the Terms and Conditions provided.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Name and Title

\_\_\_\_\_  
Company

\_\_\_\_\_  
Date



## Terms and Conditions

**This proposal is valid for 30 days.**

**This Proposal is subject to change based on unknown items that may occur as result of COVID-19** such as material delays, labor shortages, jobsite disruptions or governmental intervention. Even as the US is experiencing a wind-down, manufactures and production facilities are feeling the impacts limited by international imports (such as chip shortages), health and safety concerns, as well as economic impacts to their business. Lead times and production may be extended without warning. Projects with critical completion schedules should be coordinated with your **Pref-Tech SDP**.

### **Invoicing:**

- **Pref-Tech will Order and Invoice for 100% of the materials for the total contract amount.** This includes (but is not limited to) all material, software, consumables, and other items deemed necessary for the project.
- **Customer expressly allows Pref-Tech to invoice for stored materials.** Pref-Tech will store materials at the customer location or in the Pref-Tech bonded and insured warehouse and provide backup documentation with inventories by part number, pictures, etc., as requested by the Customer.
- **Customer expressly allows Pref-Tech to submit progressive invoices based upon completed work percentage or other production milestone.**

Payment terms are NET 30 days from the date of invoice. Past due amounts shall incur interest at 8% per annum, accrued daily from the date due (NET 30) until paid in full.

Pref-Tech may elect to preserve our right to perfect a bond or lien by sending notices in accordance with statutory requirements.

Any change to the scope of work or materials described in this proposal involving extra cost will only be effective upon the execution of a written change order by involved parties.

Pricing is conditional upon unrestricted access to all applicable areas where work is to be performed or access to and from areas where work is to be performed. Unless otherwise noted, the scope of work shown in this proposal is to be performed without delays. Additional trip charges may apply if delays caused by reasons outside of Pref-Tech's control are incurred.

Pref-Tech will guarantee all material and workmanship for a period of one year from the completion of the work included in this proposal. The warranty will commence upon final project acceptance and will terminate the 365<sup>th</sup> day beyond the date of final acceptance, regardless of warranty work conducted during the warranty period. The Owner is responsible for troubleshooting and identifying faults covered under this warranty. Additional fees may apply if Pref-Tech must troubleshoot issues for the Owner and/or if, during the course acting on a warranty request, Pref-Tech determines that the issue was not generated by failures in material or workmanship. Except for the foregoing warranty, Preferred Technologies specifically disclaims all other warranties, express or implied, including but not limited to the warranties of merchantability and of fitness for a particular purpose.

Pref-Tech shall not be liable for any special, consequential, incidental or exemplary damages or loss. Pref-Tech will not be responsible for equipment or parts which are in disrepair due to misuse, accident or mishandled by others not authorized to service this equipment during our agreement time. Pref-Tech will not be responsible for damages caused by fire, the elements, civil commotion, and malicious mischief, negligence of the customer, its agents or acts of God.

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