

APPROVED



## Living School

### Minutes

#### Monthly Development Committee Meeting

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**Date and Time**

Monday August 6, 2018 at 5:00 PM

**Location**

<https://zoom.us/j/738211128>

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**Committee Members Present**

A. Klinghoffer (remote), J. Ojo (remote), M. Davis (remote), S. Porges (remote)

**Committee Members Absent**

D. Lister, R. Ashmore

**Committee Members who arrived after the meeting opened**

J. Ojo

**Guests Present**

L. Santos, S. Pasternak (remote)

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**I. Opening Items****A. Record Attendance and Guests****B. Call the Meeting to Order**

S. Pasternak called a meeting of the Development & Recruitment Committee Committee of Living School to order on Monday Aug 6, 2018 at 5:03 PM.

### **C. Approve February Minutes**

M. Davis made a motion to approve minutes from the Monthly Development Committee Meeting on 02-05-18 Monthly Development Committee Meeting on 02-05-18.

A. Klinghoffer seconded the motion.

The committee **VOTED** unanimously to approve the motion.

### **D. Approve June Minutes**

S. Porges made a motion to approve minutes from the Monthly Development Committee Meeting on 06-04-18 Monthly Development Committee Meeting on 06-04-18.

M. Davis seconded the motion.

The committee **VOTED** unanimously to approve the motion.

## **II. Development Committee**

### **A. iWave**

Let's make sure the tool adds value above and beyond what we can find easily and freely on the internet.

We'll use the tool for the trial period and make a decision at next month's committee meeting.

Check to see how frequently contact information (often not available publicly) is available from the profile.

We'll test the tool on 2-3 people we'll make asks of and 2-3 grants we're writing.

### **B. Grant Application Updates**

Abbie can offer pro-bono support to Liz in support of grant writing (potentially Carnegie and others).

Shelly can connect us with Robin Hacke who has raised a lot of money for her organization through large foundations.

For grants without a timeline, we'll pause our application timeline to focus on developing relationships and making face-to-face meetings with connectors and enablers.

### **C. Crowdfunding Campaign Update**

We'll extend at least through the end of September

Set the goal of hosting at least 1 of each type of event by the end of September.

### **D. Review Committee OKRs**

We'll revisit the stewardship of existing donors in our next meeting.

J. Ojo arrived.

L. Santos arrived.

## **III. Closing Items**

**A. Adjourn Meeting**

M. Davis made a motion to adjourn the meeting.

J. Ojo seconded the motion.

The committee **VOTED** unanimously to approve the motion.

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 6:04 PM.

Respectfully Submitted,  
S. Pasternak