



Living School

Living School Development & Recruitment Committee Meeting

Date and Time

Tuesday November 19, 2019 at 6:00 PM CST

Location

Living School, 6003 Bullard Ave., New Orleans, LA 70128

All are welcome at Living School Board Meetings. Translation is available with 24 hours notice. Public comment is welcome on any item on the agenda. Members of the public wishing to comment, may raise their hand and be recognized by the Board or Committee Chair to speak for up to 2 minutes per person, per agenda item. On any matter up for a vote, public comment must be heard prior to taking the Board's vote. For members of the public wishing to address the Board for longer than 2 minutes on any given agenda item, please give the Board Chair at least 24 hours notice to be added to the agenda.

Agenda

I. Opening Items

Opening Items

A. Record Attendance and Guests

B. Call the Meeting to Order

C. Approve Minutes

Approve minutes for Development & Recruitment Committee Meeting on August 20, 2019

D. Introduce new Advisory Board member Kieta Mutepfa

II. Development Committee

Development Committee

A. Review Committee Goals from June 2019 Board Retreat

Goal 1: Recruit 80 students for each class

~~-Task 1.1: Recruit 80 students for Class of 2023 (10/1/19)~~

- Task 1.2: Recruit 80 students for Class of 2024 (6/30/20) **Discussing tonight**

Goal 2: Raise \$150K (+\$10K for every student under 80 that we enroll) **Discussing tonight**

B. Recruitment Update (Goal 1)

See enrollment summary & upcoming events from [CEO Report](#).

Joe & Stefin are beginning to draft updates to the FY20-21 budget. The [Board-approved 5-year budget](#) is currently balanced on 80 students for next year. Like this year, we will also draft scenarios at 40 and 60 students to see what this will look like.

How does the committee want to support open houses, school visits, and other recruitment efforts?

C. Fundraising Update (Goal 2)

Refer to our [Grant Tracker](#) & [FY20 Budget](#).

Received:

- Charter School Growth Fund - \$200K
- New Schools Venture Fund - \$100K (\$160 expected)
- YouthForce NOLA - \$25K (\$50 requested)
- LDE Charter Startup Program - \$240K

Approved:

- NSNO - \$354K over 2 years

Pending:

- GPOA Foundation - \$15K

We will be posting a Job Description for a Director of Operations, Development, and Communications to be hired ASAP to help steward this work.

What next steps do we want to take in terms of cultivating individual donors?

- [Prospects List](#)

III. Closing Items

A. Adjourn Meeting