



## Living School

### Monthly Development Committee Meeting

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#### Date and Time

Monday April 2, 2018 at 5:00 PM CDT

#### Location

<https://zoom.us/j/738211128>

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#### Agenda

##### I. Opening Items

Opening Items

**A.** Record Attendance and Guests

**B.** Call the Meeting to Order

**C.** Approve Minutes

Approve minutes for Monthly Development Committee Meeting on March 5, 2018

##### II. Development Committee

Development Committee

**A.** Getting Organized

- Review *Board Structure* section (pp. 22-23, 78, 83-87)

- Chair

- Taking Minutes

- Recruitment of new committee members

**B. OKRs**

Objective 1: Raise the remaining \$275K necessary to keep Living School solvent through 1st day (July 2019)

Key Result 1.1: Find and apply for new grants with likelihood totally \$275K.

Key Result 1.2: Follow up on outstanding grant applications.

Objective 2: Raise the funds necessary (~\$5M) to build the permanent Living Campus

Key Result 2.1: Plan and execute a capital campaign

Key Result 2.1a: Steward existing donors

Key Result 2.1b: Cultivate new donors

Key Result 2.1c: Develop our marketing & social media capacity

**III. Closing Items**

**A. Adjourn Meeting**