



Lowcountry Montessori School

Special Board meeting

Published on March 5, 2025 at 6:24 PM EST

Date and Time

Thursday March 6, 2025 at 6:30 PM EST

The mission of Lowcountry Montessori School is to provide an authentic Montessori education building a foundation for lifelong learning.

Agenda

	Purpose	Presenter	Time
I. Opening Items			6:30 PM
A. Record Attendance			1 m
B. Call the Meeting to Order			5 m
Special Meeting			
March 6 2024 6:30 pm			
Time zone: America/New_York			
Google Meet joining info			
Video call link: https://meet.google.com/bdw-xgsb-pyi			
Or dial: (US) +1 414-909-5558 PIN: 706 031 538#			
C. Vote on AC quotes	Vote	Amy Horn	5 m

	Purpose	Presenter	Time
II. Executive Session			6:41 PM
A. Vote if needed	Vote	Gregory Alexander	5 m
III. Closing Items			6:46 PM
A. Adjourn Meeting	Vote		

Coversheet

Vote on AC quotes

Section:	I. Opening Items
Item:	C. Vote on AC quotes
Purpose:	Vote
Submitted by:	
Related Material:	lowcountry montessori IT rooms.docx estimate.pdf Beaufort Air Estimate- Lowcountry Montessori.pdf



P.O Box 21458
Hilton Head, SC 29925
(843)-681-6824

Beaufort, SC
(843) 521-0200
Savannah, GA
(912) 236-5264

3-3-2025

Lowcountry Montessori School
749 Broad River Drive
Burton, SC 29906
843-263-8698
Attn: Martha Watkins

First, I would like to thank you for the opportunity to provide you with this proposal. Lang's strives for 100% customer satisfaction & we look forward to working together with you on this project. Below is your estimate as per our conversation this morning.

Server Room Units

To include replacement of the existing 1 ton Quietside HVAC units that control the server room in the left & right side buildings. Our estimate includes replacing the Quietside units with Mitsubishi 1 ton heat pump mini splits. Estimate also includes- recharging the systems, vibration isolators, sales tax, permit & all other misc materials needed to complete installation.

Job Total- \$8,580

*as per our conversation, the blower wheel on the Mitsubishi unit that controls the main building will be removed/cleaned during the installation of new units for the other 2 buildings.

Warranty- 10 year part & 2 year labor

Once again thank you for the opportunity to provide you with this proposal, with any further questions please feel free to call.

Steven Lang

Lang Corporation
843-247-2291



Precision Air

ESTIMATE	#1202
SERVICE DATE	Mar 5, 2025
TOTAL	\$7,924.00

749 Broad River Dr
Beaufort, SC 29906

☎ (843) 263-8698

✉ M.watkins@lowcountrymontessori.com

CONTACT US

10 Burton Hill Rd, B
Beaufort, SC 29906

☎ (843) 540-0059

✉ bftprecisionair@gmail.com

Service completed by: Gideon Watkins

ESTIMATE

Services	qty	unit price	amount
1.0 Ton Daikin Mini Split (E210)	1.0	\$4,462.00	\$4,462.00

Install R32 Daikin 1- Ton outdoor heat pump, 12K BTU indoor unit. Indoor unit comes with a handheld controller. Run line set from indoor to outdoor units with copper line, communication cable, and drain line.

Indoor M#FTXC12AXVJU

Outdoor M# RXC12AXVJU

NOTE: Multi system purchase discount applied to estimates total at the bottom

System is eligible for a \$500 rebate with Dominion Energy.

Equipment comes with 10 year parts and 1 year labor warranty.

1.0 Ton Daikin Mini Split (E310)	1.0	\$4,462.00	\$4,462.00
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Install R32 Daikin 1- Ton outdoor heat pump, 12K BTU indoor unit. Indoor unit comes with a handheld controller. Run line set from indoor to outdoor units with copper line, communication cable, and drain line.

Indoor M#FTXC12AXVJU

Outdoor M# RXC12AXVJU

NOTE: Multi system purchase discount applied to estimates total at the bottom

System is eligible for a \$500 rebate with Dominion Energy.

Equipment comes with 10 year parts and 1 year labor warranty.

1 Time maintenance of mini split (E110)	1.0	\$0.00	\$0.00
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Maintenance includes testing systems refrigerant pressures, electrical amps, the cleaning of the systems blower wheel, and indoor and outdoor coils.

NOTE: 1 Time Maintenance comes free with approval of estimate

Services subtotal: \$8,924.00

Subtotal	\$8,924.00
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Muti system Purchase discount	- \$1,000.00
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Total	\$7,924.00
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71 Sam's Point Road, Lady's Island, South Carolina 29907 843-524-0996

Proposal

Date: 3/5/2025

To: Lowcountry Montessori School

Regarding: Ductless Mini Split Replacement and Servicing of Ductless Mini Split

We would like to submit a price for the following:

Installation of (2)- 18+ Seer2 Mitsubishi WR 12K BTU Mini-Split system for Server Room Closets

Installation for each unit includes removing and disposing of existing Wall mount unit and Heat Pump condenser in attic. We would then mount new Mitsubishi Wall unit and reconnect unit to existing electrical, refrigerant, and PVC condensate lines. Once the wall mount air handler is installed we would set new condenser upstairs in attic in current location of existing unit. Reconnect existing electrical and refrigerant lines to new condenser. Finally, recharge each system to proper manufacturer specifications and test system in heating and cooling modes for proper operation.

System Installation for each unit comes with 5-year commercial manufacturer part warranty, 7-year compressor warranty, and 1-year Beaufort Air labor warranty.

PRICE for Both Units Installed: \$6,800

Complete Mini Split maintenance including blower wheel cleaning for existing Mitsubishi Mini-split in closet

PRICE: \$180

Sincerely,

Matt Brannon
General Manager
Beaufort Air Conditioning and Heating, LLC