

APPROVED



Wesley International Academy

Minutes

Development Committee Meeting

Date and Time

Thursday August 20, 2020 at 4:00 PM

Location

Join Zoom Meeting

<https://us02web.zoom.us/j/85857521218?pwd=WXRwcWJPN2ZyTUFzYmJodTZJaXIFUT09>

Meeting ID: 858 5752 1218

Passcode: develop

One tap mobile

+16465588656,,85857521218#,,,,,0#,,414233# US (New York)

+13017158592,,85857521218#,,,,,0#,,414233# US (Germantown)

Dial by your location

+1 646 558 8656 US (New York)

+1 301 715 8592 US (Germantown)

+1 312 626 6799 US (Chicago)

+1 669 900 9128 US (San Jose)

+1 253 215 8782 US (Tacoma)

+1 346 248 7799 US (Houston)

Meeting ID: 858 5752 1218

Passcode: 414233

Find your local number: <https://us02web.zoom.us/j/85857521218?pwd=WXRwcWJPN2ZyTUFzYmJodTZJaXIFUT09>

Currently, all committee meetings will be held on Zoom until further notice. To log in to the meeting, please use the following:

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Meeting ID: 858 5752 1218

Password: develop

One tap mobile

+13126266799,,85857521218#,,#414233#

Dial by phone

+1 646 558 8656

Meeting ID: 858 5752 1218

Password: 414233

Committee Members Present

A. Chung (remote), J. Marshall (remote), K. Delp (remote), S. Quezada (remote)

Committee Members Absent

None

Guests Present

A. Pullen (remote), D. Mason (remote), D. Satterfield (remote), E. Cater (remote), Glynna Walker (remote), Kate Boyer (remote), L. Compton (remote), L. Price (remote), M. Rogers (remote), R. Goodman (remote), Sharene Smith (remote), T. Ryan-Lawrence (remote)

I. Opening Items

A. Record Attendance and Guests

B. Call the Meeting to Order

K. Delp called a meeting of the Development Committee of Wesley International Academy to order on Thursday Aug 20, 2020 at 4:04 PM.

C. Approve April Minutes

S. Quezada made a motion to approve the minutes from July 2020 Wesley Development Committee Meeting on 07-16-20.

K. Delp seconded the motion.

The committee **VOTED** to approve the motion.

II. Current Business

A. Financial Update

Updates on YTD fundraising

Jason's video was a hit!

B. Wesley Wish List

Wesley projects to guide direction of grant requests/fundraising.

Technology - maintaining 1-to-1 // live streaming // video production // staffing increase

Teacher Training - IB

Transportation

HR opportunities - additional PTO

C. 2020-2021 Committee Members and Goals

Chair: Kate Boyer

Vice-Chairs: Laura Compton

Members;

Anthony Chung

Malika Rodgers

Sharene Smith

Ewa Cater

Jason Marshall

Sarah Quezada

Katie Delp

Lisa Price

Glynn Walker

Goals:

Raising \$58,500 with a stretch goal of \$75k.

Cultivating 3 new major donor relationships

Establishing a 3-year Development Strategy

K. Delp made a motion to Approve Committee Chair, Vice-Chair, and Members.

S. Quezada seconded the motion.

The committee **VOTED** unanimously to approve the motion.

S. Quezada made a motion to Approve Goals.

K. Delp seconded the motion.

The committee **VOTED** unanimously to approve the motion.

D. Wesley Welcome Day

Plants were delivered to donors at \$50/mo+

Masks mailed to donors at \$25/mo

Teachers are in progress and we want to support them as well.

E.

Fall Fundraiser: WEsley's MOVEmber Race

Plan is to host a virtual race

Focus on a school collective goal

Any type of movement - biking, skating, running, walking

Collaborating with PTSA for potential family events for connection - drive-in movie, karaoke, pizza delivery

F. Foundation Cultivation Update

Updates from Laura regarding staff meetings about grant interest and pending research. These will lead toward creating this year's grant calendar. Follow up happening on some of last year's denied grants.

III. Closing Items

A. Adjourn Meeting

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 4:56 PM.

Respectfully Submitted,
S. Quezada