

APPROVED



## Wesley International Academy

### Minutes

#### Development Committee Meeting

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#### **Date and Time**

Thursday April 23, 2020 at 4:00 PM

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Currently, all committee meetings will be held on Zoom until further notice. To log in to the meeting, please use the following:

Join Zoom Meeting

<https://us02web.zoom.us/j/85857521218?pwd=WXRwcWJPN2ZyTUFzYmJodTZJaXIFUT09>

Meeting ID: 858 5752 1218

Password: develop

One tap mobile

+13126266799,,85857521218#,,#414233#

Dial by phone

+1 646 558 8656

Meeting ID: 858 5752 1218

Password: 414233

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#### **Committee Members Present**

A. Chung, J. Marshall, K. Delp, S. Quezada

#### **Committee Members Absent**

*None*

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#### **Committee Members who arrived after the meeting opened**

J. Marshall

### **Guests Present**

E. Cater, L. Compton, L. Price, M. Rogers

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## **I. Opening Items**

### **A. Record Attendance and Guests**

### **B. Call the Meeting to Order**

K. Delp called a meeting of the Development Committee of Wesley International Academy to order on Thursday Apr 23, 2020 at 4:07 PM.

### **C. Approve January Minutes**

K. Delp made a motion to approve the minutes from Development Committee Meeting on 01-16-20.

S. Quezada seconded the motion.

The committee **VOTED** unanimously to approve the motion.

## **II. Current Business**

### **A. Foundation Cultivation Update**

We have 9 pending LOIs

We have the opportunity to follow-up with at least one denial

Suggestion: research United Way and Community Foundation

Keeping an eye out for technology grants

### **B. Partner Touches - Businesses and Donors**

We've sent out letters to business and family donors to touch base.

Jason has a call list for check-in

### **C. China Night 2020 - Recap**

Reviewed numbers.

Huge success!

### **D. Funds Raised and Projected**

Nearing goal

No direct final ask

Board can be approached to close the gap

Monthly giving remaining strong

Following up on Emory gift

**E. Wesley Wish List**

Auditorium is this year's goal

In-house broadcast system

Playground turf

Indoor digital signage - this has been addressed and already completed

**III. Closing Items**

**A. Adjourn Meeting**

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 4:34 PM.

Respectfully Submitted,

S. Quezada

J. Marshall arrived.