

APPROVED



Wesley International Academy

Minutes

Development Committee Meeting

Date and Time

Thursday April 23, 2020 at 4:00 PM

Currently, all committee meetings will be held on Zoom until further notice. To log in to the meeting, please use the following:

Join Zoom Meeting

<https://us02web.zoom.us/j/85857521218?pwd=WXRwcWJPN2ZyTUFzYmJodTZJaXlFUT09>

Meeting ID: 858 5752 1218

Password: develop

One tap mobile

+13126266799,,85857521218#,,#,414233#

Dial by phone

+1 646 558 8656

Meeting ID: 858 5752 1218

Password: 414233

Committee Members Present

A. Chung, J. Marshall, K. Delp, S. Quezada

Committee Members Absent

None

Committee Members who arrived after the meeting opened

J. Marshall

Guests Present

E. Cater, L. Compton, L. Price, M. Rogers

I. Opening Items

A. Record Attendance and Guests

B. Call the Meeting to Order

K. Delp called a meeting of the Development Committee of Wesley International Academy to order on Thursday Apr 23, 2020 at 4:07 PM.

C. Approve January Minutes

K. Delp made a motion to approve the minutes from Development Committee Meeting on 01-16-20.

S. Quezada seconded the motion.

The committee **VOTED** unanimously to approve the motion.

II. Current Business

A. Foundation Cultivation Update

We have 9 pending LOIs

We have the opportunity to follow-up with at least one denial

Suggestion: research United Way and Community Foundation

Keeping an eye out for technology grants

B. Partner Touches - Businesses and Donors

We've sent out letters to business and family donors to touch base.

Jason has a call list for check-in

C. China Night 2020 - Recap

Reviewed numbers.

Huge success!

D. Funds Raised and Projected

Nearing goal

No direct final ask

Board can be approached to close the gap

Monthly giving remaining strong

Following up on Emory gift

E. Wesley Wish List

Auditorium is this year's goal

In-house broadcast system

Playground turf

Indoor digital signage - this has been addressed and already completed

III. Closing Items

A. Adjourn Meeting

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 4:34 PM.

Respectfully Submitted,

S. Quezada

J. Marshall arrived.