APPROVED

Wesley International Academy

Minutes

Development Committee Meeting

Date and Time
Thursday August 22, 2019 at 4:00 PM

Committee Members Present
A. Chung, J. Marshall, K. Delp, S. Quezada

Committee Members Absent
None

Guests Present
L. Compton, L. Price, Lisa Jones

I. Opening Items

A. Record Attendance and Guests

B. Call the Meeting to Order

K. Delp called a meeting of the Development Committee of Wesley International Academy to order on Thursday Aug 22, 2019 at 4:09 PM.

C. Approve Prior Month Minutes

S. Quezada made a motion to approve minutes from the Development Committee Meeting on 05-23-19 Development Committee Meeting on 05-23-19.
L. Compton seconded the motion.

The committee **VOTED** unanimously to approve the motion.

II. Current Business

A. Wesley Welcome Day Update

One-time gifts (cash, check, and credit): **$3,580**
Recurring: **$1715/month.** We now have 43 families giving monthly, which is great!

Teacher payroll deductions are currently at **$615/paycheck** (71 participants and I'm still getting forms).

B. Foundation Cultivation Update

Connected with Imlay and Dobbs and Sartain Lanier
Board members have shared connections
The weighted lottery is a shift that is of interest to funders.

Applied for the gardening grant.
Explored Target grant.
October Dine Out at Your Pie

C. 2019-2020 Committee Members and Goals

2019-20 Committee Members:
Jason Marshall
Anthony Chung
Laura Compton
Katie Delp
Lisa Price
Kate Boyer
Adrienne Hunter
Malika Berry Rodgers
Lisa Jones
Sarah Quezada

Goals:
Raise $75,000
Build 5 Philanthropic Relationships
Oversee all community partners and fundraising
Support the school-PTSA partnership of planning and fundraising for China Week
S. Quezada made a motion to approve members and goals.
K. Delp seconded the motion.
The committee **VOTED** unanimously to approve the motion.

D.

Red Thread Projects for 2019 & 2020 Budget

Smart Boards
Teacher Grants
China Summer Program

III. Other Business

A. Additional Discussion

- possibility of using AR/VR to engage more students and families in China Program

- 5K Generosity Run - runners being recruited

- Pouya/BEAM starting video contract with development focus

IV. Closing Items

A. Adjourn Meeting

K. Delp made a motion to adjourn the meeting.
L. Price seconded the motion.
The committee **VOTED** unanimously to approve the motion.
There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 4:53 PM.

Respectfully Submitted,
S. Quezada