

Wesley International Academy

Development Committee Meeting

Date and Time

Thursday January 14, 2021 at 4:00 PM EST

Currently, all committee meetings will be held on Zoom until further notice. To log in to the meeting, please use the following:

Join Zoom Meeting https://us02web.zoom.us/j/85857521218? pwd=WXRwcWJPN2ZyTUFzYmJodTZJaXIFUT09 Meeting ID: 858 5752 1218 Password: develop One tap mobile +13126266799,,85857521218#,,#,414233# Dial by phone +1 646 558 8656 Meeting ID: 858 5752 1218 Password: 414233

| Agenda | | | |
|---|--------------------|------------------|---------|
| | Purpose | Presenter | Time |
| I. Opening Items | | | 4:00 PM |
| Opening Items | | | |
| A. Record Attendance and Guests | | Sarah Quezada | |
| B. Call the Meeting to Order | | Katie Delp | |
| C. Approve December Minutes | Approve Minutes | Sarah Quezada | 3 m |
| Approve minutes for Development Committee Meeting | ng on Decembe | er 17, 2020 | |
| II. Current Business | | | 4:03 PM |
| Development | | | |

| | Purpose | Presenter | Time |
|--------------------------|---------|------------------|------|
| A. Committee Goal Update | FYI | Laura Compton | 15 m |
| | | - | |

1. Financials goal \$58,500 with a stretch of \$75,000.

- Actual (7/1/20 through 12/31/20) = \$57,841.55 (includes in-kind donations)
 Estimated Additional = \$20,809.46 (\$2,130 in monthly recurring gift pledges + \$8,029.46 via redefinED grant)
- Estimated Year End Total = \$78,651.01
- 1. 3-year Dev Strategy
- 2. Relationship Cultivation

| B. Grants Update | FYI | Laura Compton | 5 m |
|--|------------------|----------------------|------|
| C. Events | Discuss | Kate Boyer | 10 m |
| Previous - Movie Night Upcoming - TBD | | | |
| D. Wesley Wish List | Discuss | Laura Compton | 5 m |
| Technology - hardware, living streaming options expande Daycare options for staff Buses - field trips, athletic events Auditorium - \$55,657.19 | ed, additional t | raining for teachers | |

Auditorium - \$55,657.19 In house production and Broadcasting - \$40K playground turf - \$90,000

III. Other Business

IV. Closing Items

A. Adjourn Meeting

Vote