



# Wesley International Academy

## Development Committee Meeting

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### Date and Time

Thursday April 23, 2020 at 4:00 PM EDT

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Currently, all committee meetings will be held on Zoom until further notice. To log in to the meeting, please use the following:

Join Zoom Meeting

[https://us02web.zoom.us/j/85857521218?](https://us02web.zoom.us/j/85857521218?pwd=WXRwcWJPN2ZyTUFzYmJodTZJaXlFUT09)

[pwd=WXRwcWJPN2ZyTUFzYmJodTZJaXlFUT09](https://us02web.zoom.us/j/85857521218?pwd=WXRwcWJPN2ZyTUFzYmJodTZJaXlFUT09)

Meeting ID: 858 5752 1218

Password: develop

One tap mobile

+13126266799,,85857521218#,,#,414233#

Dial by phone

+1 646 558 8656

Meeting ID: 858 5752 1218

Password: 414233

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### Agenda

	Purpose	Presenter	Time
<b>I. Opening Items</b>			<b>4:00 PM</b>
Opening Items			
<b>A. Record Attendance and Guests</b>		Sarah Quezada	
<b>B. Call the Meeting to Order</b>		Katie Delp	
<b>C. Approve January Minutes</b>	Approve Minutes	Sarah Quezada	3 m
<b>II. Current Business</b>			<b>4:03 PM</b>

	Purpose	Presenter	Time
Development			
<b>A. Foundation Cultivation Update</b>	Discuss	Laura Compton	10 m
Pending Requests:			
<ul style="list-style-type: none"> <li>1. Blaine Family Foundation</li> <li>2. The Dewberry Foundation</li> <li>3. McClure Family Foundation</li> <li>4. Braitmayer Foundation</li> <li>5. Livingston Foundation</li> <li>6. American Association of Educators</li> <li>7. Atlanta Foundation</li> <li>8. Selig Family Foundation</li> <li>9. John and Mary Franklin Foundation</li> </ul>			
<b>B. Partner Touches - Businesses and Donors</b>	Discuss	Laura Compton	10 m
<b>C. China Night 2020 - Recap</b>	Discuss	Laura Compton	10 m
<b>China Night 2020 - Gross Income</b>			
Ticket Sales: \$3,484.00			
Online (Pre-Event) Donations: \$460.00			
Envelope Donations: \$724.50			
Business Sponsorships: \$11,250.00			
Doc Chey's: \$267.00			
<b>TOTAL: \$16,185.50</b>			
<b>China Night 2019 - Gross Income</b>			
Sponsorship: \$5,000.00			
Ticket Sales: \$4,500.00			
Red Envelopes \$1,000.00			
<b>TOTAL: \$10,500.00</b>			
<b>D. Funds Raised and Projected</b>	FYI	Laura Compton	5 m
<b>Actual (7/1/19 through 4/15/20) = \$66,133.50</b>			
<b>Estimated Additional Recurring = \$5,790.00</b>			
<b>Estimated Year End Total = \$71,923.50</b>			
<b>E. Wesley Wish List</b>	Discuss	Laura Compton	5 m
Auditorium - \$55,657.19			
In house production and Broadcasting - \$40K			
Indoor digital signage - \$50K			
playground turf - \$90,000			
<b>III. Other Business</b>			
<b>IV. Closing Items</b>			
<b>A. Adjourn Meeting</b>	Vote		