

APPROVED



## KIPP Philadelphia Public Schools

### Minutes

#### Development Committee Meeting

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##### **Date and Time**

Tuesday November 17, 2020 at 4:00 PM

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A regular meeting of the KIPP Administrative Services Corporation Development Committee in joint session with regular meetings of the KIPP West Philadelphia Preparatory Charter School Board of Trustees Development Committee, KIPP DuBois Charter School Board of Trustees Development Committee, KIPP West Philadelphia Charter School Board of Trustees Development Committee, KIPP North Philadelphia Charter School Board of Trustees Development Committee, and KIPP Parkside Charter School Board of Trustees Development Committee, with Committee Chair Jerry Davidse presiding.

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##### **Committee Members Present**

A. Aerts (remote), C. Benson (remote), F. Middleton (remote), J. Cunningham Akoto (remote), J. Davidse (remote), N. Wiltshire (remote), S. Wilson Jones (remote), T. Algarin (remote), Z. Rankin (remote)

##### **Committee Members Absent**

L. Whitaker, R. Knowles

##### **Guests Present**

Alex Rau (CCS) (remote), Greg Hagin (CCS) (remote), H. Richman (remote), Ian Swedish (CCS) (remote), J. Cole (remote), Portia Fullard (CCS) (remote)

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#### **I. Opening Items**

##### **A. Record Attendance**

##### **B.**

## **Call the Meeting to Order**

J. Davidse called a meeting of the Development Committee of KIPP Philadelphia Public Schools to order on Tuesday Nov 17, 2020 at 4:01 PM.

## **II. Development**

### **A. Presentation from Charter School Solutions (CCS)**

1. Z. Rankin opened the meeting introducing CCS Fundraising representatives to the committee.
2. CCS showed a presentation to the committee discussing in details who they are and what they do.
  1. CCS partners with nonprofits for transformational change
3. CCS continued the presentation discussing their planning study goals, outcomes, and timeline overview

### **B. Set Board Development Goal**

1. Z. Rankin opened the discussion proposing the goal of \$200,000 for Board Trustee giving for the year (FY21); This is twice the amount that was given last year
  1. Committee approved \$200,000 board giving goal
2. J. Davidse opened the floor for discussion around the goal amount

### **C. YTD Progress**

1. J. Davidse continued the discussion leading into YTD progress to goals
2. Z. Rankin presented the progress of goals for FY21 to date and prospect pipeline

## **III. Other Business**

### **A. Updates**

1. C. Benson gave an update on December solicitation which highlights asks during the holiday season
2. C. Benson continued updates on Sip for KIPP proposing moving the event to the Fall due to uncertainty around COVID in the Spring
  1. Committee approved to move Sip for KIPP to the Fall

## **IV. Closing Items**

### **A. Adjourn Meeting**

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 4:59 PM.

Respectfully Submitted,  
J. Davidse