



# Voices for International Business and Education

## Minutes

### VIBE Development Committee Meeting

Development Committee

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#### Date and Time

Monday May 17, 2021 at 6:30 PM

#### Location

Zoom Meeting

<https://us02web.zoom.us/j/86707077877?pwd=QXlncWhsWDhINExkWTNNK0JYQUEzdz09>

Voices for International Business and Education [http://public.boardontrack.com/VIBE\\_1](http://public.boardontrack.com/VIBE_1)

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#### Committee Members Present

J. Lampton (remote), K. Dwyer (remote), M. Roney (remote), P. Manson (remote), Q. Le (remote), S. Thomas (remote)

#### Committee Members Absent

*None*

#### Guests Present

S. Schulkins (remote), S. Wilson (remote), T. Huynh (remote)

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#### I. Opening Items

##### A. Record Attendance and Guests

## **B. Call the Meeting to Order**

S. Thomas called a meeting of the Development Committee of Voices for International Business and Education to order on Monday May 17, 2021 at 6:35 PM.

## **C. Approve April 2021 Minutes**

J. Lampton made a motion to approve the minutes from VIBE Development Committee Meeting on 04-12-21.

P. Manson seconded the motion.

The committee **VOTED** unanimously to approve the motion.

## **II. Developing our Development Committee**

### **A. Goals for Development Committee**

- Development Committee goals were stated.

## **III. Spring GALA Updates**

### **A. GALA Updates**

- S. Schulkens - gave an update on the revenue from the GALA.
- GALA funds are still changing daily.
- The final amount of earnings from the GALA funds are still being added to.
- This 2021 GALA was the most successful.
- The participation of the Board Members was addressed. .The quota for the Board will be better communicated next year's IHSNO GALA.
- Board Members should participate more than they did in the GALA because this is a way to support the organization that you support.
- Board Members should support IHSNO events.
- Some board members participated, and some board members did not contribute at all.
- If Board Members participated in other areas, this could make up their financial participation.
- Give Nola - was below expectations for giving on Give Nola Day.
- Give Nola day was scheduled very close to the GALA.

### **B. Development/Institutional Plan Update**

- S. Schulkens - gave a description of fundraising and goals.
- The documents attached to the agenda were discussed.
- Total Projection of fundraising was lower than presented in the past.
- The next 36 days - S. Schulkens and the team plan on working hard at receiving donations from corporations.

- There was 1 virtual open house and also 3 in-person open houses in 2021.
- There is a list of schools that IHSNO will begin to reach out to.
- The ways in which families are being communicated vary.
- S. Schulkens and his team explained how they plan on reaching out to potential students and their families.
- Tammy H. and S. Schulkens reached out to families together and did a great job of finding out how they heard about IHSNO.
- One App deadline is approaching. It is on Friday.
- There is one more round of One App that will take place the summertime.

### **C. Grants Updates**

- S. Wilson gave an update on grants.
- The grant applications are tailored to the needs of IHSNO.
- This year's grant that IHSNO was approved for consisted of a lot of one-offs.
- IHSNO is identifying needs and then applying for those grants.
- The one-off grants - IHSNO are using energies in the right way.
- Long-term grants - these may be available that may help IHSNO expand and grow.
- The grant pipeline was explained in more detail.
- The grant pipeline shows grants that were applied for which consists of approved grants and grants that IHSNO was denied of receiving.

## **IV. Other Business**

### **A. Other Business**

- Committee members did not have any comment.
- The next meeting will take place on June 16th, 2021.

## **V. Public Comment**

### **A. Public comment**

- There is no public comment.

## **VI. Closing Items**

### **A. Adjourn Meeting**

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 7:08 PM.

Respectfully Submitted,  
S. Thomas

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### **Documents used during the meeting**

- Recap Gala-2021-0514.pdf
- DV Development Plan-2021-0514.pdf
- DV Grant Pipeline-2021-0514.pdf