

November 2023 Financials

PREPARED **JAN'24** BY



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Executive Summary



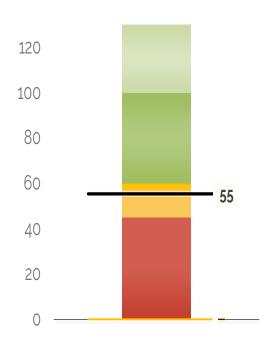
- The FY 23 Financial audit was completed by Bernard & Franks and submitted on time to the Legislative Auditor and LA Dept of Education
 - The auditors presented an unmodified audit opinion with no findings, no questioned costs, and no noted exceptions.
- IHSNO and EdOps have submitted all requested information for completion of the 990 finding and are pending receipt of the draft version from Bernard & Franks.
- Through the close of November 2023, IHSNO had \$309k in available cash and is forecasted to close the year with 55 Days of Cash. Currently, Net Income is forecasted to be -\$53k, which is \$55k worse than budgeted.

Key Performance Indicators



Days of Cash

Cash balance at year-end divided by average daily expenses

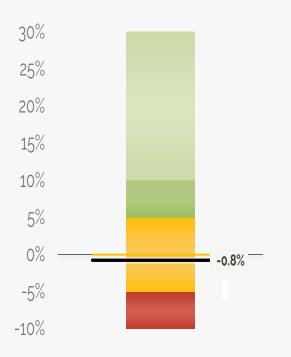


55 DAYS OF CASH AT YEAR'S END

The school will end the year with 55 days of cash. This is below the recommended 60 days

Gross Margin

Revenue less expenses, divided by revenue

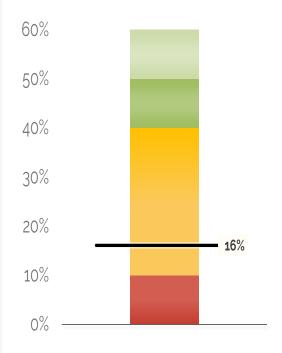


-0.8% GROSS MARGIN

The forecasted net income is -\$53k, which is \$55k below the budget. It yields a -0.8% gross margin.

Fund Balance %

Forecasted Ending Fund Balance
/ Total Expenses

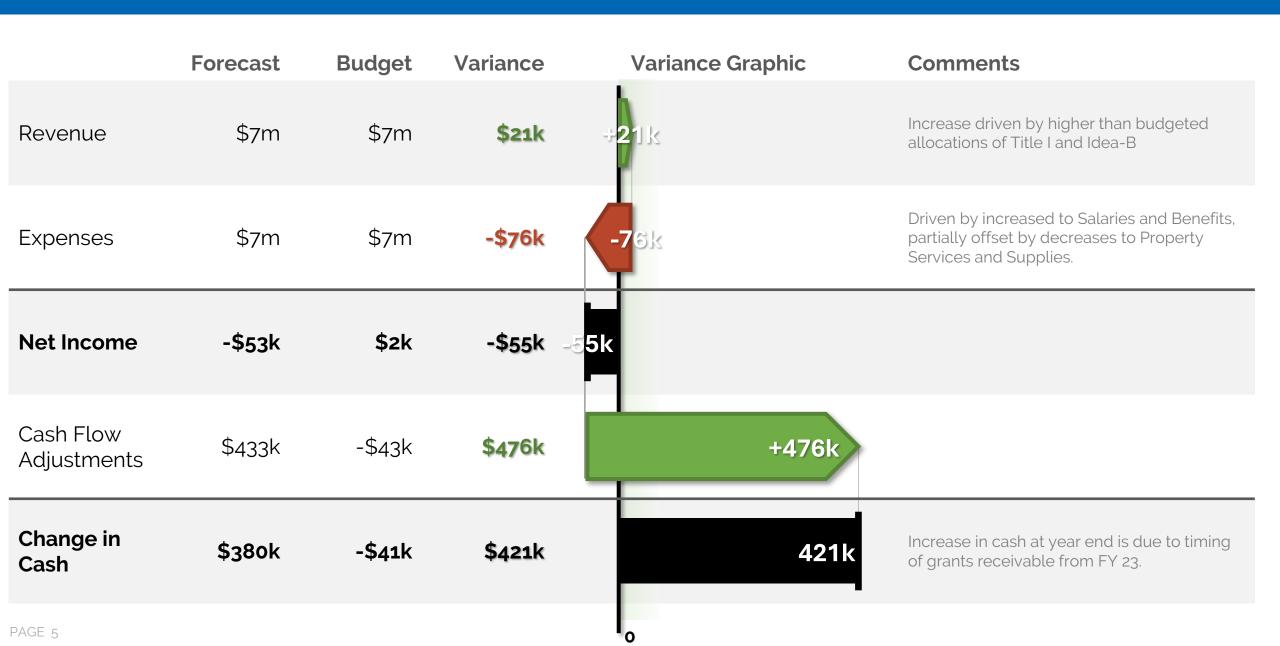


16.09% AT YEAR'S END

The school is projected to end the year with a fund balance of \$1,133,925. Last year's fund balance was \$1,186,994.

Forecast Overview



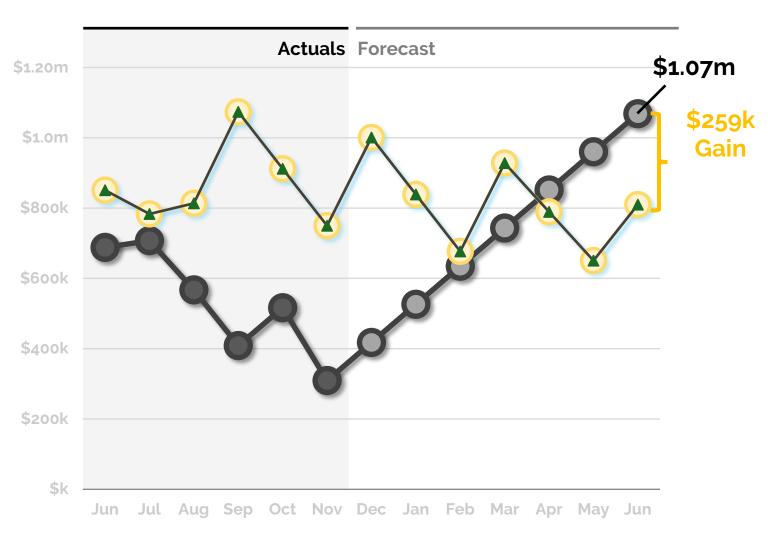


Cash Forecast



55 Days of Cash at year's end

We forecast the school's year ending cash balance as **\$1.1m**, **\$259k** above budget.





Noted Forecast Changes



- Decreased Other Benefits by \$50,000, Reliance Standard Policy payments average \$2,300 monthly, budgeted \$6,700
- Decreased Custodial Services by \$28,000, left cushion for additional cleaning services at new campus.
- Potential savings on student transportation (~\$21,000), waiting for
 December and January invoices to determine if a forecast adjustment is needed.



QUESTIONS?

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| | Year-To-Date | | | Ar | nual Forecast | | |
|--|--------------|-----------|-----------|-----------|---------------|----------|-------------|
| | Actual | Budget | Variance | Forecast | Budget | Variance | Remaining |
| Revenue | | | | | | | |
| State and Local Revenue | 1,982,292 | 1,983,665 | (1,373) | 4,840,796 | 4,830,796 | 10,000 | 2,858,504 |
| Federal Revenue | 353,150 | 507,621 | (154,471) | 1,919,105 | 1,909,576 | 9,530 | 1,565,955 |
| Private Grants and Donations | 850 | - | 850 | 850 | - | 850 | - |
| Earned Fees | 71,361 | 90,656 | (19,295) | 234,976 | 234,603 | 372 | 163,615 |
| Total Revenue | 2,407,653 | 2,581,943 | (174,290) | 6,995,727 | 6,974,975 | 20,752 | 4,588,074 |
| | | | | | | | |
| Expenses | | | | | | | |
| Salaries | 1,316,732 | 1,079,303 | (237,429) | 3,214,291 | 3,120,015 | (94,276) | 1,897,559 |
| Employee Benefits | 182,578 | 305,325 | 122,747 | 696,639 | 732,781 | 36,142 | 514,061 |
| Purchased Professional And Technical Services | 430,597 | 382,724 | (47,873) | 1,076,914 | 1,004,648 | (72,266) | 646,316 |
| Purchased Property Services | 110,522 | 126,139 | 15,617 | 289,226 | 302,734 | 13,508 | 178,704 |
| Other Purchased Services | 379,854 | 436,714 | 56,860 | 1,127,753 | 1,136,415 | 8,662 | 747,899 |
| Supplies | 185,264 | 163,779 | (21,485) | 384,188 | 393,069 | 8,881 | 198,925 |
| Debt Service And Miscellaneous | 82,438 | 137,709 | 55,271 | 259,784 | 283,483 | 23,699 | 177.347 |
| Total Expenses | 2,687,985 | 2,631,693 | (56,292) | 7,048,796 | 6,973,144 | (75,652) | 2 4,360,811 |
| Net Income | (280,332) | (49,750) | (230,582) | (53,069) | 1,831 | (54,900) | 3 227,263 |
| Cash Flow Adjustments | (98,375) | (51,273) | (47,103) | 433,447 | (42,763) | 476,209 | 531,822 |
| Change in Cash | (378,708) | (101,023) | (277,685) | 380,378 | (40,932) | 421,310 | 759,085 |

• REVENUE: \$21K AHEAD

2 EXPENSES: \$76K BEHIND

3 NET INCOME: \$55K behind

CASH ADJ:\$476K AHEAD

5 NET CHANGE IN CASH: \$421K AHEAD

| | Actual | | | | | Forecast | | | | | | | |
|---|---------|----------|----------|---------|----------|----------|---------|---------|---------|---------|---------|-----------|-----------|
| Income Statement | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | TOTAL |
| Revenue | | | | | | | | | | | | | |
| State and Local Revenue | 368,036 | 504,572 | 369,894 | 369,894 | 369,894 | 408,358 | 408,358 | 408,358 | 408,358 | 408,358 | 408,358 | 408,358 | 4,840,796 |
| Federal Revenue | 0 | 8,000 | 228,551 | 35,724 | 80,875 | 223,708 | 223,708 | 223,708 | 223,708 | 223,708 | 223,708 | 223,708 | 1,919,105 |
| Private Grants and Donations | 0 | 0 | 850 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 850 |
| Earned Fees | 452 | 28,416 | 5,497 | 9,676 | 27,320 | 23,374 | 23,374 | 23,374 | 23,374 | 23,374 | 23,374 | 23,374 | 234,976 |
| Total Revenue | 368,488 | 540,988 | 604,792 | 415,295 | 478,090 | 655,439 | 655,439 | 655,439 | 655,439 | 655,439 | 655,439 | 655,439 | 6,995,727 |
| Expenses | | | | | | | | | | | | | |
| Salaries | 45,779 | 181,492 | 238,574 | 250,330 | 600,558 | 271,080 | 271,080 | 271,080 | 271,080 | 271,080 | 271,080 | 271,080 | 3,214,291 |
| Employee Benefits | 30,333 | 45,412 | 36,375 | 29,940 | 40,518 | 73,437 | 73,437 | 73,437 | 73,437 | 73,437 | 73,437 | 73,437 | 696,639 |
| Purchased Professional And Technical Services | 94,839 | 112,045 | 62,708 | 39,485 | 121,520 | 92,331 | 92,331 | 92,331 | 92,331 | 92,331 | 92,331 | 92,331 | 1,076,914 |
| Purchased Property Services | 27,341 | 23,280 | 18,601 | 18,959 | 22,341 | 25,529 | 25,529 | 25,529 | 25,529 | 25,529 | 25,529 | 25,529 | 289,226 |
| Other Purchased Services | 47,119 | 119,890 | 55,271 | 61,779 | 95,795 | 106,843 | 106,843 | 106,843 | 106,843 | 106,843 | 106,843 | 106,843 | 1,127,753 |
| Supplies | 16,206 | 69,502 | 6,925 | 28,787 | 63,844 | 28,418 | 28,418 | 28,418 | 28,418 | 28,418 | 28,418 | 28,418 | 384,188 |
| Debt Service And Miscellaneous | 9,172 | 46,964 | 4,627 | 8,823 | 12,852 | 25,335 | 25,335 | 25,335 | 25,335 | 25,335 | 25,335 | 25,335 | 259,784 |
| Total Ordinary Expenses | 270,787 | 598,586 | 423,082 | 438,103 | 957,427 | 622,973 | 622,973 | 622,973 | 622,973 | 622,973 | 622,973 | 622,973 | 7,048,796 |
| Total Expenses | 270,787 | 598,586 | 423,082 | 438,103 | 957,427 | 622,973 | 622,973 | 622,973 | 622,973 | 622,973 | 622,973 | 622,973 | 7,048,796 |
| Net Income | 97,701 | -57,598 | 181,710 | -22,809 | -479,337 | 32,466 | 32,466 | 32,466 | 32,466 | 32,466 | 32,466 | 32,466 | -53,069 |
| Cash Flow Statement | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | TOTAL |
| Net Income | 97,701 | -57,598 | 181,710 | -22,809 | -479,337 | 32,466 | 32,466 | 32,466 | 32,466 | 32,466 | 32,466 | 32,466 | -53,069 |
| Accounts Receivable | 207,848 | 32,680 | -228,551 | 242,601 | 91,894 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 346,472 |
| Cash Flow Adjustments | -78,530 | -82,489 | -339,991 | 130,300 | 272,334 | 75,975 | 75,975 | 75,975 | 75,975 | 75,975 | 75,975 | 75,975 | 433,447 |
| Change in Cash | 19,172 | -140,088 | -158,280 | 107,492 | -207,003 | 108,441 | 108,441 | 108,441 | 108,441 | 108,441 | 108,441 | 108,441 | 380,378 |
| Ending Cash | 707,339 | 567,252 | 408,971 | 516,463 | 309,460 | 417,901 | 526,341 | 634,782 | 743,223 | 851,664 | 960,104 | 1.068.545 | |

| | Previous Year End | Current | Year End |
|------------------------------|-------------------|-----------|-----------|
| Assets | | | |
| Current Assets | | | |
| Cash | 688,167 | 309,460 | 1,068,545 |
| Accounts Receivable | 544,299 | 242,366 | 204,767 |
| Total Current Assets | 1,232,467 | 551,826 | 1,273,312 |
| Noncurrent Assets | | | |
| Facilities, Net | 669,143 | 669,143 | 669,143 |
| Total Noncurrent Assets | 669,143 | 669,143 | 669,143 |
| Total Assets | 1,901,610 | 1,220,970 | 1,942,455 |
| | | | |
| Liabilities and Equity | | | |
| Liabilities | | | |
| Current Liabilities | | | |
| Other Current Liabilities | 536,774 | 416,290 | 630,688 |
| Accounts Payable | 305,712 | 25,888 | 305,712 |
| Total Current Liabilities | 842,486 | 442,178 | 936,400 |
| Total Long-Term Liabilities | 0 | 0 | |
| Total Liabilities | 842,486 | 442,178 | 936,400 |
| Equity | | | |
| Unrestricted Net Assets | 1,212,066 | 1,059,124 | 1,059,124 |
| Net Income | -152,942 | -280,332 | -53,069 |
| Total Equity | 1,059,124 | 778,792 | 1,006,055 |
| Total Liabilities and Equity | 1,901,610 | 1,220,970 | 1,942,455 |