

Voices for International Business and Education

Finance and Development Committee Meeting

Date and Time Wednesday April 30, 2025 at 5:30 PM CDT

Location

2733 Esplanade Avenue, New Orleans, Louisiana 70119 Stream Live: <u>https://www.youtube.com/@IHSNOLA</u>

Voices for International Business and Education http://public.boardontrack.com/VIBE_1

Agenda

			Purpose	Presenter	Time
I.	Оре	ning Items		Ę	5:30 PM
	Ope	ning Items			
	Α.	Call the Meeting to Order		Karen Dwyer	1 m
		MISSION: To educate and nurture a diverse learning International Baccalaureate Programme, world land appreciation to succeed in the global economy.	•	•	
	в.	Record Attendance and Guests		Karen Dwyer	1 m

			Purpose	Presenter	Time
	C.	Approve Minutes - March Finance / Development Committee Meeting	Approve Minutes	Karen Dwyer	1 m
II.	IV.	Financial update			5:33 PM
	Α.	Review Financial Report	Vote	Karen Dwyer	7 m
		Review financials for the period ending March 202 Vote to recommend to the Full Board	5		
	В.	Updates on Budget	Discuss	Karen Dwyer	10 m
		Discuss the final draft of the budget			
		 Review the final draft of the budget Vote on final draft of the budget to be recomme 	nded to the boar	d	
III.	Dev	velopment			5:50 PM
III.	Dev A.	velopment Development Update	FYI	Uyen Yi	5:50 PM 10 m
III.		Development Update Grants worksheet	FYI	Uyen Yi	
		Development Update Grants worksheet Recent Activities Upcoming Activities	FYI	Uyen Yi	
III.		Development Update Grants worksheet Recent Activities	FYI	Uyen Yi	
III. IV.	Α.	Development Update Grants worksheet Recent Activities Upcoming Activities	FYI	Uyen Yi	
	Α.	Development Update Grants worksheet Recent Activities Upcoming Activities Future Activities	FYI Vote	Uyen Yi Karen Dwyer	10 m

2. Vote and Adjourn Meeting

Coversheet

Review Financial Report

Section: Item: Purpose: Submitted by: Related Material: II. IV. Financial update A. Review Financial Report Vote

IHSNO Financial Statements - March 2025.pdf



March 2025

YTD Revenue & Expenses – Actual vs. Budget – nine months ended 3/31/25

- YTD operating surplus of \$94,156 compared to YTD budget deficit of (\$114,480)
- Total YTD Revenues of \$4,818,654 compared to Total TYD Budgeted Revenues of \$4,758,004
 - YTD MFP revenue under YTD budget by approximately \$300K budget was based on 395 students, MFP was adjusted to 372 students
 - School Food Service Revenue slightly better than YTD budget
 - Estimated grant accruals for IDEA, Title I, Redesign, and CLSD included
 - Other Restricted Grants (4590) includes final submission of ESSER III of \$343,566 this was budgeted at much lower amount; also includes Redesign & CLSD accruals
 - Other Restricted Revenues (3290) of \$126,762 represents state stipends to be passed through to employees
- Total YTD Expenses of \$4,724,498 compared to Total YTD Budgeted Expenses of \$4,872,484
 - Salaries slightly below YTD budget due to timing of starting dates of employees vs budget spread; employee departures
 - Benefit plan costs lower than YTD budget by about \$114K
 - Professional Services under YTD budget by \$63K
 - Purchased Property Services over YTD budget by \$76K primarily due to significant AC repairs of approximately \$80K
 - Insurance Expense over YTD budget by \$17K
 - Supplies over YTD budget by approximately \$111K variances include instructional supplies \$19K, facility supplies \$36K, electricity \$18K, Textbooks/Workbooks (Curriculum) \$38K
 - Other Expenses includes MFP fee; annual dues for Greater New Orleans Collaborative and LAPCS; school events & field trips

Balance Sheet – 3/31/25

- Operating Cash Hancock Whitney \$563,989
- Accounts/Grants Receivable \$565,205
- Accounts Payable \$48,589
- Deferred MFP represents over funding based on estimated students counts
- Other Current Liabilities includes of \$54,366 includes accrued busing and food service
- Loan payable \$133,494
- Net Assets \$897,670 which includes capital assets of \$673,089

FY24-25 YTD Actuals vs YTD Budget (Summary)

		TOTAL	
	ACTUAL	BUDGET	OVER BUDGET
Income			
1900 OTHER REV FROM LOCAL SOURCES	2,318,420	2,504,939	-186,519
REVENUE FROM FEDERAL SOURC	1,013,104	718,330	294,774
REVENUE FROM STATE SOURCES	1,487,130	1,534,736	-47,605
Total Income	\$4,818,654	\$4,758,004	\$60,650
GROSS PROFIT	\$4,818,654	\$4,758,004	\$60,650
Expenses			
100 Salaries - Regular Employee	2,270,194	2,312,521	-42,327
200 Benefits	540,785	671,381	-130,596
300 Prof Services	631,166	693,926	-62,760
400 Purchased Property Services	201,693	125,550	76,143
500 Other Purchased Svs	682,067	744,000	-61,933
600 Supplies	294,914	184,140	110,774
800 Other Objects	103,680	140,967	-37,287
Total Expenses	\$4,724,498	\$4,872,484	\$ -147,986
NET OPERATING INCOME	\$94,156	\$ -114,480	\$208,636
NET INCOME	\$94,156	\$ -114,480	\$208,636

FY24-25 YTD Actuals vs YTD Budget (Detail)

		TOTAL	
	ACTUAL	BUDGET	OVER BUDGET
Income			
1900 OTHER REV FROM LOCAL SOURCES			
1510000 Interest	1,785	511	1,275
1740000 Student Fees	9,260	59,200	-49,940
1921000 Unrestricted Contributions and Donations	25,895	77,250	-51,355
1922000 Restricted Contributions and Donations	10,500		10,500
1993000 Refund Of PY Expense	4,842	19,252	-14,410
1994000 State Pub Sch Fund (MFP)Loca	2,179,204	2,342,726	-163,522
1999000 Other Miscellaneous Revenues	86,934	6,000	80,934
Total 1900 OTHER REV FROM LOCAL SOURCES	2,318,420	2,504,939	-186,519
REVENUE FROM FEDERAL SOURC			
4515000 School Food Service	180,036	162,174	17,862
4531000 IDEA - Part B	67,348	73,238	-5,890
4535000 IDEA High Cost Services		0	0
4541000 Title I, Part A	160,766	120,920	39,847
4544000 Title IV, Part A	1,756	0	1,756
4545000 Title II, Part A	6,992	0	6,992
4547000 Title III, Part A	7,017	0	7,017
4550000 Redesign 1003a	86,512	118,370	-31,858
4559000 Other NCLB Programs		176,250	-176,250
4590000 Other Restricted Grants Through State	502,677	67,379	435,299
Total REVENUE FROM FEDERAL SOURC	1,013,104	718,330	294,774
REVENUE FROM STATE SOURCES			
3110000 State Public School Fund (MF	1,335,144	1,472,413	-137,269
3110002 CDF	24,823		24,823
3200001 Restricted Grants-In-Aid	401	7,500	-7,099
3290 Other Restricted Revenues	126,762	54,823	71,939
Total 3200001 Restricted Grants-In-Aid	127,163	62,323	64,840
Total REVENUE FROM STATE SOURCES	1,487,130	1,534,736	-47,605
Total Income	\$4,818,654	\$4,758,004	\$60,650
GROSS PROFIT	\$4,818,654	\$4,758,004	\$60,650
Expenses			
100 Salaries - Regular Employee			
1110000 School Administrators			
1112190 Other Pupil Support –Culture	93,803	50,290	43,512
1112410 Principals		18,750	-18,750
1112420 Asst Principals		55,765	-55,765
1112430 CEO	81,250	112,500	-31,250
1112490 Other Admin	94,653	324,164	-229,510
1112510 Fiscal Svcs/Business Mgr	70,426	106,556	-36,130
Total 1110000 School Administrators	340,132	668,024	-327,893

FY24-25 YTD Actuals vs YTD Budget (Detail)

		TOTAL	
	ACTUAL	BUDGET	OVER BUDGET
1121130 Secondary Teachers	1,072,950	888,770	184,180
1121210 Special Education Teachers	124,232	123,094	1,139
Total 1120000 Teachers	1,197,183	1,011,864	185,319
1130000 Therapists/Specialists/Counselors			
1132113 Social Worker		86,202	-86,202
1132122 Counselors/Specialist	143,392	90,928	52,464
1132211 Remediation Specialist		67,425	-67,425
Total 1130000 Therapists/Specialists/Counselors	143,392	244,555	-101,163
1142400 Clerical / Secretarial	139,108	96,495	42,613
1150000 Para Educators			
1151210 Aides-Special Education		24,962	-24,962
Total 1150000 Para Educators		24,962	-24,962
1160000 Service Workers	112,736		112,736
1162620 Custodial Staff	66,446	101,943	-35,497
Total 1160000 Service Workers	179,182	101,943	77,239
1180000 Degreed Professional			
1182329 Director of Development	28,999		28,999
Total 1180000 Degreed Professional	28,999		28,999
1190000 Other Salaries	53,541	28,968	24,573
1192200 Behavior Interventionist	28,136	55,460	-27,324
1192845 IT Support	46,897		46,897
Total 1190000 Other Salaries	128,574	84,428	44,147
1231130 Substitute Teachers		24,000	-24,000
1300000 Salaries for Extra Work	376	56,250	-55,874
1500000 Stipend Pay	113,247	00,200	113,247
Fotal 100 Salaries - Regular Employee	2,270,194	2,312,521	-42,327
200 Benefits	_,,	_,_ ,_ ,_ ,	,
210 Health Insurance	56,405	399,321	-342,916
2101100 Health Insurance-Regular Programs	170,137	000,021	170,137
2101210 Health Insurance - Special Education	9,156		9,156
2102400 Health Insurance - School Admin	37,721		37,721
2102510 Health Insurance - Fiscal Svcs	5,188		5,188
2102840 Health Insurance - Technology	6,395		6,395
Total 210 Health Insurance	285,001	399,321	-114,320
220 Social Security	128,895	143,283	-14,388
225 Medicare	30,147	33,510	-3,363
2300000 Retirement	33,926	69,331	-35,404
2391100 Retirement-Regular Programs	12,323		12,323
2391210 Retirement-Special Education	3,557		3,557
2392400 Retirement-School Admin	21,311		21,311
2392510 Retirement-Fiscal Svcs	2,213		2,213
Total 2300000 Retirement	73,331	69,331	4,000

FY24-25 YTD Actuals vs YTD Budget (Detail)

		TOTAL	
	ACTUAL	BUDGET	OVER BUDGET
2500000 Unemployment	8,082	12,070	-3,988
260 Workers Compensation	15,329	13,866	1,463
290 Other Benefits	0		0
Total 200 Benefits	540,785	671,381	-130,596
300 Prof Services			
3001210 Other Purch Tech Svcs-SPED	16,347	16,360	-13
3001420 Athletics	21,756		21,756
3002130 Health Services	53,995	41,800	12,195
3002150 Speech Svcs	6,910	12,000	-5,090
3002160 Occupational Therapy	688	2,800	-2,113
3002220 Other-Instruction Dev Svcs	1,800		1,800
3002310 Board of Education Purch Tech Svcs	10,995		10,995
3002400 School Admin Purch Tech Svcs	13,544		13,544
3002510 Fiscal Svcs	127,718	54,375	73,343
3002660 Safety and Security Svcs	59,688	72,000	-12,312
3002830 Human Resource Svcs	4,945	9,000	-4,055
3003100 Food Service	1,022		1,022
3100000 Purchased OfficialAdminstrative Services		38,246	-38,246
3200000 Purchased Educational Services	11,875	157,997	-146,122
3201000 Purchased Educational Services Instruction	93,246		93,246
3202100 Purchased Educational Services Pupil Support	35,478	27,455	8,023
3202200 Purchased Educational Services Instructional Staff	42,365	9,000	33,365
Total 3200000 Purchased Educational Services	182,964	194,452	-11,489
3300000 Other Purchased Professional Services			
3322310 Legal Services	14,341	48,750	-34,409
3332310 Auditing Services	47,200	52,400	-5,200
3390000 Other Professional Services		34,496	-34,496
3392830 Other Professional Services - Background Checks		1,000	-1,000
Total 3390000 Other Professional Services		35,496	-35,496
Total 3300000 Other Purchased Professional Services	61,541	136,646	-75,105
3402510 Fiscal Purch Prof and Tech Svcs		1,800	-1,800
3402840 Admin Tech Svcs	67,253	114,446	-47,193
Total 300 Prof Services	631,166	693,926	-62,760
400 Purchased Property Services			
4212620 Disposal Services	4,670	6,225	-1,555
4232620 Custodial Services	20,077	67,500	-47,423
4302620 Repairs and Maintenance	132,900		132,900
4422400 Rental of Equip-School Admin	38,213		38,213
4422650 Vehicle Operation and Maintenance Services		51,825	-51,825
Total 4422400 Rental of Equip-School Admin	38,213	51,825	-13,612
4422620 Equipment Rental	1,404		1,404
4900000 Other Property Services	4,430		4,430

FY24-25 YTD Actuals vs YTD Budget (Detail)

		TOTAL	
	ACTUAL	BUDGET	OVER BUDGET
Total 400 Purchased Property Services	201,693	125,550	76,143
500 Other Purchased Svs			
5192720 Student Transportation	357,313	339,400	17,913
5212310 Liability & Flood Insurance	41,096	42,523	-1,427
5222620 Property Insurance	18,165		18,165
530 Communications	2,382		2,382
5302400 Communication	53,900	21,464	32,436
Total 530 Communications	56,283	21,464	34,818
5402310 Professional Advertising	11,906	7,669	4,237
550 Printing and Binding		7,500	-7,500
5641100 Tuition to Other LEA's	34,075	106,584	-72,509
5703100 Food Service Management	144,906	157,360	-12,454
5800000 Travel		24,000	-24,000
5821100 Travel Reimbursement	3,070		3,070
5822400 Travel-School Admin	7,025		7,025
Total 5800000 Travel	10,095	24,000	-13,905
5900000 Miscellaneous Purchased Service	7,480	37,500	-30,020
5902400 Miscellaneous Purchased Services	748		748
Total 500 Other Purchased Svs	682,067	744,000	-61,933
600 Supplies			
6101100 Supplies and Materials	63,950	44,656	19,294
6101210 Supplies-Special Education	97		97
6101490 Supplies - Other Programs	7,129		7,129
6102130 Supplies - Nursing	2,477		2,477
6102220 Supplies-Instruction Dev Svcs	686		686
6102400 Supplies-School Admin	10,379	6,188	4,192
6102620 Supplies-Bldg	49,525	13,500	36,025
6151100 Technology Supplies	7,308	24,375	-17,067
6152400 Tech-School Admin	2,222	375	1,847
6222620 Electricity	60,174	42,000	18,174
6400000 Textbooks & Workbooks	90,967	53,047	37,920
Total 600 Supplies	294,914	184,140	110,774
800 Other Objects			
8102400 Dues and Fees	90,120	76,917	13,203
8352510 Interest Expense	3,695		3,695
8950000 Miscellaneous non-public Expens	9,865		9,865
8970000 Insurance per child		64,050	-64,050
Total 800 Other Objects	103,680	140,967	-37,287
Total Expenses	\$4,724,498	\$4,872,484	\$ -147,986
NET OPERATING INCOME	\$94,156	\$ -114,480	\$208,636
NET INCOME	\$94,156	\$ -114,480	\$208,636

Voices for International Business and Education

Stmt Rev & Exp vs Prior Year

	TOTAL	
	JUL 2024 - MAR 2025	JUL 2023 - MAR 2024 (PY YTD)
Income		
1900 OTHER REV FROM LOCAL SOURCES	2,318,420.13	2,164,094.54
REVENUE FROM FEDERAL SOURC	1,013,103.64	858,626.77
REVENUE FROM STATE SOURCES	1,487,130.14	1,579,449.89
Total Income	\$4,818,653.91	\$4,602,171.20
GROSS PROFIT	\$4,818,653.91	\$4,602,171.20
Expenses		
100 Salaries - Regular Employee	2,270,193.79	2,035,969.41
200 Benefits	540,784.66	347,723.41
300 Prof Services	631,166.20	674,731.94
400 Purchased Property Services	201,693.43	216,085.28
500 Other Purchased Svs	682,066.55	772,403.43
600 Supplies	294,913.50	224,158.78
800 Other Objects	103,680.08	172,662.16
900 Other Uses of Funds		0.00
Total Expenses	\$4,724,498.21	\$4,443,734.41
NET OPERATING INCOME	\$94,155.70	\$158,436.79
NET INCOME	\$94,155.70	\$158,436.79

Balance Sheet

As of March 31, 2025

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	500.000
10000 Cash and Cash Investments	563,989
1000999 Anybill Clearing Total Bank Accounts	92,315
	\$656,304
Accounts Receivable	
1530000 Accounts Receivable	565,205
Total Accounts Receivable	\$565,205
Other Current Assets	
10160 Prepaid Salary	0
1810000 Prepaid expenses	19,866
1910001 Security Deposit	7,886
Total Other Current Assets	\$27,752
Total Current Assets	\$1,249,261
Fixed Assets	
2000000 Fixed Assets	215,273
Total Fixed Assets	\$215,273
Other Assets	
2650000 ROU Asset	104,610
Total Other Assets	\$104,610
TOTAL ASSETS	\$1,569,144
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
4210000 Accounts Payable	48,589
Total Accounts Payable	\$48,589
Credit Cards	
4200000 Whitney Pay Cards	3,473
Total Credit Cards	\$3,473
Other Current Liabilities	
10600 Deferred MFP	131,672
451 Other Current Liabilities	54,366
4510000 Loan Payable	133,494
4610000 Accrued Salaries & Benefits	107,023
4613000 Accrued Vested PTO Benefits	45,028
471 Payroll Liabilities	41,714
5310000 ROU Liability	106,113
Total Other Current Liabilities	\$619,411

Balance Sheet

As of March 31, 2025

	TOTAL
Total Current Liabilities	\$671,474
Total Liabilities	\$671,474
Equity	
10701 Temp. Restricted Net Assets	11,084
10798 Retained Earnings	792,431
Net Income	94,156
Total Equity	\$897,670
TOTAL LIABILITIES AND EQUITY	\$1,569,144

Coversheet

Updates on Budget

Section: Item: Purpose: Submitted by: Related Material: II. IV. Financial update B. Updates on Budget Discuss

24-25 Budget Revision - April 2025.pdf

International High School Cash Availability - Close-out

Beginning Liquidity 7/1/24:	\$	974,404
Operating Surplus/(Deficit) Transition Costs	\$ \$	(415,020) (311,650)
SBA Loan	\$	(140,000)
Contract Buy-outs AllFax - office equipment Great American - network	\$ \$	(90,000) (94,000)

Cash Availability

\$ (76,266)

International High School of New Orleans FY 2024-2025 Budget Revenue & Expense Summary

Projected Enrollment		374
•	L	
	<u>FY</u>	2024-2025 Budget
		Annual
Revenue:		<u>Budget</u>
MFP revenue State Stipends Title I revenue Title IIA revenue Title III revenue Title IV SSAE revenue Education Excellence Fund Perkins IDEA Part B 611 IDEA 611 Set-Aside CLSD CIR/UIR-A (9-12) FY23 Redesign 1003 CDF ESSER III Incentive Food revenue - federal SCTG	\$	4,685,798 126,762 214,355 7,628 10,525 2,634 7,421 - 101,022 5,722 212,148 115,349 19,702 343,566 224,551
Total Federal & State Revenue	\$	6,077,183
Private Contributions Entergy Other Youth Force NOLA		12,395 11,000 13,000
Other Revenue Student Fees/Athletics, etc E-rate Revenue		64,956 4,842
Total Revenue	\$	6,183,376

Expenses: Salaries Employee Benefits Payroll taxes	\$ 3,211,886 257,760
Other employee benefits	514,388
Purchased professional services	
Instructional	338,614
Admin	300,047
Facilities	103,864
Technology	114,283
Purchased property services	240,191
Utilities	85,000
Student Transportation	473,975
Insurance	187,581
Other purchased services	383,297
	, -
Materials & supplies:	
Instructional	69,541
Admin	3,250
Facilities	55,000
Technology	500
Textbooks/workbooks	122,998
Fauisment	
Equipment Instructional	22 500
Instructional	32,500
Miscellaneous	103,719
Total Expenses	\$ 6,598,396
Operating Surplus/(Deficit)	\$ (415,020)

IHSNO Transition Budget - July-December 2025

Contracted Staff - post 6/30/24	\$	125,000	Estimate
Bernard Franks: 24-25 final audit Final 990s	\$ \$	38,500 8,000	
PTO payout	\$	50,000	Estimate
Adams & Reese	\$	20,000	
DFS - AFR, audit, grants	\$	12,500	
Liquidator (Dr. Berger)	\$	5,000	Estimate
Tail insurance	\$	7,900	Estimate
QuickBooks fees	\$	1,750	
HR fees	\$	1,000	BambooHR - Estimate
EdOps (Data)	\$	10,000	Data & Finance - estimate
Website	\$	2,000	
Digitize records	\$	20,000	Estimate
Contingency	\$	10,000	
Total Transition Costs	\$	311,650	

Coversheet

Development Update

Section: Item: Purpose: Submitted by: Related Material: III. Development A. Development Update FYI

Development Department Report Apr 2025.docx.pdf

Development Department Report

Finance Committee Meeting April 30, 2025

Community Fair

- Nearly \$1,200 raised
 - \$2,448 revenue
 - \$1,303 expenses
- Estimated 100 attendees, including students
- 4 Sponsors
 - Tulane University Newcomb Institute
 - Linda Arellano-Rivera
 - Uniforms by Logo Express
 - Grace Alayé
- 1 In-Kind Donor: Orleans Parish Sheriff's Office
- 12 Vendors/Community Partners: Berger's Burgers by AL, Bobby's Seafood, Crochet by Kaydence, IHSNO Alumni Association, Kona Ice, NAMI Southeast Louisiana, NOLA Krewe of West Africa, NORDC, REJU Juice, RIDE New Orleans, United Way of Southeast Louisiana, and La Voz de la Comunidad

Jazz Fest Parking

- Pre-payment links are on sale now through our website
- \$50/vehicle; discounts for multi-day parking
 - 2-day pass: \$80
 - o 3-day pass: \$120
 - o 4-day pass: \$160
- Please share and spread the word
 - Thanks to the board members who came out to volunteer last weekend
- As of 4/28, nearly \$5,000 in revenue so far
 - \$3,600 in pre-payments over both weekends
 - o \$1,600 in day-of-sales for the first weekend