

## Fund Development Monthly Financial Report - March 2024

\*Financials from Bloomerang may not match QuickBooks due to processing delay

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Cumulative
HOUSEHOLD GIVING													
23-24 Goals	\$10,000.00	\$10,000.00	\$5,000.00	\$11,000.00	\$27,000.00	\$40,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$5,000.00	\$15,000.00	\$5,000.00	\$140,000.00
<b>23-24 Actuals*</b>	<b>\$10,273.00</b>	<b>\$12,650.00</b>	<b>\$5,851.99</b>	<b>\$15,458.20</b>	<b>\$14,083.99</b>	<b>\$24,877.23</b>	<b>\$9,135.00</b>	<b>\$4,623.97</b>	<b>\$6,310.05</b>				<b>\$103,263.43</b>
Variance	\$273.00	\$2,650.00	\$851.99	\$4,458.20	\$12,916.01	\$15,122.77	\$5,135.00	\$623.97	\$2,310.05	\$5,000.00	\$15,000.00	\$5,000.00	\$36,736.57
SPONSORSHIP	\$0.00	\$5,534.35	\$12,135.31	\$0.00	\$0.00	\$0.00	\$3,016.83	\$1,033.36	\$3,000.00				\$24,719.85
WONDERBALL	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,718.82	\$4,429.40	\$14,194.49				\$24,342.71
<b>TOTAL REVENUE</b>	<b>\$10,273.00</b>	<b>\$18,184.35</b>	<b>\$17,987.30</b>	<b>\$15,458.20</b>	<b>\$14,083.99</b>	<b>\$24,877.23</b>	<b>\$12,151.83</b>	<b>\$10,086.73</b>	<b>\$23,504.54</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$152,325.99</b>

### Recurring

Donations/Pledges	\$1,604.20	\$2,356.96	\$1,845.41	\$1,845.41	\$1,845.41	\$1,845.41	\$1,845.41	\$1,845.41	\$1,845.41	\$1,845.41	\$2,099.09	\$3,845.41	\$24,668.94
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### HISTORICAL HOUSEHOLD GIVING

22-23	\$10,867.28	\$16,693.00	\$5,544.30	\$9,379.06	\$27,437.05	\$40,342.50	\$5,795.19	\$6,022.62	\$4,996.09	\$6,361.81	\$15,420.49	\$5,628.84	\$154,488.23
21-22	\$3,972.01	\$8,764.49	\$6,247.88	\$30,009.00	\$33,514.76	\$23,343.88	\$5,247.15	\$6,887.58	\$4,099.54	\$5,392.00	\$10,832.45	\$10,453.00	\$148,763.74
20-21	\$3,496.52	\$2,552.42	\$2,469.48	\$7,142.44	\$7,674.91	\$36,722.68	\$4,073.17	\$8,259.88	\$24,137.88	\$6,867.90	\$11,226.49	\$11,369.74	\$125,993.51
19-20	\$2,342.15	\$4,471.12	\$4,117.36	\$20,059.86	\$9,784.23	\$35,619.88	\$4,227.01	\$4,610.71	\$12,266.42	\$8,131.94	\$9,433.23	\$4,066.79	\$119,130.70
18-19	\$2,939.00	\$2,677.80	\$2,375.98	\$18,728.84	\$33,429.90	\$20,669.81	\$4,255.27	\$8,719.02	\$6,753.07	\$15,614.18	\$11,720.37	\$12,658.17	\$140,541.41
17-18	\$3,689.36	\$3,635.65	\$2,850.50	\$23,585.50	\$28,874.49	\$20,778.70	\$3,214.50	\$3,691.50	\$2,298.50	\$5,513.14	\$29,673.67	\$5,738.56	\$133,544.07

### GIVING BY DONOR TYPE (HOUSEHOLDS)

	# of donors	Total amount	Participation Rate
Parent/Guardian	244	\$75,039.00	55%
Grandparent/Special Friend	89	\$23,015.00	9%
Board Member	7	\$7,778.10	54%
Faculty/Staff	9	\$4,345.86	8%

### FY24 FUND DEVELOPMENT BUDGET

Annual Campaign	\$140,000	Software	\$3,000
Wonderball	\$30,000	Marketing/Direct Mail	\$6,000
Sponsorships	\$30,000	Wonderball	\$15,000
		Other Events	\$7,000
<b>TOTAL REVENUE</b>	<b>\$200,000</b>	<b>TOTAL EXPENSES</b>	<b>\$31,000</b>