

# Fund Development Committee Monthly Financial Report - April 2023

\*Financials from Bloomerang may not match QuickBooks due to processing delay  
 \*\*30% of sponsorship income is allocated to the PTCA

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Cumulative
HOUSEHOLD GIVING													
22-23 Goals	\$10,000.00	\$7,000.00	\$5,000.00	\$7,000.00	\$45,000.00	\$30,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$10,000.00	\$10,000.00	\$140,000.00
<b>22-23 Actuals*</b>	<b>\$10,867.28</b>	<b>\$16,693.00</b>	<b>\$5,544.30</b>	<b>\$9,379.06</b>	<b>\$27,437.05</b>	<b>\$40,342.50</b>	<b>\$5,795.19</b>	<b>\$6,022.62</b>	<b>\$4,996.09</b>	<b>\$6,361.81</b>			<b>\$133,438.90</b>
Variance	\$867.28	\$9,693.00	\$544.30	\$2,379.06	\$17,562.95	\$10,342.50	\$1,795.19	\$2,022.62	\$996.09	\$2,361.81	\$10,000.00	\$10,000.00	\$6,561.10
SPONSORSHIP**													
WONDERBALL	\$0.00	\$7,528.73	\$14,579.65	\$0.00	\$0.00	\$3,067.79	\$0.00	\$11,662.16	\$0.00	\$2,500.00			\$39,338.33
	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50.00	\$0.00	\$29,239.00			\$29,289.00
<b>TOTAL REVENUE</b>	<b>\$10,867.28</b>	<b>\$24,221.73</b>	<b>\$20,123.95</b>	<b>\$9,379.06</b>	<b>\$27,437.05</b>	<b>\$43,410.29</b>	<b>\$5,795.19</b>	<b>\$17,734.78</b>	<b>\$4,996.09</b>	<b>\$38,100.81</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$202,066.23</b>

<i>Recurring</i>													
Donations/Pledges	\$1,604.20	\$2,356.96	\$1,845.41	\$1,845.41	\$1,845.41	\$1,845.41	\$1,845.41	\$1,845.41	\$1,845.41	\$1,845.41	\$2,099.09	\$3,845.41	\$24,668.94

HISTORICAL HOUSEHOLD GIVING													
21-22	\$3,972.01	\$8,764.49	\$6,247.88	\$30,009.00	\$33,514.76	\$23,343.88	\$5,247.15	\$6,887.58	\$4,099.54	\$5,392.00	\$10,832.45	\$10,453.00	\$148,763.74
20-21	\$3,496.52	\$2,552.42	\$2,469.48	\$7,142.44	\$7,674.91	\$36,722.68	\$4,073.17	\$8,259.88	\$24,137.88	\$6,867.90	\$11,226.49	\$11,369.74	\$125,993.51
19-20	\$2,342.15	\$4,471.12	\$4,117.36	\$20,059.86	\$9,784.23	\$35,619.88	\$4,227.01	\$4,610.71	\$12,266.42	\$8,131.94	\$9,433.23	\$4,066.79	\$119,130.70
18-19	\$2,939.00	\$2,677.80	\$2,375.98	\$18,728.84	\$33,429.90	\$20,669.81	\$4,255.27	\$8,719.02	\$6,753.07	\$15,614.18	\$11,720.37	\$12,658.17	\$140,541.41
17-18	\$3,689.36	\$3,635.65	\$2,850.50	\$23,585.50	\$28,874.49	\$20,778.70	\$3,214.50	\$3,691.50	\$2,298.50	\$5,513.14	\$29,673.67	\$5,738.56	\$133,544.07

GIVING BY DONOR TYPE (HOUSEHOLDS)			
	# of donors	Total amount	Participation Rate
Parent/Guardian	326	\$94,094.31	74%
Grandparent/Special Friend	92	\$31,448.53	9%
Board Member	11	\$10,075.80	92%
Faculty/Staff	17	\$5,586.47	15%

FY23 FUND DEVELOPMENT BUDGET			
Annual Campaign	\$140,000	Software	\$3,000
Wonderball	\$30,000	Marketing/Direct Mail	\$6,000
Sponsorships	\$30,000	Wonderball	\$10,000
		Other Events	\$7,000
<b>TOTAL REVENUE</b>	<b>\$200,000</b>	<b>TOTAL EXPENSES</b>	<b>\$26,000</b>