

Fund Development Committee Monthly Financial Report - January 2023

**Financials from Bloomerang may not match QuickBooks due to processing delay
 **30% of sponsorship income is allocated to the PTCA*

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Cumulative
INDIVIDUAL GIVING													
22-23 Goals	\$10,000.00	\$7,000.00	\$5,000.00	\$7,000.00	\$45,000.00	\$30,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$10,000.00	\$10,000.00	\$140,000.00
22-23 Actuals*	\$10,867.28	\$16,693.00	\$5,544.30	\$9,379.06	\$27,437.05	\$40,342.50	\$5,795.19						\$116,058.38
Variance	\$867.28	\$9,693.00	\$544.30	\$2,379.06	\$17,562.95	\$10,342.50	\$1,795.19	\$4,000.00	\$4,000.00	\$4,000.00	\$10,000.00	\$10,000.00	\$23,941.62
SPONSORSHIP**													
	\$0.00	\$7,528.73	\$13,323.65	\$0.00	\$0.00	\$3,000.00	\$0.00						\$23,852.38
TOTAL REVENUE	\$10,867.28	\$24,221.73	\$18,867.95	\$9,379.06	\$27,437.05	\$43,342.50	\$5,795.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$139,910.76

<i>Recurring Donations/Pledges</i>	\$1,604.20	\$2,356.96	\$1,845.41	\$1,845.41	\$1,845.41	\$1,845.41	\$1,845.41	\$1,845.41	\$1,845.41	\$1,845.41	\$2,099.09	\$3,845.41	\$24,668.94
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HISTORICAL GIVING													
21-22	\$3,972.01	\$8,764.49	\$6,247.88	\$30,009.00	\$33,514.76	\$23,343.88	\$5,247.15	\$6,887.58	\$4,099.54	\$5,392.00	\$10,832.45	\$10,453.00	\$148,763.74
20-21	\$3,496.52	\$2,552.42	\$2,469.48	\$7,142.44	\$7,674.91	\$36,722.68	\$4,073.17	\$8,259.88	\$24,137.88	\$6,867.90	\$11,226.49	\$11,369.74	\$125,993.51
19-20	\$2,342.15	\$4,471.12	\$4,117.36	\$20,059.86	\$9,784.23	\$35,619.88	\$4,227.01	\$4,610.71	\$12,266.42	\$8,131.94	\$9,433.23	\$4,066.79	\$119,130.70
18-19	\$2,939.00	\$2,677.80	\$2,375.98	\$18,728.84	\$33,429.90	\$20,669.81	\$4,255.27	\$8,719.02	\$6,753.07	\$15,614.18	\$11,720.37	\$12,658.17	\$140,541.41
17-18	\$3,689.36	\$3,635.65	\$2,850.50	\$23,585.50	\$28,874.49	\$20,778.70	\$3,214.50	\$3,691.50	\$2,298.50	\$5,513.14	\$29,673.67	\$5,738.56	\$133,544.07

GIVING BY DONOR TYPE (HOUSEHOLDS)			
	<u># of donors</u>	<u>Total amount</u>	<u>Participation Rate</u>
Parent/Guardian	313	\$76,084.62	71%
Grandparent/Special Friend	87	\$28,479.65	9%
Board Member	10	\$8,330.29	83%
Faculty/Staff	17	\$3,729.60	15%

FY23 FUND DEVELOPMENT BUDGET			
Annual Campaign	\$140,000	Software	\$3,000
Wonderball	\$30,000	Marketing/Direct Mail	\$6,000
Sponsorships	\$30,000	Wonderball	\$10,000
		Other Events	\$7,000
TOTAL INCOME	\$200,000	TOTAL EXPENSES	\$26,000