

Fund Development Committee Monthly Financial Report - October 2022

*Financials from Bloomerang may not match QuickBooks due to processing delay

**30% of sponsorship income is allocated to the PTCA

| | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Cumulative |
|--------------------------|--------------------|--------------------|--------------------|-------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--------------------|
| INDIVIDUAL GIVING | | | | | | | | | | | | | |
| 22-23 Goals | \$10,000.00 | \$7,000.00 | \$5,000.00 | \$7,000.00 | \$45,000.00 | \$30,000.00 | \$4,000.00 | \$4,000.00 | \$4,000.00 | \$4,000.00 | \$10,000.00 | \$10,000.00 | \$140,000.00 |
| 22-23 Actuals* | \$10,867.28 | \$16,693.00 | \$5,544.30 | \$9,379.06 | | | | | | | | | \$42,483.64 |
| Variance | \$867.28 | \$9,693.00 | \$544.30 | \$2,379.06 | \$45,000.00 | \$30,000.00 | \$4,000.00 | \$4,000.00 | \$4,000.00 | \$4,000.00 | \$10,000.00 | \$10,000.00 | \$97,516.36 |
| SPONSORSHIP** | | | | | | | | | | | | | |
| | \$0.00 | \$7,528.73 | \$13,323.65 | \$0.00 | | | | | | | | | \$20,852.38 |
| TOTAL REVENUE | \$10,867.28 | \$24,221.73 | \$18,867.95 | \$9,379.06 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$63,336.02 |

| | | | | | | | | | | | | | |
|-------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|
| <i>Recurring</i> | | | | | | | | | | | | | |
| Donations/Pledges | \$1,604.20 | \$2,356.96 | \$1,845.41 | \$1,845.41 | \$1,845.41 | \$1,845.41 | \$1,845.41 | \$1,845.41 | \$1,845.41 | \$1,845.41 | \$2,099.09 | \$3,845.41 | \$24,668.94 |

| HISTORICAL GIVING | | | | | | | | | | | | | |
|--------------------------|------------|------------|------------|-------------|-------------|-------------|------------|------------|-------------|-------------|-------------|-------------|--------------|
| 21-22 | \$3,972.01 | \$8,764.49 | \$6,247.88 | \$30,009.00 | \$33,514.76 | \$23,343.88 | \$5,247.15 | \$6,887.58 | \$4,099.54 | \$5,392.00 | \$10,832.45 | \$10,453.00 | \$148,763.74 |
| 20-21 | \$3,496.52 | \$2,552.42 | \$2,469.48 | \$7,142.44 | \$7,674.91 | \$36,722.68 | \$4,073.17 | \$8,259.88 | \$24,137.88 | \$6,867.90 | \$11,226.49 | \$11,369.74 | \$125,993.51 |
| 19-20 | \$2,342.15 | \$4,471.12 | \$4,117.36 | \$20,059.86 | \$9,784.23 | \$35,619.88 | \$4,227.01 | \$4,610.71 | \$12,266.42 | \$8,131.94 | \$9,433.23 | \$4,066.79 | \$119,130.70 |
| 18-19 | \$2,939.00 | \$2,677.80 | \$2,375.98 | \$18,728.84 | \$33,429.90 | \$20,669.81 | \$4,255.27 | \$8,719.02 | \$6,753.07 | \$15,614.18 | \$11,720.37 | \$12,658.17 | \$140,541.41 |
| 17-18 | \$3,689.36 | \$3,635.65 | \$2,850.50 | \$23,585.50 | \$28,874.49 | \$20,778.70 | \$3,214.50 | \$3,691.50 | \$2,298.50 | \$5,513.14 | \$29,673.67 | \$5,738.56 | \$133,544.07 |

GIVING BY DONOR TYPE (HOUSEHOLDS)

| | # of donors | Total amount | Participation Rate |
|----------------------------|-------------|--------------|--------------------|
| Parent/Guardian | 271 | \$37,437.16 | 61% |
| Grandparent/Special Friend | 34 | \$7,326.30 | 4% |
| Board Member | 11 | \$2,231.44 | 92% |
| Faculty/Staff | 11 | \$1,686.68 | 10% |
| Other | 27 | \$1,272.08 | |

FY23 FUND DEVELOPMENT BUDGET

| | | | |
|---------------------|------------------|-----------------------|-----------------|
| Annual Campaign | \$140,000 | Software | \$3,000 |
| Wonderball | \$30,000 | Marketing/Direct Mail | \$6,000 |
| Sponsorships | \$30,000 | Wonderball | \$10,000 |
| | | Other Events | \$7,000 |
| TOTAL INCOME | \$200,000 | TOTAL EXPENSES | \$26,000 |