

## Fund Development Committee Monthly Financial Report - June 2022

\*Financials from Bloomerang may not match QuickBooks due to processing delay

\*\*30% of sponsorship income is allocated to the PTCA

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Cumulative
<b>INDIVIDUAL GIVING</b>													
<i>Revised Goals</i>								\$4,000.00	\$4,000.00	\$4,000.00	\$10,000.00	\$10,000.00	
20-21 Goals	\$3,000.00	\$7,000.00	\$5,000.00	\$20,000.00	\$23,000.00	\$20,000.00	\$4,000.00	\$7,000.00	\$16,000.00	\$15,000.00	\$10,000.00	\$10,000.00	\$140,000.00
<b>20-21 Actuals*</b>	<b>\$3,972.01</b>	<b>\$8,764.49</b>	<b>\$6,247.88</b>	<b>\$30,009.00</b>	<b>\$33,514.76</b>	<b>\$23,343.88</b>	<b>\$5,247.15</b>	<b>\$6,887.58</b>	<b>\$4,099.54</b>	<b>\$5,392.00</b>	<b>\$10,832.45</b>	<b>\$10,453.00</b>	<b>\$148,763.74</b>
Variance	\$972.01	\$1,764.49	\$1,247.88	\$10,009.00	\$10,514.76	\$3,343.88	\$1,247.15	\$2,887.58	\$99.54	\$1,392.00	\$832.45	\$453.00	\$34,763.74
SUPPLY DONATIONS	\$6,548.85	\$3,410.18	\$100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,059.03
SPONSORSHIP**	\$0.00	\$18,760.22	\$9,778.73	\$1,250.00	\$0.00	\$750.00	\$1,500.00	\$0.00	\$2,500.00	\$5,000.00	\$0.00	\$1,000.00	\$40,538.95
<b>TOTAL REVENUE</b>	<b>\$10,520.86</b>	<b>\$30,934.89</b>	<b>\$16,026.61</b>	<b>\$31,259.00</b>	<b>\$33,514.76</b>	<b>\$24,093.88</b>	<b>\$6,747.15</b>	<b>\$6,887.58</b>	<b>\$6,599.54</b>	<b>\$10,392.00</b>	<b>\$10,832.45</b>	<b>\$11,453.00</b>	<b>\$199,261.72</b>

<i>Recurring Donations/Pledges</i>	\$1,604.20	\$2,356.96	\$1,845.41	\$1,845.41	\$1,845.41	\$1,845.41	\$1,845.41	\$1,845.41	\$1,845.41	\$1,845.41	\$1,845.41	\$2,099.09	\$3,845.41	\$24,668.94
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<b>HISTORICAL GIVING</b>													
20-21	\$3,496.52	\$2,552.42	\$2,469.48	\$7,142.44	\$7,674.91	\$36,722.68	\$4,073.17	\$8,259.88	\$24,137.88	\$6,867.90	\$11,226.49	\$11,369.74	\$125,993.51
19-20	\$2,342.15	\$4,471.12	\$4,117.36	\$20,059.86	\$9,784.23	\$35,619.88	\$4,227.01	\$4,610.71	\$12,266.42	\$8,131.94	\$9,433.23	\$4,066.79	\$119,130.70
18-19	\$2,939.00	\$2,677.80	\$2,375.98	\$18,728.84	\$33,429.90	\$20,669.81	\$4,255.27	\$8,719.02	\$6,753.07	\$15,614.18	\$11,720.37	\$12,658.17	\$140,541.41
17-18	\$3,689.36	\$3,635.65	\$2,850.50	\$23,585.50	\$28,874.49	\$20,778.70	\$3,214.50	\$3,691.50	\$2,298.50	\$5,513.14	\$29,673.67	\$5,738.56	\$133,544.07

<b>GIVING BY DONOR TYPE (HOUSEHOLDS)</b>			
	# of donors	Total amount	Participation Rate
Parent/Guardian	272	\$107,400.00	62%
Grandparent/Special Friend	94	\$40,430.00	10%
Board Member	12	\$7,341.54	100%
Faculty/Staff	17	\$4,515.67	15%
Alumni Parent	9	\$1,891.19	7%

<b>FY22 FUND DEVELOPMENT BUDGET</b>			
Annual Campaign	\$140,000	Software	\$3,200
Wonderball	\$60,000	Marketing/Direct Mail	\$6,425
Sponsorships	\$30,000	Wonderball	\$30,000
Other Fundraising	\$3,000	Other Events	\$7,000
<b>TOTAL INCOME</b>	<b>\$233,000</b>	<b>TOTAL EXPENSES</b>	<b>\$46,625</b>