

# Atlanta Neighborhood Charter School

## **Advancement Committee Meeting**

#### Date and Time

Friday December 13, 2024 at 9:30 AM EST

#### Location

Elementary Campus Meeting Trailer

In accordance with Georgia's open meetings requirements, notice of this meeting has been posted at both campuses and on the ANCS website.

#### Agenda

		Purpose	Presenter	Time
I.	Opening Items			9:30 AM
	A. Record Attendance		Jason Zwang	1 m
	B. Call the Meeting to Order		Jason Zwang	1 m
	C. Approve Minutes	Approve Minutes	Jason Zwang	1 m
Ш.	New Business			9:33 AM
	A. Advancement Report	FYI	Bex Godsey	20 m

November 2024 Financial Report and brainstorming discussion

· Giving Tuesday / Challenge debrief

	Purpose	Presenter	Time
Welcome New Committee Members:	Ashley Coogan and	l Evan Saadat	
B. Case for Support Update	Discuss	Alastair Pullen	15 m
Update and discussion			
<b>C.</b> Section Updates	Discuss	Jason Zwang	10 m
• Marketing • Major Gifts • Sponsorships			
<b>D.</b> VOTE: Adjusting January Meeting Date	Vote	Rebecca Wagner	5 m
• Vote to adjust date from 1/10/25 to 1/	17/25 to adjust for f	inancial report timing	
Closing Items			10:23 AM

III.

m

## Coversheet

### Advancement Report

Section: Item: Purpose: Submitted by: Related Material: II. New Business A. Advancement Report FYI

Fund Development Report November 2024.xlsx - FD Report (1).pdf

Fund Developme	ent Monthly Financia	l Report - N	ovember 202	24								
							r	Financials fro	m Bloomeran	g may not mat	ch QuickBooks c	due to processing delay
	Jul Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Cumulative
HOUSEHOLD GIVING												
24-25 Goals	\$10,000.00 \$10,000.00	\$5,000.00	\$11,000.00	\$27,000.00	\$40,000.00	\$4,000.00	\$4,000.(	\$4,000.00	\$5,000.00	\$15,000.00	\$5,000.00	\$140,000.00
24-25 Actuals*	\$12,473.75 \$8,866.70	\$6,371.24	\$12,670.92	\$8,344.82								\$48,727.43
Variance	\$2,473.75 <b>\$1,133.30</b>	\$1,371.24	\$1,670.92	\$18,655.18	\$40,000.00	\$4,000.00	\$4,000.(	\$4,000.00	\$5,000.00	\$15,000.00	\$5,000.00	\$91,272.57
SPONSORSHIP WONDERBALL	<b>\$7,990.89</b> \$13,133.44	\$15,300.19	\$2,033.36	\$1,533.36								\$39,991.24 \$0.00
TOTAL REVENUE	\$20,464.64 \$22,000.14	\$21,671.43	\$14,704.28	\$9,878.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$88,718.67
Recurring Donations/Pledges	\$1,604.20 \$2,356.96	\$1,845.41	\$1,845.41	\$1,845.41	\$1,845.41	\$1,845.41	\$1,845.4	\$1,845.41	\$1,845.41	\$2,099.09	\$3,845.41	\$24,668.94
HISTORICAL HOUSEH	OLD GIVING											
23-24	\$10,273.00 \$12,650.00	\$5,851.99	\$15,458.20	\$14,083.99	\$24,877.23	\$9,135.00	\$4,623.9	\$6,310.05	\$7,185.71	\$6,369.00	\$10,441.00	\$127,259.14
22-23	\$10,867.28 \$16,693.00	\$5,544.30	\$9,379.06	\$27,437.05	\$40,342.50	\$5,795.19	\$6,022.€	\$4,996.09	\$6,361.81	\$15,420.49	\$5,628.84	\$154,488.23
21-22	\$3,972.01 \$8,764.49	\$6,247.88	\$30,009.00	\$33,514.76	\$23,343.88	\$5,247.15	\$6,887.5	\$4,099.54	\$5,392.00	\$10,832.45	\$10,453.00	\$148,763.74
20-21	\$3,496.52 \$2,552.42	\$2,469.48	\$7,142.44	\$7,674.91	\$36,722.68	\$4,073.17	\$8,259.8	\$24,137.88	\$6,867.90	\$11,226.49	\$11,369.74	\$125,993.51
19-20	\$2,342.15 \$4,471.12	\$4,117.36	\$20,059.86	\$9,784.23	\$35,619.88	\$4,227.01	\$4,610.7	\$12,266.42	\$8,131.94	\$9,433.23	\$4,066.79	\$119,130.70
<u>19-20</u> 18-19	\$2,342.15 \$4,471.12 \$2,939.00 \$2,677.80		\$20,059.86 \$18,728.84	\$9,784.23 \$33,429.90						\$9,433.23 \$11,720.37	\$4,066.79 \$12,658.17	\$119,130.70 \$140,541.41

GIVING BY DONOR TYPE (HOUSEHOLDS)								
	<u># of donors</u>	<u> Total amount</u>	Participation Rate					
Parent/Guardian	225	\$27,329.16	51%					
Grandparent/Special Friend	58	\$16,833.35	6%					
Board Member	5	\$1,698.58	38%					
Faculty/Staff	4	\$1,346.14	3%					

FY24 FUND DEVELOPMENT BUDGET								
Annual Campaign	\$140,000	Software	\$3,000					
Wonderball	\$30,000	Marketing/Direct Mail	\$6,000					
Sponsorships	\$30,000	Wonderball	\$15,000					
		Other Events	\$7,000					
TOTAL REVENUE	\$200,000	TOTAL EXPENSES	\$31,000					