

### **Finance and Operations Committee Meeting**

#### **Date and Time**

Monday November 18, 2024 at 12:00 PM EST

#### Location

Elementary Campus - Meeting Trailer 688 Grant Street Atlanta, GA 30315

Attendees may join in-person or via Zoom.

In accordance with Georgia's open meetings requirements, notice of this meeting has been posted at both campuses and on the ANCS website.

### **Agenda**

			Purpose	Presenter	Time
I.	Оре	ening Items			12:00 PM
	Оре	ening Items			
	A.	Record Attendance and Guests		Oriol Mirosa	1 m
	B.	Call the Meeting to Order		Oriol Mirosa	1 m
	C.	Approve Previous Month's Committee Meeting	Approve Minutes	Oriol Mirosa	2 m

			Purpose	Presenter	Time
II.	Bu	siness & Operations Update			12:04 PM
	Bus	siness & Operations			
	A.	Financial Performance Update	Discuss	Chiquetta West	15 m
	B.	Aftercare and Nutrition Delinquency Report	Discuss	Chiquetta West	5 m
	C.	Facilities and Grounds	Discuss	Alastair Pullen	5 m
	D.	Benefits Update	Discuss	Alastair Pullen	10 m
III.	Clo	sing Items			12:39 PM
	A.	Adjourn Meeting	Vote	Oriol Mirosa	1 m

## Coversheet

## Approve Previous Month's Committee Meeting Minutes

Section: I. Opening Items

Item: C. Approve Previous Month's Committee Meeting Minutes

**Purpose:** Approve Minutes

Submitted by:

**Related Material:** 2024\_10\_21\_finance\_and\_operations\_committee\_meeting\_minutes.pdf



### **Minutes**

### Finance and Operations Committee Meeting

#### **Date and Time**

Monday October 21, 2024 at 12:00 PM

#### Location

Elementary Campus - Meeting Trailer 688 Grant Street Atlanta, GA 30315

Attendees may join in-person or via **Zoom**.

In accordance with Georgia's open meetings requirements, notice of this meeting has been posted at both campuses and on the ANCS website.

#### **Committee Members Present**

Chiquetta West (remote), Drew Waddell (remote), Jonna Martin (remote), Nikia Showers (remote), Oriol Mirosa (remote), Shannon Rutledge (remote)

### **Committee Members Absent**

Noah Young

#### **Guests Present**

Alastair Pullen

#### I. Opening Items

A. Record Attendance and Guests

В.

#### **Call the Meeting to Order**

Oriol Mirosa called a meeting of the Finance & Operations Committee of Atlanta Neighborhood Charter School to order on Monday Oct 21, 2024 at 12:01 PM.

#### C. Approve Previous Month's Committee Meeting Minutes

Jonna Martin made a motion to approve the minutes from Finance and Operations Committee Meeting on 09-16-24.

Chiquetta West seconded the motion.

The committee **VOTED** unanimously to approve the motion.

#### II. Business & Operations Update

#### A. Annual Financial Audit Draft Review

Jonna Martin made a motion to Approve the draft Auditor's report.

Chiquetta West seconded the motion.

Aleisa Howell of Mauldin & Jenkins presented a DRAFT Financial Audit report for FY24 to the committee. The auditors are planning on issuing a clean unmodified opinion over the ANCS financial statements and compliance.

The committee **VOTED** unanimously to approve the motion.

#### **B.** Financial Performance Update

Chiquetta West provided an update on the school's financial performance, revenue and expenditures through September 30, 2024.

#### C. Aftercare and Nutrition Delinquency Report

Chiquetta West updated the committee on the current state of delinquent accounts in aftercare and nutrition programs since last month.

#### D. Facilities and Grounds

Alastair Pullen provided an update on a number of facilities work and projects, including patching and repairing a ceiling, buying floor cleaning machines, and the construction of the security vestibule.

#### E. Lease for 423 Georgia Avenue

Drew Waddell made a motion to approve leasing the office space at Georgia Avenue for the business office for the next 3 years.

Jonna Martin seconded the motion.

The committee **VOTED** unanimously to approve the motion.

#### III. Closing Items

A.

### **Adjourn Meeting**

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 12:45 PM.

Respectfully Submitted, Oriol Mirosa

## Coversheet

## Financial Performance Update

Section: II. Business & Operations Update Item: A. Financial Performance Update

Purpose: Discuss

Submitted by:

Related Material: StatementofActivity - Oct YTD.pdf

StatementofFinancialPosition - Oct 2024.pdf

Finance Committee Financial Statement - October 2024.xlsx

StatementofActivity - Oct.pdf

### Statement of Activity

	TOTAL
Revenue	
4005 APS Allocation Payment	4,798,287.50
4006 Other State & Local Funding	116,956.17
4012 DOE Nutrition Grant	13,285.54
4013 CARES/ESSER Funding	29,195.00
4018 Security Grant	94,248.00
4105 Gather & Grow and Sponsorships	80,156.81
4205 Program Income	
4205.AC Aftercare	95,790.18
4205.Ath Athletics	6,300.00
4205.B Book Fair	230.00
4205.Chorus T-Shirt sales	520.73
4205.PA Performing Arts	908.38
4205.PTCA PTCA	4,189.26
4205.SS School Store	3,593.63
Total 4205 Program Income	111,532.18
4207 MACAL Revenue	52,669.60
4210 Field Trip Income	14,552.94
4225 Nutrition Program Income	105,248.09
4275 Other Income	16,385.97
4405 Interest and Dividend Income	17,492.90
Total Revenue	\$5,450,010.70
GROSS PROFIT	\$5,450,010.70
Expenditures	
6000 Salaries	2,010,258.51
6000.1 Aftercare Salaries	127,110.00
6000.2 Substitute Salaries	26,912.12
6005 Tenure Bonuses	129,500.00
6015 Stipends	194,859.18
6018 Wellness Reimb	2,309.57
6020 Garnishments	0.00
6050 Payroll taxes	184,730.68
6055 Worker's Compensation Insurance	6,147.00
6060 Teachers Retirement System	673,497.78
6065 Health Insurance Premium	441,904.27
Total 6000 Salaries	3,797,229.11
6100 Professional Development	
6105 Prof. Dev - Conference, Workshops, Meetings	935.00
6111 Professional Membership Dues	1,684.00
6115 Prof. Development - Materials	376.02
6120 Staff Retreat	7,772.56

### Statement of Activity

	TOTAL
6125 Prof. Development - Training Expense	27,198.00
6140 Prof. Development - Consultants	8,420.00
6145 Prof. Development - Travel	8,051.79
6165 Prof. Development - Travel Meals	1,802.05
Total 6100 Professional Development	56,239.42
6200 Curriculum & Classroom Expenses	
6205 Classroom Supplies	50,929.67
6205.EC Classroom Supplies EC	22,105.71
6205.MC Classroom Supplies	2,720.21
Total 6205 Classroom Supplies	75,755.59
6206 Curriculum Materials	66,044.89
6206.EC Curriculum EC	48,535.45
6206.MC Curriculum MC	547.70
Total 6206 Curriculum Materials	115,128.04
6225 Classroom Speakers	775.00
6230 Special Programs	500.00
Total 6200 Curriculum & Classroom Expenses	192,158.63
6290 Program Expenses	
6249 Grade Level Trips	3,150.00
6250 Field Trips	9,164.07
6710 Bus Rental	361.20
Total 6250 Field Trips	9,525.27
6592 Event Costs	13,459.05
6950 Athletics Program Expenses	13,526.26
7047 Aftercare expenses	7,341.06
Total 6290 Program Expenses	47,001.64
6300 Building & Grounds	8,912.77
6306 Rent - Mobile Unit	7,355.00
6307 Mortgage Interest	30,683.16
6335 Pest Control	6,158.40
6343 Janitorial Supplies	7,834.99
6346 Grounds Maintenance	19,090.96
6347 Farm Supplies	4,764.06
6347.5 Repair & Maintenance - Farm	6,451.67
6348 B&G Equipment Rental	3,950.38
Total 6300 Building & Grounds	95,201.39
6310 Utilities	
6312 Internet	9,312.00
6315 Electricity	40,795.26
6320 Natural Gas	401.60

## Statement of Activity

	TOTAL
6325 Water/Sewer	21,322.56
6330 Sanitation	5,518.88
6332 Recycling	650.31
6341 Alarm Monitoring	2,625.00
6342 Alarm Servicing	2,641.31
6380 Telephone	6,138.23
Total 6310 Utilities	89,405.15
6350 Repair & Maintenance	3,362.00
6345 Maintenance Contracts	125.00
6351 Repair & Maintenance - Kitchen	683.50
6353 Repair & Maintenance - HVAC	26,312.36
6354 Repair & Maintenance - Plumbing	10,839.60
6355 Repair & Maintenance - Electrical	7,546.00
6357 Repair & Maintenance - Window/Door	5,384.00
6358 Repair & Maintenance - Painting	95,915.00
6359 Repair & Maintenance - Supplies	9,515.35
6360 Repair & Maintenance - Equipment	2,100.00
6361 Repair & Maintenance - Floors	6,103.26
6362 Repair & Maintenance - Van Repairs	696.65
Total 6350 Repair & Maintenance	168,582.72
6400 Professional Fees	
6410 Auditing Fees	26,900.00
6415 Legal Fees	6,812.50
6416 Professional Fees - Other	2,000.00
Total 6400 Professional Fees	35,712.50
6430 General & Administrative Expenses	
6304 Storage Unit	1,584.00
6382 Cell Phone	5,217.19
6390 Taxes & Licenses & Permits	3,722.68
6420 Insurance	3,166.00
6421 Insurance - Property & Liability	44,209.16
Total 6420 Insurance	47,375.16
6435 IT Services/Website	996.00
6440 Marketing/Advertising	13,485.39
6450 Background Check/Recruiting Expense	3,453.35
6460 Outreach & Recruitment	575.11
6505 Office Supplies - Admin offices	2,899.96
6505.EC Office Supplies EC	3,314.58
6505.MC Office Supplies MC	1,608.34
Total 6505 Office Supplies - Admin offices	7,822.88
6506 Break Room Supplies	996.75

### Statement of Activity

	TOTAL
6507 School Store Purchases	5,241.70
6545 Technology Supplies	7,426.61
6545.C Technical Equipment (deleted)	2,472.00
Total 6545 Technology Supplies	9,898.61
6546 MARTA cards & other student services	9,742.56
6555 Medical Supplies	2,935.00
6605 Postage & Shipping	834.86
6611 Paypal/Stripe/Square Fees	4,280.25
6810 Subscriptions	27,598.42
7015 Bank Charges	2,059.10
7030 Payroll Processing	25,789.87
7040 Gifts/Prizes/Gratuities	902.43
7045 Staff Appreciation	21,548.36
7046 Hospitality	3,448.05
7060 Governing Board Costs	928.95
Total 6430 General & Administrative Expenses	200,436.67
6560 Nutrition Program	
6564 Program Food Purchases	82,654.74
6566 Kitchen Supplies	8,655.19
6567 Non Program Food	13,486.78
6568 Non-Program Food Aftercare	90.90
6570 Kitchen Services	6,715.27
Total 6560 Nutrition Program	111,602.88
6612 Fundraising Expense	7,398.99
6805 Stationery & Printing	77.26
Total 6612 Fundraising Expense	7,476.25
6715 Equipment Rental	
6716 Equipment Rental - Copiers	5,100.00
6717 Copier Supplies & Repairs	9,540.99
Total 6716 Equipment Rental - Copiers	14,640.99
Total 6715 Equipment Rental	14,640.99
6750 Non-capitalized Furnishings	6,687.45
6755 Non-capitalized Equipment	4,266.90
6955 MACAL Athletic Expenses	19,304.77
7766 MACAL Contract Labor	11,710.00
Total 6955 MACAL Athletic Expenses	31,014.77
7005 Miscellaneous Expense	25,910.58
7042 Wellness Initiatives	4,531.20
7046.5 Principals' Discretionary Fund	168.31
7777 Contract Labor	3,539.13

### Statement of Activity

	TOTAL
General & Administrative exp	
6602 Mileage Reim	0.00
Total General & Administrative exp	0.00
Total Expenditures	\$4,891,805.69
NET OPERATING REVENUE	\$558,205.01
Other Revenue	
7660 Unrecognized Gains & Losses	20,706.06
Total Other Revenue	\$20,706.06
NET OTHER REVENUE	\$20,706.06
NET REVENUE	\$578,911.07

### Statement of Financial Position

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
1080 Capital Account MM	803,348.75
1090 Cash on Hand	445.00
1100 SouthState Operating	2,269,246.24
1105 Paypal	0.00
1112 SouthState PTCA	51,203.07
1114 SouthState Aftercare	139,517.40
1116 SouthState Annual Fund	552,521.00
1117 SouthState Nutrition	75,228.19
1119 MACAL	50,980.50
Total Bank Accounts	\$3,942,490.15
Accounts Receivable	
1120 Grants Receivable	76,746.01
1121 CREATE Grants Receivable	50,931.00
1130 Grant Receivable - Title 1	0.00
1132 Grants Receivable-Facilities Grant	0.00
1134 Grants Receivable - Dobbs (deleted)	75,000.00
Total Accounts Receivable	\$202,677.01
Other Current Assets	
1056 Self-Help Credit Union CD	0.00
1057 Edward Jones MM 870-17965-1-1	465,600.08
1060 Self Help Money Market CARA 80	0.00
1061 Edward Jones State Bank of India CD	0.00
1063 Edward Jones 870-24619-1-7	581,073.63
1400 Prepaid Expenses	0.00
1900 Uncategorized Asset	0.00
Total Other Current Assets	\$1,046,673.71
Total Current Assets	\$5,191,840.87
Fixed Assets	
1550 2015 EC Carpet	46,922.77
1580 Janitorial Equipment	3,471.00
1610 Building	1,136,944.00
1610.1 MC Improvements	24,030.00
Total 1610 Building	1,160,974.00
1611 Accumulated Depreciation Buildings	-489,559.60
1612 Building Closing Cost	12,627.00
1612.1 Loan Closing Costs - Refinance 2014	0.00
Total 1612 Building Closing Cost	12,627.00

### Statement of Financial Position

	TOTAL
1613 Accumulated Amortization Closing Costs	0.00
1612.2 Accumulated Amortization	-4,659.96
Total 1613 Accumulated Amortization Closing Costs	-4,659.96
1614 FY2018 MC Improvements	14,035.30
1614.50 Firedoors MC	94,451.99
1614.60 2023 Windows	48,825.70
1615 Grounds Improvements	100,349.46
1616 2017 MC Improvements	60,008.08
1617 2016 MC Improvements	223,205.31
1618 2014 MC Improvements	118,199.00
1619 2015 MC Improvements	27,318.99
1620 Leasehold Improvements	1,068,957.20
1620.2 Leasehold Improvements FY22	484,804.16
1620.3 Leasehold Improvements FY23	119,200.40
1620.4 Leasehold Improvements FY24	291,288.10
1620.45 FY25 Leasehold Improvements	7,670.00
Total 1620 Leasehold Improvements	1,971,919.86
1620.5 MC Buildout	4,000.00
1621 Accumulated Depreciation Leasehold Improvements	-1,753,503.18
1622 ANCS Vehicles	33,367.09
1623 2021 MC Improvements	384,691.48
1624 Water Heaters FY24	20,310.00
1625 Library Books	0.00
1626 Accumulated Depreciation Library Books	0.00
1630 Furniture and Fixtures	344,318.34
1631 Accumulated Depreciation Furniture & Fixtures	-340,286.76
1633 Equipment - HVAC	696,941.34
1634 Kitchen Equipment	69,043.11
1640 Equipment	240,415.00
1641 Accumulated Depreciation Equipment	-391,758.39
1650 Computer Equipment	526,263.11
1651 Accumulated Depreciation Equipment 2	-656,671.00
1660 Software	77,082.09
1670 EC Intercom System	30,000.00
1675 MC Intercom System	69,560.94
1700 Grants to Green	488,719.69
1705 Grants to Green EC FY17	290,511.91
1800 MC Grounds / Farm Improvements	68,390.54
1801 2021 Farm MC	44,823.00
1802 Leasehold Improvement - Farm EC	96,179.97
1820 2018 EC 2nd Mobile Unit	52,840.83
Total Fixed Assets	\$3,783,328.01

### Statement of Financial Position

	TOTAL
Other Assets	
1609 Chair Lift MC	28,225.00
1710 Vision Testing Equipment	7,499.00
MJ 1008 Operating Lease Liability	-25,311.00
MJ 1009 Operating Lease Liability, Noncurrent portion	-63,648.00
MJ1007 Right of Use Asset	88,959.00
Total Other Assets	\$35,724.00
TOTAL ASSETS	\$9,010,892.88
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 Accounts Payable (A/P)	-3,808.56
Total Accounts Payable	\$ -3,808.56
Credit Cards	
2051 Divvy/Bill Credit Card	6,679.30
Total Credit Cards	\$6,679.30
Other Current Liabilities	
2100 Other Current Liabilities	0.00
2101 Accrued Payroll	0.00
2105 FIT W/H Payable	0.00
2110 FICA Payable	0.00
2115 Medicare Payable	0.00
2120 State W/H Payable	0.00
2130 TRS of GA Payable	0.00
2210 403(b) EE Contributions Payable VALIC	162.00
2212 403(b) EE Contributions ValuTeachers	9,486.00
2213 403 (b) EE ROTH Contr ValuTeachers	2,879.58
2215 Supplemental Ins EE Contributions Payable	0.00
2220 TRS of GA EE Contributions Payable	8,390.87
2225 Health Ins EE Deductions Payable	-708.40
2230 ADD	598.91
2231 Cl1	1,129.75
2232 LTD	1,933.90
2233 STD	1,293.83
2245 MFS & DCC Payable	19,050.34
2250 PPP Loan Payable	0.00
2252 PPP Loan Payable Current Amount	0.00
2300 Copier Lease Payments	0.00
2550 ST Capital Leases	0.00
2601 Mortgage Payable (Current Portion)	65,518.27
2900 Fraud Activity	37.63

### Statement of Financial Position

	TOTAL
Total Other Current Liabilities	\$109,772.68
Total Current Liabilities	\$112,643.42
Long-Term Liabilities	
2600 Mortgage Payable (Net of Current Portion)	662,048.58
2600.2 Self Help Loan B	0.00
Total Long-Term Liabilities	\$662,048.58
Total Liabilities	\$774,692.00
Equity	
3000 Opening Balance Equity	2,109,827.98
8000 Loss on disposal of PP&E	0.00
Retained Earnings	5,547,461.83
Net Revenue	578,911.07
Total Equity	\$8,236,200.88
TOTAL LIABILITIES AND EQUITY	\$9,010,892.88

## **Notice**

The following file is attached to this PDF. You will need to open this packet in an application that supports attachments to pdf files, e.g. <u>Adobe Reader</u>:

Finance Committee Financial Statement - October 2024.xlsx

### Statement of Activity

	TOTAL
Revenue	
4005 APS Allocation Payment	1,579,427.55
4006 Other State & Local Funding	750.00
4012 DOE Nutrition Grant	12,453.99
4018 Security Grant	94,248.00
4105 Gather & Grow and Sponsorships	14,850.50
4205 Program Income	
4205.AC Aftercare	33,977.91
4205.Ath Athletics	3,640.00
4205.B Book Fair	230.00
4205.Chorus T-Shirt sales	247.73
4205.PA Performing Arts	908.38
4205.PTCA PTCA	882.83
4205.SS School Store	584.55
Total 4205 Program Income	40,471.40
4207 MACAL Revenue	19,537.00
4210 Field Trip Income	5,498.94
4225 Nutrition Program Income	35,870.43
4275 Other Income	441.53
4405 Interest and Dividend Income	4,753.43
Total Revenue	\$1,808,302.77
GROSS PROFIT	\$1,808,302.77
Expenditures	
6000 Salaries	805,403.85
6000.1 Aftercare Salaries	53,292.50
6000.2 Substitute Salaries	10,668.04
6015 Stipends	5,615.00
6018 Wellness Reimb	774.67
6020 Garnishments	0.00
6050 Payroll taxes	64,612.93
6055 Worker's Compensation Insurance	6,147.00
6060 Teachers Retirement System	161,582.48
6065 Health Insurance Premium	110,524.15
Total 6000 Salaries	1,218,620.62
6100 Professional Development	
6105 Prof. Dev - Conference, Workshops, Meetings	435.00
6111 Professional Membership Dues	184.00
6125 Prof. Development - Training Expense	9,599.00
6165 Prof. Development - Travel Meals	899.50

### Statement of Activity

	TOTAL
6200 Curriculum & Classroom Expenses	
6205 Classroom Supplies	6,495.55
6205.EC Classroom Supplies EC	15,836.96
6205.MC Classroom Supplies	669.16
Total 6205 Classroom Supplies	23,001.67
6206 Curriculum Materials	51.54
6206.EC Curriculum EC	49.00
Total 6206 Curriculum Materials	100.54
6225 Classroom Speakers	775.00
Total 6200 Curriculum & Classroom Expenses	23,877.21
6290 Program Expenses	
6249 Grade Level Trips	3,150.00
6250 Field Trips	2,775.80
6592 Event Costs	6,808.49
6950 Athletics Program Expenses	729.83
7047 Aftercare expenses	2,241.13
Total 6290 Program Expenses	15,705.25
6300 Building & Grounds	
6306 Rent - Mobile Unit	1,471.00
6307 Mortgage Interest	7,670.79
6343 Janitorial Supplies	1,768.77
6346 Grounds Maintenance	7,198.00
6347 Farm Supplies	1,292.61
6348 B&G Equipment Rental	171.52
Total 6300 Building & Grounds	19,572.69
6310 Utilities	
6312 Internet	750.00
6315 Electricity	9,709.50
6320 Natural Gas	110.61
6325 Water/Sewer	3,397.45
6330 Sanitation	1,145.97
6332 Recycling	100.60
6342 Alarm Servicing	1,269.31
6380 Telephone	1,534.04
Total 6310 Utilities	18,017.48
6350 Repair & Maintenance	3,362.00
6351 Repair & Maintenance - Kitchen	463.50
6353 Repair & Maintenance - HVAC	1,704.58
6354 Repair & Maintenance - Plumbing	71.14
6355 Repair & Maintenance - Electrical	908.00
6357 Repair & Maintenance - Window/Door	4,250.00
6359 Repair & Maintenance - Supplies	1,813.68

### Statement of Activity

	TOTAL
6362 Repair & Maintenance - Van Repairs	79.81
Total 6350 Repair & Maintenance	12,652.71
6400 Professional Fees	
6410 Auditing Fees	16,900.00
6416 Professional Fees - Other	2,000.00
Total 6400 Professional Fees	18,900.00
6430 General & Administrative Expenses	
6304 Storage Unit	396.00
6382 Cell Phone	467.63
6420 Insurance	
6421 Insurance - Property & Liability	10,537.93
Total 6420 Insurance	10,537.93
6440 Marketing/Advertising	5,960.00
6450 Background Check/Recruiting Expense	2,068.85
6460 Outreach & Recruitment	170.74
6505 Office Supplies - Admin offices	1,128.21
6505.EC Office Supplies EC	94.94
Total 6505 Office Supplies - Admin offices	1,223.15
6506 Break Room Supplies	86.24
6545 Technology Supplies	1,500.82
6546 MARTA cards & other student services	9,351.55
6555 Medical Supplies	33.90
6611 Paypal/Stripe/Square Fees	1,455.56
6810 Subscriptions	11,212.98
7015 Bank Charges	537.20
7030 Payroll Processing	5,501.86
7040 Gifts/Prizes/Gratuities	43.55
7045 Staff Appreciation	11,612.75
7046 Hospitality	292.84
7060 Governing Board Costs	450.00
Total 6430 General & Administrative Expenses	62,903.55
6560 Nutrition Program	
6564 Program Food Purchases	26,592.91
6566 Kitchen Supplies	2,970.26
6567 Non Program Food	5,655.41
6570 Kitchen Services	2,353.95
Total 6560 Nutrition Program	37,572.53
6612 Fundraising Expense	3,636.79
S955 MACAL Athletic Expenses	902.29
7766 MACAL Contract Labor	8,660.00
Total 6955 MACAL Athletic Expenses	9,562.29

### Statement of Activity

	TOTAL
7005 Miscellaneous Expense	25,910.80
7042 Wellness Initiatives	4,531.20
7777 Contract Labor	1,347.13
Total Expenditures	\$1,483,927.75
NET OPERATING REVENUE	\$324,375.02
Other Revenue	
7660 Unrecognized Gains & Losses	-9,343.60
Total Other Revenue	\$ -9,343.60
NET OTHER REVENUE	\$ -9,343.60
NET REVENUE	\$315,031.42