



ATLANTA NEIGHBORHOOD CHARTER SCHOOL

helping students learn to use their minds well

Atlanta Neighborhood Charter School

Governing Board Monthly Meeting

Date and Time

Thursday February 16, 2023 at 7:30 PM EST

Location

ANCS Elementary Campus Library
688 Grant Street
Atlanta, GA 30315

Notice of this meeting was posted on the ANCS website and both ANCS campuses in accordance with O.C.G.A. § 50-14-1.

Agenda

	Purpose	Presenter	Time
I. Opening Items			7:30 PM
Opening Items			
A. Record Attendance & Guests		Carla Wells	1 m
B. Call the Meeting to Order		Rhonda Collins	1 m
C. Public Comment			5 m
D. Approve Minutes from the January 19, 2023 Board Meeting	Approve Minutes	Rhonda Collins	3 m
II. PTCA Update			7:40 PM
A. PTCA Monthly Update	FYI	Meeghan Fortson	10 m

	Purpose	Presenter and Jenny Gunn	Time
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III. School Leadership Updates 7:50 PM

- | | | | |
|-----------------------------------------------|-----|-------------------------------------|------|
| A. Principals' Open Forum | FYI | Mark
Sanders
& Lara
Zelski | 10 m |
| B. Executive Director's Monthly Report | FYI | Chuck
Meadows | 45 m |

During this month's Executive Director's Report, the following faculty will provide presentations:

- Heidi Goodwin - Peru Trip Presentation
- Rhiannen Laurent - MAP Testing Reports

IV. Action Items 8:45 PM

- | | | | |
|-----------------------------------------|------|-----------------------------------------------|-----|
| A. Vote: Student Code of Conduct | Vote | Ruth
Link-
Gelles /
Chuck
Meadows | 5 m |
| B. Vote: Revised Budget - FY23 | Vote | Chuck
Meadows
and Ben
Sutton | 5 m |

V. Committee Reports - For Your Information 8:55 PM

The Committee Chairs have included their respective reports in the agenda packet for your independent review. The Chairs will not present their monthly reports during the February 16, 2023 meeting.

- | | | | |
|------------------------------------------------------------------------------|-----|-------------------------|--|
| A. Educational Excellence and Accountability Committee Monthly Report | FYI | Angela
Christie | |
| B. Finance & Operations Committee Monthly Report | FYI | Ben
Sutton | |
| C. Governance Committee Monthly Report | FYI | Ruth
Link-
Gelles | |

	Purpose	Presenter	Time
D. Fund Development Committee Monthly Report	FYI	Barrett Coker Krise	
VI. Task Force Reports			8:55 PM
A. Nominations Task Force	FYI	Angela Christie	5 m
B. ED Search Task Force	FYI	Ben Sutton	5 m
VII. Board Announcements			
<ul style="list-style-type: none"> • Special Called Meeting - Lottery weight vote • Training Reminder 			
VIII. Executive Session (as needed)			
IX. Closing Items			9:05 PM
A. Adjourn Meeting	Vote	Rhonda Collins	1 m

Coversheet

Approve Minutes from the January 19, 2023 Board Meeting

Section: I. Opening Items
Item: D. Approve Minutes from the January 19, 2023 Board Meeting
Purpose: Approve Minutes
Submitted by:
Related Material:
Minutes for Governing Board Monthly Meeting on January 19, 2023

APPROVED



**ATLANTA NEIGHBORHOOD
CHARTER SCHOOL**
helping students learn to use their minds well

Atlanta Neighborhood Charter School

Minutes

Governing Board Monthly Meeting

Date and Time

Thursday January 19, 2023 at 6:30 PM

Location

ANCS Middle Campus Media Center
820 Essie Avenue
Atlanta, GA 30316

Notice of this meeting was posted on the ANCS website and both ANCS campuses in accordance with O.C.G.A. § 50-14-1.

Directors Present

Barrett Coker Krise, Ben Sutton, Carla Wells, Cory Tiede, Irina Brimmell, Mark Boswell, Oriol Miroso, Pouya Dianat, Rhonda Collins, Ruth Link-Gelles, Shannon Rutledge

Directors Absent

Amber Suitt, Angela Christie

Guests Present

Chiquetta West, Chuck Meadows, Dallas (remote), Jenny Gunn (remote), Jerry Hanes (remote), Lara Zelski (remote), Mark Sanders (remote), Markecia Jacobs (remote), Nicole King (remote), Paige Teusink (remote), Rhiannen Laurent (remote)

I. Opening Items

A. Record Attendance & Guests

B. Call the Meeting to Order

Rhonda Collins called a meeting of the board of directors of Atlanta Neighborhood Charter School to order on Thursday Jan 19, 2023 at 6:31 PM.

C.

Public Comment

There was no public comment.

D. Approve Minutes from the December 15, 2022 Board Meeting

Oriol Miroso made a motion to approve the minutes from Governing Board Monthly Meeting on 12-15-22.

Ruth Link-Gelles seconded the motion.

The board **VOTED** to approve the motion.

E. Approve Minutes from the January 5, 2023 Special Called Board Meeting

Pouya Dianat made a motion to approve the minutes from Special Called Board Meeting on 01-05-23.

Ben Sutton seconded the motion.

The board **VOTED** to approve the motion.

II. PTCA Update

A. PTCA Monthly Update

Jenny Gunn provided the PTCA update.

III. School Leadership Updates

A. Principals' Open Forum

Mark Sanders provided the middle campus report.

Lara Zelski provided the elementary campus report.

B. Executive Director's Monthly Report

Chuck Meadows provided the Executive Director's report.

IV. Action Items

A. Vote: Succession Plan 2023

Pouya Dianat made a motion to approve the 2023 succession plan.

Cory Tiede seconded the motion.

The board **VOTED** to approve the motion.

B. Vote: ED Search Task Force

Irina Brimmell made a motion to establish the Executive Director search task force.

Pouya Dianat seconded the motion.

The board **VOTED** to approve the motion.

V. Committee Reports

A. Educational Excellence and Accountability Committee Monthly Report

The Education Excellence and Accountability committee report will be provided at the next Board meeting.

B.

Finance & Operations Committee Monthly Report

Ben Sutton provided the Finance & Operations committee report.

C. Governance Committee Monthly Report

Ruth Link-Gelles provided the Governance committee report.

D. Fund Development Committee Monthly Report

Barrett Coker Krise provided the Fund Development committee report.

VI. Task Force Reports

A. Nominations Task Force

Mark Boswell provided the Nominations task force report.

B. ED Search Task Force

Ben Sutton provided the Executive Director search task force report.

VII. Strategic Planning

A. Strategic Planning Check-In

Chuck Meadows provided a strategic planning check-in report.

VIII. Executive Session

A. Executive Session

Rhonda Collins made a motion to enter into Executive Session.

Cory Tiede seconded the motion.

The board **VOTED** to approve the motion.

Ben Sutton made a motion to close Executive Session.

Barrett Coker Krise seconded the motion.

The board **VOTED** to approve the motion.

IX. Closing Items

A. Adjourn Meeting

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 8:51 PM.

Respectfully Submitted,
Carla Wells

Documents used during the meeting

- January Meeting-20230117T222010Z-001.zip
- 01_19_23_ANCS PTCA Board Report.docx.pdf
- Dec 2022 PTCA Reports.pdf

- Executive Director's Report - January 19, 2023.pdf
- ANCS Succession PlanningPolicy-draft 2023.pdf
- ED Search Task Force (1).pdf
- Finance and Ops Comm BOD Update_January 2023.pptx.pdf
- Statement of Activity 12-31-2022 Month-end.pdf
- 12_31_22 Finance Committee Report FY23 FINAL.xlsx
- Statement of Activity 12-31-2022 YTD.pdf
- Statement of Financial Position 12-31-2022.pdf
- Board Governance Committee Report – January 19, 2023.pdf
- Fund_Development_Committee_Report_January 2023.pdf
- Fund_Development_Financial Report_December_2022.pdf
- ED Search Task Force (2).pdf

Coversheet

PTCA Monthly Update

Section: II. PTCA Update
Item: A. PTCA Monthly Update
Purpose: FYI
Submitted by:
Related Material: 02_16_23_ANCS PTCA Board Report.docx.pdf
PTCA 1.24.23 General Meeting Minutes.pdf



PTCA Board Report - February 16, 2023

Prepared by Meeghan Fortson

- 1. Treasurer's Update** - *No updated report this month*
 - a. Meeting with Business Office this month
 - b. Update through December:
 - i. Total income: \$11,699
 - ii. Expenses: \$29,067

- 2. Recent Events**
 - a. PTCA General Meeting on 1/24 (minutes attached)
 - b. PTCA Executive Committee Meeting 02/08
 - c. Winter Grant Cycle (01/18-02/01)

- 3. Upcoming Events**
 - a. Third Friday Coffee 02/17
 - b. Bingo Night (03/10)
 - c. PTCA Executive Committee Meeting (3/15)
 - d. Black History Month Event at MC (3/14)
 - e. Teacher & Staff Appreciation Week (3/27-3/31)

- 4. Plans for 2023-2024**
 - a. Leadership Volunteer Recruitment
 - b. Proposed Calendar
 - c. Proposed Budget



PTCA General Meeting

January 24, 2023, 6:30pm

Elementary Campus Auditorium

MEETING MINUTES:

- I. **Welcome** – PTCA Co-Presidents Jenny Gunn & Meeghan Fortson welcomed everyone to the second PTCA General meeting of the year. There are three general meetings each year and all members of the community are welcome to attend. The final general meeting of the year will be on May 9 with a school picnic afterwards.
- II. **Brain Smart Start** - DE&I Co-Directors Cassie Leymarie & Humaira Afzal led all attendees in a “Brain Smart Start” activity.
- III. **State of the School** – Before giving his school update ANCS Executive Director Chuck Meadows introduced new ANCS staff and asked them to give an overview of their roles at the school:
 - DE&I Co-Directors Cassie Leymarie & Humaira Afzal are focusing on implementing the 12 recommendations from the “listening report” of increasing diversity and inclusion. They are meeting with people individually and looking where we can improve. They are building a common language of diversity, equity, and inclusion and will share caregiver workshop info and findings at a later date.
 - Chiquetta West joined the Business Office in December as Director of Finance & Operations. She is happy to be at ANCS and looks forward to working with everyone.

Chuck Meadows asked Ben Sutton, Governing Board Vice Chair & Finance & Operations Committee Chair, to share an update from the ANCS Governing Board:

- Mr. Sutton shared that as of the January meeting there is a formal task force to seek qualified candidates for Mr. Meadow’s replacement. The plan is to have a list of finalists by March (public list). Board is simultaneously going through a nominations process for new board members. “Notice of Interest” is due in February. (See link in the Courier).

Mr. Meadows provided a school update, highlighting the following: Executive director search currently happening; his last day is June 30, Spanish workshops in after school (no charge for after care), New ANCS app to help parents stay on top of school communication, high fac/staff retention with only 7 fac/staff leaving at the end of the school year; continued outreach to parents to provide better understanding what’s going on in the classroom; planning on bringing back in-person morning meetings at a date TBD.

- IV. **PTCA Treasury Report** – Liz Black, PTCA Treasurer, provided an update on the PTCA budget and where we expect to end up at the end of the year. Working with the Business Office and Governing Board to make projections for next year. Changes in approach to fundraising and PTCA in FY22; PTCA

Budget will be more of a line item for the school and less of a fundraising operation. PTCA anticipates collecting \$40k revenue this year (vs \$53k budgeted) and expending \$63k this year (vs \$60k budgeted). Large revenue chunks remaining for the year are sponsorship (\$12k), Picnic (\$1300), Bingo (\$2500) and RWTW (\$11k). Large expenses remaining are Yearbooks (\$7k), Field Day Shirts (\$3500), Picnic (\$1250), Bingo (\$1k) and RWTW (\$10k). PTCA is in a strong financial position with currently \$66k in bank (due to money not being spent during Covid years), to be spent down over the next couple of years.

V. Reports from PTCA Event & Committee Chairs

- Fall 2022 PTCA Grants Awarded - Pickleball Courts and Equipment at the Middle Campus for creation of Pickleball Club, awarded to David Bradley, Staff; Lunar New Year Celebration at the Elementary Campus, awarded to Katie Varner, Parent, and 4th grade teaching team; Creation of Mental Health Section in Middle Campus Library, awarded to Kristen Lee, Faculty; Purchase of WeVideo Editing Software for all 8th grade design students and creation of 20th anniversary project, awarded to Sammy Struttman, Faculty.
- Third Friday Coffees take place on the 3rd Friday of the month at the Elementary Campus and are open to everyone in the school community. Hoping to partner with Grant Park Coffee when they open up next door for a discount and to provide Coffee and Tea.
- Amy Klenc is chairing Teacher and Staff appreciation week (March 27 - 31). She is looking for 3-4 volunteers (trips to store, picking up supplies).
- Nichole Lupo shared about DEAT (Diversity & Equity Action Team) - a committee of the PTCA - and their upcoming Food, Farm, and Culture Event on April 18. It will be a night to share stories and learn about the farm - looking for volunteers to help setup/break-down.
- Run with the Wolves (May 6) -Matt Underwood (Chair) is looking for a volunteer coordinator and someone to organize training runs (2 weeks leading up to the event). Registration will begin in Feb. Also other volunteer needs are open too.
- School Store is currently housed at Liza Smith (Chair)'s home - she's looking for a better way to distribute through a drop-off system instead of bringing items to/from to different campuses. Looking for additional volunteers. The school store needs a better home - not someone's house. TBD - any ideas? Possibly a little airstream for a pop-up store we could drive to school events to sell merch? Also could double as storage too. An ANCS "pop-up shop".
- Related Arts Chair Rebecca Fuller helping with volunteer support for school musical (March 24-25). Rebecca is also chair of Wonderball (April 22) which is not technically a PTCA event, but volunteers are appreciated.
- Yearbook - Rebecca Reece (chair); Get your photos together and check Courier for info about photo submissions and ads soon.
- Andrea Merrill-Smith is planning a social event for parents with special needs children. A chance to meet and support each other, figure out what they want out of it with a stronger community to build around it. Spread the word and look for the sign up sheet and info in Courier.
- PTCA Leadership Recruitment - Jenny Gunn & Meeghan Fortson (PTCA Co-Presidents) are looking for people to serve in different leadership roles next year. Complete the leadership interest form (sending out next week in courier) and share this with other people that might be interested. Need to complete the interest form by March 15th - email ptca@atlncs.org for any comments or suggestions for more additional events.

Coversheet

Executive Director's Monthly Report

Section: III. School Leadership Updates
Item: B. Executive Director's Monthly Report
Purpose: FYI
Submitted by:
Related Material: Executive Director's Report - February 16, 2023.pdf



Executive Director's Report February 16, 2023

Included in this report

- Heidi Goodwin: Peru
- Teacher recruitment
- Student recruitment
- Lottery update/timeline
- Security contract update
- Feb. 20 Workday plan
- Data talks
- Winter MAP results
- FY23 revised budget
- FY 24 budget look-ahead

Teacher Recruitment

- ANCS Teacher Recruitment Fair
 - 41 attendees across both campuses
- GCSA Job Fair
 - March 4 at KIPP Collegiate
- University System of Georgia
- Search firm



Student Recruitment

- Direct mail campaign
 - 4 pieces to targeted neighborhood
- Paid social media
- School Choice Expo
- Tours of both campuses
 - Saturdays and Tuesdays
 - EC tours sold out - slots added
- Pre-K sessions
 - Kindergarten teachers



We have one classroom teacher who will be teaching students eat and learn from our curriculum. We are offering your child's personalized learning plan through our top ranked public charter schools. The online application is available now through February 28th at applyapscharter.org.



Lottery Update

- Projected: 55 open seats
- 623 total applications as of 5pm on 2/16
 - 148 from Tier 1 attendance zone (24%)
 - 75 from Grant Park
 - 58 from Ormewood Park
 - 15 from Summerhill
 - 118 from economically disadvantaged families (19%)

Lottery Timeline

- February 17: Initial data submitted to statistician
- February 28: Application window closes, final data submitted to statistician
- March 2: Statistician submits recommendations on tier shifts and weight
- March 2: Special called Governing Board meeting to ratify tier shifts and weight
- March 6: Lottery is run
- March 7: Lottery results are published

Security Contract Update

- Universal Allied
- Hawke Protection Group
- Principle Intelligence
- Reliance Protection Agency

- Safety Assessments

Middle Campus Data Talks

- 15-20 minute individual consultation
- Each student meets 1-on-1 with an adult
- MAP & Milestones scores reviewed
- Daily approach to learning
- Test-taking strategies
- Written reflection



February 20 Workday Agenda

How the Opportunity Gap shows up in classroom data and what to do about it:

- Student data
 - Progress report graphs
 - MAP scores
 - Most recent assessment data
 - Formatives and summatives
 - Running records
- **Do your classroom data & progress reports reflect a gap between white students and students of color?**
- Differentiation: What specific instructional strategies should be in place to drive change?
 - Analyze an upcoming lesson/unit and assess changes you might consider
 - Using the resource, “How to Differentiate Instruction in Academically Diverse Classrooms,” refer to the following chapters to help guide your instructional practices for an upcoming lesson or unit. Identify and document on your plans what those instructional strategies will be.
 - Planning Lessons Differentiated by Readiness (ch.9)
 - Planning Lessons Differentiated by Interest (ch.10)
 - Planning Lessons Differentiated by Learning Profile (ch.11)

Opportunity Gap Teams

- Elementary Grades

- Rhiannen Laurent
- Lara Zelski
- Nicole King
- Veleta Greer
- Lesley Michaels
- Chuck Meadows
- Cassie Leymarie

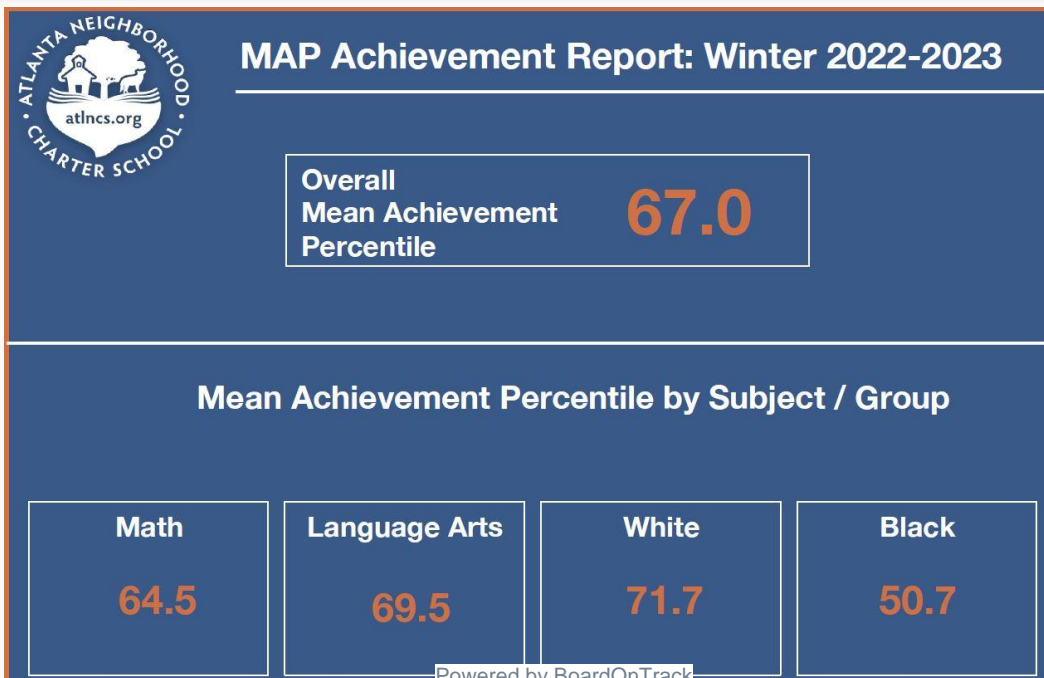
- Middle Grades

- Rhiannen Laurent
- Mark Sanders
- NaTasha Woody-Wideman
- Emily Stapp
- Chuck Meadows
- Cassie Leymarie

Winter Measure of Academic Progress (MAP)



Winter Measure of Academic Progress (MAP)



FY23 Revised Budget

FY22 Revised Budget

- \$13,441,642

FY23 Adopted Budget

- \$12,399,000

FY23 Revised Budget

- \$14,987,880
 - APS allocation
 - AfterCare & Nutrition delinquencies
 - Salary adjustments
 - Buildings & Grounds overruns

FY24 Budget Look-ahead

- Budget development: Broader participation and involvement
- Budget monitoring: Increased reporting
- Purchasing: Classroom & curriculum
- Purchase Orders: Projects, major purchase and services

Questions or additional items for discussion

Coversheet

Vote: Revised Budget - FY23

Section: IV. Action Items
Item: B. Vote: Revised Budget - FY23
Purpose: Vote
Submitted by:
Related Material: FY 22_23 Revised Budget Slide (1).pdf



Revised FY 22/23 Budget

- Balanced budget with \$14.98 million in revenue and expenses
 - Revenue changed to reflect:
 - APS monthly allocations
 - CARES reimbursements through June 30 (~\$633,000)
 - Program income from nutrition, aftercare and MACAL (athletics)
 - Expenses changed to reflect:
 - Increased salaries & benefits
 - Increased Buildings & Grounds projects
 - Increased MACAL expenses

Coversheet

Finance & Operations Committee Monthly Report

Section: V. Committee Reports - For Your Information
Item: B. Finance & Operations Committee Monthly Report
Purpose: FYI
Submitted by:
Related Material:
Finance and Ops Comm BOD Update_February 2023.pptx (1).pdf
Finance Committee Financial Statement - Jan 2023 (1).xlsx



Finance and Operations Committee Update

Financial Update:

- Cash Balance (period ending 1/31/23): \$ 2,762,940
- Total Invested Funds: \$ 916,101
- Committee approved a revised FY 22/23 budget, balanced at \$14.98 million in revenue and expenses.

Building and Grounds Update:

- Security assessments have been completed and are being reviewed by Leadership Team and Committee to determine next steps.

Notice

The following file is attached to this PDF. You will need to open this packet in an application that supports attachments to pdf files, e.g. [Adobe Reader](#):

Finance Committee Financial Statement - Jan 2023 (1).xlsx

Coversheet

Governance Committee Monthly Report

Section: V. Committee Reports - For Your Information
Item: C. Governance Committee Monthly Report
Purpose: FYI
Submitted by:
Related Material: Board Governance Committee Report – February 16, 2023.pdf



Board Governance Committee Report – February 16, 2023

Prepared by Ruth Link-Gelles (Board Governance Committee Chair)

Committee Schedule:

- The next Board Governance Committee Meeting for SY23 will be held on March 8 at 6:30pm.

Nominations Task Force:

- Angela Christie will provide monthly updates to the Board.

Policy review

- The policy review project is ongoing. The Governance Committee reviewed the APS Code of Conduct and supports ANCS adopting the APS Code Conduct. The policy, JCDA-R(1), is available for review:
<https://simbli.eboardsolutions.com/Policy/ViewPolicy.aspx?S=36031014&revid=slshe7NwbxATueH3MvUYMMtdw==&ptid=amlgTZiB9plushNjl6WXhfiOQ==&secid=p6v70fD4K8ukRv6vtplusTtSg==&PG=6&IRP=0&isPndg=false>
- We are moving forward with a contract for support to host our full policy online.

End of report.

Coversheet

Fund Development Committee Monthly Report

Section:	V. Committee Reports - For Your Information
Item:	D. Fund Development Committee Monthly Report
Purpose:	FYI
Submitted by:	
Related Material:	Fund_Development_Committee_Report_February 2023.pdf Fund_Development_Financial Report_January_2023.pdf



Fund Development Committee Report | February 8, 2023

Prepared by Barrett Coker Krise (Fund Development Committee Chair)

2022-2023 Gather & Grow Fund:

- YTD Total (as of 1/31): \$116,058.38
- Goal: \$140,000
- Board Participation: 83% (all have made pledges)

Gather & Grow Campaign

- January continued to be a strong month for giving, surpassing our monthly goal and we continue to trend ahead. We saw several donations matched by employers, utilizing their matching gift programs, which is a great way to maximize your giving to the school.
- Wonderball planning continues and it's shaping up to be a fantastic event. Please reach out to Shannon Rutledge or Rebecca Fuller if you're interested in helping out or if you have items to donate to help with the decorations.

End of report.

Fund Development Committee Monthly Financial Report - January 2023

*Financials from Bloomerang may not match QuickBooks due to processing delay

**30% of sponsorship income is allocated to the PTCA

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Cumulative
INDIVIDUAL GIVING													
22-23 Goals	\$10,000.00	\$7,000.00	\$5,000.00	\$7,000.00	\$45,000.00	\$30,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$10,000.00	\$10,000.00	\$140,000.00
22-23 Actuals*	\$10,867.28	\$16,693.00	\$5,544.30	\$9,379.06	\$27,437.05	\$40,342.50	\$5,795.19						\$116,058.38
Variance	\$867.28	\$9,693.00	\$544.30	\$2,379.06	\$17,562.95	\$10,342.50	\$1,795.19	\$4,000.00	\$4,000.00	\$4,000.00	\$10,000.00	\$10,000.00	\$23,941.62
SPONSORSHIP**													
	\$0.00	\$7,528.73	\$13,323.65	\$0.00	\$0.00	\$3,000.00	\$0.00						\$23,852.38
TOTAL REVENUE	\$10,867.28	\$24,221.73	\$18,867.95	\$9,379.06	\$27,437.05	\$43,342.50	\$5,795.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$139,910.76

<i>Recurring Donations/Pledges</i>	\$1,604.20	\$2,356.96	\$1,845.41	\$1,845.41	\$1,845.41	\$1,845.41	\$1,845.41	\$1,845.41	\$1,845.41	\$1,845.41	\$2,099.09	\$3,845.41	\$24,668.94
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HISTORICAL GIVING													
21-22	\$3,972.01	\$8,764.49	\$6,247.88	\$30,009.00	\$33,514.76	\$23,343.88	\$5,247.15	\$6,887.58	\$4,099.54	\$5,392.00	\$10,832.45	\$10,453.00	\$148,763.74
20-21	\$3,496.52	\$2,552.42	\$2,469.48	\$7,142.44	\$7,674.91	\$36,722.68	\$4,073.17	\$8,259.88	\$24,137.88	\$6,867.90	\$11,226.49	\$11,369.74	\$125,993.51
19-20	\$2,342.15	\$4,471.12	\$4,117.36	\$20,059.86	\$9,784.23	\$35,619.88	\$4,227.01	\$4,610.71	\$12,266.42	\$8,131.94	\$9,433.23	\$4,066.79	\$119,130.70
18-19	\$2,939.00	\$2,677.80	\$2,375.98	\$18,728.84	\$33,429.90	\$20,669.81	\$4,255.27	\$8,719.02	\$6,753.07	\$15,614.18	\$11,720.37	\$12,658.17	\$140,541.41
17-18	\$3,689.36	\$3,635.65	\$2,850.50	\$23,585.50	\$28,874.49	\$20,778.70	\$3,214.50	\$3,691.50	\$2,298.50	\$5,513.14	\$29,673.67	\$5,738.56	\$133,544.07

GIVING BY DONOR TYPE (HOUSEHOLDS)			
	<u># of donors</u>	<u>Total amount</u>	<u>Participation Rate</u>
Parent/Guardian	313	\$76,084.62	71%
Grandparent/Special Friend	87	\$28,479.65	9%
Board Member	10	\$8,330.29	83%
Faculty/Staff	17	\$3,729.60	15%

FY23 FUND DEVELOPMENT BUDGET			
Annual Campaign	\$140,000	Software	\$3,000
Wonderball	\$30,000	Marketing/Direct Mail	\$6,000
Sponsorships	\$30,000	Wonderball	\$10,000
		Other Events	\$7,000
TOTAL INCOME	\$200,000	TOTAL EXPENSES	\$26,000