

# Financial Update SY 2017-18

EBIA, June 2018

# Agenda

- YTD actuals
- Current forecast for FY 2017-18
- FY 2018-19 Budget



## **May Actuals**

- Revenues: \$467K in May, including \$56K in fundraising (81% of forecast received YTD)
- Expenses: 92% of forecast spent YTD, June expenses will be lower (6/8 was last day of school)

|   | Actual   |         |          | Budget vs. Actual |            |                                  |
|---|----------|---------|----------|-------------------|------------|----------------------------------|
|   | Mar      | Apr     | May      | Actual YTD        | Budget YTD | Variance<br>(YTD less<br>Budget) |
| SUMMARY                                   |          | ·       | ·        |                   |            |                                  |
| Revenue                                   |          |         |          |                   |            |                                  |
| LCFF Entitlement                          | 431,576  | 377,330 | 360,591  | 3,188,047         | 3,171,265  | 16,782                           |
| Federal Revenue                           | 5,772    | 18,585  | 4,941    | 68,908            | 187,007    | (118,099)                        |
| Other State Revenues                      | 29,982   | 97,839  | 65,112   | 529,121           | 492,912    | 36,209                           |
| Local Revenues                            | 1,348    | 13,538  | (19,808) | 142,385           | 49,410     | 92,975                           |
| Fundraising and Grants                    | 9,094    | 15,235  | 56,352   | 408,030           | 435,610    | (27,580)                         |
| Total Revenue                             | 477,772  | 522,528 | 467,187  | 4,336,491         | 4,336,204  | 287                              |
| Expenses                                  |          |         |          |                   |            |                                  |
| Compensation and Benefits                 | 294,734  | 295,480 | 292,990  | 3,113,712         | 3,224,807  | 111,095                          |
| Books and Supplies                        | 11,965   | 8,208   | 12,157   | 218,150           | 232,582    | 14,432                           |
| Services and Other Operating Expenditures | 247,308  | 120,854 | 165,226  | 1,558,408         | 1,580,148  | 21,740                           |
| Depreciation                              | -        | -       | -        | -                 | -          | -                                |
| Total Expenses                            | 554,007  | 424,543 | 470,373  | 4,890,270         | 5,037,537  | 147,267                          |
| Operating Income                          | (76,234) | 97,985  | (3,185)  | (553,779)         | (701,333)  | 147,554                          |



#### FY 17-18 Forecast: Close finish anticipated

- Actual expenditures expected to exceed revised budget in: substitutes (+\$30K), SPED (+\$69K), Legal (+\$20K), consultants (+\$10K)
- Actual revenues: state/fed funding largely as expected, additional commitment to fundraising from Revised Budget not fully realized

|   |           | 7                |           | (Previous vs. |           | % of     |
|---|-----------|------------------|-----------|---------------|-----------|----------|
|   | Revised   | Previous Month's | Current   | ` Current     | Forecast  | Forecast |
|   | Budget    | Forecast         | Forecast  | Forecast)     | Remaining | Spent    |
| SUMMARY                                   |           |                  |           |               |           |          |
| Revenue                                   |           |                  |           |               |           |          |
| LCFF Entitlement                          | 3,840,102 | 3,840,467        | 3,840,467 | -             | 652,420   | 83%      |
| Federal Revenue                           | 299,520   | 142,862          | 142,362   | (500)         | 73,454    | 48%      |
| Other State Revenues                      | 602,853   | 767,770          | 747,845   | (19,925)      | 218,724   | 71%      |
| Local Revenues                            | 166,498   | 178,513          | 168,961   | (9,552)       | 26,576    | 84%      |
| Fundraising and Grants                    | 612,900   | 473,000          | 444,000   | (29,000)      | 35,970    | 92%      |
| Total Revenue                             | 5,521,872 | 5,402,612        | 5,343,635 | (58,977)      | 1,007,144 | 81%      |
| Expenses                                  | _         |                  |           |               |           |          |
| Compensation and Benefits                 | 3,477,487 | 3,383,674        | 3,318,766 | 64,908        | 205,054   | 94%      |
| Books and Supplies                        | 243,086   | 243,925          | 233,247   | 10,678        | 15,097    | 94%      |
| Services and Other Operating Expenditures | 1,800,448 | 1,774,809        | 1,789,854 | (15,046)      | 231,446   | 87%      |
| Depreciation                              | -         | -                | -         | -             | -         |          |
| Total Expenses                            | 5,521,021 | 5,402,408        | 5,341,868 | 60,540        | 451,598   | 92%      |
| Operating Income                          | 851       | 204              | 1,767     | 1,563         | 555,546   |          |



#### FY 18-19: Lean relative to recent years

- State Budget expected to be less favorable than May Revise
  - One-time funding reduced to \$160/PY ADA (from \$330-47)
  - SB740 lease reimbursement to be capped at lease cost from prior year plus COLA
- Start-up grant funding expires
- Per pupil funding
  - \$10,861 in 17-18
  - \$10,610 in 18-19
- Potential upsides
  - Limited no shows/attrition
  - Development work for grants
  - Demographics



## FY 18-19: Balanced Budget

|   | 2017/18          | 2018/19            | 2019/20            | 2020/21            |
|---|------------------|--------------------|--------------------|--------------------|
|   | Current Forecast | Preliminary Budget | Preliminary Budget | Preliminary Budget |
|   |                  |                    |                    |                    |
| LCFF Entitlement                          | 3,840,467        | 4,632,813          | 5,896,673          | 6,617,128          |
| Federal Revenue                           | 142,362          | 115,010            | 134,029            | 160,288            |
| Other State Revenues                      | 747,845          | 860,119            | 890,258            | 952,131            |
| Local Revenues                            | 168,961          | 163,901            | 282,276            | 398,382            |
| Fundraising and Grants                    | 444,000          | 244,060            | 224,200            | 235,000            |
| Total Revenue                             | 5,343,635        | 6,015,904          | 7,427,436          | 8,362,928          |
|   |                  |                    |                    |                    |
| Compensation and Benefits                 | 3,318,766        | 4,137,340          | 5,388,082          | 6,089,478          |
| Books and Supplies                        | 233,247          | 347,545            | 364,345            | 397,666            |
| Services and Other Operating Expenditures | 1,789,854        | 1,515,411          | 1,605,614          | 1,724,382          |
| Depreciation                              | -                | -                  | -                  | -                  |
| Total Expenses                            | 5,341,868        | 6,000,296          | 7,358,041          | 8,211,526          |
| icome                                     | 1,767            | 15,607             | 69,395             | 151,403            |
| )e  |                  |                    |                    |                    |
| Beginning Balance (Unaudited)             | 497,956          | 466,279            | 481,886            | 551,281            |
| Audit Adjustment                          | (33,445)         | -                  | -                  | -                  |
| Beginning Balance (Audited)               | 464,512          | 466,279            | 481,886            | 551,281            |
| Operating Income                          | 1,767            | 15,607             | 69,395             | 151,403            |
| I Balance (including Depreciation)        | 466,279          | 481,886            | 551,281            | 702,684            |
| d Balance as a % of Expenses              | 9%               | 8%                 | 7%                 | 9%                 |



## **MYP: Enrollment Projections**

• FY 2019: Assumptions increased to 118 for 6<sup>th</sup>-8<sup>th</sup>; 9th shy of 120

• FY 2021 will also be below capacity (12th grade)

Attendance: 96% for lower, 92% for upper

• FRL: 26%

| BUDGET           | FY<br>2015 | FY<br>2016 | FY<br>2017 | FY<br>2018 | FY<br>2019 | FY<br>2020 | FY<br>2021 | FY<br>2022 | FY<br>2023 |
|------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| 6 <sup>th</sup>  | 135        | 116        | 114        | 119        | 118        | 115        | 115        | 115        | 115        |
| 7 <sup>th</sup>  | 75         | 131        | 116        | 117        | 118        | 115        | 115        | 115        | 115        |
| 8 <sup>th</sup>  |            | 95         | 125        | 118        | 118        | 115        | 115        | 115        | 115        |
| 9 <sup>th</sup>  |            |            | 61         | 77         | 93         | 115        | 115        | 115        | 115        |
| 10 <sup>th</sup> |            |            |            | 46         | 75         | 110        | 110        | 115        | 115        |
| 11 <sup>th</sup> |            |            |            |            | 45         | 70         | 110        | 110        | 110        |
| 12 <sup>th</sup> |            |            |            |            |            | 45         | 70         | 110        | 110        |
| TOTAL            | 210        | 342        | 416        | 477        | 567        | 690        | 750        | 795        | 795        |



## Balancing the budget: update

- Right-sized elective staffing
- Consultants reduced
- SDC in progress
- Admin bonuses pending budget
- Intersession: self-funded
- Quest: fee-for-service on sliding scale, net neutral in impact

|            | 17-18                         | 18-19  | 19-20    | 20-21    |
|------------|-------------------------------|--|----------|----------|
| Teachers   | 24 FTE                        | 26 FTE   | 34 FTE   | 39 FTE   |
| Admin      | 3 FTE (DII,<br>DESEL)         | 6 FTE (DII, DESEL, Sp Pop,<br>College Readiness) | 7 FTE    | 7 FTE    |
| SPED       | 8 FTE                         | 9 FTE (with SDC)                                 | 9-10 FTE | 10.5 FTE |
| Programs   | 1.5 FTE (Quest, Intersession) | 1 FTE (Quest, Nutrition)                         | 1 FTE    | 1 FTE    |
| Operations | 5.5 FTE                       | 6 FTE (in lieu of contractor)                    | 6 FTE    | 6 FTE    |

